A6475-2U 7/89

WORLD MOTOR VEHICLE DATA

1989 EDITION

1987 World Total Production 45,914,276

1987 World Passenger Car Production, 33,006,725

1987 World Truck & Bus Production 12,907,551

WORLD MOTOR VEHICLE DATA

1989 EDITION

ISSN 0085-8307

PUBLISHER'S INFORMATION

World Motor Vehicle Data is published annually by the Public Affairs Division of the Motor Vehicle Manufacturers Association of the United States, Inc.

Copyright ©1989 by the Motor Vehicle Manufacturers Association of the United States, Inc. All rights reserved. No part of this book may be reproduced or utilized by any form of recorded information storage and retrieval system without written permission.

Copies of *World Motor Vehicle Data* may be purchased for $35 each from the Communications Department, Motor Vehicle Manufacturers Association, P.O. Box 11170, Detroit, Michigan 48211. Mailing costs will be added for overseas orders.

ISSN 0085-8307

Motor Vehicle
Manufacturers Association
of the United States, Inc.

Principal Offices

DETROIT
7430 Second Ave., Suite 300
Detroit, MI 48202
313/872-4311

WASHINGTON
1620 Eye Street, N.W., Suite 1000
Washington, D.C. 20006
202/775-2700

Regional Offices

NORTHEASTERN
534 Merrick Road
Lynbrook, NY 11563
516/599-9105

MID-ATLANTIC
1620 Eye Street, N.W., Suite 1000
Washington, D.C. 20006
202/775-2700

SOUTHEASTERN
Five Dunwoody Park, Suite 113
Atlanta, GA 30338
404/394-8632

GREAT LAKES
7430 Second Ave., Suite 300
Detroit, MI 48202
313/872-4311

NORTH CENTRAL
Labor Centre, 411 Main
Street, Suite 215
St. Paul, MN 55102
612/227-0033

SOUTH CENTRAL
2224 N.W., 50th, Suite 299
Oklahoma City, OK 73112
405/848-3348

ROCKY MOUNTAIN
225 East 16th Ave, Suite 1070
Denver, CO 80203
303/832-1477

PACIFIC COAST
1107 9th Street, Suite 1030
Sacramento, CA 95814
916/444-3767

World Motor Vehicle Data Is Available on Diskettes

This publication is available on non-protected diskettes formatted for use with Lotus 1-2-3 Version 2. These diskettes can be used on any IBM personal computer or compatible microcomputer. Diskettes are available for the entire book or in five separate sections.

Prepayment is required with your order. Please make your check or money order payable to Motor Vehicle Manufacturers Association of the U.S., Inc. Orders received without payment will be returned.

Any additional questions regarding the diskettes' content or format should be directed to Bernice Baker (313) 872-4311.

PRICE INFORMATION

	Diskettes	Price
Complete Book	10	$100
SECTIONS		
1 World	1	$ 10
2 Asia	2	$ 20
3 Western Europe	4	$ 40
4 Western Hemisphere	2	$ 20
5 Africa, Eastern Europe, Oceania	1	$ 10

Send orders to:
Economic & International Affairs Department
Motor Vehicle Manufacturers
Association of the U.S., Inc.
7430 Second Avenue, Suite 300
Detroit, Michigan 48202

Lotus 1-2-3 is a registered trademark of Lotus Development Corporation.

PRESIDENT'S MESSAGE

This year's edition of our annual *World Motor Vehicle Data* continues its well-earned reputation as one of the most important and reliable sources of information on production, imports, exports, registrations and sales of motor vehicles around the world.

I believe you will find this, our 25th edition, a useful and valuable resource document.

As always, we look forward to hearing your suggestions on the content and scope of this publication and how it can be made more useful to you.

THOMAS H. HANNA
President and Chief Executive Officer

PREFACE

This statistical compilation of international motor vehicle data through 1987 includes production totals by manufacturers as well as by country. Since it is necessary to use different data sources from year to year, there are occasional differences in the number reported for various classes of vehicles for some countries. This is due to the lack of uniformity of definitions for certain vehicles. In such cases, car, truck and bus data vary from one source to another and, accordingly, in the year to year data reported.

Although special efforts have been made to segregate vehicle assembly data from production data, the world totals for production may include some duplication since it is not possible for all countries to identify assemblies from production.

The data in this report were supplied by foreign government agencies, trade associations, private services and the press. It should be noted that the basis on which the data are reported will vary. For example, vehicle output may be measured in terms of production, shipments, or factory sales. New vehicles sold may be measured in terms of retail sales or new registrations. Imports and exports are subject to problems of compilation and definition. As a result, data accuracies vary and international comparisons are, of course, affected by these discrepancies.

– Economic & International
Affairs Department

CONTENTS

WORLD DATA

Production/Assemblies . . . 8
Diesel Data . . . 24
Exports . . . 26
Imports . . . 27
Registrations/Sales . . . 30

AFRICA

African Continent . . . 40
Morocco . . . 41
South Africa, Republic of . . . 42

ASIA

China . . . 48
India . . . 49
Israel . . . 54
Japan . . . 55
Korea . . . 91
Taiwan . . . 98

EUROPE

Austria . . . 102
Belgium . . . 106
Denmark . . . 114
European Community . . . 115
Finland . . . 127
France . . . 130
Germany, West . . . 151
Greece . . . 174
Ireland . . . 176
Italy . . . 180
Luxembourg . . . 195
Netherlands . . . 199
Nordic Countries . . . 211
Norway . . . 214
Portugal . . . 216
Spain . . . 224
Sweden . . . 235
Switzerland . . . 246
Turkey . . . 250
United Kingdom . . . 255

EASTERN EUROPE

Czechoslovakia . . . 274
Germany, East . . . 276
Hungary . . . 277
Poland . . . 283
U.S.S.R. . . . 285
Yugoslavia . . . 287

OCEANIA

Australia . . . 294
New Zealand . . . 298

WESTERN HEMISPHERE

Argentina . . . 306
Brazil . . . 315
Canada . . . 324
Columbia . . . 335
Lafta Countries . . . 338
Mexico . . . 339
Peru . . . 353
United States . . . 358
Venezuela . . . 369

Other References . . . 370

IDENTIFICATION SYMBOLS

The following four symbols have been designed and placed at the top of each page as an easy reference to the information displayed on those pages.

🏭	ASSEMBLIES / PRODUCTION
EXPORT ➡	EXPORTS FROM COUNTRY
⬅ IMPORT	IMPORTS TO COUNTRY
✏	REGISTRATIONS / SALES

WORLD DATA

PRODUCTION / ASSEMBLIES 8

DIESEL DATA 24

EXPORTS 26

IMPORTS 27

REGISTRATIONS / SALES 30

WORLD - MOTOR VEHICLE PRODUCTION 1986-1987

Motor Vehicle Production by Country and Type

	1986			1987		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
Argentina	140,855	34,009	174,864	158,743	34,756	193,499
Australia	337,206	25,041	362,247	309,962	20,279	330,241
Austria	6,801	4,906	11,707	6,958	3,748	10,706
Belgium	221,132	54,735	275,867	276,005	58,383	334,388
Brazil	815,152	241,180	1,056,332	683,380	236,691	920,071
Canada	1,061,365	792,760	1,854,125	809,827	825,187	1,635,014
China	10,765	361,988	372,753	4,045	468,493	472,538
Czechoslovakia	185,030	53,738	238,768	172,355	54,544	226,899
France	2,773,094	421,521	3,194,615	3,051,830	441,380	3,493,210
Germany, East	217,931	46,513	264,444	218,600	47,306	265,906
Germany, West	4,310,828	286,135	4,596,963	4,373,629	260,445	4,634,074
Hungary	0	13,586	13,586	0	12,923	12,923
India	116,004	122,834	238,838	148,495	139,165	287,660
Italy	1,652,452	179,248	1,831,700	1,713,300	199,312	1,912,612
Japan	7,809,809	4,450,008	12,259,817	7,891,087	4,358,087	12,249,174
Korea, South	457,383	144,163	601,546	793,125	186,614	979,739
Mexico	208,469	132,583	341,052	277,408	117,850	395,258
The Netherlands	118,976	23,378	142,354	125,247	26,677	151,924
Poland	295,300	60,500	355,800	302,516	64,841	367,357
Spain	1,281,899	250,724	1,532,623	1,402,574	301,899	1,704,473
Sweden	421,255	65,897	487,152	431,777	70,045	501,822
United Kingdom	1,018,962	228,685	1,247,647	1,142,683	246,728	1,389,411
United States	7,828,783	3,505,992	11,334,775	7,098,910	3,825,776	10,924,686
U.S.S.R.	1,326,000	900,000	2,226,000	1,329,000	870,000	2,199,000
Yugoslavia	239,841	41,940	281,781	285,269	36,422	321,691
TOTAL	**32,855,292**	**12,442,064**	**45,297,356**	**33,006,725**	**12,907,551**	**45,914,276**

NOTE: As far as possibly can be determined, production in this table refers to vehicles locally manufactured.

SOURCE: Compiled by the Motor Vehicle Manufacturers Association of the U.S., Inc. from various sources.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1987

Total Motor Vehicle Production - All Countries

	Passenger Cars	Trucks & Buses	Total
1950...........	8,174,032	2,403,394	10,577,426
1951...........	6,858,055	2,494,580	9,352,635
1952...........	5,924,626	2,399,397	8,324,023
1953...........	8,068,658	2,367,886	10,436,544
1954...........	7,964,360	2,384,636	10,348,996
1955...........	11,011,708	2,616,395	13,628,103
1956...........	9,071,889	2,603,314	11,675,203
1957...........	9,793,306	2,606,510	12,399,816
1958...........	8,685,724	2,603,312	11,289,036
1959...........	10,772,812	3,143,313	13,916,125
1960...........	12,838,910	3,649,430	16,488,340
1961...........	11,390,629	3,837,616	15,228,245
1962...........	14,011,817	3,987,446	17,999,263
1963...........	15,941,095	4,432,153	20,373,248
1964...........	16,734,646	4,992,356	21,727,002
1965...........	18,951,914	5,314,885	24,266,799
1966...........	19,151,634	5,700,313	24,851,947
1967...........	18,574,476	5,448,230	24,022,706
1968...........	21,613,654	6,742,348	28,356,002
1969...........	23,103,996	6,705,531	29,809,527
1970...........	22,494,258	6,909,221	29,403,479
1971...........	26,447,611	6,975,968	33,423,579
1972...........	27,886,168	7,691,615	35,577,783
1973...........	29,984,605	8,933,128	38,917,733
1974...........	25,946,555	8,786,271	34,732,826
1975...........	24,958,731	8,039,632	32,998,363
1976...........	28,793,648	9,547,364	38,341,012
1977...........	30,474,089	10,472,683	40,946,772
1978...........	31,183,666	11,115,770	42,299,436
1979...........	30,774,627	10,743,972	41,518,599
1980...........	28,577,518	9,936,117	38,513,635
1981...........	27,457,792	9,772,263	37,230,055
1982...........	26,626,660	9,485,934	36,112,594
1983...........	29,966,497	9,788,734	39,755,231
1984...........	30,478,607	11,579,079	42,057,686
1985...........	32,292,728	12,518,651	44,811,379
1986...........	32,855,292	12,442,064	45,297,356
1987...........	33,006,725	12,907,551	45,914,276

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD

WORLD - MOTOR VEHICLE PRODUCTION 1900-1945

Total Motor Vehicle Production - Selected Countries

	United States	Canada	France	Germany	Italy	United Kingdom	Other Countries	World Total
1900..........	4,192	0	3,000	2,312	0	0	0	9,504
1901..........	7,000	0	5,000	3,209	300	0	0	15,509
1902..........	9,000	0	9,000	4,738	350	0	0	23,088
1903..........	11,235	0	13,000	6,904	1,308	0	0	32,447
1904..........	22,830	0	17,000	11,370	3,080	0	0	54,280
1905..........	25,000	117	22,000	15,682	0	0	0	62,799
1906..........	34,000	99	26,000	22,000	0	0	0	82,099
1907..........	44,000	327	20,000	0	0	12,000	0	76,327
1908..........	65,000	524	30,000	0	0	10,500	0	106,024
1909..........	127,287	1,185	36,000	9,444	0	11,000	0	184,916
1910..........	187,000	2,643	38,000	13,113	0	14,000	0	254,756
1911..........	210,000	4,401	40,000	16,939	5,280	19,000	0	295,620
1912..........	378,000	9,131	41,000	22,773	6,670	23,200	0	480,774
1913..........	485,000	14,976	45,000	20,388	6,760	34,000	0	606,124
1914..........	573,039	17,968	0	0	9,210	0	0	600,217
1915..........	969,930	29,554	0	0	15,420	0	0	1,014,904
1916..........	1,617,708	41,289	0	0	17,370	0	0	1,676,367
1917..........	1,873,949	93,810	0	0	25,280	0	0	1,993,039
1918..........	1,170,686	82,408	0	0	22,230	0	0	1,275,324
1919..........	1,876,356	87,835	18,000	0	17,900	0	0	2,000,091
1920..........	2,227,349	94,144	40,000	0	21,080	0	0	2,382,573
1921..........	1,616,119	66,246	55,000	0	15,230	0	0	1,752,595
1922..........	2,544,176	101,007	75,000	0	16,390	73,000	0	2,809,573
1923..........	4,034,012	147,202	110,000	0	22,820	95,000	0	4,409,034
1924..........	3,602,540	132,580	145,000	18,000	37,450	146,600	12,352	4,094,522
1925..........	4,265,830	161,970	177,000	62,753	49,400	167,000	16,777	4,900,730
1926..........	4,300,934	204,727	192,000	45,431	67,800	198,000	20,338	5,029,230
1927..........	3,401,326	179,054	191,300	122,303	54,300	211,780	28,317	4,188,380
1928..........	4,358,759	242,054	223,600	147,493	57,600	211,877	36,661	5,278,044
1929..........	5,337,087	262,625	253,000	156,000	55,100	238,805	42,382	6,344,999
1930..........	3,362,820	153,372	230,000	71,100	46,400	236,528	33,217	4,133,437
1931..........	2,380,426	82,559	201,000	65,800	28,400	226,307	31,326	3,015,818
1932..........	1,331,860	60,789	163,000	52,088	29,600	232,719	45,600	1,915,656
1933..........	1,889,817	65,852	189,000	95,704	41,700	286,287	66,867	2,635,227
1934..........	2,737,070	116,852	181,000	174,566	45,402	342,499	89,596	3,686,985
1935..........	3,971,241	172,877	165,000	242,934	50,493	416,899	114,896	5,134,340
1936..........	4,461,462	162,159	204,000	271,000	53,144	481,542	160,345	5,793,652
1937..........	4,820,219	207,463	201,000	328,267	77,708	493,256	234,849	6,362,762
1938..........	2,508,407	166,086	227,200	342,169	70,777	444,877	236,727	3,996,243
1939..........	3,588,889	155,426	182,000	180,200	68,834	402,000	201,700	4,779,049
1940..........	4,512,895	223,103	0	72,000	0	133,869	0	4,941,867
1941- 1945..........		WORLD WAR II						

NOTE: Other Countries include Austria, Belgium, Czechoslovakia, Denmark, Hungary, Poland, Russia, Spain, and Sweden

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1987

Total Motor Vehicle Production-Selected Countries

	Canada	Mexico	United States	TOTAL NORTH AMERICA	Austria	Belgium	France	Germany	Italy	The Nether-lands	Spain
1946.....	170,695	0	3,100,820	3,271,515	567	0	96,062	30,671	2[illegible],983	0	0
1947.....	242,107	0	4,795,587	5,037,694	1,891	126	137,383	23,343	43,736	0	0
1948.....	261,009	0	5,220,755	5,481,764	903	1,058	198,372	61,294	59,953	0	760
1949.....	290,664	0	6,243,834	6,534,498	2,248	200	285,641	163,583	86,054	210	486
1950.....	387,726	21,575	8,005,859	8,415,160	2,169	248	357,552	306,064	127,847	1,325	253
1951.....	415,420	46,081	6,757,014	7,218,515	2,359	N.A.	445,655	374,151	145,533	1,468	308
1952.....	434,102	46,987	5,561,796	6,042,885	2,915	550	498,962	428,383	138,446	1,205	400
1953.....	486,049	35,709	7,349,123	7,870,881	3,308	1,786	497,348	490,581	174,320	1,257	600
1954.....	352,109	33,380	6,536,729	6,922,218	10,240	3,620	600,040	680,597	216,715	1,500	620
1955.....	452,114	32,275	9,204,049	9,688,438	18,080	1,625	725,061	908,742	268,766	1,854	3,972
1956.....	471,350	39,387	6,918,758	7,429,495	15,935	383	827,079	1,075,619	315,802	2,523	4,500
1957.....	413,577	41,106	7,220,431	7,675,114	13,910	320	927,956	1,212,232	351,815	1,795	30,436
1958.....	356,418	38,955	5,121,269	5,516,642	19,166	382	1,127,549	1,495,256	403,560	1,557	31,050
1959.....	367,939	51,118	6,723,588	7,142,645	20,187	343	1,283,159	1,718,566	500,784	6,788	56,800
1960.....	397,739	49,807	7,905,119	8,352,665	12,568	256	1,369,210	2,055,149	644,633	19,339	58,209
1961.....	386,923	62,563	6,652,938	7,102,424	13,484	800	1,244,223	2,147,825	759,140	18,592	75,000
1962.....	505,187	66,637	8,197,311	8,769,135	12,395	1,043	1,536,133	2,356,612	946,793	28,577	100,163
1963.....	631,356	69,135	9,108,776	9,809,267	10,078	1,200	1,736,977	2,667,896	1,180,536	22,362	131,988
1964.....	670,990	90,752	9,307,860	10,069,602	7,660	2,070	1,615,896	2,909,657	1,090,078	36,208	178,128
1965.....	846,609	96,654	11,137,830	12,081,093	5,044	166,594	1,641,696	2,976,477	1,175,548	35,817	228,935
1966.....	872,214	113,807	10,396,298	11,382,319	4,210	195,219	2,024,552	3,050,708	1,365,898	39,994	340,418
1967.....	919,508	126,365	9,023,736	10,069,609	3,729	183,087	2,009,672	2,482,319	1,542,669	56,749	361,637
1968.....	1,150,218	143,478	10,820,410	12,114,106	4,088	172,906	2,075,617	3,106,958	1,663,648	66,442	393,433
1969.....	1,326,478	165,164	10,205,911	11,697,553	5,417	302,549	2,459,072	3,604,567	1,595,951	71,656	454,571
1970.....	1,159,504	192,841	8,283,949	9,636,294	3,937	272,433	2,750,086	3,842,247	1,854,252	79,219	536,026
1971.....	1,346,765	210,840	10,671,654	12,229,259	6,878	295,764	3,010,294	3,982,722	1,817,019	91,315	532,358
1972.....	1,430,084	229,766	11,310,708	12,970,558	6,255	271,453	3,328,320	3,815,982	1,839,793	130,861	695,217
1973.....	1,574,820	285,513	12,681,513	14,541,846	6,278	298,957	3,596,179	3,949,065	1,957,994	108,254	822,020
1974.....	1,524,874	350,755	10,071,042	11,946,671	4,642	183,128	3,462,847	3,099,777	1,772,515	82,081	837,414
1975.....	1,424,006	360,678	8,986,513	10,771,197	7,699	222,176	2,861,305	3,186,208	1,458,629	71,479	814,164
1976.....	1,640,112	324,979	11,497,596	13,462,687	8,739	326,978	3,402,715	3,868,089	1,590,677	86,323	866,240
1977.....	1,775,445	280,813	12,702,782	14,759,040	8,177	336,382	3,507,881	4,104,216	1,583,917	66,461	1,129,700
1978.....	1,818,492	384,128	12,899,202	15,101,822	5,486	303,260	3,507,930	4.186,364	1,656,115	85,200	1,143,831
1979.....	1,631,676	444,426	11,479,993	13,556,095	9,376	314,997	3,613,458	4,249,725	1,632,289	111,809	1,122,918
1980.....	1,374,359	490,006	8,009,841	9,874,206	16,061	259,966	3,378,433	3,878,553	1,611,856	114,881	1,181,659
1981.....	1,322,780	597,118	7,942,916	9,862,814	14,920	237,456	3,019,370	3,897,007	1,433,743	101,434	987,474
1982.....	1,276,452	472,637	6,985,595	8,734,684	15,155	278,014	3,148,807	4,062,665	1,453,043	109,005	1,069,507
1983.....	1,524,413	285,485	9,205,375	11,015,273	12,207	285,478	3,335,862	4,154,439	1,575,151	122,237	1,288,721
1984.....	1,829,283	343,698	10,939,048	13,112,029	10,999	249,461	3,062,152	4,045,462	1,601,177	129,121	1,308,769
1985.....	1,933,381	398,192	11,652,743	13,984,316	13,723	266,172	3,016,106	4,445,920	1,572,907	128,974	1,417,604
1986.....	1,854,125	341,052	11,334,775	13,529,952	11,707	275,867	3,194,615	4,596,963	1,831,700	142,354	1,532,623
1987.....	1,635,014	395,258	10,924,686	12,954,958	10,706	334,388	3,493,210	4,634,074	1,912,612	151,924	1,704,473

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1987 (continued)

Total Motor Vehicle Production - Selected Countries

	Sweden	United Kingdom	Czecho-slovakia	East Germany	Hungary	Poland	Russia	Yugoslavia	Total Eastern Bloc	TOTAL EUROPE
1946......	7,336	359,634	1,550	0	0	0	102,171	0	103,721	626,974
1947......	9,287	441,284	14,604	0	0	0	132,968	0	147,572	804,622
1948......	9,497	507,608	26,314	0	0	0	197,056	0	223,370	1,062,815
1949......	11,069	628,196	27,523	0	0	0	275,992	0	303,515	1,481,202
1950......	17,553	783,672	31,424	0	0	0	362,895	0	394,319	1,991,002
1951......	22,950	733,883	29,582	0	0	0	288,683	0	318,265	2,044,752
1952......	21,233	689,658	16,968	0	0	0	307,936	0	324,904	2,106,656
1953......	29,427	834,275	19,298	0	0	0	354,175	0	373,473	2,406,375
1954......	44,735	1,037,879	19,384	0	0	0	403,873	0	423,257	3,019,203
1955......	50,299	1,237,068	24,183	36,438	0	16,500	445,268	0	522,389	3,215,467
1956......	57,274	1,004,544	37,329	45,346	3,500	19,000	464,632	4,181	573,988	3,877,653
1957......	71,654	1,149,095	48,359	51,078	4,000	21,000	495,408	7,213	627,058	4,386,271
1958......	91,179	1,365,407	58,556	54,163	5,200	27,000	511,074	7,696	663,689	5,198,795
1959......	112,394	1,560,427	66,662	67,341	4,900	34,500	494,994	8,658	677,055	5,936,503
1960......	128,527	1,810,700	73,684	76,000	5,600	36,400	523,591	15,921	731,196	6,829,787
1961......	131,755	1,464,134	77,053	84,200	6,400	35,990	555,330	21,254	780,227	6,635,180
1962......	151,568	1,674,530	81,224	88,000	7,700	41,129	577,500	21,723	817,276	7,625,090
1963......	167,850	2,011,720	70,781	94,000	6,000	48,388	587,012	30,721	836,902	8,767,509
1964......	184,184	2,332,376	55,468	102,000	8,000	54,853	603,100	39,297	862,718	9,218,975
1965......	205,717	2,177,261	90,713	118,056	7,131	59,800	634,312	47,739	957,751	9,570,840
1966......	199,910	2,042,354	113,421	126,626	7,990	66,975	675,300	45,664	1,035,976	10,299,239
1967......	214,650	1,937,119	133,174	134,101	8,250	68,359	728,800	55,804	1,128,488	10,078,020
1968......	244,786	2,225,122	150,299	139,116	8,500	84,921	800,900	74,106	1,257,842	11,210,842
1969......	271,440	2,182,793	158,582	147,680	9,000	101,800	844,300	94,983	1,356,345	12,304,361
1970......	310,887	2,098,498	169,920	151,200	9,200	118,000	916,118	130,563	1,495,001	13,242,586
1971......	317,295	2,198,146	176,862	160,762	9,500	145,700	1,142,700	132,368	1,767,892	14,019,683
1972......	350,989	2,329,430	182,937	169,616	10,000	158,000	1,379,000	126,412	2,025,965	14,794,265
1973......	378,042	2,163,941	197,802	180,203	10,500	192,400	1,602,000	143,826	2,326,731	15,607,461
1974......	368,359	1,936,685	200,877	188,930	12,075	223,000	1,846,000	189,728	2,660,610	14,408,058
1975......	366,753	1,648,399	211,073	185,800	12,100	257,300	1,964,056	205,567	2,835,896	13,472,708
1976......	367,780	1,705,506	215,836	202,371	12,900	312,100	2,024,660	216,071	2,983,938	15,206,985
1977......	298,121	1,714,240	197,585	204,394	13,313	374,400	2,088,369	257,762	3,135,823	15,884,918
1978......	317,898	1,607,467	218,468	210,486	15,973	428,900	2,150,984	279,759	3,304,570	16,018,121
1979......	373,645	1,478,512	228,738	220,000	13,814	435,800	2,173,200	315,110	3,386,662	16,293,391
1980......	315,100	1,312,914	233,112	214,000	16,315	430,500	2,199,200	283,744	3,376,871	15,444,294
1981......	331,126	1,184,205	229,513	219,400	12,288	308,000	2,197,500	266,423	3,233,124	14,440,159
1982......	365,352	1,156,477	224,449	221,800	13,299	276,351	2,172,700	241,316	3,149,915	14,807,940
1983......	414,522	1,289,111	223,849	229,545	12,852	335,679	2,180,000	247,978	3,229,903	15,707,631
1984......	431,852	1,133,731	230,583	246,796	11,866	349,620	2,209,400	272,398	3,320,663	15,285,946
1985......	461,072	1,313,946	235,043	261,795	14,834	349,496	2,232,000	258,286	3,351,454	15,987,878
1986......	487,152	1,247,647	238,768	264,444	13,586	355,800	2,226,000	281,781	3,380,379	16,701,007
1987......	501,822	1,389,411	226,899	265,906	12,923	367,357	2,199,000	321,691	3,393,776	17,526,396

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1987 (continued)

Total Motor Vehicle Production-Selected Countries

	India	Japan	Korea	TOTAL ASIA	Morocco	South Africa	TOTAL AFRICA	Argentina	Brazil	TOTAL SOUTH AMERICA	Australia	WORLD TOTAL
1946...	0	14,921	0	14,921	0	0	0	0	0	0	0	3,913,410
1947...	0	11,320	0	11,320	0	0	0	0	0	0	0	5,853,636
1948...	0	20,367	0	20,367	0	0	0	0	0	0	0	6,564,946
1949...	0	28,700	0	28,700	0	0	0	0	0	0	0	8,044,400
1950...	14,688	31,597	0	46,285	0	0	0	0	0	0	126,721	10,579,168
1951...	22,269	38,490	0	60,759	0	0	0	0	0	0	129,259	9,453,285
1952...	15,291	38,966	0	54,257	0	0	0	0	0	0	116,293	8,320,091
1953...	13,926	49,778	0	63,704	0	0	0	0	0	0	159,307	10,500,267
1954...	14,462	70,073	0	84,535	0	0	0	0	0	0	200,605	10,226,561
1955...	30,854	68,932	0	99,786	0	0	0	0	0	0	218,004	13,221,695
1956...	32,136	111,066	0	143,202	0	0	0	0	0	0	204,176	11,654,526
1957...	31,932	181,977	0	213,909	0	0	0	10,600	30,542	41,142	213,620	12,530,056
1958...	26,796	188,303	0	215,099	0	110,969	110,969	26,100	60,983	26,100	241,324	11,369,912
1959...	36,997	262,814	0	299,811	0	106,174	106,174	32,952	96,114	129,066	263,592	13,877,791
1960...	51,136	481,551	0	532,687	0	119,164	119,164	89,338	133,041	222,379	326,250	16,382,932
1961...	53,855	813,879	0	867,744	0	96,664	96,664	136,188	145,584	136,188	231,651	15,215,435
1962...	56,967	990,706	1,777	1,049,450	2,247	106,172	108,419	129,880	191,194	321,074	329,629	18,202,797
1963...	51,416	1,283,531	1,254	1,336,201	6,276	147,962	154,238	104,899	174,191	279,090	374,058	20,720,363
1964...	67,135	1,702,475	249	1,769,859	4,302	159,991	200,293	166,483	183,707	350,190	411,750	22,020,669
1965...	72,577	1,875,614	141	1,948,332	5,360	174,991	180,351	194,536	185,187	379,723	407,596	24,567,935
1966...	72,530	2,286,399	3,430	2,362,359	5,146	186,150	191,296	179,453	224,609	404,062	343,929	24,983,204
1967...	70,359	3,146,486	6,604	3,223,449	9,726	194,043	203,769	175,318	225,487	400,805	366,547	24,183,980
1968...	79,541	4,085,826	17,657	4,183,024	12,956	211,791	224,747	180,976	279,715	460,691	418,307	28,611,717
1969...	76,215	4,674,932	30,994	4,782,141	19,113	256,296	275,409	218,590	353,700	572,290	451,917	30,083,671
1970...	82,766	5,289,157	28,819	5,400,742	21,034	297,573	318,607	219,599	416,089	635,688	473,790	29,707,707
1971...	89,110	5,810,774	23,002	5,922,886	19,832	295,682	315,514	253,640	516,964	770,604	470,122	33,728,068
1972...	90,048	6,294,438	18,648	6,403,134	18,414	292,277	310,691	278,222	622,171	900,393	466,917	35,845,958
1973...	97,917	7,082,757	26,314	7,206,988	21,264	342,383	363,647	311,614	750,376	1,061,990	454,190	39,236,122
1974...	87,889	6,551,840	30,290	6,670,019	24,012	341,927	365,939	322,410	905,920	1,228,330	409,339.	35,106,355
1975...	74,276	6,941,591	36,264	7,052,131	25,216	363,605	388,821	251,126	930,235	1,181,361	456,167	33,322,385
1976...	85,058	7,841,447	48,292	7,974,797	25,018	300,248	325,266	206,948	986,611	1,193,559	456,216	38,619,510
1977...	89,145	8,514,522	83,000	8,686,667	22,777	256,801	279,578	256,581	921,193	1,177,774	452,592	41,240,509
1978...	98,846	9,269,153	156,418	9,524,417	19,666	303,695	323,361	194,687	1,064,014	1,258,701	384,966	42,611,388
1979...	101,273	9,635,546	204,447	9,941,266	18,338	314,067	332,405	266,244	1,127,966	1,394,210	461,468	41,978,835
1980...	113,326	11,042,884	123,135	11,279,345	16,708	404,766	421,474	288,917	1,165,174	1,454,091	364,109	38,837,519
1981...	148,887	11,179,962	133,905	11,462,754	16,226	453,541	469,767	172,363	780,883	953,246	391,614	37,380,354
1982...	152,580	10,731,794	163,484	11,047,858	16,690	426,123	442,813	132,116	859,295	991,411	408,570	36,433,276
1983...	153,638	11,111,659	221,019	11,486,316	16,201	405,139	421,340	159,175	896,462	1,055,637	337,075	40,023,272
1984...	180,919	11,464,920	265,361	11,911,200	13,580	405,810	419,390	167,323	864,663	1,031,986	399,084	42,159,635
1985...	230,560	12,271,095	378,162	12,879,817	16,752	305,327	322,079	137,951	966,708	1,104,659	411,332	44,690,081
1986...	238,838	12,259,817	601,546	13,100,201	16,594	264,676	281,270	174,864	1,056,332	1,231,196	362,247	45,205,873
1987...	287,660	12,249,174	979,739	13,516,573	15,269	309,150	324,419	193,499	920,071	1,113,570	330,241	45,766,157

NOTE: Different from world total shown on page 8 since this total does include both vehicle production and assemblies for the countries listed.

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION 1960-1987

Passenger Cars Selected Countries (In Thousands)

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	1,817	1,175	1,353	596	110	40	139	165	6,703	82
1965.....	2,734	1,423	1,722	1,104	182	159	201	696	9,335	103
1970.....	3,528	2,458	1,641	1,720	279	450	352	3,179	6,550	250
1975.....	2,908	2,546	1,267	1,349	316	696	1,201	4,568	6,717	524
1976.....	3,547	2,980	1,333	1,471	317	753	1,239	5,028	8,498	527
1977.....	3,791	3,092	1,328	1,440	235	989	1,280	5,431	9,214	729
1978.....	3,890	3,111	1,257	1,509	254	986	1,312	5,748	9,177	875
1979.....	3,933	3,220	1,102	1,481	297	966	1,314	6,176	8,434	967
1980.....	3,521	2,939	959	1,445	235	1,029	1,327	7,038	6,376	983
1981.....	3,578	2,612	955	1,257	258	855	1,324	6,974	6,253	624
1982.....	3,761	2,777	888	1,297	295	928	1,307	6,882	5,074	721
1983.....	3,878	2,961	1,045	1,396	345	1,142	1,315	7,152	6,781	774
1984.....	3,790	2,713	909	1,439	373	1,177	1,327	7,073	7,773	707
1985.....	4,167	2,632	1,048	1,389	401	1,230	1,332	7,647	8,185	777
1986.....	4,311	2,773	1,019	1,652	421	1,282	1,335	7,810	7,829	832
1987.....	4,374	3,052	1,143	1,713	432	1,403	1,390	7,891	7,099	697

Passenger Cars As Percent of World Production

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	14.2	9.0	10.6	4.4	0.9	0.3	1.1	1.3	52.4	0.3
1965.....	14.2	7.1	8.9	5.7	0.9	0.8	1.1	3.6	48.6	0.5
1970.....	15.6	10.0	7.0	7.6	1.2	2.0	1.5	14.1	29.0	1.5
1975.....	11.5	10.1	5.0	5.4	1.3	2.8	4.8	18.1	26.6	3.1
1976.....	12.3	10.2	4.6	5.0	1.1	2.6	4.2	17.2	29.2	2.9
1977.....	12.3	10.0	4.2	4.7	0.8	3.2	4.1	17.6	29.8	2.5
1978.....	12.3	9.8	4.0	4.7	0.8	3.1	4.1	18.1	28.9	2.9
1979.....	12.5	10.2	3.5	4.7	0.9	3.1	4.2	19.6	26.7	3.1
1980.....	12.0	10.0	3.3	4.9	0.8	3.5	4.5	24.1	21.8	3.4
1981.....	12.8	9.3	3.4	4.5	0.9	3.1	4.7	24.9	22.3	2.2
1982.....	13.8	10.2	3.3	4.8	1.1	3.4	4.8	25.3	18.7	2.6
1983.....	12.8	9.8	3.5	4.6	1.1	3.8	4.4	23.7	22.4	2.6
1984.....	12.2	8.8	2.9	4.7	1.2	3.8	4.3	22.9	25.1	2.3
1985.....	12.7	8.0	3.2	4.2	1.2	3.8	4.1	23.4	25.0	2.4
1986.....	12.9	8.3	3.1	5.0	1.3	3.8	4.0	23.4	23.5	2.5
1987.....	13.0	9.1	3.4	5.1	1.3	4.2	4.1	23.5	21.1	2.1

Passenger Car Exports as Percent of Domestic Production

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	47.6	43.7	42.1	33.2	44.7	0.0	0.0	4.2	2.2	0.0
1965.....	51.9	37.0	36.4	28.2	48.5	0.0	24.2	14.5	2.2	0.0
1970.....	55.2	52.6	43.3	37.0	65.5	8.2	26.7	22.8	5.5	0.0
1975.....	50.8	53.5	40.7	49.0	68.7	22.1	25.8	40.0	9.5	6.8
1976.....	51.8	50.5	37.2	47.3	63.8	22.0	29.1	50.5	7.8	8.0
1977.....	51.2	52.4	35.8	44.7	76.7	31.8	28.3	54.5	7.5	7.6
1978.....	49.0	50.8	37.1	42.4	81.3	37.9	29.5	49.0	7.3	9.0
1979.....	50.8	52.7	37.2	43.7	80.3	41.1	28.8	50.2	8.8	8.5
1980.....	53.2	52.1	37.5	35.4	80.2	47.8	25.3	56.1	8.8	11.8
1981.....	54.5	53.4	32.5	33.7	81.0	50.6	25.0	56.6	8.1	26.8
1982.....	58.3	52.7	35.3	33.7	79.0	53.4	0.0	54.8	7.0	16.7
1983.....	56.4	54.5	26.2	35.2	79.4	56.0	0.0	53.2	7.9	17.2
1984.....	58.9	56.4	24.1	33.4	85.4	60.8	0.0	56.2	7.6	21.5
1985.....	61.6	58.5	22.9	32.4	76.6	64.0	0.0	57.9	8.1	20.7
1986.....	58.5	55.9	19.8	36.5	81.7	55.9	0.0	58.6	8.3	16.6
1987.....	56.0	55.1	20.9	37.4	80.2	50.1	0.0	57.1	8.4	40.2

DAIMLER-BENZ

WORLD - MOTOR VEHICLE PRODUCTION 1960-1987 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	230	194	458	49	19	18	385	316	1,202	40
1965.....	236	219	455	72	24	66	415	1,179	1,803	46
1970.....	314	292	457	134	32	86	570	2,110	1,734	72
1975.....	259	315	381	110	50	118	763	2,374	2,270	151
1976.....	301	423	372	120	51	113	776	2,813	3,000	216
1977.....	295	415	386	144	52	141	800	3,083	3,489	187
1978.....	296	397	385	148	51	158	839	3,816	3,723	187
1979.....	317	393	408	151	58	157	859	3,460	3,046	201
1980.....	358	440	389	167	63	153	872	4,005	1,637	182
1981.....	319	408	230	176	55	132	874	4,206	1,687	156
1982.....	301	372	269	156	54	142	866	3,850	1,910	139
1983.....	277	375	245	180	52	147	880	3,960	2,441	122
1984.....	255	349	225	162	59	132	885	4,392	3,161	158
1985.....	279	384	266	184	60	188	900	4,624	3,463	190
1986.....	286	422	229	179	66	251	910	4,450	3,502	224
1987.....	260	441	247	199	70	302	955	4,358	3,806	223
Commercial Vehicle As Percent of World Production										
1960.....	7.4	6.0	14.3	1.5	0.6	0.5	11.9	9.8	37.4	3.0
1965.....	4.9	3.8	9.2	1.4	0.5	1.5	8.4	23.8	36.4	1.7
1970.....	4.8	3.9	7.0	2.1	0.5	1.3	8.8	32.2	26.5	1.3
1975.....	3.6	4.1	4.9	1.4	0.7	1.5	9.8	30.6	29.2	1.9
1976.....	3.5	4.6	4.0	1.3	0.6	1.2	8.5	30.5	32.5	1.6
1977.....	3.1	4.1	3.8	1.4	0.5	1.4	7.9	30.2	34.4	1.5
1978.....	2.8	3.7	3.6	1.4	0.5	1.5	7.9	29.9	35.0	1.3
1979.....	3.1	3.8	3.9	1.5	0.5	1.5	8.3	33.3	29.4	1.6
1980.....	3.8	4.7	4.1	1.8	0.7	1.6	9.2	42.2	17.2	1.9
1981.....	3.4	4.3	2.4	1.9	0.6	1.4	9.2	44.4	17.8	1.6
1982.....	3.3	4.1	2.9	1.7	0.6	1.5	9.4	42.0	20.8	1.5
1983.....	2.8	3.8	2.5	1.8	0.5	1.5	8.9	40.3	24.8	1.2
1984.....	2.3	3.1	2.0	1.4	0.5	1.2	7.9	39.1	28.1	1.4
1985.....	2.3	3.2	2.2	1.5	0.5	1.5	7.4	38.1	28.5	1.6
1986.....	2.3	3.4	1.9	1.4	0.5	2.0	7.3	35.9	28.2	1.8
1987.....	2.0	3.4	1.9	1.5	0.5	2.4	7.4	33.9	29.6	1.7
Commercial Vehicle Exports as Percent of Domestic Production										
1960.....	49.3	29.0	31.9	12.3	61.8	0.0	0.0	10.0	18.0	0.0
1965.....	44.5	22.7	36.5	26.8	55.9	0.0	4.1	7.9	7.5	0.0
1970.....	50.1	37.6	37.7	28.9	72.3	11.3	6.9	17.1	7.3	0.0
1975.....	63.8	43.4	47.2	44.7	79.2	14.5	5.0	35.8	11.9	13.3
1976.....	64.2	34.0	50.6	40.9	83.2	9.2	4.7	41.6	8.2	8.6
1977.....	60.1	35.7	49.7	48.5	78.7	20.8	5.4	45.2	7.5	7.2
1978.....	57.1	38.7	36.9	50.4	82.3	28.7	6.0	45.5	7.8	9.4
1979.....	56.2	41.2	34.5	51.6	88.1	31.5	6.4	42.2	9.7	13.5
1980.....	58.9	40.5	31.3	48.2	84.1	29.8	6.6	50.4	12.4	22.8
1981.....	63.9	38.6	39.2	51.7	88.3	30.4	6.5	50.0	11.1	28.5
1982.....	67.6	37.6	33.8	58.2	96.2	33.7	0.0	47.3	6.7	38.0
1983.....	59.9	38.1	37.5	60.9	88.0	25.0	0.0	47.1	6.3	29.3
1984.....	61.0	42.1	34.0	63.6	93.6	31.5	0.0	48.5	6.0	28.2
1985.....	63.8	42.0	19.5	63.0	78.3	36.7	0.0	49.8	6.7	25.9
1986.....	60.5	42.7	19.2	64.3	75.9	38.6	0.0	45.7	7.5	20.1
1987.....	59.9	38.7	28.4	62.7	78.5	32.8	0.0	41.2	8.2	31.0

DAIMLER-BENZ

WORLD - MOTOR VEHICLE PRODUCTION 1986-1987

In Descending Order of 1987 Worldwide Vehicle Production

	1987			1986		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
1. General Motors - U.S.A.	7,497,063	5,605,301	1,891,762	8,375,740	6,523,163	1,852,577
2. Ford Motor - U.S.A.	5,892,267	4,000,256	1,892,011	5,784,723	3,990,264	1,794,459
3. Toyota - Japan	3,729,719	2,795,964	933,755	3,728,309	2,748,875	979,434
4. Nissan - Japan	2,658,255	2,016,869	641,386	2,593,511	1,913,107	680,404
5. Peugeot-Citroen - France	2,511,502	2,300,647	210,855	1,965,310	1,770,455	194,855
6. Volkswagen - W. Germany	2,475,347	2,337,976	137,371	2,767,703	2,625,696	142,007
7. Chrysler - U.S.A.	2,187,706	1,186,170	1,001,536	2,219,591	1,394,485	825,106
8. Renault - France	2,053,444	1,742,474	310,970	1,938,174	1,636,234	301,940
9. Fiat - Italy	1,880,408	1,674,570	205,838	1,775,444	1,593,587	181,857
10. Vaz - U.S.S.R.	1,604,740	724,740	880,000	1,675,000	800,000	875,000
11. Honda - Japan	1,580,872	1,361,645	219,227	1,474,557	1,263,562	210,995
12. Mitsubishi - Japan	1,231,169	594,654	636,515	1,177,755	578,642	599,113
13. Mazda - Japan	1,202,072	857,509	344,563	1,195,625	811,371	384,254
14. Suzuki - Japan	867,860	296,979	570,881	872,411	300,604	571,807
15. Daimler-Benz - W. Germany	822,649	595,765	226,884	809,775	591,916	217,859
16. Hyundai - Korea	606,816	544,648	62,168	428,934	408,177	20,757
17. Fuji-Subaru - Japan	605,257	266,755	338,502	628,303	287,039	341,264
18. Daihatsu - Japan	597,555	141,572	455,983	602,519	142,064	460,455
19. Isuzu - Japan	541,583	203,930	337,653	554,900	211,178	343,722
20. Rover Group - U.K.	536,912	471,504	65,408	499,696	404,454	95,242
21. Volvo - Sweden	486,015	430,794	55,221	476,855	424,218	52,637
22. B.M.W. - W. Germany	442,776	442,776	0	432,285	432,285	0
23. Saab-Scania - Sweden	305,307	134,112	171,195	287,914	126,401	161,513
24. Zastava - Yugoslavia	221,157	211,202	9,955	185,102	175,462	9,640
25. Polski Fiat - Poland	203,000	203,000	0	200,140	200,140	0
26. Kia - S. Korea	197,094	95,532	101,562	104,007	26	103,981
27. Alfa Romeo - Italy	195,646	192,024	3,622	171,529	168,074	3,455
28. Moskvitch - U.S.S.R.	184,800	184,800	0	205,000	205,000	0
29. Skoda - Czechoslovakia	172,000	172,000	0	178,077	178,077	0
30. Zaz Zaporojetz - U.S.S.R.	168,400	168,400	0	150,000	150,000	0
31. Daewoo - S. Korea	162,225	149,639	12,586	55,826	47,082	8,744
32. Trabant - E. Germany	152,000	152,000	0	142,000	142,000	0
33. G.A.Z. Volga - U.S.S.R.	142,000	142,000	0	133,000	133,000	0
34. Maruti Udyog - India	94,280	90,909	3,371	69,707	63,504	6,203
35. Navistar Corp. - U.S.A.	85,940	0	85,940	82,541	0	82,541
36. Wartburg - E. Germany	78,000	78,000	0	74,000	74,000	0
37. Sevel - Argentina	72,226	64,077	8,149	59,313	51,516	7,797
38. Hino - Japan	65,817	0	65,817	55,114	0	55,114
39. I.M.V. - Yugoslavia	48,791	47,556	1,235	43,296	42,033	1,263
40. Porsche - W. Germany	48,520	48,520	0	52,939	52,939	0
TOTAL 40 MANUFACTURERS	**44,609,190**	**32,727,269**	**11,881,921**	**44,226,625**	**32,660,630**	**11,565,995**
OTHERS	**1,305,086**	**279,456**	**1,025,630**	**1,070,731**	**194,662**	**876,069**
TOTAL PRODUCTION	**45,914,276**	**33,006,725**	**12,907,551**	**45,297,356**	**32,855,292**	**12,442,064**
North American Companies	15,662,976	10,791,727	4,871,249	16,462,595	11,907,912	4,554,683
Japanese Companies	13,080,159	8,535,877	4,544,282	12,883,004	8,256,442	4,626,562
Western European Companies	11,758,526	10,371,162	1,387,364	11,177,624	9,826,259	1,351,365
Eastern European Companies	2,974,888	2,086,214	888,674	2,985,615	2,099,712	885,903
Korean Companies	966,135	789,819	176,316	588,767	455,285	133,482

Data compiled by MVMA from various overseas sources. Information was obtained from published reportsissued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1986-1987

– Includes Production from Plants Outside Parent Country

	1987			1986		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
GENERAL MOTORS						
G.M. - U.S.A.	5,129,333	3,603,074	1,526,259	5,827,983	4,316,143	1,511,840
G.M. - Canada	578,697	339,746	238,951	719,370	529,055	190,315
Opel - W. Germany	921,826	915,532	6,294	925,536	897,071	28,465
Lotus - U.K.	798	798	-	704	704	-
Vauxhall - U.K.	230,452	183,857	46,595	213,058	161,857	51,201
G.M. - Spain	297,734	297,734	-	307,432	307,432	-
G.M. - Brazil	193,306	153,770	39,536	251,178	211,969	39,209
G.M. - Mexico	68,917	43,790	25,127	54,479	32,932	21,547
G.M.-Holden - Australia	76,000	67,000	9,000	76,000	66,000	10,000
TOTAL	7,497,063	5,605,301	1,891,762	8,375,740	6,523,163	1,852,577
(Outside Parent Country)	(2,367,730)	(2,002,227)	(365,503)	(2,547,757)	(2,207,020)	(340,737)
FORD						
Ford - U.S.A.	3,312,391	1,830,376	1,482,015	3,160,516	1,764,235	1,396,281
Ford - Canada	586,966	433,976	152,990	665,577	517,478	148,099
Ford - W. Germany	560,582	560,582	-	562,253	562,253	-
Ford - Belgium	334,388	276,005	58,383	275,867	221,132	54,735
Ford - U.K.	502,740	386,698	116,042	445,874	346,267	99,607
Ford - Spain	276,611	276,611	-	268,402	268,402	-
Ford - Brazil	131,599	89,672	41,927	188,914	138,773	50,141
Ford - Mexico	32,898	17,093	15,805	41,412	20,016	21,396
Ford - Australia	121,000	110,000	11,000	143,000	132,000	11,000
Ford - Argentina	33,092	19,243	13,849	32,908	19,708	13,200
TOTAL	5,892,267	4,000,256	1,892,011	5,784,723	3,990,264	1,794,459
(Outside Parent Country)	(2,579,876)	(2,169,880)	(409,996)	(2,624,207)	(2,226,029)	(398,178)
TOYOTA						
Toyota - Japan	3,638,279	2,708,069	930,210	3,660,167	2,684,024	976,143
Toyota - U.S.A.	43,744	43,744	-	13,649	13,649	-
Toyota - Australia	44,000	44,000	-	51,000	51,000	-
Toyota - Brazil	3,696	151	3,545	3,493	202	3,291
TOTAL	3,729,719	2,795,964	933,755	3,728,309	2,748,875	979,434
(Outside Parent Country)	(91,440)	(87,895)	(3,545)	(68,142)	(64,851)	(3,291)
NISSAN						
Nissan - Japan	2,226,313	1,803,924	422,389	2,242,995	1,769,484	473,511
Nissan Diesel - Japan	35,933	-	35,933	32,703	-	32,703
Nissan - Mexico	85,432	58,611	26,821	74,229	50,506	23,723
Nissan - Australia	37,000	37,000	-	28,000	28,000	-
Nissan Motor Iberica - Sp	53,525	-	53,525	42,419	-	42,419
Nissan - U.S.A.	220,052	117,334	102,718	173,165	65,117	108,048
TOTAL	2,658,255	2,016,869	641,386	2,593,511	1,913,107	680,404
(Outside Parent Country)	(396,009)	(212,945)	(183,064)	(317,813)	(143,623)	(174,190)

WORLD - MOTOR VEHICLE PRODUCTION 1986-1987 (continued)

Includes Production from Plants Outside Parent Country

	1987			1986		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
PEUGEOT						
Peugeot - France	1,099,977	1,010,128	89,849	1,030,924	946,263	84,661
Citroen - France	740,075	666,006	74,069	588,353	521,640	66,713
Sevel Peugeot - Italy	46,937	0	46,937	43,481	0	43,481
Peugeot Talbot - Spain	390,735	390,735	0	101,460	101,460	0
Citroen - Spain	188,229	188,229	0	142,666	142,666	0
Peugeot/Talbot - U.K.	45,549	45,549	0	58,426	58,426	0
TOTAL	2,511,502	2,300,647	210,855	1,965,310	1,770,455	194,855
(Outside Parent Country)	(671,450)	(624,513)	(46,937)	(346,033)	(302,552)	(43,481)
VOLKSWAGEN						
V.W. - W. Germany	1,473,780	1,393,220	80,560	1,509,439	1,421,629	87,810
V.W. Audi - W. Germany	417,234	417,234	0	352,735	352,735	0
V.W. - Argentina	20,112	19,021	1,091	23,117	21,502	1,615
V.W. - Brazil	320,801	270,153	50,648	387,936	346,172	41,764
V.W. - Mexico	48,794	43,722	5,072	71,531	60,713	10,818
V.W. - U.S.A.	66,696	66,696	0	84,397	84,397	0
Seat - Spain	127,930	127,930	0	338,548	338,548	0
TOTAL	2,475,347	2,337,976	137,371	2,767,703	2,625,696	142,007
(Outside Parent Country)	(584,333)	(527,522)	(56,811)	(905,529)	(851,332)	(54,197)
CHRYSLER						
Chrysler - U.S.A.	1,662,865	1,109,421	553,444	1,692,675	1,347,083	345,592
Chrysler - Canada	422,791	12,538	410,253	436,929	4,444	432,485
Chrysler - Mexico	102,050	64,211	37,839	89,987	42,958	47,029
TOTAL	2,187,706	1,186,170	1,001,536	2,219,591	1,394,485	825,106
(Outside Parent Country)	(524,841)	(76,749)	(448,092)	(526,916)	(47,402)	(479,514)
RENAULT						
Renault - France	1,652,769	1,375,696	277,073	1,574,964	1,305,191	269,773
Renault - Argentina	57,193	54,220	2,973	48,180	45,163	3,017
Renault - Mexico	0	0	0	7,384	5,113	2,271
Renault FASA - Spain	312,558	312,558	0	280,767	280,767	0
Renault RVI - Spain	4,072	0	4,072	3,129	0	3,129
Renault - U.K.	5,104	0	5,104	4,133	0	4,133
Mack - U.S.A.	18,535	0	18,535	15,898	0	15,898
Mack - Canada	3,213	0	3,213	3,719	0	3,719
TOTAL	2,053,444	1,742,474	310,970	1,938,174	1,636,234	301,940
(Outside Parent Country)	(400,675)	(366,778)	(33,897)	(363,210)	(331,043)	(32,167)
FIAT						
Fiat - Italy	1,239,580	1,226,722	12,858	1,245,251	1,231,605	13,646
Lancia - Italy	164,567	164,567	0	139,728	139,728	0
Autobianchi - Italy	109,619	109,619	0	87,803	87,803	0
Iveco - Italy	77,964	0	77,964	71,168	0	71,168
Sevel Fiat - Italy	57,025	0	57,025	46,737	0	46,737
Ferrari - Italy	3,902	3,902	0	3,640	3,640	0
Fiat Vehiculos - Argentin	1,175	0	1,175	1,004	0	1,004
Fiat - Brazil	213,647	169,760	43,887	167,389	130,811	36,578
Unic - France	67	0	67	74	0	74
Iveco-Magirus - W. German	12,862	0	12,862	12,650	0	12,650
TOTAL	1,880,408	1,674,570	205,838	1,775,444	1,593,587	181,857
(Outside Parent Country)	(227,751)	(169,760)	(57,991)	(181,117)	(130,811)	(50,306)

WORLD - MOTOR VEHICLE PRODUCTION 1986-1987 (continued)

Includes Production from Plants Outside Parent Country

	1987			1986		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
VAZ						
Lada - U.S.S.R.	724,740	724,740	0	800,000	800,000	0
Ven - U.S.S.R.	880,000	0	880,000	875,000	0	875,000
TOTAL	1,604,740	724,740	880,000	1,675,000	800,000	875,000
HONDA						
Honda - Japan	1,241,122	1,021,895	219,227	1,236,398	1,025,403	210,995
Honda - Canada	15,685	15,685	0	0	0	0
Honda - U.S.A.	324,065	324,065	0	238,159	238,159	0
TOTAL	1,580,872	1,361,645	219,227	1,474,557	1,263,562	210,995
(Outside Parent Country)	(339,750)	(339,750)	0	(238,159)	(238,159)	0
MITSUBISHI - Japan	1,231,169	594,654	636,515	1,177,755	578,642	599,113
MAZDA						
Mazda - Japan	1,197,872	853,309	344,563	1,195,625	811,371	384,254
Mazda - U.S.A.	4,200	4,200	0	0	0	0
TOTAL	1,202,072	857,509	344,563	1,195,625	811,371	384,254
(Outside Parent Country)	(4,200)	(4,200)	0	0	0	0
SUZUKI - Japan	867,860	296,979	570,881	872,411	300,604	571,807
DAIMLER-BENZ						
Mercedes-Benz - W. German	730,772	595,765	135,007	726,131	591,916	134,215
Mercedes-Benz - Argentina	5,525	0	5,525	4,958	0	4,958
Mercedes-Benz - Brazil	43,749	0	43,749	43,444	0	43,444
Mercedes-Benz - Spain	11,437	0	11,437	9,424	0	9,424
Mercedes-Benz - U.S.A.	4,192	0	4,192	4,340	0	4,340
Freightliner - U.S.A.	23,571	0	23,571	17,376	0	17,376
Freightliner - Canada	3,403	0	3,403	4,102	0	4,102
TOTAL	822,649	595,765	226,884	809,775	591,916	217,859
(Outside Parent Country)	(91,877)	-	(91,877)	(83,644)	-	(83,644)
HYUNDAI - S. Korea	606,816	544,648	62,168	428,934	408,177	20,757
FUJI-SUBARU - Japan	605,257	266,755	338,502	628,303	287,039	341,264
DAIHATSU - Japan	597,555	141,572	455,983	602,519	142,064	460,455
ISUZU - Japan	541,583	203,930	337,653	554,900	211,178	343,722
ROVER GROUP						
Austin Rover - U.K.	467,539	450,726	16,813	408,187	389,968	18,219
Range Rover - U.K.	40,711	20,778	19,933	53,807	14,486	39,321
Leyland Vehicles - U.K.	-	-	-	10,996	-	10,996
Santana Land-Rover - Spai	28,662	-	28,662	26,706	-	26,706
TOTAL	536,912	471,504	65,408	499,696	404,454	95,242
(Outside Parent Country)	(28,662)	-	(28,662)	(26,706)	-	(26,706)

WORLD - MOTOR VEHICLE PRODUCTION 1986-1987 (continued)

Includes Production from Plants Outside Parent Country

	1987			1986		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
VOLVO						
Volvo - Sweden	336,993	297,665	39,328	331,978	294,854	37,124
Volvo - The Netherlands	125,248	125,247	1	119,301	118,976	325
Volvo - Brazil	4,480	0	4,480	4,060	0	4,060
Volvo - Canada	7,882	7,882	0	10,388	10,388	0
Volvo - U.S.A.	11,412	0	11,412	11,128	0	11,128
TOTAL	**486,015**	**430,794**	**55,221**	**476,855**	**424,218**	**52,637**
(Outside Parent Country)	(149,022)	(133,129)	(15,893)	(144,877)	(129,364)	(15,513)
BMW - Germany	442,776	442,776	0	432,285	432,285	0
SAAB-SCANIA						
Saab - Sweden	134,112	134,112	0	126,401	126,401	0
Scania - Sweden	164,829	0	164,829	155,174	0	155,174
Scania - Argentina	1,274	0	1,274	945	0	945
Scania - Brazil	5,092	0	5,092	5,394	0	5,394
TOTAL	**305,307**	**134,112**	**171,195**	**287,914**	**126,401**	**161,513**
(Outside Parent Country)	(6.366)	0	(6,366)	(6,339)	0	(6,339)
ZASTAVA - Yugoslavia	221,157	211,202	9,955	185,102	175,462	9,640
POLSKI-FIAT - Poland	203,000	203,000	0	200,140	200,140	0
KIA - South Korea	197,094	95,532	101,562	104,007	26	103,981
ALFA ROMEO - Italy	195,646	192,024	3,622	171,529	168,074	3,455
MOSKVITCH - U.S.S.R.	184,800	184,800	0	205,000	205,000	0
SKODA - Czechoslovakia	172,000	172,000	0	178,077	178,077	0
ZAZ ZAPOROJETZ - U.S.S.R.	168,400	168,400	0	150,000	150,000	0
DAEWOO - South Korea	162,225	149,639	12,586	55,826	47,032	8,744
TRABAUT - E. Germany	152,000	152,000	0	142,000	142,000	0
GAZ VOLGA - U.S.S.R.	142,000	142,000	0	133,000	133,000	0
MARUTI UDYOG - India	94,280	90,909	3,371	69,707	63,504	6,203
NAVISTAR INTERNATIONAL CORP.						
N.I.C. - U.S.A.	75,972	0	75,972	73,061	0	73,061
N.I.C. - Canada	9,968	0	9,968	9,480	0	9,480
TOTAL	**85,940**	0	**85,940**	**82,541**	0	**82,541**
(Outside Parent Country)	(9,968)	0	(9,968)	(9,480)	0	(9,480)
WARTBURG - E. Germany	78,000	78,000	0	74,000	74,000	0
SEVEL - Argentina	72,226	64,077	8,149	59,313	51,516	7,797
HINO - Japan	65,817	0	65,817	55,114	0	55,114
I.M.V. - Yugoslavia	48,791	47,556	1,235	43,296	42,033	1,263
PORSCHE - W. Germany	48,520	48,520	0	52,939	52,939	0
TOTAL 40 MANUFACTURERS	**44,609,190**	**32,727,269**	**11,881,921**	**44,226,625**	**32,660,630**	**11,565,995**
OTHERS	**1,305,086**	**279,456**	**1,025,630**	**1,070,731**	**194,662**	**876,069**
TOTAL WORLD	**45,914,276**	**33,006,725**	**12,907,551**	**45,297,356**	**32,855,292**	**12,442,064**

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Therefore, and because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1986-1987

Manufacturers Ranked According to Domestic Production

Rank	1987			1986		
	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles
1. General Motors - U.S.A.	5,129,333	3,603,074	1,526,259	5,827,983	4,316,143	1,511,840
2. Toyota - Japan	3,638,279	2,708,069	930,210	3,660,167	2,684,024	976,143
3. Ford Motor - U.S.A.	3,312,391	1,830,376	1,482,015	3,160,516	1,764,235	1,396,281
4. Nissan - Japan	2,262,246	1,803,924	458,322	2,275,698	1,769,484	506,214
5. Volkswagen-Audi-Germany	1,891,014	1,810,454	80,560	1,862,174	1,774,364	87,810
6. Peugeot-Citroen-France	1,840,052	1,676,134	163,918	1,619,277	1,467,903	151,374
7. Chrysler-U.S.A.	1,662,865	1,109,421	553,444	1,692,675	1,347,083	345,592
8. Renault-France	1,652,769	1,375,696	277,073	1,574,964	1,305,191	269,773
9. Fiat Group-Italy	1,652,657	1,504,810	147,847	1,594,327	1,462,776	131,551
10. VAZ-U.S.S.R.	1,604,740	724,740	880,000	1,675,000	800,000	875,000
11. Honda-Japan	1,241,122	1,021,895	219,227	1,236,398	1,025,403	210,995
12. Mitsubishi-Japan	1,231,169	594,654	636,515	1,177,755	578,642	599,113
13. Mazda-Japan	1,197,872	853,309	344,563	1,195,625	811,371	384,254
14. Suzuki-Japan	867,860	296,979	570,881	872,411	300,604	571,807
15. Daimler-Benz-W. Germany	730,772	595,765	135,007	726,131	591,916	134,215
16. Hyundai-S. Korea	606,816	544,648	62,168	428,934	408,177	20,757
17. Fuji-Subaru-Japan	605,257	266,755	338,502	628,303	287,039	341,264
18. Daihatsu-Japan	597,555	141,572	455,983	602,519	142,064	460,455
19. Isuzu-Japan	541,583	203,930	337,653	554,900	211,178	343,722
20. Rover Group-U.K.	508,250	471,504	36,746	472,990	404,454	68,536
21. BMW-W. Germany	442,776	442,776	0	432,285	432,285	0
22. Volvo-Sweden	336,993	297,665	39,328	331,978	294,854	37,124
23. Saab-Scania-Sweden	298,941	134,112	164,829	281,575	126,401	155,174
24. Zastava-Yugoslavia	221,157	211,202	9,955	185,102	175,462	9,640
25. Polski-Fiat-Poland	203,000	203,000	0	200,140	200,140	0
26. Kia-S. Korea	197,094	95,532	101,562	104,007	26	103,981
27. Alfa Romeo-Italy	195,646	192,024	3,622	171,529	168,074	3,455
28. Moskvitch-U.S.S.R.	184,800	184,800	0	205,000	205,000	0
29. Skoda-Czechoslovakia	172,000	172,000	0	178,077	178,077	0
30. ZAZ Zaporojetz-U.S.S.R.	168,400	168,400	0	150,000	150,000	0
31. Daewoo-S. Korea	162,225	149,639	12,586	55,826	47,082	8,744
32. Trabant-E. Germany	152,000	152,000	0	142,000	142,000	0
33. G.A.Z. Volga-U.S.S.R.	142,000	142,000	0	133,000	133,000	0
34. Mauruti Udyog-India	94,280	90,909	3,371	69,707	63,504	6,203
35. Wartburg-E. Germany	78,000	78,000	0	74,000	74,000	0
36. Navistar-U.S.A.	75,972	0	75,972	73,061	0	73,061
37. Sevel-Argentina	72,226	64,077	8,149	59,313	51,516	7,797
38. Hino-Japan	65,817	0	65,817	55,114	0	55,114
39. I.M.V.-Yugoslavia	48,791	47,556	1,235	43,296	42,033	1,263
40. Porsche-W. Germany	48,520	48,520	0	52,939	52,939	0

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1987

Total Production United States and Canada Compared to World Total

	U.S.	Canada	U.S. & Canada	World	% of World Production: Total U.S.	% of World Production: U. S. & Canada
1950	8,005,859	390,836	8,396,695	10,577,426	75.69	79.38
1951	6,757,014	415,420	7,172,434	9,352,635	72.25	76.69
1952	5,561,796	434,102	5,995,898	8,324,023	66.82	72.03
1953	7,349,123	486,049	7,835,172	10,436,544	70.42	75.07
1954	6,536,729	352,109	6,888,838	10,438,996	63.16	66.57
1955	9,204,049	452,114	9,656,163	13,628,103	67.54	70.85
1956	6,918,758	471,350	7,390,108	11,675,203	59.26	63.30
1957	7,220,431	413,577	7,634,008	12,399,816	58.23	61.57
1958	5,121,269	356,418	5,477,687	11,289,036	45.36	48.52
1959	6,723,588	367,939	7,091,527	13,916,125	48.32	50.96
1960	7,905,119	397,739	8,302,858	16,488,340	47.94	50.36
1961	6,652,938	386,923	7,039,861	15,228,245	43.69	46.23
1962	8,197,311	505,187	8,702,498	17,999,263	45.54	48.36
1963	9,108,776	631,356	9,740,132	20,373,248	44.71	47.81
1964	9,307,860	670,990	9,978,850	21,727,002	42.84	45.93
1965	11,137,830	846,609	11,984,439	24,266,799	45.90	49.39
1966	10,396,298	872,214	11,268,512	24,851,947	41.83	45.34
1967	9,023,736	919,508	9,943,244	24,022,706	37.56	41.39
1968	10,820,410	1,150,218	11,970,628	28,356,002	38.16	42.22
1969	10,205,911	1,326,478	11,532,389	29,809,527	34.24	38.69
1970	8,283,949	1,159,504	9,443,453	29,403,479	28.17	32.12
1971	10,671,654	1,346,765	12,018,419	33,423,579	31.93	35.96
1972	11,310,708	1,430,084	12,740,792	35,577,783	31.79	35.81
1973	12,681,513	1,574,820	14,256,333	38,917,733	32.59	36.63
1974	10,071,042	1,524,874	11,595,916	34,732,826	29.00	33.39
1975	8,986,513	1,424,006	10,410,519	32,998,363	27.23	31.54
1976	11,497,596	1,640,112	13,137,708	38,341,012	29.99	34.27
1977	12,702,782	1,775,445	14,478,227	40,946,772	31.02	35.36
1978	12,899,202	1,818,492	14,717,694	42,299,436	30.49	34.79
1979	11,479,993	1,631,676	13,111,669	41,518,599	27.65	31.58
1980	8,009,841	1,374,329	9,384,170	38,513,635	20.80	24.37
1981	7,942,916	1,322,780	9,265,696	37,230,055	21.34	24.89
1982	6,985,595	1,276,452	8,262,047	36,112,594	19.34	22.88
1983	9,205,375	1,524,413	10,729,788	39,755,231	23.16	26.99
1984	10,939,048	1,829,283	12,768,331	42,057,686	26.01	30.36
1985	11,652,743	1,933,381	13,586,124	44,811,379	26.00	30.32
1986	11,334,775	1,854,125	13,188,900	45,297,356	25.02	29.12
1987	10,924,686	1,635,014	12,559,700	45,914,276	23.79	27.35

SOURCES: U.S. : MOTOR VEHICLE MANUFACTURERS OF THE U.S., INC.
CANADA : STATISTICS CANADA
WORLD : VARIOUS OVERSEAS SOURCES

WORLD - TRUCK PRODUCTION 1972-1987

Medium and Heavy Trucks - Selected Countries
(Over 6 Ton Gross Vehicle Weight)*

	France	Germany West	Italy	Spain	Sweden	United Kingdom	Japan	U.S.A.	Brazil	Mexico
1972........	39,724	96,201	31,326	16,665	30,296	106,462	0	368,125	36,134	20,366
1973........	41,225	105,983	43,791	22,669	33,648	113,259	0	402,069	46,284	24,563
1974........	46,292	112,629	52,603	26,252	37,672	110,049	0	411,441	54,945	30,179
1975........	45,845	136,714	39,345	20,205	42,678	124,504	195,130	271,790	57,185	37,925
1976........	49,121	139,341	33,723	17,581	43,465	107,551	207,071	285,490	34,225	24,308
1977........	45,514	136,423	39,984	18,984	44,858	107,792	227,192	340,007	74,060	16,675
1978........	43,059	125,714	28,055	15,606	44,006	102,809	253,899	373,853	65,198	24,046
1979........	44,131	135,252	24,363	14,935	50,269	105,832	246,893	376,969	67,282	34,229
1980........	50,788	153,037	28,570	14,407	55,105	93,810	241,074	240,714	76,979	46,739
1981........	41,473	157,552	39,726	11,329	49,132	51,819	222,115	227,899	59,688	52,950
1982........	38,774	150,904	26,634	15,725	48,376	59,772	202,652	158,428	38,053	24,683
1983........	35,414	111,462	29,728	11,535	46,981	50,079	229,154	167,569	27,756	10,865
1984........	34,419	100,510	27,978	11,832	53,722	48,004	233,960	271,982	36,665	15,772
1985........	28,967	101,262	34,253	11,894	54,186	52,473	232,587	257,919	42,903	20,734
1986........	30,259	104,520	29,009	10,557	59,350	38,444	208,508	227,717	57,656	6,625
1987........	32,270	107,040	31,748	13,325	62,660	36,706	226,294	255,965	54,576	5,502

* or over 13,200 lbs. G.V.W.

VARIOUS OVERSEAS SOURCES

WORLD - DIESEL CAR PRODUCTION 1970-1987

Diesel Passenger Cars - Selected Countries

	Citroen	Peugeot	Renault	Talbot	Total Diesel	Total Gas + Diesel	% Diesel
FRANCE							
1970..........	0	38,788	0	0	38,788	2,245,397	1.7
1971..........	0	48,891	0	0	48,891	2,466,300	2.0
1972..........	0	52,944	0	0	52,944	2,719,401	1.9
1973..........	0	50,879	0	0	50,879	2,866,728	1.8
1974..........	0	76,218	0	0	76,218	2,698,785	2.8
1975..........	692	84,389	0	0	85,081	2,546,154	3.3
1976..........	24,688	101,418	0	0	126,106	2,979,559	4.2
1977..........	37,150	130,283	0	0	167,433	3,092,439	5.4
1978..........	46,665	110,417	0	0	157,082	3,111,380	5.0
1979..........	53,684	134,493	3,565	0	191,742	3,220,394	6.0
1980..........	33,996	133,332	69,335	-	236,663	2,938,581	8.1
1981..........	35,094	120,892	111,658	3,113	270,757	2,611,864	10.4
1982..........	24,439	122,700	113,110	13,984	274,233	2,777,125	9.9
1983..........	52,737	108,911	118,192	9,777	289,617	2,960,823	9.8
1984..........	124,607	146,771	152,019	4,823	428,220	2,713,289	15.8
1985..........	132,298	180,382	146,056	1,397	460,133	2,632,366	17.5
1986..........	150,453	199,229	193,283	(1)	542,965	2,773,094	19.6
1987..........	153,100	216,524	238,783	(1)	608,407	3,051,830	19.9

	Mercedes	Opel	V.W.	Audi	Ford	B.M.W.	Total Diesel	Total Gas + Diesel	% Diesel
GERMANY									
1970..........	96,155	0	0	0	0	0	96,155	3,527,864	2.7
1971..........	99,294	0	0	0	0	0	99,294	3,696,779	2.7
1972..........	114,794	6,191	0	0	0	0	120,985	3,521,540	3.4
1973..........	113,120	23,002	0	0	0	0	136,122	3,649,880	3.6
1974..........	146,701	30,143	0	0	0	0	176,844	3,839,596	4.6
1975..........	158,430	23,208	0	0	0	0	181,638	2,907,819	6.2
1976..........	157,685	33,843	7,869	0	0	0	199,397	3,546,900	5.5
1977..........	171,818	30,081	92,572	0	649	0	295,120	3,790,544	7.8
1978..........	184,523	49,618	204,210	2,975	18,462	0	468,788	3,890,176	11.7
1979..........	211,414	51,533	268,000	28,795	9,912	0	540,859	3,932,556	13.3
1980..........	216,503	32,742	214,199	26,773	5,344	0	468,788	3,520,934	12.8
1981..........	208,194	45,986	412,057	64,093	7,472	0	673,709	3,577,807	18.8
1982..........	212,915	117,529	387,833	63,633	8,911	100	727,188	3,761,436	19.3
1983..........	152,974	93,456	281,841	42,694	5,064	16,197	533,335	3,877,641	13.8
1984..........	174,819	86,771	273,364	36,800	55,178	15,407	642,339	3,790,164	16.9
1985..........	187,589	128,099	367,685	45,652	76,878	33,520	839,423	4,166,686	20.2
1986..........	216,265	128,203	415,328	33,662	89,481	51,596	934,535	4,310,828	21.7
1987..........	205,857	95,945	355,992	20,886	90,186	33,626	802,492	4,373,629	18.4

(1) Included with Peugeot.

WORLD - DIESEL CAR PRODUCTION 1970-1987 (continued)

Diesel Passenger Cars - Selected Countries

	Alfa-Romeo	Fiat	Innocenti	Lancia	Other	Total Diesel	Total Gas + Diesel	% Diesel
ITALY								
1976........	2,930	0	0	0	0	2,930	1,471,308	0.2
1977........	3,607	15	0	0	0	3,622	1,440,470	0.3
1978........	35	25,498	0	0	0	25,533	1,508,600	1.7
1979........	0	50,803	0	0	0	50,803	1,480,991	3.4
1980........	3,851	76,513	0	0	0	80,364	1,445,221	5.6
1981........	8,361	112,338	0	0	0	120,699	1,257,340	9.6
1982........	7,514	161,314	0	0	0	168,828	1,297,351	13.0
1983........	18,786	148,183	0	0	0	166,969	1,395,531	12.0
1984........	12,620	252,805	4,271	0	0	269,696	1,439,283	18.8
1985........	15,224	232,318	2,453	33,916	0	283,911	1,389,156	20.4
1986........	13,883	227,778	2,036	40,064	0	283,761	1,652,452	17.2
1987........	24,751	209,682	1,788	46,662	390	283,273	1,713,300	16.5

	Peugeot	Renault	Seat	Citroen	Ford	Talbot	Total Diesel	Total Gas + Diesel	% Diesel
SPAIN									
1975........	0	0	4,319	0	0	624	4,943	696,124	0,7
1976........	0	0	4,414	0	0	3,888	8,302	753,125	1.1
1977........	0	0	6,882	0	0	5,328	12,210	988,964	1.2
1978........	431	0	6,203	0	0	4,550	11,184	986,116	1.1
1979........	12,419	0	17,783	0	0	3,319	33,521	965,809	3.5
1980........	16,331	0	21,417	0	0	3,475	41,223	1,028,813	4.0
1981........	20,333	7,652	14,604	0	0	1,110	43,699	855,325	5.1
1982........	15,351	17,460	31,300	0	0	40	64,151	927,500	6.9
1983........	13,811	30,025	40,497	3,909	0	17,033	105,275	1,141,581	9.2
1984........	12,902	47,748	26,666	39,779	39,207	14,020	180,322	1,176,893	15.3
1985........	34,203	34,445	21,792	24,453	N.A.	12,687	127,580	1,230,071	10.4
1986........	34,432	19,769	13,499	24,830	N.A.	0	92,530	1,281,899	7.2
1987........	33,824	30,942	41,692	22,020	N.A.	0	128,478	1,402,574	9.2

	Austin-Rover	Ford	Vauxhall	Other	Total Diesel	Total Gas + Diesel	% Diesel
UNITED KINGDOM							
1984........	1,806	8,612	0	0	10,418	908,906	1.1
1985........	258	20,192	6,573	0	27,023	1,047,973	2.6
1986........	0	15,621	5,130	7,986	28,737	1,019,519	2.8
1987........	5,698	22,904	5,906	12,662	47,170	1,142,985	4.1

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE EXPORTS 1926-1937

Total Motor Vehicles-Selected Countries (In Thousands)

	Belgium	Brazil	Canada	France	Germany	Italy	Japan	Spain	Sweden	U.K.	U.S.A.
1926.....	0.0	0.0	74.3	59.8	2.2	34.2	0.0	0.0	0.0	33.4	313.6
1927.....	0.0	0.0	57.4	52.0	4.1	33.3	0.0	0.0	0.0	36.3	393.1
1928.....	0.0	0.0	79.4	46.0	8.0	28.3	0.0	0.0	0.0	32.8	515.8
1929.....	0.0	0.0	101.7	49.2	7.8	23.7	0.0	0.0	0.0	42.2	546.2
1930.....	0.0	0.0	44.6	31.1	5.6	19.2	0.0	0.0	0.0	30.0	245.2
1931.....	0.0	0.0	13.8	26.3	11.5	11.9	0.0	0.0	0.0	24.4	135.8
1932.....	0.0	0.0	12.5	19.2	11.3	6.4	0.0	0.0	0.0	40.3	70.1
1933.....	0.0	0.0	20.4	25.5	13.5	7.1	0.0	0.0	0.0	51.9	111.5
1934.....	0.0	0.0	43.4	25.0	13.4	9.0	0.0	0.0	0.0	57.9	242.2
1935.....	0.0	0.0	64.3	18.9	24.9	14.4	0.0	0.0	0.0	68.6	271.4
1936.....	0.0	0.0	55.6	21.2	37.4	15.0	0.0	0.0	0.0	82.3	285.8
1937.....	0.0	0.0	65.9	25.1	69.6	25.9	0.0	0.0	0.0	99.2	395.2
1938.....	0.0	0.0	57.8	23.8	79.2	19.4	0.0	0.0	0.0	83.7	276.7
1939-45	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1946.....	0.0	0.0	68.1	32.8	0.0	3.1	0.0	0.0	0.0	129.4	331.1
1947.....	0.0	0.0	83.8	78.6	0.0	10.6	0.0	0.0	0.0	199.5	534.4
1948.....	0.0	0.0	48.2	73.2	6.8	14.2	0.0	0.0	0.0	298.3	421.4
1949.....	0.0	0.0	29.6	101.3	15.3	17.5	0.0	0.0	0.0	350.0	274.4
1950.....	0.0	0.0	34.3	121.8	83.5	21.9	5.5	0.0	3.3	541.9	251.7
1951.....	0.0	0.0	60.5	125.7	120.0	32.3	6.7	0.0	5.0	505.0	434.7
1952.....	0.0	0.0	79.9	106.0	136.7	26.5	0.9	0.0	6.1	437.1	296.5
1953.....	0.0	0.0	45.2	113.6	177.0	31.5	1.1	0.0	4.8	412.1	288.9
1954.....	0.0	0.0	11.0	141.2	298.1	44.1	1.0	0.0	8.1	490.8	358.0
1955.....	0.0	0.0	18.4	173.1	404.0	74.6	1.2	0.0	10.9	528.6	386.8
1956.....	0.0	0.0	19.0	194.0	484.6	87.0	2.4	0.0	17.1	462.1	372.4
1957.....	0.0	0.0	20.1	265.0	584.3	119.1	6.6	0.0	28.1	547.3	335.8
1958.....	0.0	0.0	16.4	374.2	733.4	169.3	10.2	0.0	41.7	596.2	268.1
1959.....	0.0	0.0	11.8	603.7	871.0	221.2	19.3	0.0	54.8	697.0	266.3
1960.....	0.0	0.0	20.6	581.1	982.8	203.9	38.8	0.0	62.2	716.1	322.5
1961.....	0.0	0.0	12.4	483.8	1,006.2	245.0	57.0	0.0	61.2	538.7	259.0
1962.....	0.0	0.0	15.5	552.9	1,101.9	319.1	66.7	0.0	70.4	694.8	232.0
1963.....	0.0	0.0	22.8	604.3	1,331.8	305.3	98.6	0.0	80.3	774.8	267.8
1964.....	0.0	0.0	51.9	552.2	1,499.0	331.1	150.4	0.0	95.5	848.0	320.2
1965.....	0.0	0.0	103.4	613.1	1,527.3	326.7	194.2	0.0	98.0	793.8	167.7
1966.....	0.0	0.0	297.9	787.4	1,637.4	393.6	255.7	0.0	121.3	722.0	256.5
1967.....	0.0	0.0	543.8	835.0	1,463.2	426.9	362.2	0.0	139.3	637.8	363.2
1968.....	0.0	0.0	803.0	958.0	1,919.8	587.1	612.4	0.0	154.1	818.6	422.6
1969.....	683.1	0.0	1,124.3	1,174.8	2,055.7	630.1	858.1	0.0	160.0	952.8	437.8
1970.....	733.5	0.0	928.8	1,525.4	2,103.9	671.0	1,086.8	0.0	209.5	862.7	379.1
1971.....	865.6	1.7	1,020.4	1,631.6	2,293.0	680.5	1,779.0	0.0	234.7	915.8	486.8
1972.....	866.5	13.5	1,102.4	1,769.2	2,188.1	699.8	1,965.5	0.0	218.2	767.4	531.0
1973.....	942.4	24.5	1,122.8	1,931.1	2,347.7	705.3	2,067.6	0.0	208.1	762.0	661.0
1974.....	770.4	64.7	1,063.3	1,948.6	1,880.6	733.8	2,618.1	0.0	193.0	725.5	815.5
1975.....	792.1	73.1	1,005.6	1,938.3	1,653.5	710.5	2,677.6	171.2	195.3	695.9	864.1
1976.....	1,018.7	80.4	1,188.1	2,085.9	2,043.2	745.3	3,709.6	198.4	175.2	683.9	880.8
1977.....	1,029.5	70.0	1,316.9	2,268.1	2,127.7	714.3	4.352.8	343.4	161.8	666.7	899.1
1978.....	1,039.9	96.2	1,326.4	2,299.4	2,073.3	714.8	4,600.7	418.9	201.6	608.4	954.6
1979.....	1,030.5	105.6	1,043.6	2,439.9	2,175.5	725.3	4,562.8	446.5	227.0	550.9	1,047.9
1980.....	883.8	157.1	938.5	2,218.9	2,084.3	591.6	5,967.0	537.2	192.9	481.0	807.2
1981.....	860.0	212.7	897.5	1,861.2	2,153.3	496.5	6,048.4	473.2	202.3	196.6	718.4
1982.....	948.6	173.4	1,104.6	1,863.5	2,397.9	528.0	5,590.5	543.0	221.1	403.9	506.7
1983.....	966.8	168.7	1,277.1	2,030.2	2,354.5	601.0	5,669.5	677.1	237.1	365.3	687.8
1984.....	870.8	196.5	1,568.7	1,886.0	2,388.7	583.6	6,109.2	738.1	270.2	295.7	772.2
1985.....	979.8	207.6	1,612.1	1,892.8	2,745.9	565.7	6,730.5	864.0	257.8	291.6	890.6
1986.....	1,065.3	183.3	1,578.4	1,994.1	2,693.7	718.4	6,604.9	813.8	273.9	245.6	881.6
1987.....	1,166.8	345.6	1,364.8	2,103.0	2,607.3	766.0	6,304.9	836.9	245.6	299.6	861.0

COMPILED FROM VARIOUS SOURCES

WORLD - CAR IMPORTS 1968-1987

New Passenger Car Import Registrations - Selected Countries

	FRANCE		GERMANY		UNITED KINGDOM		ITALY		SWEDEN		JAPAN		U.S.A.	
Year	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %	Units	Share in %
1968......	265,351	21.4	290,234	20.4	91,379	8.3	177,372	15.2	127,045	59.6	15,000	1.0	985,767	10.5
1969......	331,847	24.3	376,234	20.4	100,734	10.4	246,692	20.3	131,418	58.3	17,305	0.8	1,061,617	11.3
1970......	257,249	19.8	474,050	22.5	153,809	14.3	378,080	27.7	114,716	56.4	16,807	0.7	1,230,961	14.7
1971......	296,344	20.2	542,849	25.2	248,310	19.3	379,287	26.4	112,465	56.8	18,502	0.7	1,465,673	15.1
1972......	338,062	20.6	562,069	26.2	384,946	23.5	393,418	26.8	128,757	58.3	24,409	0.9	1,529,402	14.6
1973......	362,495	20.8	526,493	25.9	455,802	27.4	387,506	26.8	128,636	57.0	31,594	1.1	1,719,913	15.2
1974......	273,469	17.9	451,726	26.7	353,931	27.8	357,212	27.9	161,479	62.1	39,454	1.7	1,369,148	15.7
1975......	301,491	20.3	524,655	24.9	396,767	33.2	330,324	31.4	183,100	64.2	42,985	1.6	1,500,928	18.2
1976......	425,795	22.9	500,407	21.6	532,750	41.4	440,916	37.1	206,726	66.1	41,224	1.7	1,446,637	14.8
1977......	422,519	22.2	539,834	21.1	600,578	45.3	442,756	36.3	166,706	69.1	41,566	1.7	1,967,759	18.3
1978......	405,932	20.9	584,515	21.9	785,069	49.2	450,000	37.1	134,787	67.1	49,934	1.8	1,946,094	17.8
1979......	428,708	21.7	607,541	23.2	965,910	56.3	534,411	38.3	141,573	65.8	60,161	1.2	2,351,053	22.6
1980......	428,516	22.9	638,682	26.3	858,319	56.7	617,500	41.5	126,754	65.8	44,871	1.5	2,469,180	28.2
1981......	514,974	28.1	589,873	25.3	826,533	55.7	711,830	40.9	122,337	64.9	38,110	1.3	2,431,680	28.8
1982......	629,482	30.6	520,224	24.1	897,494	57.7	685,356	40.7	141,357	64.7	35,515	1.2	2,295,767	29.6
1983......	658,897	32.7	591,605	24.4	1,019,749	56.9	579,616	36.6	136,338	62.8	35,285	1.1	2,457,357	27.5
1984......	630,309	35.9	638,991	26.7	1,006,468	57.5	603,303	36.9	150,353	65.1	41,982	1.4	2,523,974	24.9
1985......	646,226	36.6	647,978	27.2	1,064,391	58.1	698,813	40.0	175,788	66.8	50,172	1.6	3,011,132	27.6
1986......	695,612	36.4	840,555	29.7	1,053,603	56.0	701,582	38.4	185,941	68.8	68,357	2.2	3,444,190	30.9
1987......	760,009	36.1	852,120	29.2	1,040,725	51.7	780,140	39.5	226,462	71.7	97,751	3.0	3,624,536	35.8

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - CAR IMPORTS 1980-1988

Passenger Car Import Penetration - Selected Countries
(In Percentages)

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YEAR
GERMANY													
1980......	22.3	25.2	26.0	25.4	25.8	25.1	28.3	32.6	27.0	26.4	25.9	29.0	26.3
1981......	25.4	27.9	24.3	27.1	24.3	25.4	25.5	31.9	23.2	24.1	22.7	23.1	25.3
1982......	21.9	23.7	23.2	25.3	25.1	23.3	23.6	30.0	23.7	25.2	22.8	22.8	24.1
1983......	22.6	23.9	22.6	23.7	24.1	22.2	24.8	30.8	23.6	25.8	26.3	26.5	24.4
1984......	25.1	25.1	26.9	25.3	24.8	37.4	31.4	29.7	26.3	23.5	23.7	25.1	26.7
1985......	27.6	26.6	28.5	27.7	27.7	26.3	25.6	31.5	26.6	26.0	27.1	26.2	27.2
1986......	29.4	30.4	30.2	29.4	31.1	28.1	29.7	33.4	29.7	29.6	29.1	27.4	29.7
1987......	28.7	28.6	30.3	30.8	27.7	28.1	28.9	36.1	27.9	28.3	27.3	29.0	29.2
1988......	29.5	28.8	30.5	28.9	27.6	27.3	29.8	36.8	29.4				
FRANCE													
1980......	20.3	19.7	18.7	19.3	23.3	22.2	29.8	26.7	23.8	23.6	25.0	26.4	22.9
1981......	27.8	25.3	25.6	26.7	25.2	23.4	35.5	29.9	30.7	28.9	29.6	31.0	28.1
1982......	28.3	27.6	25.3	30.6	32.5	28.2	42.5	32.8	32.3	30.6	30.5	29.9	30.6
1983......	36.1	32.1	32.0	31.4	31.5	27.2	40.0	33.7	32.3	31.8	32.8	33.3	32.7
1984......	35.7	34.7	32.5	35.9	36.8	34.3	40.8	33.0	39.3	34.9	35.8	38.1	35.9
1985......	36.4	34.7	31.9	37.4	34.7	33.9	45.1	39.9	39.7	34.8	36.2	35.8	36.6
1986......	38.0	37.9	37.1	37.6	36.8	31.3	44.7	35.7	37.4	34.5	34.7	32.0	36.4
1987......	36.2	35.4	34.6	36.2	37.1	35.1	41.0	35.9	36.0	33.4	36.7	36.2	36.1
1988......	37.2	35.7	33.3	34.0	34.8	34.7	43.1	39.2	39.2				
ITALY													
1980......													41.5
1981......		41.0			42.7			40.8			41.2		41.4
1982......		41.4			42.2			41.9			41.8		41.8
1983......	41.5	37.9	39.2	35.3	35.4	37.2	37.3	42.1	34.2	35.0	32.7	30.9	36.5
1984......	35.1	38.6	34.7	34.3	36.8	35.0	37.8	42.8	37.0	38.6	36.2	42.0	36.9
1985......	36.6	41.0	41.3	38.0	41.2	40.1	41.4	44.0	38.4	41.6	40.7	37.6	40.0
1986......	39.4	39.2	38.2	38.2	37.2	35.4	40.1	39.5	36.7	38.7	39.6	40.0	38.4
1987......	38.6	39.3	39.5	41.9	38.4	36.6	41.4	44.5	38.6	38.8	40.2	38.3	39.5
1988......	40.0	40.3	38.8	37.9	39.6	38.5	40.9	48.8	37.7				
UNITED KINGDOM													
1980......	59.5	57.7	55.3	58.5	56.6	58.9	59.6	63.8	53.7	50.7	46.9	44.1	56.7
1981......	53.0	53.7	53.6	55.3	51.6	56.8	49.7	63.1	55.7	57.0	55.3	51.7	55.7
1982......	59.8	57.0	56.4	59.4	56.2	57.9	54.3	59.7	58.7	55.1	57.0	55.7	57.7
1983......	56.9	56.7	55.3	58.4	56.1	58.2	52.9	56.8	61.0	60.7	53.2	53.5	56.9
1984......	55.8	58.6	56.1	53.5	56.1	55.0	57.8	60.8	59.1	60.5	55.4	60.5	57.5
1985......	56.4	56.3	60.6	59.8	59.4	59.8	57.6	58.7	56.9	57.2	59.4	49.9	58.1
1986......	52.9	54.6	56.0	56.9	57.5	56.0	56.3	59.1	56.4	54.5	53.0	51.5	56.0
1987......	48.8	49.1	50.3	49.3	50.7	52.3	47.1	54.9	54.2	51.8	52.8	50.7	51.7
1988......	54.5	53.7	55.0	54.9	55.1	56.6	50.8	61.0	53.9	58.3			
U.S.A.													
1980......	27.0	27.1	25.1	27.2	28.4	27.2	29.8	29.0	27.6	21.7	24.1	27.4	26.7
1981......	27.4	28.8	25.3	29.0	28.6	28.4	29.6	24.8	24.5	24.2	26.2	31.6	27.3
1982......	31.1	27.7	25.9	25.4	24.5	30.6	31.7	32.8	27.2	25.7	24.9	29.1	27.8
1983......	30.5	29.5	26.9	24.1	24.7	26.1	27.1	28.3	23.6	22.8	24.5	25.6	26.0
1984......	25.1	22.1	21.5	19.5	23.3	23.6	23.1	25.9	23.8	23.6	25.1	26.1	23.5
1985......	24.8	23.1	20.7	20.2	24.9	26.9	29.5	25.6	21.5	30.8	32.4	31.4	25.7
1986......	27.1	26.3	27.6	26.0	26.7	26.5	32.0	29.3	24.0	30.3	33.6	32.4	28.3
1987......	31.6	28.6	26.9	26.0	29.8	30.3	33.1	32.4	32.3	34.7	34.0	34.7	31.1
1988......	30.5	26.9	27.1	27.7	27.9	28.4	30.0	32.0	30.4	29.5	30.5	30.1	21.2

V.D.A.

WORLD - CAR IMPORTS FROM JAPAN 1977-1987

Japanese Passenger Car Import Penetration - Selected Countries
(In Percentages)

	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
Australia	34.7	33.3	31.2	35.2	34.1	47.2	46.4	47.4	46.5	44.9	42.5
Austria	5.7	7.0	12.4	19.2	25.4	26.4	28.0	27.0	25.9	26.9	31.2
Belgium	19.3	17.9	18.0	24.7	25.0	21.5	22.5	20.1	19.8	20.8	20.6
Denmark	17.1	13.7	18.0	30.9	24.2	25.3	31.1	32.7	31.8	35.1	32.6
Finland	21.8	20.4	23.9	36.3	33.0	35.3	40.0	37.9	39.4	40.4	41.1
France	2.6	1.8	2.2	2.9	2.6	2.9	2.7	3.0	3.0	2.9	2.9
Germany, West	2.5	3.7	5.6	10.4	10.0	9.8	10.6	12.0	13.3	15.0	15.1
Greece	19.1	13.8	16.4	49.2	48.2	45.8	39.9	30.9	27.6	28.6	35.1
Ireland	19.7	23.9	26.7	30.5	29.7	26.9	30.0	27.4	33.8	43.4	44.0
Italy	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.5	0.7
The Netherlands	19.8	19.0	19.6	25.7	24.4	22.4	23.5	22.0	22.3	24.4	24.6
New Zealand	32.8	33.5	48.4	58.4	63.4	64.3	63.2	65.2	63.2	60.2	52.9
Norway	25.4	20.4	24.2	39.1	37.9	36.8	36.0	33.5	34.1	35.0	37.8
Portugal	15.2	17.6	7.9	7.5	11.9	8.5	8.1	8.5	9.8	9.8	8.5
Spain	0.0	0.0	0.0	0.0	1.3	1.4	1.2	0.6	0.8	0.6	0.2
Sweden	10.4	9.7	10.0	12.1	13.7	15.2	15.2	15.0	16.1	20.9	21.7
Switzerland	12.1	12.6	16.0	23.2	27.2	26.7	27.4	24.5	25.5	26.7	28.8
United Kingdom	10.6	11.0	10.8	11.9	11.0	11.0	10.7	11.1	10.9	11.1	9.7
United States	12.4	12.0	16.6	21.3	21.8	22.6	20.9	18.3	20.1	20.8	21.3

- Not available.

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1981-1987

Passenger Cars - Selected Countries (In Thousands)

	1981	1982	1983	1984	1985	1986	1987
WORLD PRODUCTION	**28.002**	**27,252**	**30,236**	**30,971**	**32,738**	**33,327**	**33,580**
GERMANY							
New registrations	2,330	2,156	2,427	2,394	2,379	2,829	2,916
Import	937	824	1,056	1,091	1,066	1,288	1,344
Export	1,949	2,194	2,189	2,233	2,568	2,520	2,451
of which to Europe	1,538	1,785	1,748	1,696	1,934	1,953	1,891
of which to U.S.A.	242	257	278	366	439	446	376
Production	3,578	3,761	3,878	3,790	4,167	4,311	4,374
FRANCE							
New registrations	1,835	2,056	2,018	1,758	1,766	1,912	2,105
Import	786	992	975	898	978	989	1,105
Export	1,394	1,464	1,614	1,530	1,539	1,551	1,681
of which to Europe	1,038	1,095	1,100	1,066	1,159	1,323	1,476
Production	2,612	2,777	2,961	2,713	2,632	2,773	3,052
UNITED KINGDOM							
New registrations	1,487	1,557	1,794	1,751	1,834	1,885	2,016
Import	805	934	1,076	1,020	1,072	1,072	1,030
Export	310	313	274	219	240	201	239
of which to Europe	134	140	111	99	138	143	157
Production	955	888	1,045	909	1,048	1,019	1,143
ITALY							
New registrations	1,808	1,851	1,452	1,592	1,746	1,796	1,950
Import	865	853	639	758	846	805	942
Export	424	437	492	481	450	603	641
of which to Europe	346	383	449	433	408	540	540
Production	1,257	1,297	1,396	1,439	1,389	1,652	1,713
SWEDEN							
New registrations	139	218	217	231	263	270	316
Import	133	158	163	178	190	183	223
Export	209	233	274	301	307	344	346
of which to Europe	101	103	116	126	123	142	139
Production	258	295	345	373	401	421	432
SPAIN							
Export	433	495	613	708	762	717	702
Production	855	928	1,142	1,177	1,230	1,282	1,403
U.S.S.R.							
Production	1,324	1,307	1,315	1,327	1,332	1,335	1,390
JAPAN(1)							
New registrations	2,867	3,038	3,136	3,095	3,104	3,146	3,275
Import	32	35	37	44	52	73	104
Export	3,947	3,770	3,806	3,981	4,427	4,573	4,508
of which to Europe	946	896	1,037	1,037	1,086	1,320	1,409
of which to U.S.A.	1,814	1,741	1,772	1,939	2,216	2,348	2,205
Production	6,974	6,882	7,152	7,073	7,647	7,310	7,891
SOUTH KOREA							
Export	0	0	0	0	119	299	535
Production	0	0	122	159	264	457	793
U.S.A.							
New registrations	8,444	7,754	8,924	10,118	10,889	11,140	10,122
Import	2,999	3,067	2,387	2,439	2,838	3,328	3,197
*Export	506	353	554	616	704	648	599
Production	6,253	5,074	6,781	7,773	8,185	7,829	7,099
BRAZIL							
New registrations	448	557	610	533	603	673	412
Export	157	121	133	152	161	138	281
Production	586	721	774	707	777	832	697

(1) Beginning 1978 data exclude "non-countable KD sets".
* Including exports to Canada.

DAIMLER-BENZ

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1981-1987 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

	1981	1982	1983	1984	1985	1986	1987
WORLD PRODUCTION	**9,513**	**9,204**	**9,838**	**11,267**	**12,136**	**12,398**	**12,840**
GERMANY							
New registrations	149	124	144	130	134	143	153
Import	45	36	49	48	54	63	67
Export	204	204	166	156	178	173	156
of which to Europe	102	113	119	121	150	156	140
Production	319	301	277	255	279	286	260
FRANCE							
New registrations	334	363	346	316	342	391	418
Import	116	127	132	122	170	172	193
Export	157	140	143	147	161	180	171
of which to Europe	70	70	79	83	106	135	134
Production	408	372	375	349	384	422	441
UNITED KINGDOM							
New registrations	218	231	268	269	287	291	313
Import	47	71	97	103	109	102	105
Export	90	91	92	77	52	44	70
of which to Europe	60	40	32	28	30	37	46
Production	230	269	245	225	266	229	247
ITALY							
New registrations	140	152	112	122	114	137	161
Import	75	61	49	61	66	47	59
Export	91	91	109	103	116	115	125
of which to Europe	71	79	96	90	101	107	117
Production	176	156	180	162	184	179	199
SWEDEN							
New registrations	19	19	18	20	23	25	30
Import	15	15	16	17	19	21	27
Export	49	52	46	55	47	50	55
of which to Europe	26	30	30	34	35	42	45
Production	55	54	52	59	60	66	70
SPAIN							
Export	40	48	26	33	69	97	99
Production	132	142	147	132	188	251	302
U.S.S.R.							
Production	874	866	874	887	900	910	955
JAPAN							
New registrations	2,260	2,223	2,247	2,341	2,453	2,562	2,744
Import	1	1	1	1	1	1	2
Export	2,102	1,820	1,863	2,129	2,304	2,032	1,797
of which to Europe	236	214	224	220	266	241	235
of which to U.S.A.	543	414	537	728	917	1,085	880
Production	4,206	3,850	3,960	4,392	4,624	4,450	4,358
SOUTH KOREA							
Export	0	0	0	0	4	7	11
Production	0	0	99	107	114	144	187
U.S.A.							
New registrations	2,185	2,430	2,977	4,049	4,675	4,801	4,939
Import	739	699	785	1,025	1,275	1,310	1,226
*Export	187	127	154	191	231	263	312
Production	1,687	1,910	2,441	3,161	3,463	3,502	3,806
BRAZIL							
New registrations	132	135	119	143	160	193	168
Export	55	53	36	44	49	45	69
Production	194	139	122	158	190	224	223

* Including exports to Canada.

DAIMLER-BENZ

WORLD - NEW REGISTRATIONS 1928-1987

New Motor Vehicles - Selected Countries (In Thousands)

	Canada	Belgium	France	Germany	Italy	Japan	Netherlands	Spain	Sweden	Switzerland	U.K.	U.S.
1928	0.0	0.0	0.0	0.0	17.9	0.0	0.0	0.0	0.0	0.0	213.2	3,480.7
1929	0.0	0.0	222.4	0.0	39.1	0.0	0.0	0.0	24.1	0.0	237.4	4,407.3
1930	0.0	0.0	225.6	97.1	31.1	0.0	0.0	0.0	22.2	0.0	225.0	3,036.7
1931	0.0	0.0	188.3	68.8	18.5	0.0	0.0	0.0	19.5	0.0	205.9	2,222.0
1932	45.9	0.0	166.1	48.0	22.8	0.0	0.0	0.0	8.0	0.0	210.3	1,276.8
1933	45.3	0.0	177.2	93.6	32.0	0.0	0.0	0.0	8.5	0.0	248.5	1,739.7
1934	73.4	0.0	176.6	154.4	34.2	0.0	0.0	0.0	15.5	0.0	309.4	2,292.4
1935	101.5	0.0	162.4	213.9	29.6	0.0	0.0	0.0	20.5	0.0	363.0	3,254.6
1936	113.3	0.0	190.2	258.8	24.6	0.0	0.0	0.0	26.1	0.0	411.0	4,016.1
1937	144.4	0.0	185.0	261.8	39.7	0.0	0.0	0.0	34.6	0.0	419.0	4,102.0
1938	121.2	0.0	205.7	272.7	45.0	0.0	0.0	0.0	43.0	0.0	374.8	2,256.4
WAR YEARS												
1946	120.0	0.0	67.5	7.3	22.0	0.0	0.0	0.0	19.4	8.5	222.9	2,440.4
1947	230.3	0.0	62.3	6.3	27.7	0.0	0.0	0.0	35.5	22.8	271.6	4,046.4
1948	221.3	0.0	112.4	26.8	43.9	0.0	0.0	0.0	25.4	26.9	222.2	4,526.1
1949	286.3	0.0	175.5	114.5	64.5	0.0	0.0	0.0	22.4	27.6	268.9	5,800.3
1950	429.7	0.0	238.8	262.7	99.7	25.9	0.0	0.0	73.2	31.1	232.9	7,468.7
1951	385.6	0.0	317.9	253.0	107.4	35.7	0.0	0.0	74.0	33.3	221.6	6,064.8
1952	400.8	0.0	378.5	276.8	110.5	48.5	0.0	0.0	63.9	33.3	273.8	4,970.5
1953	463.7	0.0	378.0	320.1	139.6	63.8	0.0	0.0	89.7	39.8	396.4	6,669.3
1954	377.6	0.0	443.4	466.3	167.6	74.8	0.0	0.0	142.1	46.3	500.5	6,364.6
1955	455.5	97.3	541.2	599.2	193.1	72.9	0.0	0.0	141.5	56.2	658.8	8,126.9
1956	490.3	105.0	608.1	683.5	231.0	107.2	91.7	0.0	145.0	62.1	551.5	6,849.4
1957	468.4	105.2	639.2	720.5	222.6	161.1	83.7	0.0	167.5	63.3	569.3	6,840.4
1958	447.6	104.2	697.4	864.0	237.5	171.1	71.1	0.0	161.0	64.3	731.1	5,381.2
1959	502.1	116.9	664.4	1,011.8	284.7	238.1	97.7	0.0	184.1	75.1	841.0	6,983.4
1960	524.5	147.6	761.7	1,073.4	427.8	408.2	122.9	0.0	174.8	97.1	1,035.5	7,520.1
1961	515.1	155.0	838.0	1,213.2	553.8	742.9	148.8	0.0	196.7	117.3	967.5	6,773.4
1962	582.5	166.6	1,044.9	1,338.9	704.5	933.0	174.6	0.0	212.0	136.9	981.1	8,007.6
1963	632.6	196.7	1,191.0	1,398.3	1,038.4	1,210.5	212.6	0.0	247.1	139.2	1,220.0	8,800.8
1964	711.7	224.4	1,211.7	1,473.3	894.0	1,494.2	261.2	0.0	275.4	145.6	1,424.5	9,426.9
1965	802.5	275.0	1,202.8	1,648.7	939.6	1,675.0	336.9	0.0	294.7	149.1	1,356.6	10,842.8
1966	812.1	255.9	1,367.8	1,633.4	1,074.7	2,060.1	249.4	0.0	226.6	156.0	1,297.5	10,618.9
1967	798.8	260.3	1,382.7	1,467.5	1,240.7	2,714.8	297.0	0.0	194.2	162.6	1,343.3	9,875.8
1968	879.8	292.0	1,406.8	1,547.6	1,253.9	3,308.2	373.9	0.0	229.9	167.7	1,353.4	11,179.5
1969	909.3	334.6	1,589.0	1,986.4	1,309.0	3,835.4	390.6	0.0	243.9	195.2	1,233.3	11,335.3
1970	765.6	321.8	1,504.4	2,271.8	1,448.2	4,100.4	479.2	0.0	222.8	225.0	1,339.5	10,178.3
1971	883.9	286.1	1,695.7	2,314.5	1,513.6	4,021.1	445.8	0.0	215.1	251.1	1,544.2	11,823.8
1972	993.5	359.3	1,886.7	2,292.0	1,552.5	4,366.6	472.5	0.0	236.4	279.0	1,938.2	13,001.7
1973	1,170.2	363.6	2,016.0	2,169.0	1,533.0	4,915.4	472.8	0.0	242.4	256.3	1,942.5	14,380.1
1974	1,188.7	369.4	1,777.8	1,800.7	1,381.9	3,849.7	444.1	0.0	277.5	217.0	1,473.9	11,358.0
1975	1,104.9	382.4	1,688.7	2,215.1	1,124.2	4,308.9	486.9	0.0	302.0	198.3	1,390.6	10,659.0
1976	1,203.9	444.8	2,151.4	2,449.4	1,282.6	4,104.1	550.4	722.5	331.9	212.3	1,472.9	12,809.5
1977	1,286.6	453.2	2,205.4	2,699.2	1,329.3	4,194.2	594.4	767.2	261.2	245.0	1,521.5	14,335.6
1978	1,307.7	448.4	2,244.5	2,819.9	1,287.5	4,681.9	627.5	760.4	217.7	285.9	1,833.5	14,909.4
1979	1,380.1	459.4	2,291.5	2,793.7	1,509.9	5,153.8	623.7	728.7	232.2	297.2	1,991.9	13,828.9
1980	1,284.8	433.7	2,196.5	2,601.7	1,652.9	5,015.5	499.2	678.7	212.3	302.9	1,762.9	11,237.7
1981	1,173.1	380.4	2,169.3	2,478.9	1,948.5	5,127.0	433.3	596.7	207.3	313.4	1,690.9	10,629.4
1982	931.9	372.6	2,419.2	2,279.1	1,996.0	5,261.4	445.7	639.6	237.2	311.2	1,818.5	10,184.8
1983	1,054.4	367.2	2,363.9	2,570.9	1,563.1	5,382.3	497.6	665.1	235.2	292.5	2,043.0	11,900.7
1984	1,207.0	377.3	2,073.8	2,524.4	1,680.5	5,436.8	508.7	628.3	251.4	287.0	1,989.3	14,162.4
1985	1,539.6	389.8	2,108.5	2,513.1	1,759.7	5,556.8	558.3	707.0	286.0	286.0	2,087.8	15,563.8
1986	1,472.0	431.5	2,302.1	2,972.8	1,833.7	5,707.8	640.0	850.7	294.7	323.7	2,130.9	15,940.9
1987	1,478.5	447.0	2,524.3	3,068.6	2,100.7	6,018.4	640.2	1,139.6	346.4	328.5	2,275.1	15,060.8

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - NEW REGISTRATIONS 1981-1987

New Passenger Cars-Selected Countries

	1981	1982	1983	1984	1985	1986	1987
Italy	1,808,476	1,851,174	1,451,512	1,572,402	1,646,106	1,724,833	1,976,541
France	1,834,826	2,056,490	2,017,617	1,757,673	1,766,328	1,911,521	2,105,180
Germany, West	2,330,335	2,155,537	2,426,774	2,393,939	2,379,261	2,829,438	2,915,654
United Kingdom	1,484,713	1,555,027	1,791,699	1,749,647	1,832,027	1,882,474	2,013,693
Belgium	350,730	344,690	338,933	352,227	359,831	395,039	406,239
The Netherlands	417,896	431,889	485,634	486,059	518,335	592,453	589,195
Luxembourg	23,008	25,796	26,482	28,597	29,235	32,960	32,660
Denmark	71,888	85,405	116,238	134,345	157,474	169,386	124,097
Ireland	104,645	73,330	61,094	55,893	59,592	58,760	54,341
Greece	54,879	91,927	75,222	85,945	109,435	96,181	74,180
Portugal	79,194	85,194	92,294	85,636	104,195	114,226	129,243
Spain	505,716	535,733	550,436	522,229	575,051	689,051	928,264
TOTAL EEC	**9,066,306**	**9,292,192**	**9,433,935**	**9,224,592**	**9,536,870**	**10,496,322**	**11,349,287**
Austria	198,659	201,155	256,676	215,640	242,670	262,175	243,221
Finland	105,629	128,761	120,174	127,655	138,976	144,021	152,327
Iceland	8,995	8,951	4,969	7,135	5,632	13,362	18,081
Norway	104,670	115,573	109,672	107,237	159,079	167,352	115,097
Sweden	188,522	218,428	217,123	231,121	263,033	270,070	315,950
Switzerland	291,066	290,890	273,886	267,488	265,467	300,170	303,302
TOTAL WESTERN EUROPE	**9,963,847**	**10,255,950**	**10,416,435**	**10,180,868**	**10,611,727**	**11,653,472**	**12,497,265**
U.S.A.	8,443,919	7,754,342	8,924,186	10,128,729	10,888,608	11,139,842	10,122,154
Canada	909,396	727,097	830,457	914,679	958,358	1,065,143	1,028,501
Japan	2,866,695	3,038,272	3,135,610	3,095,554	3,104,074	3,146,023	3,274,800

MOTOR VEHICLE MANUFACTURERS ASSOCIATION

WORLD - TOTAL REGISTRATIONS 1928-1987

Total Motor Vehicles-Selected Countries (In Thousands)

	Argentina	Australia	Belgium	Canada	France	Germany	Italy	Japan	Netherlands	South Africa	Spain	Sweden	U.K.	U.S.
1928....	333.9	0.0	0.0	1,061.4	1,115.8	476.0	0.0	66.8	0.0	0.0	0.0	127.7	1,332.8	24,688.6
1929....	411.4	0.0	0.0	1,178.5	1,322.4	580.6	222.4	80.8	0.0	0.0	0.0	136.8	1,436.4	25,704.8
1930....	435.8	0.0	0.0	1,223.1	1,544.1	662.7	245.5	89.2	0.0	0.0	0.0	145.3	1,536.1	26,749.9
1931....	417.3	0.0	0.0	1,191.0	1,711.0	688.4	251.4	97.8	0.0	0.0	0.0	149.4	1,563.3	26,094.0
1932....	371.9	0.0	0.0	1,104.1	1,731.9	654.4	256.7	100.9	0.0	0.0	0.0	146.9	1,615.9	24,391.0
1933....	322.1	0.0	0.0	1,073.0	1,855.2	682.5	293.6	100.8	0.0	0.0	0.0	143.9	1,710.8	24,159.2
1934....	338.4	0.0	0.0	1,119.2	1,938.5	781.7	316.8	114.4	0.0	0.0	0.0	149.8	1,843.9	25,261.7
1935....	354.6	0.0	0.0	1,165.6	2,004.9	1,063.0	326.1	125.9	0.0	0.0	0.0	159.1	2,037.6	26,546.1
1936....	370.9	0.0	0.0	1,229.3	2,095.3	1,243.1	294.4	136.7	0.0	0.0	0.0	173.3	2,233.3	28,506.9
1937....	387.1	0.0	0.0	1,308.6	2,171.7	1,460.4	353.5	145.5	0.0	0.0	0.0	191.9	2,412.3	30,058.9
1938....	405.7	0.0	0.0	1,382.8	2,269.0	1,673.8	373.0	151.2	0.0	0.0	0.0	219.2	2,588.2	29,813.7
WAR YEARS														
1946....	420.4	0.0	0.0	1,605.3	1,700.0	340.3	288.6	130.2	0.0	0.0	0.0	202.7	2,489.8	34,373.0
1947....	463.7	0.0	0.0	1,809.8	1,750.0	399.8	373.1	150.5	0.0	0.0	0.0	238.1	2,788.4	37,841.5
1948....	508.7	0.0	0.0	2,001.0	1,850.0	604.2	415.3	181.6	0.0	0.0	0.0	262.4	2,922.1	41,085.5
1949....	523.9	0.0	0.0	2,250.6	1,950.0	835.5	486.2	206.1	0.0	0.0	0.0	281.0	3,181.6	44,690.3
1950....	557.5	0.0	0.0	2,556.6	2,150.0	1,053.3	577.1	225.5	0.0	0.0	0.0	345.0	3,366.9	49,161.7
1951....	574.3	0.0	0.0	2,829.2	2,289.7	1,347.2	675.2	264.2	0.0	0.0	0.0	410.4	3,531.2	51,912.8
1952....	587.0	0.0	0.0	3,113.7	2,583.1	1,639.4	782.0	322.9	0.0	0.0	0.0	465.8	3,690.4	53,252.4
1953....	583.9	0.0	0.0	3,390.5	2,970.0	1,941.6	913.9	379.7	0.0	0.0	0.0	542.3	3,966.7	56,217.4
1954....	564.1	0.0	0.0	3,606.9	3,308.0	2,258.6	997.7	434.6	0.0	0.0	235.3	652.3	4,345.0	58,505.4
1955....	601.7	0.0	0.0	3,912.4	3,700.0	2,584.6	1,196.4	471.3	0.0	0.0	217.6	754.9	4,853.9	62,688.8
1956....	624.1	0.0	0.0	4,229.9	4,200.0	3,023.1	1,382.9	553.9	0.0	0.0	268.1	855.1	5,288.5	65,148.3
1957....	671.0	0.0	0.0	4,462.2	4,750.0	3,499.8	1,595.9	682.2	0.0	0.0	307.8	987.0	5,632.2	67,124.9
1958....	717.3	0.0	0.0	4,689.9	5,230.0	4,108.2	1,769.1	817.3	0.0	1,108.7	326.4	1,097.8	6,052.9	68,296.6
1959....	788.5	0.0	0.0	4,983.5	5,745.0	4,763.2	2,087.8	1,009.1	0.0	1,147.0	379.8	1,215.9	6,539.8	71,354.4
1960....	865.5	0.0	0.0	5,160.5	6,340.0	5,642.0	2,431.2	1,353.5	0.0	1,198.3	430.7	1,324.0	7,184.6	73,857.8
1961....	972.8	0.0	0.0	5,404.9	6,993.3	6,625.6	2,952.8	1,963.6	0.0	1,259.1	546.2	1,438.9	7,703.8	75,961.4
1962....	1,100.0	0.0	0.0	5,646.6	7,850.0	7,663.7	3,580.2	2,729.3	0.0	1,089.9	660.4	1,561.8	8,318.1	79,150.3
1963....	1,216.1	0.0	0.0	5,933.1	8,800.0	8,689.1	4,521.6	3,762.4	0.0	1,181.0	796.0	1,696.7	9,222.8	82,696.7
1964....	1,378.2	0.0	0.0	6,224.7	9,786.0	9,668.0	5,319.3	4,988.5	0.0	1,311.0	96[illegible].4	1,809.5	10,161.3	86,313.3
1965....	1,487.9	3,736.7	0.0	6,511.1	10,627.8	10,739.4	6,137.0	6,300.0	1,514.7	1,408.0	1,194.5	1,934.5	10,880.0	90,357.7
1966....	1,651.8	3,905.5	1,769.4	6,798.2	11,545.7	11,699.5	7,056.0	7,921.4	1,764.0	1,441.0	1,513.0	2,033.3	11,460.0	93,949.9
1967....	1,799.8	4,089.0	N.A.	7,178.4	12,230.0	12,352.3	8,041.7	10,029.0	1,969.0	1,661.0	1,904.4	2,126.1	12,319.0	96,905.9
1968....	1,978.9	4,301.0	2,089.6	7,539.2	13,000.0	13,142.9	9,077.1	12,482.3	2,236.0	1,775.0	2,253.5	2,222.6	12,792.7	100,898.1
1969....	2,153.3	4,549.8	2,202.4	7,894.9	13,770.0	14,330.1	10,043.1	15,126.7	2,510.0	1,970.0	2,681.8	2,349.8	13,218.9	105,096.4
1970....	2,269.4	4,783.9	2,350.7	8,083.4	14,394.8	15,604.9	11,120.4	17,581.8	2,777.0	2,115.0	3,118.7	2,446.5	13,571.2	108,418.2
1971....	2,486.4	5,039.9	2,450.5	8,523.8	15,150.5	16,758.5	12,287.6	19,857.9	3,028.0	2,175.0	3,584.7	2,513.1	14,132.5	112,986.3
1972....	2,738.8	5,280.6	2,575.2	9.089.3	15,975.0	17,640.6	13,516.1	22,408.5	3,234.0	2,409.4	4,107.2	2,618.0	14,821.8	118,796.7
1973....	2,749.1	5,598.6	2,698.1	9,709.4	16,800.0	18,383.5	14,508.3	24,999.3	3,418.0	2,532.7	4,727.6	2,666.8	15,695.1	125,653.9
1974....	3,064.9	5,902.0	2,819.0	10,499.8	17,434.0	18,704.4	15,449.5	26,781.3	3,558.0	2,786.4	5,297.4	2,809.2	15,863.2	129,933.6
1975....	3,276.4	6,213.6	2,935.9	11,028.1	17,932.0	19,498.5	16,252.6	28,090.6	3,741.0	3,118.9	5,846.9	2,931.0	15,994.8	132,948.7
1976....	3,502.4	6,400.0	3,063.1	11,333.1	18,660.0	20,549.2	17,173.9	30,069.3	3,970.0	3,201.7	6,142.9	3,059.7	16,291.7	138,542.9
1977....	3,687.7	6,661.6	3,201.4	12,048.6	19,445.5	21,789.8	17,749.5	32,008.0	4,188.0	3,203.8	7,102.7	3,039.1	N.A.	142,092.6
1978....	3,897.1	6,926.6	3,306.2	12,515.8	20,258.5	23,079.3	17,420.1	34,120.7	4,393.0	3,315.3	7,762.0	3,041.6	16,279.2	148,414.6
1979....	4,022.1	7,113.0	3,421.1	12,892.3	21,049.5	24,161.8	18,360.4	36,231.0	4,673.0	3,363.1	8,361.4	3,058.8	16,866.9	151,869.3
1980....	4,328.9	7,263.1	3,513.2	13,210.8	21,720.5	24,852.7	19,115.0	37,856.2	4,886.0	3,494.7	8,937.4	3,077.3	17,357.7	155,796.2
1981....	4,611.8	7,565.9	3,546.1	13,391.6	22,350.0	25,327.1	20,150.7	39,621.0	4,980.0	3,739.2	9,383.4	3,092.6	17,522.3	158,286.4
1982....	4,873.9	7,969.2	3,571.0	13,823.8	23,109.5	25,683.7	21,257.8	41,336.4	5,018.0	4,055.9	9,859.5	3,142.7	17,930.8	159,643.2
1983....	5,000.9	8,177.9	3,606.7	14,094.5	23,683.5	26,362.6	22,152.7	42,931.6	5,118.0	4,203.9	10,318.1	3,222.0	18,308.6	163,749.3
1984....	5,165.1	8,834.4	3,647.8	13,879.7	23,921.0	27,070.9	22,680.6	44,523.6	5,224.0	4,470.0	10,397.7	3,304.6	18,908.8	166,248.8
1985....	5,305.1	8,729.1	3,698.8	14,266.6	24,090.5	27,821.9	23,324.0	46,157.3	5,330.0	4,569.5	10,884.0	3,382.6	19,303.0	171,653.7
1986....	5,435.6	8,916.0	3,727.3	14,275.0	24,403.0	28,983.7	23,856.0	47,972.3	5,414.0	4,674.8	11,406.0	3,497.3	19,916.9	176,191.3
1987....	5,542.0	9,022.7	3,841.1	14,773.0	24,854.9	30,105.2	24,397.0	49,901.9	5,625.0	4,793.4	12,130.5	3,626.1	23,520.6	179,044.4

COMPILED FROM VARIOUS SOURCES

WORLD - TOTAL U.S. REGISTRATIONS 1930-1986

Total United States Motor Vehicle Registrations

	PASSENGER CARS			TRUCKS AND BUSES		
	World Total	U.S. Total	U.S. %	World Total	U.S. Total	U.S. %
1930	29,936,035	23,120,897	77.2	5,979,359	3,715,100	62.1
1931	29,215,439	22,396,253	76.7	6,122,804	3,697,715	60.4
1932	27,852,366	20,901,401	75.0	5,968,594	3,489,599	58.5
1933	27,731,090	20,657,257	74.5	5,931,341	3,501,946	59.0
1934	28,994,832	21,544,727	74.3	6,383,598	3,716,983	58.2
1935	30,649,556	22,567,827	73.6	6,861,061	3,978,299	58.0
1936	33,168,383	24,182,662	72.9	7,733,125	4,324,229	55.9
1937	34,895,504	25,467,229	73.0	8,536,898	4,591,663	53.8
1938	35,413,754	25,250,477	71.3	8,734,213	4,563,241	52.2
1939	36,591,709	26,226,371	71.7	9,225,542	4,783,556	51.9
1940	37,188,928	27,465,826	73.9	8,959,476	4,987,407	55.7
1941-1945		WORLD		WAR II		
1946	35,286,271	28,217,028	80.0	10,476,505	6,155,974	58.8
1947	39,547,035	30,849,353	78.0	13,521,013	6,992,145	66.7
1948	42,812,336	33,355,250	77.9	15,017,578	7,730,281	51.5
1949	47,605,945	36,457,943	76.6	15,997,250	8,232,353	51.5
1950	53,050,697	40,339,077	76.0	17,348,885	8,822,614	50.9
1951	56,007,121	42,688,309	76.2	17,976,144	9,224,446	51.3
1952	58,359,912	43,823,097	75.1	19,591,854	9,439,321	48.2
1953	62,470,082	46,429,270	74.3	20,491,207	9,788,173	47.8
1954	66,612,882	48,468,418	72.8	21,742,095	10,036,943	46.2
1955	73,036,095	52,144,739	71.4	22,860,264	10,544,053	46.1
1956	78,311,927	54,210,901	69.2	24,278,346	10,937,346	45.0
1957	82,675,331	55,917,897	67.6	25,628,879	11,207,007	43.7
1958	86,159,439	56,890,558	66.0	25,721,650	11,406,036	44.3
1959	92,417,425	59,453,984	64.3	27,119,026	11,900,436	43.9
1960	98,305,000	61,671,390	62.7	28,582,497	12,186,378	42.6
1961	104,866,047	63,420,580	60.5	30,203,966	12,540,857	41.5
1962	113,319,108	66,085,289	58.3	32,979,521	13,065,047	39.6
1963	120,813,965	69,038,443	57.1	34,188,179	13,658,289	40.0
1964	130,142,034	71,994,795	55.3	35,959,954	14,318,467	39.8
1965	139,776,281	75,257,588	53.8	38,118,064	15,100,079	39.6
1966	148,3[illegible]1,109	78,124,688	52.7	41,681,848	15,825,164	38.0
1967	158,259,971	80,398,967	50.8	44,636,958	16,506,909	37.0
1968	169,905,943	83,604,514	49.2	46,561,488	17,293,560	37.1
1969	181,207,779	86,857,794	47.9	50,820,983	18,238,575	35.9
1970	193,479,410	89,243,557	46.1	52,899,026	19,174,640	36.2
1971	206,873,546	92,718,395	44.8	55,288,810	20,267,947	36.7
1972	220,274,168	97,082,060	44.1	59,246,278	21,714,611	36.7
1973	236,220,508	101,985,442	43.2	61,968,239	23,668,492	38.2
1974	248,567,095	104,856,341	42.2	65,757,937	25,077,215	38.1
1975	260,200,842	106,705,934	41.0	67,698,092	26,242,775	38.8
1976	269,416,600	110,188,640	40.9	72,287,886	28,354,264	39.2
1977	284,609,166	112,287,522	39.5	76,371,090	29,805,046	39.0
1978	297,359,390	116,573,394	39.2	82,297,515	31,841,218	38.7
1979	307,847,761	118,428,730	38.5	85,914,114	33,440,569	38.9
1980	320,389,836	121,600,843	38.0	90,592,343	34,195,376	37.7
1981	330,798,675	123,098,411	37.2	96,405,064	35,188,004	36.5
1982	340,265,535	123,701,665	36.4	98,787,169	35,941,575	36.4
1983	352,031,754	126,443,782	35.9	103,887,834	37,305,499	35.9
1984	365,104,996	128,157,682	35.1	107,924,511	38,091,134	35.3
1985	374,483,098	131,864,029	35.2	113,023,510	39,789,646	35.2
1986	386,349,579	135,431,112	35.1	113,436,144	40,760,227	35.9

Data for 1960 to the present compiled by M.V.M.A. from overseas sources. Data prior to 1960 extracted from the Department of Commerce reports and *The American Automobile.*

WORLD - TOTAL REGISTRATIONS 1986

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
AFRICA						
Algeria	589,000	377,000	966,000	22,817	39	24
Angola	57,000	50,000	107,000	8,164	143	76
Benin	22,000	12,000	34,000	4,141	188	122
Botswana	17,024	31,489	48,513	1,104	65	23
Burkina Faso	22,000	10,000	32,000	7,084	322	221
Burundi	7,500	6,000	13,500	4,807	641	303
Cameroon	68,000	25,000	93,000	10,008	147	108
Central Africa Rep	43,000	13,861	56,861	2,744	64	48
Chad	7,000	7,000	14,000	5,231	747	374
Congo	26,000	20,000	46,000	1,853	71	40
Djibouti	15,000	5,000	20,000	304	20	5.2
Egypt	525,000	250,000	775,000	50,525	96	65
Equatorial Guinea	4,500	3,000	7,500	359	80	48
Ethiopia	41,250	19,159	60,409	43,882	1,064	726
Gabon	16,000	11,000	27,000	1,017	64	38
Gambia	5,200	700	5,900	774	149	131
Ghana	60,000	46,000	106,000	13,552	226	128
Guinea	12,000	12,000	24,000	5,734	478	239
Guinea Bissau	3,000	2,000	5,000	858	286	172
Ivory Coast	182,956	52,491	235,447	10,500	57	45
Kenya	126,000	133,000	259,000	21,044	167	81
Lesotho	6,400	15,200	21,600	1,552	242	72
Libya	415,000	320,000	735,000	3,876	9.3	5.3
Madagascar	49,000	44,000	93,000	10,227	209	110
Malawi	16,000	15,000	31,000	7,292	456	235
Mali	21,000	7,000	28,000	7,898	376	282
Mauritania	15,000	2,200	17,200	1,691	113	98
Mauritius	35,124	9,834	44,958	1,021	29	23
Morocco	530,495	226,240	756,735	23,667	45	31
Mozambique	87,000	24,000	111,000	14,022	161	126
Niger	23,500	7,000	30,500	6,715	286	220
Nigeria	786,000	619,000	1,405,000	105,448	134	75
Reunion	127,000	42,000	169,000	543	4.3	3.2
Rwanda	7,396	10,357	17,753	6,489	877	366
Senegal	76,000	40,000	116,000	6,980	92	60
Seychelles	3,500	1,000	4,500	67	19	15
Sierra Leone	23,240	6,782	30,022	3,987	172	134
Somalia	17,200	9,500	26,700	7,825	455	293
South Africa Rep	2,997,976	1,321,708	4,319,684	33,241	11	7.7
Sudan	100,000	17,000	117,000	22,932	229	196
Swaziland	21,356	7,484	28,840	692	32	24
Tanzania	42,000	51,000	93,000	22,415	534	241
Togo	3,662	244	3,906	3,118	851	798
Tunisia	271,133	154,865	425,998	7,424	27	17
Uganda	32,200	8,800	41,000	15,158	471	370
Zaire	94,000	86,000	180,000	31,333	333	174
Zambia	98,000	68,000	166,000	7,054	72	42
Zimbabwe	254,000	28,000	282,000	8,984	35	32
Total	**8,002,612**	**4,228,914**	**12,231,526**	**578,153**	**72**	**47**

WORLD - TOTAL REGISTRATIONS 1986 (continued)

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
ASIA						
Afghanistan	33,000	30,000	63,000	15,056	456	239
Arab Emirates	240,000	144,000	384,000	1,326	5.5	3.5
Bahrain	60,000	25,000	85,000	442	7.4	5.2
Bangladesh	45,000	35,000	80,000	104,204	2,316	1,303
Brunei	60,000	15,000	75,000	240	4.0	3.2
Burma	35,000	45,000	80,000	37,641	1,075	470
China Mainland	761,086	2,813,377	3,574,463	1,045,537	1,374	292
Hong Kong	177,970	99,215	277,185	5,415	30	20
India	1,414,300	1,291,000	2,705,300	783,940	554	290
Indonesia	1,059,851	1,133,260	2,193,111	176,764	167	81
Iran	1,600,000	540,000	2,140,000	46,604	29	22
Iraq	376,000	189,000	565,000	16,019	43	28
Israel	655,827	132,443	788,270	4,208	6.4	5.3
Japan	28,653,669	19,318,669	47,972,338	121,402	4.2	2.5
Jordan	136,000	64,000	200,000	2,756	20	14
Korea, South	664,226	645,208	1,309,434	43,284	65	33
Kuwait	415,550	118,580	534,130	1,771	4.3	3.3
Laos	10,000	10,000	20,000	3,679	368	184
Malaysia	1,316,285	336,504	1,652,789	15,820	12	9.6
Oman	109,000	166,000	275,000	1,271	12	4.6
Pakistan	272,890	71,582	344,472	101,855	373	296
Philippines	356,688	110,192	466,880	58,091	163	124
Qatar	77,900	65,300	143,200	305	3.9	2.2
Saudi Arabia	2,245,042	2,023,365	4,268,407	11,519	5.1	2.7
Singapore	234,557	239,102	473,659	2,584	11	5.5
Sri Lanka	155,224	135,744	290,968	16,638	107	57
Syria	95,000	190,000	285,000	10,931	115	38
Taiwan	1,046,660	439,910	1,486,570	19,601	19	13
Thailand	572,107	914,163	1,486,270	52,438	92	35
Yemen, South	12,000	17,000	29,000	2,275	190	78
Yemen, North	121,015	176,203	297,218	6,339	52	21
Total	**43,011,847**	**31,533,817**	**74,545,664**	**2,709,955**	**63**	**36**
NORTH & CENTRAL AMERICA						
Antigua	11,188	819	12,007	82	7.3	6.8
Bahamas	67,000	13,200	80,200	235	3.5	2.9
Barbados	34,850	5,085	39,935	253	7.3	6.3
Belize	472	324	796	168	356	211
Bermuda	17,644	2,920	20,564	57	3.2	2.8
Canada	11,477,314	3,212,132	14,689,446	25,625	2.2	1.7
Cayman Islands	8,000	1,300	9,300	18	2.3	1.9
Costa Rica	114,000	73,000	187,000	2,714	24	15
Dominica	2,600	1,600	4,200	74	28	18
Dominican Rep.	103,000	67,000	170,000	6,785	66	40
El Salvador	73,011	21,672	94,683	5,105	70	54
Guatemala	175,000	100,000	275,000	8,600	49	31
Haiti	35,000	12,000	47,000	5,870	168	125
Honduras	40,857	52,677	93,534	4,648	114	50
Jamaica	92,841	14,279	107,120	2,288	25	21
Mexico	5,282,209	2,193,306	7,475,515	81,709	15	11
Montserrat	1,432	565	1,997	12	8.4	6.0
Netherlands/Antilies	66,000	14,000	80,000	244	3.7	3.1
Nicaragua	46,184	31,174	77,358	3,342	72	43
Panama	104,000	35,000	139,000	2,227	21	16
Puerto Rico	1,179,124	205,841	1,384,965	3,279	2.8	2.4
St. Nevis, Kitts	3,600	700	4,300	40	11	9.3
St. Lucia	7,000	2,000	9,000	123	18	14
St. Vincent	4,430	2,279	6,709	103	23	15
Trinidad/Tobago	256,196	95,208	351,404	1,204	4.7	3.4
U.S.A.	135,431,112	40,760,227	176,191,339	242,138	1.8	1.4
Virgin Islands	36,993	8,475	45,468	107	2.9	2.4
Total	**154,671,057**	**46,926,783**	**201,597,840**	**397,050**	**2.6**	**2.0**

WORLD - TOTAL REGISTRATIONS 1986 (continued)

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population Number (000)	Population Per Car	Population Per Vehicle
SOUTH AMERICA						
Argentina	3,898,700	1,435,300	5,334,000	31,186	8.0	5.8
Bolivia	40,000	50,000	90,000	6,200	155	69
Brazil	10,827,468	1,109,815	11,937,283	143,277	13	12
Chile	624,884	257,604	882,488	12,261	20	14
Colombia	579,253	617,150	1,196,403	29,956	52	25
Ecuador	256,812	39,055	295,867	9,647	38	33
Guyana	33,000	12,500	45,500	771	23	17
Paraguay	88,525	22,786	111,311	4,119	47	37
Peru	388,788	214,863	603,651	20,207	52	33
Suriname	35,052	14,600	49,652	381	11	7.7
Uruguay	190,000	100,000	290,000	2,947	16	10
Venezuela	1,601,166	358,761	1,959,927	17,791	11	9.1
Total	**18,563,648**	**4,232,434**	**22,796,082**	**278,743**	**15**	**12**
EUROPE						
Austria	2,609,390	221,672	2,831,062	7,546	2.9	2.7
Belgium	3,360,313	366,998	3,727,311	9,868	2.9	2.6
Bulgaria	1,083,126	180,000	1,263,126	8,990	8.3	7.1
Cyprus	131,566	7,994	139,560	673	5.1	4.8
Czechoslovakia	2,694,994	425,174	3,120,168	15,542	5.8	5.0
Denmark	1,558,096	283,113	1,841,209	5,097	3.3	2.8
Finland	1,619,848	209,101	1,828,949	4,931	3.0	2.7
France	21,575,000	2,828,000	24,403,000	55,239	2.6	2.3
Germany, East	3,462,184	277,015	3,739,199	16,692	4.8	4.5
Germany, West	27,223,810	1,751,539	28,975,349	60,734	2.2	2.1
Greece	1,359,173	645,716	2,004,889	9,954	7.3	5.0
Hungary	1,538,877	222,484	1,761,361	10,624	6.9	6.0
Iceland	112,760	13,366	126,126	244	2.2	1.9
Ireland	711,087	182,902	893,989	3,624	5.1	4.1
Italy	22,000,000	1,856,000	23,856,000	57,226	2.6	2.4
Luxembourg	156,048	14,108	170,156	367	2.4	2.2
Monaco	15,940	3,379	19,319	28	1.8	1.4
The Netherlands	4,949,859	464,000	5,413,859	14,536	2.9	2.7
Norway	1,592,195	282,805	1,875,000	4,165	2.6	2.2
Poland	3,962,000	913,000	4,875,000	37,546	9.5	7.7
Portugal	1,236,000	369,000	1,605,000	10,095	8.2	6.3
Romania	250,000	150,000	400,000	22,830	91	57
Spain	9,643,448	1,762,539	11,405,987	39,074	4.1	3.4
Sweden	3,253,601	243,696	3,497,297	8,357	2.6	2.4
Switzerland	2,678,909	217,814	2,896,723	6,466	2.4	2.2
Turkey	1,087,234	590,581	1,677,815	51,819	48	31
U.S.S.R.	11,800,000	8,400,000	20,200,000	278,800	24	14
United Kingdom	19,175,603	741,341	19,916,944	56,458	2.9	2.8
Yugoslavia	2,921,043	241,033	3,162,076	23,284	8.0	7.4
Total	**153,762,104**	**23,864,370**	**177,626,474**	**820,809**	**5.3**	**4.6**
OCEANIA						
Australia	6,734,200	2,225,500	8,959,700	15,763	2.3	1.8
Fiji Islands	30,986	24,940	55,926	715	23	13
French Polynesia	33,893	13,730	47,623	180	5.3	3.8
Guam	52,923	15,754	68,677	121	2.3	1.8
New Caledonia & Dependencies	43,823	16,343	60,166	149	3.4	2.5
New Zealand	1,423,996	326,920	1,750,916	3,305	2.3	1.9
Papua New Guinea	17,500	26,540	44,040	3,395	194	77
Samoa	990	99	1,089	34	34	31
Total	**8,338,311**	**2,649,826**	**10,988,137**	**23,662**	**2.8**	**2.2**
WORLD TOTAL	**386,349,579**	**113,436,144**	**499,785,723**	**4,808,372**	**12**	**9.6**

COMPILED FROM VARIOUS OVERSEAS SOURCES

AFRICA

AFRICAN CONTINENT 40

MOROCCO 41

SOUTH AFRICA, REPUBLIC OF 42

AFRICA - IMPORTS 1982-1987

Imports to African Continent by Country of Origin

	1982			1983			1984		
	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%
Belgium	293	712	0.12	421	579	0.12	6	66	0.01
Canada	34	502	0.08	28	167	0.04	4	77	0.02
France	108,020	162,362	27.54	111,719	157,816	33.54	106,721	153,613	29.92
Italy	13,770	18,911	3.21	11,595	17,150	3.65	15,667	21,934	4.27
Japan	78,689	264,161	44.80	46,798	167,633	35.63	72,823	222,526	43.34
Sweden	1,414	3,035	0.51	864	2,204	0.46	604	1,990	0.39
United Kingdom	58,193	73,607	12.49	49,800	71,955	15.30	49,654	65,339	12.72
United States	508	3,085	0.52	282	963	0.20	167	577	0.11
Germany, West	40,067	63,266	10.73	40,192	51,981	11.05	34,567	47,348	9.22
TOTAL	**300,888**	**589,641**	**100.00**	**261,699**	**470,448**	**100.00**	**280,213**	**513,470**	**100.00**

	1985			1986			1987		
	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%	Passenger Cars	Total Vehicles	%
Belgium	2	25	-	57	132	0.05	73	74	0.03
Canada	3	55	0.02	9	133	0.05	8	184	0.08
France	103,732	143,618	41.68	56,375	85,616	34.48	38,702	60,997	25.85
Italy	3,387	9,599	2.79	4,328	8,095	3.26	2,502	5,044	2.14
Japan	34,808	129,374	37.55	34,344	118,580	47.76	43,040	141,022	59.76
Sweden	587	2,144	0.62	486	1,281	0.52	302	1,214	0.51
United Kingdom	18,833	29,223	8.48	5,565	9,536	3.84	5,579	8,250	3.50
United States	152	530	0.15	74	329	0.13	109	454	0.19
Germany, West	19,979	29,989	8.70	18,870	24,594	9.91	16,128	18,733	7.94
TOTAL	**181,483**	**344,557**	**100.00**	**120,108**	**248,296**	**100.00**	**106,443**	**235,972**	**100.00**

AUTOMOBILE INTERNATIONAL

MOROCCO - ASSEMBLIES 1987

Motor Vehicles by Manufacturer and Model

PASSENGER CARS	Units
CITROEN	381
Bx16 TRS	192
Bx16 Diesel	120
Bx16 BXD (CA)	69
FIAT	1,337
Argenta	11
Uno 45 3 door	379
Uno 45 5 door	96
Uno 70	89
Uno Diesel	96
Regata 70	170
Regata 85	92
Regata Diesel	144
Regata WKD	144
Croma IE	116
PEUGEOT	2,220
205 GL	312
205 SR	140
205 GRD	327
505 GL	95
505 SR	144
505 GRD	116
309 GL	216
309 SR	414
309 GRD	456
RENAULT	5,145
R4 GTL	1,902
R4 FB	491
Super 5 GL	157
Super 5 GTL	203
R18 TL	51
R25 GTS	185
R25 GTD	42
R9 GTL	149
R9 TL	150
R9 TD	246
R11 GTL	474
R21 TL	196
R21 GTS	399
R21 GTS CA	500
TOTAL PASSENGER	**9,083**

COMMERCIAL VEHICLES

	Units
BEDFORD	480
CJM 3B	408
PJK I BZO	72
BERLIET	1,218
J 35 C/A	4
J 35 RS	57
J 35 F	39
J 55	71
J 60	150
6080 N	158
6080 C	184
6080 J	113
6090 N	4
6090 J	6
6111 J	2
J E 15	36
CLR 220	57
R 310 T	60
CLM 280	16
Ourika	40
P S 10	143
130/150	16
P G 60	25
PP 150	22
PR 14 GTR	15
D.A.F.	96
FA 1600	1
B 1700	9
B 1900	22
MB 200	59
FB 3000	5
MITSUBISHI	510
Canter CEL	108
Canter EZL	36
FK 415 FLB	239
FK 415 EDLE	67
FK 415 HLE	24
FM 515 JL	12
FM 515 FDL	4
FP 435 FRL	12
FP 435 LL	4
FP 435 JDL	4
VOLVO	382
N 10.46	15
N 10.58	10
N 10.42 (4x2)	130
F 10.34	30
B7 FA	20
B 10M-55	80
B 10M-60	97
TOTAL COMMERCIAL	**2,686**

REPUBLIC SOUTH AFRICA - SALES 1951-1987

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1951	37,688	11,166	48,854
1952	35,090	11,712	46,802
1953	35,481	10,391	45,872
1954	35,659	12,757	48,416
1955	50,989	21,301	72,290
1956	52,133	20,281	72,414
1957	83,438	23,355	106,793
1958	89,363	21,606	110,969
1959	87,220	18,954	106,174
1960	98,779	20,385	119,164
1961	75,938	20,726	96,664
1962	81,308	24,864	106,172
1963	110,468	37,494	147,962
1964	143,373	52,618	195,991
1965	127,898	47,093	174,991
1966	139,076	47,074	186,150
1967	139,223	54,820	194,043
1968	151,546	60,245	211,791
1969	177,945	78,351	256,296
1970	201,854	95,719	297,573
1971	175,884	119,798	295,682
1972	182,961	109,316	292,277
1973	229,442	112,941	342,383
1974	226,776	115,151	341,927
1975	229,031	134,574	363,605
1976	185,132	115,116	300,248
1977	166,764	90,037	256,801
1978	204,736	98,959	303,695
1979	213,270	100,797	314,067
1980	277,058	127,708	404,766
1981	301,528	152,013	453,541
1982	283,433	142,690	426,123
1983	272,822	132,317	405,139
1984	268,751	137,059	405,810
1985	204,322	101,005	305,327
1986	174,453	90,223	264,676
1987	200,824	108,326	309,150

CENTRAL STATISTICAL SERVICES

REPUBLIC OF SOUTH AFRICA - SALES 1987

Passenger Car Retail Sales by Manufacturer and Model

Manufacturer and Model	Units
B.M.W.	16,113
3 Series	12,260
5 Series	3,053
7 Series	800
DELTA MOTOR COPORATION	16,913
Opel Rekord/Commodore/Senator	2,323
Opel Ascona	46
Opel Kadett	14,544
MERCEDES-BENZ	18,571
Mercedes Benz New W 123 Series	17
Mercedes Benz New W 124 Series	7,306
Mercedes Benz New W 126 Series	1,112
Honda Ballade	10,119
Honda Imports	5
Other	12
NISSAN	19,527
Langley/Pulsar	7,046
Laurel	2
Sentra	4,730
Skyline	7,733
Other	16

Manufacturer and Model	Units
SOUTH AFRICAN MOTOR	39,878
SAMCOR FORD	22,943
Laser/Meteor	14,024
Sierra	8,919
SAMCOR MMI	16,935
Mazda 323	11,616
Mazda 626	5,319
TOYOTA	49,785
Corolla (2 Variants)	34,009
Cressida (2 Variants)	15,585
Other	191
VOLKSWAGEN	39,970
Golf/Jetta (2 Variants)	34,965
Passat (2 Variants)	2,446
Audi 500	2,559
OTHER MAKES	67
Lancia	66
Rover	1
TOTAL PASSENGER CAR SALES	**200,824**
Total Sales Calendar Year 1986	**174,453**

NOTE: The use of the term "Variant" in the summary denotes that the model has more than one body type (i.e. 2-door, 4-door and station wagon), on the market.

NATIONAL ASSOCIATION OF AUTOMOBILE MANUFACTURERS OF SOUTH AFRICA

REPUBLIC OF SOUTH AFRICA - SALES 1984-1987

Commercial Vehicle Retail Sales by Gross Vehicle Weight

	1984	1985	1986	1987
2,250 kg. or less	54,227	35,709	28,794	33,116
2,251 kg. - 5,000 kg	63,048	49,552	50,141	63,230
5,001 kg. - 7,500 kg	6,362	5,314	4,449	4,738
7,501 kg. - 10,000 kg	1,148	842	566	624
10,001 kg. - 12,500 kg	3,195	2,305	1,570	1,684
12,501 kg. - 15,000 kg	4,581	3,743	2,283	2,270
15,001 kg. - 17,500 kg	1,019	1,008	637	587
17,501 kg. - 20,000 kg	0	0	0	0
20,000 kg. & over	3,479	2,532	1,783	2,077
	137,059	**101,005**	**90,223**	**108,326**

Commercial Vehicle Retail Sales by Manufacturer

	Under 5,000 kg.	5,001- 7,500 kg.	Over 7,501 kg.	Total
Erf (South Africa) (Pty) Ltd	0	0	133	133
Delta Motor Corporation (Pty) Ltd	11,565	905	766	13,236
Hestair Dennis (Pty) Ltd	0	0	12	12
International Harvester Co (SA) (Pty) Ltd	0	0	1	1
Associated Automotive Distributors	282	0	249	531
Malcomess Scania (Pty) Ltd	0	0	54	54
M.A.N. Truck & Bus (SA) (Pty) Ltd	0	0	499	499
Mercedes-Benz of South Africa (Pty) Ltd	0	309	2,729	3,038
Nissan S.A. (Pty) Ltd	19,650	551	1,223	21,424
Samcor Ford	11,096	449	0	11,545
Samcor MMI	10,860	916	254	12,030
Toyota South Africa Limited	35,626	1,608	1,322	38,556
Volkswagen of South Africa (Pty) Ltd	7,267	0	0	7,267
TOTAL	**96,346**	**4,738**	**7,242**	**108,326**
Total Sales, Calendar Year 1986	**78,935**	**4,449**	**6,839**	**90,223**

NATIONAL ASSOCIATION OF AUTOMOBILE MANUFACTURERS OF SOUTH AFRICA

REPUBLIC OF SOUTH AFRICA - NEW REGISTRATIONS 1982-1987

Passenger Cars by Manufacturer

	1987	1986	1985	1984	1983	1982
Alfa Romeo	208	2,217	4,161	10,861	6,586	7,436
Audi	2,287	1,592	2,276	4,497	5,373	8,741
BMW	13,895	11,292	12,373	14,691	13,172	13,820
Daihatsu	4	942	1,595	1	0	0
Fiat	79	32	53	124	810	422
Ford	21,167	17,097	23,016	43,560	36,108	50,148
General Motors	16,581	14,831	15,379	22,417	22,841	28,076
Honda	10,315	9,465	9,666	10,364	4,245	0
Leyland	542	163	429	3,571	7,506	6,128
Mercedes-Benz	8,436	8,584	10,698	32,442	12,774	14,581
Mazda/Mitsubishi/Chrysler	16,361	17,136	18,397	13,933	31,521	38,272
Nissan	17,957	12,506	14,223	24,783	31,475	26,406
Peugeot/Citroen	252	957	1,841	2,405	5,119	11,861
Renault	207	6,007	9,158	13,318	5,935	6,928
Toyota	46,872	43,289	45,175	53,297	49,939	43,248
Volkswagen	37,150	26,119	22,210	26,297	30,898	36,704
Volvo	0	3	0	1	112	38
Others	1,128	801	1,661	3,056	1,982	3,081
TOTAL	**193,441**	**173,033**	**192,311**	**279,618**	**266,487**	**295,890**

Commercial Vehicles by Manufacturer

	1987	1986	1985	1984	1983	1982
Deutz-Magirus	0	11	19	23	27	51
Fiat	37	112	704	601	626	1,740
Ford	9,294	6,773	8,677	16,732	12,950	13,854
General Motors	9,529	8,950	10,558	12,987	10,549	15,934
International Harvester	40	53	187	272	411	778
Leyland	421	504	769	902	1,029	1,236
Mazda/Mitsubishi/Chrysler	8,569	5,213	5,771	8,667	4,903	7,698
Mercedes-Benz	2,126	1,663	2,146	2,594	2,651	3,705
Nissan	13,293	11,009	11,818	21,388	23,530	30,894
Sigma	0	7	7	8	111	78
Suzuki	83	230	690	1,757	14	20
Toyota	22,581	19,658	21,506	23,610	22,751	26,387
Volkswagen	1,584	1,331	1,863	3,495	4,106	5,830
Volvo	9	0	1	2	14	27
Others	970	1,124	2,198	5,217	6,800	6,154
TOTAL	**68,536**	**56,638**	**66,914**	**98,255**	**90,472**	**114,386**

CENTRAL STATISTICAL SERVICE

REPUBLIC OF SOUTH AFRICA - REGISTRATIONS 1972-1987

New Motor Vehicle Registrations

	Passenger Cars	Commercial Vehicles	Other	Total
1972........	173,158	95,911	20,517	289,586
1973........	202,023	91,018	19,309	312,350
1974........	227,285	89,842	27,386	344,513
1975........	224,163	98,392	29,126	351,681
1976........	213,120	97,206	29,591	339,917
1977........	162,467	73,272	28,232	263,971
1978........	187,965	70,823	24,565	283,353
1979........	192,607	67,301	26,896	286,804
1980........	223,848	78,800	65,929	368,577
1981........	282,181	100,992	97,594	480,767
1982........	295,890	114,386	84,542	494,818
1983........	266,487	90,472	57,798	414,757
1984........	279,618	98,255	51,528	429,401
1985........	192,311	66,914	32,980	292,205
1986........	162,104	54,604	22,428	239,136
1987........	193,441	68,536	24,404	286,381

Total Motor Vehicle Registrations

	Passenger Cars	Commercial Vehicles	Other	Total	Vehicles Exempted from Licensing	Total Vehicles
1972........	1,683,429	515,959	144,504	2,343,892	65,527	2,409,419
1973........	1,737,242	572,581	149,637	2,459,460	73,198	2,532,658
1974........	1,916,876	632,523	169,614	2,719,013	67,362	2,786,375
1975........	2,101,961	747,452	195,930	3,045,343	73,558	3,118,901
1976........	2,151,904	761,253	204,386	3,117,543	84,175	3,201,718
1977........	2,147,981	768,653	212,523	3,129,157	74,673	3,203,830
1978........	2,219,925	783,987	221,032	3,224,944	90,379	3,315,323
1979........	2,251,160	787,093	233,401	3,271,654	91,444	3,363,098
1980........	2,313,866	803,378	278,121	3,395,365	99,383	3,494,748
1981........	2,427,816	855,450	352,646	3,635,912	103,295	3,739,207
1982........	2,610,826	919,523	418,609	3,948,958	106,902	4,055,860
1983........	2,704,795	950,210	438,061	4,093,066	110,879	4,203,945
1984........	2,879,894	1,017,769	458,413	4,356,076	113,945	4,470,021
1985........	2,947,501	1,042,291	462,962	4,452,754	116,766	4,569,520
1986........	3,011,951	1,073,689	473,617	4,559,257	115,527	4,674,784
1987........	3,078,635	1,106,642	482,433	4,667,710	125,716	4,793,426

NOTE: "Other" includes mini buses, buses, and motorcycles.

CENTRAL STATISTICAL SERVICE

ASIA

CHINA	48
INDIA	49
ISRAEL	54
JAPAN	55
KOREA	91
TAIWAN	98

CHINA - PRODUCTION, REGISTRATIONS 1959-1987

Motor Vehicle Production by Type

	Car	Jeep	Truck	Truck Chassis	Total(1)
1959	101	281	18,938	5,325	19,601
1960	98	569	21,294	4,146	22,574
1961	5	290	3,169	423	3,589
1962	11	311	9,160	1,363	9,740
1963	11	67	20,500	3,762	20,579
1964	100	102	27,542	6,787	28,062
1965	133	378	38,054	11,516	40,542
1966	302	770	48,478	14,279	55,861
1967	144	599	16,996	6,300	20,381
1968	279	1,599	19,076	7,100	25,100
1969	163	4,845	40,616	10,200	53,100
1970	196	8,853	65,686	18,585	87,166
1971	562	12,750	83,616	25,548	111,022
1972	661	13,258	82,102	21,609	108,227
1973	1,130	15,086	88,070	23,687	116,193
1974	1,508	17,315	76,054	19,111	104,771
1975	1,819	19,491	105,103	27,497	139,800
1976	2,611	19,180	102,849	28,310	135,200
1977	2,330	14,983	99,460	23,540	125.400
1978	2,640	12,934	125,073	28,970	149,062
1979	4,152	17,181	154,086	34,585	185,700
1980	5,418	20,382	163,853	48,321	222,288
1981	3,428	15,452	148,247	39,986	175,645
1982	4,030	15,326	164,330	42,541	196,304
1983	6,046	18,247	199,363	62,263	239,886
1984	6,010	16,553	265,194	85,348	316,367
1985	5,707	20,747	351,003	114,069	443,377
1986	10,765	25,271	228,304	71,821	372,753
1987	4,045	27,351	288,066	92,065	472,538

Motor Vehicles In Use (As of End of June)

	Car & Light Buses	Trucks			Total Motor Vehicles(1)
		Gas	Diesel	Total	
1965	30,124	188,909	22,160	211,069	289,873
1966	30,665	202,871	24,481	227,352	322,904
1967	31,742	205,964	23,122	229,086	374,446
1968	31,551	221,736	24,461	246,197	384,939
1969	35,914	252,068	29,044	281,112	436,413
1970	50,851	334,143	37,303	371,446	487,557
1971	47,994	405,172	44,207	449,379	542,896
1972	59,519	514,209	49,835	564,044	642,792
1973	71,998	571,502	54,291	625,793	717,583
1974	86,221	647,070	64,779	711,849	825,226
1975	105,465	728,123	82,642	810,765	946,833
1976	117,411	806,163	97,301	903,464	1,100,463
1977	143,014	952,655	117,499	1,070,154	1,250,827
1978	162,844	1,098,354	168,031	1,266,385	1,429,229
1979	193,945	1,181,165	190,568	1,371,733	1,565,678
1980	200,967	1,276,238	203,755	1,479,993	1,680,960
1981	243,227	1,401,089	228,733	1,629,822	1,873,049
1982	285,719	1,507,511	259,944	1,767,455	2,053,174
1983	319,335	1,621,020	286,775	1,907,795	2,227,130
1984	392,094	1,741,649	328,291	2,069,940	2,433,713
1985	513,127	1,995,871	378,128	2,373,999	2,887,126
1986	761,086	2,305,432	507,945	2,813,377	3,574,463
1987	995,296	2,510,697	616,946	3,127,643	4,122,939

(1) Includes buses and other types of vehicles.

CHINA AUTOMOTIVE TECHNOLOGY AND RESEARCH CENTER

INDIA - PRODUCTION 1950-1987

Motor Vehicle Production by Type

	Passenger Cars	Utility Vehicles	Trucks	Buses	Total
1950..........	6,672	0	8,016	0	14,688
1951..........	12,385	0	9,884	0	22,269
1952..........	6,952	0	8,339	0	15,291
1953..........	4,936	0	8,990	0	13,926
1954..........	5,435	0	9,027	0	14,462
1955..........	10,927	4,104	12,787	3,036	30,854
1956..........	12,984	4,824	10,920	3,408	32,136
1957..........	11,604	4,680	11,892	3,756	31,932
1958..........	7,812	3,752	11,128	4,104	26,796
1959..........	12,653	5,226	14,259	4,859	36,997
1960..........	19,097	5,501	20,430	6,108	51,136
1961..........	21,866	7,052	18,864	6,083	53,865
1962..........	23,326	7,597	20,381	5,663	56,967
1963..........	27,521	8,184	15,711	*	51,416
1964..........	23,227	10,391	33,517	*	67,135
1965..........	24,790	10,488	37,299	*	72,577
1966..........	27,597	9,777	35,156	*	72,530
1967..........	33,344	5,561	31,454	*	70,359
1968..........	37,308	7,293	34,940	*	79,541
1969..........	35,169	7,838	33,208	*	76,215
1970..........	37,440	9,334	35,992	*	82,766
1971..........	41,746	11,053	36,311	*	89,110
1972..........	38,828	12,518	38,702	*	90,048
1973..........	39,937	13,071	44,909	*	97,917
1974..........	36,009	10,015	35,177	6,688	87,889
1975..........	23,070	8,162	30,793	12,251	74,276
1976..........	31,556	6,741	32,040	14,721	85,058
1977..........	37,849	9,594	30,702	11,000	89,145
1978..........	34,366	11,010	39,331	14,139	98,846
1979..........	29,233	12,340	45,457	14,243	101,273
1980..........	30,538	15,068	53,242	14,478	113,326
1981..........	42,106	17,029	69,480	20,272	148,887
1982..........	42,674	19,660	74,382	15,808	152,580
1983..........	44,613	21,660	68,974	18,391	153,638
1984..........	64,013	22,246	73,194	21,466	180,919
1985..........	102,456	26,876	79,358	21,870	230,560
1986..........	116,004	27,783	74,357	20,694	238,838
1987..........	148,495	32,366	85,232	21,567	287,660

* Included with trucks.

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - PRODUCTION 1981-1987

Motor Vehicles by Type and Manufacturer

	1981	1982	1983	1984	1985	1986	1987
PASSENGER CARS							
Standard Motors	4	1	1	0	11	1,557	484
Hindustan Motors	23,197	21,836	23,683	24,376	24,064	22,387	25,561
Premier Automobiles	18,874	20,711	20,929	26,620	29,223	28,501	31,191
Maruti Udyog	0	0	175	12,087	48,635	63,504	90,909
Sipani Automobiles	31	126	302	930	523	55	350
Total	**42,106**	**42,674**	**45,090**	**64,013**	**102,456**	**116,004**	**148,495**
UTILITY VEHICLES							
Mahindra & Mahindra	17,029	19,660	21,660	22,246	26,809	21,580	28,995
Maruti Udyog	0	0	0	0	67	6,203	3,371
Total	**17,029**	**19,660**	**21,660**	**22,246**	**26,876**	**27,783**	**32,366**
COMMERCIAL VEHICLES							
Ashok Leyland (Diesel)	15,031	16,363	13,411	14,430	15,938	15,265	16,347
Bajaj Auto Ltd. (Diesel)	8,589	11,708	9,626	12,906	13,987	13,344	16,045
Eicher Motors	0	0	0	0	0	754	2,375
Hindustan Motors (Diesel)	5,143	2,340	1,653	2,001	2,249	2,216	1,938
Hindustan Motors (Gas)	160	156	255	306	162	0	0
Mahindra & Mahindra (Diesel)	7,154	8,901	9,559	49	79	202	88
Mahindra & Mahindra (Gas)	80	133	99	11,466	11,498	10,726	6,688
Premier Automobiles (Diesel)	2,682	2,319	963	795	472	43	0
Premier Automobiles (Gas)	600	478	330	157	3	3	1
Simpson & Co.	820	0	0	0	0	0	0
Standard Motor Products (Diesel)	4,459	4,751	5,395	5,810	4,583	2,807	1,530
Swaraj Mazda	0	0	0	0	600	1,530	1,909
Telco (Diesel)	45,034	43,097	46,074	46,740	49,235	44,122	55,666
Allwyn Nissan	0	0	0	0	1,099	1,654	1,139
D.C.M. Toyota	0	0	0	0	1,323	2,385	3,073
Total	**89,752**	**90,246**	**87,365**	**94,660**	**101,228**	**95,051**	**106,799**

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - PRODUCTION, SALES 1985-1987

Motor Vehicles by Type and Manufacturer

Manufacturer	PRODUCTION			SALES		
	1987	1986	1985	1987	1986	1985
PASSENGER CARS						
Hindustan Motors	25,561	22,387	24,064	25,198	22,025	23,477
Maruti Udyog	90,909	63,504	48,635	91,043	60,167	49,135
Premier Automobiles	31,191	28,501	29,223	33,005	26,099	29,283
Sipani Aubomobiles	350	55	523	350	71	462
Standard Motors	484	1,557	11	484	1,557	8
TOTAL PASSENGER CARS	**148,495**	**116,004**	**102,456**	**150,080**	**109,919**	**102,365**
JEEPS						
MAHINDRA & MAHINDRA						
Jeep Petrol	4,486	4,787	10,472	4,570	6,346	5,562
Jeep Diesel	24,509	16,793	16,337	25,318	17,363	15,992
MARUTI UDYOG	3,371	6,203	67	3,491	4,901	7
TOTAL JEEPS	**32,366**	**27,783**	**26,876**	**33,379**	**28,610**	**21,561**
LIGHT COMMERCIAL VEHICLES						
D.A. & TREKKER						
Hindustan D.A.	49	57	67	87	51	70
Hindustan Trekker	1,051	1,387	1,457	1,023	1,450	1,413
Premier D.A.	1	3	3	18	4	21
TOTAL LIGHT COMMERCIAL VEHICLES	**1,101**	**1,447**	**1,527**	**1,128**	**1,505**	**1,504**
LIGHT DUTY TRUCKS						
Allwyn Nissan	1,139	1,654	1,099	1,354	1,327	1,098
Bajaj Tempo	16,045	13,344	13,987	15,941	13,273	13,967
D.C.M.-Toyota	3,073	2,385	1,323	3,152	2,493	1,013
Eicher Motors	2,375	754	-	2,350	649	-
Hindustan Motors	5	21	59	7	18	69
Mahindra & Mahindra	6,776	10,928	11,577	5,921	10,549	11,636
Premier Automobiles	-	43	139	-	50	173
Standard Motors	1,530	2,807	4,583	1,530	2,807	4,583
Swaraj Mazda	1,909	1,530	600	1,901	1,664	373
Tata Engg. & Loco. Co.	8,237	3,384	18	7,499	3,166	-
TOTAL LIGHT DUTY TRUCKS	**41,089**	**36,850**	**33,385**	**39,655**	**35,996**	**32,912**

INDIA - PRODUCTION, SALES 1985-1987 (continued)

Motor Vehicles by Type and Manufacturer

	PRODUCTION			SALES		
Manufacturer	**1987**	**1986**	**1985**	**1987**	**1986**	**1985**
MEDIUM-DUTY and HEAVY TRUCKS						
Ashok Leyland	6,899	5,650	6,784	6,857	6,223	6,365
Hindustan Motors	833	739	807	766	774	733
Premier Automobiles	0	0	269	14	47	239
Tata Engg. & Loco. Co.	35,310	29,671	36,586	34,991	30,370	36,252
TOTAL TRUCKS	**43,042**	**36,060**	**44,446**	**42,628**	**37,414**	**43,589**
BUSES						
Ashok Leyland	9,448	9,615	9,154	9,109	9,842	8,748
Hindustan Motors	0	12	21	3	0	1
Premier Automobiles	0	0	64	0	0	119
Tata Engg. & Loco. Co.	12,119	11,067	12,631	11,115	11,928	12,056
TOTAL BUSES	**21,567**	**20,694**	**21,870**	**20,227**	**21,770**	**20,924**
ALL COMMERCIAL VEHICLES						
Allwyn Nissan	1,139	1,654	1,099	1,354	1,327	1,098
Ashok Leyland	16,347	15,265	15,938	15,966	16,065	15,113
Bajaj Tempo	16,045	13,344	13,987	15,941	13,273	13,967
D.C.M. Toyota	3,073	2,385	1,323	3,152	2,493	1,013
Eicher Motors	2,375	754	0	2,350	649	0
Hindustan Motors	1,938	2,216	2,411	1,886	2,293	2,286
Mahindra & Mahindra	6,776	10,928	11,577	5,921	10,549	11,636
Premier Automobiles	1	46	475	32	101	552
Standard Motors	1,530	2,807	4,583	1,530	2,807	4,583
Swaraj Mazda	1,909	1,530	600	1,901	1,664	373
Tata Engg. & Loco. Co.	55,666	44,122	49,235	53,605	45,464	48,308
TOTAL COMMERCIAL VEHICLES	**106,799**	**95,051**	**101,228**	**103,638**	**96,685**	**98,929**
THREE-WHEELERS						
A.P.I.	11,551	10,202	13,756	11,478	10,364	13,481
Bajaj Auto	47,560	41,855	34,329	48,237	41,878	34,299
Scooters India	1,213	1,037	1,182	1,167	1,070	1,164
TOTAL THREE WHEELERS	**60,324**	**53,094**	**49,267**	**60,882**	**53,312**	**48,944**
SUMMARY						
Cars	148,495	116,004	102,456	150,080	109,919	102,365
Jeeps	32,366	27,783	26,876	33,379	28,610	21,561
Commercial	106,799	95,051	101,228	103,638	96,685	98,929
Three-Wheelers	60,324	53,094	49,267	60,882	53,312	48,944
TOTAL	**347,984**	**291,932**	**279,827**	**347,979**	**288,526**	**271,799**

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS

INDIA - TOTAL REGISTRATIONS 1966-1987

Total Motor Vehicle Registrations by Type

	Passenger Cars & Taxis	Trucks & Jeeps	Buses	Total
1966..........	394,920	319,878	73,175	787,973
1967..........	423,698	324,442	76,033	824,173
1968..........	458,776	349,460	82,729	890,965
1969..........	509,315	372,346	87,436	969,097
1970..........	549,649	400,369	91,582	1,041,600
1971..........	599,921	425,161	93,907	1,118,989
1972..........	652,326	451,428	99,394	1,203,148
1973..........	642,695	374,354	94,619	1,111,668
1974..........	691,053	399,835	104,873	1,195,761
1975..........	673,542	428,372	113,586	1,215,500
1976..........	684,980	444,525	114,934	1,244,439
1977..........	779,291	481,446	118,905	1,379,642
1978..........	813,696	507,626	124,479	1,445,801
1979..........	876,421	563,046	133,163	1,572,630
1980..........	927,768	598,729	140,346	1,666,843
1981..........	997,911	645,398	153,757	1,797,066
1982..........	1,066,060	727,970	163,961	1,957,991
1983..........	1,196,745	802,092	177,748	2,176,585
1984..........	1,217,900	844,200	190,900	2,253,000
1985..........	1,338,583	984,959	213,410	2,536,952
1986..........	1.414,300	1,060,600	230,400	2,705,300
1987..........	1,471,388	1,160,760	246,264	2,878,412

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

ISRAEL - TOTAL REGISTRATIONS 1965-1986

Total Motor Vehicle Registrations by Type

	Passenger Cars*	Taxis	Trucks*	Special Vehicles**	Buses	Total
1965........	80,541	2,604	41,451	1,377	3,247	129,220
1966........	88,829	2,702	45,032	1,521	3,389	141,473
1967........	96,565	2,692	47,286	1,761	3,591	151,895
1968........	109,807	2,833	49,846	1,697	3,715	167,898
1969........	131,312	3,209	57,568	1,913	3,982	197,984
1970........	147,785	3,420	66,013	2,325	4,655	224,198
1971........	170,987	3,503	72,794	2,565	4,744	254,593
1972........	197,388	3,727	79,700	2,804	4,942	288,561
1973........	233,899	4,059	88,291	3,106	5,230	334,585
1974........	267,425	4,325	94,758	3,217	5,615	375,340
1975........	279,486	4,542	96,138	3,302	5,770	389,238
1976........	292,438	4,816	98,062	3,379	5,970	404,665
1977........	307,785	4,932	101,398	3,432	6,225	423,772
1978........	355,761	5,149	77,136	3,289	6,419	447,754
1979........	397,351	5,167	86,772	3,521	6,771	499,582
1980........	409,518	5,085	89,043	3,234	7,298	514,178
1981........	453,634	5,544	96,145	3,438	7,691	566,452
1982........	512,716	6,142	104,116	3,476	7,707	634,157
1983........	571,515	6,664	110,786	3,665	7,870	700,500
1984........	599,294	7,013	113,138	3,580	8,332	731,357
1985........	613,680	7,150	114,696	3,509	8,519	747,554
1986........	648,847	6,980	120,842	3,410	8,191	788,270

* Since 1978 the "dual purpose vehicle" are included with passenger cars instead of trucks.

** Such as ambulances, sanitary vans, etc.

CENTRAL BUREAU OF STATISTICS, JERUSALEM, ISRAEL

JAPAN - PRODUCTION 1956-1987

Motor Vehicles by Type of Fuel

	PASSENGER CARS			TRUCKS			BUSES			
	Gasoline	Diesel	Total	Gasoline	Diesel	Total	Gasoline	Diesel	Total	TOTAL
1956	-	-	32,056	61,338	11,620	72,958	480	5,572	6,052	111,066
1957	-	-	47,121	108,762	18,058	126,820	463	7,573	8,036	181,977
1958	-	-	50,643	111,196	18,870	130,066	234	7,360	7,594	188,303
1959	-	-	78,598	150,310	27,175	177,485	208	6,523	6,731	262,814
1960	-	-	165,094	255,015	53,005	308,020	181	8,256	8,437	481,551
1961	-	-	249,508	471,769	81,621	553,390	539	10,442	10,981	813,879
1962	-	-	268,784	625,830	84,886	710,716	416	10,790	11,206	990,706
1963	-	-	407,830	772,789	89,992	862,781	435	12,485	12,920	1,283,531
1964	-	-	579,660	984,662	124,480	1,109,142	459	13,214	13,673	1,702,475
1965	-	-	696,176	1,044,865	115,225	1,160,090	-	-	19,348	1,875,614
1966	-	-	877,656	1,239,323	148,535	1,387,858	-	-	20,885	2,286,399
1967	-	-	1,375,755	1,536,926	206,442	1,743,368	-	-	27,363	3,146,486
1968	-	-	2,055,821	1,750,443	240,964	1,991,407	-	-	38,598	4,085,826
1969	-	-	2,611,499	1,747,769	273,822	2,021,591	-	-	41,842	4,674,932
1970	-	-	3,178,708	1,761,899	301,984	2,063,883	-	-	46,566	5,289,157
1971	-	-	3,717,858	1,778,611	279,709	2,058,320	-	-	34,596	5,810,774
1972	-	-	4,022,289	1,936,354	301,986	2,238,340	-	-	33,809	6,294,438
1973	-	-	4,470,550	2,153,222	417,694	2,570,916	-	-	41,291	7,082,757
1974	-	-	3,931,842	2,148,745	425,434	2,574,179	-	-	45,819	6,551,840
1975	-	-	4,567,854	1,965,050	372,582	2,337,632	-	-	36,105	6,941,591
1976	-	-	5,027,792	2,334,615	436,901	2,771,516	-	-	42,139	7,841,447
1977	5,391,090	39,955	5,431,045	2,505,310	529,671	3,034,981	19,575	28,921	48,496	8,514,522
1978	5,910,957	65,011	5,975,968	2,626,379	610,687	3,237,066	27,498	28,621	56,119	9,269,153
1979	6,100,257	75,514	6,175,771	2,678,455	718,759	3,397,214	31,070	31,491	62,561	9,635,546
1980	6,863,207	174,901	7,038,108	3,035,721	877,467	3,913,188	52,308	39,280	91,588	11,042,884
1981	3,774,653	199,478	6,974,131	3,109,052	993,944	4,102,996	63,359	39,476	102,835	11,179,962
1982	6,633,107	248,479	6,881,586	2,852,124	931,094	3,783,218	30,658	36,332	66,990	10,731,794
1983	6,846,563	305,325	7,151,888	3,042,447	861,376	3,903,823	23,817	32,131	55,948	11,111,659
1984	6,804,151	269,022	7,073,173	3,297,302	1,022,236	4,319,538	36,471	35,738	72,209	11,464,920
1985	7,312,283	334,533	7,646,816	3,449,798	1,094,890	4,544,688	39,609	39,982	79,591	12,271,095
1986	7,425,257	384,552	7,809,809	3,416,094	991,572	4,407,666	10,554	31,788	42,342	12,259,817
1987	7,489,924	401,163	7,891,087	3,224,246	1,083,854	4,308,100	14,889	35,098	49,987	12,249,174

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1962-1987

Passenger Cars by Cylinder Capacity

	360 c.c. & less	361-1,000 c.c.	1,001-1,500 c.c.	1,501-2,000 c.c.	Over 2,000c.c.	Total
1962.......	57,935	37,401	104,518	68,930	-	268,784
1963.......	77,772	62,799	135,016	129,216	3,027	407,830
1964.......	82,354	103,417	249,928	137,998	5,963	579,660
1965.......	94,007	131,855	344,618	122,557	3,139	696,176
1966.......	119,861	176,854	425,331	150,309	5,301	877,656
1967.......	282,536	246,601	634,631	199,335	12,652	1,375,755
1968.......	481,756	348,324	806,568	395,567	23,606	2,055,821
1969.......	559,633	367,349	1,069,287	590,263	24,967	2,611,499
1970.......	749,450	165,334	1,258,235	954,070	51,619	3,178,708
1971.......	634,736	230,547	1,405,710	1,375,632	71,233	3,717,858
1972.......	488,406	310,277	1,645,571	1,482,695	95,340	4,022,289
1973.......	375,189	263,567	1,976,630	1,751,707	103,457	4,470,550
1974.......	248,307	190,184	1,852,098	1,532,133	109,120	3,931,842
1975.......	160,272	2,458,096		1,740,454	209,032	4,567,854

	550c.c. & less	551-2,000c.c.	Over 2,000c.c.	Diesel	Total
1976.......	167,729	4,549,253	310,810	-	5,027,792
1977.......	180,002	4,771,484	439,604	39,955	5,431,045
1978.......	176,383	5,262,241	472,333	65,011	5,975,968
1979.......	175,100	5,512,601	412,556	75,514	6,175,771
1980.......	195,923	6,203,946	403,338	174,901	7,038,108
1981.......	185,310	6,100,679	488,664	199,478	6,974,131
1982.......	187,660	5,916,090	529,357	248,479	6,881,586
1983.......	203,587	6,148,306	494,670	305,325	7,151,888
1984.......	194,702	6,128,831	480,618	269,022	7,073,173
1985.......	160,672	6,656,819	494,792	334,533	7,646,816
1986.......	134,541	6,790,569	500,147	384,552	7,809,809
1987.......	127,749	6,773,600	588,575	401,163	7,891,087

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY

JAPAN - PRODUCTION 1966-1987

Commercial Vehicles by Loading Capacity

	1,000 kg & less	1,000-2,000 kg	2,001-5,000 kg	5,001-7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicle	Light Vans	Total
1966	1,058,205	200,032	39,820	27,875	32,689	29,237	0	1,387,858
1967	1,329,579	236,971	58,649	32,825	53,535	31,809	0	1,743,368
1968	1,530,722	252,448	73,925	28,608	67,123	38,581	0	1,991,407
1969	1,513,156	286,639	78,524	23,862	76,937	42,473	0	2,021,591
1970	807,613	282,213	100,706	19,939	83,040	53,000	717,372	2,063,883
1971	884,917	268,713	82,475	19,460	73,385	63,581	665,789	2,058,320
1972	979,807	289,504	89,702	14,847	66,382	63,244	734,854	2,238,340
1973	1,171,536	355,920	132,151	18,139	91,304	70,100	731,766	2,570,916
1974	1,256,395	324,921	120,058	28,507	96,750	92,252	655,296	2,574,179

	2 ton & less	3-4 ton & less	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975	1,517,963	187,064	29,590	19,782	43,556	4,288	3,890	531,499	2,337,632
1976	1,768,561	354,618	30,028	17,883	37,419	5,068	3,125	554,814	2,771,516
1977	1,899,704	499,629	38,871	19,231	44,281	7,217	2,806	523,242	3,034,981
1978	2,008,432	574,045	34,158	23,294	59,487	6,991	3,686	526,973	3,237,066
1979	2,034,306	629,286	34,851	15,776	75,638	10,226	4,979	592,152	3,397,214
1980	2,360,019	745,263	50,359	18,139	55,246	10,428	5,763	667,971	3,913,188
1981	2,347,294	794,197	52,309	17,459	51,461	8,115	5,373	826,788	4,102,996
1982	2,139,332	700,543	33,020	12,452	44,066	12,456	4,687	836,662	3,783,218
1983	2,198,389	757,042	31,080	9,299	45,711	6,454	3,944	851,904	3,903,823
1984	2,410,911	847,809	40,976	10,177	54,989	9,883	5,549	939,244	4,319,538
1985	2,310,182	1,044,389	33,588	13,818	57,026	8,644	3,621	1,073,420	4,544,688
1986	1,874,427	1,258,612	27,585	7,830	42,822	8,060	2,060	1,186,270	4,407,666
1987	1,834,632	1,175,050	28,910	7,021	54,536	10,363	1,701	1,195,887	4,308,100

Commercial Vehicles with Diesel Engines

	2,000 kg	2,001-5,000 kg	5,001-7,000 kg	Over 7,000 kg	All-Wheel Drive Vehicles	Light Vans	Total
1966	51,890	32,178	26,477	32,598	5,392	0	148,535
1967	67,057	49,128	31,202	53,332	5,723	0	206,442
1968	75,354	66,425	27,689	66,477	5,019	0	240,964
1969	96,019	72,824	23,005	76,335	5,639	0	273,822
1970	96,920	95,878	19,466	81,839	7,881	0	301,984
1971	100,836	79,127	19,130	72,614	8,002	0	279,709
1972	124,429	87,729	14,602	65,079	10,147	0	301,986
1973	167,776	130,174	17,891	89,270	12,583	0	417,694
1974	170,060	117,991	28,134	93,255	15,994	0	425,434

	2 ton	3-4 ton	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975	168,716	103,151	29,199	19,782	43,556	4,288	3,890	0	372,582
1976	166,209	177,580	29,512	17,906	37,501	5,068	3,125	0	436,901
1977	211,358	203,788	38,702	19,231	44,281	7,217	2,806	2,288	529,671
1978	246,641	227,873	34,054	23,294	59,487	6,991	3,686	8,661	610,687
1979	312,270	254,937	34,811	15,776	75,638	10,226	4,979	10,124	718,761
1980	435,371	288,164	50,250	18,139	55,246	10,428	5,763	14,106	877,467
1981	547,547	292,857	52,281	17,459	51,461	8,115	5,373	18,851	993,944
1982	509,137	268,315	33,018	12,452	44,066	12,456	4,687	46,963	931,094
1983	485,730	219,132	31,080	9,299	45,711	6,454	3,944	60,026	861,376
1984	603,493	233,981	40,976	10,177	54,989	9,883	5,549	63,188	1,022,236
1985	624,868	281,722	33,588	13,818	57,026	8,644	3,621	71,603	1,094,890
1986	519,252	307,170	27,585	7,830	42,822	8,060	2,060	76,793	991,572
1987	574,388	324,664	28,910	7,021	54,536	10,363	1,701	82,271	1,083,854

NOTE: In 1966-1969 figures "Light vans" were included in the groups by weight, mostly in the 1,000 kg. and less.

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY (1966-1974)
JAPAN AUTOMOBILE MANUFACTURERS, INC. (1975-1987)

JAPAN - PRODUCTION 1960-1987

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1960......	0	3,154	0	3,154	13,037	110	13,147	7,409	5,795	2,354	15,558
1961......	0	53,071	0	53,071	22,319	11,906	34,225	12,469	12,527	2,531	27,527
1962......	0	68,540	0	68,540	12,442	24,471	36,913	11,730	18,567	2,950	33,247
1963......	516	100,357	9	100,882	19,030	41,347	60,377	16,750	18,598	3,145	38,493
1964......	5,548	129,113	29	134,690	26,116	48,577	74,693	21,915	23,193	3,483	48,591
1965......	11,333	136,597	225	148,155	37,304	54,159	91,463	26,239	21,738	2,968	50,945
1966......	21,750	151,660	447	173,857	59,410	82,669	142,079	20,273	24,494	3,145	47,912
1967......	60,473	164,528	489	225,490	94,398	78,682	173,080	4,692	24,651	3,395	32,738
1968......	89,296	170,532	527	260,355	103,746	76,001	179,747	801	29,917	3,563	34,281
1969......	104,840	158,537	898	264,275	124,877	62,513	187,390	55	35,867	3,448	39,370
1970......	141,636	147,460	566	289,662	158,259	75,288	233,547	0	52,199	4,345	56,544
1971......	157,751	153,915	103	311,769	115,466	68,921	184,387	0	44,779	4,098	48,877
1972......	110,430	160,719	134	271,283	130,339	53,471	183,810	0	54,985	3,923	58,908
1973......	113,764	193,048	39	306,851	130,730	77,718	208,448	0	73,143	4,301	77,444
1974......	77,749	166,924	26	244,699	102,209	62,240	164,449	0	68,574	5,542	74,116
1975......	92,123	165,547	4	257,674	108,663	67,162	175,825	0	56,464	4,947	61,411
1976......	70,964	189,707	119	260,790	158,179	83,286	241,465	0	54,487	4,172	58,659
1977......	82,601	235,596	394	318,591	155,705	130,940	286,645	0	52,542	5,217	57,759
1978......	123,233	203,454	1,063	327,750	140,229	165,220	305,449	0	57,565	4,843	62,408
1979......	133,556	232,171	618	366,345	153,841	180,449	334,290	0	71,248	5,260	76,508
1980......	155,604	274,981	1,789	432,374	202,038	223,595	425,633	0	69,003	5,887	74,890
1981......	147,219	323,625	1,410	472,254	190,451	282,188	472,639	0	63,058	6,218	69,276
1982......	127,619	335,479	1,147	464,245	201,388	312,118	513,506	0	56,436	5,049	61,485
1983......	185,159	343,584	1,553	530,296	230,462	310,218	540,680	0	47,906	4,223	52,129
1984......	162,405	402,567	1,104	566,076	242,680	306,735	549,415	0	55,859	4,985	60,844
1985......	161,559	416,535	843	578,937	259,673	324,711	584,384	0	62,975	6,088	69,063
1986......	142,064	460,150	305	602,519	287,039	341,264	628,303	0	49,983	5,131	55,114
1987......	141,572	455,544	439	597,555	266,755	338,502	605,257	0	59,213	6,604	65,817

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1960......	1,503	457	1,960	55,049	59,697	719	115,465	0	6,075	6,075
1961......	2,515	533	3,048	76,667	88,370	700	165,737	0	13,978	13,978
1962......	2,612	608	3,220	89,003	122,785	470	212,258	2,565	31,353	33,918
1963......	3,161	770	3,931	118,558	149,063	694	268,315	2,360	37,927	40,287
1964......	5,432	717	6,149	168,674	178,821	742	348,237	1,819	39,085	40,904
1965......	4,117	853	4,970	169,815	172,262	3,088	345,165	1,828	40,177	42,005
1966......	6,062	889	6,951	231,508	236,792	3,298	471,598	3,394	65,101	68,495
1967......	9,964	1,088	11,052	352,045	368,028	5,994	726,067	26,454	89,114	115,568
1968......	13,404	1,243	14,647	571,614	400,543	7,677	979,834	96,471	96,906	193,377
1969......	16,848	1,342	18,190	697,691	442,261	8,763	1,148,715	121,871	116,243	238,114
1970......	21,141	1,311	22,452	899,008	464,945	10,069	1,374,022	144,843	127,459	272,302
1971......	20,903	1,171	22,074	1,101,506	483,508	6,476	1,591,490	150,963	116,458	267,421
1972......	19,842	720	20,562	1,352,251	503,596	8,397	1,864,244	90,493	119,717	210,210
1973......	22,970	889	23,859	1,487,360	542,727	9,254	2,039,341	88,328	155,406	243,734
1974......	27,818	1,019	28,837	1,255,669	544,216	9,151	1,809,036	55,277	148,563	203,840
1975......	26,336	951	27,287	1,532,731	538,580	6,136	2,077,447	50,668	133,547	184,215
1976......	25,810	1,133	26,943	1,610,319	686,218	7,166	2,303,703	43,347	158,234	201,581
1977......	29,022	1,546	30,568	1,615,866	654,723	7,462	2,278,051	55,888	184,101	239,989
1978......	28,426	1,374	29,800	1,733,132	648,079	11,387	2,392,598	62,459	185,270	247,729
1979......	40,908	1,525	42,433	1,738,946	587,441	11,434	2,337,821	69,798	275,137	344,935
1980......	45,788	2,333	48,121	1,940,615	678,646	24,791	2,644,052	87,830	380,853	468,683
1981......	42,032	2,009	44,041	1,864,251	688,998	31,039	2,584,288	94,785	484,901	579,686
1982......	34,770	2,181	36,951	1,815,792	574,665	17,277	2,407,734	113,881	489,272	603,153
1983......	30,782	1,690	32,472	1,858,782	610,576	13,182	2,482,540	137,528	493,782	631,310
1984......	35,268	2,167	37,435	1,846,407	621,856	13,423	2,481,686	164,058	525,813	689,871
1985......	34,071	2,280	36,351	1,864,701	622,480	12,907	2,500,088	236,198	545,703	781,901
1986......	30,968	1,735	32,703	1,769,484	465,898	7,613	2,242,995	300,604	571,807	872,411
1987......	34,231	1,702	35,933	1,803,924	414,780	7,609	2,226,313	296,979	570,881	867,860

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1960-1987 (continued)

Motor Vehicles by Type and Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1960	0	0	0	7,833	27,358	2,794	38,085	23,417	19,725	0	43,142	5,203	18,109	1,591	24,903
1961	0	0	0	10,875	46,583	4,075	61,533	31,758	79,906	0	111,664	7,552	34,256	2,712	44,520
1962	0	0	0	15,367	47,200	4,080	66,647	41,822	120,559	0	162,381	8,396	60,732	2,835	71,963
1963	136	1,339	1,475	22,495	52,318	4,644	79,457	53,980	138,531	0	192,511	15,882	77,417	3,192	96,491
1964	5,210	17,414	22,624	34,436	68,308	4,607	107,351	60,217	184,813	0	245,030	29,497	102,228	3,803	135,528
1965	8,779	43,748	52,527	30,515	62,688	4,850	98,053	81,289	192,736	381	274,406	45,905	115,942	3,174	165,021
1966	3,209	54,589	57,798	32,599	70,317	5,193	108,109	92,143	206,468	565	299,176	75,643	159,292	3,229	238,164
1967	87,169	62,120	149,289	38,716	87,889	6,195	132,800	129,051	258,449	823	388,323	105,950	207,169	4,259	317,378
1968	186,560	132,257	318,817	39,776	101,193	6,671	147,640	178,115	282,063	931	461,109	130,253	225,206	4,517	359,976
1969	232,704	132,183	364,887	36,429	112,223	6,551	155,203	201,132	226,247	847	428,226	127,812	204,380	5,066	337,258
1970	276,884	116,024	392,908	18,815	119,536	7,405	145,756	224,520	204,578	749	429,847	246,422	205,210	5,528	457,160
1971	215,256	93,322	308,578	14,769	114,067	6,873	135,709	300,980	199,756	344	501,080	260,981	217,945	5,300	484,226
1972	235,248	95,321	330,569	13,274	164,761	4,914	182,949	379,703	260,139	422	640,264	222,890	216,439	5,003	444,332
1973	256,962	98,054	355,016	14,734	196,805	6,214	217,753	465,734	272,805	633	739,172	280,998	275,710	6,124	562,832
1974	316,012	112,797	428,809	28,140	212,475	7,598	248,213	378,928	359,175	965	739,068	233,121	255,425	6,972	495,518
1975	328,107	85,646	413,753	64,735	174,341	5,745	244,821	387,145	254,919	550	642,614	288,846	225,942	5,450	520,238
1976	473,597	86,478	560,075	91,157	237,535	7,047	335,739	446,618	269,422	632	716,672	402,844	238,494	6,285	647,623
1977	576,631	88,300	664,931	74,971	256,043	9,618	340,632	498,691	300,584	728	800,003	486,432	283,248	6,732	776,412
1978	652,920	89,762	742,682	102,883	298,886	6,417	408,186	493,111	355,004	2,040	850,155	628,886	336,430	7,502	972,818
1979	706,375	95,494	801,869	86,397	331,286	7,105	424,788	647,001	322,482	1,938	971,421	528,555	402,110	7,852	938,517
1980	845,514	111,388	956,902	107,057	356,342	8,728	472,127	736,544	379,517	4,955	1,121,016	659,622	438,063	7,245	1,104,930
1981	852,177	156,750	1,008,927	129,564	320,471	7,207	457,242	840,630	331,494	4,484	1,176,608	606,883	479,510	8,400	1,094,793
1982	854,463	160,336	1,014,799	113,299	285,680	5,892	404,871	824,247	282,019	3,898	1,110,164	572,644	389,943	6,858	969,445
1983	857,686	174,754	1,032,440	116,184	268,997	5,520	390,701	861,580	307,140	2,630	1,171,350	523,754	443,582	7,369	974,705
1984	843,807	145,229	989,036	88,536	338,224	5,497	432,257	764,309	366,335	2,677	1,133,321	547,838	539,403	7,915	1,095,156
1985	956,410	163,901	1,120,311	213,052	367,677	6,286	587,015	815,074	373,253	5,365	1,193,692	570,865	574,180	7,732	1,152,777
1986	1,025,403	210,995	1,236,398	211,178	337,737	5,985	554,900	811,371	383,586	668	1,195,625	578,642	592,642	6,471	1,177,755
1987	1,021,895	219,227	1,241,122	203,930	331,663	5,990	541,583	853,309	344,005	558	1,197,872	594,654	629,136	7,379	1,231,169

	Toyota				Aichi	Prince				Others			
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	GRAND TOTAL
1960	42,118	112,130	522	154,770	19,753	10,928	19,768	0	30,696	0	14,843	14,843	481,551
1961	73,830	136,677	430	210,937	37,523	14,038	24,868	0	38,906	0	11,210	11,210	813,879
1962	74,515	155,572	263	230,350	27,937	12,944	28,648	0	41,592	0	1,740	1,740	990,706
1963	128,843	189,186	466	318,495	27,788	29,280	24,476	0	53,756	0	1,273	1,273	1,283,531
1964	181,738	243,734	292	425,764	27,167	44,490	40,614	0	85,104	0	643	643	1,702,475
1965	236,151	239,407	2,085	477,643	33,622	47,018	42,834	1,724	91,576	0	63	63	1,875,614
1966	316,189	268,165	3,185	587,539	38,886	21,538	23,333	934	45,805	0	30	30	2,286,399
1967	476,807	350,203	5,120	832,130	42,566	0	0	0	0	0	3	3	3,146,486
1968	659,189	424,747	13,469	1,097,405	36,567	0	0	0	0	0	71	71	4,085,826
1969	964,088	492,196	14,927	1,471,211	22,041	0	0	0	0	0	52	52	4,674,932
1970	1,068,321	524,276	16,593	1,609,190	5,672	0	0	0	0	0	95	95	5,289,157
1971	1,400,186	544,616	10,231	1,955,033	0	0	0	0	0	0	130	130	5,810,774
1972	1,487,661	589,176	10,296	2,087,133	0	0	0	0	0	0	174	174	6,294,438
1973	1,631,940	662,321	13,837	2,308,098	0	0	0	0	0	0	209	209	7,082,757
1974	1,484,737	615,697	14,546	2,114,980	0	0	0	0	0	0	275	275	6,551,840
1975	1,714,836	608,895	12,322	2,336,053	0	0	0	0	0	0	253	253	6,941,591
1976	1,730,767	741,499	15,585	2,487,851	0	0	0	0	0	0	346	346	7,841,447
1977	1,884,260	819,699	16,799	2,720,758	0	0	0	0	0	0	183	183	8,514,522
1978	2,039,115	868,549	21,493	2,929,157	0	0	0	0	0	0	421	421	9,269,153
1979	2,111,302	858,094	26,829	2,996,225	0	0	0	0	0	0	394	394	9,635,546
1980	2,303,284	954,200	35,860	3,293,344	0	0	0	0	0	0	812	812	11,042,884
1981	2,248,171	930,179	42,068	3,220,418	0	0	0	0	0	0	600	600	11,179,962
1982	2,258,253	861,616	24,688	3,144,557	0	0	0	0	0	0	885	885	10,731,794
1983	2,380,753	871,801	19,781	3,272,335	0	0	0	0	0	0	701	701	11,111,659
1984	2,413,133	981,675	34,441	3,429,249	0	0	0	0	0	0	574	574	11,464,920
1985	2,569,284	1,058,248	38,090	3,665,622	0	0	0	0	0	0	954	954	12,271,095
1986	2,684,024	961,709	14,434	3,660,167	0	0	0	0	0	0	707	707	12,259,817
1987	2,708,069	910,504	19,706	3,638,279	0	0	0	0	0	0	414	414	12,249,174

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1965-1987

Total Motor Vehicles by Manufacturer
(Including Knock-Down Sets)

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1965............	52,527	274,406	165,021	345,165	477,643	560,852	1,875,614
1966............	57,798	299,176	238,164	471,598	587,539	632,124	2,286,399
1967............	149,289	388,323	317,378	726,067	832,130	733,299	3,146,486
1968............	318,817	461,109	359,976	979,834	1,097,405	868,685	4,085,826
1969............	364,887	428,226	337,258	1,148,715	1,471,211	924,635	4,674,932
1970............	392,908	429,847	457,160	1,374,022	1,609,190	1,026,030	5,289,157
1971............	308,578	501,080	484,226	1,591,490	1,955,033	970,367	5,810,774
1972............	330,569	640,264	444,332	1,864,244	2,087,133	927,896	6,294,438
1973............	355,016	739,172	562,832	2,039,341	2,308,098	1,078,298	7,082,757
1974............	428,809	739,068	495,518	1,809,036	2,114,980	964,429	6,551,840
1975............	413,753	642,614	520,238	2,077,447	2,336,053	951,486	6,941,591
1976............	560,075	716,672	647,623	2,303,703	2,487,851	1,125,523	7,841,447
1977............	664,931	800,003	776,412	2,278,051	2,720,758	1,274,367	8,514,522
1978............	742,682	850,155	972,818	2,392,598	2,929,157	1,381,743	9,269,153
1979............	809,869	1,034,081	1,004,931	2,512,107	3,073,185	1,603,843	10,038,016
1980............	959,102	1,194,576	1,179,984	2,632,390	3,379,994	1,935,520	11,481,566
1981............	1,052,972	1,253,228	1,174,263	2,811,580	3,332,848	2,111,247	11,736,138
1982............	1,092,558	1,208,244	1,044,289	2,580,484	3,270,477	2,157,699	11,353,751
1983............	1,171,940	1,346,130	1,042,325	2,694,277	3,411,335	2,229,605	11,895,612
1984............	1,206,176	1,323,541	1,165,500	2,704,033	3,581,646	2,407,119	12,388,015
1985............	1,363,491	1,353,674	1,236,351	2,695,479	3,870,522	2,752,875	13,272,392
1986............	1,582,099	1,381,585	1,268,807	2,452,678	4,001,087	2,895,979	13,582,235
1987............	1,720,558	1,535,547	1,372,485	2,529,805	3,970,404	2,978,708	14,107,507

Passenger Cars by Manufacturer

1965............	8,779	81,289	45,905	169,815	236,151	154,237	696,176
1966............	3,209	92,143	75,643	231,508	316,189	158,964	877,656
1967............	87,169	129,051	105,950	352,045	476,807	224,733	1,375,755
1968............	186,560	178,115	130,253	571,614	659,189	330,090	2,055,821
1969............	232,704	201,132	127,812	697,691	964,088	388,072	2,611,499
1970............	276,884	224,520	246,422	899,008	1,068,321	463,553	3,178,708
1971............	215,256	300,980	260,981	1,101,506	1,400,186	438,949	3,717,858
1972............	235,248	379,703	222,890	1,352,251	1,487,661	344,536	4,022,289
1973............	256,962	465,734	280,998	1,487,360	1,631,940	347,556	4,470,550
1974............	316,012	378,928	233,121	1,255,669	1,484,737	263,375	3,931,842
1975............	328,107	387,145	288,846	1,532,731	1,714,836	316,189	4,567,854
1976............	473,597	446,618	402,844	1,610,319	1,730,767	363,647	5,027,792
1977............	576,631	498,691	486,432	1,615,866	1,884,260	369,165	5,431,045
1978............	652,920	493,111	628,886	1,733,132	2,039,115	428,804	5,975,968
1979............	714,375	683,101	584,859	1,874,912	2,174,202	444,392	6,475,841
1980............	850,714	778,944	715,206	2,082,025	2,370,124	552,529	7,349,542
1981............	896,177	881,810	664,771	2,038,223	2,337,471	569,123	7,387,575
1982............	932,223	871,287	624,658	1,958,302	2,347,293	625,175	7,358,938
1983............	997,186	938,040	564,710	2,033,788	2,480,033	713,973	7,727,730
1984............	1,060,947	869,809	591,980	2,020,494	2,528,070	699,771	7,771,071
1985............	1,199,590	884,636	630,763	2,003,232	2,738,364	914,560	8,371,145
1986............	1,371,104	885,391	634,220	1,912,083	2,988,484	992,993	8,784,275
1987............	1,504,842	1,066,104	674,060	2,023,438	2,984,964	1,050,118	9,303,606

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1961-1987

Passenger Car Models by Toyota Motor Corporation

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry*
Before 1961	0	144,435	0	0	0	0	41,216	0	0
1961	0	55,475	0	0	0	0	46,972	0	0
1962	0	47,483	0	0	0	0	49,739	0	0
1963	0	80,266	0	0	0	0	66,195	0	0
1964	0	95,012	0	0	0	0	98,503	0	0
1965	0	81,188	0	0	0	0	179,447	0	0
1966	0	86,943	0	0	0	0	252,492	0	0
1967	174	92,092	0	0	0	0	320,250	0	0
1968	1,063	130,654	69,451	0	0	0	308,644	0	0
1969	683	134,747	297,378	0	0	0	231,683	0	0
1970	775	135,321	246,334	0	0	0	284,485	12,592	0
1971	653	106,223	251,967	0	0	0	311,614	95,854	0
1972	1,143	90,096	219,842	0	0	0	297,306	130,607	0
1973	1,332	117,814	205,960	0	0	0	295,237	180,499	0
1974	1,253	85,199	108,173	0	0	0	356,420	121,770	0
1975	748	134,697	108,405	0	0	0	366,527	152,008	0
1976	965	105,605	92,134	0	0	0	326,244	167,122	0
1977	1,138	112,205	233,442	25,555	0	0	266,129	165,616	0
1978	1,014	131,410	213,293	38,784	0	0	257,881	206,561	0
1979	1,267	143,761	189,047	33,814	0	0	267,580	212,314	0
1980	712	150,616	167,954	21,834	29,875	0	219,614	171,427	59,546
1981	738	150,528	222,031	22,531	43,409	30,728	183,382	167,056	65,469
1982	664	136,005	222,901	28,209	54,772	22,185	191,570	179,189	36,202
1983	1,419	130,630	206,162	27,359	65,368	28,060	190,077	150,749	150,323
1984	977	158,555	210,214	32,865	68,277	25,777	237,454	140,358	191,727
1985	1,043	166,474	255,685	47,595	76,004	23,016	201,661	156,141	225,116
1986	1,344	129,832	246,145	56,414	86,121	40,009	188,482	186,347	251,994
1987	1,534	143,345	230,306	46,214	76,944	30,322	173,521	178,418	349,814

JAPAN - PRODUCTION 1961-1987 (continued)

Passenger Car Models by Toyota Motor Corporation

	Celica	Vista	Corolla	Sprinter	Tercel	Corsa	Starlet	Sprinter Carib (Tercel 4-WD)	Corolla II	Toyota MR2	Supra
1966......	0	0	12,180	0	0	0	0	0	0	0	0
1967......	0	0	162,555	0	0	0	0	0	0	0	0
1968......	0	0	242,749	43,058	0	0	0	0	0	0	0
1969......	0	0	354,518	87,796	0	0	0	0	0	0	0
1970......	5,602	0	460,319	76,737	0	0	0	0	0	0	0
1971......	111,204	0	596,863	73,312	0	0	0	0	0	0	0
1972......	150,152	0	647,700	86,432	0	0	0	0	0	0	0
1973......	177,174	0	669,402	97,353	0	0	48,762	0	0	0	0
1974......	149,751	0	677,455	95,650	0	0	45,688	0	0	0	0
1975......	139,193	0	757,265	136,367	0	0	46,003	0	0	0	0
1976......	223,631	0	816,897	114,273	0	0	31,160	0	0	0	0
1977......	254,234	0	817,732	101,202	0	0	17,868	0	0	0	0
1978......	293,917	0	735,603	103,441	26,424	21,566	128,561	0	0	0	0
1979......	245,468	0	727,419	116,849	104,914	28,627	143,281	0	0	0	0
1980......	206,523	0	856,623	98,620	183,908	36,523	173,235	0	0	0	0
1981......	180,444	0	722,599	98,681	204,298	25,863	197,914	0	0	0	0
1982......	218,934	15,800	655,316	87,462	215,310	36,797	154,538	31,979	47,811	0	0
1983......	183,502	26,762	625,633	119,737	163,904	42,210	118,606	86,558	95,942	0	0
1984......	155,713	24,648	613,685	95,464	106,986	35,926	114,797	93,230	82,900	14,677	0
1985......	135,484	27,834	666,260	82,182	93,013	36,996	163,774	82,182	65,400	51,271	0
1986......	151,469	30,003	638,815	70,384	98,425	45,695	191,060	66,139	63,503	42,506	59,534
1987......	118,000	53,500	674,215	108,223	150,573	43,868	138,755	36,768	56,325	26,368	47,013

* Including wagons for commercial use.

TOYOTA MOTOR CORPORATION

JAPAN - PRODUCTION 1971-1987

Commercial Vehicles by Toyota Motor Corporation

	Dyna	Toyoace	Hiace	TownAce	Liteace	Stout
1971........	41,454	32,014	55,386	0	27,343	10,630
1972........	46,440	45,793	58,183	0	42,036	7,955
1973........	50,813	54,981	78,471	0	63,203	7,707
1974........	45,158	42,042	73,578	0	49,015	10,395
1975........	41,058	35,356	68,610	0	61,115	12,495
1976........	49,894	38,900	79,219	13,195	70,850	17,645
1977........	55,067	25,613	90,919	57,356	52,642	19,328
1978........	67,790	32,527	101,767	67,560	45,526	15,632
1979........	63,426	33,700	118,997	89,233	52,582	12,239
1980.......	67,029	30,345	165,503	31,826	60,412	15,665
1981........	60,101	25,811	163,432	60,304	95,108	11,881
1982........	45,841	22,185	127,036	49,599	78,807	10,065
1983........	46,890	23,565	120,733	90,309	77,707	10,324
1984........	51,664	35,094	138,628	144,217	81,084	6,445
1985........	55,874	39,872	145,593	135,568	76,120	4,822
1986........	45,742	19,094	116,017	138,947	78,984	3,026
1987........	53,458	21,065	136,460	115,734	81,715	2,530

	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck
1971........	77,865	36,896	4,539	39,193	0	N.A.
1972........	79,523	37,365	5,238	38,811	0	N.A.
1973........	100,050	37,913	7,278	38,846	0	N.A.
1974.....	120,866	28,355	6,403	52,893	0	8,746
1975........	129,782	26,570	6,073	68,943	0	8,731
1976........	179,952	29,480	8,174	84,249	0	9,903
1977........	236,863	25,591	8,417	109,050	0	10,396
1978........	241,144	20,987	9,182	133,376	0	6,817
1979........	251,888	9,541	10,041	115,592	0	7,211
1980........	334,481	9,918	12,395	116,223	1,806	9,143
1981........	326,593	7,162	14,270	127,798	2,104	9,649
1982........	324,627	4,135	11,116	129,620	1,274	5,148
1983........	349,816	3,424	7,052	124,297	391	4,378
1984........	434,786	3,301	9,619	115,048	1,383	2,709
1985........	490,560	3,075	11,888	135,694	1,220	2,346
1986........	490,248	2,794	5,893	95,206	1,049	1,747
1987........	419,989	2,190	6,391	94,274	962	1,605

TOYOTA MOTOR CORPORATION

JAPAN - EXPORTS 1950-1987

Motor Vehicle Exports by Type

	Passenger Cars	Trucks	Buses	Total
1950	7	5,409	93	5,509
1951	0	6,580	153	6,733
1952	0	681	184	865
1953	0	689	409	1,098
1954	1	679	308	988
1955	2	907	322	1,231
1956	46	1,884	517	2,447
1957	410	5,512	632	6,554
1958	2,357	7,540	346	10,243
1959	4,884	13,959	442	19,285
1960	7,013	31,028	768	38,809
1961	11,531	44,529	977	57,037
1962	16,011	49,871	808	66,690
1963	31,447	65,877	1,240	98,564
1964	66,965	81,721	1,735	150,421
1965	100,716	90,923	2,529	194,168
1966	153,090	100,900	1,744	255,734
1967	223,491	135,687	3,067	362,245
1968	406,250	201,290	4,889	612,429
1969	560,431	290,872	6,765	858,068
1970	725,586	351,611	9,579	1,086,776
1971	1,299,351	469,448	10,225	1,779,024
1972	1,407,340	547,593	10,557	1,965,490
1973	1,450,884	606,013	10,659	2,067,556
1974	1,727,396	874,725	15,966	2,618,087
1975	1,827,286	833,672	16,654	2,677,612
1976	2,539,117	1,152,609	17,882	3,709,608
1977	2,958,879	1,369,917	24,021	4,352,817
1978	3,042,237	1,528,045	30,453	4,600,735
1979	3,101,990	1,423,930	36,861	4,562,781
1980	3,947,160	1,953,685	66,116	5,966,961
1981	3,946,542	2,017,521	84,384	6,048,447
1982	3,770,036	1,773,547	46,930	5,590,513
1983	3,806,396	1,822,429	40,685	5,669,510
1984	3,980,619	2,072,325	56,240	6,109,184
1985	4,426,762	2,238,104	65,606	6,730,472
1986	4,572,791	2,004,733	27,399	6,604,923
1987	4,507,714	1,762,043	35,168	6,304,925

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1956-1987

Motor Vehicle Exports to North America

	TO U.S.A.				TO CANADA					
Year	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Total N. America	As % of Total Japanese Exports
1956..........	0	16	0	16	0	0	0	0	0	0
1957..........	11	2	0	13	0	0	0	0	0	0
1958..........	1,479	40	0	1,519	0	0	0	0	0	0
1959..........	2,696	843	0	3,539	0	0	0	0	0	0
1960..........	942	560	1	1,503	11	6	0	17	1,520	3.92
1961..........	972	834	0	1,806	8	5	0	13	1,819	3.25
1962..........	2,795	2,547	0	5,342	74	29	0	103	5,445	8.16
1963..........	2,942	4,574	1	7,517	144	42	1	187	7,704	7.82
1964..........	12,680	6,546	17	19,243	1,022	212	4	1,238	20,481	13.62
1965..........	22,127	12,297	17	34,441	5,333	624	6	5,963	40,404	20.81
1966..........	50,520	14,745	12	65,277	2,752	438	20	3,210	68,487	26.78
1967..........	66,417	15,613	5	82,035	5,208	859	0	6,067	88,102	24.32
1968..........	152,100	30,447	0	182,547	20,628	3,174	0	23,802	206,349	33.69
1969..........	218,109	63,053	0	281,162	49,961	6,103	2	56,066	337,228	39.30
1970..........	323,671	98,793	0	422,464	65,010	8,134	0	73,144	495,608	45.60
1971..........	653,695	160,084	0	813,779	116,722	16,450	0	133,172	946,951	53.23
1972..........	590,150	248,808	0	838,958	143,053	22,802	0	165,855	1,004,813	51.12
1973..........	583,861	239,180	0	823,041	75,182	15,735	0	90,917	913,958	44.20
1974..........	683,580	315,997	0	999,577	111,989	26,431	0	138,420	1,137,997	43.47
1975..........	711,902	208,047	0	919,949	73,463	10,542	0	84,005	1,003,954	37.49
1976..........	1,050,685	319,760	0	1,370,445	111,381	16,398	0	127,779	1,498,224	40.39
1977..........	1,339,023	375,548	1	1,714,572	125,209	14,784	0	139,993	1,854,565	42.61
1978..........	1,407,669	483,868	0	1,891,537	119,568	17,448	0	137,016	2,028,553	44.09
1979..........	1,546,740	525,926	0	2,072,666	60,904	12,696	0	73,600	2,146,266	47.04
1980..........	1,819,092	588,553	0	2,407,645	158,375	26,555	2	184,932	2,592,577	43.45
1981..........	1,761,403	543,411	0	2,304,814	199,951	46,517	1	246,469	2,551,283	42.18
1982..........	1,691,806	413,713	0	2,105,519	152,906	38,597	0	191,503	2,297,022	41.09
1983..........	1,697,852	536,477	46	2,234,375	164,863	48,075	0	212,938	2,447,313	43.16
1984..........	1,851,855	727,459	125	2,579,439	176,415	42,713	0	219,128	2,798,567	45.81
1985..........	2,215,811	916,089	98	3,131,998	197,012	55,553	0	252,565	3,384,563	50.29
1986..........	2,348,456	1,085,706	0	3,434,162	222,129	62,744	0	284,873	3,719,035	56.31
1987..........	2,204,653	880,096	1	3,084,750	241,539	54,155	0	295,694	3,380,444	53.62

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1962-1987

Motor Vehicle Exports by Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1962	0	567	0	567	48	302	350	743	595	288	1,626
1963	1	1,019	0	1,020	10	236	246	2,200	1,652	223	4,075
1964	337	2,289	0	2,626	10	308	318	3,065	2,960	277	6,302
1965	862	4,037	0	4,899	188	657	845	4,530	3,249	287	8,066
1966	1,098	5,305	23	6,426	325	1,152	1,477	3,879	2,739	161	6,779
1967	1,880	7,877	21	9,778	483	1,437	1,920	1,491	3,505	431	5,427
1968	3,305	12,782	95	16,182	7,693	3,195	10,888	868	3,114	538	4,520
1969	3,489	21,077	473	25,039	7,411	6,038	13,449	23	3,808	474	4,305
1970	1,926	17,903	281	20,110	11,595	6,410	18,005	0	6,239	737	6,976
1971	2,483	9,934	35	12,452	17,129	11,406	28,535	0	4,965	1,178	6,143
1972	1,645	4,763	3	6,411	26,135	9,153	35,288	0	7,838	810	8,648
1973	1,751	7,316	0	9,067	34,152	9,148	43,300	0	7,415	654	8,069
1974	2,282	15,776	0	18,058	35,039	15,367	50,406	0	15,148	1,387	16,535
1975	2,133	17,987	0	20,120	29,236	18,771	48,007	0	15,398	2,534	17,932
1976	5,809	32,164	113	38,086	51,635	28,213	79,848	0	13,820	860	14,680
1977	9,239	51,166	393	60,798	58,004	60,162	118,166	0	18,324	2,458	20,782
1978	19,871	46,065	830	66,766	60,693	90,172	150,865	0	19,108	1,216	20,324
1979	30,931	47,117	774	78,822	71,551	103,100	174,651	0	16,302	1,860	18,162
1980	57,590	83,047	1,687	142,324	126,281	105,898	232,179	0	22,625	2,689	25,314
1981	66,060	80,803	1,510	148,373	122,785	116,865	239,650	0	23,030	3,202	26,232
1982	53,649	79,334	1,180	134,163	119,476	109,324	228,800	0	22,437	2,061	24,498
1983	63,041	71,032	1,577	135,650	142,889	112,241	255,130	0	13,093	1,547	14,640
1984	58,830	91,655	1,084	151,569	128.624	101,966	230,590	0	14,167	2,423	16,590
1985	60,019	69,196	853	130,068	169,127	114,833	283,960	0	24,948	2,838	27,786
1986	57,893	62,237	282	120,412	192,565	114,968	307,533	0	15,974	1,929	17,903
1987	68,621	57,620	467	126,708	191,254	105,452	296,706	0	15,418	3,025	18,443

	Nissan Diesel			Nissan				Suzuki		
	Passenger Cars	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1962	0	0	0	11,244	15,259	166	26,669	0	461	461
1963	0	0	0	16,938	27,788	185	44,911	0	275	275
1964	0	0	0	35,156	32,973	260	68,389	0	232	232
1965	0	0	0	39,389	32,856	912	73,157	0	490	490
1966	82	0	82	62,418	40,028	123	102,569	0	775	775
1967	260	0	260	79,846	52,005	656	132,507	0	759	759
1968	278	0	278	131,618	74,533	506	206,657	281	886	1,167
1969	533	52	585	196,898	102,745	649	300,292	928	1,100	2,028
1970	1,632	83	1,715	267,197	126,494	1,610	395,301	1,252	2,085	3,337
1971	2,187	64	2,251	456,241	172,801	2,163	631,205	869	1,709	2,578
1972	3,070	67	3,137	550,559	161,531	3,680	715,770	853	3,210	4,063
1973	2,316	160	2,476	520,693	187,292	2,639	710,624	742	3,287	4,029
1974	7,430	138	7,568	631,840	230,713	1,433	863,986	1,156	11,877	13,033
1975	9,984	158	10,142	648,641	234,311	1,909	884,861	479	18,585	19,064
1976	10,917	242	11,159	797,009	343,315	2,643	1,142,967	1,534	38,387	39,921
1977	10,245	331	10,576	855,422	358,040	3,524	1,216,986	3,651	38,848	42,499
1978	9,682	491	10,173	855,386	357,512	6,088	1,218,986	1,544	39,919	41,463
1979	11,153	704	11,857	836,680	289,526	7,985	1,134,191	3,815	45,205	49,020
1980	18,362	929	19,291	1,041,113	405,085	19,629	1,465,827	16,115	79,965	96,080
1981	21,959	1,096	23,055	984,665	422,968	29,362	1,436,995	28,984	107,116	136,100
1982	15,869	1,224	17,093	973,121	354,558	14,517	1,342,196	30,403	115,202	145,605
1983	12,394	647	13,041	953,665	395,619	10,440	1,359,724	37,158	120,446	157,604
1984	15,076	1,391	16,467	1,011,920	382,129	9,337	1,403,386	90,347	127,253	217,600
1985	14,060	1,171	15,231	1,032,625	392,640	10,151	1,435,416	170,721	132,136	302,857
1986	12,900	471	13,371	1,023,267	280,637	4,472	1,308,376	229,763	140,299	370,062
1987	11,302	798	12,100	964,099	204,164	6,578	1,174,841	230,231	128,496	358,727

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1962-1987 (continued)

Motor Vehicle Exports by Manufacturer

	Honda			Isuzu				Mazda				Mitsubishi			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1962......	0	0	0	63	3,006	272	3,341	434	2,121	0	2,555	236	6,935	18	7,189
1963......	0	0	0	679	5,108	532	6,319	1,031	4,676	0	5,707	408	3,777	61	4,246
1964......	0	0	0	4,389	7,974	861	13,224	3,446	4,415	0	7,861	1,241	2,068	57	3,366
1965......	2,162	242	2,404	9,892	8,235	876	19,003	4,416	5,532	0	9,948	1,776	3,381	82	5,239
1966......	1,938	230	2,168	6,511	7,836	761	15,108	4,723	4,675	0	9,398	1,653	3,315	69	5,037
1967......	5,861	247	6,108	5,346	9,548	670	15,564	13,249	9,833	34	23,116	3,874	4,203	142	8,219
1968......	26,307	1,225	27,532	4,664	11,039	998	16,701	23,021	15,566	9	38,596	5,324	4,467	112	9,903
1969......	12,595	8,172	20,767	4,062	12,344	1,354	17,760	40,858	23,574	124	64,556	6,798	5,999	282	13,079
1970......	19,297	4,032	23,329	3,113	12,096	1,862	17,071	59,310	34,630	168	94,108	15,435	8,502	340	24,277
1971......	30,037	4,263	34,300	1,162	18,213	1,780	21,155	125,994	41,527	159	167,680	60,513	25,468	362	86,343
1972......	33,567	4,007	37,574	127	60,993	1,543	62,663	186,065	100,203	52	286,320	52,959	27,457	317	80,733
1973......	69,466	4,581	74,047	105	57,560	2,318	59,983	236,875	106,835	80	343,790	62,044	28,990	497	91,531
1974......	113,453	6,725	120,178	3,963	98,635	3,355	105,953	219,244	168,795	200	388,239	114,986	61,960	920	177,866
1975......	184,309	6,965	191,274	22,784	86,892	3,128	112,804	226,047	122,961	309	349,317	100,913	54,030	796	155,739
1976......	293,270	14,209	307,479	62,903	117,410	2,771	183,084	274,099	161,275	134	435,508	217,041	61,901	620	279,562
1977......	434,660	10,526	445,186	34,649	128,184	4,207	167,040	339,621	184,868	358	524,847	255,363	76,416	923	332,702
1978......	487,662	7,938	495,600	54,731	166,022	2,071	222,824	341,133	192,946	1,709	535,788	320,851	133,274	1,647	455,772
1979......	539,231	7,719	546,950	36,008	173,600	2,204	211,812	434,662	144,603	1,702	580,967	243,720	127,485	1,496	372,701
1980......	651,142	7,844	658,986	44,909	222,853	3,650	271,412	500,348	104,518	4,541	609,407	360,242	208,815	1,639	570,696
1981......	661,120	6,572	667,692	57,586	196,577	2,373	256,536	615,314	183,748	6,677	805,739	346,643	240,172	2,774	589,589
1982......	605,534	7,828	613,362	54,328	165,338	1,687	221,353	572,531	150,975	3,151	726,657	298,153	171,150	1,690	470,993
1983......	603,475	8,809	612,284	44,533	153,540	3,243	201,316	590,410	163,688	6,122	760,220	302,172	191,199	2,169	495,540
1984......	625,020	8,245	633,265	59,539	220,485	5,935	285,959	561,999	221,447	4,643	788,089	343,987	217,820	2,939	564,746
1985......	660 613	7,482	668,095	154,376	246,052	7,410	407,838	603,580	234,005	6,409	843,994	376,719	256,220	2,319	635,258
1986......	697,994	9,900	707,894	154,912	235,146	3,789	393,847	591,322	241,257	583	833,162	414,875	240,738	987	656,600
1987......	689,913	5,362	695,275	146,402	211,481	3,911	361,794	629,668	194,626	462	824,756	395,380	267,632	1,626	664,638

	Toyota				Aichi	Prince				Others	
	Passenger Cars	Trucks	Buses	Total	Trucks	Passenger Cars	Trucks	Buses	Total	Trucks	GRAND TOTAL
1962......	2,505	19,880	38	22,423	56	738	574	26	1,338	115	66,690
1963......	9,318	20,207	209	29,734	280	862	851	30	1,743	8	98,564
1964......	17,702	25,960	258	43,920	543	1,619	1,999	22	3,640	0	150,421
1965......	33,297	29,855	368	63,520	954	4,204	1,435	4	5,643	0	194,168
1966......	70,545	33,993	607	105,145	770	0	0	0	0	0	255,734
1967......	111,461	45,308	1,113	157,882	705	0	0	0	0	0	362,245
1968......	203,169	73,287	2,631	279,087	918	0	0	0	0	0	612,429
1969......	287,369	104,376	3,357	395,102	1,106	0	0	0	0	0	858,068
1970......	346,462	130,932	4,498	481,892	655	0	0	0	0	0	1,086,776
1971......	604,923	176,880	4,484	786,287	95	0	0	0	0	0	1,779,024
1972......	555,430	165,037	4,085	724,552	86	0	0	0	0	0	1,965,245
1973......	525,056	191,273	4,311	720,640	0	0	0	0	0	0	2,067,556
1974......	605,433	242,299	8,533	856,265	0	0	0	0	0	0	2,618,087
1975......	612,744	247,788	7,820	868,352	0	0	0	0	0	0	2,677,612
1976......	835,817	330,998	10,499	1,177,314	0	0	0	0	0	0	3,709,608
1977......	968,270	433,138	11,827	1,413,235	0	0	0	0	0	0	4,352,817
1978......	900,366	465,407	16,401	1,382,174	0	0	0	0	0	0	4,600,735
1979......	905,392	458,120	20,136	1,383,648	0	0	0	0	0	0	4,562,781
1980......	1,149,420	604,673	31,352	1,785,445	0	0	0	0	0	0	5,966,961
1981......	1,063,385	615,711	37,390	1,716,486	0	0	0	0	0	0	6,048,447
1982......	1,062,841	581,532	21,420	1,665,793	0	0	0	0	0	0	5,590,513
1983......	1,069,053	580,368	14,940	1,664,361	0	0	0	0	0	0	5,669.510
1984......	1,100,353	672,082	28,488	1,800,923	0	0	0	0	0	0	6,109,184
1985......	1,198,982	746,532	34,441	1,979,955	0	0	0	0	0	0	6,730,458
1986......	1,210,200	650,677	14,886	1,875,763	0	0	0	0	0	0	6,604,923
1987......	1,192,146	560,490	18,301	1,770,937	0	0	0	0	0	0	6,304,925

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1965-1987

Total Motor Vehicle Exports by Manufacturer (Including Knock-Down Sets)

	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1965..........	2,404	9,948	5,239	73,157	63,520	39,900	194,168
1966..........	2,168	9,398	5,037	102,569	105,145	31,417	255,734
1967..........	6,108	23,116	8,219	132,507	157,882	34,413	362,245
1968..........	27,532	38,596	9,903	206,657	279,087	50,654	612,429
1969..........	20,767	64,556	13,079	300,292	395,102	64,272	858,068
1970..........	23,329	94,108	24,277	395,301	481,892	67,869	1,086,776
1971..........	34,300	167,680	86,343	631,205	786,287	73,209	1,779,024
1972..........	37,574	286,320	80,733	715,770	724,552	120,296	1,965,245
1973..........	74,047	343,790	91,531	710,624	720,640	126,924	2,067,556
1974..........	120,178	388,239	177,866	863,986	856,265	211,553	2,618,087
1975..........	191,274	349,317	155,739	884,861	868,352	228,069	2,677,612
1976..........	307,479	435,508	279,562	1,142,967	1,177,314	366,778	3,709,608
1977..........	445,186	524,847	332,702	1,216,986	1,413,235	419,861	4,352,817
1978..........	495,600	535,788	455,772	1,218,986	1,382,174	512,415	4,600,735
1979..........	552,350	646,147	389,375	1,312,917	1,462,158	603,324	4,966,271
1980..........	665,986	773,527	647,412	1,649,119	1,873,355	796,630	6,406,029
1981..........	710,592	884,599	668,321	1,665,927	1,822,346	847,510	6,599,295
1982..........	689,902	820,257	548,147	1,507,446	1,796,153	842,872	6,204,777
1983..........	749,744	936,000	563,778	1,575,932	1,803,021	828,918	6,457,393
1984..........	847,469	980,469	634,304	1,622,592	1,953,190	984,635	7,022,659
1985..........	907,795	1,001,454	719,846	1,637,337	2,181,975	1,284,625	7,733,032
1986..........	1,050,767	1,019,708	743,138	1,516,535	2,219,003	1,497,076	8,046,227
1987..........	1,174,711	1,146,198	804,014	1,469,017	2,099,167	1,430,005	8,123,112

Passenger Car Exports by Manufacturer

1965..........	2,162	4,416	1,776	39,389	33,297	19,676	100,716
1966..........	1,938	4,723	1,653	62,418	70,545	11,813	153,090
1967..........	5,861	13,249	3,874	79,846	111,461	9,200	223,491
1968..........	26,307	23,021	5,324	131,618	203,169	16,811	406,250
1969..........	12,595	40,858	6,798	196,898	287,396	15,886	560,431
1970..........	19,297	59,310	15,435	267,197	346,462	17,885	725,586
1971..........	30,037	125,994	60,513	456,241	604,923	21,643	1,299,351
1972..........	33,567	186,065	52,959	550,559	555,430	28,760	1,407,340
1973..........	69,466	236,875	62,044	520,693	525,056	36,750	1,450,884
1974..........	113,453	219,244	114,986	631,840	605,433	42,440	1,727,396
1975..........	184,309	226,047	100,913	648,641	612,744	54,632	1,827,286
1976..........	293,270	274,099	217,041	797,009	835,817	121,683	2,538,919
1977..........	434,660	339,621	255,363	855,422	968,270	105,543	2,958,879
1978..........	487,662	341,133	320,851	855,386	900,366	136,839	3,042,237
1979..........	544,631	468,762	280,440	976,806	969,272	143,105	3,383,016
1980..........	658,142	543,728	404,114	1,176,797	1,217,220	244,895	4,244,896
1981..........	704,020	656,294	386,387	1,159,717	1,147,325	281,879	4,335,622
1982..........	682,074	617,931	339,769	1,110,311	1,156,101	325,856	4,232,042
1983..........	740,935	666,970	332,880	1,130,831	1,168,233	331,767	4,371,616
1984..........	839,224	669,159	378,337	1,183,097	1,213,350	378,227	4,661,394
1985..........	900,313	674,400	432,105	1,178,546	1,365,182	600,453	5,150,999
1986..........	1,040,867	663,728	465,585	1,165,542	1,516,480	686,331	5,538,533
1987..........	1,169,349	837,390	473,534	1,175,257	1,465,216	776,716	5,897,462

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1987

Motor Vehicle Exports by Country of Destination

	PASSENGER CARS				TRUCKS				BUSES			1987	1986
Destinations	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total	Total Export	Total Export
SOUTH EAST ASIA	4,672	213,289	0	217,961	121,545	123,315	16	244,876	4,688	5,352	10,040	472,877	456,258
Korea Republic	26	60,090	0	60,116	659	1	0	660	145	2	147	60,923	4,284
North Korea	16	37	0	53	115	4	0	119	4	20	24	196	809
China	1,554	2,975	0	4,529	4,448	15,814	0	20,262	198	2,813	3,011	27,802	52,224
Taiwan	26	7,102	0	7,128	12,459	1,954	0	14,413	1,579	2	1,581	23,122	16,797
Mongolia	0	0	0	0	0	0	0	0	0	0	0	0	1
Hong Kong	1,495	15,205	0	16,700	11,522	11,943	0	23,465	207	476	683	40,848	27,649
Vietnam	9	87	0	96	67	64	0	131	0	158	158	385	935
Thailand	190	18,306	0	18,496	68,812	6,849	0	75,661	326	19	345	94,502	63,360
Singapore	162	12,184	0	12,346	1,340	3,178	0	4,518	14	386	400	17,264	8,061
Malaya	8	19,877	0	19,885	2,977	9,500	0	12,477	170	31	201	32,563	47,936
Sabah	30	60	0	90	109	270	0	379	0	60	60	529	457
Brunei	301	2,219	0	2,520	357	149	0	506	0	50	50	3,076	3,559
Philippines	94	7,479	0	7,573	2,190	804	0	2,994	306	27	333	10,900	5,548
Indonesia	11	26,722	0	26,733	2,501	57,605	0	60,106	1,034	1	1,035	87,874	94,129
Cambodia	1	17	0	18	17	2	0	19	0	1	1	38	31
Laos	3	17	0	20	158	16	0	174	3	11	14	208	256
Burma	12	63	0	75	109	74	0	183	0	12	12	270	876
India	69	2,620	0	2,689	4,907	2,806	0	7,713	96	15	111	10,513	71,608
Pakistan	607	34,772	0	35,379	6,976	10,396	0	17,372	476	958	1,434	54,185	51,584
Sri Lanka	17	1,498	0	1,515	894	1,085	0	1,979	3	171	174	3,668	2,656
Maldive	0	8	0	8	0	15	0	15	0	0	0	23	4
Bangladesh	11	1,417	0	1,428	707	614	15	1,336	112	75	187	2,951	2,330
Macao	12	166	0	178	20	56	0	76	0	0	0	254	278
Afghanistan	7	111	0	118	11	1	0	12	0	20	20	150	128
Nepal	7	246	0	253	163	106	1	270	11	35	46	569	566
Bhutan	4	11	0	15	27	9	0	36	4	3	13	64	192
NORTH EAST ASIA	59,729	52,169	0	111,898	61,870	25,964	0	87,834	181	3,780	3,961	203,693	186,076
Iran	5,161	1	0	5,162	4,191	715	0	4,906	0	380	380	10,448	25,821
Iraq	14	74	0	88	312	20	0	332	1	11	12	432	3,004
Bahrain	657	1,002	0	1,659	234	241	0	475	2	65	67	2,201	2,150
Yemen Republic	4	80	0	84	320	17	0	337	0	22	22	443	62
Saudi Arabia	35,241	11,267	0	46,508	40,649	19,151	0	59,800	9	1,400	1,409	107,717	75,821
Kuwait	7,450	8,057	0	15,507	3,094	650	0	3,744	0	384	384	19,635	19,903
Oman	3,068	2,659	0	5,727	3,971	370	0	4,341	0	392	392	10,460	9,824
Yemen	18	5	0	23	74	26	0	100	0	10	10	133	410
Israel	0	18,525	0	18,525	0	2,542	0	2,542	0	0	0	21,067	21,095
Jordan	116	1,654	0	1,770	1,795	485	0	2,280	92	462	554	4,604	4,695
Syria	8	9	0	17	13	35	0	48	0	25	25	90	554
Lebanon	29	63	0	92	14	2	0	16	0	11	11	119	552
United Arab Emirates	6,865	7,313	0	14,178	4,654	1,415	0	6,069	77	517	594	20,841	18,683
Qatar	1,098	1,460	0	2,558	2,549	295	0	2,844	0	101	101	5,503	5,502
EUROPE	96,184	1,311,407	1,315	1,408,906	95,958	136,715	1,402	234,075	165	263	428	1,643,409	1,563,531
Denmark	1,896	35,302	0	37,198	6,682	7,627	0	14,309	0	0	0	51,507	87,969
United Kingdom	11,645	182,352	0	193,997	12,768	16,608	1,300	30,676	0	0	0	224,673	227,719
Ireland	613	24,238	0	24,851	2,016	3,794	0	5,810	0	5	5	30,666	31,793
Netherlands	3,491	149,188	0	152,679	4,441	13,710	0	18,151	0	30	30	170,860	156,956
Belgium	4,778	96,656	0	101,434	3,155	9,837	0	12,992	0	1	1	114,427	101,514
Luxembourg	0	0	0	0	0	0	0	0	0	0	0	0	1
France	3,293	54,145	0	57,438	3,320	9,782	0	13,102	0	2	2	70,542	63,232
Germany, West	27,465	376,737	0	404,202	6,324	25,508	0	31,832	0	0	0	436,034	379,326
Portugal	174	10,187	0	10,361	17,773	10,986	0	28,759	40	0	40	39,160	27,847
Spain	192	918	0	1,110	89	330	1	420	0	0	0	1,530	1,124
Italy	4	1,089	0	1,093	175	1,084	0	1,259	0	0	0	2,352	1,635
Greece	157	20,624	1,315	22,096	4,878	4,069	0	8,947	26	4	30	31,073	24,619
Iceland	443	8,674	0	9,117	405	483	2	890	0	7	7	10,014	7,273
Norway	7,823	38,547	0	46,370	6,763	5,195	0	11,958	2	32	34	58,362	95,854
Sweden	12,924	66,881	0	79,805	6,629	2,399	0	9,028	0	0	0	88,833	72,027
Monaco	0	35		35	0	5	0	5	0	0		40	0
Andorra	0	284	0	284	0	55	0	55	0	0	0	339	128
Germany, East	0	3	0	3	50	0	0	50	0	0	0	53	1
Switzerland	12,175	84,759	0	96,934	4,992	8,496	65	13,553	0	36	36	110,523	102,843
Azores	0	16	0	16	0	26	0	26	0	0	0	42	80
Gibraltar	10	626	0	636	326	73	0	399	1	91	92	1,127	755
Malta	0	735	0	735	216	284	0	500	0	2	2	1,237	510
Finland	5,317	61,346	0	66,663	7,823	5,828	0	13,651	0	2	2	80,316	71,713
Poland	402	3,480	0	3,882	1	0	1	2	0	0	0	3,884	5,509
U.S.S.R.	2	541	0	543	115	0	0	115	0	0	0	658	1,393
Austria	3,236	81,378	0	84,614	1,423	7,366	0	8,789	0	0	0	93,403	85,905
Hungary	4	424	0	428	0	5	0	5	0	0	0	433	606
Yugoslavia	0	3,125	0	3,125	0	36	0	36	0	0	0	3,161	737
Romania	0	0	0	0	1	0	0	1	0	0	0	1	0
Bulgaria	1	88	0	89	7	0	0	7	0	5	5	101	45
Cyprus	5	7,172	0	7,177	2,417	2,240	20	4,677	0	38	38	11,892	7,900
Turkey	118	1,053	0	1,171	3,126	795	13	3,934	96	8	104	5,209	5,698
Faroe	16	804	0	820	43	94	0	137	0	0	0	957	819

JAPAN - EXPORTS 1987 (continued)

Motor Vehicle Exports by Country of Destination

	PASSENGER CARS				TRUCKS				BUSES			1987	1986
Destinations	Large	Small	Midget	Total	Large	Small	Midget	Total	Large	Small	Total	Total Export	Total Export
AFRICA	5,501	37,583	0	43,184	58,589	34,783	77	93,449	542	10,876	11,418	148,051	128,409
Morocco	0	49	0	49	886	484	0	1,370	4	11	15	1,434	956
Ceuta & Melilla	0	348	0	348	0	8	46	54	0	0	0	402	308
Algeria	10	46	0	56	2,791	4	0	2,795	0	5	5	2,856	1,209
Tunisia	0	0	0	0	22	46	0	68	0	26	26	94	1,059
Libya	229	355	0	584	3,924	35	0	3,959	0	70	70	4,613	1,262
Egypt	17	127	0	144	4,600	2,253	0	6,853	0	32	32	7,029	7,829
Sudan	8	220	0	228	565	328	0	893	4	107	111	1,232	1,136
Mauritania	0	34	0	34	23	54	0	77	0	0	0	111	94
Senegal	4	747	0	751	281	247	0	528	3	71	74	1,353	1,102
Gambia	9	53	0	62	60	13	0	73	0	16	16	151	75
Guinea Bissau	1	3	0	4	27	2	0	29	0	9	9	42	27
Guinea	4	10	0	14	53	1	0	54	0	5	5	73	58
Sierra Leone	34	90	0	124	130	89	0	219	0	4	4	347	422
Liberia	35	221	0	256	148	101	0	249	0	22	22	527	981
Ivory Coast	182	4,150	0	4,332	1,290	599	10	1,899	0	6	6	6,237	7,084
Ghana	30	522	0	552	640	373	0	1,013	8	68	76	1,641	1,026
Togo	29	596	0	625	419	250	2	671	0	140	140	1,436	1,519
Benin	10	115	0	125	71	39	0	110	0	6	6	241	220
Mali	2	48	0	50	165	19	0	184	0	15	15	249	383
Upper Volta	0	41	0	41	127	1	0	128	0	6	6	175	265
Cape Verde	0	1	0	1	0	0	0	0	0	0	0	1	5
Canary Isl	505	6,374	0	6,879	1,463	1,966	0	3,429	0	0	0	10,308	5,795
Nigeria	19	719	0	738	571	77	0	648	4	404	408	1,794	474
Niger	5	47	0	52	359	10	0	369	1	1	2	423	302
Rwanda	30	357	0	387	612	203	0	815	64	314	378	1,580	886
Cameroon	312	2,141	0	2,453	2,465	512	0	2,977	0	530	530	5,960	9,009
Chad	3	16	0	19	42	0	0	42	0	7	7	68	14
Central Africa	3	83	0	86	127	21	0	148	0	14	14	248	270
Eq. Guinea	0	5		5	0	0	0	0	0	0	0	5	0
Gabon	31	1,094	0	1,125	492	452	0	944	0	127	127	2,196	3,801
Congo	6	610	0	616	274	135	0	409	0	164	164	1,189	1,486
Zaire	6	500	0	506	414	436	0	850	18	203	221	1,577	1,687
Brundi	1	128	0	129	280	35	0	315	0	178	178	622	380
Angola	16	117	0	133	128	3	0	131	0	36	36	300	326
Sao Tome & Principe	0	2	0	2	0	0	0	0	0	0	0	2	11
St. Helena	0	245	0	245	0	0	0	0	0	0	0	245	70
Ethiopia	18	182	0	200	947	78	0	1,025	0	39	39	1,264	758
Djibouti	8	493	0	501	227	54	0	281	0	37	37	819	1,096
Somalia	11	124	0	135	446	6	0	452	0	19	19	606	453
Kenya	50	3,119	0	3,169	4,616	1,948	0	6,564	276	1,180	1,456	11,189	8,888
Uganda	64	130	0	194	839	258	0	1,097	0	27	27	1,318	482
Tanzania	35	433	0	468	853	279	0	1,132	2	131	133	1,733	3,402
Seychelles	3	124	0	127	15	18	1	34	0	17	17	178	327
Mozambique	11	100	0	111	563	37	0	600	0	28	28	739	359
Madagascar	4	182	0	186	193	117	0	310	0	25	25	521	536
Mauritius	1	1,483	0	1,484	295	412	8	715	143	66	209	2,408	945
Reunion	22	1,416	0	1,438	228	400	10	638	0	0	0	2,076	1,725
Zimbabwe	65	720	0	785	1,198	345	0	1,543	0	160	160	2,488	3,082
South Africa	3,698	8,544	0	12,242	24,179	21,612	0	45,791	12	6,468	6,480	64,513	50,893
Lesotho	0	4	0	4	1	1	0	2	0	0	0	6	1
Malawi	17	24	0	41	224	58	0	282	1	14	15	338	688
Zambia	43	278	0	321	245	329	0	574	2	65	67	962	1,210
Botswana	0	0	0	0	86	0	0	86	0	0	0	86	0
Comoro	0	23	0	23	15	5	0	20	0	1	1	44	22
OCEANIA	15,826	96,677	0	112,503	49,785	27,163	579	77,527	300	4,357	4,657	194,687	260,552
Australia	10,502	44,501	0	55,003	36,210	17,989	588	54,787	156	3,487	3,643	113,413	152,521
Papua New Guinea	139	1,168	0	1,307	3,038	1,426	0	4,464	40	735	775	6,546	5,897
New Zealand	634	42,111	0	42,745	5,799	5,541	1	11,341	85	24	109	54,195	64,641
Cook Islands	0	39	0	39	8	33	0	41	0	1	1	81	81
Other	0	0	0	0	0	0	0	0	0	0	0	0	1
Western Samoa	8	9	0	17	142	36	0	178	0	28	28	223	171
Vanuatu	3	73	0	76	48	32	0	80	0	26	26	182	225
Fiji	4	162	0	166	285	181	0	466	0	7	7	639	1,334
Solomon Islands	2	92	0	94	87	56	0	143	0	20	20	257	158
Tonga	1	37	0	38	15	38	0	53	0	8	8	99	116
Kiribati	1	7	0	8	22	3	0	25	0	6	6	39	24
Nauru	0	4	0	4	6	2	1	9	0	0	0	13	12
New Caledonia	59	378	0	437	333	237	9	579	2	6	8	1,024	787
Guam	4,249	5,971	0	10,220	2,366	534	0	2,900	9	0	9	13,129	24,813
American Samoa	51	764	0	815	251	154	0	405	0	0	0	1,220	1,370
American Oceania	2	25	0	27	7	65	0	72	0	0	0	99	59
Norfolk	4	75	0	79	3	13	0	16	1	0	1	96	146
Tahiti	2	280	0	282	293	375	0	668	0	0	0	950	1,280
French Oceania	0	0	0	0	5	4	0	9	0	0	0	9	0
Saipan	145	683	0	828	705	140	0	845	7	0	7	1,680	5,554
MM Carolines	20	298	0	318	162	304	0	466	0	9	9	793	1,402
Other	0	0	0	0	0	0	0	0	0	0	0	0	1

JAPAN - EXPORTS 1987 (continued)

Motor Vehicle Exports by Country of Destination

	PASSENGER CARS				TRUCKS				BUSES			1987	1986
Destinations	**Large**	**Small**	**Midget**	**Total**	**Large**	**Small**	**Midget**	**Total**	**Large**	**Small**	**Total**	**Total Export**	**Total Export**
NORTH AMERICA	712,851	1,733,341	0	2,446,192	673,258	260,993	0	934,251	1	0	1	3,380,444	3,719,035
Canada	42,637	198,902	0	241,539	41,917	12,238	0	54,155	0	0	0	295,694	284,873
U.S.A.	670,214	1,534,439	0	2,204,653	631,341	248,755	0	880,096	1	0	1	3,084,750	3,434,162
CENTRAL AMERICA	8,178	91,958	116	100,252	26,539	20,193	416	47,148	266	2,322	2,588	149,988	184,290
Mexico	0	11	0	11	0	0	0	0	2	0	2	13	376
Guatemala	146	1,772	0	1,918	1,550	1,295	0	2,845	1	58	59	4,822	2,487
Honduras	62	547	0	609	1,405	468	0	1,873	1	62	63	2,545	2,460
Belize	0	21	0	21	0	3	0	3	0	0	0	24	2
El Salvador	266	440	0	706	766	1,244	0	2,010	80	120	200	2,916	1,432
Nicaragua	12	122	0	134	497	82	0	579	2	36	38	751	504
Costa Rica	102	5,092	0	5,194	1,815	2,723	0	4,538	35	141	176	9,908	6,681
Panama	1,653	5,936	0	7,589	1,665	1,224	0	2,889	75	393	468	10,946	14,376
Bermuda	0	1,547	0	1,547	71	292	0	363	0	16	16	1,926	1,685
Bahamas	236	2,272	73	2,581	56	223	10	289	21	123	144	3,014	3,146
Jamaica	24	550	0	574	291	251	0	542	0	63	63	1,179	619
Barbados	32	2,185	21	2,238	78	536	1	615	2	24	26	2,879	3,925
Trinidad	183	3,578	0	3,761	600	40	0	640	0	6	6	4,407	11,801
Cuba	2	25	0	27	536	0	0	536	0	40	40	603	65
Haiti	228	826	0	1,054	649	658	4	1,311	3	167	170	2,535	1,898
Dominican Republic	443	5,664	0	6,107	3,249	2,607	360	6,216	29	713	742	13,065	6,981
Puerto Rico.	4,143	52,060	0	56,203	10,851	6,315	4	17,170	0	0	0	73,373	106,634
America Virgin Isl	5	1,366	0	1,371	559	520	0	1,079	0	0	0	2,450	5,349
St. Vincent	5	147	0	152	47	72	0	119	0	35	35	306	313
Grenada	0	229	0	229	106	68	0	174	0	49	49	452	368
British Dominica	7	160	0	167	102	88	0	190	0	24	24	381	517
St. Lucia	9	597	0	606	137	283	0	420	2	59	61	1,087	1,289
Aruba	131	725	19	875	82	58	0	140	0	6	6	1,021	802
Curacao Island	120	1,012	1	1,133	203	297	0	500	0	17	17	1,650	2,249
Bonaire Island	0	21	0	21	0	0	4	4	0	0	0	25	36
St. Martin	106	1,419	0	1,527	127	185	0	312	4	69	73	1,912	1,587
Grand Cayman	101	518	0	619	44	88	0	132	5	26	31	782	587
St. Kitts	7	249	0	256	53	70	0	123	0	22	22	401	346
Antigua	91	1,029	2	1,122	239	70	1	310	4	48	52	1,484	1,315
Montserrat	1	86	0	87	16	5	0	21	0	4	4	112	74
British Virgin Isl	0	204	0	204	12	45	0	57	0	1	1	262	788
Other British Isl	0	38	0	38	8	35	0	43	0	0	0	81	258
Guadeloupe	17	782	0	799	429	149	32	610	0	0	0	1,409	1,688
Martinique	44	718	0	762	295	186	0	481	0	0	0	1,243	1,512
French West Indies	0	10	0	10	1	13	0	14	0	0	0	24	10
SOUTH AMERICA	5,133	35,483	0	40,616	24,579	14,627	0	39,206	1,052	584	1,636	81,458	84,528
Colombia	212	10,429	0	10,641	741	5,769	0	6,510	396	2	398	17,549	19,075
Venezuela	2,503	8,063	0	10,566	5,812	1	0	5,813	564	100	664	17,043	24,238
Guyana	30	63	0	93	24	2	0	26	0	3	3	122	131
Surinam	5	9	0	14	99	5	0	104	0	4	4	122	91
French Guiana	0	175	0	175	90	40	0	130	0	0	0	305	457
Ecuador	1,237	3,107	0	4,344	1,549	3,177	0	4,726	91	49	140	9,210	9,602
Peru	51	2,898	0	2,949	5,773	1,601	0	7,374	1	16	17	10,340	12,417
Bolivia	519	918	0	1,437	1,275	134	0	1,409	0	288	288	3,134	1,439
Chile	513	8,196	0	8,709	8,121	3,441	0	11,562	0	66	66	20,337	14,348
Brazil	0	0	0	0	0	0	0	0	0	0	0	0	2
Paraguay	61	894	0	955	645	416	0	1,061	0	19	19	2,035	1,365
Uruguay	0	701	0	701	445	41	0	486	0	2	2	1,189	1,077
Argentina	2	30	0	32	5	0	0	5	0	35	35	72	286
OTHERS	3,695	22,507	0	26,202	2,472	1,202	3	3,677	1	438	439	30,318	22,244
GRAND TOTAL	**911,859**	**3,594,424**	**1,431**	**4,507,714**	**1,114,595**	**644,955**	**2,493**	**1,762,043**	**7,196**	**27,972**	**35,168**	**6,304,925**	**6,604,923**

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - PRODUCTION, EXPORTS 1980-1987

Production of Non-Countable Knock-Down Sets

	Daihatsu		Fuji	Honda	Hino	Isuzu		Mitsubishi		Nissan Diesel
	Cars	Trucks	Trucks	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks Buses	Trucks Buses
1980	0	0	9,500	5,200	0	0	0	55,584	19,470	380
1981	7,104	0	9,100	44,000	0	0	0	57,888	21,582	160
1982	22,788	0	3,000	77,760	605	46,200	0	52,014	22,830	10
1983	16,140	0	5,300	139,500	1,110	28,500	190	40,956	26,684	76
1984	20,792	206	6,500	217,140	1,147	21,300	6,810	44,142	26,202	15
1985	22,712	720	2,000	243,180	1,036	21,150	18,080	59,898	23,676	7
1986	22,048	528	5,700	345,701	2,740	5,700	8,070	55,578	35,254	358
1987	20,900	6,720	6,900	482,947	3,650	17,010	11,552	79,406	61,910	862

	Nissan		Mazda		Suzuki		Toyota		Total			
	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks	Cars	Trucks	Cars	Trucks	Buses	Total
1980	141,410	46,928	42,400	31,160	0	0	66,840	19,810	311,434	126,616	450	438,682
1981	173,972	53,320	41,180	35,440	0	0	89,300	23,130	413,444	139,864	632	556,176
1982	142,510	30,240	47,040	51,040	0	0	89,040	36,880	477,352	142,797	2,868	621,957
1983	175,006	36,731	76,460	98,320	0	0	99,280	39,720	575,842	203,733	1,808	783,953
1984	174,087	48,260	105,500	84,720	0	13,877	114,937	37,460	697,898	225,197	4,378	923,095
1985	138,531	56,860	69,562	90,420	0	48,565	169,080	35,820	724,113	277,184	T	1,001,297
1986	142,599	67,084	74,020	111,940	24,360	79,898	304,460	36,460	974,466	348,032	T	1,322,498
1987	219,514	83,978	212,875	124,800	102,972	90,212	276,895	55,230	1,412,519	445,814	T	1,858,333

Exports of Non-Countable Knock-Down Sets

	Daihatsu		Fuji		Honda	Hino	Isuzu		Mitsubishi		Nissan Diesel
	Cars	Trucks	Cars	Trucks	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks Buses	Trucks Buses
1980	0	0	0	9,500	7,000	0	0	0	43,872	32,844	530
1981	6,464	0	0	9,100	42,900	0	0	0	39,744	38,988	0
1982	22,400	0	0	3,000	76,540	400	45,600	0	41,616	35,538	0
1983	16,396	0	0	5,300	137,460	1,421	27,750	640	30,708	37,530	30
1984	19,587	134	0	6,500	214,204	1,147	21,300	5,950	34,350	35,208	45
1985	23,440	696	0	2,000	239,700	1,036	22,770	16,940	55,386	29,202	1
1986	21,948	528	0	5,700	342,873	2,740	6,090	8,644	50,710	35,828	351
1987	20,856	6,240	0	6,900	479,436	3,650	17,460	11,678	78,154	61,222	779

	Nissan		Mazda		Suzuki		Toyota		Total			
	Cars	Trucks Buses	Cars	Trucks Buses	Cars	Trucks	Cars	Trucks	Cars	Trucks	Buses	Total
1980	135,684	47,608	43,380	30,740	0	0	67,800	20,110	297,736	140,550	782	439,068
1981	175,052	53,880	40,980	37,880	0	0	83,940	21,920	389,080	159,240	2,528	550,848
1982	137,190	28,060	45,400	48,200	0	0	93,260	37,100	462,006	150,290	2,008	614,304
1983	177,166	39,042	76,560	99,220	0	0	99,180	39,480	565,220	218,071	4,592	787,883
1984	171,177	48,029	107,160	85,220	0	11,197	112,997	39,270	680,775	226,344	6,356	913,475
1985	145,921	56,000	70,820	86,640	0	49,988	166,200	35,820	724,237	278,337	T	1,002,574
1986	142,275	65,884	72,406	114,140	23,160	79,236	306,280	36,960	965,742	350,013	T	1,315,755
1987	211,158	83,018	207,722	113,720	101,892	86,072	273,070	55,160	1,389,748	428,439	T	1,818,187

NOTE: These KD sets have contents less than 60% of the complete vehicles by factory sales value.
T = Included with trucks.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1986-1987

Exports of Non-Countable Knock-Down Sets By Country of Destination

	1987				1986			
	Cars	Trucks	Buses	Total	Cars	Trucks	Buses	Total
Korea, Rep. of	75,065	97,941	45,794	218,800	4,520	87,585	26,848	118,953
China	400	14,924	0	15,324	600	14,690	0	15,290
Taiwan	139,840	75,896	2,920	218,656	82,980	54,876	1,800	139,656
Thailand	5,480	40	0	5,520	70	0	0	70
Malayasia	13,260	0	0	13,260	0	0	0	0
Philippines	0	220	0	220	0	0	0	0
Indonesia	8,604	57,208	0	65,812	2,088	54,468	0	56,556
Burma	0	0	0	0	0	1,600	0	1,600
India	68,136	28,252	0	96,388	11,472	5,376	0	16,848
Iran	0	0	0	0	0	1,500	0	1,500
United Kingdom	117,776	15,252	600	133,628	75,398	14,022	150	89,570
Italy	3,456	0	0	3,456	12,288	0	0	12,288
Portugal	0	880	60	940	0	1,008	0	1,008
Spain	37,752	22,600	0	60,352	18,080	26,610	0	44,690
Canada	20,160	0	0	20,160	1,530	0	0	1,530
U.S.A.	517,477	0	0	517,477	456,255	0	0	456,255
Mexico	116,137	28,298	0	144,435	53,413	23,730	0	77,143
Colombia	7,160	2,240	0	9,400	720	460	0	1,180
South Africa	106,687	34,930	0	141,617	92,730	28,330	0	121,060
Australia	149,278	384	0	149,662	151,178	6,960	0	158,138
New Zealand	3,080	0	0	3,080	2,420	0	0	2,420
Total	**1,389,748**	**379,065**	**49,374**	**1,818,187**	**965,742**	**321,215**	**28,798**	**1,315,755**

NOTE: These KD sets have contents less than 60% of the complete vehicle by factory sales value.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - IMPORTS 1952-1987

Motor Vehicle Imports by Type

	Passenger Cars	Trucks & Others	Buses	Total	Imported from U.S.A. Passenger Cars	Trucks*	Buses	Total
1952........	15,449	417	122	15,988	0	0	0	0
1953........	25,929	1,336	141	27,406	0	0	0	0
1954........	14,976	1,267	74	16,317	0	0	0	0
1955........	5,311	1,408	29	6,748	0	0	0	0
1956........	6,684	2,318	101	9,103	0	0	0	0
1957........	6,179	529	10	6,718	0	0	0	0
1958........	5,450	1,238	14	6,702	4,546	1,133	14	5,693
1959........	5,994	1,114	3	7,111	5,376	1,043	3	6,422
1960........	3,540	695	94	4,329	2,679	678	94	3,451
1961........	4,310	1,358	50	5,718	2,852	938	41	3,831
1962........	5,646	6,531	51	12,228	3,287	5,998	16	9,301
1963........	9,339	2,708	17	12,064	3,666	1,747	4	5,417
1964........	12,185	719	9	12,913	3,316	389	3	3,708
1965........	12,881	465	2	13,348	3,[illegible]3	141	0	3,309
1966........	15,244	507	3	15,754	3,402	167	0	3,569
1967........	14,352	506	13	14,871	2,798	268	1	3,067
1968........	15,000	568	3	15,571	4,043	219	0	4,262
1969........	15,748	370	5	16,123	4,133	90	3	4,226
1970........	19,080	465	7	19,552	5,281	236	5	5,522
1971........	18,551	495	1	19,047	4,633	244	0	4,877
1972........	24,759	562	3	25,324	5,445	312	1	5,758
1973........	36,922	1,105	4	38,031	11,981	617	2	12,600
1974........	42,218	1,396	0	43,614	14,880	875	0	15,755
1975........	45,480	663	0	46,143	16,469	468	0	16,937
1976........	40,416	607	5	41,028	13,809	442	0	14,251
1977........	41,395	878	1	42,274	14,441	725	0	15,166
1978........	54,517	905	7	55,429	13,293	670	0	13,963
1979........	64,808	1,534	8	66,350	20,660	986	0	21,646
1980........	46,285	1,623	9	47,917	10,450	631	0	11,081
1981........	31,877	1,475	14	33,366	4,176	531	2	4,709
1982........	35,295	754	70	36,119	3,051	254	0	3,305
1983........	37,281	643	70	37,994	2,697	178	5	2,880
1984........	44,128	677	75	44,880	2,306	214	0	2,520
1985........	52,225	870	56	53,151	1,487	197	0	1,684
1986........	73,466	741	55	74,262	3,299	283	0	3,582
1987........	108,339	2,393	39	110,771	5,751	724	4	6,479

* Including other vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - SALES 1983-1987

Domestic Sales of Four Wheel Drive Vehicles by Manufacturer

		1983	1984	1985	1986	1987	% Change 1986/ 1987
FUJI H.I.	Medium	-	-	-	-	573	-
	Small	25,368	49,922	52,891	53,425	46,515	- 12.9
	Mini	53,939	74,577	78,494	83,471	87,258	+ 4.5
	Total	79,307	124,499	131,385	136,896	134,346	- 1.9
SUZUKI	Small	2,859	2,351	2,703	2,072	1,684	- 18.7
	Mini	66,177	84,531	99,298	112,460	122,138	+ 8.6
	Total	69,036	86,882	102,001	114,532	123,822	+ 8.1
M.M.C.	Small	14,923	21,253	25,291	30,237	41,855	+ 38.4
	Mini	29,445	36,660	44,584	52,137	58,415	+ 12.0
	Total	44,368	57,912	69,875	82,374	100,270	+ 21.7
DAIHATSU	Small	115	932	821	555	618	+ 11.4
	Mini	37,739	56,803	58,941	70,337	95,166	+ 35.3
	Total	37,854	57,735	59,762	70,892	95,784	+ 35.1
HONDA	Small	-	1,423	3,757	4,110	4,943	+ 20.3
	Mini	38,437	46,217	42,251	42,064	43,241	+ 20.3
	Total	38,437	47,640	46,008	46,174	48,184	+ 4.4
TOYOTA	Medium	-	-	-	-	2,994	-
	Small	19,145	33,397	42,535	68,333	93,303	+ 36.5
	Total	19,145	33,397	42,535	68,333	96,297	+ 40.9
ISUZU	Small	3,895	8,341	8,563	7,451	6,910	- 7.3
NISSAN	Medium	-	-	-	-	470	-
	Small	4,404	5,736	10,432	24,528	47,391	+ 93.2
	Total	4,404	5,736	10,432	24,528	47,861	+ 95.1
MAZDA	Small	-	1,064	7,540	15,740	21,482	+ 36.5
TOTAL	Medium	-	-	-	-	4,037	-
	Small	70,709	124,419	154,533	206,451	264,701	+ 28.2
	Mini	225,737	298,788	323,568	360,469	406,218	+ 12.7
	Total	296,446	423,207	478,101	566,920	674,956	+ 18.3

GUIDE TO JAPAN'S AUTO INDUSTRY FACTS & INFO '88. Reprinted with permission from AUTOMOTIVE HERALD CO., LTD. All rights reserved. No part of this table may be reproduced in any form or by any means without prior permission in writing from AUTOMOTIVE HERALD CO., LTD. Copyright 1988.

JAPAN - SALES 1986-1987

Domestic Sales of Four Wheel Drive Vehicles by Models

Make	Model	1986	1987	% Change
FUJI H.I.	Leone 4wd	30,515	28,962	- 5.1
	Domingo 4wd	11,100	10,214	- 8.0
	Justy 4wd	10,388	6,456	- 37.9
	Alcyone 4wd	1,422	1,456	+ 2.4
TOYOTA	Liteace, Townace, Masterace 4wd	24,752	36,919	+ 49.2
	Sprinter Carib	15,302	12,496	- 18.3
	Hilux/Hilux Surf 4wd	11,485	16,539	+ 44.0
	Land Cruiser	6,904	8,392	+ 21.6
	Tercel/Corsa 4wd	5,305	3,873	- 27.0
	Hiace 4wd	2,610	7,166	+ 174.6
	Blizzard	1,097	955	- 12.9
	Celica 4wd	878	1,851	+ 110.8
	Corolla/Springer 4wd	0	6,385	-
	Camry/Vista 4wd	0	1,721	-
MMC	Pajero	15,180	20,676	+ 36.2
	Delica 4wd	8,661	10,643	+ 22.9
	Mirage/Lancer 4wd	2,138	4,367	+ 104.3
	Chariot 4wd	1,657	1,279	- 22.8
	Jeep	1,388	937	- 32.5
	Tredia/Cordia 4wd	1,178	293	- 75.1
	Forte 4wd	35	0	-
	Galant 4wd	0	1,916	-
	Canter 4wd	0	1,744	-
NISSAN	Sunny 4wd	10,152	10,041	- 1.1
	Pulsar 4wd	2,956	3,705	+ 25.3
	Datsun Truck 4wd	4,508	4,134	- 8.3
	Safari	2,339	1,698	- 27.4
	Prairie 4wd	2,081	1,719	- 17.4
	Vanette 4wd	1,342	8,846	+ 559.2
	Terrano	1,250	3,091	+ 147.3
	Langley,Liberta/Villa	0	2,382	-
	Bluebird 4wd	0	9,392	-
	Laurel Spirit 4wd	0	521	-
	Caravan/Homy Coach	0	2,532	-
MAZDA	Familia/Laser 4wd	11,507	9,920	- 13.8
	Bongo/Spectron/J80/ J100 4wd	4,233	10,907	+ 157.7
	Capella/Telstar 4wd	0	655	-
ISUZU	Fargo 4wd	4,461	3,063	- 31.3
	Big Horn	2,529	3,036	+ 20.0
	Rodeo 4wd	461	380	- 17.6
	Elf 4wd	0	431	-
HONDA	Civic 4wd	4,110	4,943	+ 20.3
SUZUKI	Jimny	2,072	1,684	- 18.7
DAIHATSU	Rugger	555	616	+ 11.4
SMALL-SIZE TOTAL		**206,451**	**268,738**	**+ 30.2**
FUJI H.I.	Samber 4wd	68,769	70,285	+ 2.2
	Lex Combi 4wd	14,702	13,781	- 6.3
	Lex 4wd	0	3,192	-
SUZUKI	Carry/Every 4wd	74,235	78,741	+ 6.1
	ALTO 4wd	24,441	28,991	+ 18.6
	Jimny	13,784	14,406	+ 4.5
DAIHATSU	Hijet/Atray 4wd	57,006	82,845	+ 45.3
	Mira 4wd	13,331	12,321	- 7.6
MMC	Minicab 4wd	41,576	46,440	+ 11.7
	Minica Econo 4wd	10,561	7,693	- 27.2
	Minica 4wd	0	4,282	-
HONDA	Acty 4wd	42,064	43,241	+ 2.8
Mini Total		**360,469**	**406,218**	**+ 12.7**
GRAND TOTAL		**566,920**	**674,956**	**+ 19.1**

GUIDE TO JAPAN'S AUTO INDUSTRY FACTS & INFO '88. Reprinted with permission from Automotive Herald Co., Ltd.

All rights reserved. No part of this table may be reproduced in any form or by any means without prior permission in writing from Automotive Herald Co., LTD. Copyright 1988.

JAPAN - NEW REGISTRATIONS 1956-1987

Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total	Three-Wheelers
1956..........	31,743	70,020	5,388	107,151	103,572
1957..........	44,431	110,363	6,269	161,063	114,518
1958..........	49,236	115,646	6,196	171,078	103,339
1959..........	73,050	158,607	6,473	238,130	151,958
1960..........	145,227	255,693	7,260	408,180	260,143
1961..........	229,057	504,703	9,159	742,919	217,441
1962..........	259,269	662,781	10,941	932,991	143,364
1963..........	371,076	826,421	13,021	1,210,518	114,070
1964..........	493,536	985,453	15,214	1,494,203	74,475
1965..........	586,287	1,073,832	14,843	1,674,962	42,851
1966..........	740,259	1,302,416	17,467	2,060,142	30,498
1967..........	1,131,337	1,561,943	21,491	2,714,771	21,465
1968..........	1,569,312	1,715,328	24,195	3,308,835	14,269
1969..........	2,036,677	1,772,058	26,704	3,835,439	9,656
1970..........	2,379,137	1,693,502	27,828	4,100,467	6,431
1971..........	2,402,757	1,596,536	21,824	4,021,117	4,508
1972..........	2,627,087	1,717,731	21,757	4,366,575	2,006
1973..........	2,953,026	1,970,281	25,771	4,949,078	610
1974..........	2,286,795	1,540,254	22,690	3,849,739	6
1975..........	2,737,641	1,551,454	19,836	4,308,931	0
1976..........	2,449,429	1,631,363	23,259	4,104,051	0
1977..........	2,500,095	1,671,238	22,916	4,194,249	0
1978..........	2,856,710	1,800,376	24,777	4,681,863	0
1979..........	3,036,873	2,092,894	23,985	5,153,752	0
1980..........	2,854,176	2,137,947	23,387	5,015,510	0
1981..........	2,866,695	2,237,404	22,897	5,126,996	0
1982..........	3,038,272	2,201,366	21,793	5,261,431	0
1983..........	3,135,611	2,226,396	20,310	5,382,317	0
1984..........	3,095,554	2,320,938	20,267	5,436,759	0
1985..........	3,104,083	2,431,178	21,573	5,556,834	0
1986..........	3,146,023	2,540,174	21,617	5,707,814	0
1987..........	3,274,800	2,721,581	22,018	6,018,399	0

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC

JAPAN - NEW REGISTRATiONS 1970-1987

Motor Vehicles by Type and Manufacturer

	Daihatsu				Fuji			Hino			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total
1970......	142,745	133,869	282	276,896	137,503	65,723	203,226	3	38,717	3,226	41,946
1971......	146,742	141,131	112	287,985	99,196	55,556	154,752	1	39,669	3,285	42,955
1972......	116,164	160,440	105	276,709	101,725	48,640	150,365	1	47,709	2,973	50,683
1973......	108,993	183,080	50	292,123	98,055	63,702	161,757	0	65,843	3,494	69,337
1974......	80,336	143,052	16	223,404	67,059	42,868	109,927	0	45,608	3,587	49,195
1975......	87,760	149,160	7	236,927	81,979	48,604	130,583	0	37,472	2,942	40,414
1976......	67,834	158,428	1	226,263	104,629	57,608	162,237	0	36,916	3,193	40,109
1977......	67,415	177,544	1	244,960	94,660	63,264	157,924	0	35,960	3,088	39,048
1978......	97,707	168,452	0	266,159	80,111	74,811	154,922	0	43,534	3,475	47,009
1979......	99,934	186,859	0	286,793	82,197	81,653	163,850	0	54,467	3,341	57,808
1980......	91,181	196,348	0	287,529	77,192	114,042	191,234	0	43,873	3,307	47,180
1981......	80,966	232,746	0	313,712	71,904	158,322	230,226	0	35,817	3,105	38,922
1982......	76,803	262,449	0	339,252	77,267	194,382	271,649	0	33,116	3,016	36,132
1983......	112,214	271,720	0	383,934	79,680	210,371	290,051	0	32,926	2,581	35,507
1984......	107,279	308,673	0	415,952	88,190	216,827	305,017	0	36,638	2,441	39,079
1985......	97,437	339,452	0	436,889	82,120	226,556	308,676	0	35,109	3,257	38,366
1986......	87,609	383,666	0	471,275	73,699	233,327	307,026	0	34,571	3,285	37,856
1987......	75,767	404,884	0	480,651	68,520	253,522	322,042	0	40,888	3,571	44,459

	Nissan Diesel			Nissan				Suzuki		
	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1970......	17,433	929	18,362	587,598	332,615	7,272	927,485	142,989	124,707	267,696
1971......	16,539	965	17,504	647,235	316,682	4,338	968,255	142,948	116,154	259,102
1972......	18,410	723	19,133	802,796	344,692	4,937	1,152,425	100,720	122,050	222,770
1973......	21,682	831	22,513	911,333	365,730	6,046	1,283,109	83,313	151,486	234,799
1974......	14,635	921	15,556	662,080	297,767	4,670	964,517	59,401	125,245	184,646
1975......	13,853	820	14,673	856,435	315,879	3,725	1,176,039	47,316	120,483	167,799
1976......	16,929	890	17,819	741,644	329,735	4,140	1,075,519	51,496	123,686	175,182
1977......	18,144	915	19,059	755,342	300,870	3,859	1,060,071	50,774	139,521	190,295
1978......	22,601	1,106	23,707	834,391	301,915	4,175	1,140,481	60,038	150,646	210,684
1979......	28,594	1,024	29,618	890,427	340,278	3,947	1,234,652	65,554	229,345	294,899
1980......	24,607	1,081	25,688	828,158	335,040	3,241	1,166,439	71,555	301,418	372,973
1981......	19,647	1,258	20,905	806,878	324,276	3,193	1,134,347	63,132	369,776	432,908
1982......	17,737	918	18,655	822,297	283,275	2,771	1,108,343	81,980	368,297	450,277
1983......	18,149	954	19,103	833,103	264,198	3,317	1,100,618	90,969	371,942	462,911
1984......	20,351	908	21,259	804,872	266,670	3,378	1,074,920	77,324	379,325	456,649
1985......	19,575	1,109	20,684	781,801	262,301	3,174	1,047,276	68,330	415,629	483,959
1986......	20,115	1,084	21,199	765,738	245,655	3,047	1,014,440	63,626	428,281	491,907
1987......	24,633	1,093	25,726	764,633	255,102	2,869	1,022,604	62,148	444,340	506,488

JAPAN - NEW REGISTRATIONS 1970-1987 (continued)

Motor Vehicles by Type and Manufacturer

	Honda			Isuzu				Mazda			
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1970.....	253,075	110,741	363,816	19,094	98,314	5,722	123,130	156,994	178,054	551	335,599
1971.....	199,098	94,606	293,704	13,804	99,286	4,515	117,605	154,292	151,626	340	306,258
1972.....	183,357	92,441	275,798	13,943	108,381	3,971	126,295	182,427	153,407	351	336,185
1973.....	200,359	97,386	297,745	15,060	130,481	4,012	149,553	218,762	178,104	479	397,345
1974.....	188,687	93,441	282,128	18,328	95,892	3,582	117,802	148,445	138,033	410	286,888
1975.....	160,785	87,489	248,274	40,262	97,648	3,623	141,533	177,699	141,576	484	319,759
1976.....	166,960	81,810	248,770	29,196	113,393	3,829	146,418	163,213	128,656	517	292,386
1977.....	165,716	79,816	245,532	38,070	122,486	4,325	164,881	176,179	123,485	384	300,048
1978.....	171,241	83,091	254,332	48,616	131,427	4,774	184,817	171,610	170,264	319	342,193
1979.....	175,919	86,946	262,865	50,474	145,738	4,486	200,698	203,133	200,918	254	404,305
1980.....	166,975	103,950	270,925	62,806	127,379	4,659	194,844	196,560	195,282	210	392,052
1981.....	186,198	148,241	334,439	64,990	119,695	4,790	189,475	220,795	164,947	184	385,926
1982.....	239,568	151,008	390,576	57,949	116,119	4,589	178,657	247,347	146,983	384	394,714
1983.....	245,117	159,876	404,993	57,807	110,822	3,862	172,491	244,535	150,887	278	395,700
1984.....	246,136	146,388	392,524	41,276	117,394	3,825	162,495	215,205	155,548	308	371,061
1985.....	296,634	158,048	454,682	46,677	115,304	3,933	165,914	189,792	155,728	311	345,831
1986.....	304,946	203,478	508,424	59,067	110,216	3,915	173,198	194,139	157,465	233	351,837
1987.....	337,094	209,880	546,974	58,207	122,720	3,704	184,631	198,561	161,396	220	360,177

	Mitsubishi				Toyota				Aichi
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total	Trucks
1970.....	213,594	192,433	5,182	411,209	708,729	396,382	4,664	1,109,775	4,391
1971.....	196,046	184,345	4,799	385,190	784,893	380,711	3,470	1,169,074	62
1972.....	174,927	194,729	4,798	374,454	926,618	426,678	3,899	1,357,195	7
1973.....	203,217	235,905	5,405	444,527	1,082,046	476,628	5,454	1,564,128	-
1974.....	131,079	173,519	5,378	309,976	891,926	369,927	4,126	1,265,979	-
1975.....	169,633	172,756	5,110	347,499	1,072,781	366,366	3,125	1,442,272	-
1976.....	184,575	182,351	5,543	372,469	898,658	401,664	5,146	1,305,468	-
1977.....	217,984	204,060	5,739	427,783	892,389	406,051	4,605	1,303,045	-
1978.....	261,314	227,518	6,082	494,914	1,081,748	426,116	4,846	1,512,710	-
1979.....	266,781	274,383	5,893	547,057	1,142,293	463,713	5,040	1,611,046	-
1980.....	250,706	271,046	5,673	527,425	1,064,172	424,962	5,216	1,494,350	-
1981.....	235,704	274,031	5,592	515,327	1,098,018	389,906	4,775	1,492,699	-
1982.....	225,767	282,745	5,477	513,989	1,173,779	345,254	4,638	1,523,671	-
1983.....	189,355	288,966	4,854	483,175	1,247,546	346,539	4,464	1,598,549	-
1984.....	198,448	328,430	4,874	531,752	1,274,842	344,517	4,533	1,623,892	-
1985.....	168,292	347,327	5,200	520,819	1,322,828	355,971	4,588	1,683,387	-
1986.....	146,261	356,348	5,589	508,198	1,382,581	366,881	4,461	1,753,923	-
1987.....	158,323	387,008	5,684	551,015	1,453,796	417,004	4,858	1,875,658	-

	Imports			GRAND TOTAL			
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks	Buses	Total
1970.....	16,813	123	16,936	2,379,137	1,693,502	27,828	4,100,467
1971.....	18,502	169	18,671	2,402,757	1,596,536	21,824	4,021,117
1972.....	24,409	147	24,556	2,627,087	1,717,731	21,757	4,366,575
1973.....	31,888	254	32,142	2,953,026	1,970,281	25,771	4,949,078
1974.....	39,454	267	39,721	2,286,795	1,540,254	22,690	3,849,739
1975.....	42,985	168	43,153	2,737,641	1,551,454	19,836	4,308,931
1976.....	41,224	187	41,411	2,449,429	1,631,363	23,259	4,104,051
1977.....	41,566	37	41,603	2,500,095	1,671,238	22,916	4,194,249
1978.....	49,934	1	49,935	2,856,710	1,800,376	24,777	4,681,863
1979.....	60,161	-	60,161	3,036,873	2,092,894	23,985	5,153,752
1980.....	44,871	-	44,871	2,854,176	2,137,947	23,387	5,015,510
1981.....	38,110	-	38,110	2,866,695	2,237,404	22,897	5,126,996
1982.....	35,515	1	35,516	3,038,272	2,201,366	21,793	5,261,431
1983....	35,285	-	35,285	3,135,611	2,226,396	20,310	5,382,317
1984.....	41,982	177	42,159	3,095,554	2,320,938	20,267	5,436,759
1985.....	50,172	179	50,351	3,104,083	2,431,178	21,573	5,556,834
1986.....	68,357	171	68,528	3,146,023	2,540,174	21,617	5,707,814
1987.....	97,751	223	97,974	3,274,800	2,721,581	22,018	6,018,399

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1984-1987

Passenger Cars Ranked According to Top 15 Models

1987

Rank	Model	Make	Units
1	Corolla	Toyota	235,737
2	Mark II	Toyota	174,203
3	Sunny	Nissan	171,353
4	Carina	Toyota	157,107
5	Crown	Toyota	134,646
6	Bluebird	Nissan	126,074
7	Corona	Toyota	120,070
8	Sprinter	Toyota	105,436
9	Civic	Honda	103,198
10	Familia	Mazda	88,595
11	Starlet	Toyota	88,310
12	Cresta	Toyota	76,803
13	Camry	Toyota	73,758
14	Skyline	Nissan	71,421
15	Accord	Honda	70,854

1986

Rank	Model	Make	Units
1	Corolla	Toyota	200,220
2	Sunny	Nissan	189,408
3	Carina	Toyota	165,562
4	Mark II	Toyota	166,141
5	Bluebird	Nissan	128,085
6	Corona	Toyota	120,479
7	Crown	Toyota	116,476
8	Familia	Mazda	109,456
9	Civic	Honda	107,501
10	Starlet	Toyota	103,225
11	Skyline	Nissan	86,840
12	Cresta	Toyota	81,994
13	Sprinter	Toyota	69,984
14	Laurel	Nissan	66,913
15	Accord	Honda	65,050

1985

Rank	Model	Make	Units
1	Corolla	Toyota	216,991
2	Sunny	Nissan	175,382
3	Mark II	Toyota	149,127
4	Bluebird	Nissan	139,515
5	Carina	Toyota	136,469
6	Corona	Toyota	132,182
7	Familia	Mazda	122,527
8	Civic	Honda	121,672
9	Crown	Toyota	115,680
10	Starlet	Toyota	97,915
11	Sprinter	Toyota	82,726
12	Skyline	Nissan	82,007
13	Cresta	Toyota	77,354
14	March	Nissan	75,355
15	Laurel	Nissan	73,548

1984

Rank	Model	Make	Units
1	Corolla	Toyota	191,003
2	Sunny	Nissan	172,203
3	Corona	Toyota	158,249
4	Bluebird	Nissan	147,856
5	Familia	Mazda	141,372
6	Crown	Toyota	123,716
7	Carina	Toyota	121,000
8	Mark II	Toyota	118,992
9	Civic	Honda	101,015
10	Sprinter	Toyota	97,836
11	Skyline	Nissan	89,665
12	Corolla II	Toyota	85,270
13	Starlet	Toyota	70,740
14	Cresta	Toyota	67,012
15	Pulsar	Nissan	64,351

JAPAN AUTOMOBILE DEALERS ASSOCIATION

JAPAN - PRODUCTION, EXPORTS, NEW REGISTRATIONS 1987

Motor Vehicles by Manufacturer and Type

	PRODUCTION			EXPORTS			NEW REGISTRATIONS			
	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles	Exports as % Production
Toyota............	2,708,069	930,210	3,638,279	1,192,146	578,791	1,770,937	1,453,796	421,862	1,875,658	48.7
Nissan............	1,803,924	422,389	2,226,313	964,099	210,742	1,174,841	764,633	257,971	1,022,604	52.8
Mazda............	853,309	344,563	1,197,872	629,668	195,088	824,756	198,561	161,616	360,177	68.9
Honda............	1,021,895	219,227	1,241,122	689,913	5,362	695,275	337,094	209,880	546,974	56.0
Mitsubishi.......	594,654	636,515	1,231,169	395,380	269,258	664,638	158,323	392,692	551,015	54.0
Suzuki............	296,979	570,881	867,860	230,231	128,496	358,727	62,148	444,340	506,488	41.3
Fuji.................	266,755	338,502	605,257	191,254	105,452	296,706	68,520	253,522	322,042	49.0
Daihatsu.........	141,572	455,983	597,555	68,621	58,087	126,708	75,767	404,884	480,651	21.2
Isuzu..............	203,930	337,653	541,583	146,402	215,392	361,794	58,207	126,424	184,631	66.8
Hino.................	-	65,817	65,817	-	18,443	18,443	-	44,459	44,459	28.0
Nissan Diesel..	-	35,933	35,933	-	12,100	12,100	-	25,726	25,726	33.7
Others.............	-	414	414	-	-	-	97,751*	223 *	97,974 *	-
TOTAL............	**7,891,087**	**4,358,087**	**12,249,174**	**4,507,714**	**1,797,211**	**6,304,925**	**3,274,800**	**2,743,599**	**6,018,399**	**51.5**

* Imported vehicles.

NOTE: Production and export figures do not include KD sets. Also includes mini-size four-wheel vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION - JAPAN AUTOMOBILE DEALERS ASSOCIATION - JAPAN MINI VEHICLE DEALERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1975-1987

New Import Car Registrations by Cylinder Capacity

	550c.c. & less	551-1,000c.c.	1,001-1,500c.c.	1,501-2,000c.c.	Over 2,000c.c.	Total
1975............	157,120	0	2,531,396	0	49,125	2,737,641
1976............	178,054	0	2,224,783	0	46,592	2,449,429
1977............	165,072	0	2,277,934	0	57,089	2,500,095
1978............	172,213	54,632	868,922	1,696,515	64,428	2,856,710
1979............	170,263	61,222	996,406	1,724,260	84,721	3,036,872
1980............	174,030	59,230	1,021,112	1,527,873	71,931	2,854,176
1981............	165,538	45,053	1,121,527	1,456,356	78,221	2,866,695
1982............	179,786	60,518	1,380,870	1,353,401	63,697	3,038,272
1983............	197,911	149,705	1,317,561	1,390,224	80,210	3,135,611
1984............	193,546	168,485	1,220,583	1,430,872	82,068	3,095,554
1985............	161,017	165,535	1,163,425	1,540,567	73,539	3,104,083
1986............	138,255	131,345	1,168,651	1,626,594	81,178	3,146,023
1987............	126,868	122,961	1,210,879	1,702,995	111,097	3,274,800

New Truck Registrations by Loading Capacity

	Midget	Small	3-4 ton	5-6 ton	7-8 ton	9-10 ton & Over	Jeeps, Tractors Others	Total
1975............	431,181	999,155	66,265	2,463	5,901	37,040	9,449	1,551,454
1976............	459,395	1,043,467	72,688	2,782	4,916	36,025	12,090	1,631,363
1977............	507,393	1,031,804	68,606	2,933	4,334	40,607	15,561	1,671,238
1978............	549,022	1,094,590	73,544	3,691	5,149	54,079	20,301	1,800,376
1979............	686,494	1,220,668	81,570	6,661	5,400	64,782	27,319	2,092,894
1980............	839,308	1,144,167	74,006	4,305	4,162	47,292	24,707	2,137,947
1981............	1,064,253	1,046,420	60,965	2,312	3,570	36,576	23,308	2,237,404
1982............	1,154,909	933,321	59,963	1,950	3,238	31,779	16,206	2,201,366
1983............	1,204,553	910,529	60,763	1,714	2,803	34,530	11,504	2,226,396
1984............	1,265,190	935,031	63,548	2,277	3,217	39,650	12,025	2,320,938
1985............	1,367,685	945,464	62,059	2,238	2,826	36,880	14,006	2,431,178
1986............	1,475,580	954,918	61,307	2,504	2,748	37,936	5,181	2,540,174
1987............	1,547,247	1,042,219	73,565	2,663	2,819	46,701	6,367	2,721,581

NOTE: Jeeps are reclassified into "Small" from January 1986 on.

JAPAN AUTOMOBILE DEALERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1961-1987

Domestic Passenger Cars by Toyota Motor Corporation*

	Century	Crown	Mark II (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry	Vista
before 1961	0	118,587	0	0	0	0	37,388	0	0	0
1961..........	0	51,676	0	0	0	0	43,112	0	0	0
1962..........	0	47,217	0	0	0	0	48,301	0	0	0
1963..........	0	76,037	0	0	0	0	60,871	0	0	0
1964..........	0	79,236	0	0	0	0	89,488	0	0	0
1965..........	0	66,691	0	0	0	0	147,124	0	0	0
1966..........	0	68,981	0	0	0	0	190,621	0	0	0
1967..........	42	72,008	0	0	0	0	224,117	0	0	0
1968..........	1,048	90,095	55,771	0	0	0	179,526	0	0	0
1969..........	718	97,137	245,545	0	0	0	75,908	0	0	0
1970..........	782	89,048	142,449	0	0	0	190,580	7,165	0	0
1971..........	691	85,783	94,193	0	0	0	179,158	67,704	0	0
1972..........	1,120	70,796	158,674	0	0	0	182,459	84,766	0	0
1973..........	1,235	98,785	154,473	0	0	0	187,753	155,150	0	0
1974..........	1,190	67,749	82,428	0	0	0	206,575	106,254	0	0
1975..........	786	108,702	83,459	0	0	0	262,098	134,432	0	0
1976..........	1,001	90,998	55,484	0	0	0	216,003	141,891	0	0
1977..........	1,139	92,704	164,183	22,415	0	0	139,376	130,031	0	0
1978..........	1,016	116,687	155,399	38,620	0	0	154,560	166,227	0	0
1979..........	1,235	130,145	132,588	33,841	0	0	173,811	166,844	0	0
1980..........	731	121,867	103,428	20,619	28,250	0	122,035	137,946	56,729	0
1981..........	708	110,925	128,018	24,600	41,893	28,419	108,360	130,443	56,712	0
1982..........	648	102,288	114,609	27,094	54,475	23,607	151,593	143,274	40,795	14,640
1983..........	1,415	106,266	118,319	28,496	64,712	28,314	152,883	136,170	48,830	26,214
1984..........	983	126,652	126,285	32,583	67,448	25,621	172,103	140,611	58,233	24,389
1985..........	1,027	118,450	158,479	47,784	77,354	22,874	145,773	155,547	58,461	27,363
1986..........	1,343	118,859	173,479	53,881	83,089	39,554	132,908	183,145	59,496	31,055
1987..........	1,499	136,961	182,161	46,929	78,000	30,639	133,345	176,061	73,653	52,088

	Celica	Corolla	Sprinter	Tercel	Corsa	Corolla ii	Sprinter Carib (Tercel 4 wd)	Toyota MR2	Starlet	Supra
before 1961	0	0	0	0	0	0	0	0	0	0
1961..........	0	0	0	0	0	0	0	0	0	0
1962..........	0	0	0	0	0	0	0	0	0	0
1963..........	0	0	0	0	0	0	0	0	0	0
1964..........	0	0	0	0	0	0	0	0	0	0
1965..........	0	0	0	0	0	0	0	0	0	0
1966..........	0	11,311	0	0	0	0	0	0	0	0
1967..........	0	139,175	0	0	0	0	0	0	0	0
1968.......	0	201,940	35,180	0	0	0	0	0	0	0
1969..........	0	273,640	57,684	0	0	0	0	0	0	0
1970..........	3,024	326,026	65,349	0	0	0	0	0	0	0
1971..........	63,656	336,017	68,303	0	0	0	0	0	0	0
1972..........	61,134	390,509	89,683	0	0	0	0	0	0	0
1973..........	86,211	405,429	93,901	0	0	0	0	0	43,048	0
1974..........	47,687	374,494	97,831	0	0	0	0	0	48,825	0
1975..........	54,030	401,083	129,836	0	0	0	0	0	45,887	0
1976..........	53,569	356,921	115,347	0	0	0	0	0	30,827	0
1977..........	45,645	321,666	103,460	0	0	0	0	0	19,779	0
1978..........	60,956	342,522	98,698	19,623	15,785	0	0	0	66,887	0
1979..........	48,097	360,683	116,707	30,932	31,866	0	0	0	81,853	0
1980..........	22,083	333,597	100,833	28,667	34,221	0	0	0	93,215	0
1981..........	23,916	323,588	96,352	30,582	28,969	0	0	0	100,500	0
1982..........	24,535	305,970	90,965	22,139	35,373	46,029	6,581	0	100,652	0
1983..........	21,261	270,862	115,797	19,614	40,532	90,818	11,574	0	82,120	0
1984..........	14,066	251,079	97,836	19,577	37,004	85,438	17,495	10,534	77,987	0
1985..........	11,361	274,800	82,726	18,808	37,426	65,838	15,655	7,852	102,492	0
1986..........	12,176	255,053	70,153	20,438	44,287	62,123	15,302	6,087	107,361	13,295
1987..........	10,249	296,209	105,629	18,612	44,535	58,559	12,497	6,041	93,781	6,994

JAPAN - NEW REGISTRATIONS 1961-1987 (continued)

Commercial Vehicles by Toyota Motor Corporation

	Dyna	Toyoace	Hiace	Town Ace	Master Ace	Liteace	Stout	Hilux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck
before 1961..	10,368	98,197	0	0	0	0	63,387	0	0	146	N.A.	-	N.A.
1961.....	5,911	36,104	0	0	0	0	18,520	0	0	146	N.A.	-	N.A.
1962.....	7,663	39,653	0	0	0	0	16,773	0	0	287	N.A.	-	N.A.
1963.....	13,845	45,462	0	0	0	0	18,669	0	0	777	N.A.	-	N.A.
1964.....	20,408	55,057	0	0	0	0	14,860	0	13,685	1,814	N.A.	-	N.A.
1965.....	19,632	49,668	0	0	0	0	12,458	0	12,546	1,636	390	-	N.A.
1966.....	25,425	56,259	0	0	0	0	11,751	0	12,576	2,143	481	-	N.A.
1967.....	32,707	58,538	7,034	0	0	0	11,006	0	10,221	3,301	552	-	N.A.
1968.....	33,925	40,685	40,094	0	0	0	8,772	26,727	5,372	3,548	740	-	N.A.
1969.....	38,153	37,171	47,438	0	0	0	6,314	34,919	3,560	4,365	930	-	N.A.
1970.....	37,559	32,192	51,714	0	0	1,360	4,672	34,318	12,707	4,517	977	-	645
1971.....	32,467	31,966	44,279	0	0	27,135	3,693	27,670	10,468	3,385	1,098	-	368
1972.....	36,574	44,727	44,669	0	0	41,776	3,307	30,385	10,854	3,931	1,143	-	267
1973.....	40,367	51,901	54,133	0	0	60,439	3,154	27,026	12,190	5,416	1,044	-	341
1974.....	28,797	38,010	40,393	0	0	48,889	1,902	21,096	8,257	4,096	1,008	-	225
1975.....	25,139	33,262	41,091	0	0	58,898	1,417	19,336	7,293	3,091	864	-	96
1976.....	28,105	34,382	44,910	11,180	0	67,203	1,415	22,680	6,554	3,372	1,356	-	111
1977.....	27,458	26,267	52,140	56,767	0	52,635	1,405	17,215	5,601	3,219	2,796	-	109
1978.....	31,804	26,901	59,631	70,470	0	45,545	1,141	15,915	4,982	3,504	5,068	-	165
1979.....	31,882	33,066	61,283	96,673	0	45,086	1,097	15,593	4,504	3,843	7,311	-	101
1980.....	26,353	28,735	63,994	60,661	0	72,883	875	17,116	3,907	3,603	8,769	1,648	46
1981.....	21,548	23,908	57,174	60,239	0	59,787	644	14,288	3,530	3,260	11,032	1,868	18
1982.....	18,537	19,715	47,367	45,478	1,622	51,364	344	18,104	2,597	3,159	7,731	1,002	18
1983.....	18,926	18,433	51,501	56,836	11,733	50,318	201	14,734	2,519	3,155	4,366	405	4
1984.....	21,525	20,233	53,626	55,741	10,915	47,387	209	17,720	2,220	3,249	4,066	1,192	1
1985.....	24,964	19,010	57,943	59,106	13,446	46,773	139	18,416	2,083	3,389	6,861	1,294	-
1986.....	26,813	17,451	58,504	66,318	16,862	53,097	32	18,914	1,674	3,234	6,904	1,097	-
1987.....	29,194	18,859	67,474	74,608	20,544	60,332	0	24,609	1,444	3,472	8,392	955	-

NOTE: Including utility wagons for commercial use.

TOYOTA MOTOR CORPORATION

JAPAN - NEW REGISTRATIONS 1979-1987

Imported Passenger Cars by Country of Origin

	United States		United Kingdom		Germany, West		France		Italy		Sweden		Other Countries		TOTAL	
	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%	No. of Vehicles	%
1979																
Large	16,224	56.2	1,030	3.6	9,376	32.5	448	1.5	99	0.3	1,712	5.9			28,889	100.0
Small	515	1.6	3,096	9.9	23,739	75.9	1,344	4.3	2,454	7.9	124	0.4			31,272	100.0
Total	16,739	27.8	4,126	6.9	33,115	55.0	1,792	3.0	2,553	4.2	1,836	3.1			60,161	100.0
1980																
Large	10,685	53.8	862	4.3	6,745	34.0	251	1.3	73	0.4	1,243	6.2			19,859	100.0
Small	373	1.5	2,811	11.2	19,293	77.1	821	3.3	1,611	6.5	103	0.4			25,012	100.0
Total	11,058	24.6	3,673	8.2	26,038	58.0	1,072	2.4	1,684	3.8	1,346	3.0			44,871	100.0
1981																
Large	7,150	41.5	619	3.6	8,481	49.1	139	0.8	51	0.3	814	4.7			17,254	100.0
Small	592	2.8	2,018	9.7	16,464	78.9	599	2.9	1,041	5.0	142	0.7			20,856	100.0
Total	7,742	20.3	2,637	6.9	24,945	65.5	738	1.9	1,092	2.9	956	2.5			38,110	100.0
1982																
Large	3,484	24.3	504	3.5	9,331	65.0	163	1.1	59	0.4	811	5.7			14,352	100.0
Small	78	0.4	1,580	7.5	17,367	82.1	542	2.5	1,343	6.3	254	1.2			21,164	100.0
Total	3,562	10.0	2,084	5.9	26,698	75.2	705	2.0	1,402	3.9	1,065	3.0			35,516	100.0
1983																
Large	2,630	16.8	439	2.8	11,455	73.2	154	1.0	82	0.5	894	5.7			15,654	100.0
Small	16	0.1	1,771	9.0	15,332	78.1	549	2.8	1,614	8.2	350	1.8			19,632	100.0
Total	2,646	7.5	2,210	6.3	26,787	75.9	703	2.0	1,696	4.8	1,244	3.5			35,286	100.0
1984																
Large	2,377	12.9	519	2.8	14,291	77.6	184	1.0	132	0.7	884	4.8	31	0.2	18,418	100.0
Small	5	-	1,750	7.4	18,343	77.8	687	2.9	2,110	9.0	606	2.6	63	0.3	23,564	100.0
Total	2,382	5.7	2,269	5.4	32,634	77.7	871	2.1	2,242	5.3	1,490	3.6	94	0.2	41,982	100.0
1985																
Large	1,808	9.1	599	3.0	15,815	79.3	269	1.4	120	0.6	1,267	6.4	67	0.3	19,945	100.0
Small	8	-	1,914	6.4	24,342	80.5	740	2.5	2,372	7.9	766	2.5	85	0.3	30,227	100.0
Total	1,816	3.6	2,513	5.0	40,157	80.0	1,009	2.0	2,492	5.0	2,033	4.1	152	0.3	50,172	100.0
1986																
Large	2,339	8.7	826	3.1	21,103	78.5	257	1.0	276	1.0	2,038	7.6	34	0.1	26,873	100.0
Small	6	-	3,207	7.7	32,813	79.1	1,472	3.6	2,770	6.7	1,113	2.7	103	0.2	41,484	100.0
Total	2,345	3.4	4,033	5.9	53,916	78.9	1,729	2.5	3,046	4.5	3,151	4.6	137	0.2	68,357	100.0
1987																
Large	3,941	10.3	1,346	3.5	28,454	74.5	420	1.1	692	1.8	3,227	8.5	92	0.3	38,172	100.0
Small	65	0.1	5,425	9.1	45,835	76.9	3,513	5.9	3,140	5.3	1,472	2.5	129	0.2	59,579	100.0
Total	4,006	4.1	6,771	6.9	74,289	76.0	3,933	4.0	3,832	3.9	4,699	4.8	221	0.3	97,751	100.0

NOTE: Large cars are in the engine displacement range of over 2,001 cc. Small cars are in the range of up to 2,000cc.

JAPAN AUTOMOBILE IMPORTERS' ASSOCIATION

JAPAN - NEW REGISTRATIONS 1970-1987

Total Motor Vehicles by Manufacturer

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1970..........	363,816	335,599	411,209	927,485	1,109,775	952,583	4,100,467
1971..........	293,704	306,258	385,190	968,255	1,169,074	898,636	4,021,117
1972..........	275,798	336,185	374,454	1,152,425	1,357,195	870,518	4,366,575
1973..........	297,745	397,345	444,527	1,283,109	1,564,128	962,224	4,949,078
1974..........	282,128	286,888	309,976	964,517	1,265,979	740,251	3,849,739
1975..........	248,274	319,765	347,499	1,176,039	1,442,272	775,082	4,308,931
1976..........	248,770	292,386	372,469	1,075,519	1,305,468	809,439	4,104,051
1977..........	245,532	300,048	427,784	1,060,071	1,303,045	857,769	4,194,249
1978..........	254,332	342,193	494,914	1,140,481	1,512,710	937,233	4,681,863
1979..........	262,865	404,305	547,057	1,234,652	1,611,046	1,093,827	5,153,752
1980..........	270,925	392,052	527,425	1,166,439	1,494,350	1,164,319	5,015,510
1981..........	334,439	385,926	515,327	1,134,347	1,492,699	1,264,258	5,126,996
1982..........	390,576	394,714	513,989	1,108,343	1,523,671	1,330,138	5,261,431
1983..........	404,993	395,700	483,175	1,100,618	1,598,549	1,399,282	5,382,317
1984..........	392,524	371,061	531,752	1,074,920	1,623,892	1,442,610	5,436,759
1985..........	454,682	345,831	520,819	1,047,276	1,683,387	1,504,839	5,556,834
1986..........	508,424	351,837	508,198	1,014,440	1,753,926	1,570,989	5,707,814
1987..........	546,974	360,177	551,015	1,022,604	1,875,658	1,661,971	6,018,399

Passenger Cars by Manufacturer

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1970..........	253,075	156,994	213,594	587,598	708,729	459,147	2,379,137
1971..........	199,098	154,292	196,046	647,235	784,893	421,193	2,402,757
1972..........	183,357	182,427	174,927	802,796	926,618	356,962	2,627,087
1973..........	200,359	218,762	203,217	911,333	1,082,046	337,309	2,953,026
1974..........	188,687	148,445	131,079	662,080	891,926	264,578	2,286,795
1975..........	160,785	177,705	169,633	856,435	1,072,781	300,302	2,737,641
1976..........	166,960	163,213	184,575	741,644	898,658	294,379	2,449,429
1977..........	165,716	176,179	217,984	755,342	892,389	292,485	2,500,095
1978..........	171,241	171,610	261,314	834,391	1,081,748	336,406	2,856,710
1979..........	175,919	203,133	266,781	890,427	1,142,293	358,320	3,036,873
1980..........	166,975	196,560	250,706	828,158	1,064,172	347,605	2,854,176
1981..........	186,198	220,795	235,704	806,878	1,098,018	319,102	2,866,695
1982..........	239,568	247,347	225,767	822,297	1,173,779	329,514	3,038,272
1983..........	245,117	244,535	189,355	833,103	1,247,546	375,955	3,135,611
1984..........	246,136	215,205	198,448	804,872	1,274,842	356,051	3,095,554
1985..........	296,634	189,792	168,292	781,801	1,322,828	344,736	3,104,083
1986..........	304,946	194,139	146,261	765,738	1,382,581	352,358	3,146,023
1987..........	337,094	198,561	158,323	764,633	1,453,796	362,393	3,274,800

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTATIONS 1975-1987

Imported Passenger Cars by Manufacturer and Country of Origin

	Citroen	Peugeot	Renault	Others	Total French
1975.....	497	-	10	3	.510
1976.....	500	-	4	6	510
1977.....	565	45	104	1	715
1978.....	1,157	79	212	2	1,450
1979.....	1,228	260	303	1	1,792
1980.....	693	126	253	-	1,072
1981.....	390	85	263	-	738
1982.....	322	77	294	12	705
1983.....	427	19	249	8	703
1984.....	495	26	344	6	871
1985.....	635	59	311	4	1,009
1986.....	924	402	403	-	1,729
1987.....	1,757	1,274	902	-	3,933

	Audi	BMW	Ford	Mercedes-Benz	Porsche	Volkswagen	Others	Total German
1975.....	2,613	1,631	223	2,725	311	14,085	520	22,108
1976.....	2,972	1,827	546	2,730	481	12,468	295	21,319
1977.....	3,125	1,710	128	3,431	813	12,661	295	22,163
1978.....	4,124	2,386	1,137	4,261	1,083	15,187	255	28,433
1979.....	3,632	4,070	1,184	5,341	1,219	17,554	115	33,115
1980.....	3,803	3,187	275	3,887	855	14,002	29	26,038
1981.....	3,243	3,662	53	5,320	611	12,047	9	24,945
1982.....	3,283	5,293	9	5,739	560	11,793	21	26,698
1983.....	3,563	6,298	82	6,612	535	9,664	33	26,787
1984.....	5,372	8,854	92	7,488	518	10,239	71	32,634
1985.....	5,391	11,766	89	9,194	619	12,987	111	40,157
1986.....	7,717	15,250	73	13,820	831	16,067	158	53,916
1987.....	8,772	21,015	45	18,749	1,676	23,740	292	74,289

	Alfa Romeo	Fiat	Autobianchi	Ferrari	Lancia	Maserati	Others	Total Italian
1975.....	645	560	-	-	6	-	753	1,964
1976.....	748	611	-	-	44	-	85	1,488
1977.....	339	659	-	-	102	-	429	1,529
1978.....	208	902	-	-	138	-	541	1,789
1979.....	485	1,168	-	45	60	-	795	2,553
1980.....	294	714	-	48	51	-	577	1,684
1981.....	212	408	-	29	18	-	425	1,092
1982.....	121	455	490	40	21	-	275	1,402
1983.....	104	580	739	40	60	26	147	1,696
1984.....	119	814	932	65	134	55	123	2,242
1985.....	77	810	1,236	65	99	39	166	2,492
1986.....	73	1,233	1,311	136	128	45	120	3,046
1987.....	126	1,672	1,127	284	339	198	86	3,832

	Volvo	Saab	Swedish Total	Rover Group	Ford	Lotus	Rolls Royce	Jaguar Daimler	Others	Total U.K.
1975.....	52	-	52	1,140	358	91	61	-	296	1,946
1976.....	1,000	38	1,038	1,269	261	136	66	-	269	2,001
1977.....	978	12	990	815	276	184	62	-	159	1,496
1978.....	1,299	60	1,359	1,320	867	157	76	-	534	2,954
1979.....	1,712	124	1,836	3,114	721	90	80	-	121	4,126
1980.....	1,243	103	1,346	3,132	295	68	39	-	139	3,673
1981.....	814	142	956	2,350	110	60	35	-	82	2,637
1982.....	811	253	1,064	1,632	33	43	42	272	62	2,084
1983.....	918	325	1,243	1,691	-	52	51	331	85	2,210
1984.....	1,046	444	1,490	1,585	-	83	71	414	116	2,269
1985.....	1,489	544	2,033	1,655	-	124	74	426	234	2,513
1986.....	2,228	923	3,151	2,880	-	127	155	603	268	4,033
1987.....	3,265	1,434	4,699	4,845	-	218	292	953	463	6,771

	American Motors	Chrysler	Ford	General Motors	Others	Total U.S.	Others	Total Imported Cars
1975.....	88	1,040	8,140	7,102	-	16,370	35	42,985
1976.....	96	962	6,786	7,016	-	14,860	8	41,224
1977.....	39	851	6,937	6,845	-	14,672	1	41,566
1978.....	59	832	6,362	6,694	-	13,947	2	49,934
1979.....	30	1,139	6,895	8,675	-	16,739	-	60,161
1980.....	14	619	4,446	5,979	-	11,058	-	44,871
1981.....	2	404	2,925	4,411	-	7,742	-	38,110
1982.....	1	205	1,360	1,996	-	3,562	-	35,515
1983.....	31	29	1,074	1,512	-	2,646	-	35,285
1984.....	109	38	743	1,492	-	2,382	94	41,982
1985.....	48	51	452	1,265	-	1,816	152	50,172
1986.....	47	59	406	1,829	4	2,345	137	68,357
1987.....	169	131	863	2,829	14	4,006	221	97,751

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1986-1987

New Passenger Car Imports by Manufacturer and Country Ranking

1987

Rank	Manufacturer	Units	%
1	Volkswagen (Germany)	23,740	24.3
2	B.M.W. (Germany)	21,015	21.5
3	Mercedes-Benz	18,749	19.2
	(Germany)		9.0
4	Audi (Germany)	8,772	5.0
5	Rover Group (U.K.)	4,845	3.3
6	Volvo (Sweden)	3,265	2.9
7	G.M. (U.S.A.)	2,829	1.8
8	Citroen (France)	1,757	13.0
	Others	12,779	
	Total	**97,751**	**100.0**

1986

Rank	Manufacturer	Units	%
1	Volkswagen (Germany)	16,067	23.5
2	B.M.W. (Germany)	15,250	22.3
3	Mercedes-Benz (Germany)	13,820	20.2
4	Audi (Germany)	7,717	11.3
5	Rover Group (U.K.)	2,822	4.1
6	Volvo (Sweden)	2,228	3.3
7	G.M. (U.S.A.)	1,829	2.7
8	Autobianchi (Italy)	1,311	1.9
	Others	7,313	10.7
	Total	**68,357**	**100.0**

1987

Rank	Country	Units	%
1	Germany, West	74,289	76.0
2	United Kingdom	6,771	6.9
3	Sweden	4,699	4.8
4	U.S.A.	4,006	4.1
5	France	3,933	4.0
	Other	4,053	4.2
	Total	**97,751**	**100.0**

1986

Rank	Country	Units	%
1	Germany, West	53,916	78.9
2	United Kingdom	4,033	5.9
3	Sweden	3,151	4.6
4	Italy	3,046	4.5
5	U.S.A.	2,345	3.4
	Other	1,866	2.7
	Total	**68,357**	**100.0**

New Passenger Car Imports by Manufacturer

	1987
STANDARD CARS	
Cadillac	532
Buick	593
Pontiac	617
Oldsmobile	72
Chevrolet	965
Total G.M.	**2,779**
Ford	860
Chrysler	131
A.M.C.	169
Other	2
Total U.S.A	**3,941**
Jaguar	720
Rover	2
Daimler Benz	233
Rolls-Royce	242
Bentley	50
Lotus	51
Others	48
Total U.K.	**1,346**
Audi	2,059
Mercedes-Benz	14,954
B.M.W.	9,735
Porsche	1,584
Ford	21
Opel	34
Volkswagen	67
Total Germany	**28,454**

	1987
Citroen	85
Peugeot	185
Renault	150
Total France	**420**
Fiat	97
Ferrari	284
Maserati	198
Lancia	92
Others	21
Total Italy	**692**
Volvo	2,976
Saab	251
Total Sweden	**3,227**
Others	92
Total Standard Passenger Cars	**38,172**
SMALL CARS	
Ford	3
GM	50
Others	12
Total U.S.A.	**65**
Mini	4,507
Maestro	66
Montego	178
M.G.	92
Lotus	167
Others	415
Total U.K.	**5,425**

	1987
Audi	6,713
Volkswagen	23,673
B.M.W.	11,280
Porsche	92
Opel	258
Ford	24
Mercedes-Benz	3,795
Total Germany, West	**45,835**
Citroen	1,672
Peugeot	1,089
Renault	752
Total France	**3,513**
Alfa Romeo	126
Fiat	1,575
Lancia	247
Autobianchi	1,127
Innocenti	47
Bertone	15
Others	3
Total Italy	**3,140**
Saab	1,183
Volvo	289
Total Sweden	**1,472**
Others	129
Total Small Cars	**59,579**
Total Imports	**97,751**

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION

JAPAN - TOTAL REGISTRATIONS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Special Purpose Vehicles	Total	Three Wheelers
1950..........	42,588	152,109	18,306	12,494	225,497	111,888
1951..........	57,533	170,160	21,621	14,836	264,150	152,734
1955..........	153,325	250,988	34,421	32,572	471,306	429,491
1956..........	181,074	295,234	38,241	39,400	553,949	493,839
1957..........	218,524	373,575	42,840	47,257	682,196	553,958
1958..........	259,631	455,842	47,050	54,784	817,307	612,342
1959..........	318,758	575,701	51,075	63,588	1,009,122	742,340
1960..........	457,333	775,715	56,192	64,286	1,353,526	822,159
1961..........	663,951	1,159,542	63,450	76,612	1,963,555	904,262
1962..........	889,032	1,677,467	72,029	90,776	2,729,304	903,496
1963..........	1,233,651	2,337,249	81,414	110,038	3,762,352	879,277
1964..........	1,672,359	3,090,969	93,011	132,111	4,988,450	793,635
1965..........	2,181,275	3,865,478	102,695	150,572	6,300,020	682,949
1966..........	2,833,246	4,798,961	114,289	174,876	7,921,372	573,843
1967..........	3,836,409	5,856,191	129,217	207,207	10,029,024	472,075
1968..........	5,209,319	6,879,252	148,286	245,409	12,482,266	388,291
1969..........	6,933,732	7,733,403	170,137	289,394	15,126,666	317,702
1970..........	8,778,972	8,281,759	187,980	333,132	17,581,843	243,934
1971..........	10,572,122	8,705,716	194,360	385,679	19,857,877	202,906
1972..........	12,531,149	9,230,385	202,819	444,160	22,408,513	167,671
1973..........	14,473,630	9,810,306	212,622	502,723	24,999,281	136,465
1974..........	15,853,548	10,157,905	222,430	547,423	26,781,306	119,659
1975..........	17,236,321	10,043,853	226,284	584,100	28,090,558	47,998
1976..........	18,475,565	10,750,017	222,384	621,294	30,069,260	41,406
1977..........	19,825,712	11,294,549	224,648	663,041	32,007,950	36,299
1978..........	21,279,689	11,904,903	226,970	709,172	34,120,734	30,978
1979..........	22,667,297	12,577,139	229,039	757,538	36,231,013	24,298
1980..........	23,659,520	13,177,479	230,020	789,155	37,856,174	17,724
1981..........	24,612,270	13,955,848	230,905	821,934	39,620,957	11,453
1982..........	25,539,061	14,716,570	230,813	849,935	41,336,379	9,277
1983..........	26,385,444	15,436,908	230,513	878,715	42,931,580	7,848
1984..........	27,144,032	16,240,899	230,063	908,592	44,523,586	6,854
1985..........	27,844,580	17,139,806	231,228	941,647	46,157,261	6,123
1986..........	28,653,669	18,108,548	232,516	977,605	47,972,338	5,457
1987..........	29,478,342	19,162,476	234,137	1,026,981	49,901,936	4,946

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - TOTAL REGISTRATIONS 1962-1987

Vehicles In Use by Year of First Registration As of the End of March, 1987

Model Year	Passenger Cars	%	Trucks	%	Buses	%	Special Purpose Vehicles	%	Total	%
1973 & Older	303,175	1.1	222,048	2.7	13,838	6.0	47,413	7.5	586,474	1.6
1974...........	146,948	0.6	111,098	1.4	6,852	3.0	16,596	2.6	281,494	0.8
1975...........	373,793	1.4	177,778	2.2	8,207	3.5	17,246	2.7	577,024	1.6
1976...........	403,467	1.5	240,960	2.9	11,638	5.0	20,615	3.3	676,680	1.9
1977...........	842,332	3.2	342,027	4.2	14,120	6.1	27,552	4.4	1,226,031	3.4
1978...........	1,454,140	5.4	506,134	6.2	17,636	7.6	37,768	6.0	2,015,678	5.6
1979...........	2,229,287	8.4	726,293	8.9	18,880	8.1	48,398	7.7	3,022,858	8.5
1980...........	2,455,042	9.2	789,167	9.6	19,553	8.4	50,516	8.0	3,314,278	9.3
1981...........	2,628,813	9.9	783,167	9.5	19,843	8.6	50,808	8.0	3,482,631	9.7
1982...........	2,833,686	10.6	784,331	9.6	19,023	8.2	53,864	8.5	3,690,904	10.3
1983...........	2,928,773	11.0	791,582	9.6	18,354	7.9	58,280	9.2	3,796,989	10.6
1984...........	2,959,625	11.1	829,731	10.1	18,517	8.0	59,449	9.4	3,867,322	10.8
1985...........	3,071,407	11.5	841,602	10.3	19,924	8.6	62,284	9.8	3,995,217	11.2
1986...........	3,176,620	11.9	825,587	10.1	19,885	8.6	61,905	9.8	4,083,997	11.4
1987...........	880,583	3.3	231,855	2.8	5,741	2.5	19,692	3.1	1,137,871	3.2
TOTAL....	**26,687,691**	**100.0**	**8,203,360**	**100.0**	**232,011**	**100.0**	**632,386**	**100.0**	**35,755,448**	**100.0**

NOTE: The figures do not include vehicles of 550 c.c. & less (360 c.c. & less up to the end of 1975).

MINISTRY OF TRANSPORT

Diesel Vehicles in Use by Type

	Cars	% of Total Cars	Trucks	% of Total Trucks	Buses	% of Total Buses	Special Purpose Vehicles	% of Total S.P.V.	Total	% of Total Vehicles
1962....	1,492	0.2	193,486	7.5	61,764	85.7	29,770	29.8	286,512	7.9
1963....	9,134	0.7	246,755	7.7	69,734	85.7	42,856	35.9	368,479	7.9
1964....	13,232	0.8	302,467	7.8	77,485	83.3	56,631	40.0	449,815	7.8
1965....	13,697	0.6	350,905	7.7	83,785	81.6	69,038	43.3	517,425	7.4
1966....	15,019	0.5	434,592	8.1	89,788	78.6	85,596	46.7	624,995	7.4
1967....	14,615	0.4	541,530	8.6	96,187	74.4	109,014	50.5	761,346	7.3
1968....	13,504	0.3	650,953	9.0	101,991	68.8	138,751	54.6	905,199	7.0
1969....	11,985	0.2	763,791	9.5	108,647	63.9	170,597	57.2	1,055,020	6.8
1970....	10,738	0.1	884,882	10.4	110,698	58.9	205,143	60.1	1,211,461	6.8
1971....	8,328	0.1	1,011,815	11.4	114,167	58.7	239,620	61.2	1,373,930	6.8
1972....	4,853	0.0	1,157,203	12.3	119,806	59.1	288,723	64.6	1,570,585	7.0
1973....	3,942	0.0	1,341,640	13.5	124,703	58.7	338,481	66.9	1,808,766	7.2
1974....	3,129	0.0	1,468,728	14.3	133,869	60.2	375,536	68.2	1,981,262	7.4
1975....	4,220	0.0	1,568,244	15.5	143,278	63.3	404,196	68.9	2,119,938	7.5
1976....	12,969	0.1	1,720,323	15.9	143,368	64.5	438,551	70.3	2,315,211	7.7
1977....	39,383	0.2	1,900,745	16.8	151,047	67.2	479,981	72.1	2,571,156	8.0
1978....	90,052	0.4	2,131,624	17.9	159,725	70.4	525,663	73.9	2,907,064	8.5
1979....	164,899	0.7	2,429,434	19.3	168,883	73.7	574,667	75.9	3,337,883	9.2
1980....	302,217	1.3	2,691,335	20.4	177,482	77.2	609,034	77.0	3,780,068	10.0
1981....	431,695	1.8	2,920,091	20.9	185,348	80.3	642,064	78.0	4,179,198	10.5
1982....	605,066	2.4	3,167,352	21.5	192,147	83.2	670,092	78.7	4,634,657	11.2
1983....	819,279	3.1	3,434,113	22.2	198,173	86.0	700,063	79.6	5,151,628	12.0
1984....	1,028,938	3.8	3,718,199	22.9	203,234	88.3	731,694	80.5	5,682,065	12.8
1985....	1,248,196	4.5	4,003,083	23.4	208,994	90.4	766,071	81.4	6,226,344	13.5
1986....	1,478,571	5.2	4,277,624	23.6	214,177	92.1	803,190	82.2	6,773,562	14.1
1987....	1,726,740	5.9	4,602,385	24.0	219,176	93.6	849,504	82.7	7,397,805	14.8

NOTE: The figures are as of the end of December and include three wheelers.

MINISTRY OF TRANSPORT

KOREA - PRODUCTION 1962-1987

Motor Vehicles by Type

Year	Passenger Cars	Trucks	Buses	Total
1962............	1,710	67	0	1,777
1963............	1,063	191	0	1,254
1964............	216	33	0	249
1965............	106	35	0	141
1966............	3,117	313	0	3,430
1967............	4,983	1,385	236	6,604
1968............	11,630	5,085	942	17,657
1969............	19,494	9,618	1,882	30,994
1970............	14,487	10,529	3,803	28,819
1971............	12,428	7,511	3,063	23,002
1972............	9,525	6,542	2,581	18,648
1973............	12,751	10,069	3,494	26,314
1974............	9,069	17,276	3,945	30,290
1975............	18,498	14,973	3,808	37,279
1976............	26,701	19,376	3,468	49,545
1977............	43,981	35,776	5,453	85,210
1978............	86,823	64,856	7,279	158,958
1979............	113,564	78,576	12,307	204,447
1980............	57,225	53,857	12,053	123,135
1981............	68,760	52,116	13,358	134,234
1982............	94,460	47,199	20,931	162,590
1983............	121,987	73,438	25,594	221,019
1984............	158,503	80,304	26,554	265,361
1985............	264,458	84,614	29,090	378,162
1986............	457,383	107,777	36,386	601,546
1987............	793,125	128,183	58,431	979,739

KOREA AUTO INDUSTRIES ASSOCIATION COOP. ASSOCIATION

KOREA - PRODUCTION 1975-1987

Motor Vehicles by Manufacturer and Type

	Hyundai				Daewoo				Dong-A			
	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total
1975......	4,722	2,024	346	7,092	2,659	1,382	4,464	8,505	915	0	0	915
1976......	14,826	1,851	2,612	19,289	3,788	1,384	3,432	8,604	1,096	0	44	1,140
1977......	27,466	1,773	9,015	38,254	4,270	2,418	7,309	13,997	1,697	0	453	2,150
1978......	57,054	3,428	21,297	81,779	13,162	3,061	11,537	27,760	1,130	0	1,373	2,503
1979......	71,744	5,206	26,895	103,845	18,430	5,867	14,396	38,693	1,250	14	671	1,935
1980......	39,701	5,756	15,782	61,239	7,500	4,737	12,176	24,413	1,299	528	1,050	2,877
1981......	52,961	6,266	10,824	70,051	8,888	3,635	7,805	20,328	2,158	563	1,733	4,454
1982....	78,071	3,723	9,189	90,983	14,845	3,878	4,073	22,796	1,009	384	1,747	3,140
1983......	93,015	2,806	12,296	108,117	27,406	3,219	4,521	35,146	1,430	268	3,820	5,518
1984......	123,110	3,578	14,183	140,871	33,876	3,329	5,152	42,357	1,517	433	2,479	4,429
1985......	225,970	4,296	10,489	240,755	36,805	3,651	4,479	44,935	1,683	351	1,964	3,998
1986......	408,177	4,445	16,312	428,934	47,082	3,595	5,149	55,826	2,098	159	3,502	5,759
1987......	544,648	18,422	43,746	606,816	149,639	3,220	9,366	162,225	3,306	107	2,249	5,662

	Kia				Asia			
	Passenger Cars	Buses	Trucks	Total	Passenger Cars	Buses	Trucks	Total
1975......	10,202	0	10,152	20,354	0	402	11	413
1976......	6,991	0	13,259	20,250	0	233	29	262
1977......	10,548	0	18,936	29,484	0	1,262	63	1,325
1978......	16,477	0	29,269	45,746	0	790	1,371	2,161
1979......	22,140	0	36,108	58,248	0	1,220	375	1,595
1980......	8,725	0	24,644	33,369	0	1,032	188	1,220
1981......	4,753	1,022	30,264	36,039	0	1,872	257	2,129
1982......	535	11,330	30,660	42,525	0	1,616	1,123	2,739
1983......	136	17,275	46,227	63,638	0	2,026	6,283	8,309
1984......	0	17,340	57,664	75,004	0	1,874	642	2,516
1985......	0	18,522	66,409	84,931	0	2,270	1,210	3,480
1986......	26	24,020	79,961	104,007	0	4,167	2,418	6,585
1987......	95,532	30,464	71,098	197,094	0	6,218	1,194	7,412

NOTE: Dong-A purchased Keohwa in 1986. Passenger car production for Keohwa for the years 1975-1986 is included under Dong-A.

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - EXPORTS 1982-1987

Motor Vehicles by Manufacturer and Type

Manufacturer	1982	1983	1984	1985	1986	1987
HYUNDAI						
Passenger Car	13,573	16,052	48,286	118,583	297,964	403,419
Trucks	3,893	2,448	2,079	1,454	3,982	4,356
Buses	77	-	11	4	188	149
Total	**17,543**	**18,500**	**50,376**	**120,041**	**302,134**	**407,924**
DAEWOO						
Passenger Car	114	288	444	516	712	71,082
Trucks	337	53	179	273	141	336
Buses	63	16	50	90	6	115
Total	**514**	**357**	**673**	**879**	**859**	**71,533**
KIA						
Passenger Car	380	-	-	-	26	60,336
Trucks	478	440	622	694	1,126	1,660
Buses	10	160	450	628	324	1,414
Total	**868**	**600**	**1,072**	**1,322**	**1,476**	**63,410**
ASIA						
Trucks	-	-	-	710	1,510	2,162
Buses	14	10	43	23	85	623
Total	**14**	**10**	**43**	**733**	**1,595**	**2,785**
KEOHWA						
Passenger Car	66	65	48	*	*	*
DONG-A						
Passenger Car	-	-	-	111	176	394
Trucks	102	14	16	21	127	253
Buses	51	6	7	-	2	11
Total	**153**	**20**	**23**	**132**	**305**	**658**
OTHERS						
Trucks	1,159	4,958	115	3	0	0
TOTAL						
Passenger Car	14,133	16,405	48,778	119,210	298,878	535,231
Trucks	5,969	7,913	3,011	3,155	6,886	8,767
Buses	215	192	561	745	605	2,312
Total	**20,317**	**24,510**	**52,350**	**123,110**	**306,369**	**546,310**

* Reported under Dong-A.

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - EXPORTS 1975-1987

Motor Vehicles By Countries of Destination

Year	Asia	Middle East Asia	North America	South America	Europe	Africa	Oceania	Total
1975..........	31	0	0	0	0	0	0	31
1976..........	232	466	0	235	25	285	0	1,243
1977..........	119	1,747		5,584	211	1,429	45	9,136
1978..........	1,748	5,827	1	8,384	5,412	4,875	90	26,337
1979..........	829	6,960	0	8,047	9,610	5,988	52	31,486
1980..........	1,703	5,531	0	9,932	5,644	2,408	35	25,253
1981..........	2,926	3,290	6	7,890	7,391	4,699	182	26,384
1982..........	2,468	2,815	18	2,535	10,806	1,345	330	20,317
1983..........	835	6,646	2,508	854	11,248	2,143	276	24,510
1984..........	2,604	2,903	32,219	2,330	9,692	1,906	696	52,350
1985..........	924	5,220	103,874	3,524	8,050	916	602	123,110
1986..........	2,707	11,332	268,485	6,451	12,028	789	4,577	306,369
1987..........	7,284	12,630	474,400	12,672	28,327	2,413	8,584	546,310
% Increase Decrease 1987/1986	**169%**	**11%**	**77%**	**96%**	**136%**	**206%**	**88%**	**78%**

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - SALES 1982-1987

Motor Vehicles by Manufacturer and Type

	1982	1983	1984	1985	1986	1987
PASSENGER CARS						
Daewoo	14,591	27,511	33,635	37,479	46,906	148,683
Dong-A/Keohwa	1,033	1,419	1,539	1,761	2,079	3,128
Hyundai	77,219	92,131	120,865	216,129	406,331	542,264
Kia	769	132	-	-	26	90,604
Total	**93,612**	**121,193**	**156,039**	**255,369**	**455,342**	**784,679**
TRUCKS AND SPECIAL VEHICLES						
Asia	1,216	6,266	639	1,178	2,403	3,376
Daewoo	5,284	4,509	5,143	4,710	4,881	9,365
Dong-A	1,668	3,597	2,440	1,881	3,503	2,266
Hyundai	8,530	11,393	13,969	10,358	12,983	38,918
Kia	30,531	45,996	57,498	66,954	79,610	70,907
Others	322	1,546	258	45	413	435
Total	**47,551**	**73,307**	**79,947**	**85,126**	**103,793**	**125,267**
BUSES						
Asia	1,579	2,000	1,941	2,230	3,829	6,054
Daewoo	3,839	3,248	3,305	3,715	3,437	3,281
Dong-A	375	262	371	288	159	107
Hyundai	3,897	3,174	3,495	4,164	4,196	16,400
Kia	11,311	17,241	17,346	18,500	23,864	30,570
Total	**21,001**	**25,925**	**26,458**	**28,897**	**35,485**	**56,412**
TOTAL MOTOR VEHICLES						
Asia	2,795	8,266	2,580	3,408	6,232	9,430
Daewoo	23,714	35,268	42,083	45,904	55,224	161,329
Dong-A	3,076	5,278	4,350	3,930	5,741	5,501
Hyundai	89,646	106,698	138,329	230,651	423,510	597,582
Kia	42,611	63,369	74,844	85,454	103,500	192,081
Others	322	1,546	258	45	413	435
Total	**162,164**	**220,425**	**262,444**	**369,392**	**594,620**	**966,358**

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - TOTAL REGISTRATIONS 1970-1987

Motor Vehicles by Type and Use

	BY TYPE				BY USE	
Year	Passenger Cars	Trucks	Buses	Total	Private	Commercial
1970	60,677	52,863	15,831	129,371	55,522	73,849
1971	67,582	59,344	17,411	144,337	66,729	77,608
1972	70,244	62,241	17,550	150,035	73,577	76,358
1973	78,334	73,509	18,871	170,714	90,075	80,639
1974	76,462	87,022	20,060	183,544	101,053	82,491
1975	84,212	94,491	21,818	200,521	112,912	87,609
1976	96,099	106,578	23,643	226,320	136,776	89,544
1977	125,613	122,989	26,710	275,312	175,526	99,786
1978	184,886	169,053	30,597	384,536	258,876	125,660
1979	241,422	215,259	37,697	494,378	348,265	146,113
1980	249,102	236,164	42,463	527,729	378,019	149,710
1981	267,605	253,554	50,595	571,754	414,511	157,243
1982	305,811	274,859	66,326	646,996	479,346	167,650
1983	380,993	317,041	87,282	785,316	602,671	182,645
1984	465,149	375,152	108,018	948,319	746,711	201,608
1985	556,659	428,462	128,309	1,113,430	901,690	211,740
1986	664,226	490,581	154,627	1,309,434	1,076,631	232,803
1987	844,350	566,569	200,456	1,611,375	1,338,317	273,058

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

TAIWAN - PRODUCTION, SALES, REGISTRATIONS 1973-1987

Passenger Cars by Size

	1987	1986	1985	1984	1983	1982	1981
Small Automobile Production (Units)	258,560	180,425	156,716	169,891	156,761	133,654	137,598
Small Automobile Sales (Units)	256,710	179,421	159,436	169,442	155,309	134,729	136,901
Sales Growth Rates (%)	43.1	12.5	-5.9	9.1	15.3	-1.6	5.1
Large Automobile Production (Units)	5,849	3,731	2,921	1,323	1,035	538	303
Large Automobile Sales (Units)	5,859	3,672	2,987	1,752	662	376	275
Sales Growth Rates (%)	59.6	22.9	70.5	164.7	76.1	36.7	-45.3

DEPARTMENT OF STATISTICS, MINISTRY OF ECONOMIC AFFAIRS

Total Motor Vehicle Registrations by Type

	Passenger Vehicles	Light Trucks	Small Passenger Cars	Rate of Growth	Population (10,000)	Rate of Ownership	Bus	Heavy Trucks	Large Passenger Cars	Rate of Growth	Rate of Ownership
1973	95,113	41,181	136,294	0.0	1,556	114.2	10,165	27,172	37,337	0.0	416.7
1974	122,517	55,715	178,232	30.8	1,585	88.9	11,191	33,841	45,032	20.6	352.0
1975	144,860	71,300	216,160	21.3	1,615	74.7	12,443	35,699	48,142	6.9	335.5
1976	170,984	88,089	259,073	19.9	1,651	63.7	13,724	41,764	55,488	15.3	297.5
1977	209,921	100,824	313,745	21.1	1,681	53.6	14,904	45,698	60,602	9.2	277.4
1978	255,667	112,309	367,976	17.3	1,714	46.6	14,959	49,000	63,959	5.5	268.0
1979	340,663	141,196	481,859	30.9	1,748	36.3	16,265	60,106	76,371	19.4	228.9
1980	425,443	175,268	600,711	24.7	1,781	29.6	18,004	62,253	80,257	5.1	221.9
1981	506,291	211,304	717,595	19.5	1,814	25.3	18,790	66,562	85,352	6.3	212.5
1982	592,154	245,170	837,727	16.7	1,845	22.0	19,181	69,385	88,566	3.8	208.3
1983	687,860	278,689	966,549	15.4	1,873	19.4	20,458	73,871	94,329	6.5	198.6
1984	807,155	309,015	1,116,170	15.5	1,907	17.1	20,445	79,744	100,189	6.2	190.3
1985	915,598	325,173	1,240,771	11.1	1,928	15.9	20,845	83,353	104,198	4.0	184.7
1986	1,046,660	332,091	1,378,751	11.1	1,945	14.1	21,698	86,121	107,819	3.5	180.4
1987	1,254,955	358,879	1,613,834	17.1	1,967	12.2	21,608	92,221	113,829	5.6	172.8

MINISTRY OF COMMUNICATIONS, BUREAU OF STATISTICS

TAIWAN - PRODUCTION 1987

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Light Trucks	Heavy Trucks	Chassis	Total
YUE LOONG MOTOR					
1,200 c.c.	21,206	3,423	0	5,880	30,509
1,300 c.c.	4,007	0	0	0	4,007
1,500 c.c.	2,820	0	0	920	3,740
1,600 c.c.	9,483	0	0	1,814	11,297
1,800 c.c.	15,285	0	0	0	15,285
2,000 c.c.	2,602	0	0	4,789	7,391
2,200 c.c.	0	0	0	7,919	7,919
3,000 c.c.	577	0	0	0	577
Total	**55,980**	**3,423**	**0**	**21,322**	**80,725**
FORD LIO HO MOTOR					
800 c.c.	3,421	3,194	0	0	6,615
1,300 c.c.	20,295	0	0	0	20,295
1,500 c.c.	11,892	1,878	0	574	14,344
1,600 c.c.	7,343	0	0	0	7,343
1,800 c.c.	4,750	0	0	0	4,750
2,000 c.c.	3,501	0	0	0	3,501
Total	**51,202**	**5,072**	**0**	**574**	**56,848**
SAN FU MOTORS					
700 c.c.	3,066	3,429	0	0	6,495
1,400 c.c.	5,617	0	0	0	5,617
1,800 c.c.	4,485	0	0	0	4,485
2,000 c.c.	1,969	0	0	0	1,969
Total	**15,137**	**3,429**	**0**	**0**	**18,566**
SAN YANG					
1,500 c.c.	35,053	0	0	0	35,053
Total	**35,053**	**0**	**0**	**0**	**35,053**
YEU TYAN					
1,000 c.c.	15,812	4,835	0	0	20,647
1,600 c.c.	4,496	0	0	0	4,496
1,900 c.c.	3,122	0	0	0	3,122
Total	**23,430**	**4,835**	**0**	**0**	**28,265**
CHINA MOTOR					
800 c.c.	8,830	10,146	0	0	18,976
1,600 c.c.	5,059	2,827	0	389	8,275
3,298 c.c.	0	0	0	898	898
6,557 c.c.	0	0	127	0	127
6,919 c.c.	0	0	196	0	196
11,149 c.c.	0	0	191	0	191
Total	**13,889**	**12,973**	**514**	**1,287**	**28,663**
KUOZUI MOTORS					
3,431 c.c.	0	0	456	0	456
4,009 c.c.	0	0	657	0	657
6,443 c.c.	624	1,004	0	0	1,628
8,821 c.c.	0	112	0	0	112
9,419 c.c.	0	0	228	0	228
13,267 c.c.	0	0	276	0	276
16,745 c.c.	0	0	1,041	0	1,041
Total	**624**	**1,116**	**2,658**	**0**	**4,398**
TOTAL	**195,315**	**30,848**	**3,172**	**23,183**	**252,518**

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

TAIWAN - SALES 1986-1987

Domestic Motor Vehicles by Manufacturer and Type

	Passenger Cars		Trucks		Chassis		Light Trucks	
	1986	1987	1986	1987	1986	1987	1986	1987
YUE LOONG								
1,200 c.c.	17,372	20,956	3,143	0	0	5,759	0	3,322
1,300 c.c.	4,487	4,223	0	0	0	0	0	0
1,500 c.c.	11,076	3,244	0	0	0	860	0	0
1,600 c.c.	664	7,555	0	0	1,270	1,807	0	0
1,800 c.c.	7,497	14,868	0	0	5,733	0	0	0
2,000 c.c.	3,539	2,599	0	0	1,411	4,782	0	0
2,200 c.c.	0	0	6,428	0	0	7,857	0	0
2,400 c.c.	109	0	0	0	0	0	0	0
2,800 c.c.	189	506	0	0	0	0	0	0
Total	**44,933**	**53,951**	**9,571**	**0**	**8,414**	**21,065**	**0**	**3,322**
FORD LIO HO								
800 c.c.	2,455	3,531	1,784	0	0	0	0	3,401
1,300 c.c.	12,622	21,786	0	0	0	0	0	0
1,500 c.c.	5,677	11,952	1,232	0	214	611	0	1,912
1,800 c.c.	3,234	4,804	0	0	0	0	0	0
2,000 c.c.	1,838	3,516	0	0	0	0	0	0
2,800 c.c.	405	0	0	0	0	0	0	0
Total	**26,231**	**45,589**	**3,016**	**0**	**214**	**611**	**0**	**5,313**
SAN FU MOTORS								
600 c.c.	260	0	833	0	0	0	0	0
700 c.c.	2,059	3,481	2,015	0	0	0	0	3,113
1,400 c.c.	5,952	5,739	0	0	0	0	0	0
1,800 c.c.	2,717	4,525	0	0	0	0	0	0
2,000 c.c.	0	1,858	0	0	0	0	0	0
Total	**10,988**	**15,603**	**2,848**	**0**	**0**	**0**	**0**	**3,113**
SAN YANG IND.								
1,500 c.c.	20,284	34,903	0	0	0	0	0	0
Total	**20,284**	**34,903**	**0**	**0**	**0**	**0**	**0**	**0**
YEU TYAN								
1,000 c.c.	9,529	15,770	0	0	0	0	0	4,835
1,600 c.c.	2,752	4,440	0	0	0	0	0	0
2,000 c.c.	1,588	3,230	0	0	0	0	0	0
Total	**13,869**	**23,440**	**0**	**0**	**0**	**0**	**0**	**4,835**
CHINA MOTOR								
600 c.c.	217	0	283	0	46	0	0	0
700 c.c.	0	0	1,186	0	0	0	0	0
800 c.c.	7,681	8,731	8,638	0	0	0	0	10,194
1,500 c.c.	617	0	388	0	238	0	0	0
1,600 c.c.	2,724	5,055	1,125	0	60	389	0	2,800
3,298 c.c.	0	0	0	0	515	902	0	0
6,443 c.c.	0	0	0	125	0	0	0	0
6,919 c.c.	0	0	0	182	0	0	0	0
11,149 c.c.	0	0	0	200	0	0	0	0
Total	**11,239**	**13,786**	**11,620**	**507**	**859**	**1,291**	**0**	**12,994**
KUOZUI MOTOR								
3,431 c.c.	0	0	1,023	450	0	0	0	0
4,009 c.c.	0	0	0	719	0	0	0	0
6,443 c.c.	665	613	534	0	0	0	0	1,013
8,821 c.c.	60	0	54	0	0	0	0	108
9,419 c.c.	0	0	0	224	0	0	0	0
10,308 c.c.	0	0	96	0	0	0	0	0
13,267 c.c.	0	0	83	289	0	0	0	0
16,745 c.c.	0	0	429	1,032	0	0	0	0
Total	**725**	**613**	**2,219**	**2,714**	**0**	**0**	**0**	**1,121**
TOTAL	**128,269**	**187,885**	**29,420**	**3,221**	**9,487**	**22,967**	**0**	**30,698**

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION and CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL

EUROPE

AUSTRIA	102
BELGIUM	106
DENMARK	114
EUROPEAN COMMUNITY	115
FINLAND	127
FRANCE	130
GERMANY, WEST	151
GREECE	174
IRELAND	176
ITALY	180
LUXEMBOURG	195
NETHERLANDS	199
NORDIC COUNTRIES	211
NORWAY	214
PORTUGAL	216
SPAIN	224
SWEDEN	235
SWITZERLAND	246
TURKEY	250
UNITED KINGDOM	255

AUSTRIA - PRODUCTION 1970-1977

Motor Vehicle Production by Type

	Passenger Cars & Kombi	Trucks	Buses	Total
1970..........	1,172	5,835	184	7,191
1971..........	589	6,066	202	6,857
1972..........	381	5,820	240	6,441
1973..........	329	6,030	263	6,622
1974..........	1,469	6,591	307	8,367
1975..........	284	6,536	295	7,115
1976..........	1	7,911	373	8,285
1977..........	–	7,583	313	7,896
1978..........	31	5,485	395	5,911
1979..........	2,806	6,236	293	9,335
1980..........	7,555	7,422	284	15,261
1981..........	7,073	6,247	274	13,594
1982..........	7,051	7,810	294	15,155
1983..........	6,148	5,769	300	12,217
1984..........	5,629	5,027	343	10,999
1985..........	7,118	6,331	274	13,723
1986..........	6,801	4,616	290	11,707
1987..........	6,958	3,472	276	10,706

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - PRODUCTION, EXPORTS, IMPORTS, REGISTRATIONS 1986-1987

Motor Vehicle Production and Exports by Type

	1987		1986	
	Production	Exports	Production	Exports
PASSENGER CARS	6,958	6,673	6,801	6,255
TRUCKS	3,472	1,121	4,616	2,381
Up to 4 tons	308	230	67	140
8 - 10 tons	75	3	84	4
10 - 12 tons	218	19	327	29
12 - 16 tons	1,172	119	957	228
16 tons & over	1,699	750	3,181	1,980
BUSES	276	28	290	70
TOTAL	10,706	7,822	11,707	8,706

Motor Vehicle Imports by Type

PASSENGER CARS (Including station wagons & kombi)	239,917	267,217
TRUCKS	28,025	24,984
Chassis Road Weight over 7,000 kg.	1,615	1,406
Chassis Road Weight 7,000-1,500 kg.	6,218	7,287
Chassis Road Weight under 1,500 kg.	18,157	16,237
Chassis	35	54
TRUCK TRACTORS	866	823
Under 1,500 kg	9	11
1,500 - 7,000 kg	527	566
Over 7,000 kg	330	246
BUSES	342	305
SPECIAL VEHICLES	390	346
TOTAL VEHICLES	269,540	293,675

New Motor Vehicle Registrations by Type

Passenger Cars\Kombi	243,221	262,175
Trucks	23,792	22,033
Truck Tractors (1)	8,746	9,019
Buses	567	515
Special Vehicles	1,120	878
TOTAL REGISTRATIONS	277,446	294,620

(1) Agricultural tractors included.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

AUSTRIA - NEW REGISTRATIONS 1986-1987

Passenger Cars By Manufacturer

	1986	1987
Alfa-Romeo.......	2,287	1,839
BMW..............	7,287	5,435
Daihatsu.........	1,506	2,451
Fiat.............	13,804	11,631
Ford.............	26,170	23,132
G.M.-Opel........	31,332	27,854
Honda............	5,536	5,047
Jaguar...........	126	138
Lada.............	1,962	3,146
Lancia...........	1,360	1,163
Mazda............	22,118	19,663
Mercedes-Benz....	10,379	9,277
Mitsubishi.......	6,859	8,522
Nissan...........	13,070	13,732
PSA Concern......	16,920	16,981
Citroen.........	6,313	7,685
Peugeot/Talbot.	10,607	9,296
Porsche..........	484	254
Renault..........	12,284	11,725
Rover Group......	397	395
Saab.............	465	325
Skoda............	992	1,353
Subaru...........	3,962	4,136
Suzuki...........	3,902	5,168
Toyota...........	16,296	17,271
V.W..............	58,901	49,270
Volkswagen.....	46,774	40,308
Audi...........	10,641	7,591
Seat...........	1,486	1,371
Volvo............	3,663	2,954
Others...........	333	359
TOTAL............	262,175	243,221

R.A.I.

AUSTRIA - REGISTRATIONS 1970-1987

New Registrations by Type

	Passenger Cars & Kombi	Trucks	Truck Tractors	Other Trucks	New Buses	Total
1970........	127,392	14,748	11,974	2,297	428	156,839
1971........	195,192	15,214	12,622	2,004	463	225,495
1972........	211,624	18,890	13,901	2,178	634	247,227
1973........	186,982	13,323	10,725	1,955	448	213,434
1974........	166,981	12,460	10,709	1,825	584	192,559
1975........	185,167	10,365	10,515	1,519	586	208,152
1976........	225,467	15,350	11,838	1,858	795	255,308
1977........	295,936	16,243	11,884	1,813	747	326,623
1978........	158,313	16,374	10,942	1,701	814	188,144
1979........	214,297	18,667	11,159	1,889	714	246,726
1980........	227,548	20,225	12,475	2,127	725	263,100
1981........	198,659	18,516	10,503	1,877	576	230,131
1982........	201,155	16,929	10,463	712	602	229,861
1983........	256,676	18,928	11,105	803	544	288,056
1984........	215,640	19,644	10,325	776	655	247,040
1985........	242,670	20,906	9,820	824	577	274,797
1986........	262,175	22,033	9,019	878	515	294,620
1987........	243,221	23,792	8,748	1,120	587	277,446

Total Registrations by Type

	Passenger Cars	Kombi	Trucks	Truck Tractors	Other Trucks	Buses	Total
1970........	1,041,527	155,057	121,048	250,381	30,113	6,804	1,604,930
1971........	1,153,498	171,664	128,068	259,841	31,293	6,906	1,751,270
1972........	1,267,171	192,992	137,805	269,813	32,222	7,269	1,907,272
1973........	1,334,140	206,609	139,730	275,865	32,852	7,360	1,996,556
1974........	1,403,375	232,551	143,841	283,914	33,583	7,704	2,104,968
1975........	1,455,638	265,084	146,041	291,578	33,808	7,964	2,200,113
1976........	1,501,114	326,936	150,990	299,968	34,147	8,143	2,321,298
1977........	1,554,413	410,837	155,844	307,671	34,860	8,420	2,472,045
1978........	1,580,870	459,398	162,387	315,454	35,250	8,509	2,561,868
1979........	1,602,317	536,361	172,464	323,535	36,145	8,678	2,679,500
1980........	1,621,811	625,139	183,724	333,396	37,338	8,980	2,810,388
1981........	1,609,421	703,511	190,296	339,508	37,952	9,147	2,889,833
1982........	1,587,386	773,685	192,987	345,280	38,672	9,184	2,947,194
1983........	1,555,873	858,593	197,125	351,920	39,303	9,154	3,011,968
1984........	2,468,452*		203,322	358,417	40,823	9,200	3,080,214
1985........	2,530,800*		206,746	364,317	42,089	9,183	3,153,135
1986........	2,609,390*		212,463	369,924	43,485	9,209	3,244,471
1987........	2,684,780*		221,139	375,352	45,484	9,267	3,336,022

* Includes Kombi.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICHS

BELGIUM - PRODUCTION / ASSEMBLIES 1987

Motor Vehicles by Manufacturer, Type and Model

	Passenger Cars	Station Wagons	Light Trucks	Trucks	Mini-Buses	Buses	4X4	Special Vehicles	Total
APAL	28	–	–	–	–	–	–	–	28
FORD WERKE	228,492	47,513	55,408	–	2,618	357	–	–	334,388
Sierra	228,492	47,513	–	–	–	–	–	–	
Transit	–	–	55,408	–	–	–	–	–	
GENERAL MOTORS	393,738	–	–	–	–	–	–	–	393,738
Opel									
Ascona	124,634	–	–	–	–	–	–	–	
Kadett	260,002	–	–	–	–	–	–	–	
Manta	9,102	–	–	–	–	–	–	–	
MOL	–	–	–	–	–	–	–	27	27
RENAULT	106,542	49,106	–	–	–	–	–	–	155,648
RX 40	71,862	49,106	–	–	–	–	–	–	
R21	34,680	–	–	–	–	–	–	–	
VAN HOOL–	–	–	–	–	–	492	–	–	492
VOLKSWAGEN	209,498	–	–	–	–	–	–	–	209,498
Golf	209,498	–	–	–	–	–	–	–	
VOLVO	58,076	30,416	–	13,762	–	101	–	–	102,355
740	51,333	28,753	–	–	–	–	–	–	
760	6,743	1,663	–	–	–	–	–	–	
TOTAL 1987	996,374	127,035	55,408	13,762	2,618	950	–	27	1,196,174
TOTAL 1986	946,139	95,467	56,471	12,760	3,080	902	–	62	1,114,881

F.E.B.I.A.C.

BELGIUM - EXPORTS 1982-1987

Motor Vehicles by Type

	1982	1983	1984	1985	1986	1987
Passenger Cars.....	807,892	841,374	771,798	887,594	925,895	1,018,516
Station Wagons.....	95,035	89,280	47,517	44,016	68,157	77,001
Minibuses..........	2,767	1,572	2,116	1,416	2,804	2,558
Light Trucks.......	31,067	21,942	36,099	34,130	55,646	54,131
Trucks.............	10,854	10,087	11,222	10,866	11,895	12,749
Buses..............	960	1,080	884	687	755	827
Road Tractors......	236	65	45	39	74	95
Special Vehicles...	198	1,390	1,120	1,292	895	919
TOTAL..............	948,809	966,790	870,801	979,840	1,065,921	1,166,796

Passenger Vehicles by Country of Destination

	1982	1983	1984	1985	1986	1987
Austria............	16,880	27,996	23,839	24,288	23,890	18,303
Canada.............	–	1	–	2	–	–
Chile..............	1	–	–	1	1	–
Czechoslovakia.....	2	4	–	6	–	30
Denmark............	11,013	13,187	17,471	17,869	19,835	13,455
Finland............	7,448	4,226	4,097	6,415	8,045	9,761
France.............	163,224	182,351	138,583	179,968	184,615	228,142
Germany, West......	282,001	328,620	314,417	306,531	343,238	365,903
Greece.............	521	441	1,757	112	10	1
Iceland............	2,455	879	2,998	–	16	2,880
Ireland............	1,558	3,875	3,920	2,464	1,701	1,176
Israel.............	3,140	2,426	–	8	6	634
Italy..............	91,534	67,160	57,800	86,836	87,722	103,842
Japan..............	2	26	11	3	902	1,525
Luxembourg.........	23,621	21,899	23,932	22,605	24,110	24,291
Morocco............	98	31	–	–	–	–
Norway.............	11,422	9,239	7,962	14,091	16,942	9,476
Poland.............	10	45	618	44	154	37
Portugal...........	163	668	102	88	281	579
Spain..............	10,335	7,257	3,455	13,838	30,239	60,157
Sweden.............	9,184	10,808	6,739	16,867	15,841	19,044
Switzerland........	21,680	20,778	11,884	12,400	13,773	16,572
The Netherlands....	78,710	74,985	63,300	94,539	112,284	91,203
United Kingdom.....	145,201	139,937	94,706	98,377	85,850	91,319
Uruguay............	67	–	–	–	–	–
U.S.A..............	4,009	14,503	18,999	28,852	20,553	29,209
Yugoslavia.........	295	173	585	23	568	597
Other Countries....	900	711	24,456	6,999	6,280	9,939
TOTAL..............	905,494	932,226	821,431	933,026	996,656	1,098,075

F.E.B.I.A.C.

BELGIUM - IMPORTS 1982-1987

Motor Vehicles by Type

	1982	1983	1984	1985	1986	1987
Passenger Cars.....	332,863	356,948	343,044	356,991	378,952	405,838
Station Wagons.....	22,880	16,815	15,111	16,720	20,041	19,346
Minibuses..........	318	412	782	991	875	910
Light Trucks.......	21,481	15,622	18,879	21,292	26,264	26,728
Trucks.............	3,791	4,060	4,200	4,875	5,112	5,717
Buses..............	247	156	171	199	184	208
Road Tractors......	1,646	1,381	1,594	1,904	2,488	2,793
Special Vehicles...	848	8,370	9,570	9,854	11,290	9,793
TOTAL..............	383,874	403,764	393,351	412,826	445,206	471,331

Passenger Cars by Country of Origin

	1982	1983	1984	1985	1986	1987
Germany, West......	121,895	122,528	125,796	128,848	136,003	155,993
Germany, East......	1,027	1,005	1,007	1,203	1,004	718
South Korea........	647	783	835	–	120	1,000
Spain..............	–	1,424	4,591	4,408	6,500	6,614
France.............	94,869	83,531	89,627	105,612	100,196	105,730
Italy..............	24,162	29,821	29,194	19,907	25,330	20,808
Japan..............	78,733	101,078	76,827	78,515	89,916	91,883
The Netherlands....	3,267	3,264	3,628	4,168	5,635	5,727
Poland.............	520	384	–	986	1,040	342
Romania............	6	–	–	–	7	–
United Kingdom.....	8,309	7,479	8,574	8,817	5,091	5,722
Sweden.............	1,862	2,418	3,388	3,491	4,100	4,312
Czechoslovakia.....	2,457	2,588	2,437	2,951	3,549	2,466
U.S.S.R............	17,901	17,279	12,606	15,219	20,737	24,405
U.S.A..............	86	27	2	7	56	160
Yugoslavia.........	120	366	425	570	584	214
TOTAL..............	355,861	373,975	358,937	374,702	399,868	426,094

F.E.B.I.A.C.

BELGIUM - PRODUCTION, NEW REGISTRATIONS, EXPORTS 1987

Motor Vehicles by Manufacturer

	Production		Registrations		Exports	
	Passenger Cars	Trucks	Passenger Cars	Trucks	Passenger Cars	Trucks
BMW	–	–	10,015	–	–	–
Daimler-Benz	–	–	12,260	3,136	–	–
G.M./Opel	393,738	–	47,280	565	373,050	–
M.A.N.	–	–	–	268	–	–
Volkswagen/Audi	209,498	–	60,014	3,167	197,699	–
PSA	–	–	57,335	5,249	–	–
Renault	155,648	–	35,339	5,242	150,319	–
Ford	276,005	58,383	39,487	2,826	265,503	55,809
British Leyland	–	–	4,216	57	–	–
Alfa Romeo	–	–	1,687	–	–	–
Fiat	–	–	16,873	2,433	–	–
Daihatsu	–	–	1,484	37	–	–
Datsun/Nissan	–	–	19,423	1,021	–	–
Honda	–	–	8,455	–	–	–
Mazda	–	–	10,572	681	–	–
Mitsubishi	–	–	9,559	832	–	–
Subaru	–	–	2,974	81	–	–
Suzuki	–	–	3,277	622	–	–
Toyota	–	–	27,670	2,620	–	–
Saab-Scania	–	–	1,563	436	–	–
Volvo	88,492	13,863	9,227	971	84,779	12,726
Barkas	–	–	–	754	–	–
Daf	–	–	–	1,434	–	–
M.O.L.	–	27	–	1	–	40
Van Hool	–	492	–	–	–	366
Seat	–	–	5,557	–	–	–
Hyundai	–	–	656	–	–	–
Skoda	–	–	2,626	–	–	–
Lada/Mosk./Vol.	–	–	16,050	36	–	–
Others	28	–	2,660	381	35	–
Total	1,123,409	72,765	406,239	32,650	1,071,385	68,941

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1986-1987

Passenger Cars by Manufacturer

	1 9 8 7		1 9 8 6		Difference	
	Units	%	Units	%	Units	%
Opel	46,821	11.5	46,170	11.6	651	1.41
Volkswagen	43,878	10.8	42,013	10.6	1,865	4.43
Ford	39,487	9.7	35,082	8.8	4,405	12.55
Renault	35,339	8.6	33,504	8.4	1,835	5.47
Peugeot	31,322	7.7	28,900	7.3	2,422	8.38
Toyota	26,843	6.6	27,646	6.9	(803)	- 2.90
Citroen	25,980	6.3	25,734	6.5	246	0.96
Nissan	19,423	4.7	16,542	4.1	2,881	17.41
Audi	16,136	3.9	14,543	3.6	1,593	10.95
Lada	16,049	3.9	15,628	3.9	421	2.69
Fiat	13,508	3.3	14,640	3.7	(1,132)	- 7.73
Mercedes	12,260	3.0	12,037	3.0	223	1.85
Mazda	10,572	2.6	9,596	2.4	976	10.17
BMW	10,015	2.4	10,046	2.5	(31)	- 0.30
Mitsubishi	9,559	2.3	9,985	2.5	(426)	- 4.26
Volvo	9,227	2.2	9,960	2.5	(733)	- 7.35
Honda	8,455	2.0	10,268	2.[illegible]	(1,813)	-17.65
Seat	5,557	1.3	5,314	1.3	243	4.57
Alfa Romeo	3,373	0.8	3,304	0.8	69	2.08
Suzuki	3,277	0.8	3,061	0.7	216	7.05
Subaru	2,974	0.7	3,157	0.7	(183)	- 5.79
Skoda	2,626	0.6	3,484	0.8	(858)	-24.62
Austin	2,589	0.6	3,545	0.8	(956)	-26.96
Daihatsu	2,311	0.5	1,856	0.4	455	24.51
Lancia	1,635	0.4	1,625	0.4	10	0.61
Saab	1,563	0.3	1,644	0.4	(81)	- 4.92
Rover	1,347	0.3	1,178	0.2	169	14.34
Hyundai	656	0.1	65	-	591	909.23
Wartburg	639	0.1	936	0.2	(297)	-31.73
Jaguar	523	0.1	275	-	248	90.18
FSO Polonez	486	0.1	954	0.2	(468)	-49.05
Porsche	415	0.1	479	0.1	(64)	-13.36
Land Rover	280	-	228	-	52	22.80
Yugo	190	-	562	0.1	(372)	-66.19
Chevrolet	151	-	46	-	105	228.26
Pontiac	140	-	3	-	137	-
Isuzu	122	-	97	-	25	25.77
Dodge	58	-	7	-	51	728.57
Buick	57	-	26	-	31	119.23
Oldsmobile	55	-	-	-	55	-
Ferrari	49	-	49	-	-	-
Plymouth	49	-	22	-	27	122.72
ARO	41	-	19	-	22	115.78
Chrysler	39	-	28	-	11	39.28
Cadillac	36	-	11	-	25	227.27
Talbot	33	-	624	0.1	(591)	-94.71
Bertone	15	-	31	-	(16)	-51.61
Bentley	10	-	6	-	4	66.66
Lotus	10	-	8	-	2	25.00
Morgan	10	-	8	-	2	25.00
Others	49	-	93	-	(44)	-47.31
TOTAL	406,239	100.0	395,039	100.0	11,200	2.84

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1982-1987

Passenger Cars Ranked According to Top 20 Manufacturers

1982

Rank	Make	Units
1.	Volkswagen	35,886
2.	Opel	34,842
3.	Renault	32,370
4.	Ford	29,824
5.	Citroen	22,851
6.	Toyota	21,102
7.	Fiat	17,755
8.	Lada	16,425
9.	Peugeot	14,559
10.	Datsun	12,908
11.	Mazda	12,584
12.	Mitsubishi	11,548
13.	Honda	11,435
14.	B.M.W.	11,372
15.	Audi	10,394
16.	Talbot	10,300
17.	Mercedes-Benz	8,492
18.	Volvo	7,079
19.	Alfa Romeo	4,169
20.	Skoda	2,349
	Others	16,886
	TOTAL	344,890

1983

Rank	Make	Units
1.	Opel	37,774
2.	Volkswagen	32,151
3.	Renault	27,667
4.	Ford	26,413
5.	Citroen	22,848
6.	Toyota	22,342
7.	Fiat	18,693
8.	Datsun	17,433
9.	Vaz Lada	14,925
10.	Peugeot	13,850
11.	Audi	12,217
12.	Mazda	11,559
13.	B.M.W.	10,026
14.	Mitsubishi	9,993
15.	Talbot	9,161
16.	Honda	8,999
17.	Mercedes-Benz	8,456
18.	Volvo	6,981
19.	Alfa Romeo	4,291
20.	Austin	3,482
	Others	19,892
	TOTAL	338,933

1984

Rank	Make	Units
1.	Opel	41,274
2.	Ford	33,942
3.	Volkswagen	33,137
4.	Renault	29,205
5.	Citroen	21,813
6.	Peugeot	20,782
7.	Toyota	20,714
8.	Fiat	19,626
9.	Nissan	14,206
10.	Vaz Lada	13,864
11.	Audi	13,703
12.	Mazda	10,157
13.	Mitsubishi	9,849
14.	B.M.W.	9,051
15.	Honda	8,917
16.	Mercedes-Benz	8,678
17.	Volvo	7,542
18.	Talbot	5,580
19.	Austin	5,081
20.	Alfa Romeo	3,627
	Others	21,874
	TOTAL	352,227

1985

Rank	Make	Units
1.	Opel	45,239
2.	Volkswagen	37,617
3.	Renault	33,049
4.	Ford	32,531
5.	Citroen	24,906
6.	Peugeot	23,989
7.	Toyota	23,215
8.	Nissan	14,844
9.	Audi	13,317
10.	Vaz Lada	13,261
11.	Fiat	12,212
12.	Mercedes-Benz	10,070
13.	Honda	9,097
14.	Mazda	8,903
15.	Mitsubishi	8,876
16.	Volvo	8,442
17.	B.M.W.	8,383
18.	Seat	4,159
19.	Austin	4,094
20.	Talbot	3,194
	Others	20,423
	TOTAL	359,831

1986

Rank	Make	Units
1.	Opel	46,170
2.	Volkswagen	42,013
3.	Ford	35,082
4.	Renault	33,051
5.	Peugeot	28,900
6.	Toyota	27,648
7.	Citroen	25,734
8.	Nissan	16,542
9.	Vaz Lada	15,628
10.	Fiat	14,640
11.	Audi	14,543
12.	Mercedes	12,037
13.	Honda	10,268
14.	B.M.W.	10,046
15.	Mitsubishi	9,986
16.	Volvo	9,960
17.	Mazda	9,598
18.	Seat	5,314
19.	Austin	3,546
20.	Skoda	3,484
	Others	20,855
	TOTAL	395,039

1987

Rank	Make	Units
1.	Opel	46,821
2.	Volkswagen	43,878
3.	Ford	39,487
4.	Renault	35,339
5.	Peugeot	31,322
6.	Toyota	26,843
7.	Citroen	25,980
8.	Nissan	19,423
9.	Audi	16,136
10.	Vaz Lada	16,049
11.	Fiat	13,508
12.	Mercedes	12,260
13.	Mazda	10,572
14.	B.M.W.	10,015
15.	Mitsubishi	9,559
16.	Volvo	9,227
17.	Honda	8,465
18.	Seat	5,557
19.	Alfa Romeo	3,373
20.	Suzuki	3,277
	Others	19,158
	TOTAL	408,239

F.E.B.I.A.C.

BELGIUM - NEW REGISTRATIONS 1986-1987

Commercial Vehicles by Manufacturer and Type

	Light Trucks		Medium-Heavy Trucks		Truck Tractors		Total	
	1986	1987	1986	1987	1986	1987	1986	1987
Renault	4,904	4,706	420	498	211	179	5,535	5,382
Mercedes	1,228	1,359	1,546	1,777	321	513	3,095	3,649
Volkswagen	2,965	3,040	115	91	–	–	3,080	3,131
Citroen	3,436	3,398	–	–	–	–	3,436	3,398
Toyota	2,478	2,540	15	18	–	–	2,493	2,558
Fiat	1,355	1,705	74	–	191	–	1,620	1,705
Ford	2,012	2,531	121	95	1	16	2,134	2,642
Peugeot	1,358	1,849	–	–	–	–	1,358	1,849
D.A.F	–	369	830	1,065	493	524	1,323	1,958
Volvo	10	27	825	944	654	709	1,489	1,680
Suzuki	573	622	–	–	–	–	573	622
Nissan	784	1,021	–	–	–	–	784	1,021
Scania	–	–	288	436	599	695	887	1,131
Barkas	690	754	–	–	–	–	690	754
Mazda	509	625	45	66	–	–	554	691
Mitsubishi	535	714	105	118	–	–	640	832
O.M.	109	–	181	–	–	–	290	–
Talbot	61	2	–	–	–	–	61	2
Opel	412	510	–	–	–	–	412	510
M.A.N.	–	–	148	244	241	353	389	597
Subaru	70	81	–	–	–	–	70	81
Daihatsu	330	99	–	–	–	–	330	99
Bedford	123	44	23	2	–	–	146	46
Magirus-Deutz	–	–	36	–	4	–	40	–
Iveco	–	176	–	552	–	261	–	989
Land Rover	51	–	–	–	–	–	51	–
Isuzu	33	163	–	–	–	–	33	163
M.A.N.-V.W.	–	–	38	36	1	1	39	37
A.R.O.	21	–	–	–	–	–	21	–
Seat	–	36	–	–	–	–	–	36
Dodge	4	10	6	8	–	–	10	18
Austin Rover	29	44	11	13	–	–	40	57
Leyland	14	23	11	13	8	14	33	50
Pijpops	2	8	5	3	–	–	7	11
Stevens	–	–	7	17	–	–	7	17
Others	30	81	48	118	37	86	115	285
TOTAL	24,126	28,536	4,898	6,114	2,761	3,351	31,785	38,001

F.E.B.I.A.C.

BELGIUM - TOTAL REGISTRATIONS 1960-1987

Total Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Road Tractors	Special Vehicles	Total
1960........	753,136	5,568	—— 171,093 ——		-	929,797
1962........	914,565	6,281	—— 194,015 ——		-	1,114,861
1964........	1,151,198	7,037	—— 213,667 ——		-	1,371,902
1966........	1,435,767	7,294	—— 229,193 ——		-	1,672,254
1966(1).....	1,503,117	12,674	192,217	44,809	16,546	1,769,363
1968........	1,813,099	14,445	201,341	40,580	20,108	2,089,573
1969........	1,920,638	14,965	205,831	39,710	21,279	2,202,423
1970........	2,059,616	16,169	212,156	39,249	23,534	2,350,724
1971........	2,154,149	17,026	215,637	38,767	24,923	2,450,502
1972........	2,273,163	17,717	219,642	38,306	26,402	2,575,230
1973........	2,389,544	18,549	224,029	37,906	28,063	2,698,091
1974........	2,502,158	19,346	229,871	37,753	29,891	2,819,019
1975........	2,613,835	19,553	235,360	37,007	30,182	2,935,937
1976........	2,737,989	19,854	237,325	36,397	31,547	3,063,112
1977........	2,871,332	19,733	242,263	35,138	32,922	3,201,388
1978........	2,973,418	19,745	247,454	31,657	33,944	3,306,218
1979........	3,076,570	19,753	258,553	31,514	34,747	3,421,137
1980........	3,158,737	19,560	267,669	31,415	35,858	3,513,239
1981........	3,206,472	18,948	255,765	28,842	36,096	3,546,123
1982........	3,230,951	18,744	257,068	28,003	36,326	3,571,092
1983........	3,262,713	17,866	261,126	28,284	36,686	3,606,675
1984........	3,300,248	17,170	265,017	28,498	36,827	3,647,760
1985........	3,342,704	16,817	272,839	29,243	37,212	3,698,815
1986........	3,360,313	16,250	286,872	31,198	32,678	3,727,311
1987........	3,457,426	15,869	301,664	32,660	33,450	3,841,069

(1) In 1966 the responsibility for registering vehicles was transferred to a different agency.

Growth Rate, New and Scrapped Vehicles

	Growth of Vehicles in use During Period	New Vehicles Registered	Vehicles Scrapped	Growth Vehicle Parc as % of New Registrations
1970-1971	103,711	317,540	213,829	32.66
1971-1972	128,990	347,856	218,866	37.10
1972-1973	127,765	383,715	255,950	33.30
1973-1974	125,406	371,100	245,694	33.79
1974-1975	120,845	369,416	248,571	32.71
1975-1976	131,465	442,509	311,044	29.71
1976-1977	142,462	469,499	327,037	30.34
1977-1978	110,344	467,060	356,716	23.63
1978-1979	118,774	471,102	352,328	25.21
1979-1980	95,558	464,184	368,626	20.59
1980-1981	36,391	401,791	365,400	9.06
1981-1982	27,966	395,597	367,631	7.07
1982-1983	38,495	384,042	345,547	10.02
1983-1984	43,724	402,689	358,965	10.86
1984-1985	53,525	406,534	353,009	13.17
1985-1986	78,943	438,727	359,784	17.99
1986-1987	107,297	450,643	343,346	23.81

F.E.B.I.A.C.

Total Registrations by Fuel Type

	Gasoline	Diesel	LPG	Electric	Others	Total
1977......	2,929,918	387,481	1,836	429	102,494	3,422,158
1978......	3,007,086	424,961	3,111	453	96,865	3,532,486
1979......	3,057,759	477,267	24,656	478	94,578	3,654,738
1980......	3,075,019	539,511	45,819	506	92,890	3,753,745
1981......	3,000,343	612,736	92,789	548	45,099	3,751,515
1982......	2,965,144	675,617	101,397	550	43,812	3,786,520
1983......	2,938,240	751,301	94,944	586	43,016	3,828,076
1984......	2,912,258	839,878	92,831	583	42,337	3,887,887
1985......	2,895,010	924,884	70,964	601	41,771	3,933,230
1986......	2,916,553	1,016,207	56,143	607	41,289	4,035,799
1987......	2,944,878	1,120,414	48,746	635	40,620	4,155,293

NOTE: Includes motorcycles, farm tractors, etc.

DENMARK - NEW REGISTRATIONS 1985-1987

Passenger Cars by Manufacturer

	1987	1986	1985
Alfa Romeo	698	529	458
BMW	1,971	3,510	3,650
Dacia	139	319	745
Daihatsu	2,146	3,340	2,816
Fiat Auto	7,060	8,184	7,461
Ford	13,861	20,313	23,576
F.S.O.	624	1,221	1,814
G.M.-Opel	17,969	27,072	26,268
Honda	2,611	3,263	1,863
Isuzu	2	3	7
Jaguar	52	32	34
Lada	3,977	4,308	3,617
Mazda	11,543	17,281	14,129
Mercedes-Benz	1,618	1,573	1,132
Mitsubishi	2,428	4,060	2,768
Nissan	6,371	9,826	7,914
Peugeot	13,688	13,008	9,814
Citroen	7,804	8,124	6,671
Peugeot	5,884	4,884	3,143
Porsche	13	24	-
Renault	427	853	1,255
Rolls-Royce	-	1	-
Rover Group	705	308	302
Saab	1,000	1,651	1,774
Skoda	3,067	3,627	4,001
Subaru	363	638	307
Suzuki	171	325	509
Toyota	14,808	20,653	19,759
V.W.-Audi	10,577	14,644	12,109
Audi	1,308	963	916
Seat	1,030	1,101	682
Volkswagen	8,239	12,580	10,511
Volvo	4,429	6,477	6,328
Wartburg	782	763	1,192
Zastava	838	1,261	1,739
Others	159	299	133
TOTAL	124,097	169,386	157,474

CENTRAL REGISTER OF MOTOR VEHICLES

EUROPEAN COMMUNITY - PRODUCTION 1986-1987

Passenger Cars by Country and Manufacturer

	Production 1987	Production 1986
GERMANY		
AUDI	417,234	352,735
Audi 80 - 1263	4	3,382
Audi 80 - 1577	20,832	37,137
Audi 80 - 1780	187,301	80,970
Audi 80 - 1826	26,108	-
Audi 80 - 1970	3,526	1,911
Audi 80 - 1780 Quattro	3,862	2,230
Audi 80 - 1826 Quattro	2,209	-
Audi 80 - 1970 Quattro	2	500
Audi 80 - 1570 D	10,974	19,792
Audi 80 - 2283 Quattro	1,018	1
Audi 90 - 1780	2,297	14,837
Audi 90 - 1970	7,927	6,050
Audi 90 - 1980 Quattro	33	14
Audi 90 - 2119	4,599	4,878
Audi 90 - 2119 Quattro	2,018	6,319
Audi 90 - 1577 TD	7	1,259
Audi 90 - 2293	11,917	-
Audi 90 - 2293 Quattro	5,864	-
Audi 100/Avant - 1780	23,981	31,021
Audi 100/Avant - 1970	12,385	14,491
Audi 100/Avant - 1971D/TD	9,906	12,336
Audi 100 Avant - 2119	20,323	62,173
Audi 100/Avant - 2283	30,347	11,900
Audi 100 Avant-1780 Quattro	143	446
Audi 100/Avant-2119 Quattro	2,889	4,782
Audi 100 - 2283 Quattro	4,803	339
Audi 200 - 2119	4,487	10,182
Audi 200/Avant 2119 Quattro	5,980	8,319
Audi Coupe - 1780	4,756	4,810
Audi Coupe - 1970	30	1,256
Audi Coupe - 2119	3,514	8,880
Audi Coupe - 2283	1,546	4
Audi Coupe Quattro - 1970	2	14
Audi Coupe Quattro - 2219	850	2,127
Audi Coupe Quattro - 2283	279	1
Audi Quattro 2219	435	774
DAIMLER-BENZ	595,765	591,916
190 - 190E 1977	78,032	84,277
190D - 1983	58,428	65,128
190D - 2479	26,812	29,204
190DT - 2479	1,349	-
190E - 2276	29,726	25,449
190E (16) - 2276	2,374	5,473
190E - 2548	17,048	1,480
200E - 1977	3,577	-
200E - 1977 (124)	21,511	25,505
200D - 1971	-	32,894
200D - 1983	30,887	-
23CE - 2276 (124)	47,962	49,014
230CE - 2276 (124)	3,370	-
250D - 2479 (124)	38,874	32,417
260E - 2548 (124)	28,498	20,581
260SE - 2548	4,857	6,198
300E - 2962 (124)	42,786	45,914
300CE - 2276 (124)	5,010	-
300SE - 2962	14,884	22,289
300SL - 2962	3,261	4,331
300SD - 2998	-	8,274
300SEL - 2962	8,866	-
300SDL - 2998	5,509	-
300D - 2975 (124)	20,305	29,008
300DT - 2975 (124)	3,962	-
420SE/SEL 4146	20,967	22,989

	Production 1987	Production 1986
DAIMLER-BENZ (con't)		
420SEC/SL - 4146	1,193	1,899
500SE/SEL - 4939	3,886	6,383
500SEC/SL - 4939	1,875	3,212
560SE/SEL - 5491	13,494	16,559
560SEC/SL - 5491	20,186	18,473
200T - 1977 S.W.	-	5
200T - 1977 (124) S.W.	2,236	2,241
200TD - 1977 (124) S.W.	1,680	2,354
207D - 2350 S.W.	3,894	4,351
209D - 2998 S.W.	1,013	1,146
210 - 2276 S.W.	335	322
230 - 2276FG S.W.	141	151
230TE - 2276 S.W.	-	31
230TE - 2276 (124) S.W.	9,025	8,850
240TD - 2376 S.W.	-	6
250D - 2479 FG S.W.	383	334
250TD - 2479 (124) S. W.	6,710	8,158
260E. - 2548 FG S.W.	151	55
280TE - 2717 S.W.	-	14
300TD - 2971 S.W.	3,022	2,069
300TD - 2975 (124) S.W.	-	7
300TE - 2975 (124) S.W.	6,862	3,788
300TDT - 2975 S.W.	2,386	-
300TDT - 2975 (124) S.W.	297	-
307D - 2350 S.W.	268	380
309D - 2998 S.W.	480	539
310 - 2276 S.W.	176	166
B.M.W.	442,776	432,285
316 - 1754	46,888	63,699
318 - 1754	49,021	51,370
320 - 1977	61,630	36,227
320i - 1977 Cabriolet	2,436	206
323 - 2291	-	1,307
M3 - 2267	6,396	2,396
324D - 2426	25,061	35,834
325 - 2476	-	32,293
325i - 2476	53,042	-
325iX - 2476	10,327	6,752
325i - 2476 Cabriolet	24,249	10,586
325it - 2476 S.W.	16	-
325E 2674	22,393	77,317
518 - 1754	7,172	7,847
520 - 1977	23,540	16,161
520i - 1976	90	-
524TD - 2426	8,565	15,962
525 - 2475	1,184	2,834
525i - 2476	68	-
525E - 2674	4,925	8,970
528 - 2769	2,922	5,830
528E - 2674	19,066	16,255
530i - 2985	76	-
535 - 3400	11,562	15,725
535i - 3406	1,845	-
628 - 2769	77	367
635 - 3400	5,615	6,660
728 - 2769	-	2,091
730i - 2985	15,304	528
732 - 3188	-	503
735 - 3400	33,237	13,842
735i - 3406L	1,209	-
745 - 3400	-	921
750i - 4953	1,266	3
750i - 4953L	3,594	-

EUROPEAN COMMUNITY-
PRODUCTION 1986-1987 (continued)

Passenger Cars by Country and Manufacturer

	Production	
	1987	1986
FORD	560,582	552,253
Escort 1087	5,465	11,526
Escort 1271	51,416	44,092
Escort 1368	69,032	46,608
Escort 1567	84,866	82,525
Escort 1597D	37,288	32,241
Escort T 1087 S.W.	562	2,027
Escort T 1271 S.W.	8,316	9,471
Escort T 1368 S.W.	5,721	6,247
Escort T 1567 S.W.	3,648	5,685
Escort T 1597 S.W.D.	11,928	8,780
Orion 1271	1,861	3,025
Orion 1368	13,011	18,185
Orion 1567	13,604	25,926
Orion 1597 D	16,807	15,636
Fiesta 935	22,305	47,884
Fiesta 1087	77,437	42,861
Fiesta 1368	8,989	6,323
Fiesta 1597 D	19,966	25,220
Sierra 2271	8,146	12,921
Scorpio 1765	1,057	4,951
Scorpio 1954	51,474	64,733
Scorpio 2389	11,582	2,874
Scorpio 2481 D	4,197	7,604
Scorpio 2772	440	20,958
Scorpio 2914	31,484	3,440
Capri 1567	-	4,608
Capri 1981	-	3,444
Capri 2772	-	2,658
OPEL	915,532	897,071
Kadett 1187	17,223	36,558
Kadett 1187 S.W.	2,291	4,153
Kadett 1281	215,216	261,573
Kadett 1281 S.W.	33,365	37,046
Kadett 1587	119,579	70,519
Kadett 1587 S.W.	20,763	8,658
Kadett 1587 D	42,399	68,882
Kadett 1587 S.W. D	23,640	27,142
Kadett 1771 S.W.	25,151	29,258
Kadett 1771	1,470	2,375
Kadett 1984	35,604	10,472
Kadett 1984 S.W.	900	-
Ascona 1821	7,638	15,303
Ascona 1587	89,215	111,749
Ascona 1587 D	9,914	20,439
Ascona 1771	19,240	51,246
Ascona 1984	42,425	15,122
Manta 1821	-	241
Manta 1771	1,422	2,854
Manta 1956	7,680	9,876
Rekord 1771	-	14,766
Rekord 1771 S.W.	-	4,872
Rekord 1956	-	13,092
Rekord 1956 S.W.	-	3,592
Rekord 2182	504	19,136
Rekord 2182 S.W.	-	4,575
Rekord 2244 D/TD	-	5,708
Rekord 2244 D/TD S.W.	-	2,698
Rekord 2935	-	456
Omega 1771	30,281	7,822
Omega 1771 S.W.	7,717	2,148
Omega 1984	98,664	15,825

	Production	
	1987	1986
OPEL (con't)		
Omega 1984 S.W.	25,129	3,088
Omega 2244 D/TD	13,581	1,784
Omega 2244 D/TD S.W.	6,409	949
Omega 2935	5,620	12
Senator 2182	-	1,134
Senator 2244 TD	2	620
Senator 2481	1,835	3,767
Senator 2935	9,675	4,597
Monza 2182	-	105
Monza 2481	-	263
Monza 2935	-	1,013
PORSCHE	48,520	52,939
944/944 2449 Turbo	18,965	23,940
928 4632 S	5,403	4,617
924 2479 S	6,868	6,844
911 3293 Turbo	2,778	2,485
911 3125 Carrera CP	6,904	6,734
911 3125 Carrera TG Cabr.	7,602	8,319
VOLKSWAGEN	1,393,220	1,421,629
Polo 1085	39,991	54,585
Polo 1085 Coupe	27,627	27,257
Polo 1085 St (Derby)	3,376	4,313
Polo 1263	14,345	11,755
Polo 1263 St.	3,660	4,316
Polo 1263 Coupe	20,256	14,815
Polo 1263 D	4,957	1,270
Polo 1263 St. D	236	60
Polo 1263 Coupe D	1,690	214
Golf 1085	1,015	1,179
Golf 1263	185,169	163,017
Golf 1263 Cabriolet	-	179
Golf 1577	181,885	127,888
Golf 1577 Cabriolet	4,825	3,795
Golf 1570 D	226,731	268,178
Golf 1760	195,860	171,709
Golf 1760 Cabriolet	26,099	27,381
Jetta 1263	15,652	19,057
Jetta 1577	38,104	41,142
Jetta 1570	34,836	51,374
Jetta 1760	95,508	130,995
Scirocco 1577	4,885	6,102
Scirocco 1760	18,258	26,862
Audi 80 (Emden) 1570 D/T	-	275
Audi 80 (Emden) 1577	-	290
Passat 1263	60	658
Passat 1263 Santana	7	217
Passat 1577	9,984	12,231
Passat 1577 Santana	1,402	1,888
Passat 1760	16,648	20,717
Passat 1760 Santana	13,866	13,783
Passat 1570 D	11,295	12,536
Passat 1570 Santana D	2,282	2,034
Passat 1970	3,146	949
Passat 1970 Santana	1,763	1,520
Passat 2119	675	901
Passat 2119 Santana	5,350	8,593
Passat Variant 1263	252	874
Passat Variant 1577	25,756	23,474
Passat Variant 1570 D	38,010	44,725
Passat Variant 1760	38,241	32,938

EUROPEAN COMMUNITY - PRODUCTION 1986-1987 (continued)

Passenger Cars by Country and Manufacturer

	Production 1987	Production 1986
VOLKSWAGEN (con't)		
Passat Variant 1970	3,551	4,786
Passat Variant 2119	9,805	9,399
Corrado 1708	70	-
Caravelle 1588 (Minibus)D	9,082	10,177
Caravelle 1695 (Minibus)D	786	14
Caravelle 1968 (Minibus)	2,823	3,898
Caravelle 2119 (Minibus)	13,558	14,402
Transporter Kombi 1588 D	20,055	23,139
Transporter Kombi 1695 D	3,770	41
Transporter Kombi 1968	5,544	6,364
LT Kombi 2119	7,910	10,600
LT Kombi 2386 D	2,250	1,396
LT Kombi 2384	247	210
Ambulances 1588 D	202	170
Ambulances 1695 D	10	1
Ambulances 1968	219	425
Ambulances 2119	226	183
Total German Passenger Cars	4,373,829	4,310,828

V.D.A.

BELGIUM

	1987	1986
FORD	276,005	240,455
Sierra 1300	299	1,016
Sierra 1600	37,079	45,096
Sierra 1600 S.W.	7,587	6,073
Sierra 1800	46,901	37,772
Sierra 1800 S.W.	8,825	7,838
Sierra 2000	109,458	71,863
Sierra 2000 S.W.	20,381	13,882
Sierra 2300	28,436	33,070
Sierra 2300 S.W.	10,720	14,194
Sierra XR4	6,319	9,871
Total Belgium Passenger Cars	276,005	240,455

F.E.B.I.A.C.

GREAT BRITAIN

	1987	1986
ROVER GROUP	471,504	404,454
Honda Ballade	3,999	315
Honda Legend	2,859	425
Maestro	44,874	50,826
Metro	158,098	153,207
Mini	37,217	33,722
Montego	73,447	70,606
Rover	-	2,870
Rover 200	76,278	82,546
Rover 800	54,354	15,451
Land/Range Rover	20,770	14,486
FORD	388,690	346,287
Fiesta E	100,048	106,411
Fiesta D	6,099	3,453
Escort E	115,413	108,062
Escort D	7,469	4,924
Orion E	55,707	27,778
Orion D	8,431	2,480
Sierra E	92,628	88,395
Sierra D	2,905	4,784
JAGUAR/DAIMLER	47,980	40,880
Daimler	3,788	4,018
Double Six	1,092	1,399
DS 420	176	175
Sovereign	4,290	4,138
XJ6	28,848	22,098
XJS	9,768	9,052
PEUGEOT-TALBOT-U.K.	45,549	58,426
Arrow	2,592	13,440
309 E	30,932	39,231
309 D	10,232	5,755
405	1,793	-
VAUXHALL	183,857	161,857
Astra E	74,211	58,114
Astra D	3,206	1,980
Cavalier E	92,110	85,098
Cavalier D	2,410	2,679
Belmont E	11,630	13,517
Belmont D	290	471
ASTON MARTIN	222	184
Lagonda	15	58
V8	22	15
Vantage	34	23
Volante	115	77
Zagato	36	11
CARBODIES (Taxi)	2,128	2,231
LOTUS	798	683
Esprit	462	434
Excel	336	249
M.C.W.	302	-
PANTHER (Kallista)	209	237
RELIANT	225	269
Scimitar	-	22
SS1	225	247
ROLLS-ROYCE/BENTLEY	2,570	2,531
Bentley	685	330
Corniche/Camargue	202	260
Mulsanne	220	354
Spirit/Phantom	1,463	1,587
TVR	550	521
280	76	221
350	239	297
390	73	2
420	25	1
S Convertible	137	-
OTHERS	413	422
Total Great Britain Passenger Cars	1,142,985	1,018,982

SMMT

Data by makes were supplied by THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS LTD., data by model were obtained from the manufacturers.

EUROPEAN COMMUNITY-PRODUCTION 1986-1987 (continued)

Passenger Cars by Country and Manufacturer

	Production 1987	Production 1986
SPAIN		
CITROEN	112,985	70,156
AX 11 TRE	22,208	–
AX 14 TRS	7,745	–
AX 14 TRZ	8,201	–
AX GT	1,195	–
Visa Special	8,428	5,069
Visa Club	3,028	1,289
Visa 11E	3,734	5,989
Visa 11RE	11,478	6,898
Visa Challenger	1,730	19
Visa 14 TRS	1,110	1,578
Visa GTi	1,343	2,028
Visa 17 D	7,184	6,382
Visa 17 D Challenger	667	338
Visa 17 RD	7,002	3,551
GSA Special	–	49
BX Base	5,083	5,218
BX 14 E	2,057	3,488
BX 14 TRE	5,048	1,350
BX 16 TRS	1,319	3,508
BX Athena	2,433	1,558
BX 19 TRS	232	1,202
BX 19 GTi	4,170	1,347
BX 17 D	2,792	1,916
BX 19 D	1,302	4,431
BX 19 TRD	2,326	3,404
Peugeot 505 GR	110	1,048
Peugeot 505 SR	121	1,060
Peugeot 505 GRD	189	673
Peugeot 505 SRDT	119	761
Peugeot 505 GL	67	1,087
Peugeot 505 GLD	152	1,245
Peugeot 505 GTDT	287	2,151
Peugeot 505 GTi	67	1,549
FASA-RENAULT	237,736	231,405
4 TL	27,891	21,574
R5 C	13,083	17,570
R5 TL	11,736	10,984
R5 GTL	23,913	43,411
R5 GTS	4,527	1,925
R5 GT Turbo	5,312	8,823
R5 GTD	2,890	5,582
R5 GTX	817	–
6 GTL	–	1,889
9 GTC	814	2,098
9 GTL	6,111	5,039
9 TSE	2,947	3,767
9 TXE	2,702	2,581
9 GTD	3,006	908
11 GTC	376	1,544
11 GTX	2,822	4,378
11 Turbo	1,498	3,153
11 GTL	21,359	23,492
11 TSE	17,182	19,408
11 TXE	13,045	18,893
11 GTD	7,641	9,183
18	–	3,219
21 GTS	25,907	11,215
21 TXE	24,563	11,215
21 GTD	17,403	4,138
21 TDX	398	–

	Production 1987	Production 1986
FORD	283,382	253,873
Fiesta C	94,722	78,830
Fiesta CL	16,931	14,197
Fiesta Ghia	12,516	11,449
XR2	27,808	28,359
Escort B/C	631	4,974
Escort L/CL	39,394	50,471
Escort Ghia	19,147	23,901
Orion CL	11,792	17,288
Orion Ghia	40,641	29,807
GENERAL MOTORS	294,090	304,090
Corsa City	8,714	9,757
Corsa LS	188,434	149,398
Corsa GL	33,032	38,688
Corsa GLS	2,673	8,178
Corsa GT	16,888	24,631
Corsa TR LS	27,259	34,550
Corsa TR GL	9,649	9,747
Corsa TR GLS	3,559	7,907
Kadett LS	5,401	–
kadett GL	16,760	15,829
Kadett GLS	3,921	7,807
PEUGEOT-TALBOT	107,980	101,072
Horizon LS	15	1,225
Horizon GL	1	1,383
Horizon GT	710	948
Horizon EXD/GTD	303	2,219
Solara Escorial G	–	1,583
Solara Escorial D	–	1,545
205 GL	4,896	5,237
205 GR	11,990	14,523
205 GT	4,765	6,583
205 GTX	6,417	8,853
205 SR	5,224	7,230
205 XE	1,136	1,889
205 XL	3,717	5,347
205 XR	7,180	8,793
205 GLD	3,430	3,604
205 GRD	7,472	9,239
205 SRD	6,134	7,757
205 XLD	3,219	3,631
205 XRD	6,593	6,437
205 Lacoste	2,750	1,751
205 Open	4,538	–
205 Open D	2,341	–
205 Junior	1,722	–
309 GL	3,706	1,140
309 GLD	1,326	–
309 SR	9,579	2,275
309 GR	3,506	–
309 GT	2,476	–
309 SRD	3,006	–
SEAT	386,421	318,303
Panda	10	35,078
Marbella	55,151	–
Ibiza 1.2I	109,753	91,225
Ibiza 1.5I	34,619	21,318
Ibiza D	18,343	8,986
Ronda 1.2I	31	6,066
Ronda 1.5I	29	4,315
Ronda D	8	135
Malaga G	80,181	37,750

EUROPEAN COMMUNITY - PRODUCTION 1986-1987 (continued)

Passenger Cars by Country and Manufacturer

	PRODUCTION	
	1987	1986
SEAT (con't)		
Malaga D.	7,136	3,542
Malaga CKD	1,920	3,228
VW Polo 40	70,974	65,912
VW Polo 55	31,100	30,011
VW Polo Diesel	13,948	-
VW Passat G.	7,820	6,737
VW Passat D.	2,870	333
VW Passat Variant	-	308
VW Santana G.	3,341	2,858
VW Santana D.	1,389	504
Total Spain Passenger Cars	1,402,574	1,281,893

A.N.F.A.C.

FRANCE

	PRODUCTION	
	1987	1986
CITROEN	668,006	521,640
2 CV 6	43,255	58,083
LNA 650	-	1,076
LNA 1124	-	1,900
Visa 650	11,273	22,233
Visa 950	4,025	10,611
Visa 1124	15,676	33,748
Visa 1360	1,278	6,971
Visa 1580	1,175	2,023
Visa 1769 Diesel	11,909	20,261
AX 954	92,219	7,145
AX 1124	90,198	14,091
AX 1300	3,736	8
AX 1360	42,609	7,380
C15 S.W. 1118	459	-
C15 S.W. 1124	1,211	2,770
C15 S.W. 1768 Diesel	16,882	13,674
GSA	-	38
BX 1124	8,590	7,653
BX 1360	71,825	78,828
BX 1580	71,688	80,375
BX 1905	38,399	37,145
BX 1766 Diesel	23,390	20,970
BX 1905 Diesel	78,685	80,847
BX 2141	30	56
CX 2000	3,631	4,095
CX 2200	3,952	7,462
CX 2500	7,897	8,936
CX 2500 Diesel	20,234	14,701

	PRODUCTION	
	1987	1986
PEUGEOT	1,010,128	939,522
104	20,201	23,223
205 - 954	74,210	54,495
205 - 1118	6,348	6,037
205 - 1124	104,988	106,938
205 - 1204	8,939	9,444
205 - 1294	994	-
205 - 1360	122,723	124,972
205 - 1442	9,293	8,210
205 - 1580	47,942	63,480
205 - 1769 Diesel	110,253	112,802
205 - 1775	-	2
205 - 1905	29,662	4,516
305 - 1128	-	12
305 - 1290	2,496	5,426
305 - 1472	4,601	15,257
305 - 1580	16,257	22,109
305 - 1769 Diesel	1,449	7,136
305 - 1905	5,892	5,919
305 - 1905 Diesel	10,087	12,829
309 - 1118	38,637	27,270
309 - 1294	62,682	91,288
309 - 1442	8,642	-
309 - 1580	62,161	81,596
309 - 1592	815	-
309 - 1905	30,637	8,482
309 - 1769 Diesel	6,958	3,822
309 - 1905 Diesel	61,695	30,923
405 - 1360	2,859	-
405 - 1580	41,011	-
405 - 1769 Diesel	35	-
405 - 1905	44,765	-
405 - 1905 Diesel	902	-
504 - 1618	600	-
504 - 1796	600	9,696
504 - 1971	431	366
504 - 2304 Diesel	1,565	1,494
505 - 1796	8,371	15,889
505 - 1971	19,343	29,656
505 - 1995	64	198
505 - 2155	2,045	5,435
505 - 2165	12,279	15,409
505 - 2849	3,117	4,968
505 - 2498 Diesel	23,579	30.223

EUROPEAN COMMUNITY- PRODUCTION 1986-1987 (continued)

Passenger Cars by Country and Manufacturer

	PRODUCTION	
	1987	1986
RENAULT	1,375,698	1,305,191
R4 - 845	2,186	31,223
R4 - 956	30,858	3,375
R4 - 1108	27,892	35,382
R5 - 956	39,198	78,088
R5 - 1108	208,377	178,482
R5 - 1237	88,385	3,903
R5 - 1397	91,808	123,808
R5 - 1595 Diesel	37,908	48,222
R5 - 1721	18,322	488
Express 1108	8,889	11,588
Express 1397	16,876	4,438
Express 1595 Diesel	22,774	7,212
R9 - 1108	3,725	1,459
R9 - 1237	17,539	15,980
R9 - 1397	50,808	85,012
R9 - 1595 Diesel	15,290	16,887
R9 - 1721	22,171	8,001
R11 - 1108	-	192
R11 - 1237	18,752	19,826
R11 - 1397	83,414	98,830
R11 - 1595 Diesel	38,329	39,105
R11 - 1721	83,838	58,688
Fuego 1995	884	1,372
R18 - 1397	-	2,298
R18 - 1647	-	5,887
R18 - 1995	3,114	9,105
R18 2068 Diesel	-	2,243
R21 - 1721	177,876	192,888
R21 - 1965	3,891	-
R21 - 1995	81,859	38,401
R21 - 2165	30,168	3,310
R21 - 2975	39	-
R21 - 2068 Diesel	94,353	51,174
R25 - 1995	41,474	43,209
R25 - 2165	23,829	28,820
R21 - 2458	2,165	1,739
R25 - 2664	3,473	5,449
R25 - 2850	2,150	131
R25 - 2068 Diesel	22,958	22,381
Espace 1995	10,910	11,465
Espace 2165	2,065	380
Espace 2068 Diesel	9,173	6,978
Alpine 2458	1,218	1,256
TALBOT	-	8,741
Samba	-	8,741
Total French Passenger Cars	3,051,830	2,773,084
ITALY		
ALFA ROMEO	192,024	169,074
1300	450	667
1500	2,400	3,063
Sprint 1700	863	-
Arna 1200	7	5,337
Arna 1300	-	21
Arna 1500	-	15
Alfa 33 - 1200	1,136	1,472
Alfa 33 - 1300	39,518	38,085
Alfa 33 - 1500	41,699	32,697

	PRODUCTION	
	1987	1986
ALFA ROMEO (con't)		
Alfa 33 - 1700	18,064	839
Alfa 33 - 1800	8,891	1,425
Alfa 33 - 1800 Diesel	3,426	-
Alfetta 2000	-	207
Alfetta 2500	-	686
Alfa 75 - 1600	17,151	23,749
Alfa 75 - 1800	14,154	18,163
Alfa 75 - 2000	17,101	10,819
Alfa 75 - 2000 Diesel	11,467	9,839
Alfa 75 - 2500	1,445	8,812
Alfa 75 - 3000	3,157	-
Alfa 90 - 1800	692	1,092
Alfa 90 - 2000	1,019	3,371
Alfa 90 - 2400 Diesel	1,830	2,588
Alfa 90 - 2500	184	538
Spider 1600/2000	4,847	7,015
Alfa 164 - 2000	2,365	-
Alfa 164 - 2500 Diesel	1,820	-
Alfa 164 - 3000	446	-
Alfa 6 2000/2500	8	55
Alfa 6 2500 Diesel	117	231
AUTOBIANCHI	109,619	87,803
A 112 - 903	-	7,400
Y 10 - 1000	106,175	76,208
Y 10 - 1050	3,444	4,195
DE TOMASO	40	52
FERRARI	3,802	3,640
412	170	233
208 GTB/GTS Turbo	418	183
328 GTB/GTS	1,749	1,840
Mondial	542	554
GTO	-	1
Testarossa	1,025	829
FIAT (+ Bertone)	1,229,279	1,236,087
Panda 652	-	233
Panda 903	-	2,043
Panda 4x4	-	19,398
Panda 750	210,420	171,417
Panda 1000	77,316	58,831
Panda 1300 Diesel	4,333	11,903
Uno 903	91,769	143,271
Uno 1000	250,217	169,801
Uno 1100	118,332	156,089
Uno 1300	55,422	51,167
Uno 1300 Diesel	114,198	114,268
Uno 1500	33,707	19,807
Uno 1700	18,528	8,428
X 1/9 Bertone	1,557	2,831
Ritmo 1100	17,341	38,425
Ritmo 1300	8,267	10,016
Ritmo 1500	4,294	9,323
Ritmo 1600	1,904	4,400
Ritmo 1700 Diesel	8,033	12,792
Ritmo 1900 Diesel	4,022	15,788
Ritmo 2000	879	788
Ritmo Cabriolet Bertone	-	1,881
Tipo 1100	5,098	-
Tipo 1400	4,082	-
Tipo 1600	788	-
Tipo 1700 Diesel	1,121	-

EUROPEAN COMMUNITY - PRODUCTION 1986-1987 (continued)

Passenger Cars by Country and Manufacturer

	PRODUCTION 1987	PRODUCTION 1986
FIAT (con't)		
Tipo 1930 Diesel	143	–
Croma 1600	3,171	4,051
Croma 2000	40,070	44,705
Croma 2500 Diesel	20,981	23,148
Regata 1100	854	868
Regata 1300	57,134	51,951
Regata 1500	14,158	17,961
Regata 1600	22,910	31,432
Regata 1700 Diesel	13,181	11,154
Regata 1900 Diesel	24,942	29,743
Campagnola	–	1,624
INNOCENTI MILANO	10,443	12,687
500	846	–
2C 650	2,947	5,324
Mini Matic	48	361
Mini Diesel	354	720
3C	1,555	2,230
990	4,695	4,052
LAMBORGHINI	313	238
Countach	205	158
Jalpa	36	57
LM Jeep	72	23
LANCIA	164,567	139,728
Delta 1100	760	143
Delta 1300	19,829	14,932
Delta 1500	184	330
Delta 1600	10,928	7,107
Delta 1930 Diesel	8,347	5,010
Delta 2000 4x4	2,653	5,012
Prisma 1300	13,290	12,923
Prisma 1500	6,434	6,292
Prisma 1600	27,141	22,303
Prisma 1900 Diesel	16,119	19,851
Prisma 2000	1,609	1,419

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

	PRODUCTION 1987	PRODUCTION 1986
LANCIA (con't)		
Thema 2000	31,141	26,426
Thema 2500 Diesel	22,196	15,203
Thema 2800	1,462	2,762
Thema 3000 (Ferrari)	2,474	115
MASERATI	3,658	4,133
330 - 4900	12	134
Biturbo 2000	2,101	2,428
Biturbo 2500	1,523	1,571
Biturbo 2800	22	–
RAYTON FISSORE	447	–
Magnum	57	–
Magnum Diesel	390	–
Total Italian Passenger Cars	1,713,300	1,652,452

A.N.F.I.A.

NETHERLANDS

	PRODUCTION 1987	PRODUCTION 1986
VOLVO	125,247	118,976
340 - 1400 B	41,658	44,107
340 - 1600 D	7,726	9,083
340 1700 B	41,510	29,440
360 - 2000 B	29,044	33,619
480 - 1700 B	5,309	2,727
Total Dutch Passenger Cars	125,247	118,976

R.A.I.

	PRODUCTION 1987	PRODUCTION 1986
TOTAL EUROPEAN COMMUNITY	12,085,570	11,396,666

EUROPEAN COMMUNITY-PRODUCTION 1973-1987

Passenger Cars by Cylinder Capacity - Selected Countries

	Less than 1,000 cm3	%	Between 1,000 - 1,500 cm3	%	Over 1,500 cm3	%	TOTAL
FRANCE							
1973.......	874,599	31	1,369,297	48	622,832	21	2,866,728
1974.......	1,088,550	40	1,126,229	42	484,006	18	2,698,785
1975.......	920,114	36	1,082,729	43	543,311	21	2,546,154
1976.......	845,844	28	1,447,268	49	686,447	23	2,979,559
1977.......	873,237	28	1,554,775	50	664,427	22	3,092,439
1978.......	709,459	23	1,694,838	54	707,083	23	3,111,380
1979.......	597,338	18	1,817,274	56	805,782	26	3,220,394
1980.......	486,303	16	1,688,977	57	783,301	27	2,938,581
1981.......	433,101	17	1,397,194	53	781,569	30	2,611,864
1982.......	396,954	14	1,623,951	59	756,220	27	2,777,125
1983.......	297,349	10	1,777,283	60	886,191	30	2,960,823
1984.......	227,008	8	1,409,648	52	1,076,633	40	2,713,289
1985.......	273,651	11	1,274,064	48	1,084,651	41	2,632,366
1986.......	269,131	10	1,165,756	42	1,338,207	48	2,773,094
1987.......	297,225	10	1,224,047	40	1,530,558	50	3,051,830
GERMANY, WEST							
1973.......	35,026	1	1,203,996	33	2,410,858	66	3,649,880
1974.......	42,783	2	1,238,074	44	1,558,739	54	2,839,596
1975.......	124,978	4	1,211,864	42	1,570,977	54	2,907,819
1976.......	233,029	7	968,975	27	2,344,896	66	3,546,900
1977.......	175,029	5	1,092,525	29	2,522,990	66	3,790,544
1978.......	157,607	4	1,260,403	32	2,472,166	64	3,890,176
1979.......	161,281	4	1,234,395	31	2,536,880	65	3,932,556
1980.......	139,136	4	1,251,148	35	2,130,650	61	3,520,934
1981.......	97,843	3	1,101,877	31	2,378,087	66	3,577,807
1982.......	66,906	2	1,144,951	30	2,549,579	68	3,761,436
1983.......	53,337	1	1,084,852	28	2,739,452	70	3,877,641
1984.......	52,176	1	883,356	23	2,854,632	75	3,790,164
1985.......	25,542	1	916,467	22	3,224,677	77	4,166,686
1986.......	47,884	1	854,189	20	3,408,755	79	4,310,828
1987.......	22,305	1	835,848	19	3,515,476	80	4,373,629
ITALY							
1973.......	839,236	46	727,922	40	256,175	14	1,823,333
1974.......	781,041	48	590,394	36	259,251	16	1,630,686
1975.......	590,529	44	477,105	35	280,910	21	1,348,544
1976.......	581,811	40	565,279	38	324,218	22	1,471,308
1977.......	553,072	38	564,735	39	322,663	23	1,440,470
1978.......	496,432	33	627,051	41	385,117	26	1,508,600
1979.......	400,210	27	708,353	48	372,428	25	1,480,991
1980.......	426,198	29	621,137	43	397,886	28	1,445,221
1981.......	433,963	35	491,798	39	331,579	26	1,257,340
1982.......	454,350	35	472,287	36	370,714	29	1,297,351
1983.......	477,396	34	598,940	43	319,195	23	1,395,531
1984.......	442,691	31	671,115	47	325,477	23	1,439,283
1985.......	446,867	32	640,299	46	301,990	22	1,389,156
1986.......	658,087	40	603,641	37	390,724	23	1,652,452
1987.......	746,337	44	567,006	33	398,957	23	1,713,300
UNITED KINGDOM							
1973.......	234,014	13	907,965	52	605,342	35	1,747,321
1974.......	205,106	13	784,379	51	544,634	36	1,534,119
1975.......	165,164	13	649,062	51	453,469	36	1,267,695
1976.......	134,748	10	736,020	55	462,681	35	1,333,449
1977.......	146,900	11	725,463	55	455,457	34	1,327,820
1978.......	145,271	12	696,658	57	381,020	31	1,222,949
1979.......	127,157	12	616,105	57	327,190	31	1,070,452
1980.......	156,735	17	521,933	56	245,076	27	923,744
1981.......	229,189	24	526,085	55	198,963	21	954,237
1982.......	197,153	22	547,676	62	142,855	16	887,684
1983.......	193,448	18	723,289	69	127,244	12	1,043,981
1984.......	181,554	18	637,868	70	109,154	12	908,576
1985.......	183,383	18	694,876	66	169,714	16	1,047,973
1986.......	162,090	16	665,093	65	191,779	19	1,018,962
1987.......	153,214	13	718,046	63	271,423	24	1,142,683

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

WESTERN EUROPE - PRODUCTION 1986-1987

Passenger Cars by Manufacturer

	1987	% of Total	1986	% of Total
VAG/SEAT..........	2,179,735	17.87	2,081,927	18.03
PSA...............	1,761,613	14.44	1,545,614	13.39
Fiat/Lancia/Alfa..	1,692,932	13.88	1,627,210	14.09
Renault...........	1,520,253	12.46	1,428,314	12.37
Ford..............	1,487,683	12.20	1,405,973	12.18
GM/Opel...........	1,367,397	11.21	1,363,018	11.80
Mercedes Benz.....	595,765	4.88	591,916	5.13
Rover.............	468,845	3.84	404,454	3.50
BMW...............	442,776	3.63	432,285	3.74
Volvo.............	422,912	3.47	413,830	3.58
Saab..............	134,112	1.10	126,401	1.09
Porsche...........	48,520	0.40	52,939	0.46
Jaguar............	47,960	0.39	40,880	0.35
Innocenti.........	10,443	0.09	12,687	0.11
Ferrari...........	3,902	0.03	3,640	0.03
Maserati..........	3,658	0.03	4,133	0.04
Rolls Royce.......	2,570	0.02	2,531	0.02
Bertone...........	1,557	0.01	4,492	0.04
Lotus.............	798	0.01	704	0.01
Others............	4,857	0.04	4,133	0.04
TOTAL.............	12,198,288	100.00	11,547,081	100.00

Trucks Over 3.5 Ton Gross Vehicle Weight

	1987	% of Total	1986	% of Total
Daimler-Benz......	91,748	26.46	89,866	27.70
Iveco.............	69,811	20.13	65,954	20.33
Renault RVI.......	44,641	12.87	39,374	12.13
Volvo.............	35,339	10.21	33,839	10.43
Leyland Daf.......	28,765	8.29	23,851	7.35
Scania............	27,281	7.86	25,511	7.86
MAN...............	21,023	6.06	17,482	5.39
Enasa/Pegaso......	9,517	2.74	7,126	2.20
Motor Iberica.....	4,299	1.24	3,694	1.14
GM/Bedford........	3,508	1.01	7,527	2.32
ERF...............	2,955	0.85	1,867	0.58
Volkswagen........	2,400	0.69	5,183	1.60
Seddon............	1,881	0.54	1,626	0.50
Others............	3,591	1.04	1,574	0.49
TOTAL.............	346,779	100.00	324,474	100.00

AUTOMOTIVE INDUSTRY DATA LTD.

WESTERN EUROPE - NEW REGISTRATIONS 1986-1987

Passenger Cars by Manufacturer

	1987	1986		1987	1986
VAG.............	1,599,781	1,512,595	Mitsubishi.....	149,168	140,019
Fiat/Lancia.....	1,561,781	1,452,802	Honda..........	128,687	134,222
PSA.............	1,492,831	1,319,860	Lada...........	119,885	107,834
Ford............	1,467,028	1,354,787	Suzuki.........	79,040	65,807
Renault.........	1,302,428	1,229,336	Saab...........	69,165	68,287
Opel/GM.........	1,299,008	1,259,560	Subaru.........	54,896	50,561
Mercedes Benz...	432,478	437,560	Daihatsu.......	37,116	38,545
Rover Group.....	412,017	408,134	Skoda..........	35,224	37,221
Nissan..........	352,810	338,192	Jaguar.........	17,271	11,819
Toyota..........	342,431	334,049	Porsche........	14,220	20,347
BMW.............	292,963	295,640	Isuzu..........	9,791	7,561
Volvo...........	286,585	287,198	Wartburg.......	2,835	2,953
Mazda...........	234,468	239,590	Others.........	76,954	66,512
Seat (VAG)......	228,888	178,759			
Alfa Romeo......	184,223	170,433	TOTAL..........	12,261,930	11,546,583

Passenger Cars by Country

	1987	1986	% Change 1987/1986
Austria.........	243,221	262,175	-7.2
Belgium.........	406,239	395,039	2.8
Denmark.........	124,097	169,386	-26.7
Ireland.........	54,219	59,762	-9.3
Finland.........	151,432	143,183	5.8
France..........	2,105,180	1,911,521	10.1
Germany.........	2,915,854	2,829,438	3.0
Italy...........	1,976,537	1,825,383	8.3
The Netherlands.	555,743	560,512	-0.9
Norway..........	115,097	167,352	-31.2
Portugal........	129,243	114,226	13.1
Spain...........	852,323	655,892	29.9
Sweden..........	315,850	270,070	17.0
Switzerland.....	303,302	300,170	1.0
United Kingdom..	2,013,893	1,882,474	7.0
TOTAL...........	12,261,930	11,546,583	6.2

AUTOMOTIVE INDUSTRY DATA LTD.

WESTERN EUROPE - NEW REGISTRATIONS 1987

Passenger Cars by Manufacturer

	Daihatsu	Honda	Isuzu	Mazda	Mitsubishi	Nissan	Subaru	Suzuki	Toyota	Total	% Japanese
Austria	2,451	5,047	-	19,863	9,522	13,732	4,136	5,168	17,271	75,990	31.2
Belgium	2,311	8,455	122	10,572	9,559	19,423	2,974	3,277	26,843	83,536	20.8
Denmark	2,146	2,611	2	11,543	2,428	6,371	363	171	14,808	40,443	32.6
Finland	550	5,439	324	8,935	7,391	15,750	1,150	1,098	22,373	63,010	41.6
France	-	10,062	-	16,579	3,275	17,673	-	-	14,296	61,865	2.9
Germany West	12,980	41,515	5,656	90,969	68,579	84,540	16,714	27,123	93,348	441,433	15.1
Greece	212	1,004	5	583	713	8,960	336	1,303	4,704	17,720	35.1
Ireland	703	1,130	289	2,230	1,848	7,233	595	503	9,965	24,498	44.0
Italy	462	190	-	9	714	27	354	9,899	1,987	13.642	0.7
The Netherlands	7,119	11,947	-	24,455	15,255	31,327	4,723	17,983	31,159	143,968	25.9
Norway	771	3,115	141	8,459	4,979	7,049	2,553	837	15,601	43,505	37.8
Portugal	19	510	-	337	25	2,830	305	51	6,915	10,992	8.5
Spain	-	113	-	30	143	924	7	-	484	1,701	0.2
Sweden	1,708	4,098	139	13,879	3,616	18,059	1,772	2,428	22,779	68,477	21.7
Switzerland	1,366	7,581	802	8,074	11,101	13,674	14,309	4,089	26,598	87,584	28.9
United Kingdom	4,580	24,743	2,342	18,817	11,826	114,243	4,960	5,612	38,269	225,372	11.2

VARIOUS OVERSEAS SOURCES

EUROPE - NEW REGISTRATIONS, SALES 1970-1987

New Passenger Car Sales by European Subsidiaries of United States Manufacturers - Selected Countries (Shown as Percentage of New Registrations)

	France	West Germany	Sweden	United Kingdom	Total of 4 Countries
1970......	16.88	37.47	18.59	47.95	33.36
1971......	17.53	37.20	18.67	42.57	32.17
1972......	18.48	38.40	18.68	45.85	34.01
1973......	16.45	35.66	17.60	42.96	31.16
1974......	14.71	30.90	16.34	41.46	27.73
1975......	14.09	34.47	17.69	37.88	28.37
1976......	17.67	37.51	20.01	41.81	31.13
1977......	16.65	35.87	20.06	42.05	30.68
1978......	16.91	35.21	19.97	41.32	30.69
1979......	5.88	29.79	20.88	36.44	24.01
1980......	5.40	27.07	17.46	39.42	23.12
1981......	7.38	27.98	19.64	39.50	24.17
1982......	8.98	29.45	20.41	42.18	25.34
1983......	9.34	30.34	19.53	43.54	26.17
1984......	12.21	29.00	20.58	44.00	28.14
1985......	12.47	26.14	21.04	43.06	27.03
1986......	11.73	25.39	20.10	42.48	26.07
1987......	11.43	25.89	20.79	42.26	26.01

VARIOUS OVERSEAS SOURCES

New Japanese Passenger Car Registrations in Western Europe (In Thousands)

	Total	Japanese Imports	% of Total	Nissan	Toyota	Mazda
1973......	8,787	341	3.9	143	140	44
1974......	7,537	319	4.2	141	116	48
1975......	7,779	434	5.6	170	150	78
1976......	8,844	538	6.1	180	177	105
1977......	9,299	624	6.7	190	186	130
1978......	9,479	638	6.7	200	185	101
1979......	9,843	750	7.6	236	178	150
1980......	9,552	995	10.4	274	254	165
1981......	9,330	936	10.0	260	204	173
1982......	9,493	950	10.0	270	205	175
1983......	9,928	1,048	10.6	289	234	211
1984......	9,655	1,037	10.7	283	226	199
1985......	10,525	1,122	10.7	298	271	202
1986......	11,547	1,345	11.7	338	334	239
1987......	12,262	1,387	11.3	353	342	234

VARIOUS OVERSEAS SOURCES

FINLAND - REGISTRATIONS 1950-1987

New Registrations by Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
1960.....	23,550	9,130	7,431	653	198	40,962
1961.....	27,790	20,859	6,409	715	258	56,031
1962.....	41,002	15,789	6,244	726	274	64,035
1963.....	52,225	5,020	4,979	681	254	63,159
1964.....	82,106	6,880	5,555	596	312	95,449
1965.....	100,129	8,131	7,470	704	386	116,820
1966.....	78,929	9,838	7,607	657	354	97,385
1967.....	65,836	14,391	5,773	715	328	87,043
1968.....	48,444	5,356	4,344	706	264	59,114
1969.....	84,542	10,428	5,360	629	317	101,276
1970.....	92,104	16,383	5,322	726	336	115,471
1971.....	75,320	15,390	4,835	644	381	96,570
1972.....	101,398	5,497	4,844	780	425	112,944
1973.....	118,849	6,510	5,230	830	425	131,844
1974.....	96,633	7,188	5,310	791	500	110,422
1975.....	117,619	7,207	5,398	812	585	131,621
1976.....	92,707	8,241	4,726	914	545	107,133
1977.....	90,546	8,261	4,053	628	373	103,861
1978.....	81,175	6,905	3,987	614	344	93,025
1979.....	100,132	8,199	4,487	589	348	113,755
1980.....	103,760	11,594	5,063	641	565	121,623
1981.....	105,629	12,898	4,816	556	522	124,421
1982.....	128,761	13,498	4,176	535	560	147,530
1983.....	120,174	13,463	4,093	596	616	138,942
1984.....	127,655	13,826	3,856	482	593	146,412
1985.....	138,976	13,931	3,676	471	616	157,670
1986.....	144,021	15,266	3,772	490	712	164,261
1987.....	152,327	17,442	4,096	550	1,202	175,617

Total Registrations by Type

1950.....	26,814	3,299	26,512	3,539	1,092	61,256
1951.....	36,231	5,394	29,828	3,603	1,150	76,206
1952.....	52,819	6,208	36,006	4,124	1,295	101,252
1953.....	59,216	9,257	34,412	4,009	1,286	108,180
1954.....	70,796	9,958	34,336	4,188	1,409	120,687
1955.....	85,448	11,852	38,259	4,458	1,559	141,576
1956.....	102,961	15,297	42,509	4,522	1,798	167,087
1957.....	122,075	12,691	42,109	4,925	2,013	183,813
1958.....	139,704	10,384	42,946	5,115	1,959	200,088
1959.....	162,968	11,731	45,216	5,409	2,102	227,426
1960.....	183,409	19,751	45,839	5,778	2,115	256,892
1961.....	219,148	27,978	45,781	6,499	2,480	301,588
1962.....	263,033	32,504	45,248	6,503	2,600	349,888
1963.....	305,444	34,482	44,292	6,844	2,858	393,920
1964.....	375,829	33,472	45,143	6,887	2,924	464,255
1965.....	454,291	36,583	44,512	6,979	3,276	545,641
1966.....	505,926	40,728	44,495	7,158	3,785	602,092
1967.....	551,198	48,761	44,161	7,426	4,211	655,757
1968.....	580,747	48,369	44,264	7,660	4,435	685,475
1969.....	643,057	51,825	45,210	7,861	4,743	752,696
1970.....	711,968	56,707	46,195	8,116	5,024	828,010
1971.....	752,915	67,071	46,572	8,246	5,252	880,056
1972.....	816,044	68,632	47,472	8,363	5,395	947,906
1973.....	894,104	71,170	48,728	8,429	5,689	1,028,120
1974.....	938,681	74,420	50,477	8,592	6,038	1,078,208
1975.....	996,284	77,546	50,905	8,651	6,581	1,139,967
1976.....	1,032,884	81,792	50,887	8,841	7,069	1,181,473
1977.....	1,075,399	85,920	50,295	8,771	7,261	1,227,646
1978.....	1,115,265	88,842	50,479	8,786	7,830	1,270,802
1979.....	1,169,501	91,339	51,756	8,826	8,136	1,329,558
1980.....	1,225,931	96,624	52,527	8,963	8,782	1,392,827
1981.....	1,279,192	102,303	52,698	9,054	9,384	1,452,631
1982.....	1,352,055	108,684	52,996	9,066	9,896	1,532,697
1983.....	1,410,458	114,775	53,036	9,102	10,585	1,597,956
1984.....	1,473,975	121,162	52,822	9,069	11,159	1,667,987
1985.....	1,546,094	127,618	52,019	9,017	11,867	1,746,615
1986.....	1,619,848	135,718	51,747	9,166	12,470	1,828,949
1987.....	1,698,671	146,219	51,956	9,233	13,640	1,919,719

CENTRAL STATISTICAL OFFICE OF FINLAND

FINLAND - NEW REGISTRATIONS 1986-1987

Motor Vehicles by Manufacturer and Type

PASSENGER CARS

	1986	1987
Toyota Corolla........	12,107	14,021
Nissan Sunny..........	8,057	10,769
Lada 1200-1600,2105-7.	10,570	9,797
Opel Kadett...........	6,053	6,101
Saab 900..............	4,008	5,457
Mazda 323.............	5,462	4,936
Lada Samara...........	2,060	4,763
Ford Escort...........	5,034	4,526
Opel Ascona...........	4,160	4,205
Volkswagen Golf.......	3,452	3,861
Mazda 626.............	3,682	3,775
Toyota Camry..........	–	3,591
Toyota Carina.........	4,169	3,583
Ford Sierra...........	3,324	3,529
Mitsubishi Lancer.....	3,648	3,274
Nissan Micra..........	2,581	3,156
Volvo 343-360.........	2,827	3,000
Volvo 242-245.........	2,574	2,757
Peugeot 309...........	–	2,748
Honda Accord..........	2,099	2,674
Honda Civic...........	2,563	2,666
Mercedes Benz 124.....	2,319	2,446
Volkswagen Jetta......	2,269	2,442
Volvo 760, 740........	1,998	2,237
Fiat Uno..............	3,203	2,225
BMW 315-323...........	2,063	2,045
Ford Orion............	–	1,999
Skoda 105-130.........	1,766	1,872
Peugeot 205...........	2,038	1,843
Opel Corsa............	2,091	1,687

TRUCKS

	1986	1987
Volvo...........	1,176	1,132
Scania..........	710	808
Mercedes-Benz...	719	785
Sisu............	601	677
Ford............	158	146
M.A.N...........	83	130
Mitsubishi......	55	96
Renault.........	52	74
Daf.............	–	69
Toyota..........	59	55

VANS

	1986	1987
Toyota..........	5,877	6,447
Volkswagen......	2,010	2,151
Nissan..........	1,588	1,981
Ford............	1,609	1,823
Mitsubishi......	403	1,231
Mazda...........	1,020	1,136
Isuzu...........	734	758
Mercedes-Benz...	477	512
Polski-Fiat.....	305	259
Suzuki..........	265	258

BUSES

	1986	1987
Volvo...........	214	278
Scania..........	178	197
Mercedes-Benz...	41	38

CENTRAL STATISTICAL OFFICE OF FINLAND

FINLAND - TOTAL REGISTRATIONS 1987

Motor Vehicles by Manufacturer and Type

	Cars	Vans	Trucks	Buses	Other Auto-mobiles	TOTAL
Toyota..............	180,019	48,452	947	–	463	229,881
Nissan..............	196,043	15,334	–	–	56	211,433
Ford................	166,750	17,943	2,985	6	1,105	188,789
Opel................	136,360	772	–	–	27	137,159
Volvo...............	109,484	2,106	14,438	4,002	1,149	131,179
Lada................	125,811	–	–	–	38	125,849
Saab................	122,624	199	–	–	66	122,889
Volkswagen..........	102,463	18,442	313	20	761	121,999
Fiat................	103,865	3,325	799	31	720	108,740
Mazda...............	69,537	4,199	–	–	4	73,740
Mercedes-Benz.......	49,857	7,356	9,274	544	3,922	70,953
Mitsubishi..........	42,315	3,361	–	3	69	45,748
Peugeot.............	33,865	2,857	–	–	292	37,014
Honda...............	34,814	–	–	–	1	34,815
Talbot..............	30,833	178	–	–	7	31,018
Skoda...............	25,548	1	–	–	–	25,549
BMW.................	25,455	1	–	–	–	25,456
Renault.............	21,229	1,042	473	–	246	22,990
Audi................	16,731	–	–	–	17	16,748
Scania..............	–	–	11,381	3,618	883	15,882
Citroen.............	14,872	468	–	–	28	15,368
Suzuki..............	9,009	2,537	–	–	1	11,547
Sisu................	–	–	7,818	673	1,188	9,679
Wartburg............	8,958	2	–	–	–	8,960
Morris..............	7,156	32	2	–	5	7,195
Bedford.............	211	5,362	962	5	345	6,885
Moskvitsh...........	4,055	1,885	–	–	–	5,940
Chevrolet...........	2,776	2,298	376	–	393	5,843
Vauxhall............	5,603	–	–	–	–	5,603
Isuzu...............	1,215	3,751	194	–	37	5,197
Daihatsu............	4,591	558	–	–	–	5,149
Seat................	4,805	–	–	–	–	4,805
Dodge...............	3,634	251	483	14	278	4,660
Polski-Fiat.........	3,280	496	–	–	–	3,776
FSO.................	2,478	1,069	–	–	–	3,547
Austin..............	2,557	13	7	–	15	2,592
Subaru..............	2,508	1	–	–	5	2,514
Plymouth............	2,311	3	–	–	25	2,339
Zastava.............	2,225	–	–	–	–	2,225
Sunbeam.............	2,175	–	–	–	–	2,175
Simca...............	1,710	278	–	–	–	1,988
Mini................	1,690	–	–	–	–	1,690
Chrysler............	1,655	–	–	–	–	1,655
Alfa-Romeo..........	1,598	–	–	–	–	1,598
Oldsmobile..........	1,439	–	–	–	5	1,444
Range Rover.........	1,332	–	–	–	23	1,355
Leyland.............	378	924	–	–	–	1,302
Jeep................	1,007	17	2	–	13	1,039
Triumph.............	957	20	–	–	–	977
Other...............	8,883	686	1,502	317	1,453	12,841
TOTAL...............	1,898,671	146,219	51,956	9,233	13,640	1,919,719

CENTRAL STATISTICAL OFFICE OF FINLAND

FRANCE - PRODUCTION 1960-1987

Motor Vehicles by Type

	Passenger Cars & Commercial Vehicles	Trucks	Road(1) Tractors	Special(1) Vehicles	Buses	Total
1960.....	1,175,301	191,465	2,981	500	2,444	1,369,210
1961.....	1,063,595	178,187	3,205	511	2,441	1,244,223
1962.....	1,340,328	193,306	3,214	381	2,499	1,536,133
1963.....	1,520,827	213,386	3,807	426	2,764	1,736,977
1964.....	1,390,312	222,822	4,066	365	2,762	1,615,896
1965.....	1,423,078	216,093	3,743	349	2,525	1,641,696
1966.....	1,785,906	235,784	4,099	208	2,862	2,024,552
1967.....	1,776,502	230,383	4,670	341	2,787	2,009,672
1968.....	1,833,047	239,837	5,168	275	2,733	2,075,617
1969.....	2,168,462	287,486	7,909	322	3,124	2,459,072
1970.....	2,458,038	288,940	7,174	390	3,108	2,750,086
1971.....	2,693,989	312,751	7,694	623	3,554	3,010,294
1972.....	2,992,959	332,099	8,547	607	3,262	3,328,320
1973.....	3,202,391	390,192	11,651	- *	3,596	3,596,179
1974.....	3,045,283	413,800	12,086	-	3,764	3,462,847
1975.....	2,546,175	311,734	7,455	-	3,396	2,861,305
1976.....	2,979,559	419,366	10,476	-	3,790	3,402,715
1977.....	3,092,439	412,277	9,759	-	3,165	3,507,881
1978.....	3,111,380	392,867	8,519	-	3,683	3,507,930
1979.....	3,220,394	389,735	7,655	-	3,329	3,613,458
1980.....	2,938,581	436,768	9,269	-	3,084	3,378,433
1981.....	2,611,864	404,690	8,712	-	2,816	3,019,370
1982.....	2,777,125	369,072	9,657	-	2,610	3,148,807
1983.....	2,960,823	372,473	7,331	-	2,566	3,335,862
1984.....	2,713,289	346,230	8,422	-	2,633	3,062,152
1985.....	2,632,366	380,753	7,879	-	2,987	3,016,106
1986.....	2,773,094	409,380	9,319	-	2,822	3,194,615
1987.....	3,051,830	429,059	9,785	-	2,556	3,493,210

(1) Included with trucks.
* Starting with 1973, data are not available.

Production of Completely Knock-Down Motor Vehicles

	Passenger Cars	Trucks	Total
1970......	212,641	33,728	246,369
1971......	227,689	35,218	262,907
1972......	273,558	37,307	310,865
1973......	335,663	42,667	378,330
1974......	346,498	41,276	387,774
1975......	394,411	43,903	438,314
1976......	408,197	31,332	439,529
1977......	462,769	35,075	497,844
1978......	508,246	58,822	567,068
1979......	509,359	70,551	579,910
1980......	549,030	65,232	614,262
1981......	355,912	70,127	426,039
1982......	308,056	98,480	406,536
1983......	267,499	85,790	353,289
1984......	196,376	74,917	271,293
1985......	184,990	74,923	259,913
1986......	237,811	88,393	326,204
1987......	231,988	75,287	307,275

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1950-1987

Motor Vehicles by Type and Fuel

	PASSENGER CARS		TRUCKS		ROAD TRACTORS		BUSES		TOTAL VEHICLES	
	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel
1950...	257,292	–	86,747	10,547	77	810	164	2,115	344,280	13,272
1951...	319,881	–	110,723	11,404	43	951	242	2,411	430,889	14,768
1952...	369,938	–	114,653	11,193	129	940	320	1,789	485,040	13,922
1953...	371,168	–	113,211	9,778	180	857	272	1,882	484,831	12,517
1954...	444,242	–	137,536	13,484	464	1,129	330	2,855	582,572	17,468
1955...	561,465	–	144,182	14,486	384	1,598	249	2,719	706,260	18,801
1963...	1,507,717	13,110	170,873	38,706	78	3,729	33	2,731	1,678,701	58,276
1964...	1,374,784	15,528	172,001	46,755	25	4,041	23	2,739	1,546,833	69,063
1965...	1,411,192	11,886	172,703	39,647	14	3,729	37	2,488	1,583,946	57,750
1966...	1,772,033	13,873	182,859	46,688	23	4,214	537	2,325	1,955,452	67,100
1967...	1,759,883	16,619	180,225	45,488	6	4,664	31	2,756	1,940,145	69,527
1968...	1,813,148	19,899	193,760	40,309	10	5,158	–	2,733	2,006,918	68,699
1969...	2,135,329	33,133	211,573	68,004	13	7,896	8	3,116	2,346,923	112,149
1970...	2,419,249	38,789	211,024	70,742	24	7,150	–	3,108	2,630,297	119,789
1971...	2,646,298	47,691	234,879	70,178	–	7,694	–	3,554	2,881,177	129,117
1972...	2,940,015	52,944	249,164	74,388	–	8,547	–	3,262	3,189,179	139,141
1973...	3,151,512	50,879	299,998	78,543	–	11,651	–	3,598	3,451,510	144,869
1974...	2,969,065	76,218	308,129	93,585	–	12,086	–	3,764	3,277,194	185,653
1975...	2,360,593	185,582	207,237	97,042	–	7,455	–	3,396	2,567,830	293,475
1976...	2,748,147	231,412	295,023	113,867	–	10,476	–	3,790	3,043,170	359,545
1977...	2,919,678	172,761	287,460	115,058	–	9,759	–	3,165	3,207,138	300,743
1978...	2,954,298	157,062	268,999	115,349	–	8,519	–	3,683	3,223,297	284,633
1979...	3,028,652	191,742	275,467	106,623	–	7,655	–	3,329	3,304,109	309,349
1980...	2,702,348	236,233	296,982	131,517	–	9,269	–	3,084	2,998,330	380,103
1981...	2,341,107	270,757	262,248	133,730	–	8,712	–	2,816	2,603,355	416,015
1982...	2,502,892	274,233	243,053	116,362	–	9,657	–	2,610	2,745,945	402,862
1983...	2,671,206	289,617	250,898	114,244	–	7,331	–	2,566	2,922,104	413,758
1984...	2,285,089	428,200	207,169	130,639	–	8,422	–	2,633	2,492,258	569,894
1985...	2,172,233	460,133	197,647	175,227	–	7,879	–	2,987	2,369,880	646,226
1986...	2,230,129	542,965	190,073	219,242	–	9,384	–	2,822	2,420,202	774,413
1987...	2,443,423	608,407	172,072	256,987	–	9,765	–	2,556	2,615,495	877,715

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1970-1987

Commercial Vehicles by Weight Groups

GASOLINE	0- 2.5t.	2.5t.- 4t.	4t.- 6t.	6t.- 9t.	9t.- 11.9t.	12t.- 14.9t.	15.t.- 19.9t.	10t.- & over	Road Tractors	Total
1970..........	177,594	28,202	4,188	444	596	–	–	–	24	211,048
1971..........	199,888	30,072	4,144	431	286	–	–	–	–	234,821
1972..........	213,810	31,541	3,272	366	175	–	–	–	–	249,164
1973..........	260,059	36,685	2,894	212	143	–	3	2	–	299,998
1974..........	275,654	30,816	1,266	256	137	–	–	–	–	308,129
1975..........	216,669	21,246	725	150	113	–	–	–	–	238,903
1976..........	265,390	28,517	834	78	207	–	–	–	–	295,026
1977..........	263,777	22,672	714	85	211	–	1	–	–	287,460
1978..........	246,443	21,867	461	60	168	–	–	–	–	268,999
1979..........	254,363	20,703	174	41	178	–	–	–	–	275,457
1980..........	276,059	19,612	122	6	183	–	–	–	–	295,982

GASOLINE	0- 2.5t.	2.5t.- 3.9t.	4t.- 5t.	5t.- 6t.	6.1t.- 8.9t.	9t.- 11.9t.	12t.- 14.9t.	15t.- 19.9t.	20t, & Over	Road Tractors	Buses	Total
1981..........	243,875	18,052	8	127	3	141	42	–	–	–	–	262,248
1982..........	232,581	10,403	12	52	5	–	–	–	–	–	–	243,063
1983..........	243,881	11,776	3	2	3	–	–	–	–	–	–	255,665
1984..........	197,158	10,009	–	2	–	–	–	–	–	–	–	207,169
1985..........	189,827	7,820	–	–	–	–	–	–	–	–	–	197,647
1986..........	172,730	17,343	–	–	–	–	–	–	–	–	–	190,073
1987..........	151,698	20,374	–	–	–	–	–	–	–	–	–	172,072

DIESEL	0- 2.5t.	2.5t.- 4t.	4t.- 6t.	6t.- 9t.	9t.- 11.9t.	12t.- 14.9t.	15.t.- 19.9t.	0t.- & over	Road Tractors	Total
1970..........	9,325	18,159	9,200	4,663	7,091	4,012	14,763	3,529	7,150	77,892
1971..........	10,681	21,754	6,695	3,708	5,188	5,106	13,790	3,314	7,694	77,930
1972..........	13,269	24,213	6,200	3,662	5,647	6,777	12,356	2,264	8,547	82,935
1973..........	13,844	28,241	7,244	3,205	5,389	5,893	12,179	2,548	11,651	90,194
1974..........	15,482	34,592	9,675	3,733	5,591	6,684	14,132	3,696	12,086	105,671
1975..........	18,987	30,404	9,461	2,119	7,633	11,922	13,940	2,586	7,455	104,497
1976..........	21,848	41,704	11,962	3,847	9,079	10,419	12,156	2,863	10,473	124,340
1977..........	27,671	41,609	10,320	3,414	10,231	9,129	10,498	2,208	9,759	124,817
1978..........	28,014	45,297	7,726	8,053	9,088	7,062	8,512	1,597	8,519	123,868
1979..........	22,416	38,930	9,018	9,351	9,240	7,834	7,470	2,364	7,655	114,278
1980..........	31,222	48,559	10,406	9,115	9,703	10,893	8,585	3,054	9,269	140,786

DIESEL	0- 2.5t.	2.5t.- 3.9t.	4t.- 5t.	5t.- 6t.	6.1t.- 8.9t.	9t.- 11.9t.	12t.- 14.9t.	15t.- 19.9t.	20t. & Over	Road Tractors	Buses	Total
1981..........	51,453	43,900	2,048	3,754	2,586	6,732	12,148	7,506	3,804	8,712	2,816	145,258
1982..........	51,296	30,247	3,180	2,527	2,273	5,266	10,113	7,298	4,174	9,657	2,610	128,629
1983..........	48,495	28,482	1,818	2,602	1,476	4,809	9,546	9,057	3,192	7,331	2,566	119,374
1984..........	72,480	28,294	2,942	2,926	984	4,471	12,462	6,775	1,325	8,422	2,633	141,694
1985..........	122,293	27,659	2,638	1,549	2,057	2,090	9,956	5,829	1,358	7,879	2,987	186,093
1986..........	160,720	35,592	1,070	985	2,056	2,039	10,164	5,192	1,424	9,384	2,822	231,448
1987..........	186,496	44,611	2,245	1,130	2,475	2,677	10,415	5,283	1,655	9,765	2,556	269,308

TOTAL	0- 2.5t.	2.5t.- 4t.	4t.- 6t.	6t.- 9t.	9t.- 11.9t.	12t.- 14.9t.	15.t.- 19.9t.	0t.- & over	Road Tractors	Total
1970..........	186,919	46,361	13,388	5,107	7,687	4,012	14,763	3,529	7,174	288,940
1971..........	210,567	51,826	10,839	4,139	5,477	5,106	13,790	3,314	7,694	312,751
1972..........	227,079	55,754	9,472	4,028	5,822	6,777	12,356	2,264	8,547	332,099
1973..........	273,903	64,926	10,138	3,417	5,532	5,893	12,182	2,550	11,651	390,192
1974..........	291,136	65,408	10,941	3,989	5,728	6,884	14,132	3,696	12,086	413,800
1975..........	235,666	51,650	10,186	2,269	7,746	11,922	13,940	2,586	7,455	343,400
1976..........	287,238	70,221	12,796	3,925	9,286	10,419	12,155	2,863	10,473	419,366
1977..........	291,448	64,281	11,034	3,479	10,442	9,129	10,499	2,208	9,759	412,277
1978..........	274,457	67,164	8,187	8,113	9,256	7,062	8,512	1,597	8,519	392,867
1979..........	276,779	59,633	9,192	9,392	9,418	7,834	7,470	2,364	7,655	389,735
1980..........	307,281	68,171	10,528	9,121	9,886	10,893	8,585	3,054	9,269	436,788

TOTAL	0- 2.5t.	2.5t.- 3.9t.	4t.- 5t.	5t.- 6t.	6.1t.- 8.9t.	9t.- 11.9t.	12t.- 14.9t.	15t.- 19.9t.	20t. & Over	Road Tractors	Buses	Total
1981..........	295,328	61,952	2,056	3,881	2,589	6,873	12,190	7,506	3,804	8,712	2,816	407,506
1982..........	283,877	40,650	3,192	2,579	2,278	5,266	10,113	7,298	4,174	9,657	2,610	371,692
1983..........	292,376	40,258	1,821	2,604	1,479	4,809	9,546	9,057	3,192	7,331	2,566	375,039
1984..........	269,638	38,303	2,942	2,928	984	4,471	12,462	6,775	1,325	8,422	2,633	348,863
1985..........	312,120	35,479	2,638	1,549	2,057	2,090	9,956	5,829	1,358	7,879	2,987	383,740
1986..........	333,450	52,935	1,070	986	2,056	2,039	10,164	5,192	1,424	9,384	2,822	421,521
1987..........	338,194	64,985	2,245	1,130	2,475	2,677	10,415	5,283	1,655	9,765	2,556	441,380

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1986-1987

Commercial Vehicles by Manufacturer

	1986	1987
UP TO 2.5 TONS G.V.W.		
Citroen............	61,375	67,498
Peugeot............	56,816	54,893
Renault............	215,259	215,803
Total............	333,450	338,194
2.5-4 TONS G.V.W.		
Citroen............	5,338	6,571
Peugeot............	27,845	34,956
Renault............	19,693	23,383
Sovam..............	59	75
Total............	52,935	64,985
4-9 TONS G.V.W.		
Renault............	4,101	5,844
Sovam..............	10	6
Total............	4,111	5,850
9-12 TONS G.V.W.		
Renault............	2,024	2,664
Sovam..............	15	13
Total............	2,039	2,677
12-15 TONS G.V.W.		
Renault............	10,229	10,415
Total............	10,229	10,415
15-20 TONS G.V.W.		
Renault............	5,192	5,283
Total............	5,192	5,283
20 TONS & OVER G.V.W.		
Renault............	1,424	1,655
Total............	1,424	1,655
ARTICULATED UNITS		
Renault............	9,319	9,765
Total............	9,319	9,765
BUSES		
C.B.M..............	43	-
Heuliez............	173	228
Iveco-Unic.........	74	67
Renault............	2,532	2,261
Total............	2,822	2,556
TOTAL COMMERCIAL VEHICLES		
C.B.M..............	43	-
Citroen............	66,713	74,069
Heuliez............	173	228
Iveco-Unic.........	74	67
Peugeot............	84,661	89,849
Renault............	269,773	277,073
Sovam..............	84	94
GRAND TOTAL........	421,521	441,380

L'INFORMATION DU VEHICLE

FRANCE - PRODUCTION 1946-1987

Motor Vehicles by Manufacturer and Type

	RENAULT			CITROEN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	8,491	20,345	28,836	12,654	11,791	24,445
1947.....	18,944	25,210	44,154	22,879	6,102	28,981
1948.....	29,917	37,808	67,725	34,164	8,621	42,785
1949.....	63,920	44,534	108,454	49,424	14,498	63,922
1950.....	83,107	50,809	133,916	64,761	17,007	81,768
1951.....	97,882	69,367	167,259	78,188	22,973	101,161
1952.....	121,026	50,987	172,013	88,626	29,048	117,674
1953.....	120,460	41,271	161,731	102,168	35,387	137,555
1954.....	157,701	42,928	200,629	102,758	51,296	154,054
1955.....	176,260	45,525	221,785	122,442	59,382	181,824
1956.....	214,921	46,939	261,860	129,900	61,003	190,903
1957.....	265,522	48,607	314,129	139,706	66,432	206,138
1958.....	363,924	43,937	407,861	178,858	67,447	246,305
1959.....	457,894	36,171	494,065	213,162	73,731	286,893
1960.....	464,122	58,746	522,868	231,736	84,482	316,218
1961.....	309,744	43,527	353,271	250,662	86,654	337,316
1962.....	471,288	65,667	536,955	308,925	82,859	391,784
1963.....	559,408	79,789	639,197	351,321	86,478	437,799
1964.....	421,808	71,847	493,655	388,532	96,427	484,959
1965.....	479,707	72,206	551,913	401,439	84,057	485,496
1966.....	666,224	71,755	737,979	451,875	83,103	534,978
1967.....	706,622	70,846	777,468	419,245	80,785	500,030
1968.....	734,455	72,952	807,407	384,040	76,672	460,712
1969.....	911,264	98,108	1,009,372	425,508	80,489	505,997
1970.....	1,055,803	103,942	1,159,745	471,078	69,079	540,157
1971.....	1,069,070	105,244	1,174,314	578,328	85,297	663,625
1972.....	1,202,486	115,841	1,318,327	648,956	87,595	736,551
1973.....	1,292,991	121,572	1,414,563	658,829	92,628	751,457
1974.....	1,355,799	131,729	1,487,528	598,744	89,856	688,600
1975.....	1,293,551	98,397	1,391,948	623,683	68,847	692,530
1976.....	1,218,358	147,084	1,365,442	614,321	64,928	679,249
1977.....	1,259,038	139,512	1,398,550	667,280	68,779	736,059
1978.....	1,240,941	131,143	1,372,084	678,949	55,497	734,446
1979.....	1,405,330	141,046	1,546,376	679,327	48,251	727,578
1980.....	1,492,339	220,846 *	1,713,185	536,366	49,034	585,400
1981.....	1,295,713	230,902 *	1,526,615	533,922	44,559	578,481
1982.....	1,491,853	227,965 *	1,719,818	522,317	29,946	552,263
1983.....	1,639,405	240,456 *	1,879,861	542,481	27,956	570,437
1984.....	1,429,138	215,605 *	1,644,743	473,846	37,127	510,973
1985.....	1,322,887	214,016 *	1,536,903	479,385	73,734	553,119
1986.....	1,305,191	269,773 *	1,574,964	521,640	66,713	588,353
1987.....	1,375,696	277,073 *	1,652,769	666,006	74,069	740,075

* Starting in 1980 truck data includes Renault V.I.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1946-1987 (continued)

Motor Vehicles by Manufacturer and Type

	PEUGEOT			CHRYSLER-FRANCE		
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Total
1946.....	2,142	11,626	13,768	5,770	2,469	8,239
1947.....	12,955	13,449	26,404	7,650	4,138	11,788
1948.....	19,130	14,507	33,637	9,271	8,900	18,171
1949.....	30,500	13,750	44,250	21,471	5,497	26,968
1950.....	48,177	14,307	62,484	28,995	2,471	31,466
1951.....	57,462	23,366	80,828	40,991	1,504	42,495
1952.....	64,420	24,851	89,271	69,030	32	69,062
1953.....	67,689	25,508	93,197	50,996	10,577	61,573
1954.....	73,598	31,413	105,011	74,213	18,226	92,439
1955.....	92,086	32,654	124,740	141,900	16,704	158,604
1956.....	112,223	29,393	141,616	160,761	18,323	179,084
1957.....	126,902	39,619	166,521	151,405	19,128	170,533
1958.....	145,346	43,368	188,714	189,010	17,742	206,752
1959.....	154,729	49,124	203,853	225,897	9,474	235,371
1960.....	173,571	44,938	218,509	204,213	20,499	224,712
1961.....	193,338	43,299	236,637	201,621	16,335	217,956
1962.....	217,840	41,030	258,870	245,900	13,541	259,441
1963.....	273,185	15,984	289,169	272,202	8,656	280,858
1964.....	265,698	13,686	279,384	271,154	12,951	284,105
1965.....	260,141	31,035	291,176	237,486	6,124	243,610
1966.....	332,184	41,370	373,554	327,433	5,605	333,038
1967.....	374,028	31,286	405,314	275,785	5,536	281,321
1968.....	362,207	40,622	402,829	350,083	-	350,083
1969.....	440,717	48,361	489,078	388,276	-	388,276
1970.....	525,201	51,451	576,652	402,870	-	402,870
1971.....	559,480	61,513	620,993	484,267	-	484,267
1972.....	603,421	67,718	671,139	534,456	32	534,488
1973.....	684,538	81,440	765,978	560,498	27,641	588,139
1974.....	634,479	96,290	730,769	444,028	24,362	468,390
1975.....	578,125	81,652	659,777	449,013	24,783	473,796
1976.....	655,760	102,810	758,570	482,696	27,957	510,653
1977.....	676,109	105,786	781,895	476,565	28,533	505,098
1978.....	742,303	119,500	861,803	430,694	24,574	455,268
					TALBOT	
1979.....	754,448	111,017	865,465			
1980.....	607,033	127,428	734,461	302,843	24,517	327,360
1981.....	569,287	108,286	677,573	212,942	15,465	228,407
1982.....	536,500	92,889	629,389	226,455	15,577	242,032
1983.....	605,566	81,927	687,493	173,371	18,421	191,792
1984.....	736,648	80,818	817,466	73,657	11,544	85,201
1985.....	804,179	91,633	895,812	25,915	4,112	30,027
1986.....	946,263	84,661	1,030,924	(1)	(1)	(1)
1987.....	1,010,128	89,849	1,099,977	(1)	(1)	(1)

(1) Included with Peugeot.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1979-1987

Passenger Cars by Manufacturer

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Alpine........	1,381	1,137	(3)	(3)	(3)	(3)	(3)	(3)	(3)
Regie Renault	1,403,949	1,481,202	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191	1,375,696
Groupe Renault	1,405,330	1,482,339	1,295,713	1,491,853	1,639,405	1,429,138	1,322,887	1,305,191	1,375,696
Citroen.......	679,327	536,366	533,922	522,317	542,481	473,846	479,385	521,640	668,006
Peugeot.......	754,448	607,033	569,287	536,500	605,566	736,648	804,179	946,263	1,010,128
Metre.........	16,490	6,785	(4)	(4)	(4)	(3)	(3)	(3)	(3)
Talbot........	364,799	296,058	212,942	226,455	173,371	73,657	25,915	(5)	(5)
Peugeot S.A...	1,815,064	1,446,242	1,316,151	1,285,272	1,321,418	1,284,151	1,309,479	1,467,903	1,678,134
TOTAL.........	3,220,394	2,938,581	2,611,864	2,777,125	2,960,823	2,713,289	2,632,366	2,773,094	3,051,830

Passenger Cars - Knock-Down Sets by Manufacturer

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Citroen.......	33,615	18,718	6,555	4,971	1,757	12,135	17,574	10,384	5,295
Peugeot.......	31,224	23,280	16,200	7,702	19,776	18,048	18,614	39,923	25,592
Talbot........	104,312	104,704	77,524	79,968	81,840	54,821	34,193	(5)	(5)
Peugeot S.A...	169,151	146,702	100,279	92,641	103,373	85,004	70,381	50,307	30,887
Regie Renault	340,208	321,177	255,633	215,415	182,014	110,796	114,609	187,504	201,101
TOTAL.........	509,359	467,879	355,912	308,056	285,387	195,800	184,990	237,811	231,988

Commercial Vehicles by Manufacturer

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Renault Veh. Ind.	45,819	54,086	46,924	45,402	37,060	37,302	36,924	37,841	40,623
Regie Renault....	141,046	166,760	183,978	182,563	203,396	178,303	177,092	231,932	236,450
Groupe Renault...	186,865	220,846	230,902	227,965	240,456	215,605	214,016	269,773	277,073
Citroen..........	48,251	49,034	44,559	29,946	27,956	37,127	73,734	66,713	74,069
Peugeot..........	111,017	127,428	108,286	92,889	81,927	80,818	91,633	84,661	89,849
Talbot...........	28,046	24,517	15,465	15,577	18,421	11,544	4,112	(5)	(5)
Peugeot S.A......	187,314	200,979	168,310	138,412	128,304	129,489	169,479	151,374	163,918
C.B.M............	106	105	97	108	89	29	57	43	-
Sovam............	133	113	128	103	79	90	90	84	94
Iveco Unic.......	18,646	17,809	8,069	5,094	6,111	3,650	98	74	67
Heuliez..........	-	-	-	-	-	-	-	173	229
TOTAL............	393,064	439,852	407,506	371,682	375,039	348,863	383,740	421,521	441,380

Commercial Vehicles - Knock-Down Sets by Manufacturer

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Citroen..........	53,980	47,256	33,782	49,028	32,851	28,583	26,889	27,320	23,882
Peugeot..........	2,304	2,016	6,967	17,976	24,733	21,633	24,987	31,368	33,262
Peugeot S.A......	56,284	49,272	40,749	67,004	57,584	50,216	51,876	58,688	57,144
Regie Renault....	14,267	19,315	29,378	31,476	30,318	25,277	23,047	29,705	18,143
TOTAL............	70,551	68,587	70,127	98,480	87,902	75,493	74,923	88,393	75,287

(1) P.S.A. Peugeot-Citroen - starting in 1978 + Talbot.
(2) Chrysler France.
(3) Included with Renault.
(4) Included with Talbot.
(5) Included with Peugeot.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1986-1987

Passenger Cars by Manufacturer and Model

	1986	1987
AUTOMOBILES PEUGEOT	946,263	1,010,128
Not over 1000 c.c.		
205	54,495	74,210
Samba	4,244	-
1000-1500 c.c.		
104	23,223	20,201
205	255,601	253,285
305	20,695	7,097
309	118,558	109,961
405	-	2,859
Samba	2,497	-
Over 1500 c.c.		
205 Gasoline	67,998	77,603
205 Diesel	112,602	110,254
305 Gasoline	28,028	22,149
305 Diesel	19,965	11,536
309 Gasoline	90,078	93,613
309 Diesel	34,745	68,653
405 Gasoline	-	85,776
405 Diesel	-	937
504 Gasoline	10,062	1,631
504 Diesel	1,494	1,565
505 Gasoline	71,555	45,219
505 Diesel	30,223	23,579
CITROEN	521,640	666,006
Not over 1000 c.c.		
2 CV	56,663	43,255
AX	7,145	92,219
LNA	1,076	-
Visa	32,844	15,298
1000-1500 c.c.		
AX	21,459	136,545
BX	86,481	80,415
C15 St. Wagon	2,770	1,670
GSA	38	-
LNA	1,900	-
Visa	40,719	16,954
Over 1500 c.c.		
BX Diesel	101,817	102,075
CITROEN (con't)		
BX Gasoline	97,576	110,095
C15 St. Wagon	13,674	18,882
CX Gasoline	20,493	15,280
CX Diesel	14,701	20,234
Visa Gasoline	2,023	1,175
Visa Diesel	20,261	11,909
RENAULT	1,305,191	1,375,696
Not over 1000 c.c.		
R4	34,598	33,044
R5	78,066	39,199
1000-1500 c.c.		
Express	16,034	25,565
R11	119,648	102,166
R18	2,299	-
R4	35,392	27,892
R5	305,991	367,368
R9	112,451	72,069
Over 1500 c.c.		
Alpine	1,256	1,216
Espace Gasoline	11,815	13,775
Espace Diesel	6,979	9,173
Express Gasoline	7,212	22,774
Fuego	1,372	834
R11 Diesel	38,105	36,329
R11 Gasoline	59,689	63,836
R18 Gasoline	14,862	3,114
R18 Diesel	2,243	-
R21 Gasoline	232,437	273,431
R21 Diesel	51,174	94,353
R25 Gasoline	77,441	72,911
R25 Diesel	22,381	22,958
R5 Diesel	48,222	37,906
R5 Gasoline	496	18,322
R9 Diesel	16,987	15,290
R9 Gasoline	8,001	22,171
TOTAL PASSENGER CARS	2,773,094	3,051,830

L'INFORMATION DU VEHICULE

FRANCE - EXPORTS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Road Tractors	Special Vehicles	Buses	Total	Passenger Cars to U.S.A.
1950.....	93,701	27,098	95	45	832	121,771	2,910
1951.....	92,750	31,866	186	34	865	125,701	N.A.
1952.....	80,492	24,648	166	111	627	106,044	572
1953.....	85,677	27,067	96	198	548	113,586	905
1954.....	105,276	35,117	113	60	650	141,218	1,518
1955.....	139,964	32,310	205	90	540	173,109	7,203
1956.....	162,442	30,813	251	113	399	194,018	11,917
1957.....	223,865	40,363	416	134	245	265,023	51,269
1958.....	326,978	46,239	492	102	431	374,242	107,634
1959.....	545,866	56,808	407	112	462	603,655	187,227
1960.....	508,992	71,209	529	83	331	581,144	82,452
1961.....	422,831	59,951	441	122	431	483,776	42,317
1962.....	490,242	62,129	190	75	249	552,885	41,911
1963.....	529,907	73,677	369	67	309	604,329	35,567
1964.....	478,822	72,229	536	56	564	552,207	43,460
1965.....	528,736	83,574	299	52	440	613,101	30,176
1966.....	697,892	88,587	389	38	518	787,434	36,706
1967.....	738,402	95,726	516	35	359	835,038	31,052
1968.....	872,456	84,471	535	83	423	957,968	40,977
1969.....	1,070,325	102,967	811	57	634	1,174,794	30,351
1970.....	1,394,460	129,382	1,055	55	470	1,525,422	42,873
1971.....	1,486,375	143,802	838	81	476	1,631,572	27,813
1972.....	1,651,333	116,371	751	84	677	1,769,216	16,544
1973.....	1,781,800	146,903	1,505	*	939	1,931,147	13,399
1974.....	1,765,297	178,910	3,270	*	1,085	1,948,562	22,735
1975.....	1,769,887	163,130	3,997	*	1,318	1,938,332	18,192
1976.....	1,910,904	171,729	2,513	*	828	2,085,974	21,177
1977.....	2,084,473	180,978	384	*	2,251	2,268,086	26,894
1978.....	2,087,290	209,418	2,260	*	400	2,299,368	31,822
1979.....	2,207,263	229,387	2,298	*	907	2,439,855	33,522
1980.....	2,001,396	214,269	2,437	*	848	2,218,950	51,638
1981.....	1,663,170	193,881	3,894	*	245	1,861,190	46,578
1982.....	1,679,139	180,112	3,692	*	523	1,863,466	115,636
1983.....	1,848,366	179,816	1,769	*	275	2,030,226	242,216
1984.....	1,708,929	174,025	2,577	*	482	1,886,013	232,791
1985.....	1,705,479	183,725	3,070	*	532	1,892,806	135,330
1986.....	1,777,895	212,798	2,874	*	557	1,994,124	63,448
1987.....	1,907,825	192,037	2,690	*	465	2,103,017	47,801

* Included with trucks.

Export data include CKD shipments.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - EXPORTS 1984-1987

Passenger Cars by Country of Destination

Country of Destination	1987	1986	1985	1984
EUROPE				
Germany, West	203,619	225,564	161,698	183,319
Belgium-Luxembourg	112,144	103,341	106,204	90,420
Denmark	14,853	16,954	11,210	11,577
Spain	331,531	206,857	-	-
Greece	2,377	6,301	5,121	8,422
Ireland	4,346	4,809	6,372	8,553
Italy	305,511	260,076	292,804	229,594
The Netherlands	88,992	100,891	77,719	71,532
Portugal	57,413	55,016	-	-
United Kingdom	218,294	205,453	145,865	130,447
EEC	1,339,080	1,183,882	806,993	733,864
Germany East	-	81	884	-
Austria	27,784	30,504	23,085	24,561
Spain	-	-	191,286	201,398
Finland	8,706	7,786	8,282	3,864
Greece Island	869	[1]	[1]	[1]
Malta, Gozo	498	896	-	-
Norway	9,358	12,285	12,556	9,268
Portugal	-	-	38,027	20,927
Sweden	17,242	9,958	11,302	10,240
Switzerland	38,139	46,991	36,839	34,809
Czechoslovakia	688	-	-	560
Turkey	14,833	10,713	15,161	189
Yugoslavia	18,494	18,604	13,149	19,300
Others	801	-	576	1,058
Export of Other Countries	415	1,340	974	331,972
Export of Built-up Vehicles	1,478,506	1,322,818	1,158,894	1,085,836
Export of Built-up and KD Shipments				
Spain	451,356	380,431	294,859	298,150
United Kingdom	218,294	212,176	164,340	154,911
Turkey	43,188	33,023	30,998	25,103
Other Countries	911,350	900,995	807,682	736,302
Total Exports	1,824,188	1,506,825	1,297,879	1,214,466
AFRICA				
Algeria	7,480	16,755	24,058	20,527
Burundi	-	-	-	341
Cameroon	1,330	1,568	2,169	3,238
Ivory Coast	4,217	3,551	3,156	2,381
Egypt	601	410	830	1,402
Gabon	842	799	1,234	1,156
Kenya	1,167	721	669	[1]
Morocco	7,201	9,246	7,163	8,660
Nigeria	824	10,056	43,867	40,098
Republic S. Africa	-	30	3,525	10,803
Reunion	6,758	5,370	5,804	5,270
Rwanda	-	[1]	[1]	443
Senegal	1,121	1,033	1,035	[1]
Togo	[1]	[1]	[1]	[1]
Tunisia	1,806	974	4,414	5,823
Zaire	1,037	1,250	1,150	754
Zimbabwe (Rhodesia)	-	-	547	736
Others	5,320	5,018	5,137	6,892
Total (Complete Units)	39,303	56,779	104,562	108,123
ASIA				
Saudi Arabia	1,363	2,083	3,284	3,761
China	2,708	-	-	-
Indonesia	1,380	1,275	679	1,537
Iraq	[1]	[1]	[1]	[1]
Iran	2,504	8,002	10,006	1,905
Israel	18,084	4,714	3,374	5,782
Japan	4,287	2,287	958	730
Kuwait	671	1,145	1,158	1,309
Laos	-	-	-	81
Lebanon	-	-	-	435
Malaysia	[1]	[1]	[1]	[1]
Qatar	[1]	[1]	[1]	[1]
Syria	-	97	606	431
Taiwan	20,840	15,928	8,993	13,848
Thailand	2,873	1,214	5,698	6,092
Others	2,461	3,709	10,550	3,864
Total Complete (Units)	55,169	40,434	45,304	38,795
AMERICA				
Argentina	404	1,256	4,037	4,514
Brazil	1,074	565	-	-
Canada	9,990	10,859	15,166	19,384
Chile	2,414	812	3,902	3,747
Colombia	14,940	14,987	14,938	10,855
United States	47,801	63,446	135,330	232,791
Guadeloupe	4,044	3,297	2,893	2,923
Fr. Guyana	1,300	1,167	1,218	1,157
Martinique	3,821	2,830	2,745	3,091
Mexico	311	3,228	19,866	10,855
Panama	[1]	[1]	[1]	[1]
Peru	[1]	[1]	[1]	[1]
Dominican Rep.	[1]	[1]	[1]	[1]
Uruguay	1,328	1,191	[1]	[1]
Venezuela	4,902	9,898	5,403	5,947
Others	1,191	1,061	2,898	2,035
Total Complete (Units)	93,518	114,399	208,386	297,299
Export of Built-up and KD Shipments				
Argentina	78,917	80,717	58,191	65,365
Other Countries	93,114	193,860	262,540	292,785
Total Exports	172,031	274,577	320,731	358,151
AUSTRALIA-OCEANIA				
Australia	1,555	1,328	4,192	4,255
New Caledonia	1,864	1,999	852	1,698
New Zealand	1,203	[1]	[1]	[1]
Fr. Polynesia	1,482	1,569	1,516	1,541
Others	8	588	552	383
Total Complete (Units)	6,112	5,484	7,112	7,857
TOTAL	1,907,825	1,894,884	1,739,981	1,739,185

[1] Exports of less than 800 units included in total.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - IMPORTS 1950-1987

Motor Vehicles by Type

	ALL IMPORTS				IMPORTS FROM U.S.A.		
	Passenger Cars & Light Commercial Vehicles	Trucks	Buses	Total	Passenger Cars & Light Commercial Vehicles	Trucks & Buses	Total
1950...	4,251	565	–	4,816	1,725	82	1,807
1951...	11,561	1,836	–	13,397	1,881	223	2,104
1952...	7,847	793	–	8,640	1,941	65	2,006
1953...	6,053	840	–	6,893	2,011	73	2,084
1954...	7,753	529	–	8,282	3,286	50	3,336
1955...	10,067	745	–	10,812	4,611	232	4,843
1956...	9,959	1,220	–	11,179	3,013	296	3,309
1957...	8,226	1,281	–	9,507	1,549	486	2,035
1958...	8,706	1,214	–	9,920	1,363	431	1,794
1959...	11,439	2,469	–	13,908	893	368	1,261
1960...	25,990	4,052	–	30,042	2,291	418	2,709
1961...	80,725	5,016	–	85,741	1,509	212	1,721
1962...	107,662	10,242	–	117,904	1,436	251	1,687
1963...	147,157	11,709	702	159,568	1,596	417	2,013
1964...	158,345	13,305	906	172,556	1,788	483	2,271
1965...	147,089	11,222	916	159,227	2,222	612	2,834
1966...	186,751	13,965	536	201,252	1,886	279	2,165
1967...	185,319	15,422	544	201,285	1,742	266	2,008
1968...	284,842	21,373	635	306,850	1,310	251	1,561
1969...	349,028	33,539	825	383,392	598	255	853
1970...	298,730	28,371	460	327,561	570	293	863
1971...	357,511	38,077	748	396,336	331	368	699
1972...	412,516	46,495	758	459,769	410	245	655
1973...	462,900	47,634	581	511,115	536	387	923
1974...	375,613	54,036	654	430,303	435	346	781
1975...	399,362	40,100	736	440,198	659	292	951
1976...	603,917	90,973	1,043	695,933	923	308	1,231
1977...	574,539	95,139	1,014	670,692	598	317	915
1978...	564,068	83,287	1,314	648,669	769	303	1,072
1979...	604,403	106,599	1,409	712,411	1,796	404	2,200
1980...	675,023	113,655	1,451	790,129	1,335	444	1,779
1981...	786,306	115,165	1,219	902,690	1,062	295	1,357
1982...	991,671	125,621	1,474	1,118,766	668	1,894	2,562
1983...	975,618	130,632	827	1,107,077	122	1,066	1,188
1984...	897,764	121,384	907	1,020,055	186	405	591
1985...	978,425	160,320	1,044	1,139,789	522	1,276	1,798
1986...	989,078	171,264	930	1,161,272	141	1,584	1,725
1987...	1,119,478	195,312	932	1,315,722	724	2,412	3,136

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - IMPORTS 1986-1987

Motor Vehicles by Country of Origin and Type

	PASSENGER CARS		TRUCKS		BUSES		TOTAL	
	1987	1986	1987	1986	1987	1986	1987	1986
Belgium..............	150,271	119,962	9,326	11,162	258	253	159,855	131,377
Canada..............	4	1	23	10	–	–	27	11
Czechoslovakia......	954	2,705	35	10	–	–	989	2,715
Germany, West.......	280,445	252,216	31,559	28,964	417	546	312,421	281,726
Italy...............	167,339	143,732	44,021	41,373	54	35	211,414	185,140
Japan...............	64,318	59,448	10,997	11,649	–	–	75,316	71,097
Poland..............	2,968	2,390	472	245	–	–	3,440	2,635
Spain...............	300,087	279,432	69,374	54,632	30	10	369,491	334,074
Sweden..............	4,680	4,285	3,948	3,341	2	2	8,630	7,628
The Netherlands.....	10,934	12,070	5,417	4,336	86	56	16,437	16,462
United Kingdom......	49,854	46,739	10,998	5,906	1	–	60,853	52,645
U.S.A...............	724	141	2,412	1,584	–	–	3,136	1,725
U.S.S.R.............	32,946	23,635	14	4	61	2	33,021	23,641
Yugoslavia..........	21,588	17,524	1	–	–	–	21,589	17,524
Others..............	32,565	24,798	6,715	8,048	23	26	39,303	32,872
TOTAL...............	1,119,478	989,078	195,312	171,264	932	930	1,315,722	1,161,272

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE IMPORT

FRANCE - IMPORTS 1986-1987

Motor Vehicles by Country and Manufacturer

	Passenger Cars		Trucks	
	1987	1986	1987	1986
GERMANY, WEST	279,178	261,144	34,459	32,460
VOLKSWAGEN	128,706	114,773	11,564	11,196
Audi..................	26,305	24,670	23	3
Volkswagen...........	102,401	90,103	11,541	11,193
B.M.W.................	28,585	30,519	–	–
Opel..................	95,740	91,011	2,842	3,203
DAIMLER-BENZ	24,535	23,235	10,549	10,776
Mercedes..............	24,535	23,235	10,441	10,684
Unimog................	–	–	108	92
Porsche...............	1,612	1,606	–	–
M.A.N.................	–	–	919	710
Kaesbohrer...........	–	–	295	340
Magirus..............	–	–	248	180
Auwerter.............	–	–	25	30
Faun..................	–	–	19	16
SPAIN	31,845	25,673	7,580	5,581
Seat..................	30,807	25,103	1,426	613
Santana..............	867	570	2,986	2,446
Ebro..................	171	–	2,990	2,420
Pegaso...............	–	–	165	99
Dodge................	–	–	13	3
FORD EEC Total	143,446	131,077	17,806	14,828
UNITED STATES	413	121	2,058	1,477
Jeep..................	412	116	2,058	1,477
Others................	1	5	–	–
ITALY	153,758	133,574	8,873	9,124
FIAT	134,201	114,896	8,764	9,002
Autobianchi..........	7,877	9,199	3	5
Fiat..................	115,810	96,111	8,761	8,997
Lancia...............	10,514	9,586	–	–
Alfa Romeo...........	17,552	17,075	1	–
Innocenti............	1,729	1,321	108	122
Ferrari..............	215	220	–	–
Maserati.............	58	58	–	–
Lamborghini..........	3	4	–	–
JAPAN	61,885	58,251	10,523	9,940
Nissan...............	17,673	18,531	1,457	1,136
Mazda................	16,579	14,334	831	1,079
Toyota...............	14,296	12,828	7,424	7,155
Honda................	10,062	9,354	243	100
Mitsubishi...........	3,275	3,204	567	465
Suzuki...............	–	–	1	5
THE NETHERLANDS	–	–	3,123	2,508
Daf..................	–	–	2,794	2,225
Van Hool.............	–	–	236	201
Bova.................	–	–	71	42
Mol..................	–	–	22	40
POLAND	1,607	1,312	411	250
Polskifiat...........	1,607	1,312	411	250
UNITED KINGDOM	41,928	40,273	5,131	4,294
~~AUSTIN ROVER~~-France..	40,702	39,633	4,092	3,056
Austin...............	39,889	25,262	266	322
Land Rover...........	813	637	3,228	2,344
M.G..................	–	754	–	–
Mini..................	–	6,770	598	390
Rover................	–	6,209	–	–
Triumph..............	–	1	–	–
Jaguar...............	894	434	–	–
Honda................	177	–	–	–
Rolls Royce..........	29	15	–	–
Others...............	20	19	–	–
Bedford..............	106	172	715	824
Leyland..............	–	–	324	414
ROMANIA	130	63	84	155
Aro..................	130	63	83	146
Dacia................	–	–	1	9
SWEDEN	21,381	21,464	7,167	6,222
Volvo................	18,755	19,260	4,666	4,321
Saab-Scania..........	2,626	2,204	2,501	1,901
U.S.S.R.	22,893	21,132	872	563
Lada.................	22,893	21,132	872	563
CZECHOSLOVAKIA	1,482	2,672	–	–
Skoda................	1,482	2,672	–	–
YUGOSLAVIA	1,252	1,054	93	1
Zastava..............	1,252	1,054	93	1
OTHERS...............	9	2	400	201
TOTAL................	760,008	696,812	98,386	87,410

L'INFORMATION DU VEHICULE

FRANCE - NEW REGISTRATIONS 1987

Motor Vehicles by Type and Manufacturer

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total	% of Total
Auto Peugeot.........	440,660	20.93	59,670	14.24	500,330	19.82
Citroen..............	262,822	12.48	71,900	17.16	334,722	13.26
Total PSA..........	703,482	33.42	131,570	31.40	835,052	33.08
Heuliez..............	-	-	235	0.06	235	0.01
Renault..............	641,657	30.48	173,008	41.28	814,665	32.27
Talbot...............	13	-	1	-	14	0.00
Iveco Unic...........	-	-	15,408	3.68	15,408	0.61
Other Makes..........	19	-	468	0.11	487	0.02
Total French Makes...	1,345,171	63.90	320,690	76.52	1,665,861	65.99
Alfa Romeo...........	17,552	0.83	-	-	17,552	0.70
Aro..................	130	0.01	83	0.02	213	0.01
Austin Rover.........	39,889	1.89	266	0.06	40,155	1.59
Audi.................	26,305	1.25	-	-	26,305	1.04
Autobianchi..........	7,877	0.37	-	-	7,877	0.31
Bedford..............	-	-	715	0.17	715	0.03
BMW..................	26,585	1.26	-	-	26,585	1.05
D.A.F................	-	-	2,794	0.67	2,794	0.11
Datsun/Nissan........	17,673	0.84	1,457	0.35	19,130	0.76
Ebro.................	-	-	2,990	0.71	2,990	0.12
Ferrari..............	215	0.01	-	-	215	0.01
Fiat.................	115,810	5.50	8,761	2.09	124,571	4.93
Ford EEC.............	143,448	6.81	17,605	4.20	161,053	6.38
Honda................	10,062	0.48	243	0.06	10,305	0.41
Innocenti............	1,729	0.08	-	-	1,729	0.07
Jaguar...............	695	0.03	-	-	695	0.03
Jeep.................	412	0.02	2,056	0.49	2,468	0.10
Kassbohrer...........	-	-	286	0.07	286	0.01
Lada.................	22,893	1.09	872	0.21	23,765	0.94
Lancia...............	10,514	0.50	-	-	10,514	0.42
Land Rover...........	813	0.04	3,228	0.77	4,041	0.16
Leyland..............	-	-	324	0.08	324	0.01
Magirus..............	-	-	246	0.06	246	0.01
M.A.N................	-	-	919	0.22	919	0.04
Mazda................	16,579	0.79	831	0.20	17,410	0.69
Mercedes.............	24,535	1.17	18,441	4.40	42,976	1.70
Mini Moke............	-	-	598	0.14	598	0.02
Mitsubishi...........	3,275	0.16	567	0.14	3,842	0.15
Opel.................	96,740	4.60	2,842	0.68	99,582	3.94
Pegaso...............	-	-	165	0.04	165	0.01
Polski Fiat..........	1,607	0.08	411	0.10	2,018	0.08
Porsche..............	1,612	0.08	-	-	1,612	0.06
Saab.................	2,626	0.12	-	-	2,626	0.10
Santana..............	867	0.04	2,995	0.71	3,862	0.15
Scania...............	-	-	2,501	0.60	2,501	0.10
Seat.................	30,607	1.45	1,426	0.34	32,033	1.27
Skoda................	1,482	0.07	-	-	1,482	0.06
Toyota...............	14,296	0.68	7,424	1.77	21,720	0.86
Unimog...............	-	-	108	0.03	108	0.00
U.M.M................	-	-	351	0.08	351	0.01
Van Hool.............	-	-	236	0.06	236	0.01
Volkswagen...........	102,401	4.86	11,541	2.75	113,942	4.51
Volvo................	18,755	0.89	4,666	1.11	23,421	0.93
Zastava..............	1,252	0.06	-	-	1,252	0.05
Other Makes..........	773	0.04	438	0.10	1,211	0.05
Total Imported Makes	760,009	36.10	98,386	23.48	858,395	34.01
ALL MAKES............	2,105,180	100.00	419,076	100.00	2,524,256	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

FRANCE - NEW REGISTRATIONS 1986-1987

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1986	1987
DOMESTIC CARS			
CITROEN		222,715	262,822
2 CV 6	602	14,008	10,889
LNA	652	1,594	4
LNA 11 E/RE/RS	1,124	2,398	13
Axel 11 R	1,129	4,479	1,570
Axel 12 TRS	1,299	616	681
AX 10 E/RE	954	4,059	41,818
AX 11 E/TRE	1,124	7,948	34,391
AX Sport	1,294	-	3,209
AX 14 TRS/ZS/GT	1,360	3,200	11,745
Visa Sp./Club	652	8,782	4,092
Visa 10 E	954	1,778	1,500
Visa 11/E/RE	1,124	15,316	7,186
Visa 14 TRS	1,360	3,066	1,294
Visa GT	1,360	1,573	2
Visa 1000 Pistes	1,440	43	-
Visa GTI	1,580	1,069	559
Visa 17 Diesel	1,769	10,548	6,569
GSA X3/Sp	1,299	1,130	1
CX 20/RE	1,995	2,433	2,301
CX 22 TRS	2,165	3,023	2,460
CX 25000/RD/TRD	2,500	3,717	4,078
CX 25 RD Turbo/TRD Turbo.	2,500	3,710	4,968
CX 25 TRI/RI/Prest	2,500	1,357	980
CX 25 GTI/Turbo	2,500	1,650	778
BX 14 E/RE	1,360	32,415	22,168
BX 16 RS/TRS/RE	1,580	34,781	35,523
BX Diesel	1,769	2,333	6,292
BX 19 TRS	1,905	7,578	4,447
BX Sport	1,905	1,937	485
BX 19 GT/GTi	1,905	4,470	8,662
BX 19 D/RD/TRD	1,905	41,632	43,045
BX 4TC	2,142	42	15
C25	1,796	-	86
C25	1,971	-	107
C25	2,500	-	480
Others	-	30	24
PEUGEOT		385,664	440,660
104 GR/Z/GLS/Style Z	1,124	21,358	17,385
104 SR	1,219	20	-
205 GL/XE	954	18,458	40,245
205 GL/GR	1,124	38,485	33,463
205 XL/XR	1,124	12,530	12,843
205 Rallye	1,294	-	27
205 GR/SR	1,360	39,292	33,969
205 XR/XT	1,360	21,873	22,119
205 GT	1,360	7,676	5,075
205 Autom	1,580	5,127	4,301
205 CT Cabr	1,360	1,191	928
205 GR	1,580	-	4,285
205 XR	1,580	-	3,639
205 GTi	1,580	19,770	9,974
205 CTi Cabr	1,580	1,582	1,026
205 Diesel	1,769	38,572	45,773
205 Turbo 16	1,775	30	1
205 GTi	1,905	1,254	12,650
305 GL	1,290	594	15
305 GL	1,472	11,217	3,630
305 GT/GR/SR	1,580	10,003	5,010
305 GT/GTX	1,905	2,480	554
305 GLD/SRD	1,905	8,225	4,152
PEUGEOT (con't)			
309 GL/GE/XE	1,118	9,202	27,147
309 GL/GR/XL	1,294	32,927	22,690
309 GR/SR/XR	1,580	33,907	25,179
309 GLD/XLD	1,769	-	24
309 GT/GTi	1,905	3,960	8,895
309 Diesel	1,905	11,540	31,067
405 GL	1,360	-	992
405 GL/GR/SR	1,580	-	22,011
405 GR/SR/GRi/SRi	1,905	-	18,613
405 MI 16	1,905	-	1,891
505 GL	1,796	6,388	3,894
505 GR/SR/GL	1,971	5,816	2,428
505 Turbo	2,155	1,103	373
505 STI/GTI	2,165	5,837	2,156
505 GRD/SRD Turbo D	2,304	6	3
505 GRD/SRD/GTD Turbo D	2,498	14,445	10,872
505 V6	2,849	745	752
604 GTD Turbo	2,498	13	-
604	2,849	4	-
J5	1,796	-	96
J5	1,971	-	160
J5	2,500	-	544
Others	-	34	19
RENAULT		602,910	641,657
4L/TL	845	5,961	5
R 4 Savane	956	7,678	10,814
4GTL	1,108	11,641	10,114
5 C/TC/SC	956	43,103	18,911
5 TL/GTL/GL/SL/Five	1,108	91,119	111,056
5 TR/GTR	1,237	-	35,452
5 TS/TX/GTL/GTS/TSE	1,397	42,198	25,177
5 BVA	1,397	6,269	6,771
5 Tbo/Alp. Tbo/GT Tbo	1,397	15,128	12,453
5 TD/GTD	1,595	21,898	21,311
5 GTX Baccara	1,721	-	9,529
Express S.W.	1,108	4,038	2,289
Express S.W.	1,397	590	2,085
Express S.W. D	1,595	1,799	2,164
9 C/TC/GTC	1,108	553	2
9 Broadway/C/TC	1,237	2,914	2,888
9 TL/GTL/TLE	1,397	13,381	10,492
9 GTS/TSE/Turbo	1,397	1,095	639
9 BVA	1,397	530	535
9 TDE/GTD	1,596	5,361	5,372
9 GTX/TXE	1,721	2,860	2,639
11 GTC/TCE	1,108	72	2
11 Broadway/TC	1,237	5,415	3,017
11 TL/GTL/Broadway	1,397	43,590	37,003
11 Turbo/Turbo Zender	1,397	3,344	4,842
11 BVA	1,397	2,605	3,031
11 TD	1,596	14,529	17,573
11 GTX/TXE	1,721	26,479	31,205
Fuego TL/GTL	1,397	18	-
Fuego Turbo	1,565	37	-
Fuego GTL/GTS	1,647	28	-
18 L/TL/GTL	1,397	1,513	11
18 TS/GTL/GTS	1,647	1,738	7
18 Turbo	1,565	134	3
18 TX/GTX	1,995	130	-
18 Diesel	2,068	2,327	5
21 TL/TS/RS/GTE/GTS/TSE	1,721	111,326	108,313
21 GTX/TXE/RX/Ti	1,995	11,892	14,466

FRANCE - NEW REGISTRATIONS 1986-1987 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1986	1987
RENAULT (con't)			
21 TD/GTD Turbo	2,068	21,698	53,823
21 RX/TXE	2,165	10	3
Espace GTS/TSE	1,995	5,328	6,776
Espace Turbo D/DX	2,068	2,663	4,895
25 TS/GTS/TX	1,995	30,602	28,847
25 TD/GTD/DX Turbo D	2,068	16,577	17,441
25 GTX	2,165	17,004	13,987
25 V6 Turbo	2,458	1,647	1,757
25 V6 Injection	2,664	2,868	1,973
25 V6 2.8 I	2,849	-	981
Trafic E	1,721	296	543
Trafic E	1,995	32	155
Trafic D	2,068	278	864
Alpine V6 Turbo	2,458	404	441
Alpine V6 GT	2,849	133	92
Others	-	77	103
TALBOT		4,600	13
Samba	954	590	11
Samba GL/LS	1,124	3,343	-
Samba GLS/Cabriolet	1,360	289	1
Solara GL/LS/GLS/SX	1.592	367	-
Others	-	11	1
OTHER FRENCH MAKES		20	19
TOTAL FRENCH CARS		1,215,909	1,345,171
IMPORTED CARS			
ALFA ROMEO		17,075	17,552
Alfasud	1,351	312	200
Alfasud	1,490	590	438
Alfa 33	1,351	3,114	3,219
Alfa 33	1,490	5,031	4,419
Alfa 33	1,712	3	1,807
Alfetta 2000	1,962	188	55
Alfetta GTV 2500	2,492	190	149
Giulietta 1.6 I	1,570	23	-
Giulietta 1.8 I	1,779	38	1
Giulietta 2 I	1,962	47	1
Spider	1,962	134	122
Alfa 75 1.6 I	1,570	2,194	1,806
Alfa 75 1.8 I	1,762	-	122
Alfa 75 1.8 I	1,779	3,125	3,185
Alfa 75 2 I	1,962	840	1,124
Alfa 75 TD	1,995	93	233
Alfa 75 2.5 I	2,492	2	-
Alfa 75 3 I	2,959	-	354
Alfa 90 2 I	1,962	639	180
Alfa 90 Turbo D	2,393	68	2
Alfa 90 2.5 I	2,492	425	129
Alfa 6	2,492	19	6
AUDI		24,670	26,305
80	1,296	81	12
80 CC/CD Diesel	1,588	1,773	8
80 CC/GT	1,595	1,656	380
80 CC/CD/GT/S	1,781	11,202	14,537
80 GTE	1,781	689	50
80 Quatro/GTE Quatro	1,781	133	204
90	1,994	568	1,060

Makes & Models	Engine in CM3	1986	1987
AUDI (con't)			
90	2,226	492	1,706
90 Quattro	2,226	129	195
100 Avant/Ascott	1,781	2,448	1,555
100 Avant/TD/Ascott CD	1,986	1,655	2,302
100 Avant CC/Ascott	1,994	1,083	1,465
100 Avant/CD/CS/CL	2,144	-	-
100 Avant CD/CS/CD	2,226	774	922
100 Quatro	2,226	193	255
200 Turbo	2,144	770	670
Coupe GT	1,781	82	467
Coupe GT	1,994	208	26
Coupe GT/Quattro	2,144	26	18
Coupe GT/Quattro	2,226	708	473
ARO	1,289	63	130
ASTON MARTIN	5,340	3	4
AUSTIN ROVER		38,995	39,889
Metro 1000	998	12,873	10,763
Metro 1300	1,275	5,863	5,929
Maestro 1300	1,273	2,760	2,653
Maestro 1600	1,598	311	148
Maestro MG	1,994	180	85
Mini 1000	998	6,770	7,939
Montego 1300	1,275	722	965
Montego 1600	1,598	2,983	2,006
Montego 2000	1,994	324	211
Rover 200 213	1,342	4,206	5,287
Rover 200 216	1,598	577	909
Rover 800 820	1,993	239	2,040
Rover 2000	1,994	84	2
Rover 800 825	2,493	234	933
Rover 2600	2,597	402	19
Rover 3500	3,528	5	-
AUTOBIANCHI		9,199	7,877
A 112	903	2,775	49
A 112	965	30	1
A 112	1,049	28	-
Y 10 Fire	999	4,775	7,090
Y 10 Touring/Turbo	1,049	1,591	737
BEDFORD		172	106
Midi	1,817	94	38
Midi Diesel	1,995	78	68
BMW		30,519	26,585
316	1,766	6,434	4,474
318 i	1,766	3,041	2,181
318 i	1,796	-	584
210 i	1,990	4,551	4,255
M3	2,302	85	525
323 i	2,316	477	3
324 D	2,443	3,464	3,406
325 i	2,494	4,482	4,034
518 i	1,766	790	370
520 i	1,990	1,618	1.729
524 TD Diesel	2,443	2,121	1,824
525 i	2,494	305	39
525 ETA	2,693	294	44
528 i	2,788	1,521	764

FRANCE - NEW REGISTRATIONS 1986-1987 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1986	1987
BMW [con't]			
535 i	3,430	256	80
628 CSI	2,788	77	56
635 CSI	3,430	62	33
635 CSI	3,453	46	38
728 i	2,788	558	2
730 i	2,986	-	1,320
735 i	3,430	239	732
745 i Turbo	3,430	98	-
750 i	4,988	-	92
DAIMLER		48	199
EBRO Petrol Diesel	3,246	-	171
FERRARI		220	215
FIAT		96,111	115,810
Panda 770	770	5,567	12,096
Panda 34	843	2,103	-
Panda 45	903	4,401	2
Panda 4x4	965	649	2
Panda 1000	999	15,450	20,046
126	652	985	850
126	704	-	111
127	1,049	41	39
Uno 45	903	9,268	16,383
Uno Fire	999	10,658	18,237
Uno 55/60	1,116	18,288	16,445
Uno 70/Turbo	1,301	4,601	6,379
Uno Diesel	1,301	986	32
Uno 60 D	1,697	434	2,723
128 x 19	1,498	47	60
Ritmo III 60	1,116	5,493	4,554
Ritmo III 70	1,301	1,149	769
Ritmo II/III	1,498	180	2
Ritmo II/III	1,585	1,543	851
Ritmo III Diesel	1,697	1,264	681
Ritmo II Diesel	1,714	98	2
Ritmo III TD	1,929	327	1,112
Ritmo II 130 TC	1,995	175	24
Argenta 2000	1,995	15	-
Regata 70	1,301	3,101	3,603
Regata 85	1,498	66	41
Regata 85/100	1,585	4,065	2,282
Regata Diesel	1,697	740	522
Regata Diesel	1,714	53	1
Regata Diesel	1,929	1,319	1,204
Croma 1600	1,585	27	1,494
Croma 2000	1,995	2,108	2,673
Croma Diesel	2,445	882	1,945
Croma Diesel	2,499	30	664
900	903	-	1
FORD		131,077	143,448
Fiesta 950	957	10,994	13,206
Fiesta 1100	1,117	22,059	21,915
Fiesta 1300	1,296	197	4
Fiesta 1400	1,392	2,211	2,531
Fiesta 1600	1,597	3,390	2,798
Fiesta 1600 Diesel	1,608	4,101	5,648
Escort 1100	1,117	3,128	1,764
Escort 1300	1,296	1,532	1
Escort 1300	1,297	4,547	4,247
Escort 1400	1,392	10,676	8,357
FORD [con't]			
Escort 1600	1,597	14,255	23,525
Escort 1600 Diesel	1,608	4,970	6,732
Sierra 1600	1,593	38	8
Sierra 1600	1,597	4,697	3,651
Sierra 1800	1,796	13,523	14,742
Sierra 2000	1,993	4,606	6,527
Sierra 2300	2,294	6	-
Sierra 2300 Diesel	2,304	6,574	8,558
Sierra 2800	2,792	161	207
Orion 1300	1,296	348	-
Orion 1300	1,297	473	213
Orion 1400	1,392	4,304	2,688
Orion 1600	1,597	5,300	6,856
Orion 1600 Diesel	1,608	3,453	4,284
Scorpio 1800	1,796	492	43
Scorpio 2000	1,993	3,443	2,419
Scorpio 2400	2,394	135	970
Scorpio 2500 Diesel	2,499	961	756
Scorpio 2800	2,792	429	7
Scorpio 3000	2,933	75	221
Transit	1,593	-	91
Transit	1,993	-	64
Transit Diesel	2,496	-	415
HONDA		9,354	10,062
Civic 1300	1,342	1,117	615
Civic 1400	1,396	-	101
Civic 1500	1,488	3,434	3,686
Civic 1600	1,590	349	840
Accord 1800	1,829	92	2
Accord 2000	1,955	2,755	2,454
Accord 2I. 16S	1,958	-	937
Prelude 1800	1,829	866	625
Prelude 2000	1,958	741	797
Legend	2,675	-	5
HONDA GB Legend	2,493	-	177
INNOCENTI		1,321	1,729
650	617	334	244
990	993	17	523
Ministre	993	970	962
JAGUAR		386	695
XJ6	-	88	105
XJ	4,235	16	1
XJS	-	53	147
Others	-	229	442
JEEP		116	412
XJ Cherokee	2,068	116	412
LADA		21,132	22,893
1200	1,198	1,002	666
Samara	1,288	3,933	11,234
2105	1,294	1,996	923
2104	1,451	6,636	4,589
2107	1,451	4,626	2,361
Niva 4x4	1,568	2,939	3,120
LAMBORGHINI		4	3

FRANCE - NEW REGISTRATIONS 1986-1987 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1986	1987
LANCIA		9,586	10,514
Delta 1300	1,301	1,546	1,511
Delta 1500	1,498	46	29
Delta 1600	1,585	1,133	1,344
Delta Turbo D	1,929	–	214
Delta 4x4	1,995	64	718
Prisma 1300	1,301	693	588
Prisma 1500	1,498	858	446
Prisma 1600	1,585	1,481	1,506
Prisma Diesel	1,929	991	955
Prisma 4x4	1,995	26	86
Trevi 2000	1,995	48	3
Thema 2000	1,995	1,621	1,552
Thema Turbo D	2,445	986	1,491
Thema 2800	2,849	89	46
Thema 2900	2,927	–	25
Others	–	4	–
LAND ROVER		637	813
Land Rover 2.5	2,495	–	1
Land Rover 2.5 D	2,495	41	36
Land Rover 3.5	3,528	3	–
Range Rover D	2,393	254	457
Range Rover 3.5	3,528	339	319
MASERATI		58	58
MAZDA		14,334	16,579
323 1100	1,071	836	615
323 1300	1,272	192	–
323 1300	1,296	3,119	2,538
323 1300	1,324	–	875
323 1500	1,490	3,666	2,810
323 1500	1,498	–	1,439
323 1600	1,597	340	618
323 1700 D	1,720	51	835
626 1600	1,587	2,130	1,681
626 1800	1,789	–	366
626 2000 E	1,998	1,308	1,367
626 2000 Diesel	1,998	1,488	2,186
929	1,970	115	65
929	1,998	966	619
929	2,184	–	224
929	2,954	–	258
Bongo E	1,998	–	37
RX7	–	73	46
MERCEDES		23,235	24,535
190	1,997	7,584	5,516
190 Diesel	1,997	2,865	2,919
190 2.3 I	2,299	661	2,275
190 2.5 I Diesel	2,497	2,295	2,876
190 2.6 I	2,599	–	724
200	1,997	850	616
200 Diesel	1,997	1,011	985
230	2,299	1,919	1,966
240 Diesel	2,399	3	1
250 Diesel	2,497	2,425	2,583
260	2,599	554	793
280	2,746	26	26
300	2,962	1,755	1,789
300 Diesel	2,996	876	1,066
300 Diesel	2,998	34	27
420	4,196	82	56
500	4,973	178	131
560	5,547	112	167
Others	–	5	19

Makes & Models	Engine in CM3	1986	1987
MITSUBISHI		3,204	3,275
Colt	1,468	914	880
Colt Turbo	1,597	200	101
Lancer	1,468	406	398
Pajero Diesel	2,346	1,167	69
Pajero Diesel	2,477	38	1,170
Pajero	2,555	6	14
Space Wagon	1,755	446	547
Space Wagon	1,997	3	96
Others	–	24	–
MORGAN		14	15
NISSAN		16,531	17,673
Cherry 1500	1,488	1,060	23
Micra	988	5,328	5,120
Sunny 1300	1,270	–	822
Sunny 1500	1,488	2,458	82
Sunny 1600	1,597	–	3,999
Sunny GTi	1,598	–	559
Sunny 1700 Diesel	1,681	798	783
Bluebird	1,598	1,351	2,367
Bluebird	1,809	1,298	494
Bluebird Diesel	1,952	704	725
Bluebird	1,973	393	710
Silvia	1,809	111	90
Cedric Diesel	2,793	565	450
Stanza	1,809	56	–
Vanette	1,488	746	265
Vanette	1,952	–	212
Prairie	1,809	890	679
Prairie 4x4	1,974	–	15
Patrol Diesel	3,246	233	240
300 ZX	2,960	39	58
Others	–	1	–
OPEL		91,011	96,740
Corsa 1000	993	25,673	27,452
Corsa 1200	1,196	18,172	20,781
Corsa 1300	1,297	5,685	5,476
Corsa Diesel	1,488	–	2,090
Kadett 1200	1,196	3,587	2,075
Kadett 1300	1,297	12,720	11,496
Kadett 1600	1,598	3,348	4,216
Kadett 1600 Diesel	1,598	2,367	3,221
Kadett 1800	1,796	1,253	173
Kadett 2000	1,998	417	2,259
Ascona 1300	1,297	3,674	1,854
Ascona 1600	1,598	9,907	9,169
Ascona 1600 Diesel	1,598	993	1,071
Ascona 1800	1,796	513	7
Ascona 2000	1,998	186	596
Manta 1300	1,297	97	5
Manta 1800	1,796	177	143
Manta 2000	1,979	71	57
Rekord 1800	1,796	487	1
Rekord 2000	1,973	29	–
Rekord 2.2 I CD	2,197	97	1
Rekord 2300 Diesel	2,260	529	53
Omega 1800	1,796	173	1,496
Omega 2000	1,998	340	1,518
Omega 2300 Diesel	2,260	80	1,216
Omega 31	2,969	–	114
Senator	–	341	198
Monza	–	95	2

FRANCE - NEW REGISTRATIONS 1986-1987 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1986	1987
POLSKI FIAT		1,312	1,607
125 P	1,481	260	364
Polonez	1,481	1,052	1,243
PORSCHE		1,606	1,612
924	1,984	1	-
924	2,479	210	187
911	3,164	395	444
911 Turbo	3,299	28	29
928	4,664	120	-
928	4,957	32	201
944	2,479	820	751
ROLLS BENTLEY	6,753	15	29
SAAB		2,204	2,626
900	1,985	1,146	1,268
9000	1,985	1,058	1,358
SANTANA		570	867
SJ 410	970	570	576
SJ 413	1,324	-	291
SEAT		25,103	30,607
Fura	903	72	-
Marbella	843	-	798
Marbella	903	20	2,304
Ronda 65	1,197	1	-
Ronda	1,193	3,339	1,368
Ronda	1,461	1,985	960
Ronda 100	1,592	1	-
Ronda Diesel	1,714	400	62
Ibiza	903	3,568	3,719
Ibiza	1,193	7,270	11,613
Ibiza	1,461	4,755	5,424
Ibiza Diesel	1,714	399	1,458
Malaga	1,193	1,279	960
Malaga	1,461	1,683	950
Malaga Diesel	1,714	331	1,001
SKODA		2,672	1,482
S 105	1,046	323	2
S 120	1,174	825	721
S 130	1,289	1,524	759
TOYOTA		12,628	14,296
Corolla 1300	1,295	4,271	4,382
Corolla 1600	1,587	1,075	1,561
Corolla 1800 Diesel	1,839	753	643
Tercel 1500	1,452	1,050	1,264
Celica 1600	1,588	43	-
Celica	1,998	903	2,083
Celica Supra	2,759	26	266
Camry 1800	1,832	779	58
Model F	1,998	944	799
Lite-Ace	1,290	240	-
Lite-Ace	1,486	2,045	2,291
Land Cruiser	2,446	254	567
Land Cruiser	3,980	243	380
Others	-	2	2
TRIUMPH	1,335	1	-
TVR	3,528	-	9
VOLKSWAGEN		90,103	102,401
Polo	1,043	24,677	22,579
Polo	1,272	4,378	4,552
Scirocco	1,781	615	668
Passat Diesel	1,588	1,006	1,054
Passat	1,595	957	720
Passat	1,781	1,873	1,888
Passat	1,994	180	193
Golf	1,272	7,980	12,202
Golf Diesel	1,588	8,849	13,956
Golf	1,595	6,669	7,222
Golf	1,781	21,127	25,954
Jetta	1,272	1,250	1,342
Jetta Diesel	1,588	2,776	3,419
Jetta	1,595	2,444	1,493
Jetta	1,781	5,192	4,467
Transport	-	12	131
Transport Diesel	-	39	555
Others	-	79	6
VOLVO		19,260	18,755
244	1,986	640	404
244 Diesel	2,383	389	353
245	1,986	352	388
245	2,127	1	-
245 Diesel	2,383	533	578
343	1,397	1,176	623
343	1,721	339	387
344	1,397	730	426
344 Diesel	1,595	757	693
344	1,721	1,417	723
345	1,397	2,114	1,797
345 Diesel	1,595	879	825
345	1,721	1,979	2,152
360	1,986	1,286	915
480 ES	1,721	283	1,838
740	1,986	2,492	2,726
740	2,316	300	215
740 Diesel	2,383	3,199	3,157
760 Turbo	2,316	103	101
760 Turbo Diesel	2,383	167	242
760	2,849	120	118
780	2,383	-	39
780	2,849	3	55
ZASTAVA		1,054	1,252
Yugo 45	903	420	994
Yugo 55	1,116	608	204
1100 55	1,116	26	54
OTHER IMPORTS		9	2
TOTAL IMPORTED MAKES		695,612	760,009
TOTAL ALL MAKES		1,911,521	2,105,180
OF WHICH DIESEL		299,425	384,113

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - REGISTRATIONS 1958-1987

New Registrations by Type

	Passenger Cars and Light Commercial Vehicles	Trucks	Buses	Total
1958........	589,584	106,448	2,333	698,365
1959........	565,278	98,453	2,132	665,863
1960........	638,605	121,329	2,427	762,361
1961........	716,777	118,787	2,424	837,988
1962........	912,143	130,052	2,698	1,044,893
1963........	1,047,640	138,377	4,976	1,190,993
1964........	1,052,707	154,217	4,734	1,211,658
1965........	1,057,081	140,785	4,925	1,202,791
1966........	1,209,899	152,229	5,687	1,367,815
1967........	1,230,951	145,982	5,793	1,382,726
1968........	1,239,766	161,744	5,280	1,406,790
1969........	1,365,710	217,380	5,892	1,588,982
1970........	1,296,628	201,886	5,858	1,504,372
1971........	1,468,888	220,829	5,950	1,695,667
1972........	1,637,553	242,935	6,195	1,886,683
1973........	1,745,830	263,669	6,505	2,016,004
1974........	1,524,838	246,787	6,167	1,777,792
1975........	1,482,343	200,793	5,599	1,688,735
1976........	1,858,234	285,277	7,813	2,151,324
1977........	1,906,990	290,819	7,568	2,205,377
1978........	1,944,986	290,981	8,522	2,244,489
1979........	1,976,391	306,703	8,428	2,291,522
1980........	1,873,202	314,534	8,757	2,196,493
1981........	1,834,826	325,810	8,681	2,169,317
1982........	2,056,490	352,954	9,714	2,419,158
1983........	2,017,617	337,387	8,927	2,363,931
1984........	1,757,673	307,990	8,149	2,073,812
1985........	1,766,328	333,895	8,269	2,108,492
1986........	1,911,521	382,961	7,612	2,302,094
1987........	2,105,180	413,935	4,131	2,523,246

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

Total Registrations by Type

1958........	3,910,000	1,286,000	34,000	5,230,000
1959........	4,360,000	1,350,000	35,000	5,745,000
1960........	4,872,800	1,430,500	36,700	6,340,000
1961........	5,450,000	1,505,000	38,250	6,993,250
1962........	6,220,000	1,589,000	41,000	7,850,000
1963........	7,075,000	1,680,500	44,500	8,800,000
1964........	7,960,000	1,780,000	46,000	9,786,000
1965........	8,717,500	1,863,200	47,120	10,627,820
1966........	9,555,200	1,941,600	48,870	11,545,670
1967........	10,210,000	1,971,000	49,000	12,230,000
1968........	10,935,000	2,015,000	50,000	13,000,000
1969........	11,670,000	2,050,000	50,000	13,770,000
1970........	12,280,000	2,065,000	49,750	14,394,750
1971........	12,995,000	2,106,250	49,250	15,150,500
1972........	13,800,000	2,126,000	49,000	15,975,000
1973........	14,550,000	2,200,000	50,000	16,800,000
1974........	15,100,000	2,283,000	51,000	17,434,000
1975........	15,555,000	2,325,000	52,000	17,932,000
1976........	16,250,000	2,357,000	53,000	18,660,000
1977........	17,000,000	2,392,000	53,500	19,445,500
1978........	17,780,000	2,424,000	54,500	20,258,500
1979........	18,525,000	2,469,000	55,500	21,049,500
1980........	19,150,000	2,514,000	56,500	21,720,500
1981........	19,725,000	2,568,000	57,000	22,350,000
1982........	20,420,000	2,631,500	58,000	23,109,500
1983........	20,950,000	2,675,500	58,000	23,683,500
1984........	21,175,000	2,688,500	57,500	23,921,000
1985........	21,325,000	2,708,500	57,000	24,090,500
1986........	21,575,000	2,771,000	57,000	24,403,000
1987........	21,950,000	2,851,000	53,000	24,854,000

INSTITUT NATIONAL DE LA STATISTIQUE ET DES ETUDES ECONOMIQUES

FRANCE - TOTAL REGISTRATIONS 1981-1987 -

Total Registrations as of December 31

	1981	1982	1983	1984	1985	1986	1987
Passenger Cars and Light-Duty Commercial Vehicles							
Up to 5 CV............	6,398,600	6,754,900	7,056,000	7,301,100	7,510,800	7,715,900	7,997,700
6 - 10 CV............	11,671,300	12,068,200	12,375,200	12,442,400	12,439,100	12,535,700	12,682,600
11 CV & over..........	1,654,900	1,596,900	1,518,800	1,431,500	1,375,100	1,323,400	1,269,700
TOTAL PASSENGER CARS..	19,725,000	20,420,000	20,950,000	21,175,000	21,325,000	21,575,000	21,950,000
TOTAL LIGHT COMMERCIAL	1,540,000	1,521,300	1,485,400	1,412,400	1,364,000	1,337,100	1,314,200
Commercial Vehicles							
Less than 2.5 tons GVW	1,519,200	1,579,000	1,604,200	1,642,500	1,678,200	1,743,800	1,813,400
2.5 - 4 tons.........	566,400	578,800	588,000	590,100	590,600	597,700	612,300
4 - 6 tons..........	94,800	87,900	89,300	73,700	66,800	60,400	54,600
6 - 9 tons..........	55,400	54,500	55,300	52,200	50,100	48,800	48,000
9 - 12 tons..........	72,100	70,000	71,200	65,500	62,500	59,200	55,600
12 - 15 tons..........	40,200	39,400	40,000	38,200	36,800	36,700	36,900
15 - 20 tons..........	79,600	78,600	79,800	77,100	75,100	73,700	73,800
20 tons & over........	22,300	21,800	22,200	20,700	19,900	19,700	20,400
Road Tractors.........	118,000	121,500	125,500	128,500	128,500	131,000	136,000
Buses.................	57,000	58,000	58,000	57,500	57,000	57,000	53,000
TOTAL COMMERCIAL......	2,625,000	2,689,500	2,733,500	2,746,000	2,765,500	2,828,000	2,904,000
TOTAL ALL VEHICLES....	22,350,000	23,109,500	23,683,500	23,921,000	24,090,500	24,403,000	24,854,000
Diesel Vehicles							
Passenger Cars & Light Commercial Vehicles.	1,015,000	1,180,300	1,296,800	1,501,300	1,651,500	1,822,200	2,060,200
Less than 2.5 tons GVW	146,500	170,900	189,700	216,100	270,400	355,500	455,300
2.5 - 4 tons.........	312,100	336,800	355,300	370,200	382,900	402,400	430,400
4 - 6 tons..........	47,800	45,500	43,100	40,200	37,200	34,300	31,600
6 - 9 tons..........	46,100	46,200	45,900	45,600	44,200	43,600	43,400
9 - 12 tons..........	65,500	64,000	62,400	60,900	58,500	55,800	52,800
12 - 15 tons..........	40,200	39,400	38,500	38,200	36,800	36,700	36,900
15 - 20 tons..........	79,600	78,600	77,500	77,100	75,100	73,700	73,800
20 tons & over........	22,300	21,800	21,400	20,700	19,900	19,700	20,400
Road Tractors.........	118,000	121,500	125,500	128,500	128,500	131,000	136,000
Buses.................	37,200	38,200	38,400	38,600	39,000	39,800	38,100
TOTAL DIESEL VEHICLES.	1,930,300	2,143,200	2,294,500	2,537,400	2,744,000	3,014,700	3,378,900

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

GERMANY, WEST - PRODUCTION 1946-1987

Motor Vehicles by Type

	Passenger Cars	Kombi*	Trucks	Truck Tractors	Buses	Total
1946.....	9,962	-	13,241	431	244	23,878
1947.....	9,541	-	13,192	199	411	23,343
1948.....	29,945	-	28,832	1,568	949	61,294
1949.....	104,054	1	54,753	1,986	2,789	163,583
1950.....	216,107	3,302	81,680	1,131	3,844	306,064
1951.....	267,376	9,246	92,724	536	4,269	374,151
1952.....	301,089	16,554	105,793	250	4,697	428,383
1953.....	369,140	18,755	96,046	249	6,391	490,581
1954.....	518,190	42,982	113,146	175	6,104	680,597
1955.....	705,418	56,787	140,350	179	6,008	908,742
1956.....	847,829	63,167	159,488	523	4,612	1,075,619
1957.....	958,970	81,218	166,085	420	5,539	1,212,232
1958.....	1,180,738	126,116	180,792	603	7,007	1,495,256
1959.....	1,356,321	147,103	207,698	230	7,214	1,718,566
1960.....	1,674,298	142,481	230,155	524	7,691	2,055,149
1961.....	1,751,893	152,082	234,747	527	8,576	2,147,825
1962.....	1,945,291	163,875	234,370	4,913	8,163	2,356,612
1963.....	2,185,662	228,445	240,095	5,912	7,782	2,667,896
1964.....	2,370,274	279,909	246,678	5,690	7,106	2,909,657
1965.....	2,440,448	293,284	229,801	5,647	7,297	2,976,477
1966.....	2,515,275	314,775	205,252	6,882	8,524	3,050,708
1967.....	2,042,832	252,882	171,530	6,207	8,868	2,482,319
1968.....	2,535,433	326,753	225,438	8,594	10,740	3,106,958
1969.....	2,936,115	376,424	268,412	10,903	12,713	3,604,567
1970.....	3,129,112	398,752	285,280	14,411	14,692	3,842,247
1971.....	3,289,553	407,226	259,481	14,217	12,245	3,982,722
1972.....	3,166,021	355,519	267,407	11,976	15,059	3,815,982
1973.....	3,358,482	291,398	268,837	14,408	15,940	3,949,065
1974.....	2,570,671	268,925	221,940	19,765	18,476	3,099,777
1975.....	2,686,729	221,090	240,268	18,903	19,218	3,186,208
1976.....	3,301,352	245,548	283,282	17,795	20,112	3,868,089
1977.....	3,567,190	223,354	274,934	20,428	18,310	4,104,216
1978.....	3,625,501	264,675	265,812	15,791	14,585	4,186,364
1979.....	3,657,660	274,896	280,906	20,223	16,040	4,249,725
1980.....	3,239,351	281,583	314,983	25,281	17,355	3,878,553
1981.....	3,281,235	296,572	272,474	29,618	17,108	3,897,007
1982.....	3,487,590	273,846	257,333	29,746	14,150	4,062,665
1983.....	3,561,737	315,904	243,577	19,950	13,271	4,154,439
1984.....	3,504,075	286,089	227,207	18,630	9,461	4,045,462
1985.....	3,861,632	305,054	250,612	17,755	10,867	4,445,920
1986.....	3,983,985	326,843	256,817	18,685	10,833	4,596,963
1987.....	4,027,504	346,125	230,731	20,240	9,474	4,634,074

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1959-1987

Commercial Vehicles by Weight Groups

Years	0-2 t.	2-4 t.	4-6 t.	6-8 t.	8-10 t.	10-12 t.	12-16 t.	16 t. & Over	Total
1959.....	85,992	46,800	9,153	4,993	32,551	16,887	11,322	*	207,698
1960.....	101,963	50,327	13,611	6,079	18,505	25,171	14,499	*	230,155
1961.....	107,049	51,708	12,168	4,924	10,931	22,917	21,323	3,727	234,747
1962.....	110,608	46,811	13,970	5,201	11,260	17,238	24,684	4,598	234,370
1963.....	95,545	64,473	16,444	7,291	9,716	16,696	24,429	5,501	240,095
1964.....	55,452	113,146	14,192	6,801	9,573	14,688	24,282	8,544	246,678
1965.....	16,697	135,499	17,834	7,019	8,251	12,850	22,222	9,429	229,801
1966.....	9,753	117,931	19,003	6,747	7,754	13,213	21,042	9,809	205,252
1967.....	10,698	100,381	14,919	6,337	6,874	9,373	14,094	8,854	171,530
1968.....	11,174	130,598	22,889	10,616	10,737	8,620	19,714	11,090	225,438
1969.....	14,049	148,148	32,695	13,265	8,547	10,548	24,272	16,888	268,412
1970.....	9,095	148,162	36,373	16,133	12,490	10,725	30,073	22,209	285,280
1971.....	9,819	122,112	35,099	21,592	10,638	8,691	31,392	20,138	259,481
1972.....	5,635	144,032	35,126	22,377	9,091	7,362	24,333	19,451	267,407
1973.....	3,248	140,241	36,355	22,785	9,117	10,045	23,920	23,126	268,837
1974.....	3,163	98,470	30,012	15,735	12,092	10,391	21,170	30,907	221,940
1975.....	1,706	95,262	28,209	17,406	15,218	10,022	22,355	50,090	240,268
1976.....	2,840	127,651	34,853	21,883	16,915	9,780	11,077	58,283	283,282
1977.....	2,863	126,047	34,444	21,625	15,133	10,809	8,864	55,149	274,934
1978.....	3,799	129,593	26,497	27,189	10,341	10,479	10,573	47,341	265,812
1979.....	8,223	130,476	31,361	25,274	8,210	11,968	9,696	55,698	280,906
1980.....	6,137	153,228	27,862	34,347	12,656	12,935	10,045	57,773	314,983
1981.....	6,490	115,493	22,557	27,853	11,767	14,387	10,426	63,501	272,474
1982.....	12,574	104,626	18,975	30,103	11,916	11,349	7,127	60,663	257,333
1983.....	31,159	101,299	19,607	24,509	7,692	9,983	6,108	43,220	243,577
1984.....	28,702	98,990	17,635	23,875	7,407	11,775	5,712	33,111	227,207
1985.....	46,783	100,760	19,562	22,767	8,079	11,539	6,809	34,313	250,612
1986.....	41,814	109,802	19,366	27,438	7,048	8,278	7,237	35,834	256,817
1987.....	15,952	107,535	20,444	28,549	4,509	8,472	7,042	38,228	230,731

* 12 t. & over prior to 1961.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1985-1987

Commercial Vehicles by Manufacturer and Weight Group

	1985	1986	1987
UP TO 2 TONS G.V.W.			
Opel................	34,921	28,465	6,294
Volkswagen..........	11,862	13,349	9,658
Total............	46,783	41,814	15,952
2-4 TONS G.V.W.			
Volkswagen..........	63,844	69,191	68,502
Daimler-Benz........	36,916	40,611	39,033
Total............	100,760	109,802	107,535
4-6 TONS G.V.W.			
Daimler-Benz........	16,468	16,461	17,481
Volkswagen..........	3,061	2,803	2,400
M.A.N...............	33	102	563
Total............	19,562	19,366	20,444
6-8 TON G.V.W.			
Daimler-Benz........	18,768	22,334	23,776
Volkswagen..........	1,724	1,939	-
Iveco-Magirus.......	1,678	1,966	1,577
M.A.N...............	597	1,199	3,196
Total............	22,767	27,438	28,549
8-10 TONS G.V.W.			
Daimler-Benz........	6,837	5,722	2,887
Volkswagen..........	498	441	-
M.A.N...............	430	591	1,338
Iveco-Magirus.......	314	294	284
Total............	8,079	7,048	4,509
10-12 TONS G.V.W.			
Daimler-Benz........	9,920	6,720	6,526
Iveco-Magirus.......	1,007	1,008	1,313
M.A.N...............	612	550	633
Total............	11,539	8,278	8,472

	1985	1986	1987
12-15.9 TONS G.V.W.			
Daimler-Benz........	4,603	5,253	5,390
Iveco-Magirus.......	1,214	1,083	441
M.A.N...............	992	901	1,211
Total............	6,809	7,237	7,042
16 TONS G.V.W. & OVER			
Daimler-Benz........	20,547	20,214	21,907
M.A.N...............	8,595	9,544	9,265
Iveco-Magirus.......	4,972	5,864	6,928
Faun................	199	212	128
Total............	34,313	35,834	38,228
ARTICULATED UNITS			
Daimler-Benz........	11,875	11,816	13,442
M.A.N...............	4,570	4,595	4,817
Iveco-Magirus.......	1,256	2,260	1,969
Faun................	54	14	12
Total............	17,755	18,685	20,240
BUSES			
Daimler-Benz........	5,345	5,084	4,565
M.A.N...............	2,566	2,434	1,658
Kassbohrer..........	1,954	2,001	2,031
Auwarter............	820	852	870
Iveco-Magirus.......	140	2,260	350
Volkswagen..........	42	87	-
Total............	10,867	12,718	9,474
TOTAL COMMERCIAL VEHICLES			
Daimler-Benz........	131,279	134,215	135,007
Volkswagen..........	81,031	87,810	80,560
Opel................	34,921	28,465	6,294
M.A.N...............	18,395	19,916	22,681
Iveco-Magirus.......	10,581	12,650	12,862
Kassbohrer..........	1,954	2,001	2,031
Auwarter............	820	852	870
Faun................	253	226	140
Total............	279,234	286,135	260,445

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1986-1987

Motor Vehicles by Manufacturer and Type

	1986			1987		
	Passenger Cars*	Commercial Vehicles	Total	Passenger Cars*	Commercial Vehicles	Total
Domestically Produced						
Auwarter.............	–	852	852	–	870	870
BMW............	432,285	–	432,285	442,776	–	442,776
Daimler-Benz.........	591,916	134,215	726,131	595,765	135,007	730,772
Faun.................	–	226	226	–	140	140
Ford.................	582,253	–	582,253	560,582	–	560,582
Iveco-Magirus........	–	12,650	12,650	–	12,862	12,862
Kassbohrer...........	–	2,001	2,001	–	2,031	2,031
M.A.N................	–	19,916	19,916	–	22,681	22,681
Opel.................	897,071	28,465	925,536	915,532	6,294	921,826
Porsche..............	52,939	–	52,939	48,520	–	48,520
Volkswagen...........	1,421,829	87,610	1,509,439	1,393,220	80,560	1,473,780
Audi.................	352,735	–	352,735	417,234	–	417,234
Total................	4,310,828	286,135	4,596,963	4,373,829	260,445	4,634,074
Produced Outside Germany from Parts Manufactured in Germany						
Auwarter.............	–	603	603	–	605	605
BMW............	14,153	–	14,153	18,564	–	18,564
Daimler-Benz.........	15,035	73,020	88,055	14,635	66,861	81,496
Ford.................	258,393	42,270	300,663	293,995	40,937	334,932
Iveco-Magirus........	–	6,049	6,049	–	9,018	9,018
M.A.N................	–	528	528	–	791	791
Opel.................	400,533	–	400,533	446,398	9,572	455,970
Volkswagen...........	630,244	49,724	679,968	520,789	40,994	561,783
Audi.................	1,296	–	1,296	3,384	–	3,384
Total................	1,319,654	172,194	1,491,848	1,297,765	168,778	1,466,543

* Including kombis.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1987

Motor Vehicles by Manufacturer and Type

FORD - WERKE

Year	Passenger Cars	Kombi*	Trucks	Tractors	Buses	Total
1946........	–	–	7,092	–	–	7,092
1947........	–	–	2,600	–	–	2,600
1948........	182	–	5,374	–	175	5,731
1949........	11,109	–	5,768	–	480	17,357
1950........	24,443	–	5,156	–	217	29,816
1951........	27,059	6	7,493	–	602	35,160
1952........	30,685	8	8,933	–	771	40,397
1953........	34,054	1,879	7,156	–	952	44,041
1954........	38,998	5,868	12,547	–	1,057	58,470
1955........	52,654	9,133	17,544	–	1,049	80,380
1956........	58,129	10,677	17,238	6	96	86,146
1957........	59,761	11,556	15,926	36	10	87,289
1958........	95,810	20,387	12,332	2	1	128,532
1959........	108,145	26,950	16,865	3	–	151,963
1960........	163,482	29,194	21,201	4	–	213,881
1961........	201,711	36,029	23,643	–	–	261,383
1962........	243,006	34,238	26,457	–	–	303,701
1963........	321,153	36,064	26,190	–	–	383,407
1964........	279,399	27,541	26,482	–	–	333,422
1965........	264,188	52,217	19,514	–	–	335,919
1966........	254,031	37,170	103	–	–	291,304
1967........	171,983	21,797	875	–	–	194,655
1968........	187,650	20,113	1,437	–	–	209,200
1969........	277,997	22,859	1,664	–	–	302,520
1970........	382,795	26,614	1,013	–	–	410,422
1971........	446,347	32,209	2,215	–	–	480,771
1972........	409,494	26,472	–	–	–	435,966
1973........	426,407	29,615	–	–	–	456,022
1974........	266,628	18,917	–	–	–	285,545
1975........	385,447	27,688	–	–	–	413,135
1976........	448,608	37,999	–	–	–	486,607
1977........	505,101	37,649	–	–	–	542,750
1978........	508,353	35,807	–	–	–	544,160
1979........	516,663	30,294	–	–	–	546,957
1980........	399,473	20,044	–	–	–	419,517
1981........	455,241	31,676	–	–	–	486,917
1982........	492,424	26,016	–	–	–	518,440
1983........	505,160	42,790	–	–	–	547,950
1984........	488,884	50,895	–	–	–	539,779
1985........	472,340	32,891	–	–	–	505,231
1986........	530,023	32,230	–	–	–	562,253
1987........	530,407	30,175	–	–	–	560,582

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1987 (continued)

Motor Vehicles by Manufacturer and Type

DAIMLER-BENZ

	Passenger Cars	Kombi	Trucks	Truck Tractors	Buses	Total
1946.....	31	–	3,239	–	–	3,270
1947.....	581	–	2,870	–	–	3,451
1948.....	4,608	–	5,305	–	82	9,995
1949.....	17,160	–	5,774	–	396	23,330
1950.....	33,906	–	6,914	–	1,485	42,305
1951.....	42,222	–	11,140	–	1,129	54,491
1952.....	36,824	–	14,427	–	1,593	52,844
1953.....	34,975	–	12,759	–	2,173	49,907
1954.....	48,816	–	14,389	–	2,161	65,366
1955.....	63,683	–	23,183	–	2,296	89,162
1956.....	69,601	–	32,675	–	2,035	104,311
1957.....	80,899	–	36,277	–	3,072	120,248
1958.....	99,209	–	50,140	–	4,607	153,956
1959.....	108,440	–	49,700	–	3,998	162,138
1960.....	122,684	–	44,147	–	4,153	170,984
1961.....	137,431	–	42,816	–	4,182	184,429
1962.....	146,393	–	44,512	2,103	4,196	197,204
1963.....	153,182	–	50,295	2,391	3,778	209,646
1964.....	165,532	–	50,818	2,306	3,451	222,107
1965.....	174,007	–	52,600	2,707	3,560	232,873
1966.....	191,625	–	56,094	3,289	4,548	255,556
1967.....	200,470	–	45,910	2,956	4,802	254,138
1968.....	216,284	–	58,395	4,123	6,035	284,837
1969.....	256,713	–	77,707	5,489	8,296	348,205
1970.....	280,419	–	89,094	7,633	9,531	386,677
1971.....	284,230	–	82,111	8,122	8,047	382,510
1972.....	323,878	–	84,043	7,473	10,997	426,391
1973.....	331,682	–	94,715	9,739	12,100	448,236
1974.....	340,006	–	97,665	13,848	13,726	465,245
1975.....	356,477	–	140,677	14,831	13,344	525,329
1976.....	370,348	7,893	154,930	12,490	12,824	558,485
1977.....	401,250	7,840	148,822	13,674	11,595	583,181
1978.....	382,622	21,085	138,346	10,470	8,210	560,733
1979.....	393,754	39,449	148,408	14,719	8,529	604,859
1980.....	401,848	36,981	161,182	17,567	9,643	627,221
1981.....	414,527	34,483	152,391	21,232	9,647	632,280
1982.....	428,725	36,778	143,517	23,634	7,925	640,579
1983.....	445,813	37,546	120,890	15,951	7,723	627,923
1984.....	434,742	34,643	112,217	14,203	5,186	600,991
1985.....	510,479	27,430	114,059	11,875	5,345	669,188
1986.....	558,927	34,989	117,315	11,816	5,084	728,131
1987.....	556,906	38,859	117,000	13,442	4,565	730,772

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1987 (continued)

Motor Vehicles by Manufacturer and Type

	OPEL					PASSENGER CARS				
	Passenger Cars	Kombi*	Trucks	Buses	Total	NSU**	Auto Union**	Bayer Motoren-Werke	Glas	Porsche
1946......	–	–	–	–	–	–	–	–	–	–
1947......	20	–	3,219	–	3,239	–	–	–	–	–
1948......	6,028	–	7,063	–	13,091	–	–	–	–	–
1949......	27,990	–	11,574	–	39,564	–	–	–	–	–
1950......	59,990	–	12,657	99	72,746	–	2,011	–	–	335
1951......	61,900	–	14,818	237	76,955	–	15,672	–	–	1,112
1952......	66,733	–	21,201	–	87,934	–	26,233	49	–	1,303
1953......	83,624	5,493	16,675	–	105,792	–	24,836	1,592	–	1,978
1954......	130,342	17,900	19,408	–	167,650	–	29,864	3,596	–	1,934
1955......	142,795	24,413	18,132	–	185,340	–	33,228	17,475	9,916	2,952
1956......	163,143	25,308	18,559	–	207,010	6,403	48,931	35,482	33,385	4,264
1957......	186,292	25,726	16,885	–	228,903	16,651	33,428	35,691	43,372	5,191
1958......	231,408	64,936	19,601	–	315,945	35,934	56,480	50,254	42,458	5,998
1959......	239,286	72,603	19,631	–	331,520	33,376	63,736	28,800	46,414	7,055
1960......	290,627	60,324	19,122	–	370,073	30,031	116,385	43,965	33,733	7,598
1961......	289,486	68,806	24,446	–	382,738	35,914	106,309	39,527	31,962	7,664
1962......	294,885	64,620	19,806	–	379,311	55,598	105,763	43,557	29,258	8,205
1963......	469,870	85,507	14,916	–	570,293	76,045	94,242	49,513	27,525	9,672
1964......	555,772	115,742	17,061	–	688,575	86,752	78,790	54,770	27,070	10,808
1965......	512,997	102,666	15,474	–	631,137	91,873	52,207	63,491	29,760	11,243
1966......	552,427	96,949	12,972	–	662,348	103,680	61,636	71,274	26,844	13,134
1967......	448,531	91,675	9,075	–	549,281	102,770	37,470	82,360	17,661	10,941
1968......	539,099	108,934	8,685	–	656,718	127,530	86,601	101,098	7,658***	14,133
1969......	665,754	122,457	12,994	–	801,205	264,414		139,630		15,292
1970......	698,622	113,018	9,212	–	820,852	316,539		158,618		16,757
1971......	730,118	101,754	6,846	–	838,718	282,200		163,832		10,905
1972......	777,292	94,072	6,117	–	877,481	299,484		181,964		14,503
1973......	788,662	79,520	6,173	–	874,355	409,793		196,075		15,415
1974......	507,204	71,060	5,381	–	583,645	266,420		184,681		9,915
1975......	593,270	62,607	1,662	–	657,539	205,162		217,458		9,424
1976......	853,208	65,648	2,840	–	921,696	240,905		267,618		32,554
1977......	858,956	63,348	2,863	–	925,167	317,928		284,771		36,130
1978......	878,107	74,549	3,799	–	956,455	295,000		311,793		36,879
1979......	879,771	80,472	8,223	–	968,466	323,395		328,281		36,011
1980......	699,640	87,023	6,137	–	792,800	285,052		330,087		28,622
1981......	722,496	87,662	6,490	–	816,648	311,671		337,757		31,734
1982......	863,059	88,397	9,638	–	961,094	305,024		362,607		36,329
1983......	840,306	94,184	20,502	–	954,992	358,213		407,507		48,288
1984......	692,414	84,072	18,986	–	795,472	344,733		412,447		44,017
1985......	797,786	105,364	34,921	–	938,071	358,812		431,085		54,458
1986......	795,772	101,299	28,465	–	925,536	352,735		432,285		52,939
1987......	793,848	121,684	6,294	–	921,826	417,234		442,776		48,520

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

** Now known as Audi AG.

*** Now known as BMW.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1987 (continued)

Motor Vehicles by Manufacturer and Type

VOLKSWAGEN

	Passenger Cars	Micro-Buses	Ambulances	Total Passenger Vehicles	VW-Kombi*	Trucks	Total
1946.....	9,931	–	–	9,931	–	–	9,931
1947.....	8,940	–	–	8,940	–	–	8,940
1948.....	19,127	–	–	19,127	–	–	19,127
1949.....	46,646	1	–	46,647	1	7	46,655
1950.....	82,399	1,141	–	83,540	1,253	5,764	90,557
1951.....	93,534	3,074	36	96,644	2,844	5,948	105,436
1952.....	114,348	5,194	481	120,023	5,031	10,959	136,013
1953.....	151,323	5,375	358	157,056	5,753	16,931	179,740
1954.....	202,174	7,630	589	210,393	8,868	23,112	242,373
1955.....	279,986	10,152	694	290,832	11,346	27,715	329,893
1956.....	333,190	11,798	586	345,574	16,010	34,106	395,690
1957.....	380,561	20,711	644	401,916	23,495	47,143	472,554
1958.....	451,526	23,841	486	475,853	21,732	55,814	553,399
1959.....	575,407	29,184	710	605,301	25,699	65,860	696,860
1960.....	725,939	30,350	658	756,947	30,425	78,486	865,858
1961.....	807,488	33,506	883	841,877	35,950	81,946	959,773
1962.....	925,747	41,178	728	967,654	59,409	85,361	1,112,424
1963.....	891,521	45,960	675	938,156	104,841	89,083	1,132,080
1964.....	1,034,797	54,146	829	1,089,772	135,237	92,286	1,317,295
1965.....	1,174,687	50,400	864	1,225,951	137,265	84,444	1,447,660
1966.....	1,168,146	49,557	816	1,218,519	173,972	84,018	1,476,509
1967.....	921,013	31,016	556	952,585	136,652	73,021	1,162,258
1968.....	1,191,854	64,411	1,241	1,257,506	192,267	99,160	1,548,933
1969.....	1,241,580	64,328	1,270	1,307,178	224,475	107,979	1,639,630
1970.....	1,193,853	71,729	1,242	1,266,824	251,541	102,832	1,621,197
1971.....	1,284,928	74,852	1,357	1,361,137	261,353	93,415	1,715,905
1972.....	1,082,098	66,400	1,860	1,150,358	222,825	104,160	1,477,343
1973.....	1,128,784	58,442	2,023	1,189,249	174,905	99,335	1,463,489
1974.....	955,355	38,700	1,762	995,817	174,163	69,718	1,239,698
1975.....	904,005	29,082	1,699	934,786	115,500	71,651	1,121,937
1976.....	1,061,940	31,390	1,221	1,094,551	127,568	93,920	1,316,039
1977.....	1,123,575	38,068	1,411	1,163,054	114,517	93,882	1,371,453
1978.....	1,177,106	34,331	1,310	1,212,747	133,234	93,067	1,439,048
1979.....	1,156,455	22,384	946	1,179,785	124,681	92,450	1,396,916
1980.....	1,064,534	28,673	1,422	1,094,629	137,535	114,591	1,346,755
1981.....	981,471	25,083	1,255	1,007,809	142,751	82,258	1,232,818
1982.....	974,021	24,203	1,079	999,303	122,655	74,910	1,196,868
1983.....	928,567	27,082	801	956,450	141,384	82,159	1,179,993
1984.....	1,056,737	31,417	684	1,088,838	114,479	77,519	1,280,836
1985.....	1,210,159	25,862	851	1,236,872	139,369	81,031	1,457,272
1986.....	1,234,037	28,489	758	1,263,284	158,345	87,810	1,509,439
1987.....	1,210,923	26,249	657	1,237,829	155,391	80,560	1,473,780

* Kombinationskraftwagen are motor vehicles whose interiors are designed to accommodate passenger and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1987

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
PASSENGER CARS	
BMW	442,776
1500-2000 cc	
318	46,888
318	49,021
518	7,172
520i	90
520	23,540
320	81,830
320i Cabrio	2,425
320i S	11
2000-3000 cc	
M3	6,396
324D	25,061
524 TD	8,585
525	1,184
525i	88
325i	53,042
325iX	10,327
325i Cabrio	24,249
325E	22,393
525E	4,925
528E	19,066
528	2,922
628	77
530i	78
730i	15,304
BMW	16
Exceed 3000 cc	
535	11,582
635	5,615
735	33,237
535i	1,846
735i 4	1,209
750i	1,286
750i 4	3,594
DAIMLER-BENZ	596,765
1500-2000 cc	
200E	3,577
200 (124)	21,511
190, 190E	64,558
190/1	13,474
190 D	58,426
200 D	30,887
2000-3000 cc	
190E 2.3	29,726
190E 2.3-16	2,374
230E (124)	47,982
230 CE (124)	3,370
300 CE (124)	5,010
190 D 2.5	26,812
250 D (124)	38,874
190 DT 2.5	1,349
260 SE	4,657
260 E 4X4 (124)	511
260 E (124)	27,987
190 E 2.6	17,048
300 SE	14,684
300 E 4X4 (124)	2,050
300 E (124)	40,736
DAIMLER-BENZ (con't)	
2000-3000 cc (con't)	
300 SL	3,281
300 SEL	8,886
300 SDL	5,509
300 D (124)	19,765
300 DT 4X4 (124)	2
300 DT (124)	3,960
300 D 4X4 (124)	540
Exceed 3000 cc	
420 SE/SEL	20,967
420 SE/SL	1,193
500 SE/SEL	3,806
500 SEC/SL	1,875
560 SE/SEL	13,494
560 SEC/SL	20,186
Combi Not to Exceed 2000 cc	
200 T (124)	2,236
200 TD (124)	1,680
Combi Exceed 2000 cc	
210	335
310	176
230E FG	141
230 TE (124)	9,025
207 D	3,694
307D	268
250 D FG	383
250 TD (124)	6,710
260 E FG	151
209 D	1,013
309 D	480
300 TD (124)	3,022
300 TE (124)	5,670
300 TDT	2,386
300 TDT 44 (124)	297
300 TE 4X4 (124)	1,192
FORD	560,582
Not to Exceed 1000 cc	
Fiesta 1000	22,306
1000-1500 cc	
Escort 1100	5,465
Escort 1300	51,416
Escort 1400	69,032
Fiesta 1100	77,437
Fiesta 1400	8,989
Orion 1300	1,881
Orion 1400	13,011
1500-2000 cc	
Escort 1600	84,868
Escort 1600 D	37,288
Orion 1600	13,604
Orion 1600 D	16,807
Fiesta 1600 D	19,966
Scorpio 1800	1,067
Scorpio 2000	51,474
2000-3000 cc	
Sierra 2300	6,146
Scorpio 2400	11,582
Scorpio 2500 D	4,197
Scorpio 2800	440
Scorpio 2900	31,484

GERMANY, WEST - PRODUCTION 1987 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
FORD (con't)	
Combi Not to Exceed 2000 cc	
Escort T 1100	562
Escort T 1300	8,316
Escort T 1400	5,721
Escort T 1600	3,648
Escort T 1600 D	11,828
OPEL	915,532
1000-1500 cc	
Kadett	232,439
Ascona	7,638
1500-2000 cc	
Kadett	180,334
Kadett D	42,399
Ascona	150,880
Ascona D	9,914
Manta	9,102
Omega	128,925
2000-3000 cc	
Rekord	504
Senator TD	2
Senator	11,510
Omega D/TD	13,581
Omega 3000	6,620
Combi Not to Exceed 2000 cc	
Kadett-Caravan	58,789
Kadett-Caravan D	23,640
Omega-Caravan	32,846
Combi Exceed 2000 cc	
Omega-Caravan D/TD	6,409
PORSCHE	48,520
2000-3000 cc	
944/944 Turbo	18,965
924 S	6,868
Exceed 3000 cc	
911 Carr CP	6,904
911 Carr TG Cab	7,602
Turbo 3.3	2,778
928 S	5,403
VOLKSWAGEN	1,393,220
1000-1500 cc	
Golf 1.1	1,015
Golf 1.3	185,169
Polo 1.1	39,991
Polo 1.3	14,345
Polo 1.3 D	4,957
Polo Coupe	27,827
Polo Coupe 1.3	20,256
Polo Coupe 1.3 D	1,690
VOLKSWAGEN (con't)	
1000-1500 cc	
Polo St (Derby) 1.1	3,376
Polo St 1.3. D	236
Polo St 1.3	3,860
Jetta 1.3	15,652
Passat 1.3	68
Passat St (Santana) 1.3	7
1500-2000 cc	
Golf 1.6 D	226,731
Golf 1.6	181,885
Golf Cabrio 1.6	4,825
Golf 1.8	195,860
Golf Cabrio 1.8	26,099
Passat 1.6 D	11,295
Passat St (Santana) 1.6 D	2,282
Passat St (Santana) 1.6	1,402
Passat 1.6	9,984
Passat 1.8	16,848
Passat St (Santana) 1.8	13,868
Passat 2.0	3,148
Passat St (Santana) 2.0	1,763
Jetta 1.6 D	34,838
Jetta 1.6	36,104
Jetta 1.8	95,508
Scirocco 1.6	4,685
Scirocco 1.8	18,258
Caravelle (Bus) 1.6 D	9,082
Caravelle (Bus) 1.7 D	786
Caravelle (Bus) 1.9	2,823
Krankenwagen 1.6 D	202
Krankenwagen 1.7 D	10
Krankenwagen 1.9	219
Corrado	70
2000-3000 cc	
Passat 2.1	875
Passat St (Santana) 2.1	5,350
Caravelle (Bus) 2.1	13,558
Krankenwagen	228
Combi Not to Exceed 2000 cc	
Variant 1.3	252
Variant 1.6 D	38,010
Variant 1.6	25,756
Variant 1.8	38,241
Variant 2.0	3,551
Transporter-Combi 1.6 D	20,055
Transporter-Combi 1.7 D	3,770
Transporter-Combi 1.9	5,544
Combi Exceed 3000 cc	
Variant 2.1	9,805
LT-Combi 2.1	7,910
LT-Combi 2.4 D	2,250
LT-Combi 2.4	247

GERMANY, WEST - PRODUCTION 1987 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units
AUDI	417,234
1000-1500 cc	
Audi 80	4
1500-2000 cc	
Audi 80	237,767
Audi 80 D/TD	10,973
Audi 80 Quattro	5,874
Audi 90 TD	7
Audi 90	10,224
Audi 90 Quattro	33
Audi 100	30,750
Audi 100 Avant	5,596
Audi 100 Avant Quattro	64
Audi Coupe	4,786
Audi 100 Quattro	79
Audi Coupe Quattro	2
Audi 100 Avant/D/TD	1,333
Audi 100 D/TD	8,573
2000-3000 cc	
Audi 90	16,516
Audi 90 Quattro	7,882
Audi 100	43,345
Audi 100 Quattro	5,720
Audi 100 Avant	7,825
Audi 100 Avant Quattro	1,872
Audi 200	4,487
Audi 200 Avant Quattro	1,119
Audi 200 Quattro	4,881
Audi Coupe	5,080
Audi Coupe Quattro	1,129
Audi Quattro	435
Audi 80 Quattro	1,018
TOTAL PASSENGER CARS	4,373,629
COMMERCIAL VEHICLES	
AUWARTER	
Total Bus	870
DAIMLER-BENZ	135,006
2 - 4 tons	39,033
4 - 6 tons	17,481
6 - 8 tons	23,776
8 - 10 tons	2,887
10 - 12 tons	6,526
12 - 15.9 tons	5,390

Manufacturer & Model	Units
DAIMLER-BENZ [con't]	
Over 16 tons	21,906
Total Commercial	116.999
Total Buses	4,565
Total Tractors	13,442
FAUN	140
Over 16 tons	128
Tractors	12
IVECO-MAGIRUS	12,882
6 - 8 tons	1,577
8 - 10 tons	284
10 - 12 tons	1,313
12 - 15.9 tons	441
Over 16 tons	6,928
Total Buses	350
Total Tractors	1,989
KASSBOHRER	
Total Buses	2,031
M.A.N.	22,681
4 - 6 tons	563
6 - 8 tons	3,196
8 - 10 tons	1,338
10 - 12 tons	633
12 - 15.9 tons	1,211
Over 16 tons	9,265
Total Buses	1,658
Total Tractors	4,817
OPEL	
Total Up to 2 tons	8,294
VOLKSWAGEN	80,560
Up to 2 tons	9,658
2 - 4 tons	68,502
4 - 6 tons	2,400
TOTAL COMMERCIAL VEHICLES	260,444
TOTAL MOTOR VEHICLES	4,634,073

GERMANY, WEST - EXPORTS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Buses	Total	Total Exported to U.S.A.
1950......	68,877	156	13,768	320	333	83,454	347
1951......	91,191	1,403	26,322	23	1,061	120,000	479
1952......	100,330	2,359	32,776	13	1,174	136,652	1,526
1953......	137,892	5,421	32,434	18	1,224	176,989	2,365
1954......	231,008	15,529	49,758	20	1,769	298,084	10,211
1955......	319,850	24,613	57,927	2	1,571	403,963	39,903
1956......	382,281	31,071	69,576	134	1,533	484,595	64,140
1957......	455,923	46,318	79,362	236	2,435	584,274	114,136
1958......	557,666	72,849	98,956	170	3,751	733,392	142,984
1959......	689,018	68,685	109,603	52	3,593	870,951	217,012
1960......	780,556	84,785	114,165	39	3,285	982,830	208,197
1961......	809,834	75,821	116,276	41	4,268	1,006,240	202,740
1962......	906,682	79,735	109,869	1,660	3,934	1,101,880	258,431
1963......	1,101,503	115,568	108,891	1,861	3,958	1,331,781	296,898
1964......	1,230,642	147,224	115,676	2,149	3,273	1,498,964	369,489
1965......	1,259,268	159,863	102,402	2,327	3,394	1,527,254	412,296
1966......	1,351,841	181,315	96,376	3,411	4,481	1,637,424	574,712
1967......	1,196,182	165,997	91,684	3,913	5,437	1,463,213	492,685
1968......	1,566,118	219,980	121,906	5,146	6,604	1,919,754	743,951
1969......	1,667,377	236,218	138,923	6,062	7,136	2,055,716	729,845
1970......	1,708,243	240,306	139,685	6,187	9,527	2,103,948	757,385
1971......	1,891,178	255,054	132,297	7,557	6,919	2,293,005	872,215
1972......	1,820,144	206,947	143,889	7,916	9,242	2,188,138	732,099
1973......	1,995,554	177,873	154,693	9,233	10,538	2,347,891	785,646
1974......	1,540,808	166,103	144,928	15,884	12,830	1,880,553	654,867
1975......	1,355,588	120,386	149,232	14,447	13,834	1,653,487	373,849
1976......	1,704,379	132,503	178,552	13,110	14,676	2,043,220	344,467
1977......	1,832,724	106,380	161,968	14,845	11,810	2,127,727	465,907
1978......	1,793,476	110,769	150,181	10,643	8,234	2,073,303	413,340
1979......	1,880,654	116,677	155,009	12,775	10,386	2,175,501	332,443
1980......	1,737,494	136,000	181,516	18,717	10,527	2,084,254	335,979
1981......	1,823,749	125,730	168,898	24,136	10,814	2,153,327	242,451
1982......	2,073,068	121,161	170,176	23,393	10,123	2,397,921	257,267
1983......	2,057,372	131,438	142,011	15,582	8,123	2,354,526	277,992
1984......	2,100,892	132,103	134,387	14,888	6,387	2,388,657	366,831
1985......	2,424,450	143,603	158,856	12,508	6,453	2,745,870	440,025
1986......	2,373,483	146,924	155,240	12,295	5,797	2,693,739	445,393
1987......	2,314,245	137,006	136,061	14,977	5,010	2,607,299	377,348

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1985-1987

Motor Vehicles by Manufacturer and Type

	1987			1986			1985		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Auwerter..........	–	300	300	–	357	357	–	409	409
BMW.............	293,819	–	293,819	285,050	–	285,050	279,036	–	279,036
Daimler-Benz......	299,128	80,506	379,634	288,952	75,481	364,433	270,014	75,832	345,846
Faun..............	–	50	50	–	105	105	–	151	151
Ford..............	375,836	–	375,836	386,568	–	386,568	365,298	–	365,298
IVECO-Magirus.....	–	9,065	9,065	–	7,794	7,794	–	6,564	6,564
Kassbohrer........	–	1,127	1,127	–	1,017	1,017	–	1,152	1,152
M.A.N.............	–	12,231	12,231	–	11,817	11,817	–	12,017	12,017
Opel..............	501,963	5,316	507,279	543,754	26,520	570,274	568,840	34,687	603,527
Porsche...........	39,566	–	39,566	43,251	–	43,251	40,164	–	40,164
Volkswagen, inclusive of Audi............	940,939	47,453	988,392	972,832	50,241	1,023,073	1,044,703	47,005	1,091,706
TOTAL.............	2,451,251	156,048	2,607,299	2,520,407	173,332	2,693,739	2,568,053	177,817	2,745,870

NOTE: Includes shipments of disassembled vehicles or vehicle chassis which, according to the Brussels tariff system, are considered complete vehicles. It excludes those vehicles that are assembled abroad from imported components.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1987

Exports of Built-Up and Knock-Down Vehicles

Country of Destination	Passenger Cars	Trucks & Buses	Total
France	290,099	25,898	315,997
Belgium/Luxembourg	164,156	6,936	171,092
The Netherlands	199,455	15,863	215,318
Italy	277,044	16,522	293,566
Portugal	12,986	2,277	15,263
Spain	141,728	8,009	149,737
United Kingdom	340,406	28,053	368,459
Ireland	8,610	553	9,163
Denmark	35,060	6,315	41,375
Greece	4,633	630	5,263
TOTAL EEC	1,474,177	109,056	1,583,233
Iceland	599	106	705
Norway	34,159	3,330	37,489
Sweden	104,790	6,031	110,821
Finland	35,464	3,292	38,756
Switzerland	114,723	7,253	121,976
Austria	102,377	8,566	110,943
Andorra	216	11	227
Gibraltar	88	-	88
Malta	418	8	426
Yugoslavia	21,409	953	22,362
Turkey	1,098	792	1,890
U.S.S.R.	94	19	113
Poland	413	116	529
Czechoslovakia	127	7	134
Hungary	682	89	791
Romania	23	1	24
Bulgaria	235	129	364
Albania	5	-	5
TOTAL EUROPE	1,891,077	139,739	2,030,816
Canary Isl.	1,924	247	2,171
Morocco	276	9	285
Ceuta & Melilla	193	-	193
Algeria	818	44	862
Tunisia	78	78	156
Libya	91	46	137
Egypt	1,017	686	1,703
Sudan	118	43	161
Mauritania	12	36	48
Mali	35	20	55
Upper Volta	24	50	74
Niger	18	10	28
Chad	19	18	37
Rep Cape Verde	-	11	11
Senegal	57	42	99
Gambia	16	12	28
Guinea-Bissau	-	2	2
Guinea	18	38	56
Sierra Leone	43	22	65
Liberia	19	4	23
Ivory Coast	238	135	373
Ghana	77	63	140
Togo	132	19	151
Benin	6	22	28
Nigeria	120	150	270
Cameroon	91	109	200
Central Africa Rep.	12	23	35
New Guinea	1	-	1
St. Thomas	6	-	6
Gabon	58	6	64
Congo Brazzaville	25	24	49
Zaire	611	252	863
Rwanda	43	52	95
Burundi	53	58	111
Angola	10	1	11
Ethiopia	64	96	160
Djibouti	6	4	10
Somalia	9	5	14
Kenya	248	88	336
Uganda	93	105	198
Tanzania	81	65	146
Mozambique	49	105	154
Madagascar	23	31	54
Reunion	1,147	206	1,353
Mauritius	88	-	88
Zambia	80	74	154
Zimbabwe	113	10	123
Malawi	47	36	83
South Africa Rep.	8,836	134	8,970
Botswana	1	-	1
Lesotho	1	(1)	-
TOTAL AFRICA	17,145	3,290	20,435
U.S.A.	376,235	1,113	377,348
Canada	31,088	86	31,174
Mexico	17	3	20
Bermuda	18	-	18
Guatemala	54	1	55
Honduras	15	4	19
El Salvador	24	-	24
Nicaragua	5	2	7
Costa Rica	181	-	181
Panama	250	-	250
Cuba	5	-	5
Haiti	21	4	25
Bahamas	1	1	2
Dominican Rep.	26	21	47
Virgin Islands	6	-	6
Guadeloupe	378	146	524
Antique	1	-	1
Martinique	375	95	470
Cayman Islands	5	-	5
Jamaica	36	3	39
St. Lucia	1	-	1
Barbados	24	-	24
Trinidad/Tobago	5	-	5
Grenada	1	-	1
Aruba	31	-	31
Netherlands Antilles	6	-	6
Columbia	248	2	250
Venezuela	305	-	305
Guyana	33	4	37
Surinam	7	-	7
French Guiana	75	2	77
Ecuador	176	72	248
Peru	134	94	228
Brazil	146	48	194
Chile	900	47	947
Bolivia	26	-	26
Uruguay	285	-	285
Paraguay	152	-	152
Argentina	426	-	426
TOTAL AMERICA	411,720	1,748	413,468
Egypt	1,068	66	1,134
Lebanon	259	-	259
Syria	275	29	304
Iraq	97	36	133
Iran	12	2,168	2,180
Israel	13,382	3,769	17,151
Jordan	526	198	724
Saudi Arabia	1,894	755	2,649
Kuwait	1,834	22	1,856
Bahrain	382	1	383
Qatar	703	15	718
United Arab Emirates	1,910	265	2,175
Oman	728	5	733
North Yemen	66	26	92
South Yemen	1	3	4
Afghanistan	2	-	2
Pakistan	122	664	786
India	100	508	608
Bangladesh	18	-	18
Sri Lanka	87	1	88
Nepal	20	2	22
Bhutan	8	2	10
Burma	2	-	2
Thailand	1,258	490	1,748
Laos	1	-	1
Indonesia	2,048	30	2,078
Malaysia	540	228	768
Brunei	145	-	145
Singapore	1,516	530	2,046
Philippines	133	74	207
Mongolia	3	-	3
China	11,287	163	11,450
North Korea	34	-	34
South Korea	113	3	116
Japan	72,466	95	72,561
Taiwan	6,843	84	6,927
Hong Kong	2,954	57	3,011
TOTAL ASIA	122,837	10,289	133,126
Australia	5,066	806	5,872
Papua New Guinea	17	-	17
New Zealand	1,926	214	2,140
American Oceania	138	-	138
New Caledonia	353	19	372
Fiji Isl.	1	1	2
French Polynesia	456	107	563
TOTAL OCEANIA	7,957	947	8,904
Tourist Deliveries	515	35	550
TOTAL COUNTRIES	2,451,251	156,048	2,607,299

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1986-1987

Vehicles Assembled Abroad Using German Made Parts
(Except Knock-Down Deliveries)

	1986			1987		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Belgium............	258,497	42,270	300,767	293,995	40,937	334,932
United Kingdom....	93,873	-	93,873	170,114	9,572	179,686
Switzerland.......	-	43	43	-	63	63
Austria...........	5,945	-	5,945	6,368	-	6,368
Spain.............	380,117	9,446	389,563	387,672	11,499	399,171
Yugoslavia........	-	4,072	4,072	-	2,768	2,768
Turkey............	-	1,652	1,652	-	1,046	1,046
Egypt.............	-	2,842	2,842	-	2,372	2,372
Ghana.............	-	-	-	-	12	12
Republic S. Africa	67,321	3,416	70,737	71,617	3,956	75,573
U.S.A.............	84,331	847	85,178	66,508	842	67,350
Mexico............	57,510	6,828	64,338	44,871	3,428	48,299
Brazil............	346,387	84,995	431,382	282,350	82,926	365,276
Argentina.........	10,481	4,840	15,321	8,574	5,370	13,944
Iran..............	-	10,059	10,059	-	1,847	1,847
South Korea.......	9,888	-	9,888	-	-	-
Australia.........	5,304	-	5,304	-	-	-
Thailand..........	-	-	-	3,252	-	3,252
Indonesia.........	-	884	884	-	681	681
TOTAL.............	1,319,654	172,194	1,491,848	1,335,321	167,319	1,502,640

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1954-1987

Motor Vehicles by Type

	Passenger Car and Kombinationskraftwagen	Trucks	Buses	Truck Tractors	Total*	IMPORTED FROM U.S.A. Passenger Car and Kombinationskraftwagen	IMPORTED FROM U.S.A. Trucks	IMPORTED FROM U.S.A. Buses	IMPORTED FROM U.S.A. Total
1954......	4,711	699	15	35	5,460	383	32	1	416
1955......	17,002	1,734	27	149	18,912	311	107	-	418
1956......	20,225	1,329	101	107	21,762	360	109	1	470
1957......	26,680	1,005	119	62	27,866	474	266	1	741
1958......	63,646	950	94	53	64,743	671	380	-	1,051
1959......	115,733	1,418	155	57	117,363	735	146	3	884
1960......	89,343	2,673	161	112	92,289	1,432	193	-	1,625
1961......	95,570	4,164	98	141	99,973	2,111	176	1	2,288
1962......	163,697	4,081	93	196	168,067	2,182	166	-	2,348
1963......	132,774	3,671	106	230	136,781	1,843	86	-	1,929
1964......	183,901	5,229	128	207	189,465	1,978	134	-	2,112
1965......	274,069	5,597	117	335	280,118	3,866	60	-	3,926
1966......	328,202	31,229	186	259	359,876	2,865	85	-	2,950
1967......	323,939	16,658	337	220	341,154	2,105	95	-	2,200
1968......	393,527	13,546	684	275	408,032	2,176	62	1	2,239
1969......	494,188	20,250	520	447	515,405	2,274	108	-	2,382
1970......	660,226	21,307	404	797	682,734	2,523	213	1	2,737
1971......	774,084	20,218	433	715	795,450	2,538	190	-	2,728
1972......	778,159	19,828	427	776	799,190	2,760	165	1	2,926
1973......	768,086	25,285	410	1,152	794,933	3,656	150	1	3,807
1974......	590,346	18,099	410	873	609,728	1,693	151	-	1,844
1975......	769,434	23,871	551	1,250	795,106	4,344	203	-	4,547
1976......	853,676	27,718	678	1,093	883,165	3,867	191	-	4,058
1977......	959,682	29,605	1,517	1,101	991,905	11,721	356	1	12,078
1978......	1,068,931	36,600	1,538	1,112	1,108,181	14,377	540	2	14,919
1979......	1,055,778	42,346	2,025	1,879	1,102,028	23,562	1,004	1	24,567
1980......	1,026,790	45,863	1,951	1,284	1,075,888	5,419	880	60	6,359
1981......	947,396	46,023	1,413	1,791	996,623	3,023	666	1	3,690
1982......	837,358	36,240	1,430	1,438	876,466	1,891	204	4	2,099
1983......	1,072,353	49,255	1,175	1,085	1,123,868	1,394	155	1	1,550
1984......	1,108,566	48,509	1,258	1,422	1,159,755	1,395	139	2	1,536
1985......	1,083,985	54,589	1,499	1,328	1,141,401	1,458	154	4	1,616
1986......	1,312,404	63,655	1,765	1,301	1,379,125	3,001	152	1	3,154
1987......	1,364,945	67,527	2,400	1,270	1,436,142	7,267	194	5	7,466

* Including used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - IMPORTS 1987*

Motor Vehicles by Country of Origin

	Passenger Cars	Trucks & Truck-Tractors	Buses	Total
Belgium..................	383,100	10,147	1,076	394,323
Denmark..................	1,475	212	15	1,702
France...................	204,827	9,599	191	214,617
Greece...................	82	4	–	86
Ireland..................	4	4	–	8
Italy..............	131,871	17,167	660	149,698
The Netherlands..........	9,787	2,676	104	12,567
Portugal.................	51	195	–	246
Spain....................	100,698	790	–	101,488
United Kingdom...........	16,559	3,514	15	20,088
TOTAL EEC................	848,454	44,308	2,061	894,823
Austria..................	4,610	1,353	124	6,087
Czechoslovakia...........	2,703	63	1	2,767
Finland..................	971	48	1	1,020
Norway...................	55	45	6	106
Poland...................	3,507	135	–	3,642
Sweden...................	11,646	1,576	39	13,261
Switzerland..............	675	1,783	146	2,604
U.S.S.R..................	11,782	5	–	11,787
Yugoslavia...............	6,447	9,522	1	15,970
Other European Countries	57	349	4	410
TOTAL EUROPE.............	890,907	59,187	2,383	952,477
Brazil...................	602	1,274	–	1,876
Canada...................	576	89	–	665
Japan....................	461,683	7,986	4	469,673
Korea, South.............	3,583	–	–	3,583
Mexico...................	19	–	–	19
United States............	7,267	209	5	7,481
Other Countries..........	308	52	6	366
TOTAL....................	1,364,945	68,797	2,400	1,436,142

* Includes used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - NEW REGISTRATIONS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Special Vehicles	Tractors	Buses	Total
1950.....	149,509	-	68,925	2,359	-	3,074	223,867
1954.....	295,450	25,833	60,216	4,666	-	3,289	389,454
1955.....	394,135	29,726	68,840	5,227	-	3,155	501,083
1956.....	473,202	32,963	75,033	5,594	-	3,125	589,917
1957.....	530,303	34,336	67,622	4,259	-	3,057	639,577
1958.....	639,483	51,492	75,028	3,604	1,038	3,151	773,796
1959.....	772,342	55,315	82,767	4,298	1,528	3,535	919,785
1960.....	913,915	55,824	92,721	4,649	2,438	3,892	1,073,439
1961.....	1,018,241	76,887	104,290	6,547	3,230	3,973	1,213,168
1962.....	1,134,224	83,216	107,062	7,248	3,479	3,700	1,338,929
1963.....	1,161,917	109,083	110,415	9,260	4,054	3,553	1,398,282
1964.....	1,221,481	121,499	112,161	10,737	3,986	3,483	1,473,347
1965.....	1,382,829	134,735	113,319	10,652	3,716	3,505	1,648,756
1966.....	1,374,743	131,381	109,796	10,103	3,412	3,921	1,633,355
1967.....	1,240,458	116,197	95,383	8,552	2,986	3,971	1,467,547
1968.....	1,307,843	117,246	104,594	9,890	3,670	4,396	1,547,639
1969.....	1,686,919	154,129	123,779	11,372	4,985	5,217	1,986,401
1970.....	1,931,391	175,732	138,555	14,458	6,437	5,219	2,271,792
1971.....	1,973,933	177,824	132,811	16,596	8,037	5,371	2,314,472
1972.....	1,961,241	181,722	122,428	16,050	4,781	5,772	2,291,994
1973.....	1,880,009	150,992	110,459	16,545	5,442	5,541	2,168,988
1974.....	1,558,770	134,240	84,150	13,798	4,173	5,585	1,800,716
1975.....	1,955,833	150,415	85,332	13,330	5,031	5,339	2,215,080
1976.....	2,150,492	161,575	108,656	16,653	6,430	5,622	2,449,428
1977.....	2,390,878	170,400	107,983	17,533	6,404	6,039	2,699,237
1978.....	2,460,439	203,315	123,030	19,363	7,449	6,360	2,819,956
1979.....	2,400,211	223,188	132,176	23,058	8,600	6,461	2,793,694
1980.....	2,205,042	221,145	134,534	26,586	7,899	6,508	2,601,714
1981.....	2,089,115	241,220	112,774	24,466	6,006	5,314	2,478,895
1982.....	1,929,823	225,714	96,951	16,122	5,559	4,917	2,279,086
1983.....	2,166,266	260,508	115,724	15,982	7,090	5,336	2,570,906
1984.....	2,138,640	255,299	106,419	13,767	6,540	3,771	2,524,436
1985.....	2,110,734	268,527	106,830	16,194	6,764	4,046	2,513,095
1986.....	2,489,437	340,001	113,683	18,149	7,250	4,258	2,972,778
1987.....	2,542,500	373,154	120,537	19,789	7,783	4,850	3,068,613

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - NEW REGISTRATIONS 1984-1987

Passenger Cars by Manufacturer and Type

Domestic Makes	1984	1985	1986	1987
B.M.W.	159,373	144,262	147,826	148,922
Daimler-Benz	233,649	273,528	303,044	289,399
Ford	293,289	254,275	296,894	300,931
(Including Imports) (1)	130,692	116,263	116,785	111,307
Opel	389,238	387,509	420,711	453,703
(Including Imports) (2)	41,885	45,299	45,974	48,827
Porsche	11,133	11,394	10,469	8,465
Volkswagen	524,083	549,736	658,752	650,912
(Including Imports) (3)	10,771	5,087	1,343	-
Audi	143,924	130,242	150,901	210,834
Other German Makes	279	337	286	368
Total	1,754,948	1,731,283	1,988,883	2,063,534
Imported Makes				
Alfa Romeo/Alfasud	12,376	7,926	6,703	5,891
Austin Rover (4)	7,428	7,086	13,055	11,144
Citroen	37,744	37,038	46,655	43,392
Daihatsu	6,542	8,639	11,870	12,989
Fiat (Italy) (5)	109,727	102,558	124,325	126,521
Ford (USA, & Others)	456	761	113	110
Fuji Heavy	7,632	11,278	15,832	16,714
Honda	37,613	37,332	45,881	41,515
Mazda	63,474	68,863	86,172	90,369
Mitsubishi	44,017	45,182	62,909	68,579
Nissan	58,018	63,253	82,472	84,540
Peugeot	45,349	57,922	85,869	79,867
Renault	84,902	74,123	88,004	86,454
Seat	5,064	4,362	5,469	10,461
Suzuki	14,701	18,429	22,880	27,123
Matra	12,743	5,627	3,087	2,937
Toyota	53,132	61,182	91,740	93,348
Volvo	15,335	14,226	17,325	17,301
Other Imported Makes	22,736	24,191	30,114	32,265
Total	638,991	647,978	840,555	852,120
TOTAL REGISTRATIONS	2,393,939	2,379,261	2,829,438	2,915,654
Total Import Penetration	26.7	27.2	29.7	29.2

(1) Imports from Belgium and Spain.
(2) Imports from Spain.
(3) Imports from Mexico.
(4) Including Land-Rover and BL-Cars.
(5) Including Fiat-Lancia and Fiat-Veicoli.

STATISTISCHE MITTEILUNGEN DES KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1987

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
ALFA ROMEO-LANCIA (I)	6,249	0.2
115 (Spider)	826	13.2
116 (Alfetta,Giulietta,GTV)	71	1.2
162,B (Alfa,75,90 D)	1,894	30.3
905 (Alfa 33)	3,107	49.7
Others	351	5.6
ALPINA	231	-
AMC (USA/CANADA)	1,920	0.1
AUSTIN ROVER (GB)	9,946	0.4
LAND ROVER (GB)	1,198	-
AZNP SKODA (CS)	2,622	0.1
Skoda 744	2,082	79.4
S 130,G.L.GL	503	19.2
Others	37	1.4
BERTONE (I)	211	-
BMW	148,922	5.1
3/1/A/R(315,323,325I)	91,927	61.7
3/1(324 D)	10,260	6.9
M 3	2,791	1.9
5/1,/H(518,M535i)	14,969	10.1
5/1(524 TD)	7,294	4.9
6 CS/1(628,635)	651	0.4
7/1(728,750)	20,283	13.6
Others	747	0.5
CITROEN (F)	43,392	1.5
AZ(2CV)	12,528	28.9
VD(Visa,D)	3,977	9.2
ZA (AX)	6,243	14.4
XB (BX,D)	15,338	35.3
MA(CX2000,2400,25000)	3,286	7.6
Others	2,020	4.6
PEUGEOT (F)	79,873	2.7
10 A,C(309)	13,919	17.4
10 A,C(309 D)	6,862	8.6
15 B (405)	4,385	5.5
581(305,D)	2,892	3.6
551(505,D)	3,755	4.7
20/741 A,B,C(205)	28,611	35.8
20/741 A,C(205 D)	18,102	22.7
280 P,L(J5,D)	707	0.9
Others	660	0.8
DAIHATSU (J)	12,989	0.4
A (Charmant)	415	3.2
G,100/101 (Charade,D)	5,921	45.6
L (Cuore)	4,710	36.3
F 70,F 75(Wildcat D Rocky D)	942	7.2
Others	1,001	7.7
DAIMLER-BENZ	286,399	9.9
107(280,500,SL,SLC)	2,933	1.0
124 A,C(200-300,E)	72,875	25.2
124 A(200-300 D)	54,574	18.9
124 T,TA(200-300, TE)	11,462	4.0
124 TD(200-300,TD)	8,582	3.0
126 C(260-560,SE,SEL,SEC)	19,253	6.6
201(190,E)	58,279	20.1
201(190 D)	53,050	18.3
601 KB(208),DKB(207 D)	6,043	2.1
460(230-300,G,GE,GD)	1,273	0.4
Others	1,075	0.4
FERRARI (I)	435	-

Manufacturer & Model	Units	%
FIAT (I)	126,521	4.3
126 A(Bambino)	2,319	1.8
138 A(Ritmo,D)	5,437	4.3
138 R(Regata,D)	8,683	6.9
141 A (Panda)	28,427	22.5
146 A (Uno,D)	53,049	41.9
154(Croma,D)	9,357	7.4
147(Fiorino Kombi,D)	519	0.4
280(Ducato,D)	2,669	2.1
Lancia 156(Y 10)	6,143	4.9
Lancia 831(Delta,Prisma,D)	3,696	2.9
Lancia 834(Thema,D)	2,832	2.2
Others	3,390	2.7
FORD	284,531	9.7
FBD (Fiesta)	52,446	18.4
FBD (Fiesta D)	9,651	3.4
ABFT,ALF,GAF,AWF(Escort)	71,036	25.0
GAF,AWF(Escort D)	18,[illegible]	6.7
AFD,AFF(Orion,D)	8,000	2.8
GAE(Scorpio,D)	27,768	9.7
BEF,BNC,BNE,BNG,GBC,GBG,GB(Sierra)	73,403	25.8
BNC,BNG,GBC,GBG(Sierra D)	13,303	4.7
TBS,TEL,TES,(Transit,D)	8,201	2.9
Others	1,765	0.6
FORD (Other Than German)	16,510	0.6
(E) FBD (Fiesta)	9,367	56.7
(E) FBD (Fiesta D)	5,937	36.0
(E) GAF (Escort D)	982	5.9
Others	224	1.4
FUJI HEAVY-SUBARU (J)	16,714	0.6
HONDA (J)	41,515	1.4
AA (Jazz)	126	0.3
AB,BA 2,4 (Prelude)	4,996	12.0
AG,AH,AL,AN,AR,AS,EC,ED (Civic, Shuttle)	18,908	45.6
CA 4,5,SY (Accord)	16,873	40.6
Others	612	1.5
ISUZU (J)	5,656	0.2
JAGUAR (GB)	2,175	0.1
MATRA (F)	2,931	0.1
J11/13(Renault Espace,D)	2,920	99.6
Others	11	0.4
MAZDA (J)	90,969	3.1
BF 1,2 BW (Mazda 323)	26,423	29.0
BF,BW (Mazda 323 D)	6,252	6.9
GC,CD (Mazda 626)	18,705	20.6
GC,CD (Mazda 626 D)	3,955	4.3
HB,HC (Mazda 929)	1,908	2.1
FC(Mazda RX-7)	483	0.5
KBA,KCA(Ford)(Econovan,D)	2,163	2.4
SR 1,2,(E 2000,2200 D)	645	0.7
Others	30,435	33.5
MITSUBISHI (J)	68,579	2.4
C 10 V(Colt,Lancer,D)	32,964	48.1
E 10 (Galant,D)	9,113	13.3
E 16 (Sapporo)	590	0.8
A 180 (Starion)	218	0.3
A 210 M (Cordia)	151	0.2
D00W (Space Wagon D)	4,294	6.3
LO 30 PW,P00,P20,W (L 300,D)	6,961	10.1
LO 40 (Pajero,D)	14,178	20.7
Others	110	0.2

GERMANY, WEST - NEW REGISTRATIONS 1987 (continued)

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%
NISSAN (J)	84,540	2.9
N 12 (Cherry,D)	494	0.6
B 11,B 12,N 13 (Sunny,D)	31,582	37.4
T 12,WU 11 (Bluebird,D)	16,063	19.0
JC 31,32 (Laurel,D)	1,913	2.3
Z 31 (300 ZX)	297	0.3
K 10 (Micra)	21,312	25.2
C 22 KC 120 (Vanette D)	958	1.1
K/W 160 (Patrol,D)	5,150	6.1
M NM 10 (Prairie)	700	0.8
WD 21 (Terrano)	486	0.6
S 12 (Silvia,200 SX)	219	0.3
E 23,B (Urvan,D)	166	0.2
Others	5,200	6.1
OPEL	404,876	13.9
Kadett	218,165	53.9
Kadett (Diesel)	21,764	5.4
Ascona	62,277	15.4
Ascona (Diesel)	4,053	1.0
Manta	3,476	0.9
Omega	81,710	20.2
Omega (Diesel)	6,712	1.6
Rekord, D	1,639	0.4
Monza	63	-
Senator,D	4,546	1.1
Others	471	0.1
GENERAL MOTORS (E/USA/CANADA)	49,659	1.7
(E) Opel Corsa	48,400	97.5
Others	1,259	2.5
PORSCHE	8,465	0.3
911 SC, Turbo	3,821	45.1
924, Turbo	943	11.2
928	1,083	12.8
944, Turbo	2,458	29.0
Others	160	1.9
RENAULT (F)	86,424	3.0
R 4, PKW	1,810	2.1
B/C 40 (R5,D)	32,295	37.4
R 9,D	4,645	5.6
B/C 37 (R 11)	15,482	17.9
B/C 37 (R 11 D)	3,461	4.0
L 48 (R 21, D)	9,755	11.3
K 48 (R 21 Nevada,D)	8,257	9.5
B 29 (R 25, D)	4,298	5.0
RT 5,RP6W,RT7W (Trafic D)	878	1.0
F 40 PKW (Rapid, D)	4,999	5.8
Others	344	0.4
ALPINE (F)	243	-
SAAB SCANIA (S)	5,476	0.2
900	1,807	33.0
9000	3,563	65.1
Others	106	1.9
SEAT (E)	10,461	0.4
SUZUKI (J)	27,123	0.9
AA (SA 310)	7,407	27.3
EC (Alto)	4,680	17.3
ED (Carry)	1,582	5.8
SJ (410,413)	13,214	48.7
Others	240	0.9

Manufacturer & Model	Units	%
TOYOTA (J)	93,348	3.2
P7(Toyota 1000, Starlet D)	16,621	17.8
L 25 (Tercel)	3,510	3.8
E,8,9 (Corolla,D)	35,488	38.0
T15 (Carina,II,D)	10,267	11.0
T16 (Celica)	3,167	3.4
A 7(Supra)	860	0.9
V 1,2 (Camry D)	7,826	8.4
H2G,H5G (Hiace,D)	1,056	1.1
M2G, M3G (Lite Ace)	1,080	1.2
R2G (Kombi-Kleinbus)	1,253	1.3
J6,7 (Landcruiser,D)	7,367	7.9
W1 (MR 2)	759	0.8
Others	4,094	4.4
VAZ-LADA (SU)	10,878	0.4
VAZ 2101 (Lada 1200)	80	0.7
VAZ 2104,2105 (Lada Nova)	4,022	37.0
VAZ 2107(Lada 1500,2107)	518	4.8
VAZ 2108 (Lada Samara)	4,243	39.0
VAZ 2121 (Lada Niva)	1,176	10.8
Others	839	7.7
VOLKSWAGEN	650,912	22.3
155 (Golf-Cabriolet)	9,196	1.4
19 E (Golf)	266,658	41.0
19 E (Golf D)	103,002	15.8
19 E (Jetta)	32,462	5.0
19 E (Jetta D)	8,886	1.4
251,253,D,255,D (Bus,Kombi)	26,983	4.1
281,D (Bus,Kombi)	2,000	0.3
328,35i (Passat)	74,033	11.4
328,35i (Passat D)	33,001	5.1
53 (Scirocco)	10,001	1.5
86 (Polo, D)	83,981	12.9
Others	709	0.1
AUDI	210,834	7.3
44 (Audi 100, D)	44,169	20.9
44 (Audi 200)	805	0.4
44 Q (Audi 100,200 Quattro)	4,172	2.0
81,89 (Audi 80,90)	148,801	70.6
81,89 (Audi 80 D)	5,968	2.8
85,89 Q (Audi 80,90,Quattro)	6,281	3.0
Others	838	0.3
VOLVO (NL)	6,681	0.2
EX	769	11.5
343 500, D	3,933	58.9
344 500, D	1,375	20.6
Others	604	9.0
VOLVO (S)	10,620	0.4
P 244, 245, D	1,972	18.6
744,745,D	8,334	78.5
Others	314	2.9
OTHER GERMAN MAKES	137	-
OTHER IMPORTS	1,489	0.1
TOTAL (1)	2,915,654	100.0

SUMMARY

France	212,894	7.3
United Kingdom	13,544	0.5
Italy	133,620	4.6
Japan	441,440	15.1
The Netherlands	6,694	0.2
Eastern Bloc (2)	13,545	0.5
Sweden	16,096	0.6
Spain	75,698	2.6
U.S.A.	2,565	0.1
Other Countries	1,251	-
TOTAL	917,347	31.5

(1) Including 567,511 or 19.5% cars with diesel engines.
(2) Including Yugoslavia.
KRAFTFAHRT-BUNDESAMTES

GERMANY, WEST - NEW REGISTRATIONS 1987

Commercial Vehicles by Manufacturer and Type

TRUCKS & TRUCK TRACTORS	Units
Arb. VW - MAN	1,702
Citroen (F)	629
DAF (NL)	496
Daihatsu (J)	247
Daimler-Benz	44,407
Fiat (I)	6,157
Ford (D)	8,096
Ford (GB)	1,281
Isuzu (J)	425
Iveco-Fiat (I)	4,331
Iveco Ford (GB)	547
Iveco-Magirus	2,627
M.A.N.	7,602
Mazda (J)	2,148
Mitsubishi (J)	1,901
Nissan (J)	2,743
Opel	1,315
Peugeot (F)	1,497
Piaggio (I)	176
Renault (F)	4,360
Renault VI (F)	671
Saab-Scania (S)	249
Scania (NL)	1,283
Seat (E)	264
Suzuki (J)	310
Toyota (J)	2,027
Volkswagen	28,953
Volvo (B)	256
Volvo (S)	910
Other German Makes	230
Other Imported Makes	481
Total	128,320

TRUCKS WITH SPECIAL BODIES(Included in "Trucks & Truck Tractors")	Units
Arb. VW - MAN	82
DAF (NL)	74
Daimler-Benz	4,811

TRUCKS WITH SPECIAL BODIES(Included in "Trucks & Truck Tractors") con't	Units
Fiat (I)	14
Ford (D)	11
Iveco-Fiat (I)	214
Iveco Ford (GB)	32
Iveco-Magirus	322
M.A.N.	1,970
Mitsubishi (J)	10
Renault VI (F)	48
Saab-Scania (S)	29
Scania (NL)	212
Volkswagen	52
Volvo (B)	30
Volvo (S)	143
Other German Makes	62
Other Imported Makes	36
Total	8,132

TRUCK TRACTORS (Included in col. 1)	Units
DAF (NL)	192
Daimler-Benz	4,092
Iveco-Fiat (I)	418
Iveco Ford (GB)	95
Iveco-Magirus	96
M.A.N.	1,590
Renault VI (F)	126
Saab-Scania (S)	86
Scania (NL)	588
Volvo (S)	457
Other German Makes	19
Other Imported Makes	24
Total	7,783

OTHER TRUCKS	Units
Arb. VW-MAN	260
Caterpillar (USA)	90
Daimler-Benz	5,294
Faun	115
Fecht	54
Fiat (I)	3,353
Ford (D)	419
Hanomag	171
Iveco Fiat (I)	158
Iveco-Magirus	416
Krupp Industry	100
Ladog	79
Liebherr	192
M.A.N.	386
Mitsubishi (J)	466
Opel	119
Orenstein & Koppel	80
Peugeot (F)	1,257
Renault (F)	94
Renault VI (F)	52
Schoerling	81
Volkswagen	6,278
Volvo BM (S)	65
Zettelmeyer	52
Other German Makes	459
Other Imported Makes	658
Total	20,748

BUSES	Units
Auwarter	541
Daimler-Benz	2,217
Ford (D)	113
Kassbohrer	1,028
M.A.N.	759
Other German Makes	98
Other Imported Makes	94
Total	4,850

"Trucks & Truck Tractors" includes "Trucks with Special Bodies" and "Truck Tractors".

KRAFTFAHRT-BUNDESAMT

GERMANY, WEST - TOTAL REGISTRATIONS 1954-1987

Motor Vehicles by Type

	Passenger Cars	Kombinations-Kraftwagen	Trucks	Truck Tractors	Busses	Ambu-lances	Special Vehicles	Total
1954........	1,534,879	49,552	611,813	-	26,451	3,754	32,369	2,258,818
1955........	1,821,090	86,758	609,595	-	27,543	3,784	35,825	2,584,595
1956........	2,200,033	120,473	629,749	-	29,113	3,908	39,856	3,023,132
1957........	2,627,923	153,712	641,479	-	30,541	4,156	41,941	3,499,752
1958........	3,171,319	203,631	653,370	-	31,518	4,223	44,090	4,108,151
1959........	3,779,934	252,147	650,281	-	32,143	4,065	44,623	4,763,193
1960........	4,558,605	297,612	690,118	9,121	34,131	4,168	48,209	5,641,964
1961........	5,412,860	361,017	744,074	12,373	36,297	5,010	53,960	6,625,591
1962........	6,348,414	422,977	775,707	15,434	37,333	5,152	58,641	7,663,658
1963........	7,248,271	502,776	808,924	19,131	37,846	5,384	66,720	8,689,052
1964........	8,103,623	586,066	837,384	22,197	38,053	5,700	74,936	9,667,959
1965........	9,043,160	675,618	868,315	24,637	38,711	6,457	82,485	10,739,383
1966........	9,890,940	756,185	887,801	26,482	39,777	6,677	91,672	11,699,534
1967........	10,483,765	809,159	886,682	27,164	40,917	6,824	97,767	12,352,278
1968........	11,171,369	874,330	912,614	29,106	42,728	7,099	105,653	13,142,899
1969........	12,198,180	970,380	960,700	32,398	45,480	7,360	115,552	14,330,050
1970........	13,298,909	1,077,575	1,009,129	36,599	48,242	7,716	126,720	15,604,890
1971........	14,300,649	1,174,954	1,043,104	41,145	50,972	8,134	139,571	16,758,529
1972........	15,064,119	1,259,878	1,060,156	43,023	53,763	8,574	151,074	17,640,587
1973........	15,723,664	1,312,810	1,075,777	44,919	55,963	9,473	160,921	18,383,527
1974........	16,009,961	1,346,315	1,066,052	45,155	58,517	9,533	168,861	18,704,394
1975........	16,763,736	1,397,443	1,046,715	45,448	60,551	9,836	175,792	19,498,521
1976........	17,722,117	1,458,352	1,060,849	47,470	62,123	10,851	187,651	20,549,213
1977........	18,853,121	1,524,053	1,085,426	50,219	64,160	11,123	201,716	21,789,838
1978........	20,006,586	1,613,111	1,125,345	54,010	66,544	11,433	220,296	23,097,325
1979........	20,910,101	1,703,407	1,167,452	58,178	68,584	11,851	242,256	24,161,829
1980........	21,454,655	1,781,405	1,204,046	60,867	70,518	12,900	268,326	24,852,717
1981........	21,812,267	1,868,644	1,210,018	60,365	70,902	13,490	291,396	25,327,062
1982........	22,085,969	1,949,938	1,189,767	60,166	70,881	13,505	313,491	25,683,717
1983........	22,624,320	2,064,523	1,188,638	62,057	71,084	13,591	338,379	26,362,592
1984........	23,193,062	2,184,575	1,188,750	62,463	69,314	13,589	359,181	27,070,934
1985........	23,776,791	2,322,506	1,192,288	64,597	69,207	13,580	382,971	27,821,940
1986........	24,699,740	2,524,070	1,203,445	67,389	69,325	13,699	406,053	28,383,721
1987........	25,557,913	2,748,271	1,215,267	70,293	70,037	13,819	431,649	30,105,249

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GREECE - SALES 1986-1987

New Passenger Car Retail Sales by Manufacturer

	1987	1986	% of Total 1987	% of Total 1986
Nissan	8,860	11,158	17.54	17.12
Toyota	4,704	2,268	9.31	3.48
Seat	4,387	5,966	8.69	9.16
Lada	3,555	5,484	7.04	8.42
Rover Group	3,193	887	6.32	1.36
Fiat	2,864	2,844	5.67	4.36
GM/Opel	2,422	5,531	4.80	8.49
Citroen	2,240	4,614	4.44	7.08
Skoda	1,967	2,007	3.89	3.08
Volkswagen	1,604	1,925	3.18	2.95
Ford	1,478	2,182	2.93	3.35
Zastava	1,361	3,010	2.69	4.62
Dacia	1,311	3,128	2.60	4.80
Suzuki	1,303	987	2.58	1.51
Audi	1,303	1,572	2.58	2.41
Alfa Romeo	1,181	1,629	2.34	2.50
BMW	1,023	1,552	2.03	2.38
Honda	1,004	1,832	1.99	2.81
Lancia	753	463	1.49	0.71
Mitsubishi	713	1,018	1.41	1.56
Renault	676	1335	1.34	2.05
Mazda	583	551	1.15	0.85
Peugeot	443	940	0.88	1.44
Subaru	336	448	0.67	0.69
FSO	254	63	0.50	0.10
Autobianchi	228	571	0.45	0.88
Mercedes-Benz	213	217	0.42	0.33
Daihatsu	212	393	0.42	0.60
Volvo	135	287	0.27	0.44
Wartburg	88	170	0.17	0.26
Hyundai	55	-	0.11	-
Other Makes	52	134	0.10	0.20
TOTAL	50,501	65,166	100.00	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

GREECE - REGISTRATIONS 1975-1987

New Motor Vehicle Registrations

	Passenger Cars	Trucks	Buses	Total
1975.....	60,135	27,040	505	87,680
1976.....	69,922	27,547	760	98,229
1977.....	110,413	38,860	980	150,253
1978.....	108,863	42,321	1,228	152,412
1979.....	87,169	47,996	1,578	136,745
1980.....	41,841	52,304	1,394	95,539
1981.....	54,879	52,756	1,150	108,785
1982.....	91,927	57,403	722	150,052
1983.....	75,222	43,650	922	119,794
1984*....	85,945	35,091	393	121,429
1985*....	109,435	31,456	619	141,510
1986**...	96,181	27,674	368	124,223
1987**...	74,180	30,398	346	104,924

Total Motor Vehicle Registrations

1975.....	438,553	198,148	13,352	650,053
1976.....	509,334	228,573	14,139	750,046
1977.....	620,755	265,015	14,538	900,308
1978.....	728,161	306,181	15,680	1,050,022
1979.....	822,034	356,033	16,290	1,194,357
1980.....	858,845	389,377	16,338	1,284,560
1981*....	912,385	441,081	17,367	1,370,833
1982.....	996,256	496,589	17,701	1,510,546
1983.....	1,069,343	537,538	17,591	1,624,472
1984.....	1,154,937	571,079	17,841	1,743,857
1985.....	1,263,366	600,955	18,237	1,882,558
1986**...	1,359,173	627,231	18,485	2,004,889
1987**...	1,432,577	656,144	18,748	2,107,469

* Revised data.

** Provisional data.

NATIONAL STATISTICAL SERVICE OF GREECE

IRELAND - NEW REGISTRATIONS 1979-1987

New Passenger Cars by Engine Capacity, 1987

	Units		Units
NEW PRIVATE CARS			
Up to 900 c.c...........	674	1501 to 1600 c.c........	9,983
901 to 1000 c.c........	13,075	1601 to 2000 c.c........	10,086
1001 to 1100 c.c........	738	2001 to 2400 c.c........	628
1101 to 1300 c.c........	14,887	2401 c.c. & over........	469
1301 to 1400 c.c........	2,842		
1401 to 1500 c.c........	1,399	Total..................	54,341

New Trucks by Unladen Weight

Unladen Weight	1979	1980	1981	1982	1983	1984	1985	1986	1987
NEW GOODS VEHICLES									
Electric up to 1270 kg.	109	116	48	56	79	1	3	-	1
Up to 812 kg...........	2,178	1,636	1,406	898	1,156	1,690	1,884	1,876	1,945
813 to 1016 kg.........	1,128	1,482	1,975	1,625	2,038	2,877	4,100	3,352	2,941
1017 to 1269 kg........	3,326	2,790	2,325	1,665	1,638	2,175	1,973	1,901	1,608
1270 to 1524 kg........	1,097	1,281	1,987	2,277	2,622	3,125	3,560	3,555	3,056
1525 to 2032 kg........	1,111	1,093	1,144	1,196	1,174	1,236	1,506	1,191	1,291
2033 to 4064 kg........	1,327	1,058	860	748	755	610	634	590	454
4065 to 8128 kg........	1,678	1,313	951	784	875	670	674	628	442
8129 kg & Over.........	1,837	1,093	1,026	914	971	828	875	798	795
TOTAL..................	13,787	11,862	11,722	10,163	11,508	13,212	15,009	13,891	12,533

CENTRAL STATISTICAL OFFICE

IRELAND - NEW REGISTRATIONS 1984-1987

Passenger Cars by Manufacturer

	1984	1985	1986	1987
Alfa Romeo	328	169	92	37
Audi	496	607	514	422
Austin/Rover	3,076	3,965	3,114	2,402
B.M.W.	416	503	507	468
Citroen	544	443	528	588
Daihatsu	7	513	752	703
Fiat	4,293	2,793	3,097	2,936
Ford	12,213	11,257	8,358	7,793
F.S.O.	–	10	18	124
General Motors	8,150	7,942	6,656	5,933
Honda	–	702	1,224	1,130
Isuzu	–	72	196	289
Jaguar/Daimler	–	–	32	54
Lada	–	40	57	998
Lancia	175	142	222	265
Lotus	15	11	5	–
Mazda	1,184	1,394	3,176	2,230
Mercedes-Benz	305	381	533	490
Mitsubishi	–	864	1,779	1,848
Nissan	5,182	5,667	6,902	7,233
Peugeot	1,509	1,265	1,468	1,482
Porsche	7	5	11	3
Reliant	4	6	17	13
Renault	4,824	4,323	2,844	2,208
Rolls-Royce	7	3	1	2
Saab	210	180	216	162
Seat	–	17	423	609
Skoda	1	132	33	12
Subaru	–	129	585	595
Suzuki	–	436	1,078	503
Talbot	542	151	30	15
Toyota	9,115	10,707	10,216	9,965
V.W.	2,472	4,006	3,899	3,085
Volvo	946	1,086	914	558
Yugo	–	2	–	1
Others	430	505	263	566
TOTAL	56,451	60,428	59,760	55,732

THE SOCIETY OF THE IRISH MOTOR INDUSTRY

Sales of Top Thirty Models, 1987

	Units	%
Toyota Corolla	3,996	7.2
Ford Fiesta	2,845	5.1
Toyota Starlet	2,608	4.7
Toyota Carina	2,583	4.6
Nissan Micra	2,394	4.3
Opel Kadett	2,373	4.3
Nissan Sunny	2,337	4.2
Nissan Bluebird	2,163	3.9
Ford Sierra	1,879	3.1
Fiat Uno	1,757	3.2
Opel Corsa	1,615	2.9
Toyota 323	1,529	2.7
Opel Ascona	1,481	2.7
Ford Escort	1,368	2.5
Volkswagen Jetta	1,212	2.2
Ford Orion	1,207	2.2
Volkswagen Golf	1,201	2.2
Range Metro	996	1.8
Lada	957	1.7
Mitsubishi Lancer	828	1.5
Range Rover 213	814	1.5
Renault R21	744	1.3
Peugeot 309	725	1.3
Mazda 626	693	1.2
Renault R5	677	1.2
Fiat Regata	642	1.2
Toyota Camry	562	1.0
Honda Civic	538	1.0
Seat	479	0.9
Others	529	0.9

IRELAND - NEW REGISTRATIONS 1983-1987

Light Commercial Vehicles by Make

	1983	1984	1985	1986	1987
Bedford..........	146	187	325	135	77
Citroen..........	–	1	19	77	65
Daihatsu.........	–	–	234	417	476
Fiat.............	267	403	377	252	481
Ford.............	1,124	1,217	1,387	1,398	1,656
Freight Rover....	–	–	–	17	22
G.M..............	66	659	644	549	456
Hino.............	–	4	2	2	1
Isuzu............	–	–	290	718	562
Leyland..........	260	333	376	*	–
Mazda............	–	22	297	276	187
Mercedes.........	–	32	35	9	–
Mitsubishi.......	–	–	110	167	152
Nissan...........	2,233	2,058	2,213	1,466	1,483
Peugeot..........	575	884	942	891	1,020
Renault..........	912	1,857	1,952	1,375	809
Rover............	–	–	–	112	216
Subaru...........	–	–	98	115	52
Suzuki...........	–	–	57	298	164
Talbot...........	114	207	124	104	64
Toyota...........	3,194	3,202	3,065	3,108	2,602
Volkswagen.......	676	308	719	647	583
Volvo............	–	22	10	2	–
Others...........	62	93	171	216	146
TOTAL............	9,629	11,489	13,427	12,351	11,274

Heavy Commerical Vehicles by Make**

	1983	1984	1985	1986	1987
Bedford..........	236	224	149	146	51
Bombardier/GAC...	–	22	51	15	16
D.A.F............	105	155	136	147	150
Daihatsu.........	7	2	3	–	2
E.R.F............	3	2	2	2	2
Foden............	3	–	–	3	–
Ford.............	425	285	298	219	172
Hino.............	573	341	360	324	297
Iveco............	264	292	226	172	106
Isuzu............	–	–	–	92	77
Leyland..........	134	109	149	108	81
M.A.N............	6	4	22	32	33
Mercedes Benz....	289	250	289	293	182
Mitsubishi.......	101	108	171	239	280
Renault/Dodge....	244	180	170	209	103
Scania...........	76	91	137	119	159
Seddon/Atkinson..	2	2	4	3	2
Toyota...........	77	74	36	32	12
Volvo............	167	121	188	136	191
Others...........	205	196	347	202	157
TOTAL............	2,917	2,458	2,740	2,493	2,073

** Unladen weight in excess of two tons

SOCIETY OF THE IRISH MOTOR INDUSTRY

IRELAND - REGISTRATIONS 1974-1987

New Motor Vehicle Registrations by Type

	Passenger Cars	Commercial Vehicles	Total
1974...........	61,022	10,324	71,346
1975...........	53,066	8,239	61,305
1976...........	69,514	9,247	78,761
1977...........	82,310	11,102	93,412
1978...........	105,582	15,022	120,604
1979...........	95,910	15,549	111,459
1980...........	91,728	15,698	107,426
1981...........	104,645	14,215	118,860
1982...........	73,330	12,428	85,758
1983...........	61,094	13,502	74,596
1984...........	55,893	14,928	70,821
1985...........	59,592	17,146	76,738
1986...........	58,760	15,945	74,705
1987...........	54,341	14,411	68,752

Total Motor Vehicle Registrations by Type

	1980	1981	1982	1983	1984	1985	1986	1987
Private Cars.......	734,371	774,594	709,000	718,555	711,098	709,546	711,087	736,595
Goods Vehicles.....	65,052	67,014	68,087	69,978	84,103	93,369	101,475	111,023
Motor Cycles.......	28,488	28,140	25,676	25,208	26,305	26,025	25,735	25,828
Tractors, Excavators.......	69,118	66,273	64,382	67,595	68,392	68,552	66,149	67,597
Public Service Vehicles.........	5,210	6,408	6,909	7,436	7,653	9,040	8,132	8,347
Exempt Vehicles....	6,141	5,835	5,847	6,407	6,085	6,905	7,148	7,525

CENTRAL STATISTICAL OFFICE

ITALY - PRODUCTION 1946-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946.........	10,989	17,994	–	28,983
1947.........	25,375	16,063	2,298	43,736
1948.........	44,425	13,756	1,772	59,953
1949.........	65,379	18,702	1,973	86,054
1950.........	101,310	23,557	2,980	127,847
1951.........	119,267	24,836	1,450	145,553
1952.........	113,653	23,259	1,534	138,446
1953.........	143,610	28,424	2,286	174,320
1954.........	180,866	33,758	2,091	216,715
1955.........	230,988	34,926	2,852	268,766
1956.........	279,909	33,440	2,453	315,802
1957.........	318,791	30,777	2,247	351,815
1958.........	369,386	32,140	2,034	403,560
1959.........	470,674	27,905	2,205	500,784
1960.........	595,923	45,792	2,918	644,633
1961.........	693,695	62,816	2,629	759,140
1962.........	877,860	65,350	3,583	946,793
1963.........	1,105,291	71,579	3,666	1,180,536
1964.........	1,028,930	58,305	2,843	1,090,078
1965.........	1,103,932	69,298	2,318	1,175,548
1966.........	1,282,418	80,733	2,747	1,365,898
1967.........	1,439,211	100,369	3,089	1,542,669
1968.........	1,544,932	115,420	3,296	1,663,648
1969.........	1,477,366	115,747	2,838	1,595,951
1970.........	1,719,715	131,503	3,034	1,854,252
1971.........	1,701,064	112,163	3,792	1,817,019
1972.........	1,732,379	103,216	4,198	1,839,793
1973.........	1,823,333	129,940	4,721	1,957,994
1974.........	1,630,686	133,375	8,454	1,772,515
1975.........	1,348,544	103,673	6,412	1,458,629
1976.........	1,471,308	114,298	5,071	1,590,677
1977.........	1,440,470	138,570	4,877	1,583,917
1978.........	1,508,599	142,208	5,308	1,656,115
1979.........	1,480,991	145,415	5,883	1,632,289
1980.........	1,445,221	158,121	8,514	1,611,856
1981.........	1,257,340	167,992	8,411	1,433,743
1982.........	1,297,351	149,005	6,687	1,453,043
1983.........	1,395,531	172,220	7,400	1,575,151
1984.........	1,439,283	155,505	6,389	1,601,177
1985.........	1,389,156	176,868	6,883	1,572,907
1986.........	1,652,452	175,528	3,720	1,831,700
1987.........	1,713,300	195,587	3,725	1,912,612

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1960-1987

Commercial Vehicles by Weight Groups

	Under 2 t.	2-4 t.	4-6 t.	6-12 t.	Over 12 t.	TOTAL
1961.....	793	22,407	2,794	23,558	13,264	62,816
1962.....	668	25,132	3,070	24,761	11,719	65,350
1963.....	2,315	26,969	5,890	18,147	18,258	71,579
1964.....	1,864	26,013	5,351	14,064	11,013	58,305
1965.....	19,740	19,708	10,439	12,911	6,500	69,298
1966.....	24,776	21,181	9,917	12,563	12,296	80,733
1967.....	24,402	29,495	11,895	15,760	18,817	100,369
1968.....	24,195	36,648	12,568	18,698	23,311	115,420
1969.....	22,470	44,842	11,284	15,995	21,156	115,747
1970.....	25,433	48,024	13,505	19,033	25,408	131,403
1971.....	25,502	37,919	12,892	17,761	18,089	112,163
1972.....	22,275	38,415	10,969	16,843	14,714	103,216
1973.....	21,819	52,056	11,996	21,566	22,503	129,940
1974.....	20,984	50,813	13,589	18,464	29,525	133,375
1975.....	12,825	42,965	15,231	9,679	22,973	103,673
1976.....	18,711	50,141	11,597	10,848	23,001	114,298
1977.....	21,689	63,522	13,231	12,968	27,160	138,570
1978.....	29,030	70,212	14,909	8,672	19,385	142,208
1979.....	37,848	70,663	12,597	7,519	16,875	145,502
1980.....	47,073	68,862	13,433	8,940	19,813	158,121
1981.....	37,050	81,277	9,709	15,509	24,447	167,992
1982.....	16,533	96,107	9,731	13,634	13,000	149,005
1983.....	16,556	113,324	12,612	16,400	13,328	172,220
1984.....	14,982	101,173	11,372	14,865	13,113	155,505
1985.....	14,142	111,064	17,409	17,215	17,038	176,868
1986.....	13,646	122,584	10,289	14,866	14,143	175,528
1987.....	12,858	140,100	10,881	17,765	13,983	195,587

Commercial Vehicles by Loading Capacity

	0– 1.5 t.	2.5 t.	3.5 t.	5 t.	7 t.	Over 7 t.	TOTAL
1960.....	12,753	6,226	2,720	8,130	5,727	10,236	45,792
1961.....	19,346	9,673	3,260	11,150	8,902	10,485	62,816
1962.....	23,879	8,696	2,928	12,124	7,256	10,667	65,350
1963.....	23,808	11,366	4,556	12,691	2,123	17,035	71,579
1964.....	24,206	9,022	4,643	7,898	1,892	10,644	58,305
1965.....	36,583	11,752	5,101	7,840	1,522	6,500	69,298
1966.....	44,239	9,747	3,454	8,280	2,717	12,296	80,733
1967.....	50,463	14,136	4,020	9,142	4,752	17,856	100,369
1968.....	56,376	16,075	5,527	9,823	5,478	22,141	115,420
1969.....	60,597	17,120	4,763	7,468	4,926	20,873	115,747
1970.....	67,070	19,029	4,871	6,712	8,438	25,383	131,503
1971.....	55,949	19,818	3,982	5,093	6,298	21,023	112,163
1972.....	53,019	18,043	3,768	4,302	4,627	19,457	103,216
1973.....	67,326	17,380	6,330	6,578	8,833	23,493	129,940
1974.....	56,783	26,411	6,677	5,716	8,263	29,525	133,375
1975.....	43,686	21,506	9,243	3,869	2,416	22,973	103,673
1976.....	54,974	24,440	4,731	4,418	2,734	23,001	114,298
1977.....	56,409	39,591	7,302	6,301	1,807	27,160	138,570
1978.....	59,589	47,533	11,623	3,702	376	19,385	142,208
1979.....	65,970	50,547	7,410	4,239	461	16,875	145,502
1980.....	72,832	50,080	8,113	4,467	2,807	19,813	158,121
1981.....	75,898	48,559	4,357	8,879	5,852	24,447	167,992
1982.....	82,183	37,416	4,346	7,512	4,548	13,000	149,005
1983.....	95,935	43,827	2,521	12,765	3,640	13,532	172,220
1984.....	85,051	39,634	2,915	11,499	2,213	14,193	155,505
1985.....	95,208	41,726	5,069	12,020	3,114	19,791	176,868
1986.....	100,027	40,969	5,355	10,461	2,345	16,371	175,528
1987.....	114,918	44,415	8,363	9,028	2,686	16,177	195,587

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1986-1987

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars		Light Commercial		Trucks	
	1986	1987	1986	1987	1986	1987
Alfa Romeo Auto................	168,074	192,024	–	–	–	–
Alfa Romeo Commercial Vehicles	–	–	–	–	3,455	3,622
Bertone.......................	4,492	1,557	–	–	–	–
De Tomaso.....................	52	48	–	–	–	–
Fiat..........................	1,231,605	1,226,722	13,646	12,858	–	–
Autobianchi...................	87,803	109,619	–	–	–	–
Lancia........................	139,728	164,567	–	–	–	–
Ferrari.......................	3,640	3,902	–	–	–	–
Inbus.........................	–	–	–	–	–	–
Iveco Fiat....................	–	–	–	–	63,408	69,759
Lamborghini...................	238	313	–	–	–	–
Maserati......................	4,133	3,658	–	–	–	–
Menarini......................	–	–	–	–	–	–
Innocenti Milano..............	12,687	10,443	–	–	–	–
Rayton Fissore................	–	447	–		–	
Sevel Fiat....................	–	–	46,737	57,025	–	–
Sevel PSA.....................	–	–	43,481	46,937	–	–
TOTAL.........................	1,652,452	1,713,300	103,864	116,820	66,863	73,381

	Truck Tractors		Buses		Total	
	1986	1987	1986	1987	1986	1987
Alfa Romeo Auto................	–	–	–	–	168,074	192,024
Alfa Romeo Commercial Vehicles	–	–	–	–	3,455	3,622
Bertone.......................	–	–	–	–	4,492	1,557
De Tomaso.....................	–	–	–	–	52	48
Fiat..........................	–	–	–	–	1,245,251	1,239,580
Autobianchi...................	–	–	–	–	87,803	109,619
Lancia........................	–	–	–	–	139,728	164,567
Ferrari.......................	–	–	–	–	3,640	3,902
Inbus.........................	–	–	543	612	543	612
Iveco Fiat....................	4,801	5,386	2,959	2,819	71,168	77,964
Lamborghini...................	–	–	–	–	238	313
Maserati......................	–	–	–	–	4,133	3,658
Menarini......................	–	–	218	294	218	294
Innocenti Milano..............	–	–	–	–	12,687	10,443
Rayton Fissore................	–		–		–	447
Sevel Fiat....................	–	–	–	–	46,737	57,025
Sevel PSA.....................	–	–	–	–	43,481	46,937
TOTAL.........................	4,801	5,386	3,720	3,725	1,831,700	1,912,612

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1985-1987

Commercial Vehicles by Manufacturer and Size Group

	1985	1986	1987
LIGHT GOODS VEHICLES			
Fiat Auto............	21,236	13,646	12,858
Sevel-Fiat...........	39,277	46,737	57,025
Sevel-PSA............	36,781	43,481	46,937
Total.............	97,294	103,864	116,820
OTHER TRUCKS UP TO 6 TONS G.V.W.			
Iveco................	36,313	34,399	38,011
Alfa Romeo...........	2,938	3,455	3,622
Total.............	39,251	37,854	41,633
6-12 TONS G.V.W.			
Iveco................	17,215	14,866	17,765
12 TONS & OVER G.V.W.			
Iveco................	17,038	14,143	13,983
ARTICULATED UNITS			
Iveco................	6,070	4,801	5,386
BUSES			
Iveco................	6,210	2,959	2,819
Inbus................	373	543	612
Menarini.............	300	218	294
Total.............	6,883	3,720	3,725
TOTAL COMMERCIAL			
Iveco................	82,846	71,168	77,964
Fiat Auto............	21,236	13,646	12,858
Sevel-Fiat...........	39,277	46,737	57,025
Sevel-PSA............	36,781	43,481	46,937
Alfa Romeo...........	2,938	3,455	3,622
Inbus................	373	543	612
Menarini.............	300	218	294
TOTAL.............	183,751	179,248	199,312

A.N.F.I.A.

ITALY - PRODUCTION 1953-1987

Motor Vehicles by Manufacturer and Type

	ALFA ROMEO				LANCIA			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1953.....	3,477	942	328	4,747	7,658	1,271	166	9,095
1954.....	3,826	2,403	40	6,269	11,782	2,351	244	14,377
1955.....	5,919	6,049	180	12,148	6,572	2,381	335	9,288
1956.....	11,748	6,166	112	18,026	5,746	1,607	294	7,647
1957.....	16,675	5,930	286	22,891	10,269	1,861	107	12,237
1958.....	22,199	5,061	178	27,438	10,911	788	115	11,814
1959.....	32,089	2,257	34	34,380	12,130	1,109	201	13,440
1960.....	57,870	4,138	4	62,012	21,022	2,470	392	23,884
1961.....	57,181	3,030	234	60,445	27,119	3,126	175	30,420
1962.....	56,460	1,309	94	57,863	26,615	2,080	219	28,914
1963.....	85,605	1,305	164	87,074	40,921	3,019	215	44,155
1964.....	65,193	1,085	107	66,385	28,988	1,695	131	30,814
1965.....	61,236	729	60	62,025	25,949	759	65	26,773
1966.....	59,971	910	–	60,881	36,988	1,054	134	38,176
1967.....	76,831	1,987	–	78,818	43,172	1,247	93	44,512
1968.....	97,220	2,499	–	99,719	36,668	2,074	140	38,882
1969.....	104,305	2,698	–	107,003	31,556	1,510	200	33,266
1970.....	107,989	3,315	–	111,304	44,542	1,233	196	45,971
1971.....	123,309	3,708	–	127,017	52,789	40	65	52,894
1972.....	140,595	2,814	–	143,409	41,778	–	222	42,000
1973.....	204,902	3,081	–	207,983	52,631	–	175	52,806
1974.....	208,386	2,609	–	210,995	44,920	–	19	44,939
1975.....	189,682	2,128	–	191,810	45,745	–	–	45,745
1976.....	201,145	2,031	–	203,176	63,348	–	–	63,348
1977.....	201,118	2,057	–	203,175	68,944	–	–	68,944
1978.....	219,501	3,098	–	222,599	52,462	–	–	52,462
1979.....	207,514	2,036	–	209,550	60,459	–	–	60,459
1980.....	219,571	1,672	–	221,243	110,756	–	–	110,756
1981.....	197,287	1,570	–	198,857	78,257	–	–	78,257
1982.....	188,773	949	–	189,722	68,162	–	–	68,162
1983.....	206,926	1,190	–	208,116	104,896	–	–	104,896
1984.....	200,103	2,968	–	203,071	102,658	–	–	102,658
1985.....	157,625	2,938	–	160,563	127,322	–	–	127,322
1986.....	168,074	3,455	–	171,529	139,728	–	–	139,728
1987.....	192,024	3,622	–	195,646	164,567	–	–	164,567

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1987 (continued)

Motor Vehicles by Manufacturer and Type

	F I A T				F I A T: O.M.			F I A T: Autobianchi		
	Passenger Cars	Trucks	Buses	Total	Trucks	Buses	Total	Passenger Cars	Trucks	Total
1953.....	131,324	18,937	1,406	151,667	7,422	368	7,790	–	569	569
1954.....	163,484	18,888	1,285	183,657	8,352	492	8,844	–	915	915
1955.....	217,937	18,428	1,815	238,180	6,734	481	7,215	–	1,044	1,044
1956.....	261,956	18,939	1,619	282,514	5,827	403	6,230	–	164	164
1957.....	290,385	16,643	1,436	308,464	6,013	418	6,431	750	617	1,367
1958.....	333,715	10,267	1,212	345,194	5,836	362	6,198	10,898	487	11,385
1959.....	412,682	16,524	1,584	430,790	6,884	237	7,121	12,665	385	13,050
1960.....	500,527	27,123	2,199	529,849	10,767	190	10,957	14,787	510	15,297
1961.....	566,284	39,627	1,756	607,667	13,304	326	13,630	25,553	2,806	28,359
1962.....	748,608	45,301	2,430	796,339	12,828	665	13,493	24,296	3,784	28,080
1963.....	909,887	45,311	2,716	957,914	17,546	398	17,944	37,242	2,857	40,099
1964.....	881,702	37,216	2,130	921,048	14,683	389	15,072	31,538	2,031	33,569
1965.....	957,941	49,883	1,702	1,009,526	15,675	421	16,096	32,713	1,533	34,246
1966.....	1,110,701	60,672	1,951	1,173,324	14,287	608	14,895	37,422	1,842	39,264
1967.....	1,233,892	73,835	2,207	1,309,934	17,815	722	18,537	37,778	2,948	40,726
1968.....	1,301,751	83,931	2,538	1,388,220	20,831	561	21,392	56,782	2,805	59,587
1969.....	1,219,161	89,804	2,149	1,311,114	18,753	445	19,198	72,799	2,982	75,781
1970.....	1,418,929	102,164	2,359	1,523,452	22,274	428	22,702	95,447	2,517	97,964
1971.....	1,371,729	86,968	3,139	1,461,836	20,311	555	20,866	87,958	1,136	89,094
1972.....	1,368,216	81,830	3,069	1,453,115	17,145	898	18,043	113,399	1,427	114,826
1973.....	1,390,251	100,294	4,029	1,494,574	25,322	502	25,824	113,896	1,243	115,139
1974.....	1,205,754	103,533	4,831	1,314,118	25,984	3,604	29,588	108,314	1,249	109,563
1975.....	1,006,660	78,685	4,314	1,089,659	21,618	2,098	23,716	71,347	1,242	72,589
1976.....	1,098,182	90,895	4,167	1,193,244	20,036	904	20,940	93,874	1,336	95,210
1977.....	1,057,261	114,077	4,489	1,175,827	21,179	388	21,567	72,704	1,257	73,961
1978.....	1,104,026	126,905	4,851	1,235,782	12,205	457	12,662	89,436	–	89,436
1979.....	1,081,473	125,519	5,335	1,212,327	13,597	116	13,713	88,734	–	88,734
1980.....	995,455	137,691	7,325	1,140,471	15,806	643	16,449	76,585	–	76,585
1981.....	876,985	140,828	5,690	1,023,503	15,783	1,532	17,315	76,987	–	76,987
1982.....	927,370	106,972	3,542	1,037,884	9,262	2,000	11,262	78,047	–	78,047
1983.....	975,151	135,114	6,585	1,116,850				80,149	–	80,149
1984.....	1,017,115	120,374	5,740	1,143,229		Listed Under		88,292	–	88,292
1985.....	975,812	137,149	6,210	1,119,171		Iveco-Fiat		99,896	–	99,896
1986.....	1,235,245	128,492	2,959	1,366,696				87,803	–	87,803
1987.....	1,230,624	145,028	2,819	1,378,471				109,619	–	109,619

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Industrial Vehicles	Buses	Total	EXPORTS TO U.S. Passenger Cars	EXPORTS TO U.S. Industrial Vehicles	EXPORTS TO U.S. Total
1950.....	19,649	2,205	51	21,905	-	-	N.A.
1951.....	28,905	3,101	244	32,250	-	-	N.A.
1952.....	25,007	1,319	134	26,460	-	-	N.A.
1953.....	30,155	1,105	246	31,506	-	-	N.A.
1954.....	40,758	3,058	320	44,136	169	-	169
1955.....	69,397	4,665	583	74,645	324		324
1956.....	78,423	8,197	414	87,034	1,150	1	1,151
1957.....	110,990	7,721	412	119,123	13,226	3	13,229
1958.....	161,204	7,537	512	169,253	30,759	3	30,762
1959.....	216,881	3,868	445	221,194	48,113	81	48,194
1960.....	197,935	5,632	368	203,935	16,244	9	16,253
1961.....	234,893	9,548	598	245,039	9,933	7	9,940
1962.....	305,429	12,695	970	319,094	11,667	-	11,667
1963.....	291,876	12,421	977	305,274	13,024	-	13,024
1964.....	313,088	17,193	841	331,122	10,702	-	10,702
1965.....	307,534	18,324	873	326,731	9,390	6	9,396
1966.....	371,632	20,822	1,115	393,569	14,383	-	14,383
1967.....	404,401	20,821	1,633	426,855	17,242	-	17,242
1968.....	557,695	28,352	1,099	587,146	36,530	-	36,530
1969.....	594,590	34,242	1,244	630,076	41,360	-	41,360
1970.....	632,128	37,706	1,198	671,032	45,583	-	45,583
1971.....	640,193	38,448	1,875	680,516	52,580	-	52,580
1972.....	659,112	39,048	1,594	699,754	60,300	-	60,300
1973.....	656,285	47,653	1,410	705,348	52,450	-	52,450
1974.....	686,244	42,786	4,738	733,768	107,910	3	107,913
1975.....	661,310	46,590	2,597	710,497	108,295		108,295
1976.....	696,409	48,510	338	745,257	66,037	1	66,038
1977.....	644,403	68,368	1,568	714,339	54,894	1	54,895
1978.....	640,294	73,215	1,313	714,822	72,246	(-1)	72,245
1979.....	647,215	77,270	775	725,260	73,678	57	73,735
1980.....	511,239	77,282	3,105	591,626	37,742	1,935	39,677
1981.....	405,356	87,243	3,890	496,489	17,278	1,210	18,488
1982.....	437,311	87,478	3,203	527,992	6,206	2,709	8,915
1983.....	491,510	105,686	3,773	600,969	6,391	2,768	9,159
1984.....	480,667	99,234	3,725	583,626	9,735	2,474	12,209
1985.....	449,803	112,941	2,989	565,733	9,225	3,931	13,156
1986.....	603,075	113,895	1,411	718,381	12,459	2,204	14,663
1987.....	641,091	122,625	2,281	765,997	8,160	1,819	9,979

NOTE: Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1986-1987

Motor Vehicles by Manufacturer and Type

Manufacturer	Passenger Cars 1986	Passenger Cars 1987	Light Commercial Vehicles 1986	Light Commercial Vehicles 1987	Trucks 1986	Trucks 1987
Alfa Romeo........	75,582	86,496	–	–	–	–
Bertone...........	3,149	1,477	–	–	–	–
De Tomaso.........	50	47	–	–	–	–
Fiat..............	458,150	480,680	25,443	29,787	–	–
Autobianchi.......	25,268	24,355	–	–	–	–
Lancia............	34,131	41,428	–	–	–	–
Ferrari...........	2,829	3,006	–	–	–	–
Iveco Fiat........	–	–	–	–	44,971	45,901
Lamborghini.......	213	275	–	–	–	–
Maserati..........	1,653	1,515	–	–	–	–
Innocenti Milano..	2,050	1,812	–	–	–	–
Sevel PSA.........	–	–	43,481	46,937		–
TOTAL.............	603,075	641,091	68,924	76,724	44,971	45,901

Manufacturer	Buses 1986	Buses 1987	Total Commercial Vehicles 1986	Total Commercial Vehicles 1987	TOTAL VEHICLES 1986	TOTAL VEHICLES 1987
Alfa Romeo........	–	–	–	–	75,582	86,496
Bertone...........	–	–	–	–	3,149	1,477
De Tomaso.........	–	–	–	–	50	47
Fiat..............	–	–	25,443	29,787	483,593	510,467
Autobianchi.......	–	–	–	–	25,268	24,355
Lancia............	–	–	–	–	34,131	41,428
Ferrari...........	–	–	–	–	2,829	3,006
Iveco Fiat........	1,411	2,281	46,382	48,182	46,382	48,182
Lamborghini.......	–	–	–	–	213	275
Maserati..........	–	–	–	–	1,653	1,515
Innocenti Milano..	–	–	–	–	2,050	1,812
Sevel PSA.........	–	–	43,481	46,937	43,481	46,937
TOTAL.............	1,411	2,281	115,306	124,906	718,381	765,997

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1987

Motor Vehicles by Country of Destination

	Passenger Cars	Commercial Vehicles	Total
Belgium/Luxembourg	20,851	2,205	22,856
Denmark............	5,450	1,334	6,784
France.............	154,372	61,615	215,987
Germany, West.....	123,101	17,911	141,012
Greece.............	4,996	73	5,069
Ireland............	3,984	270	4,254
The Netherlands...	38,538	2,782	41,320
Portugal..........	20,006	1,331	21,337
Spain.............	78,009	8,125	86,134
United Kingdom....	75,103	7,275	82,378
EEC...............	524,210	102,921	627,131
Austria...........	13,894	1,619	15,513
Czechoslovakia....	657	–	657
Finland...........	4,282	670	4,952
Iceland...........	499	–	499
Yugoslavia........	3,754	7,974	11,728
Malta.............	[illegible]	6	652
Norway............	4,980	689	5,669
Poland............	304	75	379
Sweden............	8,413	981	9,394
Switzerland.......	29,134	1,893	31,027
Turkey............	49	94	143
Other Countries...	415	147	562
EUROPE............	591,237	117,069	708,306
Algeria...........	–	–	–
Canary Islands....	310	–	310
Egypt.............	1,279	20	1,299
Ethiopia..........	–	467	467
Ivory Coast........	–	–	–
Kenya.............	–	74	74
Libya.............	–	775	775
Mali..............	–	11	11
Morocco...........	624	19	643
Mauritius.........	203	18	221
Mozambique........	–	78	78
Nigeria...........	26	5	31
Reunion Island....	439	–	439
Rwanda............	60	24	84
Seychelles........	–	–	–
Sudan.............	–	7	7
Tanzania..........	2	2	4
Tunisia...........	240	628	868
Zaire.............	88	142	230
Zambia............	145	44	189
Other Countries...	344	236	580
AFRICA............	3,760	2,550	6,310

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

	Passenger Cars	Commercial Vehicles	Total
Canada..............	29	–	29
Chile...............	365	41	406
Costa Rica..........	93	–	93
Dominican Rep.......	252	–	252
Ecuador.............	24	2	26
El Salvador.........	1	–	1
Guadaloupe..........	508	–	508
Guatemala...........	124	–	124
Guyana..............	156	–	156
Martinique..........	642	–	642
Paraguay............	51	–	51
Surinam.............	–	–	–
U.S.A...............	8,160	1,819	9,979
Venezuela...........	4,610	404	5,014
Other Countries.....	397	12	409
AMERICA.............	15,412	2,278	17,690
Saudi Arabia........	41	70	111
Brunei..............	61	–	61
China...............	–	586	586
Cyprus..............	265	10	275
Hong Kong...........	339	–	339
Kuwait..............	393	–	393
Japan...............	4,131	–	4,131
Jordan..............	185	42	227
Israel..............	6,311	479	6,790
Iran................	1	1,000	1,001
Oman................	72	–	72
Qatar...............	102	–	102
Singapore...........	517	–	517
Sri Lanka...........	56	–	56
Syria...............	–	–	–
Taiwan..............	11,901	2	11,903
United Arab Emirates	399	13	412
Other Countries.....	131	13	144
ASIA................	24,905	2,215	27,120
Australia...........	1,289	–	1,289
New Caledonia.......	278	–	278
New Zealand.........	1,946	2	1,948
Tahiti..............	250	49	299
Other Countries.....	39	–	39
OCEANIA.............	3,802	51	3,853
TOURIST DELIVERIES..	1,975	743	2,718
TOTAL 1987..........	641,091	124,906	765,997
TOTAL 1986..........	603,075	115,306	718,381

ITALY - IMPORTS 1951-1987

Total Imports by Type

	TOTAL IMPORTS*					IMPORTS FROM U.S.A.		
	Passenger Cars	Trucks	Buses	Chassis	Total	Passenger Cars	Industrial Vehicles	Total
1951.....	857	209	1	–	1,087	152	13	165
1952.....	1,499	130	2	–	1,631	308	19	327
1953.....	1,639	166	2	–	1,807	235	5	240
1954.....	1,947	219	1	–	2,167	284	8	292
1955.....	3,043	643	42	–	3,728	181	14	195
1956.....	4,220	676	–	–	4,896	234	7	241
1957.....	4,734	243	2	–	4,979	302	16	318
1958.....	5,418	571	–	–	5,989	260	40	300
1959.....	10,737	1,215	6	–	11,958	311	18	329
1960.....	18,279	2,414	9	–	20,702	559	7	566
1961.....	33,703	5,774	8	–	39,485	504	5	509
1962.....	95,157	10,283	38	–	105,478	442	27	469
1963.....	191,194	13,646	64	–	204,904	124	142	266
1964.....	116,870	10,312	78	–	127,260	192	97	289
1965.....	103,037	8,391	95	–	111,523	163	153	316
1966.....	115,095	9,878	74	–	125,047	125	123	248
1967.....	141,169	11,675	94	–	152,938	175	126	301
1968.....	184,259	10,235	133	–	194,627	125	99	224
1969.....	257,477	12,291	11	–	269,779	99	133	232
1970.....	459,942	12,514	121	–	472,577	148	186	334
1971.....	396,151	14,457	94	–	410,702	136	278	414
1972.....	420,185	23,474	272	–	443,931	107	193	300
1973.....	418,371	25,736	60	–	444,167	159	199	358
1974.....	335,353	31,166	138	–	366,657	336	139	475
1975.....	378,703	31,171	943	–	410,817	274	76	350
1976.....	487,141	53,030	1,625	–	541,796	148	109	257
1977.....	477,573	68,002	1,262	–	546,837	128	147	275
1978.....	531,332	66,837	1,583	758	600,510	468	92	560
1979.....	647,650	68,299	2,244	1,389	719,582	679	91	770
1980.....	940,741	71,593	1,743	1,790	1,015,867	2,815	375	3,190
1981.....	897,980	83,589	1,362	1,823	984,754	1,554	187	1,741
1982.....	884,631	70,714	682	1,219	957,246	1,086	139	1,225
1983.....	659,996	58,186	483	535	719,200	656	110	766
1984.....	784,677	71,734	693	993	858,097	656	215	871
1985.....	868,912	75,773	668	1,129	946,482	999	47	1,046
1986.....	826,844	88,006	547	1,132	916,529	690	147	837
1987.....	978,506	100,241	939	577	1,080,263	563	89	652

NOTE: Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - IMPORTS 1987

Motor Vehicles by Country of Origin and Type

Countries of Origin	Passenger Cars	Trucks	Total
Belgium/Luxembourg	114,724	10,475	125,199
Denmark	111	90	201
France	358,148	17,847	375,995
Germany, West	241,571	22,270	263,841
Greece	156	1	157
Ireland	1	1	2
The Netherlands	7,011	4,900	11,911
Portugal	384	481	865
Spain	63,223	10,430	73,653
United Kingdom	22,185	3,759	25,944
EEC	807,514	70,254	877,768
Austria	1,362	616	1,978
Czechoslovakia	1,911	–	1,911
Finland	153	11	164
Yugoslavia	13,266	1,871	15,137
Poland	36,596	220	36,816
Romania	1,623	2,035	3,658
Sweden	6,147	704	6,851
Switzerland	398	117	515
U.S.S.R.	4,122	289	4,411
Other Countries	126	55	181
EUROPE	873,218	76,172	949,390
Libya	1	16	17
South Africa	1	–	1
Other Countries	104	42	146
AFRICA	106	58	164
Brazil	66,588	12,004	78,592
United States	563	89	652
Other Countries	205	10	215
AMERICA	67,356	12,103	79,459
Rep. S Korea	2,112	–	2,112
Japan	3,560	371	3,931
Other Countries	21	76	97
ASIA	5,693	447	6,140
OCEANIA	–	–	–
OTHER COUNTRIES	39	4	43
USED VEHICLES	32,094	12,052	44,146
TOTAL ALL COUNTRIES	978,506	100,836	1,079,342

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILIISTICHE

ITALY - SALES 1986-1987

Passenger Car Retail Sales by Manufacturer

	1986	1987	Change
ITALIAN MAKES	1,123,910	1,196,401	+ 6.4
Alfa Romeo	112,126	116,863	+ 4.2
Ferrari	827	945	+ 14.3
Fiat	817,020	864,069	+ 5.8
Innocenti Milano	13,130	11,627	- 11.4
Lancia-Autobianchi	175,303	198,940	+ 13.5
Maserati	3,554	3,502	- 1.5
Other Domestic	1,950	455	- 76.7
IMPORTS	701,582	780,140	+ 11.2
Aro	2,068	2,484	+ 20.1
Audi	13,926	24,432	+ 75.4
Austin Rover	25,717	23,722	- 7.8
BMW	19,824	18,038	- 9.0
Chrysler	22	16	- 27.3
Citroen	58,190	69,109	+ 18.8
Daihatsu	282	462	+ 63.8
Nissan	16	27	+ 68.8
Ford	69,474	78,438	+ 12.9
Honda	187	190	+ 1.6
Hyundai	1,391	2,158	+ 55.1
Isuzu	-	108	+ 108.0
Jaguar	263	610	+ 131.9
Jeep	1,079	-	- 100.0
Lada	1,118	1,414	+ 26.5
Mazda	27	9	- 66.7
Mercedes	21,464	26,597	+ 23.9
Mitsubishi	474	714	+ 50.6
Opel/G.M.	58,163	57,254	- 1.6
Peugeot Talbot	65,718	79,695	+ 21.3
Porsche	749	811	+ 8.3
Renault	159,328	156,862	- 1.5
Rolls Royce	34	29	- 14.7
Saab	3,100	3,908	+ 26.1
Seat	43,347	61,546	+ 42.0
Skoda	1,603	1,917	+ 19.6
Subaru	202	354	+ 75.2
Suzuki	6,615	9,899	+ 49.6
Toyota	859	1,987	+ 131.3
Uaz	936	1,163	+ 24.3
U.M.M.	37	-	- 100.0
Volkswagen	128,649	139,871	+ 8.7
Volvo	16,720	16,316	- 2.4
TOTAL DOMESTIC & IMPORTS	1,825,492	1,976,541	+ 8.3

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - RETAIL SALES 1985-1987

Commercial Vehicles Under 3.5 Tons Gross Vehicle Weight

	1987	%	1986	%	1985	%
ITALIAN MAKES						
Fiat Auto........	51,058	41.1	45,954	43.6	48,016	47.7
Iveco............	17,632	14.2	15,509	14.7	14,121	14.0
Alfa Romeo.......	2,186	1.8	2,277	2.2	1,763	1.8
TOTAL DOMESTIC...	70,876	57.1	63,740	60.5	63,900	63.5
IMPORTS						
Austin/Rover.....	–	–	8	–	28	–
Ciemme...........	29	–	29	–	48	–
Citroen..........	1,553	1.3	1,903	1.8	1,988	2.0
Daf..............	191	0.2	–	–	–	–
Ebro.............	4,183	3.4	2,930	2.8	2,196	2.2
Ford.............	15,954	12.9	10,682	10.1	10,152	10.1
GM/Bedford.......	1,725	1.4	2,457	2.3	2,299	2.3
GM/Opel..........	2,938	2.4	2,667	2.5	2,660	2.6
GM/U.S.A.........	5	–	16	–	–	–
Mercedes.........	2,580	2.1	2,377	2.3	2,171	2.2
Peugeot/Talbot...	2,833	2.2	2,298	2.2	2,006	2.0
Renault V.I......	1,465	1.2	1,388	1.3	1,290	1.3
Renault..........	13,289	10.7	9,213	8.7	5,840	5.8
Seat.............	756	0.6	–	–	–	–
Subaru...........	87	0.1	–	–	–	–
Volkswagen.......	5,700	4.6	5,683	5.4	6,079	6.0
TOTAL IMPORTS....	53,288	42.9	41,651	39.5	36,757	36.5
TOTAL............	124,164	100.0	105,391	100.0	100,657	100.0

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - NEW REGISTRATIONS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950........	79,826	17,684	2,199	99,709
1953........	112,110	25,870	1,633	139,613
1954........	137,311	28,252	1,995	167,558
1955........	161,903	29,287	1,956	193,146
1956........	202,373	26,464	2,157	230,994
1957........	195,540	25,114	1,926	222,580
1958........	209,215	26,763	1,499	237,477
1959........	253,321	29,711	1,710	284,742
1960........	381,385	43,970	2,396	427,751
1961........	491,755	59,953	2,136	553,844
1962........	634,706	67,511	2,257	704,474
1963........	951,704	84,013	2,718	1,038,435
1964........	830,175	61,665	2,189	894,029
1965........	886,297	51,490	1,793	939,580
1966........	1,014,975	58,102	1,613	1,074,690
1967........	1,162,246	76,456	2.001	1,240,703
1968........	1,167,614	84,001	2,349	1,253,964
1969........	1,217,929	88,355	2,738	1,309,022
1970........	1,363,594	81,559	3,095	1,448,248
1971........	1,434,529	76,190	2,911	1,513,630
1972........	1,470,394	78,859	3,280	1,552,533
1973........	1,449,100	80,279	3,632	1,533,011
1974........	1,280,710	96,074	5,089	1,381,873
1975........	1,050,947	69,266	3,977	1,124,190
1976........	1,187,621	90,060	4,893	1,282,574
1977........	1,219,172	106,046	4,037	1,329,255
1978........	1,194,424	89,703	3,415	1,287,542
1979........	1,397,039	109,051	3,789	1,509,879
1980........	1,530,488	117,698	4,719	1,652,905
1981........	1,808,476	134,401	5,586	1,948,463
1982........	1,851,174	139,087	5,721	1,995,982
1983........	1,451,512	107,317	4,286	1,563,115
1984........	1,572,402	104,102	3,978	1,680,482
1985........	1,653,217	107,047	3,873	1,764,137
1986........	1,769,191	102,867	3,412	1,875,270
1987........	1,929,351	132,295	3,541	2,065,187

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - TOTAL REGISTRATIONS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950........	342,021	223,520	11,596	577,137
1953........	612,944	285,240	15,740	913,924
1954........	690,728	290,187	16,753	997,668
1955........	861,319	316,783	18,299	1,196,401
1956........	1,030,663	332,985	19,283	1,382,931
1957........	1,231,082	344,287	20,576	1,596,925
1958........	1,392,525	353,970	22,563	1,769,058
1959........	1,658,810	405,734	23,227	2,087,771
1960........	1,976,188	429,927	25,056	2,431,171
1961........	2,449,123	477,135	26,577	2,952,835
1962........	3,030,056	521,495	28,671	3,580,222
1963........	3,912,597	578,075	30,894	4,521,566
1964........	4,674,644	612,229	32,421	5,319,294
1965........	5,472,591	631,675	32,746	6,137,012
1966........	6,356,578	666,328	33,087	7,055,993
1967........	7,294,578	712,653	34,476	8,041,707
1968........	8,266,434	775,228	35,420	9,077,082
1969........	9,173,699	831,911	37,504	10,043,114
1970........	10,191,042	890,507	38,856	11,120,405
1971........	11,294,480	952,515	40,610	12,287,605
1972........	12,484,313	995,591	36,150	13,516,054
1973........	13,424,690	1,045,663	37,996	14,508,349
1974........	14,303,761	1,104,542	41,235	15,449,538
1975........	15,059,689	1,149,044	43,825	16,252,558
1976........	15,925,097	1,201,875	46,965	17,173,937
1977........	16,466,239	1,233,920	49,367	17,749,526
1978........	16,240,877	1,127,355	51,913	17,420,145
1979........	17,073,208	1,232,735	54,446	18,360,389
1980........	17,686,236	1,370,628	58,149	19,115,013
1981........	18,603,369	1,485,193	62,166	20,150,730
1982........	19,616,106	1,575,018	66,688	21,257,812
1983........	20,388,599	1,693,361	71,017	22,152,977
1984........	20,888,210	1,720,445	71,981	22,680,636
1985........	21,500,000	1,750,000	74,000	23,324,000
1986........	22,100,000	1,780,000	76,000	23,956,000
1987........	22,800,000	1,838,000	78,000	24,716,000

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

LUXEMBOURG - NEW REGISTRATIONS 1965-1987

Motor Vehicles by 1965-1971 Classification

	Passenger Cars	Commercial Vehicles: Trucks	Commercial Vehicles: Small Trucks	Commercial Vehicles: Total	Buses	Special Vehicles	Total
1965.....	8,850	303	922	1,225	54	371	10,500
1966.....	9,224	272	746	1,018	38	350	10,630
1967.....	7,987	204	610	814	32	283	9,116
1968.....	9,424	212	783	995	40	341	10,800
1969.....	10,647	220	758	978	37	361	12,023
1970.....	11,633	293	960	1,253	41	236	13,163
1971.....	13,485	348	967	1,315	49	255	15,104

Motor Vehicles by 1971-1987 Classification

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.....	13,794	49	607	384	243	15,077
1972.....	14,988	40	686	418	226	16,358
1973.....	15,948	71	772	405	229	17,425
1974.....	16,851	43	752	424	280	18,350
1975.....	17,356	44	574	288	196	18,458
1976.....	19,589	35	437	313	198	20,572
1977.....	20,734	59	503	452	351	22,099
1978.....	22,395	72	485	338	338	23,628
1979.....	22,796	94	662	459	503	24,514
1980.....	22,440	56	709	531	465	24,201
1981.....	23,008	52	704	351	532	24,647
1982.....	25,796	33	660	331	541	27,361
1983.....	26,482	38	627	265	374	27,786
1984.....	28,597	39	649	228	271	29,784
1985.....	29,235	37	748	228	371	30,619
1986.....	32,960	35	918	299	430	34,642
1987.....	32,860	40	945	401	549	34,595

MINISTERE DE L'ECONOMIE NATIONALE

LUXEMBOURG - NEW REGISTRATIONS 1986-1987

Motor Vehicles by Country of Origin and Manufacturer

	1986	1987
CZECHOSLOVAKIA (Skoda)..	24	24
GERMANY, WEST............	13,938	14,400
Audi.....................	903	1,750
B.M.W....................	830	722
Ford (Germany)...........	4,800	4,696
Mercedes.................	1,091	996
Mohr.....................	–	1
Opel.....................	3,370	3,196
Porsche..................	75	86
Volkswagen...............	3,069	2,973
GERMANY, EAST (Wartburg & Barkas)...	24	11
SPAIN (Seat).............	468	524
FRANCE...................	7,890	7,751
Alpine-Renault...........	11	11
Citroen..................	1,541	1,343
Peugeot..................	2,854	2,959
Renault..................	3,438	3,367
Talbot...................	46	–
Matra-Renault............	–	71
UNITED KINGDOM...........	367	318
Austin...................	232	144
Bedford..................	3	–
Daimler..................	–	20
Jaguar...................	36	37
Land-Rover...............	29	37
Lotus....................	–	1
Morgan...................	2	–
Rover....................	64	78
Triumph..................	1	–
Westfield................	–	1
ITALY....................	3,980	3,055
Alfa Romeo...............	290	337
Bertone..................	10	2
Ferrari..................	14	11
Fiat.....................	3,452	2,497
ITALY (con't)............		
Lancia...................	201	204
Maserati.................	3	2
Pininfarina..............	10	2
JAPAN....................	4,445	4,749
Daihatsu.................	104	146
Honda....................	601	679
Hyundai..................	3	77
Isuzu....................	26	20
Mazda....................	791	675
Mazda/Ford...............	–	15
Mitsubishi...............	401	444
Nissan/Datsun............	880	1,090
Subaru...................	146	244
Suzuki...................	219	223
Toyota...................	1,274	1,136
POLAND (FSO).............	2	18
ROMANIA (Aro)............	2	3
SWEDEN...................	864	801
Saab.....................	358	344
Volvo....................	506	457
U.S.S.R. (Vaz) + Lada...	333	631
U.S.A....................	15	96
AMC......................	–	2
Cadillac.................	–	3
Chrysler.................	–	3
Dodge....................	–	17
Ford/USA.................	1	9
Plymouth.................	–	1
Pontiac..................	–	23
Buick....................	7	11
Chevrolet................	4	18
Jeep.....................	2	9
Oldsmobile...............	1	–
YUGOSLAVIA (Zastava)....	20	4
OTHERS...................	–	5
TOTAL....................	32,372	32,390

MINISTERE DE L'ECONOMIE – STATEC

LUXEMBOURG - NEW REGISTRATIONS 1985-1987

Passenger Cars by Manufacturer

	1985	1986	1987
Alfa Romeo............	495	278	337
BMW..................	519	596	722
British Leyland......	222	–	–
Citroen..............	1,209	1,280	1,204
Daihatsu.............	88	90	117
Fiat.................	3,862	3,132	2,332
Ford.................	4,313	4,251	4,330
Honda................	397	578	879
Hyundai..............	16	3	77
Jaguar/Daimler.......	42	34	57
Lada.................	294	389	459
Lancia...............	205	194	202
Mazda................	559	745	656
Mercedes-Benz........	751	959	903
Mitsubishi (Colt)....	220	257	285
Nissan...............	722	793	1,013
Peugeot/Talbot.......	2,101	2,722	2,891
Porsche..............	84	71	66
Renault..............	3,138	3,150	3,038
Rover Group..........	–	251	204
Saab.................	281	338	344
Seat.................	254	446	524
Skoda................	32	23	24
Subaru...............	123	113	186
Suzuki...............	102	122	118
Toyota...............	818	1,064	974
General Motors (Opel)	2,828	3,094	3,100
Volvo................	378	392	391
V.W./Audi............	2,794	3,862	4,500
Zastava..............	12	20	4
Others...............	35	69	68
TOTAL................	26,892	29,116	29,805

SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

LUXEMBOURG - TOTAL REGISTRATIONS 1971-1988

Motor Vehicles by Type as of January 1, of Each Year

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971........	94,478	587	4,755	3,773	1,490	105,083
1972........	102,163	595	4,562	4,109	1,679	113,108
1973........	111,017	620	4,992	4,277	1,907	122,813
1974........	119,659	680	5,556	4,453	2,120	132,468
1975........	127,860	682	5,991	4,549	2,195	141,277
1976........	140,087	731	6,569	4,675	2,621	154,683
1976(1).....	114,775	623	5,255	3,893	2,503	127,049
1977........	130,719	651	5,456	4,231	2,733	143,790
1978........	141,431	687	5,555	4,542	2,811	155,026
1979........	150,763	713	5,598	4,668	3,103	164,845
1980........	152,894	708	5,536	4,638	3,294	167,070
1981........	156,190	718	5,597	4,684	3,481	170,670
1982........	159,580	740	5,701	4,730	3,718	174,469
			Vehicles on the Road*			
1979........	122,997	638	4,640	3,850	2,651	134,776
1980........	128,612	647	4,668	3,891	2,843	140,661
1981........	133,315	670	4,752	4,025	3,041	145,803
1982........	137,924	696	4,864	4,090	3,290	150,864
1983........	141,081	687	4,872	4,137	3,325	154,102
1984........	145,849	704	4,920	4,191	3,498	159,162
1985........	151,640	695	4,980	4,158	3,858	165,331
1986........	156,048	693	5,136	4,134	4,145	170,156
1987........	162,481	701	5,344	4,283	4,541	177,350
1988........	168,476	717	5,545	4,406	4,973	184,117

* Vehicles licensed.

(1) New series issued.

MINISTERE DE L'ECONOMIE NATIONALE

Motor Vehicles by Type and Country of Origin as of January 1, 1988

	Passenger Cars	Buses	Light Trucks	Trucks	Special Vehicles	Total
Austria...........	1	4	–	2	87	94
Belgium...........	35	92	22	3	117	269
Canada............	–	–	–	–	3	3
Czechoslovakia....	183	–	–	–	6	189
France............	43,298	22	1,353	444	326	45,441
Germany East......	145	–	25	–	–	170
Germany West......	70,135	567	2,581	2,734	2,587	78,604
Italy.............	11,920	18	494	252	446	13,130
Japan.............	26,683	–	845	26	152	27,706
Poland............	47	–	–	–	2	49
Romania...........	14	–	2	1	1	18
Spain.............	1,349	–	3	4	5	1,361
Sweden............	6,355	8	5	455	503	7,326
The Netherlands...	69	3	1	138	130	341
United Kingdom....	3,321	2	131	296	258	4,008
U.S.A.............	1,385	–	43	42	328	1,798
U.S.S.R...........	3,476	–	35	–	–	3,511
Yugoslavia........	57	–	–	–	1	58
Others............	5	1	5	9	21	41
TOTAL.............	168,476	717	5,545	4,406	4,973	184,117

MINISTERE DE L'ECONOMIE - STATEC

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1982-1987

Motor Vehicles by Type and Manufacturer

	1987	1986	1985	1984	1983	1982
PASSENGER CARS	125,247	118,976	108,083	108,598	105,597	90,615
Volvo................	125,247	118,976	108,083	108,598	105,597	90,615
LIGHT DELIVERY VEHICLES	1	325	245	248	130	223
Ford.................	–	–	–	–	–	–
Volvo................	1	325	245	248	130	–
TRUCKS	13,386	11,221	10,159	10,089	8,237	8,361
Daf..................	9,220	7,912	7,373	7,197	6,160	6,763
Ford.................	–	–	–	–	–	–
Ginaf................	66	55	50	21	18	27
Scania...............	3,959	3,135	2,605	2,709	1,968	1,435
Terberg..............	117	117	129	142	91	136
F.T.F................	4	2	2	–	–	–
TRUCK TRACTORS	12,279	10,865	9,580	9,462	7,199	8,554
Daf..................	7,137	6,032	5,531	5,237	4,334	5,182
Ford.................	–	–	–	–	–	–
F.T.F................	12	8	13	28	16	11
Scania...............	5,130	4,825	4,036	4,197	2,839	3,326
Terberg..............	–	–	–	–	10	35
SPECIAL VEHICLES	–	–	–	–	86	157
Accles & Pollock.....	–	–	–	–	–	–
Spijksteel...........	–	–	–	–	–	–
Gova.................	–	–	–	–	–	–
BUSES	1,031	967	907	744	988	1,095
Bova.................	223	210	173	175	180	147
Daf..................	765	726	734	550	808	934
Leyland..............	–	–	–	19	–	14
Den Oudsten..........	43	31	–	–	–	–
TOTAL VEHICLES	151,924	142,354	128,974	129,121	122,237	109,005

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1987

Motor Vehicles by Manufacturer and Type

Country of Origin	Cylinders	Displacement in 1,000 cc	G.V.W. in code	1987 Units
PASSENGER CARS				
VOLVO				125,247
340 Series.......	4	1.4	–	41,658
340 Series.......	4	1.6	–	7,726
340 Series.......	4	1.7	–	41,510
360 Series.......	4	2.0	–	29,044
480 Series.......	4	1.7	–	5,309
LIGHT DELIVERY TRUCKS				
VOLVO				1
340 Series.......	4	1.4	–	1
TRUCKS				
DAF				9,220
1600 Series......	6	6.2	4	64
1800 Series......	6	8.3	4	22
2000 Series......	6	8.3	–	3,663
2100 Series......	6	8.3	5	611
2100 Series......	6	8.3	6	171
2300 Series......	6	8.3	6	882
2500 Series......	6	8.3	5	833
2500 Series......	6	8.3	6	651
2800 Series......	6	11.6	5	168
2800 Series......	6	11.6	6	203
3300 Series......	6	11.6	5	89
3300 Series......	6	11.6	6	159
4000 Series......	6	6.2	4	902
5400 Series......	6	6.2	4	70
3600 Series......	6	–	–	531
4400 Series......	6	–	–	1
GINAF				66
100 Series......	6	8.3	5	2
200 Series......	6	8.3	6	12
300 Series......	6	11.8	6	15
400 Series......	6	11.6	6	1
500 Series......	6	11.6	6	36
TERBERG				117
1000 Series......	6	6.2	5	8
1100 Series......	6	5.5	5	29
1100 Series......	6	12.0	5	16
1300 Series......	6	12.0	6	9
1500 Series......	6	12.0	6	1
1800 Series......	6	12.0	6	9
2000 Series......	6	12.0	6	5
2850 Series......	6	12.0	6	18
2950 Series......	6	14.0	6	3
3000 Series......	6	12.0	6	19

THE NETHERLANDS - PRODUCTION / ASSEMBLIES 1987 (continued)

Motor Vehicles by Manufacturer and Type

Country of Origin	Cylinders	Displacement in 1,000 cc	G.V.W. in code	1987 Units
TRUCKS [con't]				
SCANIA				3,959
92 Series......	6	8.5	5	1,504
92 Series......	6	8.5	6	192
112 Series......	6	11.0	5	706
112 Series......	6	11.0	6	620
142 Series......	8	14.2	5	566
142 Series......	8	14.2	6	371
FLOOR				4
FD 8-8..........	6	9.0	6	4
TRUCK TRACTORS				
DAF				7,137
2000 Series.....	6	8.3	–	4
2100 Series.....	6	8.3	3	88
2100 Series.....	6	8.3	4	200
2300 Series.....	6	8.3	4	86
2500 Series.....	6	8.3	5	817
2800 Series.....	6	11.6	6	164
2800 Series.....	6	11.6	7	1,016
3300 Series.....	6	11.6	7	899
3600 Series.....	–	–	–	1,000
4000 Series.....	–	–	–	2,863
F.T.F.				12
7 Series.......	6	9.1	7	10
8 Series.......	6	9.0	7	1
9 Series.......	6	9.0	7	1
SCANIA				5,130
92 Series......	6	8.5	4	566
112 Series......	6	11.0	4	2,778
112 Series......	6	11.0	7	109
112 Series......	6	11.0	8	15
142 Series......	8	14.2	4	1,562
142 Series......	8	14.2	7	75
142 Series......	8	14.2	8	25
BUSES				
BOVA				223
12361...........	6	11.6	4	3
12281...........	6	11.6	3	22
12281...........	8	14.5	4	10
12332...........	6	11.6	3	13
12280...........	6	11.6	3	95
12380...........	6	11.6	4	6
12331...........	8	14.5	4	24
12230...........	6	11.6	3	38
12230...........	8	14.6	4	2
12290...........	6	11.6	4	10
DAF				765
200 Series.....	6	11.6	4	319
2300 Series.....	6	8.3	4	100
3000 Series.....	6	8.3	4	303
2200 Series.....	–	–	–	43
DEN OUDSTEN				43
886-MF490.......	6	8.25	3	43

Gross Vehicle Weight Codes

Trucks

1 = 3.5 - 5 tons
2 = 5 - 9 tons
3 = 9 - 12 tons
4 = 12 - 15 tons
5 = 15 - 19 tons
6 = 19 tons and over

Trúck Tractors

1 = up to 20 tons
2 = 20 - 30 tons
3 = 30 - 35 tons
4 = 35 - 40 tons
5 = 40 - 45 tons
6 = 45 - 50 tons
7 = 50 - 60 tons
8 = 60 tons and over

Buses

1 = up to 5 tons
2 = 5 - 10 tons
3 = 10 - 15 tons
4 = 15 - 20 tons
5 = 20 - 25 tons
6 = 25 tons and over

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - NEW REGISTRATIONS 1982-1987

Passenger Car Registrations by Manufacturer

	1987	1986	1985	1984	1983	1982
Alfa Romeo	4,140	4,017	3,734	4,447	4,467	4,053
Austin Rover	4,709	5,372	5,774	6,214	7,978	–
BMW	12,192	12,777	12,995	12,909	14,841	14,270
Chrysler	–	–	–	–	42	45
Citroen	30,443	31,123	24,855	22,145	23,345	22,085
Dacia	82	101	133	36	28	51
Daihatsu	7,119	6,457	4,433	4,148	4,831	2,622
Fiat	29,508	33,549	30,019	31,798	28,227	21,234
FSO(Poland)	65	305	279	159	108	38
Ford (Total)	56,317	57,801	56,435	56,234	49,719	42,451
Ford (Europe)	56,046	57,661	56,394	56,167	49,683	42,349
G.M. (Total)	89,288	92,545	87,859	71,704	74,917	65,646
Opel	88,632	92,264	87,682	71,386	74,479	64,956
Honda	11,947	14,824	11,890	12,731	10,819	14,193
Hyundai	4,809	1,399	1,320	2,449	3,277	2,272
Jaguar	579	378	402	319	–	6,558
Lada	12,431	12,747	8,732	7,250	9,254	9,249
Lancia	1,809	2,448	1,791	1,893	1,849	1,023
Mazda	24,455	23,082	16,782	16,854	19,965	15,052
Mercedes-Benz	12,310	13,307	11,909	9,280	8,914	8,065
Mitsubishi	15,255	14,629	12,692	13,553	14,084	14,051
Nissan	31,327	27,334	25,098	21,910	23,397	18,800
Peugeot/Talbot	34,508	34,036	24,157	26,329	25,297	26,425
Porsche	188	211	225	166	213	160
Renault	22,622	27,686	28,904	26,075	29,213	32,487
Saab	2,218	2,562	2,462	3,075	3,679	3,371
Seat	6,517	4,349	7,213	6,832	1,143	–
Skoda	3,569	5,032	3,289	3,752	3,002	1,219
Subaru	4,723	4,304	2,963	2,835	3,601	1,070
Suzuki	17,983	15,853	12,282	10,851	11,360	7,424
Toyota	31,159	29,901	24,560	18,628	19,847	17,846
Volkswagen/Audi	56,513	52,391	44,966	42,298	38,076	37,142
Volvo	26,553	29,047	26,661	23,512	22,114	17,059
Zastava	182	895	827	1,074	1,726	949
Other	443	149	84	–	–	–
TOTAL	555,743	560,411	495,685	461,538	459,379	406,991

R.A.I.

THE NETHERLANDS - NEW REGISTRATIONS 1987

Commercial Vehicle Registrations

G.V.W.	Under 3,500	3,501-10,000	10,001-15,000	Over 15,001	Truck Tractors	Buses	Fire Trucks	Sanitation Trucks	Total
Alfa Romeo...	73	–	–	–	–	–	–	–	73
A.P.O........	46	–	–	–	–	–	–	–	46
Austin.......	215	–	–	–	–	–	–	–	215
Audi.........	50	–	–	–	–	–	–	–	50
Beers........	–	–	–	30	18	–	–	11	59
Bova.........	–	–	–	1	–	58	–	–	59
Citroen......	2,435	–	–	–	–	–	–	–	2,435
Dacia........	7	–	–	–	–	–	–	–	7
D.A.F........	249	313	453	1,816	1,259	328	32	238	4,688
Daihatsu.....	1,720	–	–	–	–	–	–	–	1,720
Den Oudsten..	–	–	–	–	–	53	–	–	53
F.S.O........	16	–	–	–	–	–	–	–	16
Fiat.........	2,706	57	2	10	4	6	4	–	2,789
Ford.........	5,438	87	84	11	7	–	–	2	5,629
Ginaf........	–	–	–	59	2	–	1	–	62
Gova.........	–	15	–	–	–	–	–	–	15
Honda........	122	–	–	–	–	–	–	–	122
Hyundai......	7	–	–	–	–	–	–	–	7
Isuzu........	818	–	–	–	–	–	–	–	818
Iveco........	18	131	78	129	235	9	6	1	607
Jeep.........	171	–	–	–	–	–	–	–	171
Lada.........	270	–	–	–	–	–	–	–	270
Landrover....	323	–	–	–	–	–	–	–	323
Magirus Deutz	–	–	–	34	–	–	3	–	37
M.A.N........	–	–	116	591	430	–	–	4	1,141
M.A.N.-V.W...	3	148	10	–	–	–	–	–	161
Mazda........	2,302	31	–	–	1	–	–	–	2,334
Mercedes-Benz	4,662	1,235	363	866	774	49	40	19	8,008
Mitsubishi...	3,696	101	9	5	2	–	–	–	3,813
Nebim........	–	–	–	7	10	–	–	–	17
Nissan.......	5,084	–	–	–	–	–	–	–	5,084
Opel.........	4,709	–	–	–	–	–	–	–	4,709
Peugeot......	5,332	–	–	–	–	–	–	–	5,332
Renault......	5,063	81	44	74	121	–	–	–	5,383
Rover........	4	–	–	–	–	–	–	–	4
Saab.........	53	–	–	–	–	–	–	–	53
Scania.......	–	–	10	853	868	47	–	1	1,779
Seat.........	837	–	–	–	–	–	–	–	637
Spijkstaal...	4	37	20	–	–	–	–	–	61
Subaru.......	382	–	–	–	–	–	–	–	382
Suzuki.......	2,970	–	–	–	–	–	–	–	2,970
Talbot.......	4	–	–	–	–	–	–	–	4
Tatra........	–	–	–	8	–	–	–	–	8
Terberg......	–	1	–	56	–	–	–	–	57
Toyota.......	6,141	7	–	–	–	–	–	1	6,149
Van Hool.....	–	–	–	–	–	57	–	–	57
Volkswagen...	9,057	59	–	–	–	8	–	1	9,125
Volvo........	1,324	76	359	833	931	130	5	4	3,662
Others.......	2,746	24	13	216	42	38	2	1	3,082
TOTAL........	69,057	2,403	1,561	5,599	4,704	783	93	283	84,483

R.A.I.

THE NETHERLANDS - RETAIL SALES 1983-1987

Four-Wheel-Drive Vehicle Retail Sales

	1983	1984	1985	1986	1987
Alfa Romeo	–	–	8	4	5
AM Motors	2	–	–	2	1
Aro	17	13	9	29	53
Audi	–	–	135	120	165
B.M.W.	–	–	–	24	24
Daihatsu	164	135	474	430	357
Fiat	–	–	65	16	2
Ford	–	–	35	24	38
Honda	–	–	72	51	31
Isuzu	8	247	315	355	369
Jeep	30	23	14	29	188
Lada	99	69	171	147	143
Land/Range-Rover	320	385	378	369	413
Mazda	–	–	–	6	7
Mercedes	51	56	52	32	58
Mitsubishi	64	280	240	1,098	1,351
Navistar	2	1	1	–	–
Nissan	257	764	961	1,131	1,474
Subaru	45	31	115	174	231
Suzuki	2,188	1,546	1,963	2,215	2,547
Toyota	410	347	946	1,771	1,635
UMM	3	5	2	4	–
Unimog	5	5	5	3	4
Volkswagen	– –	–	–	–	34
Others	–	–	2	–	–
TOTAL	3,665	3,967	5,963	8,034	9,130

R.A.I.

THE NETHERLANDS - NEW REGISTRATIONS 1966-1987

Motor Vehicles by Type

	Passenger Cars	Kombi*(1)	Delivery Vehicles	Trucks	Trucks Tractors	Special Vehicles	Buses	Total
1966..........	213,400	18,400	24,983	9,072	1,171	180	846	248,454
1967..........	283,588	21,083	24,788	8,762	1,032	208	873	297,029
1968..........	334,875	19,007	28,791	8,164	1,474	185	626	373,925
1969..........	349,588	27,239	29,498	8,999	1,749	258	475	390,565
1970..........	432,231	35,889	33,140	10,856	2,364	234	544	479,169
1971..........	402,708	32,357	28,749	11,087	2,230	334	547	445,755
1972..........	432,083	38,142	28,316	8,905	2,119	318	717	472,456
1973..........	429,931	38,685	29,277	9,884	2,749	278	714	472,833
1974..........	404,312	33,086	-	-	-	-	-	404,312
1975..........	480,000	40,000(2)	-	-	-	-	-	480,000
1976..........	508,451	40,250	29,251	8,575	2,716	458	930	550,381
1977..........	551,102	51,873	28,871	10,203	2,998	585	697	594,436
1978..........	581,458		32,085	9,981	2,878	517	802	627,519
1979..........	575,059	48,580	32,851	11,303	3,321	438	973	623,743
1980..........	451,587	33,923	32,584	10,180	3,188	552	1,106	499,157
1981..........	390,990	26,906	30,884	7,595	2,493	431	805	433,298
1982..........	406,991	24,898	27,998	6,612	2,869	383	825	445,678
1983..........	459,129	26,505	28,432	6,359	2,577	326	743	497,566
1984..........	481,391	24,688	36,504	7,449	2,273	286	785	508,678
1985..........	495,682	22,853	49,517	8,000	3,977	314	775	558,265
1986..........	560,510	31,943	64,337	9,482	4,571	326	770	639,996
1987..........	555,743	33,452	69,057	9,583	4,704	376	783	640,226

(1) Included with passenger cars.
(2) Estimated.

* Kombi are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

NEDERLANDSE VERENIGING DE RIJWIEL-EN AUTOMOBIELINDUSTRIE

THE NETHERLANDS - TOTAL REGISTRATIONS 1970-1988

Motor Vehicles by Type (In Thousands)

	Passenger Cars	Small Delivery Vehicles	Trucks	Trucks Tractors	Special Vehicles	Buses	Total Vehicles
1970.....	2,465	184	87	12	10	9	2,777
1971.....	2,702	204	88	14	10	10	3,028
1972.....	2,903	208	89	15	11	10	3,234
1973.....	3,080	211	90	18	12	9	3,418
1974.....	3,214	213	91	17	13	10	3,568
1975.....	3,399	209	92	18	13	10	3,741
1976.....	3,629	207	90	19	13	9	3,870
1977.....	3,851	200	95	20	13	9	4,188
1978.....	4,056	197	91	20	19	10	4,393
1979.....	4,312	225	89	21	22	10	4,673
1980.....	4,515	222	87	23	31	11	4,889
1981.....	4,594	231	85	22	37	11	4,981
1982.....	4,630	238	83	24	33	11	5,017
1983.....	4,726	240	81	24	33	12	5,118
1984.....	4,818	255	80	26	30	12	5,224
1985.....	4,901	280	84	26	27	12	5,330
1986.....	4,950	313	85	29	27	11	5,414
1987.....	5,118	351	87	30	27	12	5,625
1988.....	5,251	380	88	32	27	12	5,790

Passenger Cars by Fuel Type (In Thousands)

	1987	1986	1985	1984	1983	1982
Total Passenger Cars...........	5,118	4,950	4,901	4,818	4,729	4,629
Gasoline.........	4,070	3,973	3,986	3,979	3,927	3,925
Diesel...........	475	413	356	291	258	224
LPG..............	573	564	559	548	544	480

Passenger Cars in Use by Model Year as of August 1, of Each Year

Year	1988	1987	1986	1985	1984	1983	1982	1981	1980	1979	Other Model Years	Total
1980	-	-	-	-	-	-	-	-	317,882	556,070	3,641,388	4,515,340
1981	-	-	-	-	-	-	-	280,728	450,350	566,414	3,296,378	4,593,870
1982	-	-	-	-	-	-	278,288	386,584	432,838	583,890	2,948,378	4,629,538
1983	-	-	-	-	-	321,777	402,317	387,886	451,765	560,118	2,604,245	4,728,120
1984	-	-	-	-	320,435	454,540	403,113	386,876	448,276	552,035	2,252,372	4,817,747
1985	-	-	-	341,278	449,544	463,826	403,718	385,386	443,806	541,489	1,862,088	4,901,112
1986	-	-	391,999	487,044	460,720	462,538	402,271	382,778	436,852	522,924	1,422,935	4,949,859
1987	-	399,142	556,425	491,380	462,242	464,584	403,358	381,324	428,775	488,554	1,083,961	5,117,748
1988	343,215	548,573	586,865	489,896	461,811	462,983	400,011	370,487	395,132	421,885	818,789	5,250,847

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - TOTAL REGISTRATIONS 1987

Passenger Cars in Use as of August 1, 1987

	Units
ALFA ROMEO........	35,156
Alfa 6..........	601
Alfa 33.........	6,986
Alfa 75.........	1,744
Alfasud.........	9,344
Alfetta.........	5,418
Giulia..........	973
Giulietta.......	8,204
Spider..........	1,606
ALPINE-RENAULT....	217
AMERICAN MOTORS...	849
AUDI..............	70,303
80..............	34,057
80 D............	8,047
90..............	709
100.............	19,889
100 D...........	4,280
Coupe...........	828
BEFORD............	942
BMW...............	145,432
3 Series........	91,858
5 Series........	32,876
7 Series........	6,936
BUICK.............	1,919
Skylark.........	639
CADILLAC..........	882
CHEVROLET.........	10,089
Camaro..........	781
Caprice.........	1,256
Citation........	701
Impala..........	696
Malibu..........	2,706
CHRYSLER..........	3,486
Avenger.........	539
Sunbeam.........	2,590
CHRYSLER-SIMCA....	21,504
1307............	1,086
1308............	8,881
1309............	564
Horizon.........	9,863
CITROEN...........	227,941
2 CV4...........	2,538
2 CV6...........	39,769
Ami.............	784
AX..............	3,902
Axel............	4,009
BX..............	43,298
BX D............	8,270
CX..............	11,452
CX D............	3,387
CITROEN [con't]	
Dyane...........	10,000
GS..............	13,138
GSA.............	24,081
LN..............	1,341
LNA.............	1,758
Visa............	52,347
Visa D..........	1,995
DAIHATSU..........	34,186
850.............	555
Charade.........	17,477
Charade D.......	2,903
Charmant........	4,564
Cuore...........	7,866
DAIMLER...........	685
DATSUN............	106,874
Bluebird........	11,101
Bluebird D......	2,630
Cherry..........	58,281
Laurel..........	2,555
Silvia..........	1,130
Stanza..........	6,458
Sunny...........	20,810
Violet..........	3,747
DODGE.............	836
FERRARI...........	209

THE NETHERLANDS - TOTAL REGISTRATIONS 1987 (continued)

Passenger Cars in Use as of August 1, 1987

	Units
FIAT	246,778
124	806
126	1,985
127	47,746
128	13,256
131	10,307
131 D	749
132	3,003
133	2,948
Argenta	2,702
Croma	1,071
Panda	53,041
Regata	9,558
Regata D	1,225
Ritmo	42,357
Ritmo D	4,246
Uno	35,874
Uno D	1,969
X 1/9	852
FORD	576,827
Capri	9,811
Escort	211,256
Escort D	10,385
Fiesta	97,181
Fiesta D	1,103
Granada	22,628
Granada D	1,430
Mustang	2,280
Orion	7,401
Orion D	2,045
Scorpio	10,764
Scorpio D	946
Sierra	62,888
Sierra D	11,851
Taunus	109,729
Transit	2,825
Transit D	1,340
F.S.O.	1,257
HONDA	162,321
Accord	44,440
Civic	90,081
Integra	3,810
Jazz	3,576
Prelude	13,927
Quintet	5,631

	Units
HYUNDAI	17,070
Pony	14,906
Stellar	2,146
INNOCENTI	2,806
90	1,598
120	802
JAGUAR	3,921
Sovereign	870
XJ 6	1,897
JEEP	235
LADA	77,668
1200	28,186
1300	1,136
1500	8,060
1600	2,664
2104	3,956
2105	23,715
2107	4,273
Niva	1,262
Samara	3,752
LANCIA	7,050
Beta	1,935
Delta	1,112
Prisma	1,195
Thema	1,001
Y 10	1,046
LANDROVER	936
MATRA	1,845
Bagheera	525
Simca Rancho	522
Talb. Rancho	518
MAZDA	186,559
323	53,916
323 D	823
323 HB	43,190
323 NB	9,459
616	1,340
626	55,616
626 D	8,283

	Units
MADZA (con't)	
818	3,247
929	3,521
1000	701
1300	1,674
Legato	3,408
RX 7	776
MERCEDES-BENZ	129,397
190	8,490
190 D	14,616
200	6,954
200 D	26,549
220 D	4,534
230	7,986
240 D	11,134
250	3,141
250 D	2,482
260	1,036
280	11,710
300	1,626
300 D	15,952
350	619
380	785
500	820
M.G.	2,963
MINI	35,377
850	5,998
1000	16,491
1100	10,094
Clubman	2,258
MITSUBISHI	150,352
Celeste	4,918
Colt	46,896
Colt D	1,900
Cordia	1,979
Galant	39,638
Galant D	10,795
Lancer	26,181
Lancer D	2,829
Sapporo	5,027
Space Wagon	942
Tredia	5,194
Wagon	601
MORRIS	2,644
Marina	1,856

THE NETHERLANDS - TOTAL REGISTRATIONS 1987 (continued)

Passenger Cars in Use as of August 1, 1987

	Units
NISSAN	119,956
Bluebird	8,434
Bluebird D	4,082
Cherry	18,641
Cherry D	4,024
Laurel	1,287
Laurel D	1,081
Micra	26,886
Prairie	2,040
Stanza	2,708
Sunny	37,147
Sunny D	12,465
OLDSMOBILE	2,263
Cutlass	708
OPEL	904,737
Ascona	175,942
Ascona D	12,327
Commodore	4,567
Corsa	68,715
Kadett	456,611
Kadett D	30,951
Manta	27,203
Monza	832
Omega	8,200
Omega D	1,558
Rekord	77,392
Rekord D	15,262
Senator	5,513
PEUGEOT	225,307
104	27,244
204	735
205	45,935
205 D	5,867
304	5,371
304 D	998
305	47,555
305 D	8,519
309	13,109
309 D	2,442
504	17,139
504 D	5,255
505	30,713
505 D	7,747
604	1,678

	Units
PLYMOUTH	381
PONTIAC	2,163
Firebird	502
LeMans	534
PORSCHE	3,888
911	1,116
924	1,689
944	606
PRINCESS	1,430
2000	560
RANGER	229
RELIANT	1,183
RENAULT	313,843
R4	43,217
R5	94,487
R5 D	815
R6	2,364
R9	23,213
R9 D	2,299
R11	26,175
R11 D	3,315
R12	9,842
R14	19,098
R16	4,193
R18	39,112
R18 D	3,033
R20	8,331
R20 D	1,144
R21	6,379
R21 D	1,065
R25	10,804
R25 D	2,267
R30	1,371
Espace	512
Express	558
Fuego	4,813

	Units
ROLLS ROYCE	247
ROVER	9,694
213	1,114
216	846
2300	702
2600	1,926
3500	1,953
Range Rover	819
Vanden Plas	983
SAAB	35,181
90	1,174
96	3,030
99	13,243
900	15,815
9000	1,242
SEAT	22,470
Fura	7,146
Ibiza	6,818
Malaga	1,268
Marbella	1,520
Ronda	5,290
SIMCA	8,434
1100	6,677
SKODA	20,975
105	10,195
120	6,934
130	2,480
Rapid	1,203
SUBARU	20,431
1.6	1,405
1300	1,569
1600	2,574
1800	1,181
Justy	3,646
Mini Jumbo	8,841

THE NETHERLANDS - TOTAL REGISTRATIONS 1987 (continued)

Passenger Cars in Use as of August 1, 1987

	Units
SUNBEAM	569
SUZUKI	68,737
Alto	49,228
Carry	520
SA 310/413	2,002
SC 100	2,818
SJ 410/413	2,051
Swift	10,602
TALBOT	51,331
1100	3,829
1510	7,867
Horizon	20,532
Horizon D	1,089
Samba	5,545
Solara	9,933
Sunbeam	702
Tagora	838
TOYOTA	246,105
1000	2,903
Camry	4,351
Camry D	1,035
Carina	37,399
Carina D	4,468
Celica	12,248
Corolla	87,815
Corolla D	7,386
Corona	1,874
Cressida	3,807
Cressida D	1,047
Crown	1,030
Crown D	651
TOYOTA (con't)	
HiAce	731
HiAce D	946
LiteAce	823
Starlet	53,019
Tercel	21,232
TRIUMPH	8,046
Acclaim	2,413
Dolomite	788
Spitfire	2,432
TR 7	813
TVR	58
VAUXHALL	8,666
Cavalier	3,186
Chevette	3,401
Viva	1,311
VOLKSWAGEN	453,565
1200	9,312
Derby	10,346
Golf	151,261
Golf D	84,780
Jetta	31,237
Jetta D	16,855
Kever	2,989
Kleinbus	6,716
Kleinbus D	3,162
Passat	25,055
Passat D	21,444
VOLKSWAGEN (con't)	
Polo	50,804
Santana	1,736
Santana D	880
Scirocco	5,937
Transporter	1,262
VOLVO	252,919
66	31,804
240	13,605
240 D	1,751
242	2,755
244	19,398
244 D	1,415
245	7,139
245 D	645
264	1,451
340	70,854
340 D	6,619
343	41,328
345	7,324
360	17,490
480	925
740	8,579
740 D	2,610
760	1,101
ZASTAVA	7,368
1100	2,748
GTL	1,477
Yugo	2,449
OTHER	60,456
TOTAL	5,117,748

C.B.S.

NORDIC COUNTRIES - IMPORTS 1974-1987

Motor Vehicles by Country and Type

	Norway	Sweden	Denmark	Finland
PASSENGER CARS				
1974.........	91,909	178,778	88,380	83,472
1975.........	117,881	204,943	119,169	99,826
1976.........	137,778	241,970	173,221	81,353
1977.........	157,790	178,700	134,747	77,531
1978.........	66,419	131,700	140,728	70,099
1979.........	90,629	161,800	132,629	87,163
1980.........	102,350	141,666	55,701	95,513
1981.........	109,309	133,196	67,630	94,850
1982.........	122,113	162,095	93,711	110,630
1983.........	117,490	166,613	124,949	110,209
1984.........	108,484	177,862	149,336	116,518
1985.........	178,703	208,872	156,402	126,683
1986.........	186,643	212,407	203,141	140,340
1987.........	119,082	271,663	112,845	157,852
TRUCKS				
1974.........	-	9,082	21,892	8,885
1975.........	-	11,571	25,381	8,205
1976.........	-	13,801	48,819	8,051
1977.........	16,359	15,988	30,718	10,244
1978.........	12,408	11,797	22,015	6,234
1979.........	13,730	13,641	24,044	8,981
1980.........	13,033	15,805	17,190	13,097
1981.........	17,716	13,968	12,476	14,387
1982.........	19,889	14,401	13,114	14,375
1983.........	21,624	15,354	19,344	15,047
1984.........	24,768	15,971	27,876	14,910
1985.........	41,890	20,249	33,976	14,461
1986.........	43,751	21,838	43,825	16,705
1987.........	27,988	29,312	28,747	19,747
BUSES				
1974.........	-	1,480	600	3
1975.........	-	821	593	2
1976.........	-	821	719	6
1977.........	1,289	1,007	879	18
1978.........	1,081	698	800	34
1979.........	1,334	804	778	22
1980.........	1,113	816	845	20
1981.........	1,320	857	828	26
1982.........	1,404	1,033	700	16
1983.........	1,151	811	400	31
1984.........	1,342	705	444	32
1985.........	2,748	761	656	63
1986.........	1,778	797	660	64
1987.........	1,347	1,048	408	87
TOTAL VEHICLES				
1974.........	103,791	189,340	90,872	92,360
1975.........	131,329	217,285	145,143	108,033
1976.........	151,071	256,592	222,559	89,410
1977.........	175,438	195,705	166,344	87,793
1978.........	79,908	144,195	163,543	76,367
1979.........	105,693	176,245	157,451	96,166
1980.........	116,496	158,287	73,736	108,630
1981.........	128,345	148,021	80,734	109,263
1982.........	143,406	177,529	107,525	125,021
1983.........	140,265	182,778	144,713	125,287
1984.........	134,594	194,338	177,656	131,460
1985.........	223,341	229,882	191,034	141,207
1986.........	232,170	235,042	247,626	157,109
1987.........	148,417	302,023	142,000	177,686

OPPLYSNINGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - NEW REGISTRATIONS 1974-1987

Motor Vehicles by Country and Type

	Norway	Sweden	Denmark	Finland
PASSENGER CARS				
1974...........	90,293	260,120	78,713	96,633
1975...........	102,811	285,328	115,561	117,619
1976...........	126,997	312,880	151,747	92,707
1977...........	145,247	241,374	141,230	90,546
1978...........	77,821	200,874	133,255	81,175
1979...........	88,866	215,325	128,952	100,132
1980...........	95,550	192,588	73,774	103,760
1981...........	104,670	188,522	71,880	105,629
1982...........	115,573	218,428	85,405	128,761
1983...........	109,672	217,123	116,238	120,174
1984...........	107,237	231,121	134,345	127,655
1985...........	159,079	263,033	157,474	138,976
1986...........	167,352	270,070	169,386	144,021
1987...........	115,097	315,950	124,097	124,327
TRUCKS				
1974...........	10,024	15,302	23,683	12,998
1975...........	11,109	15,533	29,087	13,190
1976...........	12,870	17,961	44,669	13,512
1977...........	15,916	18,624	34,129	12,687
1978...........	12,668	15,753	22,216	11,236
1979...........	14,968	15,823	25,253	13,034
1980...........	14,022	18,558	18,775	17,222
1981...........	17,604	17,502	15,645	18,236
1982...........	20,434	17,377	17,695	18,234
1983...........	23,710	16,865	21,716	18,172
1984...........	26,645	19,282	31,634	18,275
1985...........	41,178	21,945	37,891	18,223
1986...........	41,376	23,610	44,082	19,750
1987...........	29,776	29,550	37,240	22,740
BUSES				
1974...........	601	2,066	439	791
1975...........	685	1,148	521	812
1976...........	988	1,063	664	914
1977...........	1,292	1,235	777	628
1978...........	1,219	1,030	791	614
1979...........	1,178	1,060	744	589
1980...........	1,113	1,126	694	641
1981...........	1,575	1,311	698	556
1982...........	1,745	1,384	643	535
1983...........	1,526	1,229	507	596
1984...........	1,322	1,020	533	482
1985...........	1,352	988	567	471
1986...........	1,737	1,031	658	490
1987...........	1,718	949	574	550
TOTAL VEHICLES				
1974...........	100,918	277,488	102,835	110,422
1975...........	114,605	302,009	145,169	131,621
1976...........	140,855	331,904	197,080	107,133
1977...........	162,455	261,233	176,136	103,861
1978...........	91,708	217,657	156,262	93,025
1979...........	105,012	232,208	152,949	113,755
1980...........	110,685	312,272	93,243	121,629
1981...........	123,849	207,335	88,223	124,420
1982...........	137,752	237,189	103,743	147,530
1983...........	134,908	235,217	138,461	138,942
1984...........	135,204	251,423	166,512	146,412
1985...........	201,609	285,966	195,932	157,670
1986...........	210,465	294,711	214,126	164,261
1987...........	146,591	348,449	161,911	175,617

OPPLYSNINGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - TOTAL REGISTRATIONS 1967-1987

Motor Vehicles by Country and Type

PASSENGER CARS	DENMARK	FINLAND	SWEDEN	NORWAY
1967...........	887,950	551,198	1,976,248	528,205
1968...........	955,337	580,747	2,071,303	575,177
1969...........	1,023,790	643,057	2,193,634	645,188
1970...........	1,076,875	711,968	2,287,709	694,248
1971...........	1,147,271	752,915	2,356,581	742,111
1972...........	1,203,243	818,044	2,443,282	787,679
1973...........	1,244,898	894,104	2,502,627	838,140
1974...........	1,256,318	936,681	2,638,805	890,361
1975...........	1,294,900	996,284	2,760,264	953,657
1976...........	1,338,379	1,032,884	2,881,311	1,022,918
1977...........	1,374,886	1,075,399	2,857,141	1,106,605
1978...........	1,407,730	1,115,265	2,856,177	1,146,894
1979...........	1,423,443	1,169,501	2,868,302	1,189,754
1980...........	1,389,800	1,225,931	2,882,956	1,233,615
1981...........	1,366,967	1,279,192	2,893,242	1,278,817
1982...........	1,358,238	1,352,055	2,935,988	1,337,884
1983...........	1,390,339	1,410,458	3,006,761	1,383,367
1984...........	1,439,993	1,473,875	3,080,981	1,429,710
1985...........	1,500,946	1,546,094	3,151,195	1,513,954
1986...........	1,558,096	1,619,846	3,253,601	1,592,195
1987...........	1,587,641	1,698,671	3,366,570	1,623,137

TRUCKS	DENMARK	FINLAND	SWEDEN	NORWAY
1967...........	250,067	97,133	137,795	121,802
1968...........	254,226	97,068	138,762	122,460
1969...........	257,319	101,778	142,602	128,397
1970...........	247,118	107,926	144,521	134,074
1971...........	215,211	118,895	142,325	138,229
1972...........	198,979	121,499	145,317	148,798
1973...........	216,359	125,587	147,976	148,312
1974...........	214,832	130,935	153,878	144,995
1975...........	227,645	135,032	156,648	138,463
1976...........	250,047	139,748	165,183	138,709
1977...........	262,277	143,476	169,129	143,150
1978...........	265,045	146,751	172,774	145,825
1979...........	263,998	151,231	177,879	151,697
1980...........	252,800	157,933	181,571	152,545
1981...........	242,788	164,385	186,251	158,740
1982...........	236,267	171,576	193,461	166,456
1983...........	236,633	178,396	201,716	179,434
1984...........	244,881	184,943	209,979	197,954
1985...........	259,397	191,504	217,778	232,591
1986...........	275,008	199,935	229,917	264,527
1987...........	286,439	211,815	245,730	283,999

OPPLYSNINGSRADET FOR VEITRAFIKKEN

BUSES	DENMARK	FINLAND	SWEDEN	NORWAY
1967...........	4,358	7,426	12,063	6,366
1968...........	4,490	7,660	12,577	6,732
1969...........	4,713	7,861	13,579	6,971
1970...........	5,030	8,116	14,254	7,172
1971...........	5,260	8,246	14,183	7,352
1972...........	5,495	8,363	15,359	7,848
1973...........	5,668	8,429	16,160	7,959
1974...........	5,898	8,592	16,482	8,341
1975...........	6,061	8,651	14,066	8,714
1976...........	6,302	8,841	13,209	9,215
1977...........	6,505	8,771	12,816	10,038
1978...........	6,836	8,786	12,887	10,779
1979...........	7,109	8,826	12,644	11,443
1980...........	7,351	8,963	12,796	11,919
1981...........	7,520	9,054	13,074	12,936
1982...........	7,785	9,066	13,277	14,152
1983...........	7,762	9,102	13,543	15,199
1984...........	7,836	9,069	13,607	16,097
1985...........	8,010	9,017	13,664	17,082
1986...........	8,105	9,168	13,779	18,278
1987...........	8,200	9,233	13,846	19,204

TOTAL	DENMARK	FINLAND	SWEDEN	NORWAY
1967...........	1,142,375	655,757	2,126,106	656,373
1968...........	1,214,053	685,475	2,222,642	704,369
1969...........	1,285,822	752,696	2,349,815	780,556
1970...........	1,329,023	828,010	2,446,483	835,494
1971...........	1,367,742	880,056	2,513,089	887,692
1972...........	1,407,717	947,906	2,603,958	944,325
1973...........	1,466,925	1,028,120	2,666,763	994,411
1974...........	1,477,048	1,076,208	2,809,165	1,043,697
1975...........	1,528,606	1,139,967	2,930,978	1,100,834
1976...........	1,594,728	1,181,473	3,059,703	1,170,842
1977...........	1,643,668	1,227,646	3,039,086	1,259,793
1978...........	1,679,611	1,270,802	3,041,838	1,303,498
1979...........	1,694,550	1,329,558	3,058,825	1,352,894
1980...........	1,649,951	1,392,827	3,077,323	1,398,079
1981...........	1,617,275	1,452,631	3,092,567	1,450,493
1982...........	1,602,290	1,532,697	3,142,726	1,518,492
1983...........	1,634,734	1,597,956	3,222,020	1,578,000
1984...........	1,692,710	1,667,887	3,304,567	1,643,761
1985...........	1,768,353	1,746,615	3,382,637	1,763,627
1986...........	1,841,209	1,828,949	3,497,297	1,875,000
1987...........	1,882,280	1,919,719	3,626,146	1,926,340

NORWAY - NEW REGISTRATIONS 1985-1987

Passenger Cars by Model

	1987	1986	1985
Ford Sierra	8,075	11,779	9,741
Toyota Corolla	6,813	7,783	6,791
VW Golf	6,392	8,242	8,641
Toyota Camry	5,354	3,791	3,635
Mazda 626	4,092	5,545	5,759
Volvo 240 Series	4,074	6,445	6,259
Opel Omega	4,070	510	-
Ford Escort	3,454	6,159	6,432
Nissan Sunny	3,380	5,253	4,751
Opel Kadett	3,285	6,286	6,670
Opel Ascona	3,119	5,173	6,193
Mazda 323	3,092	5,025	5,197
Volvo 340/360	2,443	4,092	3,651
Volvo 740 Series	2,377	3,125	2,329
Fiat Uno	2,267	3,429	3,123
Toyota Carina	2,264	5,170	4,828
Ford Scorpio	2,026	3,797	3,335
Peugeot 205	1,907	3,225	2,774
Mitsubishi Lancer	1,886	1,957	1,355
Ford Fiesta	1,885	2,054	2,126
Subaru 1.8	1,802	2,243	979
Citroen BX	1,796	1,744	1,575
Nissan Bluebird	1,718	2,615	2,106
Honda Accord	1,638	2,435	1,539
Mistusishi Galant	1,635	2,558	2,303
Peugeot 309	1,503	1,433	-
VW Passat/Santana	1,444	1,968	2,204
Mercedes 200D-300E	1,391	2,195	-
Honda Civic	1,342	1,996	1,968
VW Jetta	1,315	1,717	1,975
Audi 80	1,290	2,471	2,822
Mazda 929	1,274	2,085	3,088
Lada/Togliatti Samara	1,192	704	-
Mitsubishi Colt	1,183	1,190	1,140
Saab 900	1,141	2,101	1,746
BMW 300 Series	1,094	2,630	1,981
Fiat Croma	1,071	805	-
Nissan Micra	960	1,317	685
Nissan Laurel	938	857	573
Opel Corsa	859	1,870	2,248
Renault 5	853	1,199	1,100
Peugeot 505	778	1,533	1,388
Daihatsu Charade	724	1,392	1,148
Subaru Justy	700	870	769
Audi 100/200	692	1,103	1,046
Mercedes 190 Series	677	1,496	1,173
Ford Orion	641	1,231	642
Lada/Togliatti Lada 1200/1600	604	1,821	2,583
Other Makes	10,587	20,933	26,708
TOTAL	115,097	167,352	159,079

OPPLYSNINGSRADET FOR VEITRAFIKKEN

NORWAY - NEW REGISTRATIONS 1985-1987

Small Trucks by Manufacturer

	1987 Units	1986 Units	1985 Units
V.W. Transporter	3,249	3,964	2,816
Toyota Hiace	3,095	3,456	3,100
Ford Transit	1,346	1,492	981
Mazda B2000/2600	1,243	1,362	731
Mitsubishi L300	853	819	767
Mitsubishi Pajero	824	2,390	1,996
Mazda E2000/2200	683	906	1,093
Nissan Prairie	678	730	1,726
Nissan King Cab	673	1,986	1,278
Subaru 1800 4WD	662	608	900
Mitsubishi S Wagon	661	1,220	1,605
Toyota Hilux	659	548	304
Ford Escort Express	556	758	798
Citroen CX 20/25	512	383	1,202
Volvo	478	597	1,536
Citroen C 15	334	–	–
Nissan King Vanette	326	1	–
Suzuki Rhino	318	862	2,150
VW Caddy	314	526	676
Other	6,039	11,804	12,121
TOTAL	23,503	34,412	35,780

Trucks by Manufacturer

Volvo	1,513	1,839	1,326
Mercedes	1,031	1,344	1,057
Scania	864	1,002	840
Iveco	482	469	394
Ford	346	477	299
Nissan	263	266	225
Chevrolet	259	51	5
V.W.	238	298	295
M.A.N.	236	231	155
Mazda	145	180	185
Toyota	137	199	219
Mitsubishi	134	102	59
Dodge	128	121	35
Other	497	385	294
TOTAL	6,273	6,964	5,388

Buses by Manufacturer

V.W.	345	320	200
Mercedes	437	626	439
Volvo	211	186	184
Scania	135	149	112
Ford	99	140	82
Other	491	316	345
TOTAL	1,718	1,737	1,362

OPPLYSNINGSRADET FOR VEITRAFIKKEN

PORTUGAL - ASSEMBLIES 1986-1987

Motor Vehicles by Type and Manufacturer

	Passenger Cars		Light Trucks		Heavy Trucks		TOTAL	
	1987	1986	1987	1986	1987	1986	1987	1986
MULTINATIONAL								
Renault............	47,628	44166	6,911	4,145	-	-	54,539	48,311
Somave.............	-	760	-	-	-	-	-	760
Citroen L..........	16,326	10877	-	-	-	-	16,326	10,877
General Motors.....	3,411	2628	6,328	7,082	787	480	12,526	10,190
Ford Lusitana......	953	2711	6,114	2,241	-	-	7,067	4,952
TOTAL MULTINATIONAL	68,318	61,142	21,353	13,468	787	480	90,458	75,090
DOMESTIC								
Movauto............	-	-	11,193	8,182	300	195	11,493	8,377
Salvador Caetano...	-	11	11,503	6,881	1,279	905	12,782	7,797
Met. D. Ferreira...	-	-	2,239	725	1,457	860	3,696	1,585
S.C.I.A............	2,512	1,046	1,165	870	-	-	3,677	1,916
Mover..............	-	-	1,076	577	261	271	1,337	848
Proval.............	-	-	-	-	22	120	22	120
Some...............	-	-	-	-	406	329	406	329
U.T.I.C............	-	-	-	-	26	30	26	30
TOTAL DOMESTIC.....	2,512	1,057	27,176	17,235	3,751	2,710	33,439	21,002
TOTAL..........	70,830	62,199	48,529	30,703	4,538	3,190	123,897	96,092
EXPORTS............	27,652	16690	11,399	6,376	83	125	39,134	23,191
DOMESTIC SALES.....	43,178	45509	37,130	24,327	4,455	3,065	84,763	72,901

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1986-1987

Commercial Vehicles by Country and Manufacturer

	LIGHT		HEAVY	
	1986	1987	1986	1987
JAPAN	15,418	24,374	2,619	4,008
Toyota...........	6,881	11,503	813	1,203
Datsun/Nissan...	3,663	5,440	195	300
Bedford..........	2,881	3,065	480	787
Mitsubishi.......	1,416	3,290	860	1,457
Mazda............	577	1,076	271	261
FRANCE	7,352	10,905	-	-
Renault..........	4,145	6,911	-	-
Peugeot..........	3,207	3,994	-	-
GERMANY, WEST	4,201	5,263	87	76
Opel.............	4,201	5,263	-	-
M.A.N............	-	-	64	51
M.A.N./V.W.......	-	-	23	25
GREAT BRITAIN	2,241	6,114	-	-
Ford.............	2,241	6,114	-	-
PORTUGAL	1,491	1,873	-	1
UMM - 4x4.......	1,312	1,759	-	-
Portaro.........	179	114	-	1
Utic.............	-	-	-	-
SWEDEN	-	-	329	406
Volvo............	-	-	329	406
THE NETHERLANDS	-	-	150	47
D.A.F............	-	-	150	47
SPAIN	-	-	5	-
Pegaso..........	-	-	5	-
TOTAL	30,703	48,529	3,190	4,538

ASSOCIACADO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1970-1987

Passenger Cars by Country of Origin

	France	Italy	West Germany	Portugal	United Kingdom	Japan	Other Countries	Total
PASSENGER CARS								
1970.......	13,057	9,028	13,594	–	18,806	6,186	42	60,713
1971.......	12,941	9,853	12,266	–	26,794	12,238	6	74,098
1972.......	14,176	11,872	15,748	–	22,227	21,088	–	85,111
1973.......	16,884	12,500	12,225	–	20,003	22,605	–	84,217
1974.......	19,281	15,036	11,979	–	20,507	22,476	–	89,279
1975.......	21,315	13,705	7,196	–	16,840	15,692	–	74,748
1976.......	23,493	16,811	6,303	–	16,070	10,624	–	73,301
1977.......	27,080	14,925	6,782	–	11,027	12,758	–	72,572
1978.......	17,084	7,542	2,784	–	8,151	5,010	–	40,571
1979.......	13,670	8,731	2,914	–	6,413	2,634	–	34,362
1980.......	21,395	9,348	4,221	–	7,364	3,129	–	45,457
1981.......	38,166	9,199	6,342	–	6,063	1,140	–	60,910
1982.......	44,239	9,479	5,068	70	5,985	–	–	64,841
1983.......	48,533	9,892	3,619	433	3,426	–	–	65,903
1984.......	45,958	10,207	4,568	420	–	–	–	61,153
1985.......	43,936	9,473	7,204	362	–	–	–	60,975
1986.......	54,957	760	5,339	1,046	–	11	–	62,113
1987.......	63,954	–	4,364	2,512	–	–	–	70,830

Commercial Vehicles by Country of Origin

	Japan	West Germany	France	United Kingdom	Portugal	Sweden	Holland	Other Countries	Total
COMMERCIAL VEHICLES									
1970.......	1,343	3,495	1,054	5,315	190	572	54	444	12,467
1971.......	1,257	2,428	1,022	4,738	229	542	72	221	10,509
1972.......	991	1,931	1,758	6,389	326	670	124	643	12,832
1973.......	1,366	1,642	1,488	5,325	432	892	112	422	11,679
1974.......	2,025	1,433	1,391	5,351	316	729	88	794	12,127
1975.......	1,811	572	1,693	5,622	278	499	73	616	11,164
1976.......	1,947	385	935	10,837	338	583	21	775	15,821
1977.......	6,025	619	2,975	20,766	308	917	128	1,766	33,504
1978.......	6,425	958	2,164	25,281	449	1,249	147	1,653	38,326
1979.......	9,316	1,856	2,330	24,174	268	1,127	213	2,029	41,313
1980.......	19,014	2,432	2,946	29,985	539	1,204	154	2,093	58,397
1981.......	26,514	3,156	3,355	20,448	514	1,371	244	2,303	57,905
1982.......	25,653	4,406	3,528	16,594	1,549	1,208	118	1,061	54,117
1983.......	13,873	2,730	2,219	7,376	1,303	631	50	946	29,128
1984.......	8,818	5,036	2,565	4,304	1,282	282	314	513	23,114
1985.......	13,246	5,020	4,479	2,078	1,353	221	67	84	26,548
1986.......	18,037	4,288	7,352	2,241	1,491	329	150	5	33,893
1987.......	28,382	5,339	10,905	6,114	1,874	406	47	–	53,067

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - ASSEMBLIES 1985-1987

Passenger Cars by Cylinder Capacity, Price and Fuel Type

	1987		1986		1985	
	Units	%.	Units	%	Units	%
CYLINDERS						
Under 1,000...........	17,983	25.39	12,744	20.49	18,783	30.80
1,001 - 1,250.........	40,180	56.73	39,014	62.72	28,712	47.09
1,251 - 1,500.........	12,667	17.88	10,417	16.75	12,795	20.99
1,501 - 1,750.........	–	–	24	0.04	685	1.12
Over 1,750............	–	–	–	–	–	–
PRICE CLASS (contos)*						
651 - 750...........	–	–	7,181	11.54	5,299	8.69
751 - 850...........	16,962	23.95	1,285	2.06	7,916	12.98
851 - 1,000..........	4,267	6.02	12,768	20.53	16,193	26.56
1,000 - 1,250..........	13,594	19.19	26,461	42.54	12,412	20.35
1,251 - 1,500.........	22,363	31.57	9,557	15.37	9,497	15.58
1,501 - 1,750.........	6,380	9.01	3,264	5.25	7,196	11.80
Over 1,750............	7,264	10.26	1,683	2.71	2,462	4.04
FUEL						
Gasoline..............	70,830	100.00	62,175	99.96	60,410	99.07
Diesel................	–	–	24	0.04	565	0.93
TOTAL.................	70,830	100.00	62,199	100.00	60,975	100.00
BY WEIGHT(KG)						
Under 1,500...........	1,574	2.97	1,714	5.06	2,049	7.72
1,501 - 2,500.......	1,575	2.97	4,453	13.14	5,031	18.95
2,501 - 3,490.......	38,957	73.41	20,471	60.40	14,390	54.20
3,491 - 3,500.......	6,423	12.10	4,065	11.99	3,035	11.43
Total Light Vehicles..	48,529	91.45	30,703	90.59	24,505	92.30
3,501 - 6,500.......	1,942	3.66	1,453	4.29	1,283	4.83
6,501 - 8,500.......	1,709	3.22	907	2.68	199	0.75
8,501 - 10,500.......	143	0.27	130	0.38	77	0.29
10,501 - 13,500.......	150	0.28	79	0.23	87	0.33
13,501 - 16,000.......	231	0.44	403	1.19	280	1.06
16,001 - 22,000.......	114	0.21	185	0.54	106	0.40
Over 22,000...........	249	0.47	33	0.10	11	0.04
Total Heavy Vehicles..	4,538	8.55	3,190	9.41	2,043	7.70
VEHICLE TYPE						
Vans..................	28,294	53.32	18,018	53.16	12,919	48.66
Light Trucks..........	20,235	38.13	12,685	37.43	11,586	43.64
Heavy Trucks..........	4,269	8.04	2,805	8.28	1,842	6.94
Buses.................	269	0.51	385	1.13	201	0.76
FUEL						
Gasoline..............	850	1.60	1,076	3.17	1,766	6.65
Diesel................	52,217	98.40	32,817	96.83	24,782	93.35
TOTAL.................	53,067	100.00	33,893	100.00	26,548	100.00

* Retail Sales Price.

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - NEW REGISTRATIONS 1965-1987

Passenger Cars by Country of Origin

	France	West Germany	Italy	Japan	United Kingdom	Other Countries	Total
PASSENGER CARS							
1965........	5,020	12,446	4,061	2	11,881	475	33,885
1966........	5,591	11,912	4,932	12	13,446	427	36,320
1967........	7,342	10,835	5,861	99	13,101	400	37,638
1968........	8,529	10,915	6,657	647	15,226	461	42,435
1969........	9,978	14,121	7,863	3,951	18,358	629	54,900
1970........	11,868	12,281	8,803	6,350	19,699	534	59,535
1971........	12,945	11,983	10,053	12,785	24,179	594	72,539
1972........	12,582	13,162	11,529	19,386	20,449	567	77,655
1973........	12,239	11,418	12,666	21,166	20,998	511	79,000
1974........	15,814	11,980	15,909	23,144	20,847	519	88,213
1975........	20,546	10,004	15,011	17,247	19,985	1,438	84,231
1976........	28,905	10,816	19,639	15,754	20,151	2,648	97,913
1977........	29,631	8,808	13,691	11,627	11,488	1,240	76,485
1978........	16,642	6,228	9,980	9,333	10,152	837	53,172
1979........	20,257	9,214	10,404	4,072	7,178	767	51,892
1980........	24,054	9,587	10,402	4,351	8,971	992	58,357
1981........	35,797	12,836	10,652	9,469	8,940	1,500	79,194
1982........	40,873	14,325	10,976	7,256	9,805	1,959	85,194
1983........	45,563	15,687	12,092	7,487	9,620	1,845	92,294
1984........	39,898	21,444	12,503	7,256	3,055	1,480	85,636
1985........	47,432	26,343	13,241	10,187	5,481	1,511	104,195
1986........	52,545	24,849	14,230	11,231	7,036	4,335	114,226
1987........	61,296	26,499	16,998	10,992	6,942	6,516	129,243

Commercial Vehicles by Country of Origin

	Japan	United Kingdom	France	West Germany	Portugal	Italy	Other Countries	Total
COMMERCIAL VEHICLES								
1965........	-	4,509	817	2,712	331	153	800	9,322
1966........	-	5,377	1,385	2,878	344	238	787	11,007
1967........	-	4,902	1,793	2,448	310	451	646	10,550
1968........	73	5,949	1,865	3,777	210	812	626	13,312
1969........	849	6,403	2,024	4,314	187	737	634	15,148
1970........	1,132	6,584	1,969	4,287	180	822	721	15,695
1971........	1,374	6,530	1,569	3,913	207	399	715	14,707
1972........	1,726	7,752	3,470	4,610	303	1,085	912	19,758
1973........	2,740	7,767	7,119	4,179	395	1,372	1,190	24,762
1974........	3,063	7,333	5,164	2,577	291	1,623	1,153	21,204
1975........	2,334	6,712	4,951	2,247	260	843	1,009	18,356
1976........	2,253	12,155	2,202	2,912	343	382	1,232	21,479
1977........	6,075	19,355	3,116	861	344	580	2,451	32,782
1978........	6,499	14,853	2,562	1,276	341	493	2,703	28,727
1979........	9,337	14,074	3,235	2,154	406	888	2,659	32,753
1980........	18,313	17,673	3,701	2,941	472	1,106	2,761	46,967
1981........	25,618	15,871	3,866	3,506	553	946	2,975	53,335
1982........	26,125	13,466	3,754	4,403	1,167	939	2,323	52,177
1983........	13,237	6,071	3,068	1,976	874	657	1,449	27,232
1984........	10,396	4,037	3,635	1,411	904	397	704	21,484
1985........	10,715	4,648	4,379	1,444	692	598	670	23,146
1986........	14,068	6,709	6,374	1,310	859	1,074	1,660	32,054
1987........	23,117	8,715	10,907	1,328	848	1,220	3,538	49,673

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL- NEW REGISTRATIONS 1986-1987

Passenger Cars by Country and Manufacturer

Country of Origin and Make	1986	1987
FRANCE	52,545	61,296
Renault	37,820	45,629
Citroen	7,259	8,458
Peugeot	7,134	7,106
Talbot	199	45
Simca	69	22
Chrysler	24	22
Chrysler-Simca	33	13
Talbot-Simca	2	–
Matra	3	–
Matra-Simca	2	1
GERMANY, WEST	24,849	26,499
Opel	14,278	15,462
Ford	6,859	7,460
Volkswagen	1,078	948
Mercedes-Benz	1,214	1,290
BMW	1,072	1,155
Audi	317	149
Porsche	31	32
Glas	–	–
Auto Union	–	2
N.S.U.	–	1
ITALY	14,230	16,998
Fiat	11,590	13,531
Alfa-Romeo	1,152	1,476
Autobianchi	701	850
Lancia	727	843
Innocenti	54	297
Bertone	6	–
Ferrari	–	1
JAPAN	11,231	10,992
Toyota	6,224	6,915
Nissan	2,713	2,748
Honda	900	510
Mitsubishi	179	25
Mazda	412	337
Datsun	129	82
Suzuki	183	51
Subaru	461	305
Daihatsu	20	19
Isuzu	10	–
GREAT BRITAIN	7,036	6,942
Austin	2,799	2,473
Rover	3,829	4,150
Triumph	6	5
M.G	237	270
Mini	133	4
Morris	5	6
Vauxhall	6	5
Sunbeam	2	–
Jaguar	2	17
Lotus	–	3
GREAT BRITAIN (con't)		
Reliant	10	1
Daimler	1	–
Hillman	2	–
Rolls-Royce	2	–
Morgan	2	7
Bentley	–	1
SWEDEN	974	1,640
Volvo	883	1,539
Saab	91	101
SPAIN	3,101	4,619
Seat	3,017	4,404
Santana	84	215
PORTUGAL	129	171
Mini-Moke	104	171
Sado	25	–
U.S.A.	40	30
Chevrolet	15	13
Dodge	6	6
Plymouth	2	4
Buick	3	1
Oldsmobile	3	2
Pontiac	2	2
Cadillac	4	–
Mercury	3	2
International	1	–
Valiant	1	–
CZECHOSLOVAKIA	30	25
Skoda	30	25
U.S.S.R.	39	17
Lada-Vaz	39	17
YUGOSLAVIA	2	–
Zastava	2	–
SOUTH AFRICA	3	2
Colt	3	2
POLAND	2	2
Polksi-Fiat	2	2
ROMANIA	9	3
Dacia	9	3
OTHER MAKES	6	2
TOTAL PASSENGER CARS	114,226	129,243

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - NEW REGISTRATIONS 1986-1987

Commercial Vehicles by Country of Origin and Manufacturer

	1987			1986
	Light	Heavy	Total	Total
JAPAN	19,880	3,237	23,117	14,068
Toyota	10,231	1,182	11,413	7,240
Nissan	5,253	308	5,561	3,698
Mitsubishi	3,287	1,476	4,763	2,177
Mazda	1,041	271	1,312	906
Datsun	13	–	13	19
Isuzu	18	–	18	6
Daihatsu	27	–	27	18
Suzuki	10	–	10	2
UNITED KINGDOM	7,761	954	8,715	6,709
Bedford	3,017	767	3,784	3,400
Ford	4,733	186	4,919	3,287
Austin	1	–	1	5
Atkinson	–	–	–	2
Land-Rover	9	–	9	8
Leyland	–	1	1	1
Dodge	1	–	1	6
Morris	–	–	–	–
Commer	–	–	–	–
Vauxhall	–	–	–	–
FRANCE	10,242	665	10,907	6,374
Peugeot	3,778	–	3,778	2,932
Renault	6,453	663	7,116	3,398
Citroen	9	–	9	27
Saviem	1	–	1	13
Unic	–	1	1	3
Berliet	–	1	1	–
Simca	1	–	1	1
GERMANY, WEST	1,000	328	1,328	1,310
Opel	751	–	751	648
Mercedes-Benz	232	143	375	247
Volkswagen	15	–	15	304
M.A.N.	–	139	139	52
Magirus	–	19	19	24
M.A.N./V.W.	–	25	25	25
Hanomag-Henschel	2	–	2	10
Unimog	–	1	1	–
Bussing	–	1	1	–
PORTUGAL	846	2	848	692
U.M.M.	752	–	752	516
Portaro	94	–	94	156
Caetano/Efacec	–	–	–	7
Utic-Leyland	–	–	–	7
Bravia	–	2	2	5
Utic-A.E.C.	–	–	–	1
ITALY	506	714	1,220	1,074
Iveco	290	680	970	683
Fiat	218	30	248	388
O.M.	–	4	4	3
SWEDEN	113	1,745	1,858	892
Volvo	113	1,304	1,417	673
Scania	–	441	441	219
SPAIN	1,162	73	1,235	567
Ebro	1,032	–	1,032	551
Pegaso	–	73	73	16
Seat	130	–	130	–
HOLLAND	5	431	436	195
D.A.F.	5	431	436	195
U.S.A.	1	1	2	3
Jeep/Willys	1	–	1	1
Chevrolet	–	1	1	–
G.M.C.	–	–	–	–
Dodge	–	–	–	1
International	–	–	–	1
OTHER MAKES	3	4	7	3
TOTAL	41,519	8,154	49,673	32,054

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL- TOTAL REGISTRATIONS 1965-1987

Motor Vehicles by Type[1]

	Passenger Cars		Commercial Vehicles			
	Units	%	Units	%	Total	[2] Total
1965........	268,000	78.8	72,000	21.2	340,000	390,588
1966........	295,500	79.0	78,500	21.0	374,000	434,970
1967........	323,500	79.3	84,500	20.7	408,000	482,186
1968........	355,000	79.3	92,500	20.7	447,500	534,321
1969........	397,500	79.6	102,000	20.4	499,500	601,556
1970........	443,500	79.9	111,500	20.1	555,000	673,866
1971........	500,000	80.8	119,000	19.2	619,000	757,482
1972........	559,500	81.0	131,000	19.0	690,500	851,660
1973........	619,000	80.8	147,000	19.2	766,000	947,977
1974........	684,500	81.1	159,000	18.9	843,500	1,051,781
1975........	744,000	81.6	167,500	18.4	911,500	1,151,422
1976........	815,000	82.1	178,000	17.9	993,000	1,289,526
1977........	862,000	81.3	198,500	18.7	1,060,500	1,376,888
1978........	888,000	80.5	214,500	19.5	1,102,500	1,456,778
1979........	912,000	79.7	233,000	20.3	1,145,000	1,541,293
1980........	941,000	78.1	264,000	21.9	1,205,000	1,644,478
1981........	990,000	76.9	298,000	23.1	1,288,000	1,761,058
1982........	1,040,000	75.9	331,000	24.1	1,371,000	1,897,046
1983........	1,092,000	76.2	341,000	23.8	1,433,000	2,013,015
1984........	1,136,000	76.7	346,000	23.3	1,482,000	2,116,320
1985........	1,185,000	76.9	356,000	23.1	1,541,000	N.A.
1986........	1,236,000	77.0	369,000	23.0	1,605,000	N.A.
1987........	1,290,000	76.6	393,500	23.4	1,683,500	N.A.

(1) Estimated by Association.
(2) Shown as officaly registered.

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

SPAIN - PRODUCTION 1975-1987

Motor Vehicles by Type

	Passenger Cars	Light Commercial	Trucks	Buses	Total
1975.....	696,124	34,716	78,315	5,009	814,164
1976.....	753,125	38,263	71,472	3,380	866,240
1977.....	988,964	53,372	83,950	3,414	1,129,700
1978.....	986,116	69,551	85,291	2,873	1,143,831
1979.....	965,809	74,425	80,234	2,450	1,122,918
1980.....	1,028,813	75,485	74,466	2,895	1,181,659
1981.....	855,325	66,624	62,519	3,006	987,474
1982.....	927,500	81,374	57,656	2,977	1,069,507
1983.....	1,141,581	83,217	61,880	2,043	1,288,721
1984.....	1,176,893	77,622	52,623	1,631	1,308,769
1985.....	1,230,071	114,665	71,113	1,755	1,417,604
1986.....	1,281,899	157,376	91,568	1,780	1,532,623
1987.....	1,402,574	191,223	109,261	1,415	1,704,473

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - PRODUCTION 1984-1987

Motor Vehicles by Type and Manufacturer

Manufacturers	1984	1985	1986	1987
PASSENGER CARS				
Citroen...........	98,506	73,367	70,156	112,985
Fasa..............	214,786	224,094	231,405	237,736
Ford..............	262,099	254,906	256,873	263,382
General Motors....	259,971	277,101	304,090	294,090
Seat..............	255,324	304,753	318,303	107,960
Peugeot Talbot....	86,207	95,850	101,072	386,421
Total...........	1,176,893	1,230,071	1,281,899	1,402,574
STATION WAGONS				
Citroen...........	22,096	66,794	72,510	75,244
Fasa..............	24,905	21,631	49,362	74,822
Ford..............	7,090	10,978	11,529	13,229
General Motors....	-	-	3,342	3,644
Seat..............	23,531	15,262	20,245	19,970
Peugeot Talbot....	-	-	388	4,314
Total...........	77,622	114,665	157,376	191,223
VANS				
Enasa.............	3,081	2,851	3,269	2,467
Mercedes..........	6,802	8,817	8,047	11,061
M. Iberica........	7,388	14,578	24,843	30,227
Total...........	17,271	26,246	36,159	43,755
UTILITY VEHICLES				
Land Rover........	13,023	21,512	26,706	28,662
M. Iberica........	6,025	7,872	9,665	12,966
Total...........	19,048	29,384	36,371	41,628
LIGHT TRUCKS [3.5 to 9 tons]				
Enasa.............	735	855	766	1,328
Mercedes..........	1,270	2,023	1,346	339
M. Iberica........	4,562	4,458	6,369	8,886
Total...........	6,567	7,336	8,481	10,553
HEAVY TRUCKS [9 tons & over]				
Enasa.............	4,726	2,811	3,707	4,569
M. Iberica........	990	588	1,210	1,225
R.V.I.............	1,184	1,455	1,659	2,397
Total...........	6,900	4,854	6,576	8,191
TRUCK TRACTORS				
Enasa.............	1,727	2,153	2,653	3,620
R.V.I.............	1,110	1,140	1,328	1,514
Total...........	2,837	3,293	3,981	5,134
BUSES				
Enasa.............	914	1,247	1,275	996
Mercedes..........	131	70	31	37
M. Iberica........	282	61	332	221
R.V.I.............	96	168	142	161
Setra.............	208	209	-	-
Total...........	1,631	1,755	1,780	1,415
TOTAL VEHICLES.....	1,308,769	1,417,804	1,532,623	1,704,473

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1984-1987

Motor Vehicles by Type and Manufacturer

Manufacturers	1984	1985	1986	1987
PASSENGER CARS				
Citroen........	55,800	43,498	30,340	53,418
Fasa...........	66,860	73,995	68,764	28,978
Ford...........	183,627	193,652	166,350	136,767
General Motors.	215,987	231,955	220,730	218,200
Seat...........	148,889	206,923	197,271	241,434
Peugeot Talbot.	28,084	36,789	33,285	27,728
Total........	699,247	786,812	716,740	706,525
STATION WAGONS				
Citroen........	16,017	48,358	45,593	44,618
Fasa...........	912	1,218	8,954	25,478
Ford...........	7,044	9,660	10,511	11,843
General Motors.	–	–	3,327	3,195
Peugeot Talbot.	–	–	–	4,113
Seat...........	–	–	–	4,532
Total........	23,973	59,236	68,385	93,779
VANS				
Enasa..........	1	5	10	1
Mercedes.......	689	811	864	1,517
M. Iberica.....	1,053	3,547	8,973	8,587
Total........	1,743	4,363	9,847	10,105
UTILITY VEHICLES				
Land Rover.....	7,741	7,986	13,380	18,417
M. Iberica.....	1,546	3,138	3,497	4,864
Total........	9,287	11,124	16,877	23,281
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa..........	1	4	5	–
Mercedes.......	58	356	249	30
M. Iberica.....	620	679	363	651
Total........	679	1,039	617	681
HEAVY TRUCKS (9 tons & over)				
Enasa..........	2,527	773	652	1,613
M. Iberica......	57	22	19	16
RVI............	50	43	52	24
Total........	2,634	838	723	1,653
TRUCK TRACTORS				
Enasa..........	135	301	354	547
RVI............	105	–	12	–
Total........	240	301	366	547
BUSES				
Enasa..........	101	148	82	176
Mercedes.......	31	6	2	4
M. Iberica.....	124	69	184	106
RVI............	1	33	–	–
Setra..........	17	36	–	–
Total........	274	292	268	286
TOTAL VEHICLES	738,077	884,005	813,823	836,857

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1983-1987

Passenger Cars by Country of Destination

	1983	1984	1985	1986	1987
Germany, West......	96,518	100,491	106,070	84,021	97,309
Belgium.............	19,802	27,235	32,551	35,081	33,004
Denmark.............	6,339	7,029	9,063	11,415	4,506
France..............	224,187	252,205	274,218	247,618	259,702
Greece..............	1,152	2,016	2,700	8,972	5,858
Ireland.............	7,088	8,084	6,540	6,071	5,090
Italy...............	81,175	108,740	111,769	137,129	144,708
The Netherlands....	34,248	39,632	41,294	35,282	26,714
Portugal............	19,213	11,499	11,418	15,891	26,989
United Kingdom.....	64,149	99,787	106,086	91,313	100,069
Total EEC........	534,859	645,219	701,709	672,793	703,949
Austria.............	4,933	5,072	4,972	5,137	4,439
Finland.............	-	-	5,056	2,833	3,350
Switzerland.........	6,299	6,168	12,209	12,439	9,913
Others..............	7,904	8,247	6,204	6,374	6,873
Total Europe.......	573,008	676,205	730,150	699,576	728,524
Africa..............	13,434	10,959	12,778	3,109	6,715
America.............	6,028	16,404	552	1,051	1,701
Asia-Oceania.......	19,388	2,415	16,448	16,907	14,270
Other Countries....	1,238	1,694	1,959	310	2
TOTAL..............	613,096	707,677	761,887	720,953	751,212

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1987

Motor Vehicles by Country of Destination

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Belgium..................	33,004	4.39	310	0.43	33,314
Denmark..................	4,506	0.60	324	0.44	4,830
France...................	259,702	34.57	53,514	73.41	313,216
Germany, West............	97,309	12.95	512	0.70	97,821
Greece...................	5,858	0.78	1,388	1.90	7,246
Ireland..................	5,090	0.68	1,404	1.93	6,494
Italy....................	144,708	19.26	3,034	4.16	147,742
The Netherlands..........	26,714	3.56	662	0.91	27,376
Portugal.................	26,989	3.59	2,319	3.18	29,308
United Kingdom...........	100,069	13.32	5,745	7.88	105,814
TOTAL EEC................	703,949	93.71	69,212	94.94	773,161
Andorra..................	1,001	0.13	93	0.13	1,094
Austria..................	4,439	0.59	433	0.59	4,872
Finland..................	3,350	0.45	1	–	3,351
Malta....................	460	0.06	–	–	460
Norway...................	1,905	0.25	1	–	1,906
Sweden...................	3,036	0.40	3	–	3,039
Switzerland..............	9,913	1.32	2	–	9,915
Other European Countries	471	0.06	21	0.03	492
TOTAL EUROPE.............	728,524	96.98	69,766	95.70	798,290
Africa...................	6,715	0.89	1,627	2.23	8,342
America..................	1,701	0.23	1,254	1.72	2,955
Asia/Oceania.............	14,270	1.90	249	0.34	14,519
Other....................	2	–	2	–	4
TOTAL....................	751,212	100.00	72,898	100.00	824,110

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - IMPORTS 1975-1987

Motor Vehicles by Type

	Passenger Cars	Light Trucks(1)	Trucks(2)	Truck Tractors	Special Vehicles	Buses	Total
1975.....	13,957	819	354	256	569	54	16,009
1976.....	18,274	923	323	278	426	54	20,278
1977.....	18,952	1,084	433	224	203	69	20,965
1978.....	18,494	1,055	590	235	228	67	20,669
1979.....	32,230	1,304	864	205	208	133	34,944
1980.....	60,545	2,827	1,213	375	557	64	65,581
1981.....	59,408	2,595	631	577	233	345	63,789
1982.....	71,608	3,042	1,034	821	306	67	76,878
1983.....	69,584	4,295	1,304	790	225	58	76,256
1984.....	50,731	4,930	1,341	943	324	35	58,304
1985.....	73,333	6,196	2,164	1,309	549	40	83,591
1986.....	146,734	10,565	3,895	2,571	678	111	164,554
1987.....	289,904	21,010	9,230	5,486	1,790	252	327,672

(1) Under 2 tons GVW and (2) over 2 tons.
NOTE: Includes used vehicles.

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - SALES 1984-1987

Motor Vehicles by Type and Manufacturer

Manufacturer	1984	1985	1986	1987
PASSENGER CARS				
Citroen	35,606	30,938	31,223	52,813
Fasa	143,139	161,931	167,039	193,725
Ford	68,320	65,825	84,117	116,382
General Motors	35,675	44,457	68,052	73,541
Seat	104,400	105,611	115,551	131,159
Peugeot Talbot	63,955	71,319	72,672	81,304
Total	451,095	480,081	538,654	648,924
STATION WAGONS				
Citroen	5,714	18,896	23,651	30,563
Fasa	24,380	23,196	36,687	47,902
Ford	764	1,230	889	1,420
General Motors				140
Seat	21,943	16,623	16,728	16,360
Peugeot Talbot	86	12	292	296
Total	52,887	59,957	78,247	96,681
VANS				
Enasa	2,955	3,243	2,781	2,501
Mercedes	6,725	8,096	7,565	8,512
Nissan-M. Iberica	6,040	10,766	14,549	21,098
Total	15,720	22,105	24,895	32,111
UTILITY VEHICLES				
Land Rover	6,604	12,691	10,962	11,145
Nissan-M. Iberica	4,169	4,771	5,909	7,912
Total	10,773	17,462	16,871	19,057
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa	794	771	736	1,035
Mercedes	1,437	1,515	1,174	562
Nissan-M. Iberica	3,572	3,963	5,550	8,088
Total	5,803	6,249	7,460	9,685
HEAVY TRUCKS (9 tons & over)				
Enasa	2,339	2,093	2,672	3,814
Nissan-M. Iberica	820	619	1,110	1,200
R.V.I	1,309	1,469	1,566	2,293
Total	4,468	4,181	5,348	7,307
TRUCK TRACTORS				
Enasa	1,467	1,849	1,971	2,835
R.V.I	1,126	1,227	1,311	1,479
Total	2,593	3,076	3,282	4,314
BUSES				
Enasa	935	1,007	1,048	888
Mercedes	71	45	34	31
Nissan-M. Iberica	108	59	67	178
R.V.I	109	161	113	122
Setra	186	179	-	-
Total	1,409	1,451	1,262	1,219
TOTAL VEHICLES	544,748	594,562	676,019	819,298

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN (CANARY, CEUTA & MELILLA ISLANDS) - SALES 1985-1987

Motor Vehicles by Type and Manufacturer

	1985	1986	1987
PASSENGER CARS			
Citroen...........	674	1,203	1,419
Fasa..............	N.A.	N.A.	N.A.
Ford..............	1,182	2,067	3,608
General Motors....	6,275	7,178	5,024
Seat..............	7,885	9,443	12,962
Peugeot Talbot....	558	1,227	1,943
Total...........	16,574	21,118	24,956
STATION WAGONS			
Citroen...........	359	703	695
Fasa..............	N.A.	N.A.	N.A.
Ford..............	5	4	4
General Motors....	-	-	10
Seat..............	2,318	2,051	1,655
Total...........	2,682	2,758	2,364
VANS			
Enasa.............	2	6	-
Mercedes..........	76	87	40
Nissan-M. Iberica	340	642	1,116
Total...........	418	735	1,156
UTILITY VEHICLES			
Land Rover........	930	772	872
Nissan-M. Iberica	118	224	315
Total...........	1,048	996	1,187
LIGHT TRUCKS (3.5 to 9 tons)			
Enasa.............	5	2	7
Mercedes..........	47	62	28
Nissan-M. Iberica	195	332	342
Total...........	247	396	377
HEAVY TRUCKS (9 tons & over)			
Enasa.............	40	125	185
Nissan-M. Iberica	33	79	46
R.V.I.............	20	41	52
Total...........	93	245	283
TRUCK TRACTORS			
Enasa.............	18	44	62
R.V.I.............	27	22	15
Total...........	45	66	77
BUSES			
Enasa.............	25	30	93
Mercedes..........	3	6	18
R.V.I.............	1	1	9
Total...........	29	37	120
TOTAL VEHICLES	21,136	26,351	30,520

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - NEW REGISTRATIONS 1983-1987

Motor Vehicles by Type

	1983	1984	1985	1986	1987	% Change 1987/1986
Passenger Cars.....	550,436	522,229	575,051	689,051	928,264	34.7
Trucks..............	109,384	101,346	126,301	155,023	201,910	30.2
Truck Tractors.....	3,223	2,988	3,592	4,387	6,717	53.1
Buses...............	2,021	1,719	2,048	2,203	2,705	22.8
TOTAL..............	665,064	628,282	706,992	850,664	1,139,596	34.0

Passenger Cars by Horsepower

	1983	1984	1985	1986	1987	% Change 1987/1986
Less than 3 HP.....	2	-	-	1	-	-
3 to 7.99 HP......	17,790	9,221	6,193	5,241	4,641	-11.5
8 to 15.99 HP.....	523,105	506,175	560,558	673,253	905,986	34.6
16 to 25 HP........	8,935	8,402	7,809	9,831	16,709	70.0
Over 25 HP.........	604	431	491	725	928	28.0
TOTAL..............	550,436	522,229	575,051	689,051	928,264	34.7

Trucks by Maximum Authorized Weight

	1983	1984	1985	1986	1987	% Change 1987/1986
Less than 999 kgs..	82,418	77,932	98,433	121,508	149,010	22.6
1000 - 2999 kgs....	19,906	16,530	19,889	23,120	37,151	60.7
3000 - 4999 kgs....	2,041	2,295	2,326	3,070	4,644	51.3
5000 - 6999 kgs....	943	786	900	1,139	1,413	24.1
7000 - 9999 kgs....	1,360	1,255	1,393	1,679	2,423	44.3
Over 10 tons.......	2,716	2,548	3,360	4,507	7,269	61.3
TOTAL..............	109,384	101,346	126,301	155,023	201,910	30.2

Buses by Seating Capacity

	1983	1984	1985	1986	1987	% Change 1987/1986
From 10 to 20.......	108	109	142	136	290	113.2
21 - 35.............	424	216	333	385	292	-24.2
36 - 50.............	177	122	204	173	119	-31.2
Over 50.............	1,312	1,272	1,369	1,509	2,004	32.8
TOTAL..............	2,021	1,719	2,048	2,203	2,705	22.8

ANFAC

SPAIN - NEW REGISTRATIONS 1987

Motor Vehicles by Manufacturer

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
IMPORTS					
Alfa Romeo......	24,159	2.60	4	–	24,163
Aro.............	225	0.02	285	0.13	510
Audi............	4,498	0.48	–	–	4,498
Austin..........	6,847	0.74	336	0.16	7,183
Autobianchi.....	2,320	0.25	–	–	2,320
BMW.............	10,298	1.11	3	–	10,301
Chevrolet.......	174	0.02	12	0.01	186
Citroen.........	2,614	0.28	2,507	1.19	5,121
Daf.............	–	–	1,023	0.48	1,023
Daimler.........	174	0.02	–	–	174
Datsun..........	80	0.01	1	–	81
Dodge...........	93	0.01	22	0.01	115
Fiat............	38,651	4.16	2,342	1.11	40,993
Ford............	21,566	2.32	5,226	2.47	26,792
Freight R.......	–	–	199	0.09	199
Honda...........	617	0.07	40	0.02	657
Iveco...........	–	–	5,022	2.38	5,022
Jaguar..........	371	0.04	–	–	371
Lada............	3,170	0.34	838	0.40	4,008
Lancia..........	5,653	0.61	–	–	5,653
M.A.N...........	–	–	1,413	0.67	1,413
Mazda...........	529	0.06	138	0.07	667
Mercedes........	13,046	1.41	3,514	1.66	16,560
Mitsubishi......	953	0.10	1,809	0.86	2,762
Nissan..........	1,911	0.21	366	0.17	2,277
Opel............	53,029	5.71	1,487	0.70	54,516
Peugeot.........	17,122	1.84	1,703	0.81	18,825
Porsche.........	1,018	0.11	–	–	1,018
Range Rover.....	641	0.07	69	0.03	710
Rover...........	6,927	0.75	46	0.02	6,973
Renault.........	6,231	0.67	3,683	1.74	9,914
Saab............	736	0.08	–	–	736
Scania..........	–	–	1,526	0.72	1,526
Skoda...........	1,641	0.18	–	–	1,641
Suzuki..........	468	0.05	9	–	477
Talbot..........	66	0.01	–	–	66
Toyota..........	2,106	0.23	2,496	1.18	4,602
Volkswagen......	15,705	1.69	618	0.29	16,323
Volvo...........	3,370	0.36	1,146	0.54	4,516
Wartburg........	773	0.08	265	0.13	1,038
Other Makes.....	1,004	0.11	1,149	0.54	2,153
Total Imports...	248,786	26.80	39,297	18.59	288,083
DOMESTIC					
Citroen.........	53,802	5.80	30,883	14.61	84,685
Ebro............	18	–	8,402	3.98	8,420
Ford............	119,812	12.91	1,383	0.65	121,195
Imesa...........	–	–	64	0.13	64
IPV.............	3	–	266	0.03	269
Land Rover......	18	–	3,377	1.60	3,395
Mercedes........	–	–	8,875	4.20	8,875
Nissan..........	131	0.01	28,399	13.44	28,530
Opel............	77,942	8.40	179	0.08	78,121
Pegaso..........	12	–	9,908	4.69	9,920
Peugeot.........	78,619	8.47	422	0.20	79,041
Renault.........	203,572	21.93	54,166	25.63	257,738
Seat............	103,283	11.13	17,141	8.11	120,424
Setra...........	–	–	176	0.08	176
Suzuki Santana..	65	0.01	7,202	3.41	7,267
Talbot..........	1,438	0.15	56	0.03	1,494
Volkswagen......	38,415	4.14	110	0.05	38,525
Other...........	163	0.02	165	0.08	328
Total Domestic..	677,293	72.96	171,174	81.00	848,467
Auction.........	2,185	0.24	861	0.41	3,046
TOTAL...........	928,264	100.00	211,332	100.00	1,139,596

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - TOTAL REGISTRATIONS 1972-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	3,254,801	818,144	34,283	8,024	4,115,252
1973.....	3,803,659	887,981	35,916	9,409	4,736,965
1974.....	4,309,511	950,509	37,394	11,367	5,308,781
1975.....	4,806,833	1,001,074	39,028	13,182	5,860,117
1976.....	5,351,363	1,051,604	39,953	15,173	6,458,093
1977.....	5,944,942	1,117,011	40,729	17,825	7,120,507
1978.....	6,530,428	1,189,993	41,569	20,111	7,782,101
1979.....	7,057,521	1,261,187	42,667	22,105	8,383,480
1980.....	7,556,511	1,338,258	42,631	24,166	8,961,566
1981.....	7,943,325	1,396,809	43,303	26,139	9,409,576
1982.....	8,354,050	1,461,946	42,996	28,467	9,887,467
1983.....	8,714,076	1,529,081	43,759	31,198	10,318,114
1984.....	8,874,442	1,444,884	41,161	37,205	10,397,692
1985.....	9,273,710	1,529,311	41,592	39,360	10,883,973
1986.....	9,643,448	1,678,546	41,874	42,119	11,405,987
1987.....	10,218,526	1,821,743	43,002	47,213	12,130,484

Motor Vehicles Percentage of Distribution by Type

	Passenger Cars	Trucks	Buses	Truck Tractors	Total
1972.....	79.09	19.88	0.83	0.20	100.00
1973.....	80.30	18.74	0.76	0.20	100.00
1974.....	81.18	17.90	0.70	0.22	100.00
1975.....	82.03	17.08	0.67	0.22	100.00
1976.....	82.86	16.28	0.62	0.24	100.00
1977.....	83.49	15.69	0.57	0.25	100.00
1978.....	83.92	15.29	0.53	0.26	100.00
1979.....	84.18	15.05	0.51	0.26	100.00
1980.....	84.32	14.93	0.48	0.27	100.00
1981.....	84.42	14.84	0.46	0.28	100.00
1982.....	84.49	14.79	0.43	0.29	100.00
1983.....	84.45	14.82	0.43	0.30	100.00
1984.....	85.35	13.90	0.39	0.36	100.00
1985.....	85.20	14.05	0.38	0.36	100.00
1986.....	84.55	14.72	0.36	0.37	100.00
1987.....	84.24	15.02	0.35	0.39	100.00

DIRECCION GENERAL DE TRAFICO

SWEDEN - PRODUCTION 1946-1987

Motor Vehicles by Type

	Passenger Cars	TRUCKS Gasoline	TRUCKS Diesel	TRUCKS Total	Buses*	Total
1946.....	703	5,872	–	5,872	761	7,336
1947.....	2,545	5,442	–	5,442	1,300	9,287
1948.....	2,988	5,003	–	5,003	1,506	9,497
1949.....	5,341	4,371	–	4,371	1,357	11,069
1950.....	9,911	6,315	–	6,315	1,327	17,553
1951.....	13,078	8,240	–	8,240	1,632	22,950
1952.....	10,529	9,256	–	9,256	1,448	21,233
1953.....	19,176	3,416	5,586	9,002	1,249	29,427
1954.....	28,564	7,402	7,167	14,569	1,602	44,735
1955.....	33,140	8,080	7,297	15,377	1,782	50,299
1956.....	37,849	7,786	9,729	17,515	1,910	57,274
1957.....	52,367	8,382	8,957	17,339	1,948	71,654
1958.....	77,182	2,858	8,725	11,583	2,414	91,179
1959.....	96,975	2,339	11,377	13,716	1,703	112,394
1960.....	110,010	2,341	13,881	16,222	2,295	128,527
1961.....	111,619	1,893	16,007	17,900	2,236	131,755
1962.....	130,486	2,901	15,836	18,737	2,345	151,568
1963.....	147,134	2,612	15,926	18,538	2,178	167,850
1964.....	161,957	1,880	18,289	20,169	2,058	184,184
1965.....	181,755	1,756	20,039	21,795	2,167	205,717
1966.....	173,499	1,207	22,884	24,091	2,320	199,910
1967.....	193,976	1,183	17,024	18,207	2,377	214,560
1968.....	223,330	1,366	18,450	19,816	1,640	244,786
1969.....	242,887	1,288	25,277	26,565	1,988	271,440
1970.....	278,971	746	29,030	29,776	2,140	310,887
1971.....	287,398	227	27,259	27,486	2,411	317,295
1972.....	317,962	–	30,299	30,299	2,728	350,989
1973.....	341,503	–	33,648	33,648	2,891	378,042
1974.....	326,743	–	37,675	37,675	3,941	368,359
1975.....	318,350	2,287	42,767	45,054	5,349	368,753
1976.....	317,126	2,096	43,894	45,990	4,664	367,780
1977.....	246,603	1,988	45,200	47,188	4,330	298,121
1978.....	266,620	2,399	44,135	46,534	4,744	317,898
1979.....	315,365	1,848	50,269	52,117	6,163	373,645
1980.....	252,020	822	55,105	55,927	7,153	315,100
1981.....	276,008	–	49,132	49,132	6,286	331,426
1982.....	311,078	–	48,376	48,376	5,898	365,352
1983.....	362,527	–	46,981	46,981	5,014	414,522
1984.....	372,866	–	53,722	53,722	5,264	431,852
1985.....	400,748	–	54,186	54,186	6,138	461,072
1986.....	421,255	–	59,354	59,354	6,543	487,152
1987.....	431,777	–	62,660	62,660	7,385	501,822

* All buses diesel powered after 1953.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1987

Motor Vehicles by Type and Manufacturer

VOLVO

	Passenger Cars	Vans & Stationwagons	Trucks	Buses	Total
1946.........	703	[—— 5,822 ——]			6,525
1947.........	2,525	-	4,916	626	8,067
1948.........	2,930	-	4,063	862	7,855
1949.........	5,341	-	3,293	761	9,395
1950.........	8,482	-	5,151	893	14,526
1951.........	10,881	-	6,632	975	18,488
1952.........	8,236	-	6,700	852	15,788
1953.........	15,785	-	6,471	767	23,023
1954.........	23,445	-	11,629	904	35,978
1955.........	27,822	-	12,024	1,137	40,983
1956.........	31,260	-	14,193	1,302	46,755
1957.........	41,488	-	14,309	1,082	56,879
1958.........	53,360	-	15,448	1,323	70,131
1959.........	71,712	-	16,294	1,046	89,052
1960.........	72,378	-	18,560	1,196	92,134
1961.........	71,719	-	19,780	1,450	92,949
1962.........	79,933	-	22,124	1,354	103,411
1963.........	89,759	13,814	11,956	1,221	116,750
1964.........	96,159	17,628	12,798	1,021	127,606
1965.........	111,827	20,086	12,192	1,031	145,136
1966.........	108,129	23,024	13,141	968	145,262
1967.........	145,447	*	11,041	863	157,351
1968.........	170,746	*	11,642	806	183,194
1969.........	181,668	*	14,547	1,088	197,303
1970.........	204,991	*	16,279	1,118	222,388
1971.........	214,438	*	15,390	1,523	231,351
1972.........	233,965	*	16,992	1,456	252,413
1973.........	252,036	*	18,763	1,833	272,632
1974.........	234,189	*	21,080	2,211	257,480
1975.........	225,388	*	27,678	3,311	256,377
1976.........	221,199	*	27,101	2,757	251,057
1977.........	170,105	*	27,236	2,570	199,971
1978.........	194,104	*	27,530	2,414	224,048
1979.........	231,607	*	29,707	3,792	265,106
1980.........	186,266		30,986	4,419	221,671
1981.........	209,616	*	26,954	3,333	239,903
1982.........	227,521	*	30,196	3,166	260,883
1983.........	266,515	*	30,238	3,282	300,035
1984.........	270,848	*	31,622	3,220	305,690
1985.........	288,935	*	31,457	3,256	323,648
1986.........	294,854	*	33,839	3,285	331,978
1987.........	297,665	*	35,399	3,929	336,993

* Included with passenger cars.

BILINDUSTRIFORENINGEN

SWEDEN - PRODUCTION 1946-1987 (continued)

Motor Vehicles by Type and Manufacturer

	SAAB	SCANIA		
	Passenger Cars	Trucks	Buses	Total
1946......	–	582	452	1,034
1947......	–	576	667	1,243
1948......	–	913	668	1,581
1949......	–	1,060	549	1,609
1950......	1,246	1,349	486	3,081
1951......	2,179	1,618	597	4,394
1952......	2,298	2,517	597	5,412
1953......	3,424	2,560	502	6,486
1954......	5,138	2,932	685	8,755
1955......	5,620	3,181	601	9,402
1956......	6,320	3,443	620	10,383
1957......	9,847	3,354	883	14,084
1958......	13,968	3,639	1,058	18,665
1959......	17,836	4,281	723	22,840
1960......	26,066	5,208	1,121	32,395
1961......	33,040	6,410	762	40,212
1962......	35,890	6,399	877	43,166
1963......	40,374	6,810	1,032	48,216
1964......	43,493	7,491	972	51,956
1965......	48,517	9,319	1,081	58,917
1966......	37,009	10,016	1,436	48,461
1967......	45,325	7,820	1,426	54,571
1968......	52,551	8,069	834	61,454
1969......	61,711	11,298	900	73,909
1970......	73,982	12,751	1,022	87,755
1971......	72,960	11,869	888	85,717
1972......	83,997	13,307	1,272	98,576
1973......	89,467	14,865	1,058	105,410
1974......	92,554	16,596	1,730	110,880
1975......	90,962	17,376	2,038	110,376
1976......	95,927	18,889	1,907	116,723
1977......	76,498	19,892	1,760	98,150
1978......	72,516	19,004	2,330	93,850
1979......	83,758	22,410	2,371	108,539
1980......	65,754	24,941	2,734	93,409
1981......	66,392	22,254	2,953	91,599
1982......	83,556	18,180	2,732	104,468
1983......	96,012	16,743	1,732	114,487
1984......	102,018	22,100	2,044	126,162
1985......	111,813	22,729	2,882	137,424
1986......	126,401	25,515	3,258	155,174
1987......	134,112	27,261	3,456	164,829

The truck and bus figures for the years 1946-1961 refer to deliveries.

SAAB-SCANIA Scania Division

SWEDEN - EXPORTS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total	Total Exports to U.S.A.
1950..........	750	2,583	3,333	–
1951..........	1,558	3,478	5,036	–
1952..........	1,237	4,864	6,101	–
1953..........	1,411	3,371	4,782	–
1954..........	2,365	5,785	8,150	2
1955..........	3,039	7,858	10,897	28
1956..........	7,585	9,477	17,062	3,693
1957..........	18,765	9,321	28,086	12,166
1958..........	31,636	10,078	41,714	19,820
1959..........	45,009	9,808	54,817	26,120
1960..........	50,606	11,602	62,208	22,629
1961..........	47,446	13,755	61,201	12,850
1962..........	56,579	13,859	70,438	16,585
1963..........	67,739	12,535	80,274	20,810
1964..........	80,380	15,120	95,500	21,344
1965..........	84,187	13,789	97,976	27,210
1966..........	104,690	16,568	121,258	38,274
1967..........	124,136	15,178	139,314	49,329
1968..........	138,883	15,262	154,145	54,566
1969..........	141,775	17,780	159,555	45,043
1970..........	186,537	22,980	209,517	57,626
1971..........	212,487	22,251	234,738	69,957
1972..........	195,247	22,924	218,171	64,441
1973..........	183,155	24,939	208,094	58,552
1974..........	163,294	29,665	192,959	55,257
1975..........	163,442	31,818	195,260	54,095
1976..........	143,191	32,019	175,210	35,728
1977..........	131,381	30,405	161,786	40,052
1978..........	167,171	34,447	201,618	63,715
1979..........	187,554	39,452	227,006	66,047
1980..........	154,554	38,363	192,917	67,389
1981..........	166,292	36,019	202,311	71,041
1982..........	185,693	35,432	221,125	92,981
1983..........	207,769	29,374	237,143	105,492
1984..........	233,015	37,219	270,234	120,012
1985..........	222,100	35,686	257,786	113,184
1986..........	235,438	38,434	273,872	125,414
1987..........	216,512	29,078	245,590	121,726

NOTE: Excluding used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - EXPORTS 1987

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Buses	Total
Norway	8,339	2,627	10,966
Denmark	4,210	2,182	6,392
Faeroe Island	–	14	14
Iceland	688	78	766
Finland	5,306	2,665	7,971
U.S.S.R	241	9	250
Germany, East	32	34	66
Germany, West	11,360	596	11,956
Poland	45	108	153
The Netherlands	4,394	1,805	6,199
Belgium	4,447	1,104	5,551
United Kingdom	17,772	4,362	22,134
Ireland	233	188	421
France	4,694	2,297	6,991
Spain	1,221	2,944	4,165
Portugal	358	1,260	1,618
Italy	6,540	485	7,025
Switzerland	3,327	1,218	4,545
Austria	914	693	1,607
Czechoslovakia	–	2	2
Hungary	30	67	97
Yugoslavia	25	50	75
Turkey	–	57	57
Greece	64	97	161
East Timor	81	–	81
Bahrain	209	–	209
Qatar	91	–	91
United Arab Emirates	320	18	338
Oman	64	–	64
Cyprus	74	–	74
Syria	203	11	214
Lebanon	23	6	29
Israel	219	1,037	1,256
Jordan	53	71	124
Saudi Arabia	607	199	806
South Yemen	–	7	7
Kuwait	327	–	327
Pakistan	–	15	15
India	–	121	121
Thailand	–	70	70
Indonesia	–	48	48
China	–	50	50
Taiwan	1,670	528	2,198
Hong Kong	1,247	321	1,568
Japan	2,969	40	3,009
South Korea	52	6	58
Laos	–	13	13
Singapore	133	176	309
Canada	7,096	–	7,096
U.S.A.	121,467	259	121,726
Guatemala	34	–	34
Panama	43	–	43
Dominican Rep.	34	–	34
Jamaica	40	26	66
Puerto Rico	2,640	–	2,640
Antilles	29	–	29
Paraguay	76	–	76
Argentina	42	–	42
Chile	163	123	286
Bolivia	46	34	80
Peru	113	90	203
Ecuador	102	–	102
Australia	1,185	178	1,363
New Zealand	112	–	112
Egypt	32	51	83
Libya	32	–	32
Morocco	–	188	188
Tunisia	–	20	20
Nigeria	52	–	52
Angola	60	68	128
Zimbabwe	–	21	21
Mozambique	–	26	26
Tanzania	–	31	31
Kenya	47	13	60
Ethiopia	–	33	33
Cape Verde	–	16	16
Botswana	–	9	9
Zambia	–	52	52
Other Countries	423	161	584
TOTAL	216,512	29,078	245,590

OFFICIAL CUSTOMS STATISTICS

SWEDEN - IMPORTS 1950-1987

	Motor Vehicles by Type			Imported from U.S.A.		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
1950.....	47,814	4,646	52,460	608	503	1,111
1951.....	40,559	5,854	46,413	1,380	1,106	2,486
1952.....	32,886	6,375	39,261	725	448	1,173
1953.....	43,922	5,714	49,636	2,253	180	2,433
1954.....	85,472	5,587	91,059	2,589	297	2,886
1955.....	89,701	3,809	93,510	4,555	220	4,775
1956.....	91,256	3,748	95,004	2,825	228	3,053
1957.....	103,888	5,408	109,296	2,619	297	2,916
1958.....	119,118	6,259	125,377	1,892	267	2,159
1959.....	108,851	6,809	115,660	1,598	413	2,011
1960.....	113,079	6,686	119,765	3,558	376	3,934
1961.....	116,739	8,339	125,078	4,153	554	4,707
1962.....	126,141	7,893	134,034	4,431	311	4,742
1963.....	152,864	8,548	161,412	3,770	310	4,080
1964.....	170,463	9,797	180,260	5,477	297	5,774
1965.....	197,881	11,194	209,075	5,746	483	6,229
1966.....	136,608	9,864	146,472	3,760	310	4,070
1967.....	101,536	8,813	110,349	4,287	350	4,637
1968.....	123,268	8,654	131,922	1,628	178	1,806
1969.....	135,149	11,496	146,645	1,308	322	1,630
1970.....	120,350	8,639	128,989	1,090	280	1,370
1971.....	115,994	9,647	125,641	761	183	944
1972.....	146,240	8,905	155,145	535	223	758
1973.....	144,710	8,469	153,179	541	186	727
1974.....	174,796	10,328	185,124	682	396	1,078
1975.....	198,592	11,866	210,458	1,797	511	2,308
1976.....	232,805	13,983	246,788	1,529	758	2,287
1977.....	172,961	16,785	189,746	549	1,311	1,860
1978.....	128,002	12,519	140,521	198	1,002	1,200
1979.....	157,868	13,985	171,853	688	1,372	2,060
1980.....	138,891	16,198	155,089	581	1,414	1,995
1981.....	129,785	14,273	144,058	156	1,395	1,551
1982.....	158,487	14,997	173,484	85	1,059	1,144
1983.....	163,308	15,815	179,123	36	383	419
1984.....	173,338	16,266	189,604	22	174	196
1985.....	203,754	20,454	224,208	9	138	147
1986.....	206,440	21,945	228,385	122	288	410
1987.....	262,284	28,952	291,236	676	970	1,646

NOTE: Excludes used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - IMPORTS 1986-1987

Motor Vehicles by Country of Origin

	Passenger Cars		Trucks and Buses[1]		Tractors		TOTAL	
	1986	1987	1986	1987	1986	1987	1986	1987
Norway............	–	–	216	192	10	13	226	205
Denmark...........	76	66	97	169	129	118	302	353
Finland...........	20,234	19,618	689	587	1,446	1,456	22,369	21,661
U.S.S.R...........	786	2,895	–	–	188	65	974	2,960
Germany, West.....	79,124	98,040	5,331	5,669	1,156	1,088	85,611	104,797
Poland............	–	–	–	9	33	–	33	9
The Netherlands...	9,735	13,873	102	173	12	12	9,849	14,058
Belgium...........	17,221	19,945	2,717	3,144	10	46	19,948	23,135
United Kingdom....	69	222	982	1,013	889	1,276	1,940	2,511
France............	9,312	18,055	1,023	1,808	896	722	11,231	20,585
Spain.............	2,473	3,370	–	–	–	–	2,473	3,370
Italy.............	8,281	8,381	872	1,156	1,003	1,030	10,156	10,567
Switzerland.......	–	–	4	4	37	10	41	14
Austria...........	17	30	215	405	–	–	232	435
Czechoslovakia....	–	–	–	–	242	335	242	335
Hungary...........	–	–	12	16	–	–	12	16
Yugoslavia........	–	–	609	1,096	–	–	609	1,096
Japan.............	57,228	76,600	7,753	10,158	955	1,066	65,936	87,824
Canada............	29	329	716	2,129	–	–	745	2,458
U.S.A.............	122	676	288	970	1,296	1,194	1,706	2,840
Brazil............	1,500	–	97	101	–	–	1,597	101
Other Countries...	13	184	242	153	80	64	335	401
TOTAL.............	206,440	262,284	21,945	28,952	8,182	8,495	236,567	299,731

[1] Excludes knocked down vehicles for assembly.

BILINDUSTRIFORENINGEN

SWEDEN - NEW REGISTRATIONS 1984-1987

Passenger Cars by Country of Origin

Passenger Cars	Country	1984	1985	1986	1987
Alfa Romeo.....	ITALY	1,118	1,146	1,243	1,302
Audi...........	GERMANY W	6,899	11,417	10,900	14,319
Aston Martin...	ENGLAND	–	–	1	–
Bentley........	ENGLAND	1	3	2	6
BMW............	GERMANY W	4,266	4,429	4,503	5,739
Buick..........	USA	6	3	4	15
Cadillac.......	USA	5	2	1	3
Chevrolet......	USA	44	13	47	180
Chrysler.......	ENGLAND	–	1	–	–
Chrysler.......	FRANCE	–	–	2	–
Chrysler.......	USA	–	–	4	8
Citroen........	FRANCE	3,358	3,101	2,999	4,355
Daihatsu.......	JAPAN	1,049	1,498	1,596	1,706
Ferrari........	ITALY	7	16	19	25
Fiat...........	ITALY	4,707	3,918	4,687	5,777
Ford...........	GERMANY W	17,767	23,615	28,332	34,183
Ford...........	USA	–	2	8	42
Ford...........	SPAIN	–	60	9	72
Ford...........	BRAZIL	7,772	4,894	1,595	2
Honda..........	JAPAN	3,484	3,519	3,995	4,099
Isuzu..........	JAPAN	1	3	15	183
Jaguar.........	ENGLAND	40	35	34	110
Jensen.........	ENGLAND	–	1	–	–
Lada...........	USSR	1,111	1,221	1,734	2,643
Lamborghini....	ITALY	–	1	2	3
Lancia.........	ITALY	2,215	3,274	2,169	1,165
Lotus..........	ENGLAND	4	10	17	31
Mazda..........	JAPAN	10,926	12,018	12,707	13,879
Mercedes-Benz..	GERMANY W	6,270	10,271	7,906	7,949
Mitsubishi.....	JAPAN	1,814	2,485	2,346	3,616
Morgan.........	ENGLAND	–	–	7	6
Nissan/Datsun..	JAPAN	7,945	8,363	15,013	18,059
Oldsmobile.....	USA	3	4	2	4
Opel...........	GERMANY W	19,167	24,112	22,141	28,508
Opel...........	SPAIN	2,790	2,658	2,176	2,569
Peugeot........	FRANCE	3,744	3,873	4,503	6,637
Pontiac........	USA	7	8	8	68
Porsche........	GERMANY W	293	455	461	429
Renault........	FRANCE	2,537	2,683	3,484	5,072
Rolls-Royce....	ENGLAND	1	3	2	7
Rover..........	ENGLAND	–	3	2	9
Saab...........	ITALY	948	514	312	24
Saab...........	SWEDEN	28,662	26,838	29,278	30,178
Skoda..........	CZECHOSLOVAKIA	286	332	170	98
Subaru.........	JAPAN	620	1,552	1,497	1,772
Suzuki.........	JAPAN	9	611	1,123	2,428
Talbot.........	FRANCE	312	134	77	9
Toyota.........	JAPAN	8,719	12,305	18,080	22,779
Vaz............	USSR	535	365	55	2
Volkswagen.....	GERMANY W	19,179	20,123	20,146	23,381
Volvo..........	SWEDEN	52,106	60,407	54,851	59,275
Volvo..........	NETHERLANDS	10,389	10,728	9,779	13,217
Others.........		5	5	30	51
TOTAL..........		231,121	263,033	270,070	315,950

AB BILSTATISTIK

SWEDEN - NEW REGISTRATIONS 1981-1987

Passenger Cars Ranked According to Top 25 Models

	1986	1987		1986	1987
Volvo 700	36,865	42,640	Nissan Sunny	2,439	6,737
Saab 900	18,610	19,608	Toyota Camry	2,224	6,278
V.W. Golf/Jetta	15,608	18,299	Mazda 626	5,366	5,741
Volvo 200	17,986	16,835	Audi 80	3,592	5,222
Opel Kadett	11,518	15,318	Opel Ascona	5,207	5,220
Ford Sierra	10,638	12,942	Ford Scorpio	5,066	4,882
Ford Escort/Orion	10,938	12,206	Renault 5	3,363	4,873
Volvo 300	9,762	11,161	Mercedes 200-300 TE.	4,344	4,197
Saab 9000	7,355	9,313	Ford Fiesta	3,201	3,993
Toyota Corolla	6,872	8,624	Toyota Starlet	4,578	3,613
Audi 100	6,902	8,451	Mercedes 190	3,199	3,380
Mazda 323	7,033	7,869	Others	55,111	63,678
Opel Rekord/Omega	4,910	7,620			
Nissan Micra	7,383	7,450	TOTAL	270,070	315,950

Motor Vehicles by Type and Country of Origin

PASSENGER CARS	1981	1982	1983	1984	1985	1986	1987
Sweden	66,185	77,071	80,785	80,768	87,245	84,129	89,488
Germany, West	69,694	80,960	72,741	73,841	94,422	94,389	114,508
United Kingdom	65	27	23	47	56	67	176
France	8,674	7,963	8,943	9,951	9,791	11,065	16,073
Italy	5,012	5,223	7,288	8,995	8,871	8,432	8,301
Netherlands	9,078	10,440	9,591	10,389	10,728	9,779	13,217
Czechoslovakia	319	405	375	286	332	170	98
U.S.S.R.	3,092	2,948	2,244	1,646	1,586	1,789	2,645
U.S.A.	465	182	92	65	32	74	323
Japan	25,819	33,205	33,080	34,567	42,353	56,366	68,477
Other Countries	119	4	1,961	10,566	7,617	3,810	2,644
TOTAL	188,522	218,428	217,123	231,121	263,033	270,070	315,950
TRUCKS							
Sweden	4,048	3,321	3,515	3,637	4,239	3,754	4,817
Germany, West	5,815	6,498	5,410	6,177	6,607	7,146	8,097
United Kingdom	1,083	1,191	728	821	891	806	897
France	724	882	1,278	1,738	1,620	1,479	1,922
Italy	440	395	537	810	948	891	1,344
Netherlands	41	28	32	29	34	63	104
U.S.S.R.	2	2	–	–	–	–	–
U.S.A.	1,524	939	643	571	416	828	2,652
Japan	2,500	3,136	3,794	4,571	6,273	7,621	8,706
Other Countries	1,325	985	928	928	917	1,022	1,011
TOTAL	17,502	17,377	16,865	19,282	21,945	23,610	29,550
BUSES							
Sweden	868	987	861	765	698	885	556
Germany, West	364	332	329	225	258	301	343
United Kingdom	27	25	1	–	–	–	2
France	7	2	3	4	12	23	13
Italy	7	7	3	1	–	1	–
Netherlands	3	6	3	–	1	2	1
U.S.A.	3	–	–	–	–	–	4
Japan	–	–	1	–	–	–	–
Other Countries	32	25	28	25	19	19	30
TOTAL	1,311	1,384	1,229	1,020	988	1,031	949
TOTAL MOTOR VEHICLES	207,335	237,189	235,217	251,423	285,966	294,711	346,449

-AB BILSTATISTIK -

SWEDEN - REGISTRATIONS 1972-1987

New Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Total
NEW REGISTRATIONS				
1972.......	220,858	2,226	13,314	236,398
1973.......	225,722	2,220	14,416	242,358
1974.......	260,129	2,066	15,302	277,497
1975.......	285,328	1,148	15,533	302,009
1976.......	312,880	1,063	17,961	331,904
1977.......	241,374	1,235	16,624	261,233
1978.......	200,874	1,030	15,753	217,657
1979.......	215,325	1,060	15,823	232,208
1980.......	192,588	1,126	18,558	212,272
1981.......	188,522	1,311	17,502	207,335
1982.......	218,428	1,384	17,377	237,189
1983.......	217,123	1,229	16,865	235,217
1984.......	231,121	1,020	19,282	251,423
1985.......	263,033	988	21,945	285,966
1986.......	270,070	1,031	23,610	294,711
1987.......	315,950	949	29,550	346,449

Total Motor Vehicle Registrations by Type

	Passenger Cars	Buses	Trucks	Total
TOTAL REGISTRATIONS				
1972.......	2,443,282	15,359	145,317	2,603,958
1973.......	2,502,627	16,160	147,976	2,666,763
1974.......	2,638,885	16,482	153,798	2,809,165
1975.......	2,760,264	14,066	156,648	2,930,978
1976.......	2,881,311	13,209	165,183	3,059,703
1977.......	2,857,141	12,816	169,129	3,039,086
1978.......	2,856,178	12,687	172,774	3,041,639
1979.......	2,868,302	12,644	177,879	3,058,825
1980.......	2,882,956	12,796	181,571	3,077,323
1981.......	2,893,242	13,074	186,251	3,092,567
1982.......	2,935,988	13,277	193,461	3,142,726
1983.......	3,006,761	13,543	201,716	3,222,020
1984........	3,080,981	13,607	209,979	3,304,567
1985.......	3,151,195	13,684	217,778	3,382,637
1986.......	3,253,601	13,779	229,917	3,497,297
1987.......	3,366,570	13,846	245,730	3,626,146

AB BILSTATISTIK

SWEDEN - TOTAL REGISTRATIONS 1987

Motor Vehicles by Type and Manufacturer

PASSENGER CARS	Units
Autobianchi	1,814
Austin	3,685
Alfa Romeo	8,704
Audi	89,251
B.M.C	1,414
Buick	879
BMW	54,089
Citroen	30,151
Chevrolet	4,246
Chrysler	625
Daf	5,620
Dodge	999
D.K.W	242
Daihatsu	9,378
Datsun/Nissan	82,788
Fiat	72,340
Ford	313,110
Honda	39,032
Jaguar	1,169
Lancia	11,684
Leyland	1,030
Mercedes-Benz	122,616
M.G	845
Mitsubishi	14,279
Morris	826
Mazda	109,716
Oldsmobile	859
Opel	301,943
Peugeot	50,848
Plymouth	1,431
Pontiac	1,014
Porsche	3,498
Renault	59,842
Rover	781
Saab	456,315
Simca	11,674
Subaru	6,241
Sunbeam	481
Suzuki	4,048
Talbot	4,308
Toyota	119,451
Triumph	851
Vauxhall	3,258
Volvo	1,003,956
Volkswagen	324,996
Vaz	16,202
Others	14,842
TOTAL	3,386,570

TRUCKS	Units
Bedford	2,489
Chevrolet	8,210
Dodge	3,101
Datsun/Nissan	8,995
Fiat	2,795
Ford	23,538
Hanomag	1,949
International	1,089
Isuzu	3,819
Iveco	2,570
Jeep	913
K.V.D	110
Land-Rover	1,207
Mazda	10,059
Mercedes-Benz	17,048
Opel	3,360
Peugeot	3,530
Renault	5,046
Rover	1,482
Scania	28,769
Simca	1,160
Subaru	2,990
Talbot	869
Toyota	10,836
Volvo	41,649
Volkswagen	52,434
Willys	906
Others	6,805
TOTAL	245,730

BUSES	
Ford	323
Hanomag	11
Kassbohrer	378
Mercedes-Benz	2,065
Neoplan	297
Peugeot	21
Scania	3,655
Volvo	6,606
Volkswagen	212
Others	276
TOTAL	13,846

STATISTICS SWEDEN

SWITZERLAND - IMPORTS 1986-1987

Motor Vehicles by Country of Origin

	Passenger Cars		Commercial Vehicles		TOTAL	
	1986	1987	1986	1987	1986	1987
Germany, West.......	112,421	113,332	8,662	8,814	121,083	122,146
Austria.............	441	386	447	446	888	832
Belgium.............	14,336	16,561	1,814	1,978	16,150	18,539
Brazil..............	26	98	11	79	37	177
Canada..............	47	180	3	4	50	184
Spain...............	12,668	10,404	175	144	12,843	10,548
France..............	46,050	38,061	2,132	1,960	48,182	40,021
United Kingdom......	2,661	3,403	342	487	3,003	3,890
Italy...............	30,323	31,071	3,116	2,638	33,439	33,709
Japan...............	86,352	89,529	7,313	7,644	93,665	97,173
The Netherlands.....	1,442	1,732	183	195	1,625	1,927
Romania.............	2	–	–	–	2	–
Sweden..............	3,048	3,468	1,000	1,119	4,048	4,587
Czechoslovakia......	83	5	–	1	83	6
U.S.S.R.............	692	700	–	–	692	700
U.S.A...............	1,946	3,717	50	45	1,996	3,762
Yugoslavia..........	5	2	371	89	376	91
Other Countries.....	178	148	19	29	197	177
TOTAL...............	312,721	312,797	25,638	25,672	338,359	338,469

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1986-1987

Passenger Cars by Manufacturer

Manufacturer	1986	1987	% Total	Manufacturer	1986	1987	% Total
Opel	38,490	37,576	12.39	Lancia	4,681	4,970	1.64
V.W.	34,775	33,442	11.03	Suzuki	3,871	4,089	1.35
Toyota	24,555	26,588	8.77	Seat	3,350	3,580	1.18
Ford	24,385	21,294	7.02	Saab	1,817	2,050	0.68
Fiat	19,142	18,787	6.19	Rover/Land Rover	1,708	1,854	0.61
Renault	16,551	16,576	5.46	General Motors	647	1,685	0.56
Peugeot	17,311	15,241	5.02	Daihatsu	1,099	1,366	0.45
Subaru	12,190	14,309	4.72	Porsche	1,608	1,121	0.37
Nissan	11,490	13,674	4.51	Isuzu	817	802	0.26
Audi	12,941	12,973	4.28	Jaguar/Daimler	408	641	0.21
BMW	9,168	11,951	3.94	Jeep	190	516	0.17
Mitsubishi	8,391	11,101	3.66	Lada	298	482	0.16
Citroen	9,180	9,837	3.24	Ferrari	283	269	0.09
Mercedes-Benz	9,034	8,865	2.92	Mini/Austin/MG	542	243	0.08
Mazda	9,447	8,074	2.66	Other Makes	1,322	749	0.25
Honda	8,162	7,561	2.49				
Alfa Romeo	6,700	5,783	1.91				
Volvo	5,617	5,247	1.73	TOTAL	300,170	303,302	100.00

Motor Vehicles by Country of Origin

	Passenger Cars		Buses		Commercial Vehicles		Total	
	1986	1987	1986	1987	1986	1987	1986	1987
Germany	130,349	127,184	508	566	8,834	9,540	139,691	137,290
Austria	114	122	–	1	193	188	307	311
Brazil	55	–	–	–	–	–	55	–
Spain	3,351	3,582	–	–	–	–	3,351	3,582
France	43,229	41,668	138	122	2,297	2,436	45,664	44,226
United Kingdom	2,788	2,990	–	–	67	169	2,855	3,159
Italy	31,377	30,149	21	21	2,370	2,270	33,768	32,440
Japan	80,025	87,430	92	122	7,512	8,090	87,629	95,642
The Netherlands	12	9	7	5	162	134	181	148
Romania	–	–	–	–	–	71	–	71
Sweden	7,434	7,297	75	53	1,110	1,220	8,619	8,570
Switzerland	124	41	20	44	146	135	290	220
Czechoslovakia	111	51	–	–	–	–	111	51
U.S.S.R.	298	485	–	–	–	–	298	485
U.S.A.	888	2,282	3	7	13	11	904	2,300
Other Countries	15	12	8	11	2	9	25	32
TOTAL	300,170	303,302	872	952	22,706	24,273	323,748	328,527

BUREAU FEDERAL DE STATISTIQUE

SWITZERLAND - NEW REGISTRATIONS 1986-1987

Commercial Vehicles by Manufacturer and Weight Groups

Manufacturer	1986	1987	% of Total
Light Trucks 0-3,500 kgs.			
Toyota..........	3,935	4,366	21.31
V.W.............	3,835	4,058	19.80
Ford............	1,752	2,041	9.96
Mercedes-Benz...	1,369	1,358	6.63
Renault.........	1,141	1,248	6.09
Mitsubishi......	1,111	1,226	5.98
Fiat............	1,231	1,123	5.48
Mazda...........	817	1,036	5.06
Iveco...........	895	872	4.26
Nissan..........	918	798	3.89
Peugeot.........	649	688	3.36
Isuzu...........	383	456	2.23
Citroen.........	429	423	2.06
Opel............	93	198	0.97
Land Rover......	38	158	0.77
Honda...........	94	85	0.41
Aro.............	-	71	0.35
Daihatsu........	148	56	0.27
Piaggio.........	21	56	0.27
Suzuki..........	90	44	0.21
Puch............	43	43	0.21
Ladog...........	10	10	0.05
Unimog..........	18	10	0.05
Other Makes.....	73	68	0.38
Total..........	19,093	20,492	100.00
3,501-10,000 kgs.			
Mercedes-Benz...	90	106	26.70
Unimog..........	59	60	15.11
Volvo...........	36	41	10.33
Iveco...........	31	23	5.79
Mitsubishi........	8	19	4.79
V.W-M.A.N.......	22	19	4.79
Boschung........	-	17	4.28
3,501-10,000 kgs. (con't)			
Delphi..........	4	17	4.28
Bucher..........	16	16	4.03
Reform...........	7	14	3.53
A.E.B.I.........	16	11	2.77
V. Meili........	12	10	2.52
Spykstaal.......	12	10	2.52
Renault.........	8	7	1.76
Other Makes.....	35	27	6.80
Total..........	356	397	100.00
10,001-16,000 kgs.			
Mercedes-Benz...	824	790	34.08
Volvo...........	438	482	20.79
Scania..........	383	366	15.79
M.A.N...........	204	216	9.32
Iveco...........	163	164	7.07
Steyr...........	90	95	4.10
D.A.F...........	105	80	3.45
Renault.........	42	53	2.29
Mowag...........	33	34	1.47
Terberg.........	9	13	0.56
Other Makes.....	54	25	1.08
Total..........	2,325	2,318	100.00
16,001 kgs. & over			
Mercedes-Benz...	349	432	40.52
Scania..........	166	186	17.45
M.A.N...........	146	159	14.92
Volvo...........	107	145	13.60
Iveco...........	47	64	6.00
Steyr...........	53	33	3.10
D.A.F...........	23	28	2.63
Renault.........	22	10	0.94
Other Makes.....	19	9	0.84
Total..........	932	1,066	100.00

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1986-1987

Passenger Cars Ranked According to Top 30 Models

	1987	1986
Volkswagen Golf....	20,837	20,568
GM/Opel/Kadett.....	14,934	15,689
BMW 3 Series........	8,419	6,621
Toyota Carolla.....	8,281	7,610
GM/Opel Omega.......	8,147	503
Fiat Uno...........	8,098	8,455
GM/Opel Ascona.....	7,679	9,133
Ford Sierra........	7,537	8,521
Peugeot 205........	7,256	9,113
Subaru Leone.......	6,755	7,334
Audi 80/90.........	6,585	5,443
Subaru Justy.......	6,441	3,628
Ford Escort........	6,386	8,133
GM/Opel Corsa......	5,946	7,483
Mercedes W123/W124.	5,402	3,562
Volkswagen Passat..	5,374	5,678
Mazda 323..........	5,162	5,082
Nissan Sunny.......	5,160	2,155
Citroen BX.........	4,982	5,462
Fiat Panda.........	4,923	3,816
Audi 100/200.......	4,919	5,344
Renault R5.........	4,779	5,833
Toyota Camry.......	4,461	1,837
Mitsubishi Colt....	4,077	2,959
Peugeot 309........	3,847	3,437
Toyota Starlet.....	3,798	4,506
Toyota Tercel......	3,642	3,805
Renault R21........	3,516	757
Mercedes 190.......	3,408	3,276
Honda Civic........	3,156	3,837

Passenger Cars by Manufacturer

	1986	1987
AMAG...............	49,324	47,542
V.W................	34,775	33,442
Audi...............	12,941	12,979
Porsche............	1,608	1,121
GENERAL MOTORS.....	39,954	40,063
Opel...............	38,490	37,576
G.M.-U.S.A.........	647	1,685
Isuzu..............	817	802
FIAT AUTO..........	24,061	23,813
Bertone............	212	55
Fiat Italy.........	19,142	18,787
Lancia.............	4,681	4,970
Pininfarina........	26	4
FORD MOTOR CO......	24,393	21,294
Ford Germany.......	24,330	21,241
Ford-U.S.A.........	8	53
Ford-U.K...........	55	-
STREAG.............	14,889	17,066
Rover/Land Rover...	1,708	1,854
Austin.............	350	173
Jaguar/Daimler.....	408	641
M.G................	192	70
Chrysler-U.S.A.....	41	19
Subaru.............	12,190	14,309
PEUGEOT-TALBOT.....	17,498	15,253
Peugeot............	17,311	15,241
Talbot France......	187	12
NISSAN MOTOR.......	11,494	13,674

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

TURKEY - PRODUCTION 1987

Motor Vehicles by Type and Manufacturer

	Passenger Cars	Pickups	Trucks		Road Tractors	Mini-Buses	Midi-Buses	Buses	Total
			Light	Medium					
Anadolu Otomotiv..	–	–	1,955	–	–	–	194	–	2,149
B.M.C.............	–	1,840	–	2,067	–	277	–	–	4,184
Chrysler..........	–	1,794	147	3,498	–	–	–	–	5,439
Karsan............	–	537	–	–	–	2,091	–	–	2,628
M.A.N.............	–	–	–	330	101	–	–	232	663
Otokar............	–	134	–	–	–	1,191	87	72	1,484
Otomarsan.........	–	–	256	202	–	–	–	831	1,289
Otosan............	10,332	2,246	–	2,080	–	4,356	–	–	19,014
Otoyol............	–	996	2,814	1	58	–	1,153	–	5,022
Oyak Renault......	43,057	–	–	–	–	–	–	–	43,057
T.O.E.............	–	33	–	36	–	111	–	2	182
Tofas.............	53,796	–	–	–	–	–	–	–	53,796
TOTAL.............	107,185	7,580	5,172	8,214	159	8,026	1,434	1,137	138,907

AUTOMOTIVE MANUFACTURERS ASSOCIATION

TURKEY - PRODUCTION 1982-1987

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1982	1983	1984	1985	1986	1987
ANADOLU OTOMOTIV						
Pickup Skoda 1202..........	608	–	–	–	–	–
Pickup Skoda 1203..........	231	1,342	1,100	673	268	–
Trucks Isuzu KS 22.........	–	–	664	1,343	–	–
Trucks Isuzu NPR...........	–	–	–	140	1,260	1,955
Midibus MC 24..............	–	–	–	–	–	39
Midibus MD 26..............	–	–	–	–	–	155
Total......................	839	1,342	1,764	2,156	1,528	2,149
B.M.C.						
Trucks 1340 G..............	–	843	729	660	403	180
Trucks L 140...............	1,288	778	702	289	60	8
Trucks L 1340..............	628	20	–	–	–	–
Trucks Yavuz 1850..........	–	–	316	442	397	54
Trucks Yavuz 2200..........	–	–	219	875	574	352
Trucks Fatih 162-22........	–	–	–	–	297	824
Trucks Fatih 130-14........	–	–	–	–	69	121
Trucks Fatih 130-19........	–	–	–	–	164	57
Pickup L 30................	972	912	1,370	1,321	1,319	1,840
Farm Tractor L 184.........	680	282	641	463	254	471
Minibus L 30...............	554	758	850	512	307	277
Total......................	4,122	3,593	4,827	4,562	3,844	4,184
BURTRAK						
Farm Tractor SD 4000 A.....	2,050	2,850	160	273	–	–
Farm Tractor SD 4000A Super	–	–	2,212	–	–	–
Farm Tractor SD 4000AO.....	62	273	595	111	–	–
Farm Tractor Mini Bora.....	–	–	401	–	–	–
Total......................	2,112	3,123	3,368	384	–	–
CHRYSLER						
Trucks PD 400..............	–	–	1	166	100	147
Trucks PD 600 AS...........	2,133	3,370	3,721	3,632	10	11
Trucks D 200 AS............	118	–	–	–	–	–
Trucks D 200 A.............	–	–	–	–	–	–
Trucks PD 350..............	120	188	131	–	–	–
Trucks PD 700..............	–	–	–	942	1,787	1,266
Trucks PD 800..............	–	–	–	–	1,854	39
Trucks PD 900..............	–	–	–	–	15	2,182
Pickup D 100...............	240	312	345	191	198	106
Pickup D 200...............	–	5	–	–	–	–
Pickup W 100...............	709	735	872	383	327	76
Pickup PW 150..............	–	–	–	–	13	208
Pickup PD 250..............	72	955	1,104	1,341	1,491	1,404
Pickup PD 200 A............	125	–	–	–	–	–
Total......................	3,517	5,565	6,174	6,635	5,795	5,439
CUMITAS						
Farm Tractor JD 1040.......	199	25	–	–	–	–
Farm Tractor JD 2040.......	1,140	4,164	956	661	327	113
Total......................	1,339	4,189	956	661	327	113
GENOTO						
Trucks SHG.................	1,120	1,300	1,320	1,013	195	–
Trucks MSLR................	360	320	300	2	2	–
Trucks SHG-6500............	–	–	–	201	100	–
Trucks Turbo SHG-6500......	–	–	–	2	–	–
Pickup SHG-3500............	–	–	–	60	6	–
Total......................	1,480	1,620	1,620	1,278	303	–
HEMA FARM TRACTOR						
Farm Tractor Ford 6610.....	–	750	1,730	1,527	510	–
Farm Tractor Ford 3600.....	2,000	917	–	–	–	–
Farm Tractor Ford 3610.....	–	1,688	2,305	989	–	12
Farm Tractor Ford 3610 S...	–	–	–	84	165	–
Total......................	2,000	3,355	4,035	2,600	675	12
ILTOR						
Farm Tractor...............	350	386	449	442	401	450
Farm Tractor Gol 230.......	251	440	516	306	159	81
Total......................	601	826	965	748	560	531

TURKEY - PRODUCTION 1982-1987 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1982	1983	1984	1985	1986	1987
KARSAN						
Midibus J9	–	–	1,043	659	–	–
Minibus J9 (10+1)	572	1,365	430	1,010	–	–
Minibus J9 (14+1)	–	–	–	–	1,844	2,091
Minibus J9 Furgon	–	–	209	289	71	–
Minibus J9 Ambulance	–	–	78	91	109	155
Pickup J9	–	–	86	103	201	382
Total	572	1,365	1,846	2,152	2,025	2,628
M.A.N.						
Road Tractor 16190 HS	–	45	–	1	–	–
Road Tractor 26281 DFS	–	428	696	516	175	79
Trucks 16210 FA	–	–	–	–	–	76
Trucks 26240 DF	–	–	–	–	–	6
Trucks 20190 HN	1,275	–	–	–	–	–
Road Tractor 26280 DFS	361	49	–	–	–	–
Buses 445 HO	64	–	–	–	–	–
Buses SL 200	1	307	272	232	192	94
Buses SR 240	1	100	237	139	275	37
Buses 590 HO	176	76	–	–	–	–
Trucks 22190 HN	–	966	1,148	349	–	–
Trucks 16190 H	–	131	–	80	–	–
Trucks 19281 F	–	–	–	–	5	–
Trucks 19210 H	–	–	–	5	26	–
Trucks 26210 FN	–	–	–	130	133	38
Trucks 19210 F	–	–	–	17	269	37
Trucks 26210 HN	–	–	–	147	57	3
Trucks 26281 DFS	–	–	–	–	221	117
Trucks 26210 DF	–	–	–	–	17	18
Trucks 19240 F	–	–	–	–	2	37
Road Tractor 16281 FS	–	–	–	58	–	–
Road Tractor 19210 FS	–	–	–	1	7	–
Road Tractor 19210 HS	–	–	–	1	–	–
Road Tractor 19281 FS	–	–	–	–	29	22
Buses SG 220	–	–	–	–	129	101
Total	1,878	2,100	2,353	1,657	1,537	663
OTOKAR						
Midibus M 80 E5	42	138	213	194	63	20
Midibus M 80 E5 Z	–	–	24	13	15	18
Midibus M120 E6	–	1	55	68	58	49
Midibus M80 S 4,5	738	724	723	937	863	1,163
Minibus M80 S 4,5 P	–	–	253	20	60	28
Pickup M 80 P 15	7	5	–	–	1	71
Land Rover	–	–	–	–	–	63
Buses E 113	10	–	–	3	–	–
Buses 131.11.8	–	–	–	–	97	72
Total	797	868	1,268	1,235	1,157	1,484
OTOMARSAN						
Buses 0302-13 Ruh S	–	134	500	674	719	387
Buses 01 0302 12 Ruh	1,199	931	400	376	228	12
Buses 01 0303 15 Ruh						243
Buses 02 0302 12 Rst	231	389	322	179	168	189
Buses 06 0302 10 Rst	21	28	35	32	7	–
Midibus 0309	54	135	154	–	–	–
Trucks 19-22	–	–	–	–	11	–
Trucks 26-22	–	–	–	–	63	202
Trucks 14-14	–	–	–	–	4	–
Trucks Unimog	–	–	–	–	7	–
Trucks Arazi Dingilli	–	–	–	–	7	256
Total	1,505	1,615	1,411	1,261	1,212	1,289
OTOSAN						
Trucks Cargo	–	985	2,929	3,601	2,328	2,080
Trucks D 1210	4,336	3,362	–	–	–	–
Minibus Transit	2,596	3,759	5,048	4,728	4,344	4,356
Pickup Transit	493	463	763	927	1,143	1,036
Pickup 500	1,327	2,093	1,302	1,002	550	1,210
Pass. Car Anadol	407	301	53	–	–	–
Pass. Car Taurus 1.6 GL	–	–	–	1,014	6,973	9,359
Pass. Car Taunus 2.0 GL	–	–	–	–	–	973
Total	9,159	10,963	10,095	11,272	15,338	19,014

TURKEY - PRODUCTION 1982-1987 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1982	1983	1984	1985	1986	1987
OTOYOL						
Road Tractor F 697	255	268	256	174	145	33
Road Tractor F 169 NT	292	254	179	62	5	25
Road Tractor F 130 NT	28	–	–	–	–	–
Road Tractor 190 NT	–	–	–	–	20	–
Road Tractor 260N	–	–	–	–	–	1
Trucks F 50 NC	2,314	3,607	3,874	3,005	2,616	2,814
Pickup F 35 NC	–	–	50	1,527	906	996
Midibus F 50 NM	491	1,109	1,261	1,259	371	220
Midibus M 23	–	–	–	–	708	663
Midibus M 24	–	–	–	–	160	270
Total	3,380	5,238	5,620	6,027	4,931	5,022
OYAK-RENAULT						
Pass. Car 12 TL	1,002	1,200	1,400	1,100	–	–
Pass. Car 12 TS	7,049	7,925	8,127	–	–	–
Pass. Car 12 SW-TSW	7,489	9,063	11,568	8,193	11,277	13,914
Pass. Car 12 GTS	–	3,368	3,072	–	–	–
Pass. Car 12 TX	–	–	1,931	7,644	10,824	14,442
Pass. Car R9 GTL	–	–	–	12,203	7,616	1,500
Pass. Car R9 GTD	–	–	–	50	3,226	853
Pass. Car R 9 GTC	–	–	–	–	–	4,926
Pass. Car R 9 GTE	–	–	–	–	–	5,500
Pass. Car R 9 BVA	–	–	–	–	–	478
Pass.Car R 11 GTs	–	–	–	–	–	1,444
Total	15,540	21,556	26,098	29,190	32,943	43,057
T.O.E.						
Minibus	390	106	156	190	100	111
Trucks 1830 S (4x2)	45	249	232	272	63	–
Trucks 1830 S (6x2)	444	107	–	–	40	–
Trucks 1830 SCO (6x2)	12	83	–	30	15	–
Trucks 1830 S (6x4)	2	1	–	–	–	–
Trucks 1860	–	–	–	–	20	14
Trucks 1860 CO	–	–	–	–	–	22
Buses	–	–	–	–	–	2
Pickup D 1230	207	164	101	25	3	–
Pickup 4x4	–	–	–	–	36	33
Farm Tractor 624-654	515	530	87	20	–	–
Farm Tractor 444	460	73	34	24	1	–
Total	2,075	1,313	610	561	278	182
TOFAS						
Pass. Car 131 Sahin 1300	1,488	–	–	–	–	–
Pass. Car 131 Sahin 1600	5,812	10,218	14,990	12,962	17,441	20,552
Pass. Car 131 Kartal	1,712	3,567	4,328	6,816	8,945	11,626
Pass. Car 131 Dogan	6,238	6,694	7,581	9,279	14,081	20,382
Pass. Car Serce	–	173	1,784	1,092	1,649	1,236
Total	15,240	20,652	28,683	30,149	42,116	53,796
TURK TRACTOR						
Farm Tractor 480	8,483	9,090	10,206	7,173	2,705	–
Farm Tractor 480 S	2,013	3,312	4,212	3,191	382	–
Farm Tractor 640	5,521	6,198	3,817	2,655	278	–
Farm Tractor 55-46	–	–	–	–	3,489	5,477
Farm Tractor 54 C	–	–	–	–	498	2,997
Farm Tractor 65-46	–	–	–	–	1,886	3,214
Farm Tractor 65-46 DT	–	–	–	–	142	314
Total	16,017	18,600	18,235	13,019	9,390	12,002
T.Z.D.K.						
Farm Tractor Steyr 768	3,950	4,701	1,849	–	–	–
Farm Tractor Basak 12	530	600	375	200	50	–
Farm Tractor Basak 17	–	–	–	–	–	19
Farm Tractor Steyr 8073	–	–	2,333	4,167	2,940	3,281
Farm Tractor Steyr 8053	–	–	–	–	484	1,016
Farm Tractor Steyr 8033	–	–	–	–	394	406
Farm Tractor Steyr 8043	–	–	–	–	6	42
Total	4,480	5,301	4,557	4,367	3,874	4,764
UZEL						
Farm Tractor MF 240	–	600	9,320	9,016	–	8,472
Farm Tractor MF 135	4,752	3,792	4,584	6,528	–	–
Farm Tractor MF 275	1,920	–	–	–	–	–
Farm Tractor MF 285	840	1,128	–	–	3,804	4,620
Farm Tractor MF 240S	–	–	–	–	7,968	–
Farm Tractor MF 265	–	–	–	–	1,200	5,472
Total	7,512	5,520	13,904	15,544	12,972	18,564
TOTAL	94,173	118,702	136,387	135,458	140,975	174,893

AUTOMOTIVE MANUFACTURERS ASSOCIATION

TURKEY - TOTAL REGISTRATIONS 1963-1987

Motor Vehicles by Type and Manufacturer

	Passenger Cars	Small Trucks	Trucks	Minibus	Buses	Total
1963......	72,034	30,739	49,956	7,543	11,726	171,998
1964......	79,449	28,658	46,721	9,196	11,216	175,240
1965......	87,584	29,804	49,317	10,476	11,693	188,874
1966......	91,469	31,462	47,931	10,913	12,041	193,816
1967......	112,367	39,927	56,889	16,008	13,332	238,523
1968......	125,375	43,441	62,616	18,967	13,948	264,347
1969......	137,345	48,655	69,478	20,540	15,529	291,547
1970......	137,771	52,152	70,730	20,916	15,980	297,549
1971......	153,676	57,011	73,433	22,380	17,140	323,640
1972......	187,272	62,796	78,920	25,559	18,504	373,051
1973......	240,360	71,043	86,780	30,055	20,011	448,249
1974......	313,160	81,025	95,309	34,122	21,404	545,020
1975......	403,546	98,579	108,381	40,623	23,763	674,892
1976......	488,894	116,861	122,176	46,066	25,388	799,385
1977......	560,424	134,213	138,093	51,999	27,096	911,825
1978......	624,438	144,695	146,551	56,836	28,559	1,001,079
1979......	688,687	155,278	157,095	61,596	30,634	1,093,290
1980......	742,252	165,821	164,893	64,707	32,783	1,170,456
1981......	776,432	172,269	172,372	66,514	33,839	1,221,426
1982......	811,465	178,762	180,772	69,598	35,432	1,276,029
1983......	856,350	186,427	190,277	73,585	38,478	1,345,117
1984......	919,577	198,106	197,721	80,697	43,638	1,439,739
1985......	983,444	212,505	205,496	81,951	47,119	1,530,515
1986......	1,087,234	224,755	217,111	97,917	50,798	1,677,815
1987*.....	1,193,021	233,480	225,872	106,314	53,554	1,812,241

* Data is provisional.

STATE STATISTICAL INSTITUTE

UNITED KINGDOM - PRODUCTION 1946-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946........	219,162	130,967	9,505	359,634
1947........	287,000	141,547	12,737	441,284
1948........	334,815	160,225	12,568	507,608
1949........	412,290	201,842	14,064	628,196
1950........	522,515	249,810	11,347	783,672
1951........	475,919	246,927	11,037	733,883
1952........	448,000	232,925	8,733	689,658
1953........	594,808	232,309	7,158	834,275
1954........	769,165	260,633	8,081	1,037,879
1955........	897,560	329,851	9,657	1,237,068
1956........	707,594	286,450	10,500	1,004,544
1957........	860,842	275,348	12,905	1,149,095
1958........	1,051,551	297,785	15,071	1,364,407
1959........	1,189,943	353,105	17,379	1,560,427
1960........	1,352,728	438,924	19,048	1,810,700
1961........	1,003,967	443,117	17,050	1,464,134
1962........	1,249,426	408,514	16,590	1,674,530
1963........	1,607,939	385,717	18,064	2,011,720
1964........	1,867,640	446,255	18,481	2,332,376
1965........	1,722,045	437,242	17,974	2,177,261
1966........	1,603,679	414,444	24,231	2,042,354
1967........	1,552,013	366,882	18,224	1,937,119
1968........	1,815,936	390,649	18,537	2,225,122
1969........	1,717,073	442,398	23,322	2,182,793
1970........	1,640,966	434,298	23,234	2,098,498
1971........	1,741,940	429,688	26,518	2,198,146
1972........	1,921,311	377,956	30,163	2,329,430
1973........	1,747,318	386,189	30,436	2,163,941
1974........	1,534,119	368,899	33,667	1,936,685
1975........	1,267,695	345,061	35,643	1,648,399
1976........	1,333,449	338,881	33,176	1,705,506
1977........	1,327,820	358,787	27,633	1,714,240
1978........	1,222,949	361,476	23,042	1,607,467
1979........	1,070,452	382,529	25,531	1,478,512
1980........	923,744	367,598	21,572	1,312,914
1981........	954,650	217,111	12,444	1,184,205
1982........	887,679	255,691	13,107	1,156,477
1983........	1,044,597	228,898	15,616	1,289,111
1984........	908,906	208,326	16,499	1,133,731
1985........	1,047,973	249,946	16,027	1,313,946
1986........	1,018,962	216,345	12,340	1,247,647
1987........	1,142,683	232,732	13,996	1,389,411

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - PRODUCTION 1979-1985

Passenger Cars by Manufacturer

	1985	1984	1983	1982	1981	1980	1979
Rover Group							
Austin Rover	450,892	371,427	433,183	369,839	*	*	*
Range Rover	14,212	11,897	12,181	13,235	*	*	*
Total Rover Group	465,104	383,324	445,364	383,074	413,440	395,820	503,787
Ford	317,889	273,767	319,874	306,635	342,171	342,767	398,894
Vauxhall	152,587	117,114	126,524	112,669	69,932	55,002	58,785
Talbot	87,086	95,122	120,503	56,235	117,439	125,314	102,977
Carbodies	1,813	1,821	2,171	1,864	–	–	–
Jaguar/Daimler	38,378	33,342	27,977	22,042	*	*	*
Lotus	813	837	642	572	345	384	1,031
Reliant	738	135	105	87	89	582	876
Rolls Royce	2,586	2,201	1,568	2,489	3,087	3,108	3,343
TVR	472	397	291	121	164	144	308
De Lorean	–	–	–	1,333	7,409	–	–
Other	725	1,046	778	558	574	623	691
TOTAL	1,047,973	908,906	1,044,597	887,879	954,650	923,744	1,070,452

Commercial Vehicles by Manufacturer

	1985	1984	1983	1982	1981	1980	1979
Rover Group							
Austin Rover	25,028	18,039	25,147	20,995	14,802	31,908	31,866
Land Rover	31,046	25,604	30,093	39,903	41,060	51,378	40,207
Freight Rover	18,879	16,843	18,152	13,767	10,594	23,393	22,396
Leyland Vehicles	15,491	12,032	12,810	14,260	16,852	22,953	30,187
Total Rover Group	90,444	72,518	86,202	88,925	83,308	129,632	124,656
Ford	101,407	94,211	96,843	115,637	85,324	138,373	167,248
Vauxhall	63,473	47,007	51,478	51,733	48,311	96,424	87,650
Renault Vehicles Industries	5,022	4,770	4,707	6,395	8,457	16,334	17,597
Reliant	52	178	214	3	–	18	4
Hestair Dennis	870	978	788	746	835	721	585
E.R.F.	1,950	1,876	1,536	1,736	N.A.	1,811 #	3,158
Foden	472	709	630	746	613	1,340	1,675
Seddon Atkinson	1,887	1,845	1,264	1,821	1,353	2,943	4,716
MCW	435	494	402	375	641	618	380
Other	181	239	450	681	713	956	771
TOTAL	265,973	224,825	244,514	288,798	229,555	387,359	408,440

* Included in Total Rover Group.

# 9 months data.

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - PRODUCTION 1986-1987

Motor Vehicles by Type and Manufacturer

Manufacturer	Cars (Including Taxis & Estate Cars) 1987	Cars (Including Taxis & Estate Cars) 1986	Commercial (Including Buses & Coaches) 1987	Commercial (Including Buses & Coaches) 1986
Austin Rover	450,726	389,968	16,813	18,219
Range Rover/Land Rover Group..	20,778	14,486	19,933	39,321
Leyland Vehicles..............	–	–	–	10,996
Total Rover Group..............	471,504	404,454	36,746	68,536
Peugeot/Talbot..................	45,549	58,426	–	–
Ford............................	386,698	346,287	101,237	93,805
Iveco Ford......................	–	–	14,805	5,802
Vauxhall/Bedford................	183,857	161,857	46,595	51,201
Jarguar/Daimler.................	47,960	41,437	–	–
Carbodies.......................	2,128	2,231	–	–
Lotus...........................	798	704	–	–
Reliant.........................	225	269	8	22
Rolls Royce.....................	2,570	2,531	–	–
T.V.R...........................	550	521	–	–
Dennis Specialist Vehicles......	–	–	409	329
Dennis Eagle....................	–	–	396	348
Hestair Duple...................	–	–	28	6
E.R.F...........................	–	–	2,983	1,911
Foden...........................	–	–	829	533
Renault Vehicle Industries......	–	–	5,104	4,133
Seddon Atkinson.................	–	–	1,861	1,626
M.C.W...........................	302	–	664	278
Aston Martin....................	222	184	–	–
Panther.........................	209	237	–	–
Leyland Bus.....................	–	–	862	–
Leyland Daf.....................	–	–	32,264	–
A.W.D...........................	–	–	1,821	–
Others..........................	413	401	115	155
TOTAL...........................	1,142,985	1,019,519	246,727	228,685

Percent Breakdown of Export Production

	Built Up		Countable KD Set	
	Cars	CV's	Cars	CV's
1st Quarter ended March 1987	98	77	2	23
2nd Quarter ended June 1987	94	79	6	21
3rd Quarter ended September 1987	99	78	1	22
4th Quarter ended December 1987	99	64	1	36
Year ended 1983	56	50	44	50
Year ended 1984	58	58	42	42
Year ended 1985	73	60	27	40
Year ended 1986	94	70	6	30
Year ended 1987	97	74	2	25

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - PRODUCTION 1987

Motor Vehicles by Cylinder Capacity and Weight Groups

	Exports	Domestic	TOTAL
CARS (Incl. Taxis and Estate Cars)			
Exc. - c.c. not exc. 1,000 c.c....	45,801	107,413	153,214
Exc. 1,000 c.c. not exc. 1,600 c.c...	76,956	641,090	718,046
Exc. 1,600 c.c. not exc. 2,800 c.c...	53,841	151,226	205,067
Exc. 2,800 c.c......................	49,599	16,757	66,356
TOTAL CARS.........................	226,197	916,486	1,142,683
(Estate Cars included in above totals	(17,649)	(52,692)	(70,341)
LIGHT COMMERCIAL VEHICLES			
Mini buses (8-15 seats).............	5,935	5,883	11,818
OTHER LIGHT VANS AND 4X4 VEHICLES			
Exc. - not exc. 1.8 tons...........	13,558	66,903	80,461
Exc. 1.8 not exc. 2.5 tons...........	23,311	42,119	65,430
Exc. 2.5 not exc. 3.5 tons...........	7,964	35,003	42,967
TOTAL..............................	50,768	149,908	200,676
TRUCKS			
2 Axle Rigid, Gross Vehicle Weight			
Exc. 3.5 not exc. 6.0 tons.........	34	1,791	1,825
Exc. 6.0 not exc. 7.5 tons.........	2,239	11,633	13,872
Exc. 7.5 not exc. 10.0 tons.........	2,526	2,668	5,194
Exc. 10.0 not exc. 13.0 tons.........	2,281	2,763	5,044
Exc. 13.0 not exc. 16.26 tons........	1,033	7,312	8,345
Exc. 16.26 tons.....................	152	264	416
3 Axle Rigid........................	275	2,014	2,289
4 Axle Rigid........................	50	1,496	1,546
TOTAL VANS & RIGID TRUCKS...........	59,358	179,849	239,207
Motive Units for Articulated Vehicles G.V.W.			
Exc. - not exc. 21.0 tons.........	1	192	193
Exc. 21.0 not exc. 29.0 tons.........	1	294	295
Exc. 29.0 not exc. 33.0 tons.........	3	569	572
Exc. 33.0 not exc. 36.0 tons.........	2	372	374
Exc. 36.0 not exc. 38.0 tons.........	218	2,885	3,103
Exc. 38.0 not exc. 42.0 tons.........	58	570	628
Exc. 42.0 tons......................	154	24	178
TOTAL..............................	437	4,906	5,343
(of which three or more axled units included in the above totals)....	(80)	(981)	(1,061)
BUSES (Other than 8-15 seat minibuses)			
Single Deck.........................	432	1,147	1,579
Double Deck.........................	509	90	599
TOTAL BUSES.........................	941	1,237	2,178
TOTAL COMMERCIAL VEHICLES...........	60,736	185,992	246,728

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1960-1987

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1960........	569,889	146,128	716,017
1961........	370,744	167,931	538,675
1962........	544,924	149,870	694,794
1963........	615,827	159,007	774,834
1964........	679,383	168,606	847,989
1965........	627,567	166,189	793,756
1966........	556,044	165,924	721,968
1967........	502,596	135,188	637,784
1968........	676,571	142,036	818,607
1969........	771,634	181,152	952,786
1970........	690,339	172,387	862,726
1971........	721,094	194,747	915,841
1972........	627,479	139,932	767,411
1973........	598,816	163,148	761,964
1974........	564,790	160,722	725,512
1975........	516,219	179,633	695,852
1976........	495,796	188,103	683,899
1977........	474,826	191,887	666,713
1978........	466,382	141,992	608,374
1979........	410,118	140,838	550,956
1980........	359,145	121,882	481,027
1981**......	155,540	41,044	196,584
1982........	313,025	90,850	403,875
1983........	273,616	91,667	365,283
1984........	219,171	76,502	295,673
1985........	240,247	51,505	291,752
1986........	201,411	44,215	245,626
1987........	244,746	54,815	299,561

Motor Vehicle Assemblies by Type

	New Cars and Station Wagons			Commercial Vehicles		
	Assembled	Unassembled	Chassis with Engines	Complete	Chassis	Total Vehicles
1981**...	77,880	77,619	41	34,591	2,582	192,713
1982.....	176,582	136,319	124	75,638	6,681	395,344
1983.....	149,688	123,914	14	76,967	4,139	354,722
1984.....	138,639	80,518	14	62,638	2,748	284,557
1985.....	181,008	59,227	12	36,707	2,081	279,035
1986.....	187,881	13,523	7	34,691	553	236,655
1987.....	240,430	4,189	127	46,055	483	291,284

Other Motor Vehicles Exported by Type

	Buses & Coaches		Road Tractors	Special Purpose	Total Other Vehicles
	Complete	Chassis			
1981**...	296	1,379	646	1,550	3,871
1982.....	2,446	1,529	1,780	2,776	8,531
1983.....	5,973	1,514	1,464	1,610	10,561
1984.....	6,654	1,821	916	1,725	11,116
1985.....	7,912	2,116	973	1,716	12,717
1986.....	5,475	1,537	404	1,555	8,971
1987.....	5,518	1,188	582	989	8,277

** 1981 data for first 2 months and last 4 months of 1981 only.

DEPARTMENT OF TRADE AND H.M. CUSTOMS & EXCISE

UNITED KINGDOM - EXPORTS 1950-1987

Motor Vehicles to the U.S.A. by Type

	New Cars		Chassis With Engine	Commercial Vehicles		Total
	Assembled	Unassembled		Complete	Chassis	
1950.....	19,977	-	3	948	-	20,928
1954.....	26,342	1	4	269	-	26,616
1955.....	20,991	-	1	236	-	21,228
1956.....	35,296	-	2,909	320	1	38,526
1957.....	94,867	-	3	712	5	95,587
1958.....	152,535	6	2	3,404	32	155,979
1959.....	208,102	2	4	6,066	46	214,220
1960.....	131,798	7	3	1,936	107	133,851
1961.....	30,511	7	1	581	121	31,221
1962.....	73,538	116	4	744	93	74,495
1963.....	68,462	45	2	859	22	69,390
1964.....	79,058	54	4	794	42	79,952
1965.....	69,889	38	3	1,216	8	71,154
1966.....	83,666	61	2	747	3	84,479
1967.....	70,647	117	2	466	3	71,235
1968.....	96,986	82	1	357	-	97,426
1969....	103,687	4	-	1,137	1	104,829
1970.....	76,852	39	-	730	4	77,625
1971.....	110,164	43	-	1,310	1	111,518
1972.....	67,794	8	-	992	2	68,796
1973.....	64,676	67	-	1,412	12	66,167
1974.....	72,504	165	-	464	4	73,137
1975.....	67,749	3	-	188	16	67,956
1976.....	79,964	11	-	100	9	80,084
1977.....	53,882	7	-	122	-	54,011
1978.....	55,123	11	-	98	-	55,232
1979.....	46,462	2	-	5	17	46,486
1980.....	31,466	2	-	37	33	31,538
1981**...	8,263	-	-	38		8,301
1982.....	13,814	-	-	60	61	13,895
1983.....	17,338	43	-	32	87	17,500
1984.....	19,941	21	-	22	172	20,156
1985.....	23,219	-	-	232		23,451
1986.....	27,042	-	-	167		27,209
1987.....	50,391	-	-	1,354		51,745

** Because of a civil service strike the only export figures available are for the first 2 months and last 4 months of 1981.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, Ltd.

UNITED KINGDOM - EXPORTS 1971-1987

Motor Vehicles by Type

	Passenger Cars	Light Vans	Medium & Heavy Vans	4x2 Rigids	Land Rovers	Other Rigids	Artics	Buses [1]	Special Purpose Vehicles	Total Commercial Vehicles	Total All Vehicles
1971.......	741,788	20,864	37,298	90,198	43,077	4,575	2,140	7,820	122	205,690	947,478
1972.......	640,783	8,214	28,912	55,768	37,169	2,757	1,060	6,882	55	140,597	781,380
1973.......	632,090	30,594	47,136	71,960	34,160	3,408	1,257	8,244	87	196,826	828,916
1974.......	568,205	24,658	42,555	69,014	32,505	3,234	1,533	8,065	83	181,647	749,852
1975.......	537,967	20,760	44,175	86,296	41,734	4,531	1,941	10,690	323	210,450	748,417
1976.......	548,185	26,431	58,673	70,585	39,295	3,884	2,240	6,175	297	205,589	753,774
1977.......	590,875	27,075	66,242	67,053	35,915	2,469	1,491	3,349	405	203,999	794,874
1978.......	487,151	11,455	54,532	52,611	39,288	2,144	1,425	5,046	350	166,851	654,002
1979.......	374,673	13,896	53,099	52,537	33,037	2,155	1,130	5,397	73	161,323	535,996
1980.......	314,519	11,725	46,649	48,817	36,025	2,641	1,203	4,040	78	154,976	469,495
1981.......	300,623	12,008	29,943	33,001	36,629	1,798	760	2,750	359	117,248	417,871
1982.......	231,898	7,227	20,152	31,393	31,809	1,611	2,030	873	304	95,399	327,297
1983.......	233,658	3,119	19,100	19,155	19,606	1,499	943	747	195	64,364	298,022
1984.......	201,207	9,530	15,083	14,709	17,130	881	575	1,498	253	59,659	260,866
1985.......	226,471	12,041	17,553	15,050	21,511	1,460	468	1,600	125	69,808	296,279
1986.......	186,158	8,122	9,177	10,612	13,795	899	285	1,061	94	44,065	230,223
1987.......	219,940	13,363	20,428	7,490	11,390	1,391	493	689	24	55,248	275,188

NOTE: The above table contains Motor Vehicle exports as counted by the Motor Manufacturers. Differences between the figures of Export Allocation of Production and the export figures collated by Customs and Excise arise from Customs classifying some countable KD sets as "Parts and Accessories", rather than as vehicles, because of difficulties in identifying certain shipments. Also includes categories of unassembled vehicles not counted by the manufacturers.

[1] Prior to 1986 mini-buses were included in buses. From 1986 they are included in medium and heavy vans.

THE SOCIETY OF MOTOR MANUFACTURERS ~~& TRADERS, Ltd.~~

UNITED KINGDOM - EXPORTS 1986-1987

Motor Vehicles by Country of Destination

	Passenger Cars		Commercial Vehicles	
	1986	1987	1986	1987
EUROPE				
Belgium & Luxembourg..	15,080	10,521	1,148	841
Denmark................	838	1,531	1,341	918
France.................	41,198	46,188	4,088	7,447
Germany West...........	23,279	22,033	3,485	2,930
Greece.................	1,006	4,399	29	110
Irish Republic.........	6,228	11,791	2,978	2,574
Italy..................	26,977	21,140	5,831	8,905
The Netherlands........	3,881	8,889	4,317	6,947
Portugal...............	8,987	10,851	2,726	5,872
Spain..................	9,414	16,520	827	1,389
TOTAL EEC..............	138,886	153,881	28,383	35,813
Austria................	834	871	773	502
Finland................	147	381	809	825
Iceland................	81	164	8	18
Norway.................	229	445	608	406
Sweden.................	359	387	711	825
Switzerland............	2,159	3,179	186	384
TOTAL EFTA.............	3,809	5,807	2,894	2,860
Albania................	1	-	3	-
Andorra................	10	13	82	-
Bulgaria...............	8	17	1	89
Cyprus.................	881	889	131	250
Czechoslovakia.........	8	13	10	4
Germany East...........	2	3	-	-
Gibraltar..............	214	238	7	13
Hungary................	11	11	32	30
Malta..................	428	1,262	140	165
Poland.................	25	28	-	1
Romania................	17	12	-	-
Soviet Union...........	100	33	27	3
Canary Islands.........	106	585	-	3
Turkey.................	1,614	748	7,010	7,072
Yugoslavia.............	23	27	3	1
TOTAL EUROPE...........	143,940	183,155	38,886	46,304

	Passenger Cars		Commercial Vehicles	
	1986	1987	1986	1987
AMERICA				
Argentina..............	3	5	-	1
Bahamas................	34	32	-	3
Barbados...............	26	48	41	41
Belize.................	18	6	3	2
Bermuda................	23	30	10	4
Bolivia................	29	4	2	1
Brazil.................	4	2	2	1
Canada.................	2,249	2,619	19	30
Chile..................	10	6	8	7
Colombia...............	7	8	-	39
Costa Rica.............	19	3	-	-
Cuba...................	3	7	-	1
Curacao................	-	-	-	-
Dominican Republic.....	2	8	6	7
Ecuador................	15	16	3	5
Falkland Islands.......	39	42	2	2
French Guiana..........	1	1	-	-
French West Indies.....	261	513	11	30
Guatemala..............	11	9	-	-
Guyana.................	28	28	8	18
Haiti..................	13	19	2	-
Honduras...............	7	1	1	20
Jamaica................	84	79	7	86
Leeward Islands........	32	28	22	48
Mexico.................	4	4	2	-
Nicaragua..............	5	1	-	-
Panama & Canal Zone....	32	48	-	-
Paraguay...............	25	35	-	-
Peru...................	10	26	1	-
Puerto Rico............	-	13	3	-
St. Pierre & Miquelon	-	-	-	-
Salvador...............	29	-	4	50
Surinam................	-	-	-	5
Trinidad & Tobago......	22	17	74	-
Turks, Caicos & Cayman	10	3	-	-
United States..........	27,042	50,391	167	1,354
Uruguay................	7	6	-	33
Venezuela..............	2	3	2	-
Windward Islands.......	37	54	42	41
Other..................	-	2	-	-
TOTAL AMERICA..........	30,123	54,117	438	1,832

UNITED KINGDOM - EXPORTS 1986-1987 (continued)

Motor Vehicles by Country of Destination

	Passenger Cars		Commercial Vehicles	
	1986	1987	1986	1987
ASIA				
Abu Dhabi	238	413	257	178
Bahrain	174	107	54	20
Bangladesh	39	34	218	124
Brunei	66	40	4	5
China	17	13	163	46
Dubai	566	688	36	42
Hong Kong	295	453	392	492
India	120	88	17	17
Indonesia	91	154	47	72
Iran	7,870	6	14	–
Iraq	149	11	60	14
Israel	1,307	4,031	302	479
Japan	3,670	5,406	13	5
Jordan	720	698	13	83
Kuwait	446	185	23	19
Lebanon	9	36	–	–
Malaysia	471	376	7	2
Nepal	13	50	3	1
Oman	342	233	203	16
Pakistan	71	91	418	501
Qatar	323	305	28	2
Saudi Arabia	439	741	53	90
Sharjah	40	7	3	1
Singapore	371	851	124	392
Sri Lanka	50	169	16	29
Syria	12	10	3	1
Taiwan	622	2,309	16	7
Thailand	34	57	7	7
Vietnam	–	–	–	–
Yemen South	4	1	1	–
Other	27	28	20	4
TOTAL ASIA	18,596	17,589	2,513	2,649
AFRICA				
Algeria	109	29	96	11
Angola	45	47	28	5
Benin	1	7	1	–
Botswana	23	13	58	58
Burundi	34	44	–	–
Cameroon	202	45	9	7
Congo (Brazzaville)	7	11	5	1
Djibuti	9	4	–	–
Egypt	72	93	58	69
AFRICA (con't)				
Ethiopia	26	72	12	11
Gabon	3	4	11	5
Gambia	60	59	39	82
Ghana	288	229	412	177
Guinea	22	6	7	19
Kenya	678	633	317	161
Libya	241	74	14	35
Madagascar	33	46	17	19
Malawi	112	31	188	16
Mali	26	80	–	16
Mauritania	25	21	2	1
Mauritius	84	327	12	21
Morocco	121	24	857	614
Mozambique	63	56	66	32
Nigeria	645	665	553	435
Rwanda	7	10	–	–
St. Helena	46	84	3	63
Senegal	9	13	–	5
Sierra Leone	123	64	24	30
Somalia	47	43	17	16
South Africa	308	511	321	184
Sudan	187	115	395	274
Tanzania	465	758	68	112
Tunisia	60	106	6	–
Uganda	138	213	41	7
Zaire	624	122	128	102
Zambia	267	178	115	34
Zimbabwe	246	174	120	118
Other	98	66	29	17
TOTAL AFRICA	5,532	5,077	4,029	2,737
OCEANIA				
Australia	1,898	2,299	381	1,108
Fiji	6	45	–	–
French Polynesia	196	275	17	15
New Caledonia	368	468	2	1
New Zealand	716	1,610	138	161
Papua New Guinea	17	99	–	1
Other	7	12	12	7
TOTAL OCEANIA	3,208	4,808	550	1,293
MISCELLANEOUS	12	–	–	–
WORLD TOTAL	201,411	244,746	44,215	54,815

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD

UNITED KINGDOM - IMPORTS 1959-1987

Motor Vehicle Imports by Type

	Cars & Station Wagons			
	Assembled	Unassembled	Commercial Vehicles (Complete & Chassis)	Total
1959........	19,444	7,554	1,248	28,246
1960........	52,500	5,809	1,919	60,228
1961........	21,893	866	3,649	26,408
1962........	28,019	591	4,488	33,098
1963........	46,792	1,371	2,924	51,087
1964........	65,090	635	3,970	69,695
1965........	55,289	269	2,392	57,950
1966........	66,789	4	2,683	69,476
1967........	92,136	595	3,827	96,558
1968........	102,338	38	3,803	106,179
1969........	101,894	20	5,517	107,431
1970........	157,956	20	10,317	168,293
1971........	280,963	74	18,575	299,612
1972........	450,231	83	34,855	485,169
1973........	504,599	20	36,870	541,489
1974........	375,346	73	39,589	415,010
1975........	448,613	136	25,563	474,312
1976........	521,801	12,100	27,368	561,269
1977........	677,726	20,738	36,874	735,338
1978........	800,759	13	46,557	847,329
1979........	1,060,494	151	67,604	1,128,249
1980........	863,049	31	73,730	936,810
1981........	805,270	57	46,732	852,059
1982........	934,080	61	71,471	1,005,612
1983........	1,075,805	29	97,252	1,173,086
1984........	1,020,486	8	102,927	1,123,421
1985........	1,071,892	-	106,145	1,178,037
1986........	1,071,747	-	122,433	1,194,180
1987........	1,047,413	-	108,709	1,156,122

Motor Vehicle Imports from U.S.A. by Type

	Cars & Station Wagons			
	Assembled	Unassembled	Commercial Vehicles (Complete & Chassis)	Total
1959........	265	4	33	302
1960........	317	9	36	362
1961........	228	1	26	255
1962........	135	-	38	173
1963........	280	26	81	387
1964........	299	1	82	382
1965........	284	-	64	348
1966........	368	-	433	801
1967........	479	1	104	584
1968........	373	2	49	424
1969........	282	-	33	315
1970........	313	2	79	394
1971........	287	-	79	366
1972........	478	73	34	585
1973........	966	1	50	1,017
1974........	726	-	84	810
1975........	862	3	186	1,051
1976........	534	31	78	643
1977........	817	-	143	960
1978........	1,415	-	195	1,610
1979........	1,699	27	328	2,054
1980........	629	30	228	887
1981........	623	57	363	1,043
1982........	302	44	225	571
1983........	262	-	170	432
1984........	335	8	262	605
1985........	271	-	397	668
1986........	183	-	315	498
1987........	-	-	-	-

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - IMPORTS 1987

Motor Vehicles by Country of Origin and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Belgium/Luxembourg..	38,605	3.69	3,216	2.96	41,821
Denmark..............	56	-	36	0.03	92
France...............	189,432	18.09	27,503	25.30	216,935
Germany, West........	343,077	32.75	26,757	24.61	369,834
Greece...............	1	-	3	-	4
Ireland..............	4,170	0.40	455	0.42	4,625
Italy................	74,345	7.10	8,826	8.12	83,171
The Netherlands......	42,673	4.07	4,245	3.90	46,918
Portugal.............	1	-	91	0.08	92
Spain................	89,520	8.55	5,599	5.15	95,119
EEC..................	781,880	74.65	76,731	70.58	858,611
Czechoslovakia.......	14,774	1.41	-	-	14,774
Finland..............	1	-	9	0.01	10
Yugoslavia...........	8,475	0.81	8	0.01	8,483
Poland...............	7,705	0.74	655	0.60	8,360
Sweden...............	23,650	2.26	4,079	3.75	27,729
Romania..............	114	0.01	25	0.02	139
U.S.S.R..............	28,875	2.76	1	-	28,876
Other Countries......	130	0.01	266	0.24	396
TOTAL EUROPE.........	865,604	82.64	81,774	75.22	947,378
South Korea..........	5,107	0.49	750	0.69	5,857
Japan................	176,083	16.81	25,722	23.66	201,805
South Africa.........	46	-	3	-	49
U.S.A. & Canada......	-	-	-	-	-
Australia............	16	-	2	-	18
Other Countries......	557	0.05	458	0.42	1,015
TOTAL................	1,047,413	100.00	108,709	100.00	1,156,122

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS LTD

UNITED KINGDOM - NEW REGISTRATIONS 1946-1987

Motor Vehicles by Type

	Passenger Cars		Taxis, Buses & Coaches		Trucks		
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	Total
1946.....	–	119,445	2,395	1,464	3,437	96,180	222,921
1947.....	–	145,086	4,723	2,808	4,167	114,864	271,648
1948.....	–	110,634	6,705	2,858	5,071	96,936	222,204
1949.....	–	151,928	7,893	4,162	7,191	97,771	268,945
1950.....	–	132,273	7,633	3,395	7,283	82,303	232,887
1951.....	–	136,188	4,935	2,740	6,634	71,108	221,605
1952.....	–	187,616	3,966	1,350	8,157	74,739	273,828
1953.....	–	295,073	3,545	1,407	10,535	85,853	396,413
1954.....	–	386,386	4,289	1,253	18,584	88,976	500,488
1955.....	–	500,857	4,264	1,268	31,303	121,062	658,754
1956.....	–	399.675	4,130	935	34,823	111,939	551,502
1957.....	597	424,758	4,308	714	35,257	103,634	569,268
1958.....	937	554,360	3,858	1,021	41,826	129,091	731,093
1959.....	852	644,765	3,960	1,113	52,770	137,582	841,042
1960.....	1,427	803,590	5,630	734	68,469	155,676	1,035,526
1961.....	1,316	741,487	5,495	599	66,921	151,667	967,465
1962.....	1,376	783,358	4,991	478	59,148	131,761	981,112
1963.....	1,596	1,007,012	5,868	496	67,078	137,958	1,220,008
1964.....	1,502	1,189,067	5,990	488	78,464	148,946	1,424,457
1965.....	1,270	1,121,206	5,959	868	77,272	150,060	1,356,635
1966.....	1,100	1,064,322	6,063	748	82,625	142,677	1,297,535
1967.....	1,050	1,115,652	5,715	824	77,185	142,890	1,343,316
1968.....	1,035	1,115,859	5,934	1,116	83,693	145,774	1,353,411
1969.....	1,010	987,441	6,115	978	91,995	145,799	1,233,338

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

	Passenger Cars		Taxis, Buses & Coaches		Trucks		
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	Total
1970*....	1,451	1,095,763	6,523	1,128	86,992	148,624	1,339,481
1971.....	1,432	1,300,233	8,285	1,230	76,695	156,369	1,544,244
1972.....	1,456	1,661,397	8,550	1,294	77,087	188,369	1,938,153
1973.....	1,160	1,644,395	8,718	1,239	83,861	203,101	1,942,474
1974.....	1,034	1,232,982	7,122	713	67,161	164,930	1,473,942
1975.....	5,841	1,160,954	7,132	710	71,012	144,930	1,390,579
1976.....	6,938	1,248,909	7,994	744	67,170	141,151	1,472,906
1977.....	6,433	1,278,585	8,049	750	72,855	154,949	1,521,521
1978.....	7,077	1,554,383	8,171	971	82,703	180,235	1,833,540
1979.....	9,433	1,666,396	8,083	1,024	92,530	214,404	1,991,870
1980.....	9,651	1,479,364	7,895	869	73,396	191,734	1,762,909
1981.....	13,526	1,455,922	6,795	705	54,640	159,358	1,690,946
1982.....	16,329	1,567,999	6,278	784	61,991	165,146	1,818,527
1983.....	25,827	1,780,225	6,550	721	77,290	152,421	2,043,034
1984.....	45,106	1,714,150	6,464	694	92,268	130,627	1,989,309
1985.....	64,540	1,777,535	6,108	722	121,669	117,232	2,087,806
1986.....	75,108	1,808,046	8,266	658	131,823	106,998	2,130,899
1987.....	90,025	1,926,206	7,988	673	155,389	94,848	2,275,129

* 1970-1987 data for Great Britain.

NOTE: From October 1982 all general goods vehicles less than 1525 Kgs. unladen weight are assessed for vehicle excise duty at the same rate as private vehicles. The previous private car & van taxation class has been replaced. The above figure shows for the first time registrations by actual body type. The 1982 figures are not comparable with previous years.

DEPARTMENT OF TRANSPORT

UNITED KINGDOM - NEW REGISTRATIONS 1986-1987

Passenger Cars by Manufacturer

	1986		1987	
	Units	%	Units	%
ALFA ROMEO [Italy].........	2,233	0.12	2,303	0.11
AUDI VOLKSWAGEN...........	109,237	5.80	108,123	5.37
V.W. [Germany]............	109,237	-	108,123	-
BMW. [W. Germany].........	35,898	1.91	37,525	1.86
CITROEN..................	34,427	1.83	46,014	2.29
Citroen [France]..........	30,875	-	43,027	-
Citroen [Spain]...........	3,552	-	2,987	-
DAIHATSU [Japan]..........	5,346	0.28	4,580	0.23
FIAT AUTO.................	61,729	3.28	68,576	3.41
Fiat [Italy]..............	59,716	-	66,580	-
Fiat [Poland].............	2,013	-	1,996	-
FORD......................	515,367	27.38	580,119	28.81
Ford [G.B.]...............	330,847	-	402,805	-
Ford [W. Germany].........	118,734	-	89,145	-
Ford [Belgium]............	25,049	-	41,275	-
Ford [Ireland]............	10	-	3	-
Ford [Spain]..............	40,727	-	46,891	-
F.S.O. [Polski-Fiat] [Poland].................	4,558	0.24	4,861	0.24
GENERAL MOTORS............	284,517	15.11	270,778	13.46
Vauxhall/Opel [G.B.]......	159,794	-	184,578	-
Vauxhall/Opel [W. Germany]	69,827	-	35,854	-
Vauxhall/Opel [Spain].....	48,423	-	42,858	-
Vauxhall/Opel [Belgium]...	6,867	-	7,484	-
General Motors [U.S.A.]...	6	-	4	-
HONDA.....................	20,499	1.09	24,743	1.23
Honda [U.K.]..............	10	-	3,516	-
Honda [Japan].............	20,489	-	21,227	-
INTERNATIONAL MOTORS......	11,683	0.62	16,447	0.82
Hyundai [Korea]...........	7,495	-	9,145	-
Isuzu [Japan].............	214	-	2,342	-
Subaru [Japan]............	3,974	-	4,960	-
JAGUAR DAIMLER [G.B]......	7,579	0.40	11,102	0.55
LADA [U.S.S.R.]...........	20,312	1.08	25,294	1.26
LANCIA [Italy]............	3,388	0.18	3,439	0.17
LOTUS [G.B.]..............	447	0.02	471	0.02
MAZDA [Japan].............	17,982	0.96	18,817	0.93
MERCEDES-BENZ [W. Germany]	19,967	1.06	21,752	1.08
MITSUBISHI................	11,611	0.63	11,826	0.59
Mitsubishi [Japan]........	11,601	-	11,826	-
Mitsubishi [Austria]......	10	-	-	-

	1986		1987	
	Units	%	Units	%
NISSAN....................	109,914	5.84	114,243	5.67
Nissan [U.K.].............	575	-	24,466	-
Nissan [Japan]............	108,927	-	89,228	-
Nissan [Italy]............	28	-	1	-
Nissan [Spain]............	384	-	548	-
PANTHER [G.B.]............	67	-	80	-
PEUGEOT/TALBOT............	86,667	4.60	101,264	5.03
Peugeot/Talbot [G.B.].....	30,632	-	42,697	-
Peugeot/Talbot [France]...	56,035	-	58,567	-
RELIANT [G.B.]............	303	0.02	185	0.01
RENAULT [France]..........	69,261	3.68	78,694	3.91
ROLLS-ROYCE BENTLEY [G.B.]..................	808	0.04	842	0.04
ROVER GROUP...............	297,466	15.80	301,811	14.99
Austin Rover [G.B.].......	293,240	-	296,784	-
Range Rover [G.B.]........	4,226	-	5,027	-
SAAB [Sweden].............	10,331	0.55	10,411	0.52
SEAT [Spain]..............	5,917	0.31	8,065	0.40
SKODA [Czechoslovakia]....	12,775	0.68	14,543	0.72
SUZUKI....................	4,288	0.23	5,612	0.28
Suzuki [Japan]............	4,288	-	4,084	
Suzuki [Spain]............	-	-	1,528	
TOYOTA [Japan]............	35,802	1.90	38,269	1.90
VOLVO.....................	68,972	3.66	70,880	3.52
Volvo [Sweden]............	29,565	-	29,665	-
Volvo [The Netherlands]...	39,407	-	41,215	-
ZASTAVA [Yugoslavia]......	8,525	0.45	8,458	0.42
OTHER BRITISH.............	343	0.02	411	0.02
OTHER IMPORTS.............	4,038	0.21	3,179	0.16
GRAND TOTAL...............	1,882,474	100.00	2,013,893	100.00

Passenger Car Penetration by Source

British...................	828,871	44.03	972,968	48.32
EEC.......................	1,577,976	83.82	1,713,948	85.11
EFTA......................	39,896	2.12	40,076	1.99
Other Western European....	8,525	0.45	8,458	0.42
Comecon...................	39,706	2.11	46,730	2.32
Japan.....................	208,838	11.09	195,315	9.70
Other Countries...........	7,533	0.40	9,168	0.46
TOTAL IMPORTS.............	1,053,603	55.97	1,040,725	51.68
GRAND TOTAL...............	1,882,474	100.00	2,013,893	100.00

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - NEW REGISTRATIONS 1985-1987 (continued)

Commercial Vehicles by Manufacturer

Manufacturers	LIGHT VANS		MEDIUM AND HEAVY VANS		LIGHT 4 X 4 VEHICLES		TRUCKS AND ARTICS		BUSES AND COACHES		TOTAL	
	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986	1987
Citroen.............	2,478	2,677	-	320	-	-	-	-	-	-	2,478	2,997
Daihatsu............	487	370	-	-	1,458	2,008	-	-	-	-	1,945	2,378
Dennis..............	-	-	-	-	-	-	447	546	60	47	507	593
E.R.F...............	-	-	-	-	-	-	1,604	2,507	-	-	1,604	2,507
Fiat IT.............	2,138	1,998	1,795	3,038	-	-	-	-	-	-	3,933	5,036
Foden...............	-	-	-	-	-	-	572	696	-	-	572	696
Ford................	28,181	33,259	41,444	56,235	-	-	7,251	883	20	2	76,896	90,379
F.S.O PL............	787	788	-	-	-	-	-	-	-	-	787	788
GM/Bedford..........	25,366	26,555	12,694	9,050	179	230	4,939	1,165	252	283	43,430	37,283
Honda...............	2,532	1,781	-	-	-	-	-	-	-	-	2,532	1,781
International Motors	1,161	1,143	-	-	1,665	1,719	-	-	-	-	2,826	2,862
Iveco...............	-	-	1,556	204	-	-	1,644	308	1	-	3,200	512
Iveco Ford..........	-	-	124	671	-	-	1,582	12,085	-	-	1,706	12,756
Leyland Bus.........	-	-	-	-	-	-	-	-	873	441	873	441
Leyland DAF.........	-	-	16,428	16,856	-	-	12,443	13,003	149	167	29,020	30,026
MAN-Volkswagen......	2,662	2,384	7,630	6,444	-	-	2,541	2,567	2	2	12,835	11,397
Mazda...............	-	-	2,973	3,178	-	-	-	-	-	-	2,973	3,178
MCW............... ..	-	-	-	-	-	-	-	-	237	497	237	497
Mercedes-Benz.......	-	-	6,584	7,022	33	16	7,640	8,350	-	-	14,257	15,388
Mitsubishi..........	-	-	2,297	2,168	8	171	-	-	-	-	2,305	2,339
Nissan..............	1,595	1,139	8,193	8,191	369	581	-	-	-	-	10,157	9,911
Peugeot Talbot......	5,024	5,470	6,512	6,904	-	-	-	-	-	-	11,536	12,374
Renault.............	4,527	5,263	8,853	9,292	-	-	-	-	-	-	13,380	14,555
RTI.................	-	-	67	19	-	-	4,506	5,042	-	-	4,573	5,061
Rover Group.........	20,049	17,647	-	-	6,465	6,243	-	-	-	-	26,514	23,890
Scania..............	-	-	-	-	-	-	2,627	2,836	66	61	2,693	2,897
Seddon Atkinson.....	-	-	-	-	-	-	1,589	1,757	-	-	1,589	1,757
Suzuki..............	1,909	2,823	-	-	1,815	1,914	-	-	-	-	3,724	4,737
Toyota..............	-	-	4,352	4,315	1,832	1,994	-	-	-	-	6,184	6,309
Volvo...............	-	-	-	-	-	-	4,562	6,063	367	411	4,929	6,474
Zastava.............	172	217	-	-	-	-	-	-	-	-	172	217
Other British.......	58	35	40	10	1	-	139	105	16	7	254	157
Other Imports.......	155	233	72	26	232	221	52	27	98	71	608	578
TOTAL...............	99,281	103,783	121,813	133,919	14,067	15,100	54,136	57,939	2,141	1,989	291,210	312,730

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - NEW REGISTRATIONS 1984-1987

Ranked According to Top Ten Selling Models

Rank		1987	% Share	Rank		1986	% Share
1	Ford Escort	178,001	8.84	1	Ford Escort	156,895	8.33
2	Ford Fiesta	153,453	7.62	2	Ford Fiesta	143,712	7.63
3	Ford Sierra	139,878	6.95	3	Ford Sierra	113,881	6.05
4	Austin/MG Metro	108,223	5.37	4	Vauxhall Cavalier	113,475	6.03
5	Vauxhall Cavalier	98,480	4.89	5	Austin/MG Metro	109,351	5.81
6	Vauxhall Astra	88,637	4.40	6	Vauxhall Astra	80,067	4.25
7	Ford Orion	69,282	3.44	7	Austin/MG Montego	62,658	3.33
8	Austin/MG Montego	56,238	2.79	8	Ford Orion	55,255	2.94
9	Rover 200 Series	50,254	2.50	9	Austin/MG Maestro	51,465	2.73
10	Peugeot 205	49,127	2.44	10	Vauxhall Nova	48,465	2.57

Rank		1985	% Share	Rank		1984	% Share
1	Ford Escort	157,289	8.58	1	Ford Escort	157,340	8.99
2	Vauxhall Cavalier	134,335	7.33	2	Vauxhall Cavalier	132,149	7.55
3	Ford Fiesta	124,143	6.77	3	Ford Fiesta	125,851	7.19
4	Austin/Mg Metro	118,817	6.48	4	Austin/MG Metro	117,442	6.71
5	Ford Sierra	101,842	5.55	5	Ford Sierra	113,071	6.46
6	Vauxhall Astra	76,553	4.18	6	Austin/MG Maestro	83,072	4.75
7	Austin/MG Montego	73,955	4.04	7	Vauxhall Astra	56,511	3.23
8	Ford Orion	65,363	3.57	8	Vauxhall Nova	55,442	3.17
9	Vauxhall Nova	61,358	3.35	9	Ford Orion	51,028	2.92
10	Austin/MG Maestro	57,527	3.14	10	Volvo 300 Series	35,034	2.00

SOCIETY OF MOTOR MANUFACTURERS & TRADERS Ltd.

UNITED KINGDOM - TOTAL REGISTRATIONS 1950-1987

Motor Vehicles by Type as of December Census

Census December	Private and Light Goods	Taxis, Buses & Coaches	Trucks & General Haulage Tractors etc.	Total
1950	2,307,379	139,609	919,902	3,366,890
1954	3,172,869	110,186	1,061,444	4,344,499
1955	3,609,400	104,777	1,139,710	4,853,887
1956	3,980,511	101,692	1,206,299	5,288,502
1957	4,282,438	99,398	1,250,375	5,632,211
1958	4,651,021	97,761	1,304,114	6,052,896
1959	5,080,510	94,282	1,365,052	6,539,844
1960	5,650,461	95,302	1,438,851	7,184,614
1961	6,113,764	93,512	1,496,542	7,703,818
1962	6,706,159	94,896	1,517,027	8,318,082
1963	7,546,650	98,173	1,577,978	9,222,801
1964	8,436,193	98,644	1,626,480	10,161,317
1965	9,131,075	98,443	1,650,177	10,879,695
1966	9,746,887	95,895	1,617,203	11,459,985
1967	10,554,193	96,350	1,668,498	12,319,041
1968	11,078,000	101,500	1,613,200	12,792,700
1969	11,504,300	104,060	1,610,570	13,218,930
1970	11,801,868	105,421	1,663,958	13,571,247
1971	12,357,777	108,669	1,665,985	14,132,431
1972	13,022,764	106,957	1,692,120	14,821,841
1973	13,815,000	108,880	1,771,180	15,695,060
1974	13,947,934	108,884	1,806,346	15,863,164
1975	14,060,973	113,694	1,820,052	15,994,719
1976	14,372,834	115,392	1,803,492	16,291,718
1977*	N.A.	N.A.	N.A.	N.A.
1978	14,416,989	112,206	1,742,528	16,271,723
1979	14,926,571	112,781	1,827,606	16,866,958
1980	15,437,733	112,502	1,807,511	17,357,746
1981	15,632,683	112,234	1,777,377	17,522,294
1982	17,640,432	99,263	2,411,633	20,151,328
1983	18,101,129	99,022	2,467,535	20,667,686
1984	18,520,514	100,566	2,588,947	21,210,027
1985	18,935,805	97,802	2,648,217	21,681,824
1986	19,390,195	97,545	2,720,826	22,208,566
1987	20,069,437	98,750	2,849,683	23,017,870

* No census taken.

DEPARTMENT OF THE TRANSPORT

UNITED KINGDOM - TOTAL REGISTRATIONS 1986-1987

Motor Vehicles by Type (In Thousands)

Type of Vehicle	1987	1986
PASSENGER CAR [cc capacity]		
0-1000 cc	2,461,110	2,393,978
1001-1150 cc	1,836,080	1,780,137
1151-1350 cc	5,168,160	5,187,298
1351-1550 cc	1,299,482	1,281,924
1551-1750 cc	4,565,544	4,229,797
1751-1950 cc	1,155,729	1,055,817
1951-2150 cc	1,962,892	1,851,293
Over 2150 cc	1,620,440	1,609,951
Total	20,069,437	19,390,195
TRUCKS		
4x4 Utilites	241,732	220,193
Vans	2,048,321	1,955,961
Trucks 2 Axle	391,081	383,546
Trucks 3 Axle	34,100	33,371
Trucks 4 Axle	25,673	24,386
Articulated	108,776	103,369
Agricultural & Others	541,905	543,294
Total	3,391,588	3,264,120
Taxis	27,120	28,183
Mini Buses	93,728	91,801
Buses and Coaches		
Single & Half Deck.		
30 Seats	4,477	3,251
31-45 Seats	12,247	12,702
46-52 Seats	11,670	11,916
Over 53 Seats	15,587	15,273
Double Deck		
0-59 Seats	1,550	1,535
60-70 Seats	5,540	5,801
71-90 Seats	20,559	20,884
Total Buses and Coaches	165,358	162,963
Motorcycles, Scooters and Mopeds	1,434,638	1,552,269

DEPARTMENT OF TRANSPORTATION

EASTERN EUROPE

CZECHOSLOVAKIA 274

GERMANY, EAST 276

HUNGARY 277

POLAND 283

U.S.S.R. 285

YUGOSLAVIA 287

CZECHOSLOVAKIA - PRODUCTION 1948-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1948.....	17,971	7,221	1,122	26,314
1949.....	20,769	5,733	1,021	27,523
1950.....	24,463	5,984	977	31,424
1951.....	17,064	11,530	988	29,582
1952.....	6,295	10,128	545	16,968
1953.....	7,300	11,443	555	19,298
1954.....	5,375	12,936	1,073	19,384
1955.....	12,530	10,541	1,112	24,183
1956.....	25,068	11,046	1,215	37,329
1957.....	34,561	12,465	1,333	48,359
1958.....	43,439	14,048	1,069	58,556
1959.....	50,605	14,540	1,517	66,662
1960.....	56,211	15,901	1,572	73,684
1961.....	58,840	16,624	1,589	77,053
1962.....	64,325	15,528	1,371	81,224
1963.....	56,477	13,050	1,254	70,781
1964.....	42,115	11,942	1,411	55,468
1965.....	77,705	11,627	1,381	90,713
1966.....	92,717	19,332	1,372	113,421
1967.....	111,718	19,905	1,551	133,174
1968.....	125,517	22,555	2,227	150,299
1969.....	132,409	23,646	2,527	158,582
1970.....	142,856	24,462	2,602	169,920
1971.....	149,016	25,067	2,779	176,862
1972.....	154,454	25,631	2,852	182,937
1973.....	165,878	28,913	3,014	197,805
1974.....	168,701	30,124	2,052	200,877
1975.....	175,411	33,407	2,255	211,073
1976.....	179,100	36,736	*	215,836
1977.....	158,987	38,598	*	197,585
1978.....	175,485	40,129	2,854	218,468
1979.....	182,090	43,247	3,401	228,738
1980.....	183,746	45,688	3,678	233,112
1981.....	180,590	45,908	3,015	229,513
1982.....	173,517	47,270	3,662	224,449
1983.....	177,505	43,194	3,150	223,849
1984.....	180,471	46,872	3,240	230,583
1985.....	183,701	47,956	3,386	235,043
1986.....	185,030	50,199	3,539	238,768
1987.....	172,355	51,194	3,350	226,899

* Included with trucks.

STATISTICKE PREHLEDY

CZECHOSLOVAKIA-
TOTAL REGISTRATIONS 1922-1987

Motor Vehicles by Type

	Passenger Cars	Utilities	Trucks	Special Vehicles	Buses	Total
1922........	4,892	–	1,932	28	123	6,975
1930........	40,639	–	19,025	817	2,516	62,997
1936........	85,439	–	27,311	1,876	3,095	117,723
1948........	118,700	–	71,500	–	4,150	194,350
1955........	139,518	19,788	62,960	14,050	7,855	244,171
1960........	247,092	14,862	74,571	26,533	9,860	372,918
1965........	412,972	14,560	87,081	38,048	13,515	566,176
1970........	825,755	23,802	123,301	51,485	19,806	1,044,149
1975........	1,505,050	47,883	144,807	67,996	24,127	1,789,863
1976........	1,677,493	46,605	156,404	72,359	25,271	1,978,132
1977........	1,827,688	48,939	164,109	76,749	26,416	2,143,901
1978........	1,982,186	54,003	171,388	83,121	27,412	2,318,110
1979........	2,132,561	55,478	181,310	87,998	28,782	2,486,129
1980........	2,273,931	57,218	188,570	94,332	20,282	2,634,333
1981........	2,373,015	60,003	192,628	101,934	31,991	2,759,571
1982........	2,441,472	61,352	193,309	103,207	32,363	2,831,703
1983........	2,511,269	61,859	192,320	108,365	33,072	2,906,685
1984........	2,639,564	61,639	198,272	118,202	34,747	3,052,424
1985........	2,726,325	62,857	201,409	123,894	35,532	3,150,017
1986........	2,639,435	N.A.	N.A.	N.A.	N.A.	N.A.
1987........	2,724,442	N.A.	N.A.	N.A.	N.A.	N.A.

N.A. – Not available.

FEDERALNI STATISTICKY URAD PRAHA

GERMANY, EAST - PRODUCTION, REGISTRATION, EXPORTS, IMPORTS 1950-1987

Total Registrations by Type

Year/End	Passenger Cars	Trucks	Special Purpose Vehicles	Road and Farm Tractors	Buses	Total
1950....	75,710	93,454	3,342	11,574	1,925	186,005
1955....	117,072	94,104	5,554	59,148	4,644	280,522
1960....	298,575	117,795	13,943	85,612	9,365	525,290
1965....	561,584	146,879	18,917	150,331	12,254	889,765
1970....	1,159,778	185,888	42,987	194,024	16,686	1,599,373
1971....	1,267,848	197,740	46,248	198,851	17,221	1,727,908
1972....	1,400,390	205,811	49,867	202,713	17,774	1,876,355
1973....	1,539,080	216,250	53,484	204,136	19,088	2,031,998
1974....	1,702,882	225,853	56,638	209,279	19,734	2,214,186
1975....	1,880,478	238,904	61,743	212,343	20,983	2,414,451
1976....	2,052,240	248,616	64,325	212,320	22,844	2,600,345
1977....	2,236,702	262,507	70,064	213,566	23,924	2,806,663
1978....	2,392,284	226,693	100,284	221,430	52,261	2,992,952
1979....	2,532,941	231,228	102,996	226,294	52,670	3,146,129
1980....	2,677,703	234,148	114,262	230,642	51,070	3,307,825
1981....	2,811,976	237,311	119,377	232,367	51,913	3,452,944
1982....	2,921,574	228,368	127,692	233,726	53,041	3,564,401
1983....	3,019,875	223,186	129,811	234,153	53,178	3,660,003
1984....	3,157,077	219,319	136,018	238,052	53,595	3,804,061
1985....	3,306,230	220,840	140,181	240,304	55,698	3,963,053
1986....	3,462,184	219,415	N.A.	N.A.	57,600	3,739,199

STATISTISCHES JAHRBUCH DER DEUTSCHEN DEMOKRATISCHEN REPUBLIK

Production by Type

Year	Passenger Cars	Trucks	Buses	Total
1970....	127,000	21,613	2,587	151,200
1975....	150,000	33,335	2,465	185,800
1980....	177,000	34,130	2,870	214,000
1981....	180,000	36,359	3,041	219,400
1982....	183,000	36,331	2,469	221,800
1983....	188,000	41,245		229,545
1984....	202,000	43,100	1,600	246,700
1985....	214,000	46,100	1,695	261,795
1986....	217,931	44,887	1,626	264,444
1987....	218,600	45,680	1,626	265,906

Exports by Type

	Passenger Cars	Trucks	Buses	Total
1960....	11,515	5,573	N.A.	17,088
1970....	56,179	12,027	248	68,454
1975....	75,903	24,209	462	100,574
1978....	92,183	22,983	506	115,672
1979....	89,056	26,588	730	116,374
1980....	84,024	26,815	407	112,128
1981....	82,418	29,357	493	112,268
1982....	84,902	29,790	1,124	115,816
1983....	72,579	27,266	N.A.	99,845
1984....	63,623	27,128	N.A.	90,751
1985....	N.A.	N.A.	N.A.	N.A.
1986....	71,527	36,263	N.A.	107,790
1987....	73,500	36,260	N.A.	109,760

Imports by Type

	Passenger Cars	Trucks	Buses	Total
1960....	6,231	578	828	7,637
1970....	47,061	7,564	1,816	56,441
1975....	90,117	6,920	1,868	98,905
1978....	94,153	7,618	1,807	103,578
1979....	58,338	7,616	1,443	67,398
1980....	62,339	9,863	1,359	73,561
1981....	48,082	7,665	803	56,550
1982....	32,839	2,755	823	36,417
1983....	10,052	797	851	11,700
1984....	30,831	1,615	812	33,258
1985....	N.A.	N.A.	N.A.	N.A.
1986....	24,946	1,724	1,081	27,751
1987....	22,950	1,750	1,180	25,880

HUNGARY - PRODUCTION 1983-1987

Buses and Coaches by Type

	1983	1984	1985	1986	1987
IK - 190	–	–	–	1	–
IK - 211	107	235	82	123	220
IK - 212	–	1	–	–	–
IK - 216	1	–	–	–	–
IK - 238	–	1	10	31	–
IK - 250	1,036	1,544	1,221	1,379	1,107
IK - 255	135	–	–	1	–
IK - 256	1,951	1,940	1,869	2,465	2,260
IK - 258 K1	10	–	–	–	–
IK - 259	–	1	2	1	–
IK - 260	4,296	3,647	3,564	3,277	1,987
IK - 266	230	96	134	251	157
IK - 271	–	3	–	–	–
IK - 280/artic/	3,675	4,183	4,324	4,567	5,571
IK - 280 trolley	–	–	51	13	101
IK - 281	3	–	–	–	–
IK - 284	–	–	–	3	–
IK - 286	74	58	36	12	121
IK - 365	–	–	–	–	9
IK - 396	–	–	–	7	37
IK - 415	–	–	–	–	11
IK - 521	–	–	–	–	1
IK - 543	480	–	2	20	1
IK - 548	2	1	1	–	–
IK - 577	6	2	–	–	–
IK - 579	–	–	–	–	–
Special	29	37	15	8	–
CKD-SKD	817	1,313	1,915	1,427	1,340
TOTAL	12,852	13,062	13,226	13,586	12,923

MOGURT

HUNGARY - EXPORTS 1983-1987

Commercial Vehicles by Country of Destination

Country	1983	1984	1985	1986	1987
TRUCKS					
Democratic Republic of Germany	–	–	–	1	–
Egypt...........................	27	–	–	–	–
Madagascar......................	2	–	–	–	–
Cuba............................	12	–	–	–	–
Libya...........................	36	–	–	–	–
Syria...........................	80	63	125	–	–
Austria.........................	–	4	–	–	–
Vietnam.........................	–	–	49	101	162
China...........................	–	–	502	780	500
TOTAL TRUCKS....................	157	67	676	882	662
ROAD TRACTORS					
Austria.........................	1	–	–	–	–
Italy...........................	5	–	–	–	–
Yugoslavia......................	209	457	661	545	380
Egypt...........................	64	–	120	–	40
Libya...........................	10	–	–	–	–
Syria...........................	2	–	–	–	–
New Zealand.....................	–	25	–	–	–
United Arab Emirates............	–	–	–	10	14
TOTAL ROAD TRACTORS.............	291	482	781	555	434
SPECIAL PURPOSE VEHICLES					
Egypt...........................	40	26	5	–	–
U.S.S.R.........................	106	111	–	–	–
Korea...........................	3	–	–	–	–
Mongolia........................	4	6	–	–	–
Democratic Republic of Germany	–	1	–	–	–
Lichtenstein....................	–	–	–	–	1
Federal Republic of Germany...	–	–	–	–	2
TOTAL SPECIAL PURPOSE VEHICLES	153	144	5	–	3
TOTAL COMMERCIAL................	601	693	1,462	1,437	1,099

MOGURT

HUNGARY - EXPORTS 1983-1987

Buses by Country of Destination

Country	1983	1984	1985	1986	1987
Bulgaria	301	170	155	153	306
Czechoslovakia	250	453	251	263	250
Democratic Republic of Germany	811	797	713	1,027	1,064
Poland	1,220	1,028	1,060	1,901	437
U.S.S.R.	7,539	8,189	7,718	7,790	7,904
France	600	–	–	–	–
Federal Republic of Germany	–	–	–	–	1
United Kingdom	–	1	2	32	20
Greece	12	144	52	–	21
Sweden	28	16	7	7	16
Lichtenstein	–	–	–	1	–
Austria	–	–	–	–	2
TOTAL EUROPE	10,761	10,798	9,958	11,174	10,021
China	–	15	385	500	1
Iraq	139	66	590	268	–
Jordan	–	5	–	–	
Kuwait	121	7	5	31	
Korea	–	30	20	11	10
Turkey	–	–	70	21	–
Yemen	–	7	–	–	–
Vietnam	–	–	–	33	–
TOTAL ASIA	260	130	1,070	864	11
Canada	–	–	34	19	128
Cuba	682	777	846	309	650
United States	73	59	2	–	–
TOTAL AMERICA	755	836	882	328	778
Egypt	–	–	2	51	355
Angola	3	100	101	100	–
Libya	–	115	152	–	300
Mozambique	12	–	–	–	–
Tunisia	57	8	–	–	–
TOTAL AFRICA	72	223	255	151	655
TOTAL BUSES	11,848	11,987	12,165	12,517	11,465

MOGURT

HUNGARY - IMPORTS 1983-1987

Passenger Cars by Country of Origin

	1983	1984	1985	1986	1987
PASSENGER CARS					
Czechoslovakia..............	13,257	8,995	9,996	9,513	11,337
German Democratic Republic	31,094	35,566	35,547	39,233	34,852
Poland.....................	4,810	5,578	5,971	11,994	8,731
Romania....................	8,101	13,898	14,630	25,850	34,872
U.S.S.R....................	28,973	27,005	28,375	30,114	45,301
Yugoslavia.................	2,194	4,599	5,214	3,263	3,787
Austria....................	1	-	-	1,000	3,000
Federal Republic of Germany	363	343	20	30	5
United Kingdom.............	4	48	-	-	-
Italy......................	2	149	-	100	-
Japan......................	325	429	26	-	-
India......................	-	-	-	-	504
China......................	-	-	-	-	2,000
TOTAL PASSENGER CARS.......	89,124	96,6[illegible]	99,779	121,097	144,389

MOGURT

HUNGARY - IMPORTS 1984-1987

Commercial Vehicles by Country of Origin

Country	1984	1985	1986	1987
BUSES AND COACHES				
German Democratic Republic	483	679	694	708
Poland......................	1,046	700	523	692
U.S.S.R.....................	337	319	433	474
Total.......................	1,866	1,698	1,650	1,874
TRUCKS				
Austria.....................	–	–	–	1
Czechoslovakia..............	914	687	1,571	2,045
German Democratic Republic	7,175	9,092	9,055	9,924
Poland......................	3,669	4,421	3,941	2,789
Romania.....................	2,300	4,088	3,084	1,183
U.S.S.R.....................	3,633	3,531	4,384	3,402
Federal Republic of Germany	3	–	1	–
Total.......................	17,694	21,819	22,036	19,344
ROAD TRACTORS				
France......................	–	–	56	19
Czechoslovakia..............	10	30	57	79
German Democratic Republic	50	–	20	70
U.S.S.R.....................	90	36	45	105
Federal Republic of Germany	39	23	120	17
Sweden......................	–	17	4	11
United Kingdom..............	1	–	–	–
Italy.......................	–	–	–	39
Total.......................	190	106	302	340
SPECIAL PURPOSE VEHICLES				
Czechoslovakia..............	171	79	131	163
German Democratic Republic	820	1,021	778	916
Poland......................	521	512	357	285
Romania.....................	631	–	–	–
U.S.S.R.....................	5	625	401	223
Austria.....................	3	1	3	6
France......................	36	–	–	–
Federal Republic of Germany	–	17	35	21
Sweden......................	–	–	–	6
Switzerland.................	1	–	–	1
United Kingdom..............	2	6	10	3
U.S.A.......................	1	–	–	1
Total.......................	2,191	2,261	1,715	1,625
TOTAL VEHICLES..............	21,941	25,884	25,703	23,183

MOGURT

HUNGARY - TOTAL REGISTRATIONS 1987

Passenger Cars by Manufacturer

	Units
Alfa Romeo	224
ARO	884
Audi	1,753
Austin	358
Autobuzul	103
Barkas	8,602
B.M.W.	2,709
Chevrolet	183
Citroen	829
Dacia	118,138
Daihatsu	1,104
Datsun	1,236
D.K.W.	311
Fiat	18,896
Ford	5,128
GAZ	2,349
Honda	444
Mazda	976
Mercedes	3,881
Mitsubishi	272
Morris	160
Moszkvich	37,439
N.S.U.	714
Nysa	2,053
Opel	9,770
Peugeot	1,722
Polski Fiat	108,286
Renault	4,754
Simca	799
Skoda	211,384
Steyr	409
Suzuki	209
Tatra	158
Toyota	786
Trabant	329,820
U.A.Z.	7,799
Vauxhall	175
Velorex	1,023
Volga	17,760
Volkswagen	16,446
Volvo	1,113
Warszawa	4,331
Wartburg	219,530
Zaporozhec	18,364
Zastava	22,750
ZUK	2,724
Lada	470,168
Others	1,232
TOTAL	1,660,258

Buses by Model

Autobuzul Tudor (Romania)	788
A.R.O. (Romania)	13,119
Avia (Czechoslovakia)	3,636
Barkas (E. Germany)	16,667
Csepel (Hungary)	2,543
G.A.Z. (U.S.S.R.)	591
I.Z.S. (U.S.S.R.)	11,835
I.F.A. (E. Germany)	54,329
Kamaz (U.S.S.R.)	3,573
Kraz (U.S.S.R.)	1,104
M.A.Z. (U.S.S.R)	886
Mercedes (W. Germany)	581
Moszkvich (U.S.S.R.)	633
Multicar (E. Germany)	2,348
Nysa (Poland)	7,967
Praga (Czechoslovakia)	1,175
Raba (Hungary)	941
Robur (E. Germany)	7,761
Skoda (Czechoslovakia)	7,805
Tatra (Czechoslovakia)	2,897
Uaz (U.S.S.R.)	9,743
Zil (U.S.S.R.)	6,506
Dizil	5,072
Zuk (Poland)	23,360
Wartburg (E. Germany)	1,508
Others	4,485
TOTAL	191,851

MOGURT

POLAND - PRODUCTION 1938-1987

Motor Vehicles by Type (In Thousands)

Year	Passenger Cars	Pass. Cars Special Use	Trucks	Special Vehicles	Buses	Total
1938......	1.9	–	1.8	–	–	3.7
1950......	–	–	0.8	–	–	0.8
1955......	4.0	–	10.5	1.6	0.4	16.5
1960......	12.2	0.9	19.8	1.1	2.4	36.4
1965......	24.8	0.7	26.9	2.3	5.1	59.8
1970......	64.2	1.0	41.0	2.8	9.0	118.0
1971......	85.1	1.0	46.3	3.4	9.9	145.7
1972......	89.9	1.1	50.3	5.1	11.6	158.0
1973......	113.0	2.4	57.4	6.8	12.8	192.4
1974......	133.0	9.9	62.0	5.9	12.2	223.0
1975......	164.0	9.2	63.8	6.5	13.8	257.3
1976......	216.0	13.1	60.5	7.5	15.0	312.1
1977......	279.0	15.3	54.7	9.6	15.8	374.4
1978......	336.0	14.3	55.3	9.8	13.5	428.9
1979......	350.0	13.4	51.1	7.8	13.5	435.8
1980......	351.0	13.0	47.3	6.4	12.8	430.5
1981......	247.6	N.A.	42.7	6.2	11.5	308.0
1982......	229.0	7.5	37.8	4.7	9.5	288.5
1983......	273.7	3.2	42.9	6.9	9.0	335.7
1984......	281.7	7.9	42.2	9.6	8.3	349.6
1985......	280.6	8.0	43.3	9.8	7.7	349.5
1986......	286.5	8.8	42.2	9.9	8.4	355.8
1987......	294.0	8.5	45.5	10.4	9.0	367.4

DOCUMENTATION OF THE CENTRAL STATISTICAL OFFICE

POLAND - PRODUCTION 1987

Motor Vehicles by Manufacturer and Type

	Units
Fabryka Samochodow Osobowych - Warszawa	
FSO 1500/Polski Fiat 125p/	63,700
Polonez	34,306
Total	98,006
Fabryka Samochodow Malolitrazowych - Bielsko Biala	
Polski Fiat 126p	203,000
Fabryka Samochodow Rolniczych - Poznan	
Tarpan Farmer Pickup	4,791
Fabryka Samochodow Ciezarowych - Lublin	
Zuk Delivery Vans	21,374
Fabryka Samochodow Dostawczych - Nysa	12,550
Fabryka Samochodow Ciezarowych - Starachowice	
Star Trucks	12,003
Jelczanskie Zaklady Samochodowe - Jelcz	
Jelcz Trucks and Derivatives	4,920
Jelcz Buses	2,180
Total	7,100
Sanocka Fabryka Autobusow - Sanok	
Autosan Buses	3,183

POLISH MOTOR INDUSTRY CORPORATION

U.S.S.R. - PRODUCTION 1946-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946..........	6,289	94,582	1,300	102,171
1947..........	9,622	121,146	2,200	132,968
1948..........	20,175	173,881	3,000	197,056
1949..........	45,661	226,931	3,400	275,992
1950..........	64,554	294,441	3,900	362,895
1951..........	53,646	229,737	5,300	288,683
1952..........	59,663	243,573	4,700	307,936
1953..........	77,380	270,695	6,100	354,175
1954..........	94,728	300,845	8,300	403,873
1955..........	107,806	328,962	8,500	445,268
1956..........	97,792	357,640	9,200	464,632
1957..........	113,588	371,620	10,200	495,408
1958..........	122,191	388,883	T	511,074
1959..........	124,519	370,475	T	494,994
1960..........	138,822	384,769	T	523,591
1961..........	148,914	406,416	T	555,330
1962..........	165,900	411,600	T	577,500
1963..........	173,122	413,890	T	587,012
1964..........	185,200	417,900	T	603,100
1965..........	201,175	397,630	35,507	634,312
1966..........	230,200	406,900	38,200	675,300
1967..........	251,400	477,400	T	728,800
1968..........	280,300	520,600	T	800,900
1969..........	293,600	550,700	T	844,300
1970..........	344,248	524,507	47,363	916,118
1971..........	529,000	564,300	49,400	1,142,700
1972..........	730,000	597,000	52,000	1,379,000
1973..........	917,000	629,000	56,000	1,602,000
1974..........	1,119,000	666,000	61,000	1,846,000
1975..........	1,201,260	695,802	66,994	1,964,056
1976..........	1,238,931	715,671	70,058	2,024,660
1977..........	1,280,036	733,723	74,610	2,088,369
1978..........	1,311,592	762,006	77,386	2,150,984
1979..........	1,314,000	780,000	79,200	2,173,200
1980..........	1,327,000	787,000	85,200	2,199,200
1981..........	1,324,000	786,600	86,900	2,197,500
1982..........	1,307,000	780,000	85,700	2,172,700
1983..........	1,315,700	776,300	86,000	2,178,000
1984..........	1,327,000	794,000	85,400	2,206,400
1985..........	1,332,000	813,900	86,100	2,232,000
1986..........	1,326,000	816,000	84,000	2,226,000
1987..........	1,329,000	780,000	90,000	2,199,000

T – Included with trucks.

STATISTICKA ROCENKA U.S.S.R.

U.S.S.R. - PRODUCTION, SALES 1970-1987

Production of Motor Vehicles by Manufacturer and Type

	Lada	Moskvitch	Volga	Zaporoshez	Commercial Vehicles
1970.....	20,000	150,000	100,000	80,000	570,000
1971.....	170,000	180,000	100,000	80,000	612,000
1972.....	335,000	205,000	100,000	90,000	650,000
1973.....	550,000	200,000	75,000	80,000	683,000
1974.....	650,000	260,000	80,000	120,000	750,000
1975.....	690,000	300,000	80,000	130,000	800,000
1976.....	710,000	315,000	95,000	145,000	785,000
1977.....	725,000	310,000	100,000	145,000	200,000
1978.....	740,000	320,000	100,000	140,000	734,000
1979.....	830,000	225,000	115,000	145,000	850,000
1980.....	825,000	230,000	125,000	150,000	865,000
1981.....	830,000	235,000	130,000	150,000	880,000
1982.....	800,000	205,000	130,000	180,000	875,000
1983.....	780,000	200,000	125,000	145,000	870,000
1984.....	785,000	205,000	125,000	150,000	875,000
1985.....	783,000	200,000	127,000	152,000	870,000
1986.....	800,000	205,000	133,000	150,000	875,000
1987.....	724,740	184,800	142,000	168,400	880,000

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

Sales of Lada Vehicles in European Countries

	1987		1986		1985	
	Units	% Market	Units	% Market	Units	% Market
Austria..........	3,146	1.3	1,962	0.8	1,626	0.7
Belgium..........	16,049	4.0	15,635	4.0	13,261	3.9
Denmark..........	3,977	3.2	4,308	2.5	3,167	2.3
Finland..........	14,560	9.6	12,710	9.2	11,513	8.3
France...........	22,893	1.1	21,132	1.1	20,094	1.1
Germany, West....	10,878	1.2	10,807	0.4	8,306	0.4
Greece...........	3,555	7.0	5,484	8.4	5,508	7.1
Holland..........	12,431	2.2	12,737	2.3	8,732	1.8
Italy............	1,414	0.1	2,054	0.1	922	0.1
Norway...........	1,951	1.7	2,766	1.7	2,754	1.7
Portugal.........	17	–	39	–	36	–
Sweden...........	2,643	0.8	1,789	0.7	1,586	0.6
Switzerland......	482	0.1	298	0.1	–	–
United Kingdom...	25,294	1.3	20,312	1.1	15,314	0.8

VARIOUS OVERSEAS SOURCES

YUGOSLAVIA - PRODUCTION 1955-1987

Motor Vehicles by Type

Year	Cars	Trucks & Special Vehicles	Buses	Total
1955.....	760	2,450	239	3,449
1956.....	990	2,765	426	4,181
1957.....	3,088	3,459	666	7,213
1958.....	2,936	4,089	671	7,696
1959.....	4,431	3,716	511	8,658
1960.....	10,461	4,564	896	15,921
1961.....	14,999	5,426	829	21,254
1962.....	13,125	6,454	2,144	21,723
1963.....	20,923	7,975	1,823	30,721
1964.....	27,854	9,081	2,362	39,297
1965.....	35,880	9,572	2,287	47,739
1966.....	33,698	9,982	1,984	45,664
1967.....	42,338	10,721	2,745	55,804
1968.....	59,962	11,153	2,991	74,106
1969.....	80,698	11,535	2,750	94,983
1970.....	112,160	13,910	4,493	130,563
1971.....	114,477	14,747	3,144	132,368
1972.....	103,733	16,077	6,602	126,412
1973.....	124,993	14,505	4,328	143,826
1974.....	171,283	14,291	4,154	189,728
1975.....	183,182	17,345	5,040	205,567
1976.....	192,801	18,902	4,368	216,071
1977.....	231,117	21,536	5,109	257,762
1978.....	252,075	22,283	5,401	279,759
1979.....	285,262	23,670	6,178	315,110
1980.....	255,228	23,583	4,933	283,744
1981.....	239,554	22,718	4,151	266,423
1982.....	211,372	26,064	3,880	241,316
1983.....	210,059	33,836	4,083	247,978
1984.....	235,994	32,630	3,774	272,398
1985.....	217,755	35,882	4,649	258,286
1986.....	239,841	36,837	5,103	281,781
1987.....	285,269	31,479	4,943	321,691

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1982-1987

Motor Vehicles by Type and Manufacturer

	1983	1984	1985	1986	1987
PASSENGER CARS					
Industrija Motornih Vozil - IMV - Novo Mesto	42,059	39,020	41,787	42,033	47,556
Industrija Delova Automobila IDA - Kikinda	3,216	2,453	3,357	2,262	3,094
Tovarna Avtomobilov CIMOS - Koper	2,629	1,660	1,697	1,902	2,377
Udruzena Metalna Industrija - Pristina	750	839	513	493	370
UNIS-TAS Tvornica Automobila - Sarajevo	15,957	17,503	13,740	17,689	20,670
Zavodi Crvena Zastava - ZCZ - Kragujevac	145,448	174,519	156,661	175,462	211,202
Total Passenger Cars	210,059	235,994	217,755	239,841	285,269
TRUCKS AND SPECIAL VEHICLES					
Avtomontaza - Ljubljana	-	-	223	82	11
FAP-FAMOS Beograd:					
Fabrika Automobila - FAP - Priboj na Limu	4,112	3,552	4,011	4,022	3,583
Tvornica Autobusa (vans)	50	15	15	20	20
Ikarus - Zemun	149	220	246	307	215
Industrija Motornih Vozil - IMV - Novo Mesto	1,559	832	1,036	932	785
Industrija Delova Automobila - IDA - Kikinda	-	-	-	65	-
Tovarna Avtomobilov in Motorjev - TAM - Maribo	7,826	7,377	7,092	7,186	7,195
Tovarna Avtomobilov CIMOS - Koper	1,467	1,444	917	1,267	299
UNIS - TAS Tvornica Automobila, Sarajevo	10,145	10,211	12,572	13,521	9,713
Zavodi Crvena Zastava - ZCZ Kragujevac	8,528	8,919	9,770	9,435	9,658
Total Trucks and Special Vehicles	33,836	32,630	35,882	36,837	31,479
BUSES AND COACHES					
Avtomontaza - TAM	-	-	1,205	1,198	-
Avtomontaza - Ljubljana	131	256	149	197	161
FAP-FAMOS Beograd:					
Ivornica Autobusa - TAZ - Zagreb	300	297	332	287	295
Fabrika Autobusa "11.oktomvri" - Skoplje	997	840	-	-	1,195
Ikarus - Zemun	400	474	552	696	529
Industrija Motornih Vozil - IMV - Novo Mesto	70	1	15	331	450
Zavodi Crvena Zastava - ZCZ - Kragujevac	146	164	187	205	297
UNIS - TAS Tvornica Automobila, Sarajevo	102	-	-	-	168
UPIM - Udruzena Metalna Industrija - Pristina	-	-	-	-	5
Tovarna Avtomobilov in Motorjev - TAM - Maribo	1,937	1,742	2,209	2,189	1,843
Total Buses and Coaches	4,083	3,774	4,649	5,103	4,943
TOTAL PRODUCTION	247,978	272,398	258,286	281,781	321,691

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1987

Passenger Cars by Engine Displacement (In Cubic Centimeters)

Manufacturer	500-1,000	1,001-1,250	1,251-1,600	1,601-2,000	Over 2,000	TOTAL
Industrija Motornih Vozil IMV - Novo Mesto	24,337	19,641	2,924	502	152	47,556
Livnica Zeljeza I Tempera -Industrija Delova Automobila IDA - Kikinda	-	108	2,473	512	1	3,094
Tovarna Avtomobilov CIMOS - Koper	59	480	1,374	189	275	2,377
Udruzena Metalna Industrija UPIM - Pristina	-	120	72	169	9	370
UNIS-TAS Tvornica Automobila - Sarajev	-	-	20,452	216	2	20,670
Zavodi Crvena Zastava ZCZ - Kragujevac	45,053	139,189	26,814	146	-	211,202
TOTAL	69,449	159,538	54,109	1,734	439	285,269

Commercial Vehicles by Payload (In Kilograms)

Manufacturer	1,001-1,600	1,601 2,500	2,501-4,000	4,001-6,300	6,301-10,000	Over 10,000	TOTAL
Avtomontaza - Ljubljana	-	-	-	-	-	11	11
FAP-FAMOS - Beograd	-	-	-	632	842	2,129	3,603
IKARUS - Zemun	-	-	-	-	-	215	215
Industrija Motornih Vozil IMV - Novo Mesto	-	785	-	-	-	-	785
Tovarna Avtomobilov CIMOS - Koper	69	230	-	-	-	-	299
Tovarna Avtomobilov in Motorjev - TAM - Maribor	-	-	3,090	-	3,662	443	7,195
UNIS-TAS Tvornica Automobila - Sarajev	9,703	10	-	-	-	-	9,713
Zavodi Crvena Zastava ZCZ - Kragujevac	2,455	120	6,063	1,020	-	-	9,658
TOTAL	12,227	1,145	9,153	1,652	4,504	2,798	31,479

Buses by Type

Manufacturer	Combi-Vehicles	Mini buses	Medium and big buses	Articulated Urban and Suburban buses	TOTAL
AVTOMONTAZA - Ljubljana	-	-	79	82	161
FAP-FAMOS - Beograd: - FAS "11.OKTOMVRI"- Skoplje	-	-	1,195	-	1,195
FAP-FAMOS - Beograd: -TAZ-Zagreb	-	-	295	-	295
IKARUS - Zemun	-	-	461	68	529
Industrija Motornih Vozil IMV - Novo Mesto	96	354	-	-	450
UPIM - Udruzena Metalna Industria	5	-	-	-	5
UNIS-TAS	168	-	-	-	168
Tovarna Avtomobilov in Motorjev - TAM - Maribor	572	106	1,165	-	1,843
Zavodi Crvena Zastava ZCZ - Kragujevac	142	109	46	-	297
TOTAL	983	569	3,241	150	4,943

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks and Special Vehicles	Auto-buses	Total
AVTOMONTAZA - Ljubljana	-	-	66	66
FAP-FAMOS - Beograd	-	80	207	287
IKARUS - Zemun	-	-	115	115
Industrija Motornih Vozil IMV - Novo Mesto	33,386	1	-	33,387
Tovarna Automobilov CIMOS - Koper	-	40	-	40
Tovarna Avtomobilov in Motorjev - TAM - Maribor	-	10	327	337
UNIS-TAS Tvornica Automobila - Sarajevo	6,373	9,271	-	15,644
Zavodi Crvena Zastava - ZCZ - Kragujevac	87,681	2,078	4	89,763
TOTAL	127,440	11,480	719	139,639

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - EXPORTS 1987

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Special Vehicles	Buses	Total
Abu Dabi..........	–	–	7	7
Algeria...........	–	41	–	41
Australia.........	1	–	–	1
Austria...........	–	1	4	5
Belgium...........	679	–	–	679
Canada............	1,149	–	–	1,149
Chile.............	1	–	–	1
China.............	501	7	103	611
Costa Rica........	100	–	–	100
Cyprus............	95	4	–	99
Denmark...........	396	–	9	405
Dominica..........	100	–	–	100
Ecuador...........	50	–	–	50
Egypt.............	12,052	–	29	12,081
El Salvador.......	100	–	–	100
England...........	8,212	1	–	8,213
Finland...........	–	16	6	22
France............	20,133	1	–	20,134
Gambi.............	–	–	10	10
Germany, West.....	7,079	9,271	–	16,350
Greece............	938	104	17	1,059
Guatemala.........	100	–	–	100
Hungary...........	3,735	–	–	3,735
Italy.............	13,592	1,969	–	15,561
Japan.............	1	–	–	1
Jordan............	–	–	37	37
Kuwait............	1	–	–	1
Libya.............	40	2	–	42
Luxembourg........	–	1	–	1
Malta.............	348	–	–	348
Netherlands.......	132	–	–	132
New Zealand.......	60	–	–	60
Nigeria...........	4	–	–	4
Poland............	–	–	254	254
Saudi Arabia......	9	5	151	165
Spain.............	–	–	54	54
Sri Lanka.........	–	–	8	8
Sudan.............	–	–	25	25
Uganda............	–	57	–	57
U.S.A.............	57,832	–	–	57,832
U.S.S.R...........	–	–	5	5
TOTAL.............	127,440	11,480	719	139,639

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - TOTAL REGISTRATIONS 1962-1987

Motor Vehicles by Type

Year	Cars	Buses	Trucks	Special Vehicles	Traction Vehicles and Road Tractors	Total
1962.....	97,942	6,143	37,703	4,434	15,887	162,109
1963.....	112,534	6,634	42,574	5,057	16,868	183,667
1964.....	141,792	7,374	48,902	6,021	17,698	221,787
1965.....	187,842	8,227	58,575	6,663	19,160	280,467
1966.....	253,344	9,836	70,115	7,379	21,274	361,948
1967.....	355,875	11,233	85,641	8,124	23,471	484,344
1968.....	439,892	12,339	90,555	8,498	23,868	575,152
1969.....	562,500	13,300	95,300	9,500	26,300	706,900
1970.....	720,900	14,900	107,300	10,100	30,600	883,800
1971.....	875,400	16,400	122,100	11,300	32,200	1,057,400
1972.....	1,001,600	17,700	127,100	12,900	42,100	1,201,400
1973.....	1,140,532	17,838	125,853	14,334	55,440	1,353,997
1974.....	1,330,761	19,628	135,757	15,472	69,086	1,570,704
1975.....	1,536,677	20,180	142,520	16,179	75,414	1,790,970
1976.....	1,732,131	21,029	152,356	17,299	81,258	2,004,073
1977.....	1,923,904	21,857	157,937	20,290	76,562	2,200,550
1978.....	2,132,327	23,174	171,109	21,983	82,798	2,431,391
1979.....	2,259,966	22,861	171,604	23,410	129,970	2,607,811
1980.....	2,433,922	24,424	190,501	27,979	230,839	2,907,665
1981.....	2,567,961	26,349	201,588	29,296	260,877	3,086,071
1982.....	2,702,828	26,311	211,457	30,367	300,745	3,271,508
1983.....	2,770,739	27,688	217,082	33,079	334,039 *	3,382,627
1984.....	2,874,010	28,562	223,449	38,182	361,387 *	3,525,590
1985.....	2,837,670	26,013	192,538	46,042	464,016 *	3,566,279
1986.....	2,972,807	29,009	203,011	51,160	505,599 *	3,761,586
1987.....	3,040,362	29,241	207,283	53,942	541,016 *	3,871,844

* Including agricultural tractors.

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

OCEANIA

AUSTRALIA 294

NEW ZEALAND 298

AUSTRALIA - PRODUCTION 1983-1988

Motor Vehicles Assembled by Type

Fiscal Year	1984-85	1985-86	1986-87	1987-88
Cars	309,548	307,790	249,428	253,768
Station Wagons	66,264	56,974	52,629	61,107
Total	375,812	364,764	302,057	314,875
Trucks	28,947	25,912	20,462	22,107
TOTAL VEHICLES	404,759	390,676	322,519	336,982
MOTOR BODIES(1)				
Vans				
Refrigerated	746	414	358	338
Other(2)	1,946	2,285	1,931	1,788
Trucks				
Trays	13,507	14,193	10,907	11,016
Tippers	2,243	2,154	1,767	1,568
Concrete Mixers	318	430	476	466
Passenger Buses	791	912	994	779

NOTE: Data are for fiscal years ending June 30.

(1) Built-up for sale or transfer. Excludes bodies produced by motor vehicle manufacturers for use in their own plants, body panels cabs, and conversions.
(2) Includes dry freight.

AUSTRALIAN BUREAU OF STATISTICS

Motor Vehicles by Manufacturer and Type

	FORD			HOLDEN - BEDFORD		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983	113,000	16,000	129,000	95,000	16,500	111,500
1984	135,000	21,500	156,500	100,000	42,100	142,100
1985	135,950	13,628	149,578	101,804	42,000	143,804
1986	132,242	11,100	143,342	66,164	40,000	106,164
1987	110,298	11,130	121,428	66,500	N.A.	66,500

	MITSUBISHI			NISSAN		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983	35,800	1,200	37,000	34,958	-	34,958
1984	38,800	1,200	40,000	45,949	-	45,949
1985	51,796	-	51,796	42,937	-	42,937
1986	51,331	1,815	53,146	28,572	-	28,572
1987	44,613	1,276	45,889	37,150	-	37,150

	TOYOTA			OTHERS		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1983	36,000	3,500	39,500	-	1,800	1,800
1984	48,000	5,000	53,000	-	1,600	1,600
1985	50,341	-	50,341	-	1,500	1,500
1986	51,391	-	51,391	-	1,100	1,100
1987	43,964	-	43,964	-	1,000	1,000

VARIOUS OVERSEAS SOURCES

AUSTRALIA - IMPORTS 1971-1988

Assembled Passenger Cars by Country

Fiscal Year	France	Germany West	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1970-71.....	258	2,833	4,125	36,891	2,035	2,244	196	48,617
1971-72.....	321	2,302	2,284	33,906	842	1,742	96	41,992
1972-73.....	784	2,771	1,743	38,262	150	1,095	174	45,259
1973-74.....	738	4,179	3,271	79,116	1,614	1,782	545	91,478
1974-75.....	1,732	5,735	7,923	124,782	4,024	2,450	232	147,855
1975-76.....	904	3,730	5,325	77,622	1,841	3,148	104	93,802
1976-77.....	301	7,651	3,112	88,340	2,724	2,270	143	104,734
1977-78.....	1,005	6,706	4,388	68,277	1,116	2,352	100	83,947
1978-79.....	1,225	8,860	3,095	62,068	2,554	3,234	N.A.	81,509
1979-80.....	478	5,368	3,115	79,355	2,480	2,867	N.A.	94,077
1980-81.....	184	4,796	2,942	98,864	1,829	327	N.A.	109,009
1981-82.....	1,085	6,962	2,669	85,168	2,335	1,501	N.A.	99,961
1982-83.....	1,354	5,727	1,522	83,571	1,329	1,254	N.A.	94,810
1983-84.....	1,955	6,106	1,310	79,463	2,444	1,201	N.A.	93,074
1984-85.....	3,378	8,755	2,679	91,138	1,920	1,716	N.A.	110,851
1985-86.....	2,285	9,370	3,181	74,962	2,133	96	13	92,040
1986-87.....	435	5,339	1,489	31,370	1,729	609	16	46,635
1987-88.....	401	2,849	764	24,102	1,218	822	10	31,805

Assembled New Passenger Cars Cleared for Home Consumption by Country

Fiscal Year	France	Germany West	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries*
1974-75.....	1,292	5,575	7,610	118,895	3,853	2,193	232	140,594
1975-76.....	1,024	3,568	3,665	75,706	1,502	2,633	155	89,316
1976-77.....	608	7,258	4,475	94,005	2,659	2,884	100	112,009
1977-78.....	899	7,086	3,593	69,095	1,548	2,277	103	84,656
1978-79.....	1,282	7,810	3,934	61,758	2,601	3,025	N.A.	80,833
1979-80.....	269	5,543	2,634	78,705	1,983	1,636	N.A.	91,176
1980-81.....	306	4,979	3,022	95,600	2,267	1,842	N.A.	108,115
1981-82.....	1,140	6,411	2,604	85,206	2,161	1,282	N.A.	99,047
1982-83.....	1,227	5,771	1,819	83,692	1,561	1,458	N.A.	95,596
1983-84.....	1,937	6,166	1,533	79,406	2,508	1,215	N.A.	93,141
1984-85.....	3,148	8,492	2,550	90,619	2,027	1,662	N.A.	109,547
1985-86.....	2,011	9,118	2,919	72,536	2,054	2,736	27	91,401
1986-87.....	612	5,640	1,741	34,898	1,850	859	16	51,021
1987-88.....	365	3,086	547	24,052	1,165	733	15	32,743

* Includes countries not shown separately

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - NEW REGISTRATIONS 1986-1987

Passenger Cars by Manufacturer

	1986		1987	
	Units	% of Total	Units	% of Total
Alfa Romeo	1,721	0.4	1,276	0.3
Audi	125	–	182	–
BMW	3,219	0.8	2,268	0.6
Cadillac	4	–	1	–
Chevrolet	3	–	5	–
Citroen	193	0.1	134	–
Daihatsu	2,938	0.7	2,168	0.6
Daimler	–	–	63	–
Ferrari	31	–	61	–
Fiat	598	0.1	452	0.1
Ford	121,143	29.5	111,391	30.2
Holden	83,629	20.4	80,065	21.7
Honda	7,826	1.9	7,716	2.1
Hyundai	1,330	0.3	3,642	1.0
Isuzu	10	–	3	–
Jaguar	794	0.2	926	0.3
Jeep	4	–	10	–
Lada	235	0.1	447	0.1
Land Rover	202	–	113	–
Leyland	12	–	8	–
Mazda	14,519	3.5	9,615	2.6
Mercedes-Benz	3,629	0.9	3,151	0.9
Mitsubishi	54,418	13.2	46,634	12.6
Nissan	30,621	7.5	33,094	9.0
Peugeot	785	0.2	485	0.1
Pontiac	3	–	4	–
Porsche	389	0.1	278	–
Renault	531	0.1	214	–
Rolls Royce	44	–	35	–
Rover	871	0.2	796	0.2
Range Rover	843	0.2	582	0.2
Saab	1,663	0.4	1,646	0.4
Subaru	3,809	0.9	2,536	0.7
Suzuki	2,064	0.5	1,136	0.3
Toyota	68,412	16.7	54,039	14.6
Volkswagen	42	–	27	–
Volvo	3,666	0.9	3,389	0.9
Other	550	0.1	749	0.2
TOTAL	410,876	100.0	369,341	100.0

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - REGISTRATIONS 1965-1988

New Registrations by Type

	Motor Cars and Station Wagons	Utilities	Panel Vans	Trucks		Other Truck Types	Buses	Total
				Rigid	Articulated			
1975-76...	454,637	43,500	38,296	39,574	4,139	474	3,743	584,363
1976-77...	447,103	48,419	39,532	36,051	4,752	2,749	3,205	581,811
1977-78...	432,439	45,946	40,312	35,034	4,000	2,474	3,712	563,917
1978-79...	463,453	41,591	32,068	33,756	4,496	1,891	3,171	580,426
1979-80...	451,950	43,826	30,169	33,541	4,282	1,811	3,045	568,424
1980-81...	462,487	47,474	37,391	36,485	4,269	1,939	4,170	594,215
1981-82...	471,255	52,035	48,009	40,062	3,665	2,218	4,998	622,242
1982-83...	453,523	43,682	52,364	31,514	2,426	1,834	4,680	590,023
1983-84...	461,018	46,140	46,779	33,397	2,581	1,630	12,169	603,714
1984-85...	510,893	54,507	45,582	44,422	3,627	1,952	13,847	674,830
1985-86...	476,488	46,499	33,138	39,033	4,029	2,159	10,868	612,214
1986-87...	376,080	32,485	20,143	28,693	3,149	1,664	6,587	468,801
1987-88...	384,203	29,821	18,292	28,596	2,811	1,602	5,495	470,820

Total Registrations by Type (In Thousands)

	Cars	Commercial Vehicles	Total Vehicles
1965..........	2,871.6	865.1	3,736.7
1966..........	3,028.5	877.0	3,905.5
1967..........	3,201.8	887.2	4,089.0
1968..........	3,396.2	904.8	4,301.0
1969..........	3,619.9	929.9	4,549.8
1970..........	3,834.9	949.0	4,783.9
1971..........	4,057.5	982.4	5,039.9
1972..........	4,259.8	1,020.8	5,280.6
1973..........	4,520.2	1,078.4	5,598.6
1974..........	4,770.5	1,131.5	5,902.0
1975..........	5,015.5	1,198.1	6,213.6
1976..........	5,152.9	1,247.1	6,400.0
1977..........	5,343.8	1,317.8	6,661.6
1978..........	5,543.5	1,383.1	6,926.6
1979..........	5,682.9	1,430.1	7,113.0
1980..........	5,800.6	1,462.5	7,263.1
1981..........	6,021.1	1,544.8	7,565.9
1982..........	6,308.1	1,661.1	7,969.2
1983..........	6,469.6	1,718.3	8,187.9
1984..........	6,636.2	1,798.2	8,434.4
1985..........	6,842.5	1,886.6	8,729.1
1986..........	6,985.4	1,930.7	8,916.0
1987..........	7,072.8	1,949.9	9,022.7

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS

NEW ZEALAND - IMPORTS, NEW REGISTRATIONS 1946-1987

	Motor Vehicle Imports by Type			New Registrations by Type		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	7,091	3,136	10,227	4,860	3,298	8,158
1950.....	16,499	8,619	25,118	16,213	7,893	24,106
1955.....	46,178	14,269	60,447	44,240	12,849	57,089
1960.....	32,409	8,549	40,958	32,219	8,333	40,552
1961.....	35,361	12,229	47,590	34,689	9,328	44,017
1962.....	37,861	10,856	48,717	38,779	8,441	47,220
1963.....	59,111	9,173	68,284	55,228	9,519	64,747
1964.....	64,288	8,951	73,239	62,573	10,400	72,973
1965.....	65,986	9,802	75,788	63,528	9,552	73,080
1966.....	60,258	14,037	74,295	59,457	11,681	71,138
1967.....	52,772	8,189	60,961	52,016	9,467	61,483
1968.....	47,937	5,164	53,101	45,570	7,863	53,433
1969.....	54,531	13,298	67,829	53,154	11,836	64,990
1970.....	67,707	20,539	88,246	66,546	17,232	83,778
1971.....	80,655	24,271	104,926	70,242	19,303	89,545
1972.....	87,860	13,543	101,403	87,063	15,639	102,702
1973.....	95,586	13,872	109,458	99,025	15,958	114,983
1974.....	103,512	19,163	122,675	94,811	14,878	109,689
1975.....	55,559	13,598	69,157	80,043	15,825	95,868
1976.....	69,815	16,474	86,289	71,151	16,963	88,114
1977.....	61,218	19,583	80,801	60,526	16,372	76,898
1978.....	49,108	14,271	63,379	66,497	16,571	83,068
1979.....	76,218	18,561	94,779	68,152	19,079	87,231
1980.....	74,969	20,119	95,088	75,666	20,733	96,399
1981.....	99,966	22,724	122,690	89,453	25,389	114,842
1982.....	99,105	27,289	126,394	83,657	30,510	114,167
1983.....	56,745	15,120	71,865	74,077	24,809	98,886
1984.....	99,656	25,936	125,592	96,398	26,849	123,247
1985.....	99,825	25,669	125,494	81,516	23,062	104,578
1986.....	67,226	13,080	80,306	76,076	18,167	94,243
1987.....	97,432	12,726	110,158	77,499	15,215	92,714

NEW ZEALAND MOTOR TRADE FEDERATION

NEW ZEALAND - IMPORTS 1929-1987

Passenger Cars by Country of Origin and Type

	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929........	-	-	4,064	-	-	19,269			
1930........	-	-	3,411	-	-	10,889			
1935........	7,612	2,056	9,668	3,667	4,481	8,148		Figures for Japan included in Other Countries prior to 1970	
1940........	64	4,764	4,828	7	203	210			
1950........	2,526	13,840	16,366	119	1	120			
1955........	11,971	27,696	39,667	1,034	2,149	3,183			
1960........	1,274	24,762	26,036	122	926	1,048			
1965........	3,732	41,498	45,230	142	1,214	1,356			
1966........	3,590	35,520	39,110	173	658	831			
1967........	3,035	25,587	28,622	184	885	1,069			
1968........	2,339	27,501	29,840	110	169	279			
1969........	1,651	34,768	36,419	171	8	179			
1970........	4,156	34,322	38,478	168	208	376	1,200	3,277	4,477
1971........	3,114	42,441	45,555	88	-	88	2,488	3,553	6,041
1972........	3,854	31,463	35,317	123	3	126	6,293	8,461	14,754
1973........	2,094	32,125	34,219	120	1	121	6,345	14,380	20,725
1974........	12,213	37,069	49,282	164	1	165	7,789	12,976	20,765
1975........	2,134	23,919	26,053	79	1	80	2,252	14,716	16,968
1976........	940	30,720	31,660	46	-	46	1,460	27,225	28,685
1977........	577	20,923	21,500	64	2	66	1,107	30,798	31,905
1978........	338	21,993	22,331	66	49	115	1,053	16,522	17,575
1979........	217	22,406	22,623	86	1	87	1,065	36,704	37,769
1980........	127	14,586	14,713	75	-	75	1,710	47,624	49,334
1981........	102	8,942	9,044	68	-	68	1,675	74,800	76,475
1982........	128	9,782	9,910	77	7	84	1,984	69,589	71,573
1983........	206	1,471	1,677	72	1	73	1,884	41,623	43,507
1984........	346	3,096	3,442	87	24	111	1,864	75,883	77,747
1985........	906	4,102	5,008	126	-	126	3,448	72,065	75,513
1986........	530	1,594	2,124	62	-	62	1,084	53,333	54,417
1987........	3,848	3,067	6,915	1,154	1	1,155	8,159	45,477	53,636

	AUSTRALIA			OTHERS			TOTAL		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929........		Figures for Australia included in Other Countries prior to 1960		-	-	29	-	-	23,381
1930........				-	-	13	-	-	14,313
1935........				-	-	-	11,279	6,537	17,816
1940........				2	-	2	73	4,967	5,040
1950........				13	-	13	2,658	13,841	16,499
1955........				2,418	910	3,328	15,423	30,755	46,178
1960........	354	2,328	2,682	839	1,804	2,643	2,589	29,820	32,409
1965........	3,075	12,302	15,377	964	3,059	4,023	7,913	58,073	65,986
1966........	2,929	12,708	15,637	841	3,839	4,680	7,533	52,725	60,258
1967........	1,922	13,629	15,551	583	6,947	7,530	5,724	47,048	52,772
1968........	948	12,154	13,102	924	3,792	4,716	4,321	43,616	47,937
1969........	937	9,080	10,017	1,108	6,808	7,916	3,867	50,664	54,531
1970........	6,726	11,602	18,328	1,646	4,402	6,048	13,896	53,811	67,707
1971........	7,561	15,722	23,283	1,485	4,203	5,688	14,736	65,919	80,655
1972........	8,286	26,051	34,337	1,627	1,699	3,326	20,183	67,677	87,860
1973........	7,168	30,214	37,382	2,212	927	3,139	17,939	77,647	95,586
1974........	5,463	22,324	27,787	4,281	1,232	5,513	29,910	73,602	103,512
1975........	857	7,080	7,937	1,422	3,099	4,521	6,744	48,815	55,559
1976........	967	5,945	6,912	689	1,823	2,512	4,102	65,713	69,815
1977........	674	4,409	5,083	797	1,867	2,664	3,219	57,999	61,218
1978........	657	6,017	6,674	1,828	585	2,413	3,942	45,166	49,108
1979........	1,831	11,234	13,065	2,000	674	2,674	5,199	71,019	76,218
1980........	1,229	8,002	9,231	1,040	576	1,616	4,181	70,788	74,969
1981........	781	11,530	12,311	2,065	3	2,068	4,691	95,275	99,966
1982........	924	13,683	14,607	2,715	216	2,931	5,828	93,277	99,105
1983........	1,344	7,865	9,209	2,231	48	2,279	5,737	51,008	56,745
1984........	1,286	13,286	14,572	3,781	3	3,784	7,364	92,292	99,656
1985........	2,259	12,840	15,099	4,076	3	4,079	10,815	89,010	99,825
1986........	1,288	6,279	7,567	3,056	-	3,056	6,020	61,206	67,226
1987........	10,335	14,265	24,600	11,126	-	11,126	34,622	62,810	97,432

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND

NEW ZEALAND - IMPORTS 1929-1987 (continued)

Commercial Vehicles by Country of Origin and Type

	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929........	-	-	519	-	-	5,268			
1930........	-	-	272	-	-	2,768			
1935........	24	896	920	16	2,090	2,106	Figures for Japan included in Other Countries prior to 1970.		
1940........	3	274	277	4	830	834			
1946........	12	764	776	194	2,166	2,360			
1950........	411	8,002	8,413	130	72	202			
1955........	3,203	8,193	11,396	666	857	1,523			
1960........	479	6,920	7,399	12	28	40			
1965........	63	8,664	8,727	7	102	109			
1966........	319	12,227	12,546	14	110	124			
1967........	79	7,126	7,205	20	52	72			
1968........	59	4,729	4,788	3	43	46			
1969........	33	9,337	9,370	4	31	35			
1970........	108	12,437	12,545	12	36	48	82	1,951	2,033
1971........	72	15,244	15,316	28	18	46	438	3,489	3,927
1972........	50	6,338	6,388	27	14	41	344	3,173	3,517
1973........	81	5,698	5,779	38	78	116	191	4,359	4,550
1974........	679	7,245	7,924	71	68	139	2,503	5,625	8,128
1975........	651	4,757	5,408	33	81	114	544	5,010	5,554
1976........	189	6,602	6,791	31	139	170	51	6,543	6,594
1977........	102	7,898	8,000	40	162	202	482	8,110	8,592
1978........	89	6,500	6,589	25	81	106	295	4,465	4,760
1979........	47	6,067	6,114	17	300	317	40	8,038	8,078
1980........	31	4,957	4,988	33	192	225	53	11,917	11,970
1981........	9	738	747	24	93	117	218	19,285	19,503
1982........	10	1,327	1,337	21	204	225	659	21,963	22,622
1983........	18	682	700	31	167	198	418	12,496	12,914
1984........	26	1,061	1,087	21	81	102	2,513	20,446	22,959
1985........	65	483	548	15	131	146	2,550	21,632	24,182
1986........	81	249	330	10	88	98	414	11,769	12,183
1987........	30	200	230	47	145	192	173	11,578	11,751

	AUSTRALIA			OTHERS			TOTAL		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929........				-	-	8	-	-	5,795
1930........				-	-	9	-	-	3,049
1935........	Figures for Australia included in Other Countries prior to 1960.			-	-	-	40	2,986	3,026
1940........				-	-	-	7	1,104	1,111
1946........				-	-	-	206	2,930	3,136
1950........				4	-	4	545	8,074	8,619
1955........				256	1,094	1,350	4,125	10,144	14,269
1960........	93	763	856	49	205	254	633	7,916	8,549
1965........	57	470	527	1	438	439	128	9,674	9,802
1966........	58	650	708	25	634	659	416	13,621	14,037
1967........	66	410	476	121	315	436	286	7,903	8,189
1968........	38	129	167	73	90	163	173	4,991	5,164
1969........	31	2,359	2,390	19	1,484	1,503	87	13,211	13,298
1970........	39	4,660	4,699	142	892	1,034	383	19,976	20,359
1971........	10	4,519	4,529	13	440	453	561	23,710	24,271
1972........	75	3,337	3,412	5	180	185	501	13,042	13,543
1973........	50	3,075	3,125	8	294	302	368	13,504	13,872
1974........	16	2,181	2,197	115	660	775	3,384	15,779	19,163
1975........	74	2,165	2,239	45	238	283	1,347	12,251	13,598
1976........	451	2,225	2,676	15	228	243	737	15,737	16,474
1977........	451	2,018	2,469	25	295	320	1,100	18,483	19,583
1978........	469	2,254	2,723	13	80	93	891	13,380	14,271
1979........	404	3,433	3,837	140	75	215	648	17,913	18,561
1980........	414	2,235	2,649	225	62	287	756	19,363	20,119
1981........	402	1,806	2,208	80	69	149	733	21,991	22,724
1982........	182	2,809	2,991	26	88	114	898	26,391	27,289
1983........	407	667	1,074	158	76	234	1,032	14,088	15,120
1984........	161	1,308	1,469	141	178	319	2,862	23,074	25,936
1985........	136	399	535	57	201	258	2,823	22,846	25,669
1986........	93	121	214	48	207	255	646	12,434	13,080
1987........	73	248	321	60	172	232	383	12,343	12,726

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND

NEW ZEALAND - NEW REGISTRATIONS 1975-1987

Passenger Cars by Manufacturer

	1975	1980	1983	1984	1985	1986	1987
Alfa Romeo	–	144	130	92	128	392	414
Audi	–	63	157	169	211	288	321
Austin/Morris	11,825	3,692	19	2	68	182	614
BMW	–	49	196	211	512	909	877
Chrysler	1,970	560	–	–	–	–	–
Citroen	129	49	69	68	103	204	195
Daihatsu	136	192	1,052	1,550	1,098	998	937
Fiat	501	169	165	560	250	810	1,332
Ford	15,374	15,144	15,964	20,730	17,260	15,345	14,472
Hillman	8,946	1,480	–	–	–	–	–
Holden	7,576	6,882	8,537	10,162	9,969	8,873	13,308
Honda	841	7,675	10,161	10,598	9,943	7,476	6,475
Hyundai	–	–	236	576	187	964	1,616
Isuzu	–	71	–	100	–	47	120
Jaguar/Daimler	293	11	44	43	96	129	202
Lada	–	203	305	593	210	424	960
Lancia	–	–	40	99	76	57	52
Mazda	3,864	4,510	5,075	7,151	4,904	5,171	3,855
M.G.	23	8	–	–	–	–	–
Mercedes-Benz	137	68	74	78	229	458	306
Mitsubishi	1,425	13,620	12,240	15,235	13,273	10,528	10,095
Nissan	6,778	5,613	7,483	9,421	6,157	5,997	6,319
Opel	–	–	–	–	–	126	48
Peugeot	479	82	77	131	49	68	163
Porsche	–	–	28	33	39	44	25
Renault	539	58	458	150	243	338	389
Rolls/Bentley	–	–	–	–	–	7	11
Rover	199	253	111	219	119	211	286
Saab	–	–	–	29	47	43	88
Skoda	808	124	–	–	–	–	63
Subaru	154	1,264	1,516	2,334	2,320	2,443	2,215
Suzuki	43	95	633	910	1,450	1,464	925
Talbot	–	–	134	64	–	–	–
Toyota	6,858	12,174	8,931	14,945	12,364	11,668	10,087
Triumph	3,866	–	–	–	–	–	–
Vauxhall	5,413	1,404	–	–	–	–	–
Volkswagen	662	22	33	16	21	36	37
Volvo	–	62	203	104	170	320	272
Yugo	–	–	–	–	–	26	180
Others	862	25	6	25	20	30	240
TOTAL	79,701	75,766	74,077	96,398	81,516	76,076	77,499

NOTE: In many instances earlier figures were included in Others.

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - NEW REGISTRATIONS 1975-1987

Commercial Vehicles by Manufacturer

	1975	1980	1984	1985	1986	1987
Austin/Morris........	755	478	–	–	–	–
Bedford..............	3,160	1,680	741	76	84	56
Bristol..............	–	35	–	–	–	–
Chevrolet............	–	–	68	30	44	16
Commer/Chrysler......	888	285	–	–	–	–
Daihatsu.............	–	363	1,141	1,283	804	594
Dodge................	149	141	–	–	–	–
E.R.F................	31	29	19	36	27	26
Fiat.................	55	20	6	3	5	5
Foden................	–	–	–	45	22	32
Ford.................	3,662	3,858	4,128	3,764	3,000	2,863
Hino.................	108	39	257	329	423	330
Holden...............	1,233	1,389	1,476	665	497	135
Honda................	–	41	80	11	68	20
Hyundai..............	–	–	1	–	13	20
International........	328	243	155	104	103	105
Isuzu................	191	199	1,366	1,301	1,034	1,045
Jeep.................	–	97	20	–	2	4
Kenworth.............	–	60	23	9	23	19
Lada.................	–	–	101	20	38	38
Landrover............	300	260	246	337	237	79
Leyland..............	186	113	88	38	21	19
Mack.................	–	73	108	88	102	100
M.A.N................	–	–	20	23	53	58
Mazda................	1,465	1,498	1,340	1,132	1,075	966
Mercedes-Benz........	141	58	207	162	116	151
Mitsubishi...........	161	1,719	4,715	4,697	3,259	2,893
Nissan...............	1,003	2,378	2,994	2,139	1,911	1,187
Renault..............	–	–	15	5	14	8
Scammell.............	–	–	13	38	21	22
Scania...............	–	18	44	104	79	80
Seddon/Atkinson......	–	24	–	–	–	–
Subaru...............	–	481	687	321	241	125
Suzuki...............	–	760	1,032	940	735	548
Toyota...............	1,766	3,865	5,650	5,225	4,032	3,554
Vauxhall.............	–	322	–	–	–	–
Volkswagen...........	10	91	3	2	–	–
Volvo................	–	80	80	98	70	59
White................	–	–	1	–	–	–
Others...............	233	36	24	37	14	56
TOTAL................	15,825	20,733	26,849	23,062	18,167	15,215

NOTE: In many instances, early figures included in "Others."

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - NEW REGISTRATIONS 1987

Passenger Cars by Cylinder Capacity (In Cubic Centimeters)

	0-850	851-1,000	1,001-1,200	1,201-1,300	1,301-1,400	1,401-1,500	1,501-1,600	1,601-1,800
Alfa Romeo	-	-	-	-	12	273	-	68
Austin/Morris	-	-	-	305	-	-	4	-
Audi	-	-	-	-	-	-	-	127
BMW	-	-	-	-	-	-	-	160
Citroen	1	-	-	-	-	-	48	-
Daihatsu	300	637	-	-	-	-	-	-
Fiat	39	559	225	-	413	-	6	90
Ford	-	-	-	2,503	-	1,429	689	-
F.S.M.	17	-	-	-	-	-	-	-
F.S.O.	-	-	-	-	-	50	-	-
Holden	-	-	-	-	1,636	942	-	2
Honda	-	-	-	1,375	1,022	1,927	6	-
Hyundai	-	-	-	113	-	1,073	68	-
Isuzu	-	-	-	-	-	-	-	-
Jaguar/Daimler	-	-	-	-	-	-	-	-
Lada	-	-	-	-	-	694	286	-
Lancia	-	-	-	-	-	-	10	-
Mazda	-	-	88	1,267	-	953	294	227
Mercedes-Benz	-	-	-	-	-	-	-	-
Mitsubishi	3	-	-	1,323	-	3,094	263	2,008
Nissan	-	-	-	2,315	-	330	1,352	1
Opel	-	-	-	-	-	-	-	-
Peugeot	-	-	-	-	-	-	65	-
Porsche	-	-	-	-	-	-	-	-
Proton	-	-	-	8	-	68	-	-
Renault	-	-	-	-	150	-	4	28
Rolls/Bentley	-	-	-	-	-	-	-	-
Rover	-	-	-	-	-	-	-	-
Saab	-	-	-	-	-	-	-	-
Seat	-	-	-	-	-	57	-	-
Skoda	-	-	63	-	-	-	-	-
Subaru	265	-	218	-	-	-	253	1,479
Suzuki	319	-	-	-	606	-	-	-
Toyota	-	1,136	-	4,195	-	8	1,636	-
Volkswagen	-	-	-	2	-	-	14	21
Volvo	-	-	-	-	-	-	-	-
Yugo	-	135	45	-	-	-	-	-
Other	-	1	-	-	-	2	8	1
TOTAL	944	2,468	639	13,406	3,839	10,900	4,986	4,212

	1,801-2,000	2,001-2,500	2,501-3,000	3,001-3,500	3,501-4,000	4,001-4,500	4,501-5,000	Over 5,000	TOTAL
Alfa Romeo	4	57	-	-	-	-	-	-	414
Austin/Morris	305	-	-	-	-	-	-	-	614
Audi	61	133	-	-	-	-	-	-	321
BMW	189	246	128	154	-	-	-	-	877
Citroen	127	19	-	-	-	-	-	-	195
Daihatsu	-	-	-	-	-	-	-	-	937
Fiat	-	-	-	-	-	-	-	-	1,332
Ford	4,865	14	-	281	-	4,691	-		14,472
F.S.M.	-	-	-	-	-	-	-	-	17
F.S.O.	-	-	-	-	-	-	-	-	50
Holden	4,826	-	5,039	359	-	-	-	504	13,308
Honda	2,145	-	-	-	-	-	-	-	6,475
Hyundai	362	-	-	-	-	-	-	-	1,616
Isuzu	-	120	-	-	-	-	-	-	120
Jaguar/Daimler	-	-	-	97	-	105	-	-	202
Lada	-	-	-	-	-	-	-	-	980
Lancia	11	31	-	-	-	-	-	-	52
Mazda	1,026	-	-	-	-	-	-	-	3,855
Mercedes-Benz	71	55	133	-	11	16	8	12	306
Mitsubishi	2,687	56	661	-	-	-	-	-	10,095
Nissan	-	2,053	265	3	-	-	-	-	6,319
Opel	41	-	7	-	-	-	-	-	48
Peugeot	43	35	20	-	-	-	-	-	163
Porsche	4	8	8	-	-	-	5	-	25
Proton	-	-	-	-	-	-	-	-	76
Renault	57	119	31	-	-	-	-	-	389
Rolls/Bentley	-	-	-	-	-	-	-	11	11
Rover	23	102	-	-	161	-	-	-	286
Saab	88	-	-	-	-	-	-	-	88
Seat	-	-	-	-	-	-	-	-	57
Skoda	-	-	-	-	-	-	-	-	63
Subaru	-	-	-	-	-	-	-	-	2,215
Suzuki	-	-	-	-	-	-	-	-	925
Toyota	2,844	-	264	-	4	-	-	-	10,087
Volkswagen	-	-	-	-	-	-	-	-	37
Volvo	187	55	30	-	-	-	-	-	272
Yugo	-	-	-	-	-	-	-	-	180
Other	3	10	6	4	-	-	5	-	40
TOTAL	19,969	3,113	6,592	898	176	4,812	18	527	77,499

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - TOTAL REGISTRATIONS 1930-1986

Motor Vehicles by Type

	1930	1940	1950	1960	1970	1975
Cars	154,634	212,199	247,664	515,173	892,122	1,151,332
Light Trucks (1)	30,967	26,090	44,966	49,755	106,747	132,462
Heavy Trucks (2)	–	20,995	36,858	71,841	69,533	70,960
Passenger Trucks	–	1,497	2,090	1,682	–	–
Omnibuses	–	740	1,556	2,241	2,650	2,611
Taxis	1,308	1,519	2,097	2,438	2,892	3,032
Rental Cars	–	558	1,383	2,377	3,888	5,660
Private Hire Cars	–	188	276	158	–	–
Service Coaches	–	581	725	581	462	549
Trailers (Non-Exempt)	–	11,963	33,679	84,653	184,880	290,455
Exempt Vehicles etc	–	5,774	32,727	60,060	106,824	126,203
Government Vehicles	–	4,582	10,618	16,935	–	–
Motor Cycles	–	16,916	19,558	26,388	28,453	91,925
Power Cycles	37,404	–	–	9,847	18,691	3,805
Contact Vehicles	–	–	–	–	1,155	1,168
Private Taxicabs	–	–	–	–	157	120
Other	2,810	–	–	–	–	–
TOTAL	227,123	303,602	434,397	844,129	1,418,254	1,880,282

	1980	1982	1983	1984	1985	1986
Cars	1,293,446	1,366,518	1,400,624	1,453,385	1,480,411	1,537,948
Light Trucks (1)	180,250	198,754	207,841	218,027	217,552	225,240
Heavy Trucks (2)	75,522	77,560	75,777	77,000	79,816	87,866
Passenger Trucks	–	–	–	–	–	–
Omnibuses	2,532	2,715	3,013	3,136	3,366	3,434
Taxis	2,924	2,627	2,565	2,562	2,649	2,673
Rental Cars	6,545	6,880	7,604	9,739	11,452	11,993
Private Hire Cars	–	–	–	–	–	–
Service Coaches	950	1,048	1,100	1,471	1,621	1,657
Trailers (Non-Exempt)	345,058	352,027	356,236	358,681	360,976	398,319
Exempt Vehicles etc	97,001	67,095	81,909	67,467	60,132	64,725
Government Vehicles	–	–	–	–	–	–
Motor Cycles	123,798	131,388	128,937	124,813	121,805	141,843
Power Cycles	1,579	1,282	1,211	1,328	693	1,060
Contact Vehicles	1,273	852	706	–	–	–
Private Taxicabs	173	218	397	372	364	374
Other	–	–	–	–	–	–
TOTAL	2,131,051	2,228,964	2,267,920	2,317,981	2,340,837	2,477,132

(1) Trucks 2 tons and under laden weight.
(2) Trucks over 2 tons laden weight.
NOTE: Data for 1987 are not available.

NEW ZEALAND MOTOR TRADE FEDERATION

WESTERN HEMISPHERE

ARGENTINA 306

BRAZIL 315

CANADA 324

COLOMBIA 335

LAFTA COUNTRIES 338

MEXICO 339

PERU 353

UNITED STATES 358

VENEZUELA 369

ARGENTINA - PRODUCTION 1960-1987

Motor Vehicles by Type

	Passenger Cars	Station Wagons	Pickups	1/4 Ton Pickups	Vans	Trucks	Total
1960	30,335	9,809	26,878	4,952	1,776	15,588	89,338
1961	71,993	6,281	29,258	3,297	2,153	23,206	136,188
1962	78,667	11,981	21,394	1,615	2,028	14,195	129,880
1963	68,111	7,227	18,795	1,365	959	8,442	104,899
1964	104,549	10,068	34,869	1,238	2,517	13,242	166,483
1965	119,782	13,952	41,119	1,352	1,496	16,835	194,536
1966	123,937	9,875	30,721	943	1,438	12,539	179,453
1967	124,587	5,719	31,173	452	1,207	12,180	175,318
1968	120,224	7,741	36,391	780	2,386	13,454	180,976
1969	147,512	6,373	42,156	441	3,574	18,534	218,590
1970	163,391	4,653	32,788	479	2,834	15,654	219,599
1971	189,155	4,230	39,901	265	2,873	17,216	253,640
1972*	203,421	4,202	46,031	267	5,252	19,049	278,222
1973*	223,397	10,263	53,891	280	5,066	18,717	311,614
1974*	232,752	11,884	55,685	420	4,588	17,081	322,410
1975*	185,663	7,894	38,414	384	3,068	15,703	251,126
1976*	146,597	7,051	30,953	19	3,065	19,263	206,948
1977*	176,656	9,657	41,506	162	3,933	24,667	256,581
1978*	137,408	9,316	29,471	46	2,381	16,065	194,687
1979*	187,840	13,833	42,249	–	2,700	19,622	266,244
1980*	204,425	18,265	45,025	–	587	20,615	288,917
1981*	130,911	10,759	23,394	–	118	10,269	175,451
1982*	99,382	8,436	16,483	–	3,159	5,875	133,335
1983*	120,365	9,643	22,295	–	1,803	6,905	161,011
1984*	132,405	7,588	18,111	–	3,296	9,600	171,000
1985*	111,144	4,981	12,793	–	2,825	9,147	140,890
1986*	134,293	6,562	19,159	–	5,308	9,542	174,864
1987*	150,871	7,872	19,877	–	4,429	10,450	193,439

* Including CKD – Exports.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1979-1987

Motor Vehicles by Manufacturer

	1979	1980	1981	1982	1983	1984	1985	1986	1987
Autolatina*...	-	-	-	-	-	-	-	-	53,248
Citroen.......	10,497	-	-	-	-	-	-	-	-
Chrysler......	32,040	-	-	-	-	-	-	-	-
Volkswagen....	-	31,610	18,528	12,855	18,110	25,497	20,059	23,117	-
Decaroli......	-	-	-	-	-	-	30	65	43
Detalle.......	-	-	-	-	-	-	-	-	65
Deutz.........	147	119	58	26	50	68	5	-	-
Fiat..........	1,726	753	231	211	404	916	806	1,004	1,175
Ford Motor....	86,320	112,592	75,566	50,390	56,047	49,554	29,441	32,908	-
General Motors	-	-	-	-	-	-	-	-	-
I.M.E.........	8,898	2,041	-	-	-	-	-	-	-
Mercedes-Benz.	8,752	9,797	5,941	4,173	3,851	4,281	3,344	4,958	5,525
Renault.......	41,221	58,304	44,422	34,278	41,603	43,165	41,294	48,180	57,193
Saab-Scania...	623	788	391	388	675	918	865	945	1,274
Safrar........	62,993	-	-	-	-	-	-	-	-
Sal Lari......	-	-	-	-	-	-	-	-	2,566
Sevel.........	-	65,665	27,213	29,796	39,136	42,924	41,831	59,313	72,226
TOTAL.........	253,217	281,669	172,350	132,117	159,876	167,323	137,675	170,490	193,315

* Ford Motor Co. and Volkswagen.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1986-1987

Motor Vehicles by Manufacturer and Type

Make and Model	1986	1987
AUTOLATINA ARGENTINA S.A.	56,025	53,248
Sierra GL	5,906	6,405
Sierra Ghia	4,316	3,933
Sierra XR4	1,485	1,184
Sierra Rural Ghia	1,003	833
Ford Escort	–	31
Falcon Standard	4,152	4,169
Falcon Deluxe	1,270	1,061
Falcon Ghia	1,115	1,092
Falcon Rural Standard	275	357
Falcon Rural Deluxe	186	178
VW 1500/1500 Basic	9,820	8,273
VW Rural	661	301
VW Gacel GL/GS	11,021	8,770
VW Carat CD	–	1,677
Total Passenger Cars	41,210	38,264
Falcon Ranchero	943	1,160
Total Utility	943	1,160
Total Section A	42,153	39,424
F-100 6 cil.	4,981	6,121
F-100 8 cil.	448	468
F-100 Diesel	2,645	3,349
F-150 Gas 2x4	981	448
F-150 Diesel	1,198	–
F-150 Gas 4x4	–	163
VW Pickup	39	–
Total Pickup	10,272	10,549
VW Van	1,405	918
VW Microbus	171	173
Total Utilities	1,576	1,091
Total Section B	11,848	11,640
F-250 Gas	20	44
F-250 Diesel	71	167
F-350 Gas	17	18
F-350 Diesel	685	732
F-400 Gas	2	26
F-400 Diesel	310	431
F-6000 Diesel	36	32
F-7000 Diesel	883	734
Total Truck Chassis	2,024	2,184
Total Section C	2,024	2,184
FIAT VEHICULOS INDUSTRIALES S.A.	1,004	1,176
150 N 4x2	117	235
150 T 4x2	1	21
160 4x2	32	–
619 NL 4x2	500	536
619 TL 4x2	211.	121
619 TL 6x2	30	6
697 N 4x2	46	87
697 T 4x2	30	29
Total Truck Chassis	967	1,035
FIAT (con't)		
130 AU	37	141
Total Bus Chassis	37	141
Total Section C	1,004	1,176
MERCEDES-BENZ ARGENTINA S.A.	4,958	5,525
L 608	480	574
L 1114	1,670	1,330
LA 1114	24	64
L 1518	592	475
L 1521	30	–
L 1526	157	102
LS 1526	62	112
Total Truck Chassis	3,015	2,657
LO 608 SPT	31	34
LO 608	9	–
LO 1114	1,301	1,958
OF 1214	434	608
OH 1314	–	85
OH 1318	–	13
OH 1418	–	7
OH 1526	–	8
OH 1419	121	155
O 170	47	–
Total Bus Chassis	1,943	2,868
Total Section C	4,958	5,525
A.Y L. DECAROLI S.A.	65	43
210 RL 110	4	–
280 RS U/2	10	–
SL 661	–	1
SL 751/2	51	36
SL 752/2	–	6
Total Bus Chassis	65	43
Total Section C	65	43
RENAULT ARGENTINA S.A.	48,180	57,193
4 GTL	1,759	–
9 TSE/GTL	–	1,854
11 TL/TS/Turbo/GTL/TSE	12,797	13,051
12 TL/GTS/GTS S. W./L/L S.W.	15,979	23,354
18 GTL/GTL S.W./GTX/GTX S.W./ LX/LX S.W.	12,531	13,845
Fuego GTX	2,098	2,116
Total Passenger Cars	45,163	54,220
4 F 4 Van	310	13
4 Pickup	147	18
Total Utilities	457	31
Total Section A	45,620	54,251
Trafic Van	2,560	2,942
Total Utilities	2,560	2,942
Total Section B	2,580	2,942

ARGENTINA - PRODUCTION 1986-1987 (continued)

Motor Vehicles by Manufacturer and Type

Make and Model	1986	1987
SAAB-SCANIA ARGENTINA S.A.	945	1,274
T 112 H 4x2	309	428
T 112 E 6x4	18	54
R 112 H 4x2	263	270
R 112 H 6x2	66	30
Total Truck Chassis	656	782
K 112 C33AA DN 11	1	2
K 112 C33AA DS 11	47	79
K 112 CM52AA/C63KK DN 11	57	70
K 112 CM522AA/C63KK DS 11	1	12
K 112 T33AA DS 11	183	329
Total Bus Chassis	289	492
Total Section C	945	1,274
INDUSTRIAS EDUARDO SAL-LARI S.A.	-	2,566
IES	-	836
IES Safari	-	14
IES Super	-	1,332
Total Passenger Cars	-	2,182
IES Cargo	-	231
IES Cargo Super	-	153
Total Utility	-	384
Total Section A	-	2,566
SEVEL ARGENTINA S.A.	59,313	72,226
Duna S	-	499
Duna SC	-	187
Duna SCV	-	189
Duna SD	-	296
Fiat Brio	-	3,706
Spazio TR	6,643	7,245
Spazio TRD	1,447	1,898
Spazio TR Deluxe	1,738	1,279
Super Europa CL/TR	8,514	10,549
Super Europa 1.5	578	7
Regetta S	}	7,217
Regetta SC	8,053	824
Regetta 100S	1,673	959
Regetta 2000	-	169
Regetta	594	1,724
504 SR	7,441	9,219
504 SRD	5,368	7,833
505 SR Inyec.	1,371	1,026
505 SR	7,816	8,366
505 SRD Turbo/SRD	280	670
505 SRD	-	215
Total Passenger Cars	51,516	64,077
SEVEL (con't)		
504 Gas Pickup	644	746
504 Diesel Pickup	2,161	5,089
Total Utility	3,805	5,835
Total Section A	55,321	69,912
C-10 Custom	1,540	1,283
C-10 Custom Diesel	425	324
C-10 Silverado	2,027	707
Total Pickup	3,992	2,314
Total Section B	3,992	2,314
CARROCERIAS EL DETALLE S.A.	-	65
OA 101 Hearse	-	65
Total Bus Chassis	-	65
Total Section C	-	65

SUMMARY

	1986	1987	% Change
Passenger Cars	137,889	158,743	15.1
Utilities	5,205	7,410	42.4
Total Section A	143,094	166,153	16.1
Pickup	14,264	12,863	-9.8
Utilities	4,136	4,033	-2.5
Total Section B	18,400	16,896	-8.2
Truck Chassis	6,662	6,658	-0.1
Bus Chassis	2,334	3,609	54.6
Total Section C	8,996	10,267	14.1
TOTAL	170,490	193,316	13.4

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - EXPORTS 1959-1987

Motor Vehicles by Type

	Passenger Cars & Chassis	Trucks & Chassis	Buses & Chassis	Total
1959.....	–	1	–	1
1960.....	–	1	–	1
1961.....	2	–	–	2
1962.....	8	–	–	8
1963.....	27	6	–	33
1964.....	61	25	–	86
1965.....	71	17	–	88
1966.....	21	13	1	35
1967.....	30	27	1	58
1968.....	35	41	–	76
1969.....	308	114	37	459
1970.....	618	159	72	849
1971.....	1,145	664	23	1,832

INDEC

	Passenger Cars	Commercial*	Total
1972.....	1,676	1,817	3,493
1973.....	3,304	7,910	11,214
1974.....	7,157	8,286	15,443
1975.....	10,396	3,345	13,741
1976.....	10,599	2,843	13,442
1977.....	4,263	3,750	8,013
1978.....	1,060	2,928	3,988
1979.....	1,668	594	2,262
1980.....	3,438	169	3,607
1981.....	39	246	285
1982.....	2,243	991	3,234
1983.....	4,907	295	5,202
1984.....	2,955	1,288	4,243
1985.....	16	758	774
1986.....	99	258	357
1987.....	54	406	460

* After 1971 buses included with trucks.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - IMPORTS 1960-1987

Passenger Cars by Country of Origin

	United States	Germany	France	Italy	United Kingdom	Japan	Other Countries	Total
1960........	844	1,928	104	49	39	–	287	3,251
1965........	257	174	18	9	29	–	16	503
1966........	185	218	25	9	10	–	15	462
1967........	209	197	22	3	19	–	10	460
1968........	273	145	17	6	10	–	4	455
1969........	204	137	13	5	15	–	6	382
1970........	93	94	7	3	12	–	2	211
1971........	128	99	10	6	7	–	3	253
1972........	88	155	9	7	20	–	65	344
1973........	26	38	3	9	3	–	49	128
1974........	64	85	13	11	7	–	13	193
1975........	37	86	5	17	8	–	12	165
1976........	43	143	10	23	6	–	9	234
1977........	59	148	13	26	7	–	12	265
1978........	78	205	13	38	11	–	8	353
1979........	1,604	1,290	2,663	951	89	2,883	257	9,737
1980........	1,290	3,665	7,781	1,274	524	21,180	3,954	39,668
1981........	1,086	6,630	4,165	370	120	18,662	5,381	36,414
1982........	34	387	515	15	–	2,881	341	4,173
1983........	7	62	92	5	–	319	19	504
1984........	3	–	5	1	–	–	2	11
1985........	11	–	7	2	–	–	167	187
1986........	1	153	3	4	–	5	526	692
1987........	39	99	8	3	–	4	953	1,106

Commercial Vehicles by Country of Origin

	United States	Germany	France	Italy	United Kingdom	Japan	Other Countries	Total
1960........	1,189	49	–	7	144	–	79	1,468
1965........	10	119	–	14	16	–	314	473
1966*.......	92	94	4	208	2	–	470	870
1967*.......	63	319	6	188	41	–	564	1,181
1968*.......	126	201	1	32	10	–	109	479
1969*.......	105	140	12	96	12	–	170	535
1970*.......	74	75	5	4	5	–	85	248
1971*.......	86	49	3	43	22	–	22	225
1972*.......	24	4	3		2	–	11	44
1973*.......	12	2	1	2	–	–	72	89
1974*.......	13	–	–	–	–	–	33	46
1975*.......	57	–	1	2	1	–	230	291
1976*.......	12	10	–	–	6	–	36	64
1977*.......	38	3	5	–	19	–	8	73
1978*.......	41	15	–	10	15	–	24	105
1979*.......	506	11	3	11	28	771	206	1,536
1980*.......	11,085	12	30	213	249	13,695	3,096	28,380
1981*.......	5,777	47	26	86	64	13,147	4,329	23,476
1982*.......	88	3	2	1	–	870	68	1,032
1983*.......	64	4	4	1	–	212	47	332
1984*.......	16	–	4	–	–	220	143	383
1985*.......	184	2	1	13	–	–	243	443
1986*.......	13	4	–	–	–	–	209	226
1987*.......	22	60	2	–	–	2	151	237

NOTE: Includes chassis.
* Includes special vehicles.
INDEC

ARGENTINA - IMPORTS 1960-1987

Motor Vehicles by Type

	PASSENGER CARS				TRUCKS				BUSES			
Year	Under 1,000 kgs.	1,001-1,500 kgs.	1,501-1,900 kgs.	Total	Under 4 ton	Over 4 ton "No Identification"	Chassis	Total*	Complete	Chassis	Total	TOTAL
1966..........	106	19	337	462	24	759	32	870	1	183	184	1,516
1967..........	46	20	394	460	11	1.062	27	1,181	–	352	352	1,993
1968..........	28	103	324	455	9	353	7	479	–	151	151	1,085
1969..........	23	20	339	382	4	300	22	535	–	162	162	1,079
1970..........	10	–	201	211	1	138	1	248	–	89	89	548
1971..........	16	2	235	253	3	120	1	225	2	161	163	641
1972..........	11	1	332	344	6	23	–	44	–	12	12	400
1973..........	1	4	123	128	1	34	–	89	–	1	1	218
1974..........	9	2	182	193	–	5	–	46	1	–	1	240
1975..........	2	2	161	165	–	218	–	291	–	–	–	456
1976..........	2	–	232	234	13	2	–	64	–	1	1	299
1977..........	1	–	264	265	–	–	–	73	–	–	–	338
1978..........	–	–	353	353	–	36	–	106	–	–	–	459
1979..........	85	47	9,605	9,737	1,146	105	1	1,538	6	–	6	11,279
1980..........	1,996	212	37,460	39,668	27,501	318	1	28,380	262	51	313	68,361
1981..........	1,908	44	34,462	36,414	23,060	412	4	23,476	194	42	236	60,126
1982..........	2	2	4,169	4,173	955	77	–	1,032	131	3	134	5,339
1983..........	–	–	504	504	–	238	6	332	151	–	151	987
1984..........	–	–	11	11	–	302	–	383	44	–	44	438
1985..........	2	–	185	187	–	390	1	443	65	–	65	695
1986..........	–	–	692	692	–	215	11	226	131	–	131	1,049
1987..........	1	–	1,105	1,106	73	45	–	237	68	–	68	1,411

* Includes special vehicles.

IMDEC

Buses by Country of Origin

Year	United States	Germany	France	Italy	United Kingdom	Sweden	Japan	Other Countries	Total
1960.........	26	75	–	3	34	230	–	20	388
1965.........	–	5	–	–	62	53	–	11	131
1966.........	–	10	–	–	47	103	–	24	184
1967.........	2	27	–	19	61	132	–	111	352
1968.........	–	27	–	17	64	34	–	9	151
1969.........	–	4	–	23	–	88	–	47	162
1970.........	–	–	–	–	3	17	–	64	89
1971.........	–	1	1	16	5	140	–	–	163
1972.........	–	6	–	–	2	–	–	4	12
1973.........	–	–	–	–	–	–	–	1	1
1974.........	–	–	–	–	–	–	–	1	1
1975.........	–	–	–	–	–	–	–	–	–
1976.........	–	–	–	–	–	–	–	1	1
1977.........	–	–	–	–	–	–	–	–	–
1978.........	–	–	–	–	–	–	–	–	–
1979.........	1	–	–	–	–	–	5	–	6
1980.........	32	13	–	–	7	–	215	46	313
1981.........	49	5	–	–	–	24	135	23	236
1982.........	1	–	–	–	–	2	119	12	134
1983.........	–	–	–	–	–	–	150	1	151
1984.........	2	–	–	–	–	–	25	17	44
1985.........	55	–	–	–	–	–	10	–	65
1986.........	–	–	–	–	–	–	90	41	131
1987.........	12	–	1	–	–	–	48	7	68

NOTE: Includes chassis.

ARGENTINA - RETAIL SALES 1960-1987

Motor Vehicles by Type

Year	Passenger Cars	Commercial Vehicles	Total
1960........	39,844	47,878	87,722
1961........	78,909	56,015	134,924
1962........	86,076	38,363	124,439
1963........	76,325	29,808	106,133
1964........	114,860	52,592	167,452
1965........	134,675	56,022	190,697
1966........	130,235	47,104	177,339
1967........	129,365	48,154	177,519
1968........	131,972	53,371	185,343
1969........	148,223	62,921	211,144
1970........	165,933	54,813	220,746
1971........	193,506	60,217	253,723
1972........	198,403	63,393	261,796
1973........	219,304	65,996	285,300
1974........	204,382	66,877	271,259
1975........	174,583	52,248	226,831
1976........	129,877	47,839	177,716
1977........	151,607	60,694	212,301
1978........	144,631	45,928	190,559
1979........	187,885	61,784	249,669
1980........	215,177	59,881	275,058
1981........	143,550	35,298	178,848
1982........	106,452	25,353	131,805
1983........	120,395	30,170	150,565
1984........	135,163	29,896	165,059
1985........	121,203	24,321	145,524
1986........	134,269	31,306	165,575
1987........	156,274	34,553	190,827

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - TOTAL REGISTRATIONS 1946-1987

Motor Vehicles by Type and Population

	Passenger Cars	Commercial Vehicles	Buses	Total	Population as of Dec. 31	Persons Per Vehicles
1946........	269,792	140,702	9,945	420,439	15,787,174	37.5
1947........	272,648	181,244	9,829	463,721	16,099,975	34.7
1948........	304,445	194,591	9,620	508,656	16,521,060	32.5
1949........	290,237	222,736	10,882	523,855	16,897,600	32.3
1950........	318,124	227,957	11,389	557,470	17,275,000	31.0
1951........	329,424	232,948	11,930	574,302	17,669,000	30.8
1952........	336,086	238,614	12,332	587,032	18,030,000	30.7
1953........	329,272	243,121	11,519	583,912	18,373,000	31.5
1954........	312,098	240,305	11,685	564,088	18,718,000	33.2
1955........	336,228	252,951	12,502	601,681	19,071,000	31.7
1956........	346,895	264,019	13,218	624,132	19,432,000	31.1
1957........	364,458	292,671	13,853	670,982	19,796,000	29.5
1958........	389,624	313,878	13,811	717,313	20,152,000	28.1
1959........	430,754	344,459	13,329	788,542	20,587,000	26.1
1960........	473,517	377,722	14,297	865,536	20,010,539	23.1
1961........	534,940	423,617	14,202	972,759	20,315,000	20.9
1962........	624,328	469,975	15,626	1,109,929	20,625,000	18.6
1963........	696,848	502,491	16,800	1,216,139	20,940,000	17.2
1964........	805,694	553,452	19,050	1,378,196	21,260,000	15.4
1965........	914,578	553,542	19,828	1,487,948	21,580,000	14.5
1966........	1,030,698	599,341	21,780	1,651,819	21,910,000	13.3
1967........	1,138,636	638,735	22,380	1,799,751	22,250,000	12.4
1968........	1,271,533	678,617	28,755	1,978,905	22,600,000	11.4
1969........	1,400,962	722,200	30,122	2,153,284	22,980,000	10.7
1970........	1,481,947	761,576	25,894	2,269,417	23,364,431	10.3
1971*.......	1,673,096	783,861	29,401	2,486,358	23,780,000	9.6
1972*.......	1,860,080	847,000	31,748	2,738,828	24,205,000	8.8
1973*.......	1,913,646	806,090	29,343	2,749,079	24,655,000	9.0
1974*.......	2,140,453	892,535	31,967	3,064,955	25,120,000	8.2
1975*.......	2,310,820	952,004	33,571	3,296,395	25,590,000	7.8
1976*.......	2,473,860	993,197	35,370	3,502,427	26,050,000	7.4
1977*.......	2,603,036	1,046,111	38,512	3,687,659	23,500,000	7.2
1978*.......	2,790,686	1,064,588	41,824	3,897,098	26,980,000	6.9
1979*.......	2,880,006	1,098,740	43,319	4,022,065	27,460,000	6.8
1980*.......	3,112,065	1,169,705	47,123	4,328,893	27,947,446	6.5
1981*.......	3,319,243	1,240,764	51,790	4,611,797	28,390,000	6.2
1982*.......	3,516,728	1,302,546	54,662	4,873,936	28,840,000	5.9
1983*.......	3,620,680	1,325,084	55,163	5,000,927	29,295,000	5.9
1984*.......	3,753,376	1,354,910	56,769	5,165,055	29,760,000	5.8
1985*.......	3,870,716	1,376,493	57,875	5,305,084	30,230,000	5.7
1986*.......	3,976,819	1,399,184	59,560	5,435,563	30,670,000	5.6
1987*.......	4,060,000	1,420,000	62,000	5,542,000	31,200,000	5.6

* Estimated.

ASOCIACION DE FABRICAS DE AUTOMOTORES

BRAZIL - PRODUCTION 1957-1987

Motor Vehicles by Type

	Passenger Cars	Station Wagons	Vans	Utilities	Pickups	Trucks Light	Trucks Heavy	Buses	TOTAL
1957........	–	1,166	490	9,164	1,217	13,185	3,074	2,246	30,542
1958........	2,188	1,642	7,504	14,273	4,703	22,613	4,385	3,674	60,983
1959........	11,963	2,532	15,793	18,083	8,083	33,372	3,285	3,003	96,114
1960........	37,818	4,801	19,195	19,514	10,026	33,590	4,220	3,877	133,041
1961........	54,978	5,227	24,439	17,621	12,826	23,957	2,934	3,602	145,584
1962........	75,102	8,774	25,969	22,247	19,432	33,542	2,632	3,496	191,194
1963........	87,474	7,290	27,449	13,432	14,516	19,081	2,475	2,474	174,191
1964........	98,420	6,290	27,441	11,853	15,209	19,442	2,348	2,704	183,707
1965........	108,573	5,199	24,323	9,496	12,637	13,207	2,621	3,131	185,187
1966........	122,101	6,720	28,607	14,426	17,702	27,900	3,198	3,955	224,609
1967........	132,185	7,075	30,272	8,140	16,009	25,616	1,525	4,865	225,487
1968........	161,500	3,545	36,594	7,328	23,062	38,397	2,245	7,044	279,715
1969........	237,733	6,646	34,567	5,193	23,313	37,886	2,683	5,679	353,700
1970........	249,913	57,002	35,518	4,723	26,487	35,998	2,390	4,058	416,089
1971........	342,648	57,217	37,054	5,663	31,123	35,956	2,912	4,393	516,964
1972........	415,164	55,891	43,316	5,534	43,479	50,338	3,219	5,230	622,171
1973........	467,575	96,427	47,354	6,563	56,893	65,065	4,137	6,362	750,376
1974........	531,844	159,106	53,009	7,510	66,776	72,711	6,702	8,262	905,920
1975........	524,204	188,322	54,450	7,346	67,099	70,284	8,404	10,126	930,235
1976........	526,944	238,347	57,687	7,010	60,673	73,869	10,022	12,059	986,611
1977........	434,505	267,855	37,627	3,019	32,991	91,412	9,956	13,828	921,193
1978........	492,488	378,682	41,514	5,321	45,400	78,691	7,578	14,340	1,064,014
1979........	483,444	428,574	41,002	5,770	63,293	85,777	7,274	12,832	1,127,966
1980........	470,286	462,886	34,360	5,631	75,549	92,672	9,345	14,465	1,165,174
1981........	343,208	242,626	17,096	2,856	85,354	66,788	9,562	13,393	780,883
1982........	357,792	314,797	23,214	3,100	103,883	41,032	5,866	9,820	859,304
1983........	425,866	322,505	14,306	1,636	90,456	30,903	4,584	6,206	896,462
1984........	381,273	298,113	15,497	1,107	112,826	42,603	5,894	7,340	864,653
1985........	444,628	314,513	16,331	1,512	116,570	56,188	8,581	8,385	966,708
1986........	478,293	336,859	14,235	2,867	128,316	72,809	11,735	11,218	1,056,332
1987........	398,315	287,065	13,395	3,134	132,318	62,368	11,837	13,639	920,071

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEHICULOS AUTOMOTORES

Motor Vehicles by Manufacturer

	1980	1981	1982	1983	1984	1985	1986	1987
Agrale....................	–	–	200	298	568	790	1,674	1,322
Chrysler..................	14,245	–	–	–	–	–	–	–
Engesa....................	–	–	–	–	–	–	485	610
Farus.....................	–	75	163	66	41	–	–	–
Fiat S.A..................	160,217	130,381	163,449	146,213	138,207	150,981	167,389	213,647
Fiat Diesel...............	4,724	3,803	892	456	419	112	–	–
Ford......................	165,456	125,855	144,431	166,101	179,643	189,073	188,914	131,599
General Motors............	231,557	155,539	180,083	207,544	197,362	222,801	251,178	193,306
Gurgel....................	1,955	1,145	1,148	1,181	917	1,372	2,158	2,014
Mercedes-Benz.............	60,030	48,899	32,669	22,255	29,311	33,012	43,444	43,479
Puma Veiculos & Motpres..	3,113	823	502	241	119	–	–	–
Scania....................	4,481	3,585	3,327	2,289	3,373	4,373	5,394	5,092
Santa Matilde.............	147	57	48	44	62	81	207	25
Toyota....................	4,310	4,070	2,706	2,500	3,290	2,585	3,493	3,696
Volkswagen................	514,287	295,303	324,142	341,354	302,897	357,969	387,936	320,801
Volkswagen Caminhoes.....	–	9,657	3,618	4,077	6,660	–	–	–
Volvo.....................	702	1,691	1,926	1,843	1,984	3,559	4,060	4,480
TOTAL.....................	1,165,174	780,883	859,304	896,462	864,853	966,708	1,056,332	920,071

SECRETARIA TECNICA DO GEIA

BRAZIL - PRODUCTION 1987

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1987 Units
AGRALE	1,322
Light Trucks	
TX1600 Alcohol	27
TX1600 Diesel	1,295
ENGESA	610
Utility Trucks	
Engesa 4 Alcohol	374
Engesa 4 Gasoline	236
FIAT	213,647
Passenger Cars	79,505
Premio Alcohol	17,878
Duna Diesel	15,572
Premio Gasoline	1,011
Duna Gasoline	37,364
Duna KD	192
Premio KG	7,488
Hatchback	90,255
Uno Alcohol	35,835
147 C Alcohol	229
Elba Alcohol	6,924
Panorama Diesel	(2)
Elba Diesel	(1)
Duna Weekend Diesel	7,671
Uno Gasoline	1,408
147 C Gasoline	27
Panorama Gasoline	2
Elba Gasoline	614
Duna Weekend Gasoline	10,668
Panorama KD	96
Duna Weekend KD	240
Uno KD	240
Uno KG	9,072
147 C KG	3,792
Spazio KG	13,248
Duna Weekend KG	192
Small Trucks	43,887
Fiat Pickup Alcohol	9,275
Fiat Furgao Alcohol	35
Fiorino Alcohol	3,191
Fiat Pickup Diesel	1,573
Fiorino Diesel	13,808
Penny Diesel	814
Fiat Pickup Gasoline	4,085
Fiorino Gasoline	10,529
Penny Gasoline	289
Fiat Pickup KD	288
FORD	131,599
Passenger Cars	24,466
Del Rey Alcohol	21,768
Del Rey Gasoline	394
Del Rey KG	2,304
Hatchback	65,206
Escort Alcohol	51,173
Del Rey Belina Alcohol	12,189
Escort Gasoline	1,550
Del Rey Belina Gasoline	198
Escort KG	96
Small Trucks	25,339
Pampa Alcohol	13,519
F 100 Alcohol	60
F 1000 Alcohol	976
F 1000 Diesel	10,693
Pampa Gasoline	91
Light Trucks	6,125
F 4000 Diesel	6,125

BRAZIL - PRODUCTION 1987 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1987 Units
FORD (con't)	
Medium Trucks	9,018
F 11000 Diesel	1,359
Cargo Diesel	7,659
Medium-Heavy Trucks	1,445
F 14000 Diesel	1,249
F 22000 Diesel	196
GENERAL MOTORS	193,306
Passenger Cars	136,472
Chevette Alcohol	36,544
Opala Alcohol	1,819
Comodoro Alcohol	3,970
Diplomata Alcohol	5,120
Monza Alcohol	48,453
Chevette Gasoline	3,275
Opala Gasoline	103
Comodoro Gasoline	622
Diplomata Gasoline	510
Monza Gasoline	5,510
Chevette KG	20,808
Monza KG	9,738
Hatchbacks	17,298
Chevette Hatch Alcohol	499
Monza Hatch Alcohol	1,285
Marajo Alcohol	5,669
Caravan Alcohol	624
Caravan Comodoro Alcohol	3,091
Caravan Diplomata Alcohol	2,081
Veraneio Alcohol	426
Chevette Hatch Gasoline	40
Monza Hatch Gasoline	105
Marajo Gasoline	507
Caravan Gasoline	85
Caravan Comodoro Gasoline	383
Caravan Diplomata Gasoline	124
Veraneio Gasoline	129
Monza Hatch KG	2,202
Marajo KG	48

Manufacturers, Makes and Models	1987 Units
Special Trucks	2,140
Caravan Ambulance Alcohol	1,344
Veraneio Ambulance Alcohol	396
Caravan Ambulance Gasoline	200
Veraneio Ambulance Gasoline	200
Small Trucks	32,135
Chevy 500 Alcohol	8,721
143 A10 Alcohol	10
144 A10 Alcohol	1,792
142 A10 Alcohol	94
243 A20 Alcohol	54
244 A20 Alcohol	1,552
252 A20 Alcohol	119
253 A20 Alcohol	97
254 A20 Alcohol	266
258 A20 Alcohol	570
243 D20 Diesel	110
244 D20 Diesel	7,986
251 D20 Diesel	28
253 D20 Diesel	219
254 D20 Diesel	726
258 D20 Diesel	1,237
Chevy 500 Gasoline	3,622
143 C10 Gasoline	5
144 C10 Gasoline	783
142 C10 Gasoline	32
243 C20 Gasoline	12
244 C20 Gasoline	2,055
252 C20 Gasoline	39
253 C20 Gasoline	16
254 C20 Gasoline	1,194
258 C20 Gasoline	326
D20 KD	470
Light Trucks	2,152
443 Alcohol	35
443 Diesel	1,462
443 Gasoline	625
443 KD	30

BRAZIL - PRODUCTION 1987 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1987 Units
GENERAL MOTORS (con't)	
Medium Trucks	2,833
643 11000 Alcohol	11
653 11000 Alcohol	29
682 11000 Alcohol	16
683 11000 Alcohol	135
783 13000 Alcohol	26
643 11000 Diesel	28
653 11000 Diesel	526
683 11000 Diesel	1,135
743 13000 Diesel	42
753 13000 Diesel	194
783 13000 Diesel	529
853 19000 Diesel	19
883 19000 Diesel	66
643 11000 Gasoline	10
653 11000 Gasoline	19
683 11000 Gasoline	19
753 13000 Gasoline	26
743 13000 Gasoline	3
Heavy Trucks	276
993 22000 Alcohol	2
953 21000 Diesel	33
983 21000 Diesel	114
993 22000 Diesel	127
GURGEL	2,014
Utilities	1,967
X 12 Lona Alcohol	28
X 12 TR Alcohol	134
X 15 TR Carajas Alcohol	40
X 15 TR Carajas Diesel	232
X 12 Lona Gasoline	508
X 12 TR Gasoline	599
X 12 Caribe Gasoline	53
X 12 RM Gasoline	17
X 15 TR Carajas Gasoline	356
Small Trucks	47
G 800 CD 3P Alcohol	5
G 800 Pickup CS Alcohol	4
G 800 Pickup CS Gasoline	9
G 800 CD 3P Gasoline	29
MERCEDES-BENZ	43,479
Light Trucks	5,160
L 608 Diesel	28
L 708 Diesel	5,076
L 708 KD	56

Manufacturers, Makes and Models	1987 Units
MERCEDES-BENZ(con't)	
Medium Trucks	6,248
L 1115 Alcohol	4
L 1113 Diesel	14
LK 1113 Diesel	24
L 1114 Diesel	3,438
LK 1114 Diesel	565
L 1118 Diesel	378
LK 1118 Diesel	37
L 1113 KD	120
L 1117 KD	1,668
Medium-Heavy Trucks	16,178
L 2216/48 Alcohol	100
L 1313 Diesel	809
LK 1313 Diesel	73
LA 1313 Diesel	86
LAK 1313 Diesel	15
LA 1316 Diesel	13
LAK 1316 Diesel	15
L 1317 Diesel	10
LK 1317 Diesel	1
L 1513 Diesel	254
L 1318 Diesel	3,804
LK 1318 Diesel	148
LK 1513 Diesel	79
L 1517 Diesel	31
LK 1517 Diesel	3
L 1518 Diesel	3,800
LK 1518 Diesel	317
L 2014 Diesel	577
L 2214 Diesel	265
LK 2214 Diesel	92
LB 2214 Diesel	32
L 2216 Diesel	2
LK 2216 Diesel	12
L 2217 Diesel	879
LK 2217 Diesel	81
LB 2217 Diesel	86
L 1314 Diesel	416
LA 1314 Diesel	113
L 1514 Diesel	379
LK 1314 Diesel	125
LK 1514 Diesel	138
LAK 1314 Diesel	31
LA 1317 Diesel	22
LAK 1317 Diesel	4
L 1313 KD	60
L 1319 KD	1,704
LP 1219 KD	512
LP 1419 KD	896
L 1318 KD	88
L 1314 KD	77
LK 1514 KD	48

BRAZIL - PRODUCTION 1987 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1987 Units
MERCEDES-BENZ (con't)	
Heavy Trucks	4,073
L 1519 Diesel	163
LS 1519 Diesel	7
LK 1519 Diesel	33
LS 1524 Diesel	19
LS 1524 Diesel	660
L 2219 Diesel	3
LK 2219 Diesel	2
LS 1932 Leito Diesel	3
L 2220 Diesel	733
LK 2200 Diesel	123
LB 2220 Diesel	262
LS 1933 Leito Diesel	1,866
L 1520 Diesel	99
LS 1520 Diesel	16
LK 1520 Diesel	68
LS 1525 KD	16
Buses	2,394
O 364 Diesel	9
O 365 Diesel	1,214
O 370 Rural Diesel	23
O 370 RS Diesel	8
O 370 RSD Diesel	8
O 371 Rural Diesel	458
O 371 RS Diesel	301
O 371 RSD Diesel	230
O 371 U/UP Diesel	142
O 371 TR Diesel	1
Chassis	9,104
LO 608 Diesel	175
LO 1113 Diesel	7
OF 1113 Diesel	95
OF 1313 Diesel	1
OH 1313 Diesel	10
OH 1316 Diesel	62
OH 1517 Diesel	16
OH 1419 Diesel	86
LO 708 Diesel	994
OF 1114 Diesel	1,560
LO 1317 Diesel	58
OF 1314 Diesel	3,447
OH 1518 Diesel	116
L 1114 MC Diesel	48
OH 1420 Diesel	107
OF 1315 Diesel	273
OF 1115 Diesel	191
OH 1315 Diesel	33
OF 1113 KD	604
OH 1316 KD	138
OH 1419 KD	116
OF 1313 KD	252
OH 1113 KD	702
OH 1420 KD	12
OH 1318 KD	1

Manufacturers, Makes and Models	1987 Units
MERCEDES-BENZ (con't)	
Platform	322
Platform O 371 R Diesel	147
Platform O 371 RS Diesel	62
Platform O 371 RSD Diesel	107
Platform O 371 UP Diesel	6
SAAB-SCANIA	5,092
Heavy Trucks	3,771
T 112 H 4x2 Diesel	176
T 142 H 4x2 IC Diesel	246
T 142 H 4x2 Diesel	21
R 112 H 4x2 Diesel	86
R 112 H 4x2 IC Diesel	72
R 112 H 6x2 IC Diesel	22
R 142 H 4x2 Diesel	4
T 112 HK 6x6 Diesel	250
T 112 HS 4x2 IC Diesel	1,328
T 142 HS 4x2 IC Diesel	387
R 112 HS 4x2 IC Diesel	102
T 112 HS 4x2 Diesel	873
R 142 HS 4x2 IC Diesel	37
R 112 HS 4x2 Diesel	70
T 112 H 6x2 IC Diesel	1
T 112 H 4x2 IC KD	7
T 112 H 6x2 IC KD	3
R 112 H 4x2 IC KD	13
T 112 H 4x2 KD	73
Extra-Heavy Trucks	282
T 112E 6x4 Diesel	61
R 142E 6x4 Diesel	7
T 112E 6x4 IC Diesel	3
T 142E 6x4 Diesel	3
T 112 ES 6x4 Diesel	96
T 112 ES 6x4 IC Diesel	7
T 142 ES 6x4 IC Diesel	39
R 112 ES 6x4 Diesel	22
R 112 E 6x4 Diesel	19
R 112 ES 6x4 IC Diesel	1
R 112 E 6x2 IC Diesel	1
T 112 E 6x4 KD	3
Buses	1,059
K 112/S/S AR Diesel	189
K 112 T Diesel	62
K 112 CLS AR Diesel	471
K 112 CLS/CL Diesel	63
K 112 TL Diesel	55
K 112 CL C AR Diesel	10
S 112/S/SAR/ART Diesel	207
F 112 S Diesel	2

BRAZIL - PRODUCTION 1987 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers, Makes and Models	1987 Units
SANTA MATILDE	25
Passenger Cars	25
SM 4.1 Alcohol	23
SM 4.1 Gasoline	2
TOYOTA	3,696
Hatchback	151
OJ 50 LVB Diesel	151
Utilities	557
OJ 50L Diesel	143
OJ 50LV Diesel	414
Pickup	2,988
OJ 55LPB Diesel	354
OJ 55LPB3 Diesel	225
OJ 55LPBL Diesel	366
OJ 55 LPBL3 Diesel	1,619
OJ 55 LP2BL Diesel	419
OJ 55 LP2BL3 Diesel	5
VOLKSWAGEN	320,801
Passenger Cars	155,847
Voyage Alcohol	18,338
Passat 2/4P Alcohol	8,931
Santana Alcohol	19,589
Voyage Gasoline	61,224
Passat 2/4P Gasoline	29,870
Santana Gasoline	4,215
Voyage KG	9,048
Passat 2/4P KG	816
Santana KG	3,816
Hatchback	114,306
Gol Alcohol	55,565
Parati Alcohol	19,986
Quantum Alcohol	10,312
Gol Gasoline	5,057
Parati Gasoline	16,590
Quantum Gasoline	1,940
Gol KG	1,992
Parati KG	864
Station Wagons	10,818
Kombi Alcohol	8,375
Kombi Gasoline	1,819
Kombi KG	624
Special Vehicles	286
Kombi Ambulance Alcohol	207
Kombi Ambulance Gasoline	79
VOLKSWAGEN (con't)	
Pickup	27,922
Gol Furgao Alcohol	3,364
Saveiro Alcohol	10,836
Kombi Furgao Alcohol	4,554
Kombi Pickup Alcohol	1,693
Kombi Furgao Gasoline	1,487
Saveiro Gasoline	4,430
Gol Furgao Gasoline	93
Kombi Pickup Gasoline	469
Kombi Pickup CD Gasoline	228
Kombi Furgao KG	768
Light Trucks	6,169
6.90 Diesel	45
7.90 Diesel	5,381
7.110 Diesel	401
7.140 Gasoline	247
6.140 Gasoline	95
Medium Trucks	901
11.130 Diesel	167
12.140 Diesel	734
Medium-Heavy Trucks	4,478
22.160 Alcohol	164
13.130 Diesel	649
13.210 Diesel	941
13.140 Diesel	2
14.140 Diesel	2,722
Bus Chassis	74
7.90 CO Diesel	74
VOLVO	4,480
Heavy Trucks	2,740
N 10 TII 4x2 Diesel	723
N 10 ICII 4x2 Diesel	1,320
N 12 TII 4x2 Diesel	35
N 12 ICII 4x2 Diesel	222
N 10 T 4x2 KD	440
Extra-Heavy Trucks	1,054
N 10TII 6x4 Diesel	298
N 10ICII 6x4 Diesel	85
N 12TII 6x4 Diesel	160
N 12ICII 6x4 Diesel	56
N 12 6x4 KD	370
N 12 IC 6x4 KD	85
Bus Chassis	686
B 58ROD 4x2 Diesel	212
B 58ROD 6x2 Diesel	8
B 58 Urban Diesel	201
B 58 Articulated Diesel	7
B 10M 4x2 Diesel	164
B 10M 6x2 Diesel	94

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - EXPORTS 1970-1987

Motor Vehicles by Type

	Passenger Cars	Light Trucks: Vans	Light Trucks: Utilities	Light Trucks: Pickups	Heavy Trucks	Total Trucks	Buses	Total Vehicles
1970.........	52	57	75	69	122	323	34	409
1971.........	656	316	8	276	364	964	32	1,652
1972.........	6,611	598	84	2,167	3,136	5,985	932	13,528
1973.........	13,891	1,490	144	3,028	5,754	10,416	199	24,506
1974.........	47,591	3,301	14	5,960	6,896	16,171	916	64,678
1975.........	52,629	4,744	333	8,090	7,968	19,135	1,337	73,101
1976.........	62,079	3,006	10	5,265	9,032	17,313	1,015	80,407
1977.........	56,636	1,917	12	1,403	8,347	11,679	1,711	70,026
1978.........	77,388	2,880	1,212	2,931	10,129	17,152	1,632	96,172
1979.........	76,486	4,761	2,101	6,012	14,270	27,144	2,018	105,648
1980.........	115,482	8,407	1,568	10,260	18,977	39,212	2,391	157,085
1981.........	157,228	7,655	1,223	23,783	18,662	51,323	4,135	212,686
1982.........	120,305	8,883	597	37,101	5,400	51,981	1,065	173,351
1983.........	132,804	4,108	244	27,551	3,660	35,563	307	168,674
1984.........	151,962	417	70	34,989	7,024	42,500	2,053	196,515
1985.........	160,626	3,744	83	32,804	8,945	45,576	1,438	207,640
1986.........	138,241	711	46	30,898	11,769	43,424	1,614	183,279
1987.........	279,530	1,031	130	43,409	17,342	61,912	4,113	345,555

Motor Vehicles by Manufacturer, 1987

	Passenger Cars	Light Trucks: Vans	Light Trucks: Utilities	Light Trucks: Pickups	Heavy Trucks	Total Trucks	Buses	Total Vehicles
Agrale.........	-	-	-	-	38	38	-	38
Fiat..........	107,520	-	-	30,539	-	30,539	-	138,059
Ford...........	3,931	-	-	557	4,787	5,344	-	9,275
General Motors	37,132	61	-	7,187	862	8,110	-	45,242
Gurgel.........	-	-	108	4	-	112	-	112
Mercedes-Benz..	-	-	-	-	7,894	7,894	3,876	11,770
Saab-Scania....	-	-	-	-	518	518	106	624
Toyota.........	-	15	22	83	-	120	-	120
Volvo..........	-	-	-	-	1,586	1,586	92	1,678
Volkswagen.....	130,947	955	-	5,039	1,657	7,651	39	138,637
TOTAL..........	279,530	1,031	130	43,409	17,342	61,912	4,113	345,555

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - EXPORTS 1986-1987

Motor Vehicles by Country of Destination

Country	Passenger Cars		Light Commercial		Heavy Commercial		Total	
	1986	1987	1986	1987	1986	1987	1986	1987
SOUTH AMERICA								
Argentina	22,779	29,919	1,488	961	128	160	24,395	31,040
Bolivia	84	245	92	404	562	1,241	738	1,890
Chile	929	4,756	1,019	5,295	987	3,233	2,935	13,284
Colombia	8,345	7,584	14	54	4	1	8,363	7,639
Ecuador	2,786	3,161	474	1	422	442	3,682	3,604
Paraguay	96	905	126	382	109	364	331	1,651
Peru	1,793	2,769	11	57	936	1,314	2,740	4,140
Suriname	436	3	329	7	–	1	765	11
Uruguay	7,008	13,901	628	978	187	561	7,823	15,440
Venezuela	39,410	35,793	–	1	4	–	39,414	35,794
Other	–	2	162	170	7	4	169	176
Total	81,666	99,038	4,343	8,310	3,346	7,321	89,355	114,669
CENTRAL AMERICA	714	3,295	2,055	4,540	371	1,181	3,140	9,016
Total	714	3,295	2,055	4,540	371	1,181	3,140	9,016
NORTH AMERICA								
Canada	784	21,122	–	–	518	603	1,302	21,725
Mexico	2	–	–	–	–	–	2	–
U.S.A.	1,407	52,819	24	56	7,854	9,255	9,285	62,130
Total	2,193	73,941	24	56	8,372	9,858	10,589	83,855
EUROPE								
Belgium	–	–	476	557	3	–	479	557
Denmark	405	1,123	–	–	–	–	405	1,123
France	–	–	2,301	3,272	–	–	2,301	3,272
Island	321	438	14	16	–	–	335	454
Italy	18,226	69,119	11,935	16,166	–	31	30,161	85,316
The Netherlands	1,599	–	603	458	–	–	2,202	458
Portugal	377	177	–	–	–	–	377	177
Sweden	–	–	–	–	132	188	132	188
Switzerland	1,563	289	1,088	1,992	–	–	2,651	2,281
West Germany	–	1	1,698	1,803	3	–	1,701	1,804
Other	2	731	905	2,179	–	–	907	2,910
Total	22,493	71,878	19,020	26,445	138	219	41,651	98,542
AFRICA								
Algeria	34	758	2	–	1	–	37	758
Angola	67	108	76	135	83	432	226	675
Egypt	2	2	–	6	–	–	2	8
Liberia	45	81	8	17	5	6	58	104
Libya	–	2	–	–	–	–	–	2
Morocco	1	–	–	–	–	–	1	–
Mozambique	–	–	–	–	68	1	68	1
Nigeria	1,586	445	372	543	–	32	1,958	1,020
Zaire	–	–	–	2	7	8	7	10
Other	11	132	12	219	30	285	53	636
Total	1,746	1,528	470	921	194	764	2,410	3,213
ASIA								
China	1	854	187	13	1	211	189	1,078
Indonesia	–	–	–	–	548	1,474	548	1,474
Iran	–	–	–	–	–	–	–	–
Iraq	29,413	28,885	–	–	5	1	29,418	28,886
Kuwait	20	28	835	425	–	16	855	469
Lebanon	1	–	–	4	–	4	1	8
Malaysia	–	–	–	–	102	210	102	210
Oman	–	–	40	–	–	–	40	–
Saudi Arabia	–	3	3,560	1,346	191	1	3,751	1,350
Taiwan	–	–	351	1,645	–	–	351	1,645
Other	13	60	770	885	7	123	790	1,068
Total	29,448	29,850	5,743	4,298	854	2,040	36,045	36,188
OCEANIA								
Australia	1	–	–	–	108	60	109	60
New Zealand	–	–	–	–	–	12	–	12
Total	1	–	–	–	108	72	109	72
GRAND TOTAL	138,241	279,530	31,655	44,570	13,383	21,455	183,279	345,555

ASSOCIACAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

BRAZIL - RETAIL SALES 1960-1987

Total Domestic Vehicle Sales

	Passenger Cars	Vans	Utilities	Pickups	Heavy Truck	Buses	Total Vehicles
1960.......	40,980	19,021	19,574	9,922	38,053	3,949	131,499
1961.......	60,132	24,505	18,041	12,780	26,289	3,050	144,797
1962.......	83,541	25,937	21,751	19,380	36,194	3,349	190,152
1963.......	94,619	27,393	13,532	14,259	21,536	2,420	173,759
1964.......	103,427	27,093	11,642	14,945	21,174	2,624	180,905
1965.......	114,882	24,767	9,806	13,192	22,451	2,956	188,054
1966.......	127,865	28,101	14,039	17,392	30,547	3,632	221,576
1967.......	139,211	30,572	8,488	16,244	27,809	4,788	226,912
1968.......	164,341	36,530	7,257	23,027	40,458	7,002	278,615
1969.......	241,542	34,528	5,176	23,187	39,433	5,627	349,493
1970.......	308,024	35,581	4,697	26,112	38,167	4,123	416,704
1971.......	395,266	35,981	5,445	30,952	37,643	4,336	509,623
1972.......	457,124	42,843	5,550	41,339	50,342	4,222	601,420
1973.......	557,692	45,560	6,439	54,319	64,818	6,400	735,228
1974.......	639,668	49,273	7,299	60,253	71,433	7,167	835,093
1975.......	661,332	50,024	7,103	61,187	69,901	8,931	858,478
1976.......	695,207	54,203	6,840	53,928	74,971	10,986	896,135
1977.......	678,824	36,231	2,680	32,950	90,247	12,038	852,970
1978.......	797,942	37,870	3,767	42,031	78,891	11,861	972,362
1979.......	828,733	34,948	3,665	57,344	78,706	11,529	1,014,925
1980.......	793,028	25,185	4,027	64,556	81,933	11,532	980,261
1981.......	447,608	11,622	1,876	54,502	55,938	9,179	580,725
1982.......	556,229	13,352	2,653	69,758	41,257	8,045	691,294
1983.......	608,499	11,572	1,439	65,074	34,573	6,575	727,732
1984.......	532,235	15,134	1,048	79,784	42,884	5,997	677,082
1985.......	602,069	12,324	1,430	84,552	55,664	7,141	763,180
1986.......	672,384	13,719	2,777	97,506	71,854	8,488	866,728
1987.......	410,260	12,537	3,042	87,793	56,385	10,068	580,085

ASSOCIÁCAO NACIONAL DOS FABRICANTES DE VEICULOS AUTOMOTORES

CANADA - PRODUCTION 1951-1987

Motor Vehicles by Type

	Passenger Cars	Trucks and Buses	Total
1951..........	282,714	132,706	415,420
1952..........	283,275	150,827	434,102
1953..........	364,970	121,079	486,049
1954..........	283,945	68,164	352,109
1955..........	374,602	77,512	452,114
1956..........	374,727	96,623	471,350
1957..........	340,381	73,196	413,577
1958..........	297,373	59,045	356,418
1959..........	301,435	66,504	367,939
1960..........	325,785	71,954	397,739
1961..........	323,638	63,285	386,923
1962..........	424,581	80,606	505,187
1963..........	532,243	99,113	631,356
1964..........	559,603	111,387	670,990
1965..........	706,810	139,799	846,609
1966..........	684,547	187,667	872,214
1967..........	708,281	211,227	919,508
1968..........	889,386	260,832	1,150,218
1969..........	1,025,994	300,484	1,326,478
1970..........	923,437	236,067	1,159,504
1971..........	1,083,201	263,564	1,346,765
1972..........	1,135,702	294,382	1,430,084
1973..........	1,216,508	331,799	1,548,307
1974..........	1,171,730	353,852	1,525,582
1975..........	1,027,242	357,895	1,385,137
1976..........	1,119,005	408,847	1,527,852
1977..........	1,120,157	570,927	1,691,084
1978..........	1,107,874	634,092	1,741,966
1979..........	960,614	625,624	1,586,238
1980..........	820,114	503,885	1,323,999
1981..........	796,378	492,853	1,289,231
1982..........	807,645	468,395	1,276,040
1983..........	970,933	554,327	1,525,260
1984..........	1,180,085	649,299	1,829,384
1985*.........	1,077,935	855,446	1,933,381
1986*.........	1,061,365	792,760	1,854,125
1987*.........	809,827	825,187	1,635,014

* MVMA data.

STATISTICS CANADA

CANADA - PRODUCTION 1980-1987

Motor Vehicles by Manufacturer

	1980	1981	1982	1983	1984	1985	1986	1987
PASSENGER CARS								
American Motors........	3,077	37,491	30,341	29,448	22,992	11,316	4,444	**
Chrysler Corp..........	71,530	69,149	149,434	105,853	-	-	-	12,538
Ford Motor Co..........	249,876	209,494	283,059	284,549	442,049	493,560	517,478	433,976
General Motors Corp....	512,330	478,389	334,646	538,639	546,009	562,981	529,055	339,746
Honda Motors...........	-	-	-	-	-	-	-	15,685
Volvo..................	9,964	8,594	10,165	10,378	10,486	10,078	10,388	7,882
TOTAL PASSENGER CARS....	846,777	803,117	807,645	968,867	1,021,536	1,077,935	1,061,365	809,827
TRUCKS								
Chrysler Corp..........	53,698	80,005	95,317	139,189	364,377	390,120	404,789	410,253
Ford Motor Co..........	186,111	145,310	132,531	144,147	151,729	163,556	148,099	152,990
Freightliner............	2,738	2,191	837	681	2,194	2,354	4,102	3,403
General Motors Corp....	254,640	277,698	227,277	263,567	274,055	281,111	190,315	238,951
JEEP..................	11,825	-	-	-	-	-	27,896	**
Mack...................	2,071	2,311	796	835	2,998	3,289	3,719	3,213
Navistar...............	16,441	12,148	10,947	5,687	8,047	10,702	9,480	9,968
PACCAR (Kenworth).......	-	-	661	844	2,028	2,057	2,280	3,981
Western Star............	-	-	641	596	2,319	2,257	2,280	2,428
TOTAL TRUCKS............	527,522	519,663	468,807	555,546	807,747	855,446	792,760	825,187
TOTAL MOTOR VEHICLES....	1,374,299	1,322,780	1,276,452	1,524,413	1,829,283	1,933,381	1,854,125	1,635,014

** American Motors purchased by Chrysler Corporation in 1987.

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - PRODUCTION 1986-1987

Motor Vehicles by Manufacturer and Type

Manufacturer/ Division	Make	1987	1986
Jeep Eagle	Eagle	5,251	4,444
	Jeep	36,123	27,696
	Premier	7,287	–
Dodge	Caravan	133,899	135,318
Plymouth	Voyager	124,618	128,636
Chrysler	Mini Ram Van	13,469	20,156
	Ram Van	71,678	79,835
	Ram Wagon	30,466	40,844
Honda	Accord	15,685	–
Ford	Escort	44,402	72,092
	Crown Victoria	126,286	139,130
Mercury	Lynx	2,039	12,093
	Grand Marquis	126,434	125,309
Ford	Tempo	96,414	126,779
Mercury	Topaz	38,401	42,075
Ford	Light Duty Trucks	152,990	148,099
Freightliner	Extra Heavy Duty Trucks	3,403	4,102
Buick	Regal	35,447	–
Pontiac	Bonneville	–	26,251
	Grand Prix	4,456	36,024
Oldsmobile	Cutlass Ciera	158,700	97,982
	Cutlass Supreme	13,319	84,903
Chevrolet	Celebrity	50,323	187,727
Pontiac	6000	77,501	96,168
General Motors	Van/Vandura	89,482	78,569
	Light Duty Trucks	149,469	111,746
International	Heavy Duty	9,968	8,493
	Medium Duty	–	987
Mack	Extra Heavy Duty	3,213	3,719
Kenworth	Extra Heavy Duty	3,981	2,280
Volvo	240 Series	7,882	10,388
Western Star	Extra Heavy Duty	2,428	2,280
TOTAL PASSENGER CARS		809,827	1,061,365
TOTAL TRUCKS		825,187	792,760
TOTAL MOTOR VEHICLES		1,635,014	1,854,125

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - EXPORTS 1953-1987

Motor Vehicles by Type

	Passenger Cars	Motor Trucks*	Total	EXPORTS TO U.S.A. Passenger Cars New	Motor Trucks	Total
1953..........	27,977	17,245	45,222	27	157	184
1954..........	7,321	3,672	10,993	8	124	132
1955..........	11,933	6,498	18,431	5	131	136
1956..........	14,122	4,912	19,034	27	3	30
1957..........	16,244	3,876	20,120	39	69	108
1958..........	13,409	3,025	16,434	52	4	56
1959..........	9,761	2,002	11,763	87	25	112
1960..........	17,184	3,436	20,620	179	8	187
1961..........	9,495	2,945	12,440	175	18	193
1962..........	11,874	3,592	15,466	150	986	1,136
1963..........	15,514	7,269	22,783	319	3,185	3,504
1964..........	38,277	13,632	51,909	10,950	8,144	19,094
1965..........	77,879	25,568	103,447	31,692	19,454	51,146
1966..........	189,549	108,317	297,866	146,794	96,412	243,206
1967..........	342,404	201,426	543,830	310,974	185,930	496,904
1968..........	522,123	280,850	802,973	472,508	258,947	731,455
1969..........	714,551	409,729	1,124,280	676,137	389,810	1,065,947
1970**........	733,218	195,625	928,843	696,630	164,036	860,666
1971..........	822,265	198,146	1,020,411	758,530	163,642	922,172
1972..........	874,512	227,952	1,102,464	843,192	207,407	1,050,599
1973..........	892,330	230,481	1,122,811	874,226	218,144	1,092,370
1974..........	840,803	222,494	1,063,297	810,039	197,738	1,007,777
1975..........	777,374	228,266	1,005,640	723,083	196,354	919,437
1976..........	877,645	310,415	1,188,060	812,831	271,540	1,084,371
1977..........	918,441	398,501	1,316,942	834,747	355,002	1,189,749
1978..........	873,701	452,676	1,326,377	783,755	413,608	1,197,363
1979..........	650,894	392,729	1,043,623	590,242	371,704	961,946
1980..........	613,365	325,129	938,494	549,974	295,922	845,896
1981..........	565,842	331,688	897,530	523,831	316,819	840,650
1982..........	703,689	400,887	1,104,576	684,493	387,648	1,072,141
1983..........	866,604	410,501	1,277,105	854,456	400,171	1,254,627
1984..........	1,103,304	465,406	1,568,710	1,085,789	458,086	1,543,875
1985..........	1,165,909	446,189	1,612,098	1,159,894	438,463	1,598,357
1986..........	1,206,505	371,943	1,578,448	1,201,827	366,285	1,568,112
1987..........	956,151	408,634	1,364,785	951,608	401,699	1,353,307

* Includes new motor trucks, motor omnibuses, and other motor vehicles.

** Export data revised in 1970 to exclude snowmobiles.

STATISTICS CANADA

CANADA
EXPORT

CANADA - EXPORTS 1986-1987

Motor Vehicles by Country of Destination

Countries	Passenger Cars 1987	Passenger Cars 1986	Commercial Vehicles 1987	Commercial Vehicles 1986
EUROPE				
Belgium & Luxembourg	156	70	36	7
Denmark..............	2	1	4	–
France...............	28	11	15	23
Germany, West........	419	47	582	366
Greece...............	5	1	54	–
Ireland..............	–	–	–	1
Italy................	8	7	13	39
Netherlands..........	161	49	738	377
Portugal.............	10	1	3	2
Spain................	–	1	3	8
United Kingdom.......	15	6	126	125
TOTAL EEC............	804	194	1,574	948
Austria..............	36	9	308	212
Finland..............	18	3	865	744
Iceland..............	187	1	65	13
Norway...............	248	170	958	786
Sweden...............	257	59	1,855	1,177
Switzerland..........	116	42	70	31
TOTAL EFTA...........	862	284	4,121	2,963
Turkey...............	–	–	6	8
U.S.S.R..............	2	1	–	5
Yugoslavia...........	2	–	2	5
Others...............	1	1	1	1
TOTAL EUROPE.........	1,671	480	5,698	3,920
AMERICA				
Aruba................	6	2	–	6
Bahamas..............	20	30	–	8
Barbados.............	2	–	1	12
Chile................	1	–	21	3
Colombia.............	–	–	20	13
Costa Rica...........	–	1	12	18
Dominican Republic...	2	1	1	1
Guyana...............	3	2	11	3
Haiti................	2	2	12	16
Jamaica..............	5	4	30	–
Leeward Islands......	–	2	15	7
AMERICA (con't)				
Mexico...............	–	–	71	–
Peru.................	2	1	10	2
Puerto Rico..........	822	2,043	138	457
St. Pierre & Miquelon	33	13	59	29
U.S.A................	951,608	1,201,827	401,699	366,285
Others...............	15	23	30	33
TOTAL AMERICA........	952,521	1,203,951	402,130	366,893
ASIA				
Abu Dhabi............	100	100	–	9
Bahrain..............	5	16	–	–
China & Mongolia.....	25	41	4	66
Israel...............	50	119	28	2
Japan................	113	140	403	48
Kuwait...............	292	307	–	113
Oman.................	51	38	–	–
Qatar................	15	87	–	74
Saudi Arabia.........	362	1,086	14	322
Taiwan...............	819	28	1	–
Others...............	4	3	26	83
TOTAL ASIA...........	1,836	1,965	476	717
AFRICA				
Egypt................	–	21	8	187
Guinea...............	–	1	1	3
Kenya................	–	2	5	13
South Africa.........	1	–	4	8
Zambia...............	1	1	153	–
Others...............	6	6	7	73
TOTAL AFRICA.........	8	31	178	284
OCEANIA				
Australia............	30	15	102	92
New Zealand..........	10	–	41	28
U.S. Oceania.........	75	63	3	3
TOTAL OCEANIA........	115	78	146	123
WORLD TOTAL..........	956,151	1,206,505	408,634	371,943

STATISTICS CANADA - International Trade Division

CANADA - IMPORTS 1953-1987

Motor Vehicles by Type

	Passenger Cars	Motor Trucks	Total	IMPORTS FROM U.S.A. Passenger Cars	Motor Trucks	Total
1953.....	53,179	6,877	60,056	23,501	4,124	27,625
1954.....	38,509	6,663	45,172	17,954	4,086	22,040
1955.....	48,546	11,410	59,956	27,392	7,707	35,099
1956.....	76,200	15,038	91,238	38,799	10,572	49,371
1957.....	70,796	10,834	81,630	17,374	6,321	23,695
1958.....	104,195	11,029	115,224	17,761	5,991	23,752
1959.....	153,932	14,263	168,195	24,533	6,996	31,529
1960.....	170,653	11,907	182,560	27,841	5,843	33,684
1961.....	106,865	12,304	119,169	16,574	7,540	24,114
1962.....	94,655	8,397	103,052	17,878	5,622	23,500
1963.....	59,634	6,462	66,096	7,372	4,428	11,800
1964.....	92,490	4,851	97,341	15,138	3,331	18,469
1965.....	136,496	8,884	145,380	46,108	7,547	53,655
1966.....	188,667	18,274	206,941	114,748	16,834	131,582
1967.....	313,692	40,305	353,997	238,628	38,128	276,756
1968.....	436,964	66,067	503,031	308,359	57,277	365,636
1969.....	457,670	90,975	548,645	291,359	78,716	370,075
1970.....	404,863	66,251	471,114	252,378	56,712	309,090
1971.....	579,595	85,891	665,486	355,130	72,072	427,202
1972.....	629,198	123,500	752,698	395,319	101,764	497,083
1973.....	630,180	143,790	773,970	474,841	127,070	601,911
1974.....	664,841	203,451	868,292	495,075	179,934	675,009
1975.....	679,193	158,793	837,986	551,965	144,950	696,915
1976.....	747,162	157,071	904,233	568,675	141,790	710,465
1977.....	754,206	158,092	912,298	584,217	142,159	726,376
1978.....	742,044	156,634	898,678	549,755	139,812	689,567
1979.....	707,120	180,573	887,693	589,384	167,138	756,522
1980.....	701,838	111,819	813,657	495,130	86,864	581,994
1981.....	724,158	143,541	867,699	472,741	88,763	561,504
1982.....	542,220	141,491	683,711	333,552	67,390	400,942
1983.....	744,262	200,977	945,239	532,364	84,567	616,931
1984.....	862,638	272,067	1,134,705	600,561	121,879	722,440
1985.....	1,067,399	254,719	1,322,118	694,123	148,854	842,977
1986.....	1,073,237	282,583	1,355,820	686,504	170,376	856,880
1987.....	1,002,559	258,697	1,261,256	634,218	194,401	828,619

STATISTICS CANADA

CANADA - SALES 1955-1987

New Motor Vehicles by Type and Country of Origin

Year	PASSENGER CARS Manufactured in North America	Manufactured in Japan	Manufactured in Other Off-shore Countries	Sub-total All Off-shore	Total Passenger Cars	COMMERCIAL VEHICLES Manufactured in North America	Manufactured in Off-shore Countries	Total Commercial Vehicles	Total Units
1955........	364,797	N.A.	N.A.	22,165	386,962	76,250	2,466	78,716	465,678
1956........	374,064	N.A.	N.A.	34,169	408,233	87,843	3,845	91,688	499,921
1957........	332,590	N.A.	N.A.	49,433	382,023	71,909	4,367	76,276	458,299
1958........	299,557	N.A.	N.A.	77,166	376,723	61,349	6,697	68,046	444,769
1959........	310,920	N.A.	N.A.	114,116	425,036	69,366	8,222	77,588	502,624
1960........	321,804	N.A.	N.A.	125,967	447,771	68,324	7,093	75,417	523,188
1961........	336,122	N.A.	N.A.	101,197	437,319	66,149	8,011	74,160	511,479
1962........	427,127	N.A.	N.A.	75,438	502,565	78,874	3,971	82,845	585,210
1963........	506,311	N.A.	N.A.	51,476	557,787	94,323	2,879	97,202	654,989
1964........	550,823	N.A.	N.A.	65,936	616,759	106,754	2,366	109,120	725,879
1965........	633,641	N.A.	N.A.	75,075	708,716	120,205	2,074	122,279	830,995
1966........	626,986	N.A.	N.A.	67,834	694,820	130,629	1,982	132,611	827,431
1967........	605,049	N.A.	N.A.	74,386	679,435	133,330	2,542	135,872	815,307
1968........	637,393	N.A.	N.A.	104,522	741,915	142,241	5,297	147,538	889,453
1969........	638,270	N.A.	N.A.	122,533	760,803	149,597	7,105	156,702	917,505
1970........	497,185	N.A.	N.A.	143,175	640,360	124,684	9,217	133,901	774,241
1971........	592,319	N.A.	N.A.	188,443	780,762	147,001	12,569	159,570	940,332
1972........	653,933	N.A.	N.A.	206,026	859,959	189,577	17,085	206,662	1,066,621
1973........	782,914	111,467	76,447	187,914	970,828	235,449	20,421	255,870	1,226,698
1974........	796,840	87,609	58,348	145,957	942,797	287,686	18,821	306,507	1,249,304
1975........	835,679	95,772	57,829	153,601	989,280	310,590	16,759	327,349	1,316,629
1976........	793,201	101,558	51,729	153,287	946,488	331,027	13,948	344,975	1,291,463
1977........	797,752	134,900	58,746	193,646	991,398	337,914	15,647	353,561	1,344,959
1978........	815,994	113,166	59,730	172,896	988,890	364,241	13,413	377,654	1,366,544
1979........	863,554	79,879	59,575	139,454	1,003,008	381,562	11,832	393,394	1,396,402
1980........	740,767	138,107	53,186	191,293	932,060	310,273	21,474	331,747	1,263,807
1981........	646,942	207,639	49,614	257,253	904,195	250,775	35,912	286,687	1,190,882
1982........	489,435	178,174	45,872	224,046	713,481	166,986	40,435	207,421	920,902
1983........	625,088	176,525	41,705	218,230	843,318	192,609	45,161	237,770	1,081,088
1984........	724,932	171,204	75,074	246,278	971,210	273,604	38,688	312,292	1,283,502
1985........	794,965	199,221	143,030	342,251	1,137,216	344,871	48,323	393,194	1,530,410
1986........	761,169	203,304	130,840	334,144	1,095,313	368,423	52,184	420,607	1,515,920
1987........	701,048	243,288	120,529	363,817	1,064,865	411,884	51,355	463,239	1,528,104
% 1987/1986	-7.9	+19.7	-7.9	+8.9	-2.8	+11.8	-1.6	+10.1	+0.8

N.A. - Not Available.

STATISTICS CANADA

CANADA - SALES 1955-1987

Passenger Car Retail Sales by Months

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	TOTAL
1955......	17,810	22,084	30,937	46,002	52,279	45,923	40,000	33,450	24,939	26,135	23,594	23,809	386,962
1956......	16,864	23,290	36,556	49,757	53,870	49,054	42,227	34,229	25,899	25,863	25,266	25,368	408,233
1957......	26,694	26,579	38,570	46,315	45,353	38,275	35,593	31,863	26,303	20,973	22,345	23,160	382,023
1958......	26,490	27,462	34,901	43,063	39,832	38,899	34,984	25,565	21,869	27,902	28,752	29,204	376,723
1959......	27,546	31,382	41,327	50,580	47,711	48,590	36,463	30,987	25,555	32,400	29,010	23,518	425,038
1960......	27,279	34,257	43,348	50,125	50,789	50,747	33,820	29,265	26,173	33,473	36,603	31,792	447,771
1961......	27,505	30,277	38,916	44,210	50,438	46,040	39,492	31,130	23,582	31,550	42,574	31,626	437,319
1962......	36,236	33,497	50,572	54,995	65,275	52,162	38,861	28,312	19,348	40,912	43,339	39,397	502,565
1963......	38,904	39,143	47,817	63,538	64,047	58,754	41,124	29,142	26,121	50,160	54,022	46,415	557,787
1964......	44,721	46,713	60,512	68,102	70,455	63,360	50,266	37,415	38,332	51,433	46,428	39,022	616,759
1965......	43,922	47,203	65,954	75,765	76,897	73,914	58,308	47,777	38,927	59,925	64,703	60,341	708,716
1966......	47,787	51,086	79,882	86,184	63,520	65,408	51,038	51,419	44,443	58,213	59,897	55,983	694,820
1967......	45,475	45,276	68,381	65,852	81,259	75,157	47,889	45,882	43,556	55,609	55,065	50,034	679,435
1968......	46,928	50,165	67,146	66,549	81,060	70,326	61,478	53,728	47,382	73,528	64,119	57,509	741,915
1969......	51,137	57,465	71,277	77,176	78,188	72,407	56,258	45,768	62,185	73,314	64,470	51,178	760,803
1970......	40,480	41,762	58,806	64,517	67,217	68,693	53,491	43,912	48,295	66,611	47,646	38,930	640,360
1971......	34,626	46,263	69,277	81,273	84,886	78,487	61,205	50,504	66,639	91,468	69,927	56,207	790,782
1972......	46,028	54,519	73,862	77,971	103,483	90,342	65,536	57,657	62,264	90,972	78,166	58,159	858,959
1973......	58,462	67,292	104,081	104,782	104,071	99,697	72,366	66,943	66,004	90,965	78,259	57,906	970,828
1974......	66,167	66,851	79,274	94,013	115,752	97,906	84,788	77,473	63,862	84,176	62,694	50,039	942,797
1975......	53,848	70,235	75,334	91,616	99,483	98,609	84,330	73,110	65,202	103,824	86,908	86,781	989,280
1976......	50,065	58,469	82,240	101,420	102,769	103,478	78,933	68,955	54,181	101,450	75,879	68,649	946,488
1977......	68,426	71,022	94,144	96,467	104,740	101,434	79,562	78,093	63,470	97,826	79,052	57,162	991,398
1978......	59,943	70,420	88,426	101,004	109,738	106,788	82,822	77,998	80,067	91,567	68,311	51,806	988,990
1979......	62,341	70,483	98,828	97,117	110,793	103,702	92,258	75,725	67,678	94,399	72,042	57,442	1,003,008
1980......	63,253	76,744	89,609	90,833	83,912	82,617	82,185	74,477	67,755	90,083	73,382	57,230	932,080
1981......	61,004	68,162	93,034	99,790	91,446	88,281	74,464	65,244	67,535	67,103	80,835	47,297	904,195
1982......	38,729	50,437	66,711	72,394	74,053	78,988	51,581	57,218	60,133	53,664	57,405	51,998	713,481
1983......	40,934	46,740	81,208	86,354	87,881	88,519	64,983	68,586	61,382	78,223	78,514	56,039	843,318
1984......	57,353	70,090	96,351	96,086	107,927	102,250	80,247	74,579	62,946	92,026	74,260	60,097	971,210
1985......	66,242	72,657	103,429	119,909	119,527	118,780	91,711	91,875	80,946	106,427	93,176	72,537	1,137,216
1986......	69,111	80,573	97,529	119,899	114,497	105,088	99,999	88,555	86,679	92,301	75,381	67,501	1,095,313
1987......	58,516	70,205	105,365	121,121	104,776	114,278	85,475	84,878	79,317	94,295	82,126	66,511	1,064,865

STATISTICS CANADA

CANADA - SALES 1986-1987

New Passenger Car Retail Sales by Manufacturer

	1987	1986	% Change 87 vs 86	% of Market 1987	% of Market 1986
General Motors......	379,149	402,297	- 5.8	35.7	36.9
Ford................	193,834	188,862	+ 2.6	18.2	17.3
Chrysler............	157,209	175,388	- 10.4	14.8	16.1
Hyundai.............	50,646	70,024	- 27.7	4.8	6.4
Honda...............	72,976	63,501	+ 14.9	6.9	5.8
Toyota..............	68,753	59,335	+ 15.9	6.5	5.4
Volkswagen/Audi.....	41,839	41,757	+ 0.2	3.9	3.8
Nissan..............	36,416	34,425	+ 5.8	3.4	3.2
Mazda...............	26,635	21,984	+ 21.2	2.5	2.0
Subaru..............	8,447	8,101	+ 4.3	0.8	0.7
Volvo...............	7,415	7,514	- 1.3	0.7	0.7
B.M.W...............	4,864	4,564	+ 6.6	0.5	0.4
Mercedes-Benz.......	4,403	4,019	+ 9.6	0.4	0.4
Jaguar..............	2,660	2,032	+ 30.9	0.3	0.2
Lada................	1,065	1,612	- 33.9	0.1	0.1
Saab................	1,639	1,405	+ 16.7	0.2	0.1
Suzuki..............	3,810	1,020	+ 273.5	0.4	0.1
Others..............	625	1,016	- 38.5	0.1	0.1
TOTAL...............	1,062,385	1,088,856	- 2.4	100.0	100.0

Trucks by Manufacturer

	1987	1986	% Change 87 vs 86	% of Market 1987	% of Market 1986
General Motors......	158,204	151,876	+ 4.2	34.1	36.2
Ford................	142,738	125,260	+ 14.0	30.8	29.8
Chrysler............	93,970	78,096	+ 20.3	20.3	18.6
Others..............	68,476	64,601	+ 6.0	14.8	15.4
TOTAL...............	463,388	419,833	+ 10.4	100.0	100.0

WARD'S AUTOMOTIVE YEARBOOK, 1988

CANADA - NEW REGISTRATIONS 1953-1987

Motor Vehicles by Type

	Passenger Cars	Motor Trucks	Total
1953.......	362,409	101,252	463,661
1954.......	307,651	69,955	377,606
1955.......	381,782	73,689	455,471
1956.......	404,604	85,692	490,296
1957.......	391,661	76,782	468,443
1958.......	381,591	66,034	447,625
1959.......	427,274	74,824	502,098
1960.......	450,840	73,682	524,522
1961.......	440,377	74,738	515,115
1962.......	501,030	81,495	582,525
1963.......	541,942	90,608	632,550
1964.......	607,503	104,175	711,678
1965.......	686,828	115,660	802,488
1966.......	683,639	128,506	812,145
1967.......	667,814	130,964	798,778
1968.......	737,605	142,201	879,806
1969.......	756,015	153,277	909,292
1970.......	636,206	129,359	765,565
1971.......	745,026	138,876	883,902
1972.......	812,753	180,748	993,501
1973.......	935,533	234,683	1,170,216
1974.......	901,097	287,619	1,188,716
1975	839,942	265,015	1,104,957
1976.......	898,253	305,606	1,203,859
1977.......	953,078	333,551	1,286,629
1978.......	958,414	349,294	1,307,708
1979.......	998,004	382,074	1,380,078
1980.......	948,967	335,827	1,284,794
1981.......	891,558	281,536	1,173,094
1982.......	727,097	204,794	931,891
1983.......	830,457	223,917	1,054,374
1984.......	914,679	292,273	1,206,952
1985.......	958,358	351,488	1,309,846
1986.......	1,065,143	406,905	1,472,048
1987.......	1,028,501	450,014	1,478,515

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - TOTAL REGISTRATIONS 1950-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	1,913,355	633,240	10,004	2,556,599
1951.....	2,105,869	711,272	12,090	2,829,231
1952.....	2,306,374	795,344	12,021	3,113,739
1953.....	2,527,461	850,872	12,162	3,390,495
1954.....	2,706,025	888,207	12,692	3,606,924
1955.....	2,960,874	939,088	12,437	3,912,399
1956.....	3,222,484	994,244	13,129	4,229,857
1957.....	3,429,390	1,018,688	14,103	4,462,181
1958.....	3,631,381	1,043,385	15,186	4,689,952
1959.....	3,886,436	1,079,181	17,902	4,983,519
1960.....	4,104,415	1,038,567	17,562	5,160,544
1961.....	4,325,682	1,059,640	19,549	5,404,871
1962.....	4,531,384	1,093,919	21,301	5,646,604
1963.....	4,788,896	1,121,624	22,592	5,933,112
1964.....	5,037,861	1,162,692	24,189	6,224,742
1965.....	5,279,373	1,204,957	26,740	6,511,070
1966.....	5,499,527	1,266,024	32,674	6,798,225
1967.....	5,865,738	1,277,024	35,669	7,178,431
1968.....	6,159,573	1,340,980	38,614	7,539,167
1969.....	6,433,283	1,421,816	39,755	7,894,854
1970.....	6,602,176	1,440,079	41,118	8,083,373
1971.....	6,967,247	1,514,976	41,581	8,523,804
1972.....	7,407,275	1,639,175	42,802	9,089,252
1973.....	7,866,084	1,799,042	44,265	9,709,391
1974.....	8,472,224	1,980,106	47,459	10,499,789
1975.....	8,870,307	2,111,945	45,859	11,028,111
1976.....	9,016,258	2,266,383	50,437	11,333,078
1977.....	9,554,290	2,442,342	52,003	12,048,635
1978.....	9,744,994	2,717,832	52,966	12,515,792
1979.....	9,985,146	2,854,217	52,927	12,892,290
1980.....	10,255,511	2,902,730	52,569	13,210,810
1981.....	10,199,388	3,137,987	54,210	13,391,585
1982.....	10,530,355	3,239,341	54,065	13,823,761
1983.....	10,731,520	3,307,746	55,226	14,094,492
1984.....	10,780,667	3,046,889	52,169	13,879,725
1985.....	11,118,071	3,095,243	53,285	14,266,599
1986.....	11,477,314	3,155,656	56,476	14,689,446
1987*....	11,844,000	3,206,000	58,400	15,108,400

* Estimated.
STATISTICS CANADA

COLOMBIA - PRODUCTION 1986

Motor Vehicles by Model

	Units
SOFASA-RENAULT	
Renault-4	199
Renault-4 Master	2,686
Renault-9 GTL	3,434
Renault-9 GTS	3,973
Renault-18 TS	1,312
Renault-18 GTX	2,264
Renault-18 BK TS	1,111
Renault-18 BK GTX	1,507
Renault-9 Taxi	239
Renault-18 Taxi	681
Renault-18 BK Taxi	95
Total Passenger Cars	17,501
COLMOTORES	
Chevette 4 door	913
Monza St. 83 HP	750
Monza Deluxe 83 HP	1,055
Monza St. 93 HP	613
Monza Deluxe 93 HP	822
Monza Classic	90
M-Car-Sprint	1,127
Total Passenger Cars	5,370
LUV KB-21	1,350
LUV KB-41	1,407
LUV KB-21 Pickup	1,170
LUV KB-41 Pickup	600
C-30-135.5"	888
B-60-218" Gas-Oil	864
C-70-149"/189" Gasoline	336
C-70-149"/189" Gas-Oil	336
Brigadier 169" DDA	317
Brigadier 229"	85
Total Trucks	7,353
Total Vehicles	12,723
C.C.A.	
Mazda 323 HB/NS 1300 c.c.	2,547
Mazda 323 NB/NX 1500 c.c.	3,073
Mazda 323 NT 1.5 Taxi	1,150
Mazda 626 L	1,400
Mazda 626 LX	18
Mazda 626 GLX	420
Mazda 626 LX 2000 c.c.	850
Mazda 626 NT Taxi	160
Total Passenger Cars	9,618
Mazda B 1600 Pickup	427
Mazda B 2000 Pickup	120
Total Trucks	547
Total Motor Vehicles	10,165
TOTAL PASSENGER CARS	32,489
TOTAL COMMERCIAL VEHICLES	7,900
TOTAL VEHICLES	40,389

SOFASA-RENAULT, COLMOTORES, and C.C.A.

COLOMBIA - PRODUCTION 1972-1986

Passenger Cars by Model

	1972-1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	TOTAL
Renault-4	24,411	6,237	6,073	7,421	7,853	7,952	5,647	2,941	4,042	749	95	199	73,620
Renault-4 Master	–	–	–	–	–	–	–	–	–	974	1,993	2,686	5,653
Renault-4 F	550	52	648	–	–	–	–	–	–	1	–	–	1,251
Renault-6	12,979	3,045	4,301	4,356	5,013	2,586	2,290	2,453	2,393	41	–	–	39,457
Renault-6 Taxi	695	–	–	–	–	–	211	253	754	82	–	–	1,995
Renault-12	7,151	3,200	4,223	5,566	7,059	7,906	1,128	1	–	–	–	–	36,234
Renault-12 Taxi	–	250	399	501	32	276	457	–	–	–	–	–	1,915
Renault-12 St. Wagon	1,856	2,241	2,390	3,190	3,299	4,169	953	2	–	–	–	–	18,100
Renault-9 GTL 1,300	–	–	–	–	–	–	–	–	–	–	1,807	3,434	5,241
Renault-9 GTL 1,400	–	–	–	–	–	–	–	–	1,618	4,660	23	–	6,301
Renault-9 Taxi	–	–	–	–	–	–	–	–	–	400	598	239	1,237
Renault-9 GTS	–	–	–	–	–	–	–	–	–	625	4,880	3,973	9,478
Renault-18 TL	–	–	–	–	–	–	–	439	727	179	–	–	1,345
Renault-18 GTL	–	–	–	–	–	–	4,608	4,821	3,616	1,370	6	–	14,421
Renault-18 TS	–	–	–	–	–	–	–	–	–	1,187	1,947	1,312	4,446
Renault-18 Taxi	–	–	–	–	–	–	–	299	1,201	969	332	681	3,482
Renault-18 GTX	–	–	–	–	–	–	–	–	–	1,646	2,874	2,264	6,784
Renault-18 BK GTL	–	–	–	–	–	–	2,000	2,531	2,348	920	4	–	7,803
Renault-18 BK TS	–	–	–	–	–	–	–	–	–	555	786	1,111	2,452
Renault-18 BK GTX	–	–	–	–	–	–	–	–	–	1,048	1,475	1,507	4,030
Renault-18 BK Taxi	–	–	–	–	–	–	–	–	–	–	–	95	95
Others	–	–	–	–	–	–	–	–	–	3	–	–	3
TOTAL SOFASA	47,642	15,025	18,034	21,034	23,256	22,889	17,294	13,740	16,699	15,409	16,820	17,501	245,343
Simca	15,569	2,467	393	1	–	–	–	–	–	–	–	–	18,430
Simca Taxi	1,187	389	365	40	–	–	–	–	–	–	–	–	1,981
Chevette 3 door	–	–	–	–	–	–	10	2,948	1,481	385	–	–	4,824
Chevette 4 door	–	–	–	–	–	–	–	–	744	2,856	1,055	913	5,568
Chevette Taxi	–	–	–	–	–	–	–	–	72	768	1,344	–	2,184
Dodge 1500	5,077	488	15	–	–	–	–	–	–	–	–	–	5,580
Dodge 1500 Taxi	488	471	–	–	–	–	–	–	–	–	–	–	959
Dodge 1500 SW	613	544	–	–	–	–	–	–	–	–	–	–	1,157
Dodge Alpine	–	–	–	2,409	2,136	936	799	8	–	–	–	–	6,288
Dodge Alpine Euro Taxi	–	–	–	105	496	396	817	154	–	–	–	–	1,968
Dodge 1800	–	–	1,322	928	–	–	–	–	–	–	–	–	2,250
Dodge 1800 Taxi	–	–	760	991	–	–	–	–	–	–	–	–	1,751
Dodge 1800 SW	–	–	776	626	41	–	–	–	–	–	–	–	1,443
Monza Standard	–	–	–	–	–	–	–	–	–	–	734	1,363	2,097
Monza Deluxe	–	–	–	–	–	–	–	–	–	–	1,090	1,877	2,967
Monza Classic	–	–	–	–	–	–	–	–	–	–	–	90	90
M-Car-Sprint	–	–	–	–	–	–	–	–	–	–	–	1,127	1,127
Dodge Dart 6 cil	4,038	628	595	947	820	501	61	–	–	–	–	–	7,590
Dodge Dart 8 cil	458	469	624	22	–	–	–	–	–	–	–	–	1,573
Dodge Dart Taxi	2,151	733	908	1,123	1,583	1,489	77	–	–	–	–	–	8,064
Celebrity Standard	–	–	–	–	–	–	–	206	238	144	–	–	588
Celebrity Taxi	–	–	–	–	–	–	–	226	602	192	–	–	1,020
Celebrity Deluxe	–	–	–	–	–	–	–	248	364	328	80	–	1,020
Dodge Coronet	159	–	–	742	–	244	92	–	–	–	–	–	1,237
TOTAL COLMOTORES	29,740	6,189	5,758	7,934	5,076	3,566	1,856	3,790	3,501	4,673	4,303	5,370	81,756
Zastava 750 D	–	–	716	1,291	618	14	8	–	6	–	–	–	2,653
Fiat 147 GL	–	–	–	628	1,002	2,943	3,664	3,088	1,619	–	–	–	12,944
Fiat 147 Panorama	–	–	–	–	–	–	521	929	775	3	–	–	2,228
Fiat St. Remo	–	–	374	560	24	–	–	–	–	–	–	–	958
Fiat 128 L	1,419	635	740	62	10	15	16	4	–	–	–	–	2,901
Zastava 1300	4,172	18	80	–	–	–	–	–	–	–	–	–	4,270
Mazda 323 1,300 c.c.	–	–	–	–	–	–	–	–	120	4,961	3,639	2,547	11,267
Fiat 125 P	2,788	681	777	498	18	–	–	–	–	–	–	–	4,762
Fiat 125 P Taxi	400	830	819	982	554	1,165	793	50	7	–	–	–	5,600
Fiat 125 P Caravan	–	21	622	398	280	52	1	–	–	–	–	–	1,374
Fiat 125 Caravan Taxi	–	–	–	–	–	125	47	–	–	–	–	–	172
Mazda 323 1,500 c.c.	–	–	–	–	–	–	–	–	912	5,128	4,332	3,073	13,445
Mazda 323 1,500 Taxi	–	–	–	–	–	–	–	–	–	–	760	1,150	1,910
Fiat 131 Mirafiori	–	–	–	–	–	1,006	1,445	2,104	1,153	1	–	–	5,709
Fiat 131 Mirafiori Taxi	–	–	–	–	–	–	–	–	481	191	–	–	672
Fiat 131 Panorama	–	–	–	–	–	283	611	296	99	2	–	–	1,291
Mazda 626 L	–	–	–	–	–	–	–	–	–	2,240	1,620	1,400	5,260
Mazda 626 Taxi	–	–	–	–	–	–	–	–	–	–	240	160	400
Mazda 626 LX	–	–	–	–	–	–	–	–	–	1,140	1,246	868	3,254
Mazda 626 GLX	–	–	–	–	–	–	–	–	–	–	422	420	842
TOTAL C.C.A.	8,779	2,185	4,128	4,419	2,506	5,603	7,106	6,471	5,172	13,866	12,259	9,618	81,912
TOTAL PRODUCTION	86,161	23,399	27,920	33,387	30,838	32,058	26,256	24,001	25,372	33,748	33,382	32,489	409,011

C.F.L.Y.C.E.

COLOMBIA - IMPORTS 1985-1986

Passenger Cars by Manufacturer

	1986		1985		
	Units	%	Units	%	% Change
Mercedes	209	15.4	692	35.9	- 69.8
B.M.W.	38	2.8	105	5.4	- 63.6
Nissan	7	0.5	23	1.2	- 69.6
Peugeot	40	3.0	21	1.0	+ 90.5
Pony	–	–	15	0.8	–
Volkswagen	5	0.4	14	0.7	- 64.3
Toyota	7	0.5	11	0.6	- 36.4
Volvo	4	0.3	7	0.4	- 42.9
Mazda	3	0.2	7	0.4	- 57.1
Chevrolet	12	0.9	4	0.2	+200.0
Ford	3	0.2	4	0.2	- 25.0
Porsche	1	0.1	4	0.2	- 75.0
Honda	2	0.1	3	0.2	- 33.3
Renault	3	0.2	1	0.1	+200.0
Mitsubishi	4	0.3	–	–	–
Subaru	2	0.1	–	–	–
Suzuki	1	0.1	–	–	–
Mercury	2	0.1	–	–	–
Dephin	1	0.1	–	–	–
Pontiac	1	0.1	–	–	–
Saab	1	0.1	–	–	–
Fiat	2	0.1	–	–	–
Jaguar	1	0.1	–	–	–
Chrysler	1	0.1	–	–	–
Datsun	2	0.1	–	–	–
Others	1	0.1	14	0.7	- 92.9
Dacia (Taxis)	1,000	73.9	1,003	52.0	- 0.3
TOTAL	1,353	100.0	1,928	100.0	—29.8

SOFASA

LAFTA COUNTRIES - PRODUCTION / ASSEMBLIES 1959-1987

Motor Vehicles by Country

	Production			Assemblies				
	Argentina	Brazil	Mexico	Colombia	Chile	Peru	Uruguay	Venezuela
1959.....	32,952	96,114	51,118	–	632	–	–	–
1960.....	89,338	133,041	49,807	–	2,317	–	–	10,334
1961.....	136,188	145,584	62,563	–	3,939	–	–	11,787
1962.....	129,880	191,194	66,637	–	6,615	–	–	11,666
1963.....	104,899	174,191	69,135	–	7,939	–	–	24,052
1964.....	166,483	183,707	90,752	–	7,797	–	2,330	44,974
1965.....	194,536	185,187	97,395	–	8,570	2,824	1,226	58,392
1966.....	179,453	224,574	114,521	1,604	7,096	13,170	–	60,502
1967.....	175,318	225,362	126,991	2,407	13,157	17,414	1,248	58,049
1968.....	180,976	279,564	146,781	4,124	18,042	10,119	101	62,868
1969.....	218,590	353,694	165,811	9,546	22,069	16,860	2,712	73,081
1970.....	219,599	416,040	189,986	17,652	24,591	14,456	5,371	89,976
1971.....	253,237	516,067	211,393	22,806	23,470	16,639	7,019	79,608
1972.....	268,593	609,470	229,791	24,015	26,228	23,796	6,385	88,674
1973.....	293,742	729,386	285,625	28,900	17,015	31,741	5,691	96,951
1974.....	286,312	858,479	350,947	36,195	13,852	29,719	3,701	118,152
1975.....	240,036	929,805	356,624	29,574	7,597	34,274	4,000	144,301
1976.....	193,517	985,469	324,979	36,617	7,403	34,344	5,559	162,732
1977.....	235,356	919,242	280,813	36,966	13,089	25,222	8,358	163,296
1978.....	179,160	1,064,014	384,127	44,468	20,048	11,243	N.A.	182,678
1979.....	253,217	1,127,966	444,426	48,677	20,151	10,745	N.A.	157,895
1980.....	281,793	1,165,174	490,006	42,727	29,259	18,699	N.A.	155,087
1981.....	172,363	780,883	597,118	35,558	25,893	21,984	N.A.	154,471
1982.....	132,117	859,295	472,637	35,567	10,255	21,977	N.A.	155,108
1983.....	159,876	896,462	285,485	28,149	4,511	9,626	N.A.	112,248
1984.....	167,323	864,663	357,998	45,157	6,747	8,263	N.A.	104,567
1985.....	137,675	966,708	458,680	39,086	8,145	9,163	N.A.	115,518
1986.....	170,490	1,056,332	341,052	40,389	4,752	12,691	N.A.	143,576
1987.....	193,316	920,071	395,258	51,687	7,231	13,088	N.A.	115,049

A.P.I.A.

MEXICO - PRODUCTION 1970-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1970.....	133,218	55,821	947	189,986
1971.....	153,412	56,995	986	211,393
1972.....	163,005	65,810	976	229,791
1973.....	200,147	84,207	1,214	285,568
1974.....	248,574	101,010	1,363	350,947
1975.....	237,118	117,799	1,707	356,624
1976.....	212,549	110,935	1,495	324,979
1977.....	187,637	91,828	1,348	280,813
1978.....	242,519	140,057	1,551	384,127
1979.....	280,049	162,470	1,907	444,426
1980.....	303,056	185,275	1,675	490,006
1981.....	355,497	240,180	1,441	597,118
1982.....	300,579	170,735	1,323	472,637
1983.....	207,137	77,992	356	285,485
1984.....	244,704	112,173	1,121	357,998
1985.....	297,064	159,965	1,651	458,680
1986.....	208,469	131,360	1,223	341,052
1987.....	277,408	117,641	209	395,258

NOTE: Includes export units.

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - PRODUCTION 1986-1987

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1986	1987
PASSENGER CARS AND TRUCKS		
CHRYSLER	46,298	39,239
Passenger Car Total	27,459	23,174
Dart K 2 door	2,867	3,087
Dart K 4 door	4,808	4,308
Dart K St. Wagon	2,986	2,450
LeBaron K 2 door	1,411	121
LeBaron K 4 door	1,029	233
LeBaron K St. Wagon	933	199
Magnum K 2 door	2,302	704
New Yorker 4 door	1,883	1,423
Phantom 2 door	232	4,324
Volare K 2 door	4,986	3,245
Volare K 4 door	4,022	3,080
Truck Total	18,839	16,065
Dodge D-150	7,045	6,725
Dodge D-250	3,752	2,086
Dodge D-350	5,230	3,726
Dodge D-600	4	-
Dodge W-150	188	-
Dodge W-250	778	311
Dodge AD-150	1,286	2,625
Dodge AW-150	450	592
Dodge WM-300	106	-
DIESEL NACIONAL	3,428	2,948
531-K	355	107
5311-G	1,382	1,224
532-J	167	86
5322-M	819	643
631-K	484	304
661	227	86
D-3130	194	341
D-3100	-	177
FABRICA DE AUTOTRANSPORTES	1,233	1,118
S-1834 152"	100	45
S-1834 206" Chassis Cab	1,011	456

Manufacturer and Model	1986	1987
FABRICA DE AUTOTRANSPORTES (con't)		
F-1300	-	323
F-1500	-	107
F-1300 C/B	-	90
S-1954 206" Chassis Cab	77	33
Boxer 236" Chassis Cowl	8	10
S-1833 236" Chassis Cowl	37	54
FORD MOTOR	41,412	32,898
Passenger Car Total	20,016	15,805
Topaz 2 door	6,654	4,558
Topaz 4 door	6,921	5,453
Thunderbird 2 door	2,186	1,909
Cougar 2 door	4,255	3,886
Truck Total	21,396	17,093
Ford B 200	703	741
Ford F-150	3,615	2,567
Ford F 200	10,296	8,486
Ford F-350	6,782	5,300
GENERAL MOTORS	35,807	36,645
Passenger Car Total	14,260	11,518
Celebrity 2 door	3,046	635
Celebrity 4 door	3,697	2,164
Century 2 door	680	92
Century 4 door	2,332	1,627
Citation 4 door	2,307	-
Cutlass 2 door	1,243	3,047
Cutlass 4 door	955	3,953
Truck Total	21,547	25,127
Chevrolet C-15	5,461	4,162
Chevrolet C-20	8,644	10,979
Chevrolet C-35	4,519	4,021
Chevrolet Panel 30	2,204	1,633
Chevrolet Suburban 129.5"	719	4,332

MEXICO - PRODUCTION 1986-1987 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturer and Model	1986	1987
NISSAN	65,105	69,325
Passenger Car Total	44,541	48,286
Tsuru 2 door	7,530	9,720
Tsuru 4 door	22,560	27,911
Tsuru St. Wagon	8,158	5,736
Tsuru Hatch Back	4,287	4,919
Hard Top Sekura 2 door	2,006	–
Truck Total	20,564	21,039
Nissan Chassis Cab	6,129	5,499
Nissan Stake	3,151	1,860
Nissan Pickup	11,284	8,416
Nissan ICHI	–	5,274
RENAULT	4,931	–
Passenger Car Total	2,660	–
Alliance 2 door	40	–
Alliance 4 door	1,267	–
Encore 2 door	162	–
Encore 4 door	507	–
Renault-18 4 door	548	–
Renault-18 Gauyin/Station Wagon	136	–
Truck Total	2,271	–
Jeep CJ-7	289	–
Jeep CJ-10	65	–
Jeep J-164	1,917	–
TRAILERS DE MONTERREY	3	19
Truck Total	3	19
R-20T	3	19
VOLKSWAGEN	71,449	48,722
Passenger Car Total	60,831	43,653
Atlantic 4 door	15,571	3
Caribe 2 door	10,733	4
Caribe 4 door	7,437	1
Corsar 4 door	6,833	4,336
Golf 2 door	–	7,320
Golf 4 door	–	6,422
Jetta 2 door	–	135
Jetta 4 door	–	6,558
Sedan 2 door	16,841	17,166
Corsar Station Wagon	3,416	1,708
Truck Total	10,818	5,069
Volkswagen Combi	3,990	1,641
Volkswagen Panel	6,828	3,428
TOTAL PASSENGER CARS AND TRUCKS	269,666	230,914

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

Manufacturer and Model	1986	1987
TRUCK TRACTORS		
DIESEL NACIONAL	325	349
861 K 196"	325	349
FABRICA DE AUTOTRANSPORTES	159	172
SF-2574 192"	2	53
SF-2575 186"	157	119
KENWORTH	633	810
K-524	1	–
W-924	631	802
L-700	–	8
C-500	1	–
TRAILERS DE MONTERREY	153	51
R-22	153	51
VICTOR PATRON	9	10
WTD-4964	9	10
TOTAL TRUCK TRACTORS	1,279	1,392
BUSES		
DIESEL NACIONAL	647	137
323-G 236"	647	137
MEXICANA DE AUTOBUSES	576	72
501-T	1	–
500 Urban	–	5
502-M	248	–
502-T	4	–
503-M	292	–
2030	31	67
TOTAL BUSES	1,223	209
TOTAL VEHICLES	272,168	232,515

SUMMARY

	1986	%	1987	%
Passenger Cars	169,567	62.30	142,436	61.26
Trucks	100,099	36.78	88,478	38.05
Truck Tractors	1,279	0.47	1,392	0.60
Integral Buses	1,223	0.45	209	0.09
TOTAL	272,168	100.00	232,515	100.00

MEXICO - EXPORTS 1979-1987

Motor Vehicles by Manufacturer and Model

	1979	1980	1981	1982	1983	1984	1985	1986	1987
CHRYSLER	1,079	489	607	748	2,384	6,755	18,456	43,689	62,811
Passenger Cars									
Volare K	–	–	–	34	793	3,469	7,189	7,863	11,656
Dart K 2 door	–	–	–	65	255	2,223	135	4,150	9,557
Dart K 4 door	–	–	–	247	813	730	5,876	3,204	327
Dart K St. Wagon	–	–	–	79	337	264	334	239	189
LeBaron St. Wagon	1	–	–	79	–	–	–	–	–
New Yorker	–	–	–	–	–	–	–	–	1
Phantom	–	–	–	–	–	–	–	43	19,307
Trucks									
D-1000 115" Pickup	7	–	–	–	–	–	–	–	–
D-1000 133" Chassis Cab	2	–	–	–	–	–	–	–	–
D-150	–	–	–	–	–	4	4,905	28,190	21,774
D-350 135"	–	–	1	–	–	–	–	–	–
D-600 157"	–	–	1	–	–	–	–	–	–
D-600 197" Cab E.D.	1	6	1	–	–	–	–	–	–
PD-600 157" Cab Diesel	30	18	55	4	–	–	–	–	–
PD-600 197" Cab Diesel	88	78	138	–	–	–	–	–	–
PD-600 240" Cowl Diesel	–	2	6	–	–	–	–	–	–
PD-600 240" Cowl Diesel	41	22	20	–	–	–	–	–	–
ACD-900 Puller Bus	1	50	–	–	–	–	–	–	–
Series 500	46	–	–	–	–	–	–	–	–
Series 600	811	313	385	240	186	65	17	–	–
Series 700	1	–	–	–	–	–	–	–	–
Series 800	50	–	–	–	–	–	–	–	–
DIESEL NACIONAL	64	158	–	3	3	100	17	351	25
Trucks Dina									
D-1000	–	–	–	–	1	–	–	–	–
D-3000	–	–	–	–	1	–	–	–	–
531 K Cab	–	–	–	–	–	–	–	–	5
532 J Cowl	6	–	–	3	–	–	–	–	–
5311 G	–	–	–	–	–	–	–	–	18
5322 M	–	–	–	–	–	–	15	–	–
533 G Cowl	48	8	–	–	–	–	–	–	–
604 Cowl	5	–	–	–	–	–	–	–	–
604 L Cowl	–	150	–	–	–	100	–	–	–
631 K Cab	1	–	–	–	1	–	–	351	2
661 Cab	–	–	–	–	–	–	1	–	–
Truck Tractor									
861-G	–	–	–	–	–	–	1	–	–
Buses									
321	4	–	–	–	–	–	–	–	–
FABRICA DE AUTOTRANSPORTES	–	–	–	50	–	–	–	–	–
Trucks FAMSA									
1833 236"	–	–	–	1	–	–	–	–	–
1834 152"	–	–	–	18	–	–	–	–	–
1834 193"	–	–	–	9	–	–	–	–	–
Truck Tractors									
SF-2574	–	–	–	19	–	–	–	–	–
SF-2575	–	–	–	3	–	–	–	–	–
FORD MOTOR CO.	–	–	–	–	–	–	–	–	51,773
Passenger Cars									
Tracer 2 door	–	–	–	–	–	–	–	–	24,137
Tracer 4 door	–	–	–	–	–	–	–	–	21,895
Tracer St. Wagon	–	–	–	–	–	–	–	–	5,741
GENERAL MOTORS	–	–	–	–	4	7,897	29,466	18,672	32,272
Passenger Cars									
El Camino	–	–	–	–	–	6,967	26,204	16,799	10,249
Caballero	–	–	–	–	–	930	3,013	1,873	1,313
Celebrity 4 door	–	–	–	–	–	–	130	–	20,710
Trucks									
C-15	–	–	–	–	–	–	119	–	–
C-35	–	–	–	–	4	–	–	–	–

MEXICO - EXPORTS 1979-1987 (continued)

Motor Vehicles by Manufacturer and Model

	1979	1980	1981	1982	1983	1984	1985	1986	1987
MEXICANA DE AUTOBUSES	5	48	63	21	–	1	–	–	–
Integral Buses									
1502	5	–	58	–	–	–	–	–	–
2301	–	8	5	–	–	–	–	–	–
5000	–	25	–	21	–	–	–	–	–
2030	–	15	–	–	–	1	–	–	–
NISSAN	4,507	4,252	4,370	1,103	1,107	2,560	6,012	9,124	16,107
Passenger Cars									
Sedan 2 door	–	–	–	–	10	–	–	–	–
Sedan 4 door	1	1	–	–	63	483	2,427	4,003	8,663
Sedan St. Wagon	–	–	–	–	9	141	1,139	1,574	1,277
Hatch Back Samurai	–	–	–	–	1	68	243	388	385
Hard Top Sakura	–	–	–	1	2	–	–	–	–
Trucks									
Pickup	4,506	4,251	4,370	1,102	1,016	1,844	2,190	3,111	5,501
Stake	–	–	–	–	6	9	3	–	281
Chassis	–	–	–	–	–	15	10	48	–
RENAULT	–	156	92	55	30	716	871	182	–
Passenger Cars									
R-12	–	117	58	–	–	–	–	–	–
R-12 Routier	–	12	20	–	30	–	–	–	–
R-12 Guayin Routier	–	27	14	–	–	–	–	–	–
R-18	–	–	–	55	–	–	–	–	–
Trucks Jeep									
CJ-10 Pickup	–	–	–	–	–	716	871	182	–
VOLKSWAGEN	19,101	13,142	9,296	13,695	18,690	15,171	3,248	84	85
Passenger Cars									
Sedan 2 door 1600	18,375	13,121	9,202	13,578	16,753	15,119	3,150	78	61
Safari 4 door 1600	699	14	–	–	1	–	–	–	–
Brasilia 2 door	1	–	–	1	–	–	–	–	–
Caribe 2 door	6	1	–	–	1	–	1	1	–
Caribe 4 door	2	–	1	2	567	1	–	–	–
Jetta 4 door	–	–	–	–	–	–	–	–	11
Atlantic 2 door	–	–	–	–	10	–	12	–	–
Atlantic 4 door	–	–	1	1	1,123	2	3	1	2
Trucks									
Combi	18	6	92	91	121	22	30	4	9
Panel	–	–	–	22	114	27	52	–	2
VEHICULOS AUTOMOTORES	–	–	–	4	–	–	–	–	–
Trucks									
C-J7	–	–	–	1	–	–	–	–	–
J-164	–	–	–	1	–	–	–	–	–
J-100	–	–	–	1	–	–	–	–	–
J-364	–	–	–	1	–	–	–	–	–
KENWORTH	–	–	–	137	238	435	353	327	–
Truck Tractors									
LCF	–	–	–	105	183	433	338	308	–
W-924	–	–	–	27	55	2	15	19	–
K-524	–	–	–	5	–	–	–	–	–
VICTOR PATRON	–	–	–	3	–	–	–	–	–
Truck Tractors									
WTD-4964	–	–	–	3	–	–	–	–	–
TOTAL EXPORTS	24,756	18,245	14,428	15,819	22,456	33,835	56,423	72,429	163,073

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1979-1987

Motor Vehicle Export Summary by Manufacturer

	1979		1980		1981	
	Units	%	Units	%	Units	%
Chrysler	1,079	-39.6	489	-54.7	607	24.1
Dina	64	48.8	158	146.9	–	-100.0
F.A.M.S.A.	–	–	–	–	–	–
Ford	–	–	–	–	–	–
General Motors	–	–	–	–	–	–
M.A.S.A.	5	100.0	48	860.0	63	31.2
Nissan	4,507	-20.3	4,252	-5.7	4,370	2.8
Renault	–	–	156	100.0	92	-41.0
Volkswagen	19,101	4.1	13,142	-31.2	9,296	-29.3
V.A.M.	–	–	–	–	–	–
Kenworth	–	–	–	–	–	–
Victor Patron	–	–	–	–	–	–
TOTAL	24,756	-4.2	18,245	-26.3	14,428	-20.9

	1982		1983		1984	
	Units	%	Units	%	Units	%
Chrysler	748	23.2	2,384	218.7	6,755	183.3
Dina	3	100.0	3	–	100	–
F.A.M.S.A.	50	100.0	–	-100.0	–	–
Ford	–	–	–	–	–	–
General Motors	–	–	4	100.0	7,897	–
M.A.S.A.	21	-66.7	–	-100.0	1	100.0
Nissan	1,103	-74.8	1,107	0.4	2,560	131.3
Renault	55	-40.2	30	-45.4	716	–
Volkswagen	13,695	47.3	18,690	36.5	15,171	-18.8
V.A.M.	4	100.0	–	-100.0	–	–
Kenworth	137	100.0	238	73.7	435	82.8
Victor Patron	3	100.0	–	-100.0	–	–
TOTAL	15,819	9.6	22,456	41.8	33,635	49.8

	1985		1986		1987	
	Units	%	Units	%	Units	%
Chrysler	18,456	173.2	43,689	136.7	62,811	43.8
Dina	17	–	351	–	25	-92.9
F.A.M.S.A.	–	–	–	–	–	–
Ford	–	–	–	–	51,773	–
General Motors	29,466	273.1	18,672	-36.6	32,272	72.8
M.A.S.A.	–	-100.0	–	–	–	–
Nissan	6,012	134.8	9,124	51.8	16,107	76.5
Renault	871	21.6	182	-79.1	–	–
Volkswagen	3,248	-78.6	84	-97.4	85	1.2
V.A.M.	–	–	–	–	–	–
Kenworth	353	-18.8	327	-7.4	–	–
Victor Patron	–	–	–	–	–	–
TOTAL	58,423	73.7	72,429	24.0	163,073	125.1

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1986-1987

Motor Vehicles by Manufacturer and Country of Destination

	1987							1986							
	Chrysler	Dina	Ford	G.M.	Nissan	V.W.	Total	Chrysler	Dina	G.M.	Kenworth	Nissan	Renault	V.W.	Total
AMERICA	62,420	23	51,773	32,272	15,807	31	162,326	42,712	361	18,672	327	9,124	182	7	71,375
North	61,606	-	51,773	32,272	-	7	145,658	41,294	-	18,672	308	10	182	-	60,466
U.S.	57,129	-	51,233	32,272	-	7	140,641	41,294	-	18,672	308	10	182	-	60,466
Canada	4,477	-	540	-	-	-	5,017	-	-	-	-	-	-	-	-
Central	814	23	-	-	11,760	24	12,621	1,418	-	-	6	6,989	-	6	8,419
Bahamas	148	-	-	-	1,241	-	1,389	118	-	-		978	-	-	1,096
Belize	-	-	-	-	-	-	-	-	-	-	-	12	-	-	12
Costa Rica	-	-	-	-	670	-	670	-	-	-	-	534	-	5	534
Cuba	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5
Curacao	44	-	-	-	458	17	519	-	-	-	-	343	-	-	343
Dominican Republic	133	5	-	-	2,119	1	2,258	14	-	-	-	486	-	-	490
El Salvador	-	11	-	-	695	-	706	-	-	-	-	70	-	1	70
Guatemala	75	6	-	-	1,053	4	1,138	2	-	-	6	287	-	-	295
Haiti	26	-	-	-	195	-	221	-	-	-	-	62	-	-	62
Honduras	8	-	-	-	739	-	747	-	-	-	-	230	-	-	230
Nicaragua	-	-	-	-	-	2	2	-	-	-	-	-	-	-	-
St. Thomas	7	-	-	-	-	-	7	34	-	-	-	-	-	-	34
Panama	1	-	-	-	2,286	-	2,287	-	-	-	-	2,632	-	-	2,632
Cayman Islands	-	-	-	-	270	-	270	-	-	-	-	236	-	-	236
Puerto Rico	371	1	-	-	1,774	-	2,146	1,204	-	-	-	1,083	-	-	2,287
Aruba	-	-	-	-	187	-	187	-	-	-	-	78	-	-	78
St. Croix	1	-	-	-	-	-	1	14	-	-	-	-	-	-	14
Virgin Islands	-	-	-	-	-	-	-	32	-	-	-	-	-	-	32
San Martin	-	-	-	-	93	-	93	-	-	-	-	-	-	-	-
South	-	-	-	-	4,047	-	4,047	-	-	-	13	2,125	-	1	2,490
Uruguay	-	-	-	-	148	-	148	-	-	-	-	26	-	-	26
Chile	-	-	-	-	3,825	-	3,825	-	-	-	-	2,099	-	-	2,099
Colombia	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1
Ecuador	-	-	-	-	-	-	-	-	-	-	13	-	-	-	364
Bolivia	-	-	-	-	74	-	74	-	-	-	-	-	-	-	-
ASIA	75	2	-	-	300	-	377	637	-	-	-	-	-	70	707
Saudi Arabia	-	-	-	-	-	-	-	58	-	-	-	-	-	-	58
Lebanon	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Kuwait	26	-	-	-	-	-	26	46	-	-	-	-	-	-	46
Japan	5	2	-	-	-	-	7	454	-	-	-	-	-	-	454
Qatar	15	-		-	-	-	15	17	-	-	-	-	-	-	17
Jordan	-	-	-	-	-	-	-	-	-	-	-	-	-	70	70
China	-	-	-	-	-	-	-	62	-	-	-	-	-	-	62
Guam Island	29	-	-	-	300	-	329	-	-	-	-	-	-	-	-
EUROPE	316	-	-	-	-	54	370	340	-	-	-	-	-	7	347
Germany, West	-	-	-	-	-	26	26	-	-	-	-	-	-	3	3
Belgium	72	-	-	-	-	-	72	65	-	-	-	-	-	-	65
Austria	-	-	-	-	-	1	1	-	-	-	-	-	-	3	3
Finland	-	-	-	-	-	25	25	13	-	-	-	-	-	-	13
Iceland	211	-	-	-	-	-	211	88	-	-	-	-	-	-	88
Italy	-	-	-	-	-	-	-	22	-	-	-	-	-	-	22
Holland	26	-	-	-	-	-	26	150	-	-	-	-	-	1	151
Norway	7	-	-	-	-	-	7	2	-	-	-	-	-	-	2
Poland	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-
Hungary	-	-	-	-	-	1	1	-	-	-	-	-	-	-	-
TOTAL	62,811	25	51,773	32,272	16,107	85	163,073	43,689	361	18,672	327	9,124	182	84	72,429

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1978-1987

Passenger Car Sales by Type

Product Groups	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
Regular......	107,249	133,779	152,480	179,852	179,928	124,741	132,974	135,489	93,446	92,939
Compacts.....	91,314	95,024	92,937	109,506	78,669	38,590	57,480	74,028	51,197	45,237
Deluxe.......	22,440	28,371	28,727	37,410	20,088	19,740	18,731	23,549	11,567	13,230
Sport........	5,584	9,732	11,897	13,595	8,076	8,981	8,465	9,121	4,460	2,746
Total......	226,587	266,906	286,041	340,363	286,761	192,052	217,650	242,187	160,670	154,152

Product Group Shares (Percentage)

Regular......	47.33	50.12	53.31	52.84	62.74	64.95	61.10	55.94	58.16	60.29
Compacts.....	40.30	35.60	32.49	32.17	27.43	20.09	26.41	30.57	31.86	29.35
Deluxe.......	9.90	10.63	10.04	10.99	7.01	10.28	8.61	9.72	7.20	8.58
Sport........	2.47	3.65	4.16	4.00	2.82	4.68	3.88	3.77	2.79	1.78
Total......	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1978 = 100)

Regular......	100.00	124.74	142.17	167.70	167.77	116.31	123.99	126.33	87.13	86.66
Compacts.....	100.00	104.06	101.78	119.92	86.15	42.26	62.95	81.07	56.07	49.54
Deluxe.......	100.00	126.43	128.02	166.71	89.52	87.97	83.47	104.94	51.55	58.96
Sport........	100.00	174.28	213.06	243.46	144.63	160.83	151.59	163.34	79.87	49.18
Total......	100.00	117.79	126.24	150.21	126.56	84.76	96.06	106.88	70.91	68.03

Percent Change Over Previous Year

Regular......	10.63	24.73	13.97	17.95	0.04	-30.67	6.60	1.89	-31.03	-0.54
Compacts.....	23.29	4.06	-2.20	17.82	-28.17	-50.95	48.95	28.79	-30.84	-11.64
Deluxe.......	35.42	26.43	1.25	30.22	-46.31	-1.73	-5.11	25.72	-50.88	14.38
Sport........	-19.08	74.28	22.24	14.27	-40.60	11.21	-5.75	7.75	-51.10	-38.43
Total......	16.51	17.79	7.16	18.99	-15.75	-33.03	13.33	11.27	-33.66	-4.06

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1978-1987 (continued)

Commercial Vehicles by Type

Product Group	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
Trucks	130,724	151,998	170,331	220,886	174,861	80,037	110,195	144,038	95,647	92,089
Commercial	80,415	90,860	101,800	139,233	120,100	57,513	78,353	101,396	72,046	67,802
Light	28,424	32,491	28,111	35,192	30,738	13,100	17,609	25,605	18,731	20,050
Medium	565	187	-	-	-	-	-	546	373	549
Heavy	16,414	23,186	34,267	41,319	20,344	7,031	10,526	13,902	3,582	2,825
Chassis	4,906	5,274	6,153	5,142	3,679	2,393	3,707	2,589	915	863
Tractors	2,102	4,375	6,671	8,002	3,611	451	1,376	3,600	1,298	1,504
Buses	1,615	1,953	1,368	1,762	1,430	275	1,066	1,824	1,220	217
Total	134,441	158,326	178,370	230,650	179,902	80,763	112,637	149,462	98,165	93,810

Product Group Shares (Percentage)

Trucks	97.24	96.00	95.49	95.77	97.20	99.10	97.83	96.37	97.43	98.17
Commercial	59.81	57.39	57.07	60.37	66.75	71.21	69.56	67.84	73.39	72.28
Light	21.15	20.52	15.76	15.26	17.09	16.22	15.63	17.13	19.08	21.37
Medium	0.42	0.12	-	-	-	-	-	0.37	0.38	0.59
Heavy	12.21	14.64	19.21	17.91	11.31	8.71	9.35	9.30	3.65	3.01
Chassis	3.65	3.33	3.45	2.23	2.05	2.96	3.29	1.73	0.93	0.92
Tractors	1.56	2.76	3.74	3.47	2.01	0.56	1.22	2.41	1.32	1.60
Buses	1.20	1.24	0.77	0.76	0.79	0.34	0.95	1.22	1.24	0.23
Total	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1975 = 100)

Trucks	100.00	116.27	130.30	168.97	133.76	61.23	84.30	110.18	73.17	70.45
Commercial	100.00	112.99	126.59	173.14	149.35	71.52	97.44	126.09	89.59	84.32
Light	100.00	114.31	98.90	123.81	108.14	46.09	61.95	90.08	65.90	70.54
Medium	100.00	33.10	0.00	0.00	0.00	0.00	0.00	96.64	66.02	97.17
Heavy	100.00	141.26	208.77	251.73	123.94	42.84	64.13	84.70	21.82	17.21
Chassis	100.00	107.50	125.42	104.81	74.99	48.78	75.56	52.77	18.65	17.59
Tractors	100.00	208.14	317.36	380.69	171.79	21.46	65.46	171.27	61.75	71.55
Buses	119.36	120.93	84.71	109.10	88.54	17.03	66.01	112.94	75.54	13.44
Total	141.85	117.77	132.68	171.56	133.81	60.07	83.78	111.17	73.02	69.78

Percent Change Over Previous Year

Trucks	41.70	16.27	12.06	29.68	-20.84	-54.23	37.68	30.71	-33.60	-3.72
Commercial	43.34	12.98	12.04	36.77	-13.74	-52.11	36.24	29.41	-28.95	-5.89
Light	49.78	14.30	-13.49	25.19	-12.66	-57.38	34.42	45.41	-26.85	7.04
Medium	23.09	-66.90	-	-	-	-	-	100.00	31.68	47.18
Heavy	30.91	41.26	47.79	20.58	-50.76	-65.44	49.71	32.07	-74.23	-21.13
Chassis	17.42	7.50	16.67	-16.43	-28.45	-34.96	54.91	-30.16	-64.66	-5.68
Tractors	78.81	108.14	52.48	19.95	-54.87	-87.51	205.10	161.63	-63.94	15.87
Buses	19.36	20.93	-29.95	28.80	-18.84	-80.77	287.64	71.11	-33.11	-82.21
Total	41.85	17.77	12.86	29.31	-22.00	-55.11	39.47	32.69	-34.32	-4.44

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1986-1987

Passenger Cars by Manufacturer and Type

Makes and Models	1986	1987
STANDARD CARS		
NISSAN	43,291	49,064
Sakura Hard Top	2,045	3
Tsuru 2 door	7,611	9,725
Tsuru 4 door	22,510	27,461
Tsuru St. Wagon	7,484	6,525
Tsuru Hatch Back Samurai	3,641	5,350
RENAULT	3,967	25
Alliance 2 door	88	3
Alliance 4 door	1,543	9
Encore 2 door	537	3
Encore 4 door	666	1
Renault-18 4 door	904	7
Renault -18 St. Wagon	229	2
VOLKSWAGEN	46,188	43,850
Atlantic 2 door	243	121
Atlantic 4 door	11,525	4,549
Caribe 2 door	9,893	1,617
Caribe 4 door	8,710	1,163
Golf 2 door	–	6,686
Golf 4 door	–	5,923
Jetta 2 door	–	113
Jetta 4 door	–	6,146
Sedan 2 door	17,817	17,532
TOTAL STANDARD CARS	93,446	92,939
COMPACT CARS		
CHRYSLER	19,954	16,215
Dart K 2 door	2,921	3,087
Dart K 4 door	4,977	4,343
Dart K St. Wagon	3,030	2,454
Volare K 2 door	4,993	3,249
Volare K 4 door	4,033	3,082
FORD MOTOR	13,177	10,589
Topaz 2 door	6,396	4,923
Topaz 4 door	6,781	5,666
GENERAL MOTORS	9,389	11,652
Celebrity 2 door	2,369	1,269
Celebrity 4 door	3,269	2,496
Citation 2 door	73	7
Citation 4 door	2,271	310
Cutlass 2 door	705	3,497
Cutlass 4 door	702	4,073
VOLKSWAGEN	8,677	6,781
Corsar 4 door	6,211	4,739
Corsar St. Wagon Variant	2,466	2,042
TOTAL COMPACT CARS	51,197	45,237

MEXICO - SALES 1986-1987 (continued)

Passenger Cars by Manufacturer and Type

	1986	1987
LUXURY CARS		
CHRYSLER	5,389	6,484
Phantom 2 door	127	4,421
LeBaron K 2 door	1,396	175
LeBaron K 4 door	1,032	248
LeBaron K St. Wagon	921	215
New Yorker 4 door	1,913	1,425
FORD MOTOR	4,202	3,954
Cougar 2 door	4,202	3,954
GENERAL MOTORS	1,976	2,792
Century 2 door	361	448
Century 4 door	1,609	2,344
Caprice 4 door	4	–
Monte Carlo 4 door	2	–
TOTAL LUXURY CARS	11,567	13,230
SPORT CARS		
CHRYSLER	2,323	765
Magnum K 2 door	2,323	765
FORD MOTOR	2,137	1,981
Thunderbird 2 door	2,137	1,981
TOTAL SPORT CARS	4,460	2,746
TOTAL PASSENGER CARS	160,670	154,152

SALES SUMMARY

	1986		1987	
	Units	%	Units	%
Standard Cars	93,446	58.16	92,939	60.29
Compact Cars	51,197	31.86	45,237	29.35
Luxury Cars	11,567	7.19	13,230	8.58
Sport Cars	4,460	2.77	2,746	1.78
TOTAL	160,670	100.00	154,152	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1986-1987

Motor Vehicles by Type and Manufacturer

Makes and Models	1986	1987
SECTION A CARS AND TRUCKS		
CHRYSLER	46,793	39,999
Passenger Cars		
Dart	10,928	9,884
Volare	9,026	6,331
Phantom	127	4,421
LeBaron	3,349	638
New Yorker	1,913	1,425
Magnum	2,323	765
Trucks		
Dodge	19,127	16,535
DIESEL NACIONAL	3,611	3,065
Trucks	3,611	3,065
FABRICA DE AUTOTRANSPORTES	1,239	1,149
Trucks	1,239	1,149
FORD MOTOR	40,591	33,972
Passenger Cars		
Topaz	13,177	10,589
Cougar	4,202	3,954
Thunderbird	2,137	1,981
Trucks		
Ford	21,075	17,448
GENERAL MOTORS	31,971	40,904
Passenger Cars		
Celebrity	5,638	3,765
Citation	2,344	317
Cutlass	1,407	7,570
Century	1,970	2,792
Caprice	4	-
Monte Carlo	2	-
Trucks		
Chevrolet	20,806	26,460
NISSAN	60,512	70,227
Passenger Cars		
Sakura	2,045	3
Tsuru	41,246	49,061
Trucks		
Nissan	17,221	21,163
RENAULT	6,828	295
Passenger Cars		
Renault Alliance	1,631	12
Renault Encore	1,203	4
Renault-18	1,133	9
RENAULT (con't)		
Trucks		
Renault	2,861	270
TRAILERS DE MONTERREY	3	19
Trucks	3	19
VOLKSWAGEN	64,969	56,811
Passenger Cars		
Atlantic	11,768	4,870
Caribe	16,603	2,780
Golf	-	12,809
Jetta	-	6,259
Sedan	17,817	17,532
Corsar	8,677	6,781
Trucks	10,104	5,980
TOTAL SECTION A	256,317	246,241
SECTION B DIESEL TRUCK-TRACTORS		
Diesel Nacional	310	363
Fabrica De Autotransportes	203	200
Kenworth	604	880
Trailers De Monterrey	172	51
Victor Patron	9	10
TOTAL SECTION B	1,298	1,504
SECTION C INTEGRAL BUSES		
Diesel Nacional	646	139
Mexicana de Autobuses	574	78
TOTAL SECTION C	1,220	217
TOTAL VEHICLES	258,835	247,962

SUMMARY

	1986		1987	
	Units	%	Units	%
Passenger Cars	160,670	62.07	154,152	62.16
Trucks	95,647	36.96	92,089	37.13
Truck Tractors	1,298	0.50	1,504	0.60
Integral Buses	1,220	0.47	217	0.47
Total	258,835	100.00	247,962	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1986-1987

Commercial Vehicles by Manufacturer and Type

	KGS.	1986	1987
SMALL COMMERCIAL			
CHRYSLER....................		13,728	12,664
D-150 115" Pickup..........	(2,994)	6,793	6,535
D-150 133" Pickup..........	(2,994)	538	217
W-150 115" 4x4 Pickup.......	(2,767)	208	29
D-250 115" Pickup..........	(3,013)	3,160	1,784
D-250 133" Pickup..........	(3,013)	673	371
W-250 115" Pickup..........	(2,786)	626	407
W-250 133" Pickup..........	(2,786)	72	25
AD-150 106" Ram Charger....	(3,016)	1,251	2,659
AW-150 106" Ram Charger 4X4	(3,016)	407	637
FORD MOTOR COMPANY.........		14,588	11,857
F-150 117" Pickup..........	(2,995)	3,601	2,560
B-150 117" Chassis Cowl....	(2,995)	-	-
F-200 117" Pickup..........	(3,247)	10,310	8,530
B-200 117" Chassis Cab.....	(3,247)	677	767
GENERAL MOTORS.............		13,744	15,868
C-15 117" Pickup...........	(2,747)	5,281	4,702
C-20 117" Pickup...........	(3,046)	8,463	11,166
NISSAN.....................		17,221	21,163
Pickup Corto...............	(2,146)	2,558	2,898
Pickup Largo...............	(2,186)	2,813	2,633
Pickup Double Cab..........	(2,205)	3,999	3,170
Pickup Van Truck...........	(2,165)	419	366
TX-A Chassis Short.........	(2,021)	1,839	2,063
TX-A Chassis Long..........	(2,051)	3,160	4,541
TX-B Estate Short..........	(2,238)	965	1,002
TX-B Estate Long...........	(2,296)	1,468	1,587
Ichi Van...................	(1,979)	-	1,885
Ichi Panel.................	(2,056)	-	1,018
RENAULT....................		2,661	270
CJ-7 213" JEEP 4X4.........	(1,882)	488	1
J-10 276" Pickup 4X4.......	(2,586)	267	-
J-164 276" Wagoneer 4X4....	(2,735)	1,906	269
VOLKSWAGEN.................		10,104	5,980
Combi......................	(2,300)	3,279	2,543
Panel......................	(2,500)	6,825	3,437
TOTAL SMALL COMMERCIAL.....		72,046	67,802
LIGHT			
CHRYSLER...................		5,395	3,871
D-350 135" Pickup R.S......	(3,793)	44	-
D-350 135" Stake R.D.......	(4,967)	5,170	3,846
WM-300 115" Pickup.........	(4,100)	181	25
FORD MOTOR COMPANY.........		6,487	5,591
F-350 137" Chassis Cab.....	(5,000)	3,245	2,795
F-350 137" Stake...........	(5,000)	3,242	2,796
GENERAL MOTORS.............		6,849	10,588
C-35 135" Cab R.S..........	(4,763)	1	-
C-35 135" Cab R.D..........	(5,200)	4,208	4,344
Panel 30 133" Chassis R.S.	(4,082)	570	380
Panel 30 133" Chassis R.D.	(4,536)	1,383	1,516
Suburan 129.5".............	(3,400)	687	4,348
TOTAL LIGHT TRUCKS		18,731	20,050
MEDIUM			
DIESEL NACIONAL............		373	549
D-300 153".................		-	374
D-3130 153" Midibus........	(6,811)	373	175
HEAVY			
CHRYSLER...................		4	-
D-600 197" Cab.............	(10,909)	4	-
DIESEL NACIONAL............		2,438	1,793
531-K 196" Chassis Cab....	(11,807)	322	139
5311-G 196" Chassis Cab...	(11,807)	1,362	1,256
631-K 196 Chassis Cab.....	(15,422)	502	314
661 G2 214" Chassis Cab...	(20,865)	100	37
661 G3 214" Chassis Cab...	(22,680)	152	47
FABRICA DE AUTOTRANSPORTES		1,124	1,009
S-1834 152" Cowl...........	(11,590)	97	55
S-1634 206" Chassis Cab...	(12,954)	948	516
1954 206" Chassis Cab.....	(15,454)	79	41
F-1300 Chassis Cab.........	(12,955)	-	299
F-1500 Chassis Cab.........	(15,454)	-	98
GENERAL MOTORS		13	4
C-65.......................	(11,586)	3	1
C-65 189" Chassis Cab.....	(11,113)	10	3
TRAILERS DE MONTERREY		3	19
R-20T......................	(25,500)	3	19
TOTAL HEAVY TRUCKS		3,582	2,825
CHASSIS COWL			
DIESEL NACIONAL		800	723
532 J 236".................	(11,794)	166	66
5322-M 236"................	(11,794)	632	654
604-L 227".................	(15,422)	2	3
FABRICA DE AUTOTRANSPORTES		115	140
S-1833 236"................	(11,590)	96	56
Boxer 236".................	(12,950)	19	11
F-1300	(12,965)	-	73
TOTAL CHASSIS COWL		915	863
TRUCK TRACTORS			
DIESEL NACIONAL		310	363
861-K 196".................		310	363
FABRICA DE AUTOTRANSPORTES		203	200
SF-2574 192"...............		4	55
SF-2575 186"...............		199	145
KENWORTH		604	880
K-524......................		1	-
W-924......................		603	872
L-700......................		-	8
TRAILERS DE MONTERREY		172	51
R-22.......................		172	51
VICTOR PATRON		9	10
WTD-4964...................		9	10
TOTAL TRUCK TRACTORS		1,298	1,504
INTEGRAL BUSES			
DIESEL NACIONAL		646	139
323-G 236".................		646	139
MEXICANA DE AUTOBUSES		574	78
2030.......................		31	67
500 Urban..................		-	11
501-T......................		1	-
502-M......................		249	-
503-M......................		288	-
502-T......................		4	-
S-5000.....................		1	-
TOTAL INTEGRAL BUSES		1,220	217
TOTAL VEHICLES		98,165	93,810

SUMMARY

	1986		1987	
	Units	%	Units	%
Small Commercial...	72,046	73.39	67,802	72.28
Light..............	18,731	19.08	20,050	21.37
Medium.............	373	0.37	549	0.59
Heavy..............	3,582	3.64	2,825	3.01
Chassis Cowl.......	915	0.93	863	0.92
Truck Tractors.....	1,298	1.32	1,504	1.60
Integral Buses.....	1,220	1.24	217	0.23
TOTAL..............	98,165	100.00	93,810	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - TOTAL REGISTRATIONS 1970-1987

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1970....	1,233,824	524,985	33,059	1,791,868
1971....	1,342,231	560,262	34,953	1,937,448
1972....	1,520,144	592,772	35,723	2,148,639
1973....	1,766,504	645,323	37,043	2,448,870
1974....	2,053,241	728,965	41,053	2,823,259
1975....	2,400,930	887,912	50,762	3,339,604
1976....	2,580,426	987,995	52,693	3,621,114
1977....	2,829,110	1,057,144	61,631	3,947,885
1978....	3,359,973	1,278,419	73,772	4,712,164
1979....	3,818,548	1,433,050	80,734	5,332,332
1980....	4,254,880	1,489,143	83,800	5,827,823
1981....	4,746,508	1,719,438	79,041	6,544,987
1982....	4,957,526	1,821,766	97,174	6,876,466
1983....	4,870,145	1,969,399	79,139	6,918,683
1984....	5,028,604	2,097,530	69,470	7,195,604
1985....	5,282,209	2,115,160	78,246	7,475,615
1986....	5,202,922	2,213,025	83,373	7,499,320
1987....	5,402,567	2,298,744	84,588	7,785,899

INSTITUTO NACIONAL DE ESTADISTICA

PERU - ASSEMBLIES 1979-1987

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1971/ 1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	TOTAL
INDUSTRIA AUTOMOTRIZ BETA	69,344	3,085	3,773	4,428	1,237	-	-	-	326	1,019	83,192
Passenger Cars & Station Wagons											
Hillman	15,018	830	-	-	-	-	-	-	-	-	15,848
Dodge	9,216	144	-	-	-	-	-	-	-	-	9,360
Commercial Vehicles											
Dodge D100 6c. Pickup	8,099	304	384	526	122	-	-	-	-	-	9,435
Dodge D100 8c. Pickup	3,340	-	-	-	-	-	-	-	-	-	3,340
Dodge D300 8c. Chassis/Cab	18,398	414	1,101	1,478	487	-	-	-	-	-	21,878
Dodge D300 Chassis/Cab Diesel	203	421	624	548	160	-	-	-	-	-	1,956
Dodge P300 Chassis Diesel	1,056	-	-	-	-	-	-	-	-	-	1,056
Dodge D500 8c. Chassis/Cab	9,963	-	-	-	-	-	-	-	-	-	9,963
Dodge P500 Chassis Diesel	71	-	-	-	-	-	-	-	-	-	71
Dodge PP500 Chassis Diesel	320	112	192	132	60	-	-	-	22	833	1,671
Dodge DP500 Chassis/Cab Diesel	816	264	512	544	192	-	-	-	144	-	2,472
Dodge DN800 8c. Chassis/Cab	1,886	-	-	-	-	-	-	-	-	-	1,886
Dodge DN800 Chassis/Cab Diesel	786	288	576	840	96	-	-	-	160	128	2,874
Dodge W100 Pickup 4x4	174	288	384	360	120	-	-	-	-	-	1,326
Dodge 24/L27 Diesel	-	-	-	-	-	-	-	-	-	58	58
MOTOR PERU	54,078	1,398	4,338	5,174	5,857	1,505	1,178	965	2,035	1,602	78,130
Passenger Cars & Station Wagons											
Volkswagen 1200 Sedan	880	-	-	-	-	-	-	-	-	-	880
Volkswagen 1300 Sedan	50,330	1,291	4,337	5,174	5,857	1,505	1,178	685	707	698	71,760
Volkswagen Amazon 1600 Sedan	-	-	-	-	-	-	-	280	1,016	594	1,890
Volkswagen Gol 1600	-	-	-	-	-	-	-	-	312	312	624
Commercial Vehicles											
Volkswagen Panel 211	756	-	-	-	-	-	-	-	-	-	756
Votkswagen Kombi 231	2,004	-	-	-	-	-	-	-	-	-	2,004
Volkswagen EA489 Chassis	108	107	1	-	-	-	-	-	-	-	216
NISSAN MOTOR	35,883	3,884	5,880	6,830	9,450	4,050	3,880	4,480	4,700	4,253	83,290
Passenger Cars & Station Wagons											
Datsun L510 Sedan	5,620	-	-	-	-	-	-	-	-	-	5,620
Datsun WL510 St. Wagon	2,140	-	-	-	-	-	-	-	-	-	2,140
Datsun GNL710 Sedan	10,680	-	-	-	-	-	-	-	-	-	10,680
Datsun NLA10 Sedan	440	1,080	1,520	2,200	2,240	-	-	-	-	-	7,480
Datsun WNLA10 St. Wagon	-	680	1,240	1,440	1,360	-	-	-	-	-	4,720
Nissan Sunny Sedan Standard	-	-	-	-	1,120	1,360	720	920	1,080	440	5,640
Nissan Sunny Sedan Automatic	-	-	-	-	-	80	100	140	200	100	620
Nissan Sunny Coupe Standard	-	-	-	-	-	120	240	80	160	120	720
Nissan Sunny St. Wagon Standard	-	-	-	-	160	760	320	480	760	480	2,960
Nissan Sunny St. Wagon Automatic	-	-	-	-	-	40	100	100	180	80	500
Nissan Sunny Sedan Standard 1600	-	-	-	-	-	-	-	-	-	200	200
Nissan Sunny Sedan Automatic 1600	-	-	-	-	-	-	-	-	-	20	20
Nissan Sunny St. Wagon Standard 1600	-	-	-	-	-	-	-	-	-	80	80
Nissan Sunny St. Wagon Automatic 1600	-	-	-	-	-	-	-	-	-	40	40
Commercial Vehicles											
Datsun NL520;8LG/20 Pickup	1,777	-	-	-	-	-	-	-	-	-	1,777
Datsun GNL620 Pickup	15,226	2,124	2,010	-	-	-	-	-	-	-	19,360
Datsun BLG720 Pickup	-	-	1,110	1,650	-	-	-	-	-	-	2,760
Datsun LGN720 Pickup	-	-	-	1,540	4,010	1,130	-	-	-	-	6,680
Datsun LG720T Pickup	-	-	-	-	-	200	1,880	1,720	960	-	4,760
Datsun ULG720T Pickup Diesel Cab	-	-	-	-	560	360	520	680	480	-	2,600
Datsun Pickup 4x4	-	-	-	-	-	-	-	200	240	-	440
Datsun Pickup 4x4 Diesel/Cab	-	-	-	-	-	-	-	160	160	-	320
Nissan Fiera 2000 4x2	-	-	-	-	-	-	-	-	320	1,240	1,560
Nissan Fiera 2000 4x2 Diesel Cab	-	-	-	-	-	-	-	-	120	893	1,013
Nissan Fiera 2000 4x4	-	-	-	-	-	-	-	-	20	220	240
Nissan Fiera 2000 4x4 Diesel Cab	-	-	-	-	-	-	-	-	20	340	360

PERU - ASSEMBLIES 1979-1987 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1971/ 1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	TOTAL
TOYOTA	40,092	1,780	3,603	4,282	5,003	4,024	2,934	3,275	4,842	3,904	73,739
Passenger Cars & Station Wagons											
Daihatsu	864	–	–	–	–	–	–	–	–	–	864
Toyota RT40:RT84-Sedan	13,355	–	–	–	–	–	–	–	–	–	13,355
Toyota RT120 Sedan	11,000	–	–	–	–	–	–	–	–	–	11,000
Toyota RT177 St. Wagon	1,140	–	–	–	–	–	–	–	–	–	1,140
Toyota RT104 Sedan	10,543	677	–	–	–	–	–	–	–	–	11,220
Toyota RT188 St. Wagon	3,180	400	–	–	–	–	–	–	–	–	3,580
Toyota RT132-2000 Sedan	–	460	2,608	2,981	2,851	–	–	–	–	–	8,900
Toyota RT132-2000 St. Wagon	–	243	995	1,301	1,221	–	–	–	–	–	3,760
Toyota Corona 1800 Standard Sedan	–	–	–	–	620	2,296	1,556	1,968	–	–	6,440
Toyota Corona 1800 Automatic Sedan	–	–	–	–	–	500	647	513	–	–	1,660
Toyota Corona 1800 Standard St. Wagon	–	–	–	–	311	1,228	731	750	–	–	3,020
Toyota Corona 2000 Standard Sedan	–	–	–	–	–	–	–	1	1,589	964	2,554
Toyota Corona 2000 Sedan Automatic	–	–	–	–	–	–	–	–	420	329	749
Toyota Corona 2000 St. Wagon Standard	–	–	–	–	–	–	–	–	630	255	885
Commercial Vehicles											
Toyota Pickup 101	10	–	–	–	–	–	–	–	–	–	10
Toyota HiLux Pickup 4x2	–	–	–	–	–	–	–	40	1,746	1,428	3,214
Toyota HiLux Pickup 4x4 Double Cab	–	–	–	–	–	–	–	3	397	569	969
Toyota HiLux Pickup 4x4	–	–	–	–	–	–	–	–	20	220	240
Toyota HiLux Pickup 4x4 Double Cab	–	–	–	–	–	–	–	–	40	139	179
VOLVO	7,581	618	1,105	1,270	430	47	271	443	543	882	13,190
Commercial Vehicles											
Volvo B857:B58 Chassis/Bus	1,533	132	368	200	41	32	40	–	–	–	2,346
Volvo B10M Bus Chassis	–	–	–	–	–	–	145	155	10	–	310
Volvo B7 F80 Bus/Chassis	–	–	–	–	–	–	10	20	30	67	127
Volvo 88 Chassis/Cab	474	–	–	–	–	–	–	–	–	–	474
Volvo 88 Chassis/Cab 4x2	1,090	–	–	–	–	–	–	–	–	–	1,090
Volvo 88 Chassis Cab 6x2	382	–	–	–	–	–	–	–	–	–	382
Volvo 88 Chassis/Cab 6x4	68	–	–	–	–	–	–	–	–	–	68
Volvo N7S Chassis/Cab 4x2	–	–	–	–	–	–	–	10	108	83	201
Volvo N7 Chassis/Cab 4x2	634	23	41	32	15	9	8	3	–	–	765
Volvo N10 Chassis/Cab 4x2	2,168	236	330	414	217	1	35	125	221	369	4,116
Volvo N10 Chassis/Cab 6x2	485	–	–	–	–	–	–	–	–	–	485
Volvo N10 Chassis/Cab 6x4	293	2	60	–	–	–	–	–	–	–	355
Volvo N12 Chassis/Cab 4x2	203	75	90	172	96	4	–	–	–	–	640
Volvo N12 Chassis Cab 6x4	251	150	216	452	61	1	33	130	174	293	1,761
Volvo B10M-OC Chassis/Bus	–	–	–	–	–	–	–	–	–	15	15
Volvo N12 Intercooler Chassis/Cab	–	–	–	–	–	–	–	–	–	55	55
SCANIA VABIS	–	–	–	–	–	–	–	–	–	22	22
Commercial Vehicles											
Scania T112	–	–	–	–	–	–	–	–	–	22	22
C.I.A. INVERSION CAMENA	–	–	–	–	–	–	–	–	245	1,406	1,651
Commercial Vehicles											
Mitsubishi	–	–	–	–	–	–	–	–	245	1,406	1,651

SUMMARY

Industria Automotriz Beta	69,344	3,065	3,773	4,428	1,237	–	–	–	326	1,019	83,192
Motor Peru	54,078	1,398	4,338	5,174	5,857	1,505	1,178	965	2,035	1,602	78,130
Nissan Motor	35,883	3,884	5,880	6,830	9,450	4,050	3,880	4,480	4,700	4,253	83,290
Toyota	40,092	1,780	3,603	4,282	5,003	4,024	2,934	3,275	4,842	3,904	73,739
Volvo	7,581	618	1,105	1,270	430	47	271	443	543	882	13,190
C.I.A. Inversion Camena	–	–	–	–	–	–	–	–	245	1,406	1,651
Scania Vabis	–	–	–	–	–	–	–	–	–	22	22
TOTAL MANUFACTURERS	206,978	10,745	18,699	21,984	21,977	9,626	8,263	9,163	12,691	13,088	333,214

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - ASSEMBLIES, SALES 1985-1987

Motor Vehicles by Manufacturer and Model

	1985			1986			1987		
	Assemblies	Factory Sales	Retail Sales	Assemblies	Factory Sales	Retail Sales	Assemblies	Factory Sales	Retail Sales
INDUSTRIA AUTOMOTRIZ BETA S.A.	–	–	–	326	326	326	1,019	1,019	1,019
Dodge DP500 Chassis/Cab Diesel	–	–	–	144	144	144	–	–	–
Dodge DN800 Chassis/Cab Diesel	–	–	–	160	160	160	128	128	128
ARO 12 4x4	–	–	–	22	22	22	833	833	833
ARO 24/L27 Diesel	–	–	–	–	–	–	58	58	58
MOTOR PERU S.A.	965	1,103	1,090	2,035	1,869	1,852	1,602	1,776	1,816
Volkswagen Sedan 1300	685	826	822	707	708	735	696	693	694
Volkswagen Amazon Sedan 1600	280	277	268	1,016	889	854	594	731	768
Volkswagen Gol 305	–	–	–	312	272	263	312	352	354
NISSAN MOTOR DEL PERU S.A.	4,480	4,615	4,872	4,700	4,467	4,332	4,253	4,350	4,438
Nissan Sunny Sedan Standard	920	1,026	1,094	1,080	1,074	1,024	440	450	567
Nissan Sunny Sedan Automatic	140	123	137	200	195	164	100	104	80
Nissan Sunny Coupe Standard	80	95	127	160	162	136	120	119	134
Nissan Sunny St. Wagon Standard	480	501	506	760	760	752	480	481	550
Nissan Sunny St. Wagon Automatic	100	91	89	180	181	163	80	81	71
Nissan Sunny Sedan Standard	–	–	–	–	–	–	200	122	122
Nissan Sunny Sedan Automatic	–	–	–	–	–	–	20	2	2
Nissan Sunny St. Wagon Standard	–	–	–	–	–	–	80	79	79
Nissan Sunny St. Wagon Automatic	–	–	–	–	–	–	40	21	21
Datsun Pickup TLG720T 4x2	1,720	1,741	1,915	960	1,026	971	–	–	–
Datsun Pickup UTLG720T 4x2 Double Cab	680	678	647	480	485	492	–	–	–
Datsun Pickup MLGY720T	200	200	200	240	239	252	–	–	–
Datsun Pickup UMLGY720T 4x4 D/Cab	160	160	157	160	161	157	–	–	–
Nissan Fiera 2000 Pickup 4x2	–	–	–	320	103	147	1,240	1,379	1,333
Nissan Fiera 2000 Pickup 4x2 D/Cab	–	–	–	120	80	73	893	914	885
Nissan Fiera 2000 Pickup 4x4	–	–	–	20	–	–	220	239	237
Nissan Fiera 2000 Pickup 4x4 D/Cab	–	–	–	20	1	1	340	359	357
TOYOTA DEL PERU S.A.	3,275	3,231	3,217	4,842	4,860	4,883	3,904	3,878	3,800
Toyota Corona 1800 Sedan Standard	1,968	1,969	1,943	–	–	36	–	–	–
Toyota Corona 1800 Sedan Automatic	513	513	531	–	–	1	–	–	–
Toyota Corona 1800 St. Wagon Standard	750	749	743	–	–	20	–	–	–
Toyota Corona 2000 Sedan Standard	1	–	–	1,589	1,590	1,578	964	964	961
Toyota Corona 2000 Sedan Automatic	–	–	–	420	420	418	329	321	310
Toyota Corona 2000 St. Wagon Standard	–	–	–	630	630	627	255	253	242
HiLux Pickup 4x2 Standard	40	–	–	1,746	1,766	1,751	1,428	1,419	1,395
HiLux Pickup 4x2 Double Cab	3	–	–	397	400	398	569	567	542
HiLux Pickup 4x4 Standard	–	–	–	20	17	17	220	216	213
HiLux Pickup 4x4 Double Cab	–	–	–	40	37	37	139	138	137
VOLVO DEL PERU S.A.	443	502	526	543	567	567	882	882	882
Volvo B7F60 Bus Chassis	20	27	29	30	30	30	67	67	67
Volvo BB57 Bus Chassis	–	4	5	–	–	–	–	–	–
Volvo B10M-OC Bus Chassis MTC	155	200	200	–	24	24	15	15	15
Volvo B10M-OD	–	–	–	10	10	10	–	–	–
Volvo N7S Cab Chassis 4x2	10	10	10	108	108	108	83	83	83
Volvo N7 Cab Chassis 4x2	3	6	8	–	–	–	–	–	–
Volvo N10 Cab Chassis 4x2	125	125	142	221	221	221	369	369	369
Volvo N12 Cab Chassis 4x2	–	–	–	–	–	–	–	–	–
Volvo N12 Cab Chassis 6x4	130	130	132	174	174	174	293	293	293
Volvo N12	–	–	–	–	–	–	55	55	55
CIA. INVERSIONES CAMENA S.A.	–	–	–	245	245	245	1,406	1,406	1,406
Mitsubishi Center	–	–	–	245	245	245	1,406	1,406	1,406
SCANIA VABIS DEL PERU S.A.	–	–	–	–	–	–	22	18	18
Scania T112	–	–	–	–	–	–	22	18	18
TOTAL	9,163	9,451	9,705	12,691	12,334	12,205	13,088	13,329	13,379
% Change	+11%	+13%	+14%	+39%	+30%	+26%	+3%	+8%	+10%

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

Motor Vehicles by Manufacturer and Type

	Passenger Cars & Station Wagons	Commercial Vehicles	Total
AMC	58	–	58
Aro	–	1	1
Audi	1	–	1
Austin	1	–	1
BMW	65	–	65
Cadillac	–	1	1
Chevrolet	24	158	182
Chrysler	1	–	1
Citroen	2	–	2
DAC	–	2	2
Dodge	1	10	11
Fiat	3	–	3
Ford	14	62	76
GMC	–	1	1
Hyundai	50	–	50
International	–	2	2
Isuzu	1	3	4
Iveco	–	1	1
Jeep	–	1	1
Lada	2	–	2
Land Rover	1	15	16
Mack	–	2	2
MAN	–	86	86
Mazda	5	20	25
Mercedes-Benz	55	16	71
Mercury	1	–	1
Mitsubishi	2	20	22
Nissan	29	102	131
Oldsmobile	1	–	1
Opel	1	–	1
Peugeot	26	–	26
Pontiac	1	–	1
Renault	6	–	6
Subaru	2	–	2
Suzuki	9	3	12
Terrano	2	–	2
Toyota	108	354	462
VAZ	4	–	4
Volkswagen	61	238	299
Volvo	113	1	114
Others	25	63	88
TOTAL	675	1,162	1,837

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - TOTAL REGISTRATIONS 1960-1987

Passenger Cars

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Dec. 31
1960........	68,747	6,663	75,410	1,031	74,739
1961........	74,739	10,345	85,084	1,115	83,609
1962........	83,609	12,471	96,080	1,254	94,826
1963........	94,826	14,939	109,765	1,422	108,343
1964........	108,343	15,109	123,452	1,625	121,827
1965........	121,827	17,354	139,181	1,827	137,354
1966........	137,354	25,069	162,423	2,060	160,363
1967........	160,363	22,250	182,613	2,405	180,208
1968........	180,208	13,761	193,969	2,703	191,266
1969........	191,266	14,349	205,615	2,868	202,747
1970........	202,747	13,145	215,892	3,041	212,851
1971........	212,851	11,916	224,767	3,192	221,575
1972........	221,575	16,129	237,704	3,323	234,381
1973........	234,381	19,532	253,913	3,515	250,398
1974........	250,398	20,267	270,665	3,755	266,910
1975........	266,910	22,865	289,775	4,537	285,238
1976........	285,238	21,369	306,607	5,704	300,903
1977........	300,903	18,933	319,836	7,522	312,314
1978........	312,314	8,349	320,663	9,623	311,040
1979........	311,040	7,143	318,183	6,220	311,963
1980........	311,963	13,024	324,987	6,240	318,747
1981........	318,747	32,840	351,587	6,374	345,213
1982........	345,213	32,538	377,751	7,578	370,173
1983........	370,173	14,245	384,418	7,408	377,010
1984........	377,010	8,219	385,229	3,772	381,457
1985........	381,457	7,598	389,055	3,814	385,241
1986........	385,241	7,399	392,640	3,852	388,788
1987........	388,788	5,619	394,407	3,887	390,520

Commercial Vehicles

	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as of Dec. 31
1960........	57,294	5,202	62,496	1,718	60,778
1961........	60,778	5,294	66,072	1,823	64,249
1962........	64,249	5,247	69,496	1,927	67,569
1963........	67,569	6,300	73,869	2,027	71,842
1964........	71,842	7,232	79,074	2,155	76,919
1965........	76,919	9,879	86,798	2,307	84,491
1966........	84,491	13,524	98,015	2,534	95,481
1967........	95,481	12,255	107,736	2,864	104,872
1968........	104,872	5,737	110,609	3,146	107,463
1969........	107,463	7,692	115,155	3,223	111,932
1970........	111,932	7,171	119,103	3,357	115,746
1971........	115,746	6,818	122,564	3,472	119,092
1972........	119,092	8,316	127,408	3,572	123,836
1973........	123,836	11,954	135,790	3,715	132,075
1974........	132,075	11,837	143,912	3,962	139,950
1975........	139,950	13,164	153,114	4,478	148,636
1976........	148,636	12,043	160,679	5,202	155,477
1977........	155,477	9,119	164,596	6,219	158,377
1978........	158,377	5,098	163,475	4,903	158,572
1979........	158,572	5,274	163,846	3,175	160,671
1980........	160,671	12,407	173,078	3,216	169,862
1981........	169,862	17,299	187,161	3,396	183,765
1982........	183,765	15,219	198,984	4,160	194,824
1983........	194,824	7,835	202,659	3,907	198,752
1984........	198,752	7,500	206,252	1,991	204,261
1985........	204,261	7,136	211,397	2,042	209,355
1986........	209,355	7,601	216,956	2,093	214,863
1987........	214,863	7,888	222,751	2,148	220,603

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

UNITED STATES - PRODUCTION 1983-1987

Passenger Cars by Manufacturer

Manufacturer and Make	1983	1984	1985	1986	1987
AMERICAN MOTORS CORPORATION	200,385	192,196	109,919	49,503	*
CHRYSLER CORPORATION					
Plymouth...................	310,824	378,275	369,487	422,619	321,585
Dodge......................	234,649	465,851	482,388	506,370	414,684
Chrysler...................	358,813	403,659	414,193	368,591	357,148
Eagle......................	–	–	–	–	16,004
Total Chrysler Corp........	904,286	1,247,785	1,266,068	1,297,580	1,109,421
FORD MOTOR COMPANY					
Ford.......................	1,008,799	1,145,144	1,098,327	1,221,871	1,317,786
Mercury....................	432,353	461,409	374,446	359,332	328,432
Lincoln....................	106,528	168,704	163,077	183,032	184,158
Total Ford Motor Co........	1,547,680	1,775,257	1,636,150	1,764,235	1,830,376
GENERAL MOTORS CORPORATION					
Chevrolet..................	1,279,106	1,456,733	1,691,254	1,499,230	1,515,571
Pontiac....................	429,920	506,099	702,617	794,737	657,281
Oldsmobile.................	1,050,846	1,065,528	1,168,982	927,173	601,774
Buick......................	905,608	987,833	1,001,461	775,966	552,567
Cadillac...................	309,811	328,544	322,765	319,037	275,881
Total General Motors Corp..	3,975,291	4,344,737	4,887,079	4,316,143	3,603,074
CHECKER MOTORS CORPORATION	–	–	–	–	–
HONDA	55,335	138,572	145,337	238,159	324,065
MAZDA	–	–	–	–	4,200
NISSAN	–	–	43,810	65,117	117,334
TOYOTA	–	–	–	13,649	43,744
VOLKSWAGEN OF AMERICA	98,207	74,785	96,458	84,397	66,896
TOTAL PASSENGER CARS	6,781,184	7,773,332	8,184,821	7,828,783	7,098,910

Commercial Vehicles by Manufacturer

Manufacturer	1983	1984	1985	1986	1987
Chevrolet..................	865,144	1,008,231	1,181,941	1,152,263	1,152,400
Chrysler Dodge/Plymouth....	147,869	213,115	213,930	152,304	330,555
Chrysler–Jeep..............	113,263	176,220	236,277	193,288	222,889
Ford.......................	931,478	1,183,293	1,217,427	1,396,281	1,482,015
GMC........................	263,802	322,080	356,485	359,577	373,859
Navistar...................	51,678	74,448	71,925	73,061	75,972
Mack.......................	12,485	26,479	24,279	15,898	18,535
Mercedes–Benz..............	3,010	4,350	4,516	4,340	4,192
Nissan.....................	19,979	100,510	107,422	108,048	102,718
Volkswagen of America......	2,079	–	–	–	–
Others.....................	33,050	56,990	53,720	50,932	62,641
TOTAL TRUCKS & BUSES	2,443,637	3,165,716	3,467,922	3,505,992	3,825,776
TOTAL PASSENGER CARS	6,781,184	7,773,332	8,184,821	7,828,783	7,098,910
TOTAL MOTOR VEHICLES	9,224,821	10,939,048	11,652,743	11,334,775	10,924,386

* American Motors Corporation purchased by Chrysler Corporation.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. and WARD'S AUTOMOTIVE REPORTS

UNITED STATES - FACTORY SALES 1967-1987

Factory Sales of Commercial Vehicles by Gross Vehicle Weight Groups (In Pounds)

U.S. TOTAL	6,000 & Less	6,001-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001 & Over	TOTAL
1967.........	899,986	289,835	5,207	16,499	88,213	123,934	37,980	77,828	1,539,482
1968.........	1,136,059	385,803	4,646	17,495	79,436	141,264	41,814	89,561	1,896,078
1969.........	1,121,222	405,108	7,161	13,491	78,105	147,405	33,304	117,383	1,923,179
1970.........	950,252	401,592	7,353	9,979	59,205	124,554	38,451	101,054	1,692,440
1971.........	1,196,544	486,388	17,928	14,871	58,042	132,197	36,441	110,735	2,053,146
1972.........	1,414,551	584,612	44,221	9,945	28,080	182,058	42,213	141,127	2,446,807
1973.........	1,735,645	761,481	44,724	7,477	18,941	203,300	42,200	165,920	2,979,688
1974.........	1,536,778	731,529	9,094	4,318	13,071	224,499	34,432	173,592	2,727,313
1975.........	982,511	962,987	14,342	1,129	10,516	174,284	27,310	99,081	2,272,160
1976.........	1,248,034	1,389,707	22,444	70	11,416	164,796	24,961	118,048	2,979,476
1977.........	1,326,132	1,723,426	20,288	1,221	7,888	174,256	30,602	157,708	3,441,521
1978.........	1,317,658	1,945,464	33,922	5,969	5,476	178,992	41,151	177,587	3,706,239
1979.........	1,014,016	1,594,060	19,163	2,399	4,611	163,304	46,264	192,889	3,036,706
1980.........	592,339	794,184	5,661	362	2,946	91,119	58,846	121,826	1,667,283
1981.........	629,030	816,373	311	591	2,764	85,000	52,264	114,575	1,700,908
1982.........	917,908	803,639	280	58	1,556	47,330	58,498	77,186	1,906,455
1983.........	1,370,396	849,496	223	2	1,252	47,848	59,026	85,653	2,413,897
1984.........	1,707,301	1,061,974	1,631	4	5,713	60,457	87,396	150,849	3,075,325
1985.........	1,988,434	1,057,556	19,463	-	5,345	53,471	98,406	134,230	3,356,905
1986.........	2,130,874	997,272	-	-	5,931	45,333	96,998	116,477	3,392,885
1987.........	2,475,402	1,052,958	-	366	6,085	46,473	103,188	136,938	3,821,410
U.S. DOMESTIC									
1967.........	836,512	269,273	4,850	14,236	76,874	107,972	33,911	70,810	1,414,438
1968.........	1,069,422	365,785	4,338	14,690	67,381	123,059	37,882	82,534	1,765,091
1969.........	1,052,057	379,492	6,525	11,272	68,617	125,910	30,858	106,446	1,781,177
1970.........	895,238	373,595	6,510	8,357	52,466	103,318	34,751	91,434	1,565,669
1971.........	1,133,911	453,981	17,796	12,602	52,038	110,587	32,795	100,598	1,914,308
1972.........	1,339,226	549,523	43,898	8,661	24,826	163,266	37,727	127,244	2,294,371
1973.........	1,639,663	713,210	44,272	6,443	15,543	180,345	37,834	149,503	2,786,813
1974.........	1,409,586	680,312	8,911	3,220	10,271	197,450	29,091	150,785	2,489,626
1975.........	897,292	853,310	13,914	917	5,652	139,835	21,555	70,283	2,002,758
1976.........	1,181,906	1,267,518	21,942	67	7,982	135,202	19,947	99,533	2,734,097
1977.........	1,253,835	1,580,898	20,015	1,221	4,950	149,027	27,205	141,869	3,179,020
1978.........	1,246,650	1,779,565	33,473	5,959	3,736	150,412	37,386	158,467	3,415,648
1979.........	961,345	1,413,229	17,366	2,361	3,140	135,189	42,393	166,058	2,741,081
1980.........	547,426	679,532	4,603	24	1,761	76,208	51,900	102,154	1,463,608
1981.........	583,341	716,556	248	15	1,843	66,757	45,917	98,919	1,513,596
1982.........	870,054	745,208	-	10	1,333	40,165	53,244	69,182	1,779,196
1983.........	1,296,644	787,611	1	2	1,143	41,328	53,620	79,837	2,260,186
1984.........	1,610,835	997,626	1	4	5,502	52,053	78,977	139,135	2,884,133
1985.........	1,854,801	989,633	19,397	-	5,123	46,340	88,784	121,996	3,126,174
1986.........	1,964,832	927,462	-	-	5,749	40,353	87,831	103,990	3,130,217
1987.........	2,270,950	976,573	-	322	5,841	40,502	93,044	121,859	3,509,091

NOTE: Data includes diesel trucks.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES
EXPORT

UNITED STATES - EXPORTS 1955-1987

Motor Vehicles by Type (Including Canada)

Year	Passenger Cars	Trucks	Buses	Total
1955.....	211,422	168,851	6,509	386,782
1956.....	174,895	190,432	7,115	372,442
1957.....	141,969	187,744	6,072	335,785
1958.....	121,758	142,398	3,936	268,092
1959.....	104,384	157,056	4,878	266,318
1960.....	117,126	198,903	6,497	322,526
1961.....	104,453	149,997	4,525	258,975
1962.....	126,969	100,745	4,263	231,977
1963.....	144,493	118,276	5,012	267,781
1964.....	166,314	148,736	5,119	320,169
1965.....	106,038	57,279	4,407	167,724
1966.....	177,580	74,751	4,198	256,529
1967.....	280,582	78,635	3,948	363,165
1968.....	330,460	87,846	4,323	422,629
1969.....	333,453	101,473	2,876	437,802
1970.....	285,038	90,551	3,500	379,089
1971.....	386,641	96,341	3,798	486,780
1972.....	410,247	117,977	2,785	531,009
1973.....	509,190	149,461	2,355	661,006
1974.....	600,902	211,543	3,062	815,507
1975.....	640,301	218,696	5,053	864,050
1976.....	680,458	197,237	3,083	880,778
1977.....	697,205	197,971	3,940	899,116
1978.....	706,447	243,168	4,994	954,609
1979.....	792,797	250,775	4,372	1,047,944
1980.....	616,895	185,774	4,500	807,169
1981.....	548,381	165,830	4,215	718,426
1982.....	378,877	123,654	4,128	506,659
1983.....	553,690	131,645	2,440	687,775
1984.....	616,228	152,070	3,925	772,223
1985.....	703,519	183,280	3,809	890,608
1986.....	672,994	205,713	2,876	881,583
1987.....	633,250	222,581	5,191	861,022

Motor Vehicles by Type to Canada

Year	Passenger Cars	Trucks	Buses	Total
1955.....	27,522	8,031	427	35,980
1956.....	38,506	10,400	482	49,388
1957.....	16,360	6,104	431	22,895
1958.....	17,190	4,180	495	21,865
1959.....	24,717	4,461	476	29,654
1960.....	26,822	4,253	401	31,476
1961.....	15,613	6,150	261	22,024
1962.....	17,673	2,573	208	20,454
1963.....	7,780	2,168	60	10,008
1964.....	15,641	2,250	64	17,955
1965.....	43,802	8,634	105	52,541
1966.....	114,322	20,369	107	134,798
1967.....	236,638	33,342	132	270,162
1968.....	286,784	47,960	121	334,865
1969.....	292,110	60,968	119	353,197
1970.....	245,616	54,425	106	300,147
1971.....	348,404	65,087	352	413,843
1972.....	376,231	90,034	1,000	467,265
1973.....	452,370	111,007	970	564,347
1974.....	516,588	159,495	1,247	677,330
1975.....	550,808	128,755	951	680,514
1976.....	573,470	120,189	561	694,220
1977.....	591,509	115,650	648	707,807
1978.....	542,341	120,127	580	663,048
1979.....	600,786	144,525	1,263	746,574
1980.....	509,666	77,455	2,075	589,196
1981.....	471,416	80,144	2,066	553,626
1982.....	334,395	67,647	1,245	403,287
1983.....	524,271	98,725	1,313	624,309
1984.....	589,666	130,318	3,085	723,069
1985.....	677,878	166,799	3,438	848,115
1986.....	640,011	190,661	2,577	833,249
1987.....	562,078	199,493	4,654	766,225

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - EXPORTS 1987

Motor Vehicles by Country of Destination

	Passenger Cars		Trucks*		Buses		Total Motor Vehicles	
Country	Units	Value (000)	Units	Value (000)	Units	Value (000)	Units	Value (000)
Arab Emirates....	1,986	$ 29,874	251	$ 6,155	–	$ –	2,237	$ 36,029
Canada...........	562,078	5,731,435	191,105	2,250,234	4,654	101,987	757,837	8,083,656
Colombia.........	264	3,120	248	10,877	16	282	528	14,279
Dominican Republic	741	6,017	302	6,878	20	498	1,063	13,393
Ecuador..........	774	10,179	548	14,264	14	418	1,336	24,861
France...........	8,306	118,872	78	1,474	–	–	8,384	120,346
Germany, West.....	6,532	82,474	1,398	15,102	6	134	7,936	97,710
Italy............	213	3,139	102	2,972	–	–	315	6,111
Japan............	4,738	72,530	277	4,586	12	276	5,027	77,392
Kuwait...........	7,443	104,866	1,850	30,700	14	428	9,307	135,994
Mexico...........	472	6,488	554	13,885	19	294	1,045	20,667
Peru.............	49	694	177	2,469	3	95	229	3,258
Qatar............	1,076	17,564	110	6,841	–	–	1,186	24,405
Saudi Arabia......	14,422	217,857	5,427	32,848	30	1,173	19,879	251,878
Switzerland.......	1,774	27,134	438	4,456	4	85	2,216	31,675
Taiwan...........	10,214	109,567	243	7,558	51	1,395	10,508	118,520
Venezuela........	97	1,524	473	18,950	127	1,841	697	22,315
Others...........	12,071	151,179	18,415	572,070	221	6,972	30,707	730,221
TOTAL............	633,250	$ 6,694,513	221,996	$ 3,002,319	5,191	$ 115,878	860,437	$ 9,812,710

* Excludes off-highway trucks.

COMPILED BY THE MOTOR VEHICLE MANUFACTURERS ASSOCIATION FROM U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS, FT410

UNITED STATES - IMPORTS 1955-1987

Total Imports (Including Canada)

Year	Passenger Cars*	Trucks and Buses	Total
1955.....	57,115	1,310	58,425
1960.....	444,474	23,838	468,312
1965.....	563,673	30,893	594,566
1970.....	2,013,420	153,671	2,167,091
1971.....	2,587,484	238,937	2,826,421
1972.....	2,485,901	250,149	2,736,050
1973.....	2,437,345	189,584	2,626,929
1974.....	2,572,557	146,759	2,719,316
1975.....	2,074,653	125,256	2,199,909
1976.....	2,536,749	164,543	2,701,292
1977.....	2,790,144	226,684	3,016,828
1978.....	3,024,982	373,543	3,398,525
1979.....	3,005,523	275,564	3,281,087
1980.....	3,116,448	343,352	3,459,800
1981.....	2,856,286	738,710 **	3,594,996
1982.....	2,926,407	698,516	3,624,923
1983.....	3,133,836	784,814	3,918,650
1984.....	3,559,427	1,025,333	4,584,760
1985.....	4,397,679	1,253,186	5,650,865
1986.....	4,691,297	1,351,341	6,042,638
1987.....	4,589,010	1,176,638	5,765,648

Imports from Canada

Year	Passenger Cars	Trucks and Buses	Total
1955.....	80	322	402
1960.....	389	134	523
1965.....	33,378	18,784	52,162
1970.....	692,783	115,941	808,724
1971.....	802,281	135,640	937,921
1972.....	842,300	141,208	983,508
1973.....	871,557	113,161	984,718
1974.....	817,559	122,675	940,234
1975.....	733,766	122,192	855,958
1976.....	825,590	163,928	989,518
1977.....	849,814	226,099	1,075,913
1978.....	833,061	367,310	1,200,371
1979.....	677,008	267,732	944,740
1980.....	594,770	239,917	834,687
1981.....	563,943	280,910	844,853
1982.....	702,495	340,831	1,043,326
1983.....	835,665	352,764	1,188,429
1984.....	1,073,425	451,406	1,524,831
1985.....	1,144,805	422,218	1,567,023
1986.....	1,162,226	356,302	1,518,528
1987.....	926,927	392,854	1,319,781

* Excludes estimated quantity of passenger cars assembled in U.S. Foreign Trade Zones for 1980-1987.

** Not comparable to previous data due to a change in classification of lightweight truck chassis by U.S. customs.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES -
PASSENGER CAR IMPORTS 1964-1987

New Passenger Car Imports by Principal Sources*

		Other Principal Sources					
	Japan	West Germany	Italy	United Kingdom	Sweden	Belgium	France
1964.........	16,023	364,683	10,843	77,548	18,562	7	39,532
1965.........	25,538	376,950	9,509	66,565	26,010	332	24,941
1966.........	56,050	527,137	14,110	81,870	34,632	117	33,122
1967.........	70,304	472,360	16,928	67,928	43,371	356	25,454
1968.........	169,849	707,972	33,843	96,787	52,515	18,816	39,551
1969.........	260,005	642,157	41,569	104,050	41,008	42,036	24,457
1970.........	381,338	674,945	42,523	76,257	57,844	50,602	37,114
1971.........	703,672	770,807	51,469	106,710	61,925	67,250	23,316
1972.........	697,788	676,967	64,614	72,038	64,541	52,912	14,713
1973.........	624,805	677,465	56,102	64,140	58,626	71,484	8,219
1974.........	791,791	619,757	107,071	72,512	60,817	76,544	21,331
1975.........	695,573	370,012	102,344	67,106	51,993	38,176	15,647
1976.........	1,128,936	349,804	82,500	77,190	37,466	12,894	21,916
1977.........	1,341,530	423,492	55,437	56,889	39,370	3,510	19,215
1978.........	1,563,047	416,231	69,689	54,478	56,140	1,530	28,502
1979.........	1,617,328	495,565	72,456	46,911	65,907	85	27,887
1980.........	1,991,502	338,711	46,899	32,517	61,496	38	47,386
1981.........	1,911,525	234,052	21,635	12,728	68,042	66	42,477
1982.........	1,801,185	259,385	9,402	13,028	89,231	825	50,032
1983.........	1,871,192	239,807	5,442	17,261	114,726	5,230	40,823
1984.........	1,948,714	335,032	8,582	19,883	114,854	8,359	37,788
1985.........	2,527,467	473,110	8,689	24,474	142,640	9,718	42,882
1986.........	2,618,711	451,699	11,829	27,506	148,700	9,302	10,869
1987.........	2,417,509	377,542	8,648	50,059	138,565	17,284	26,707

	Canada					
	APTA(1)	Non-APTA	Total	Total Principal Sources	All Other	Total
1964.........	-	9,201	9,201	536,399	326	536,725
1965.........	33,378	-	33,378	563,223	450	563,673
1966.........	152,043	290	152,333	899,371	524	899,895
1967.........	323,555	83	323,638	1,020,204	414	1,020,618
1968.........	500,653	228	500,881	1,620,214	238	1,620,452
1969.........	690,294	852	691,146	1,848,428	289	1,846,717
1970.........	690,913	1,870	692,783	2,013,406	14	2,013,420
1971.........	800,176	2,105	802,281	2,587,430	54	2,587,484
1972.........	841,966	334	842,300	2,485,873	28	2,485,901
1973.........	870,355	1,202	871,557	2,432,398	4,947	2,437,345
1974.........	817,540	19	817,559	2,567,382	5,175	2,572,557
1975.........	726,739	7,027	733,766	2,074,617	36	2,074,653
1976.........	820,893	4,697	825,590	2,536,296	453	2,536,749
1977.........	847,226	2,588	849,814	2,789,257	887	2,790,144
1978.........	828,786	4,275	833,061	3,022,678	2,304	3,024,982
1979.........	674,913	2,095	677,008	3,003,147	2,376	3,005,523
1980.........	591,107	3,663	594,770	3,113,319	3,129	3,116,448
1981.........	561,409	2,534	563,943	2,854,468	1,818	2,856,286
1982.........	700,094	2,401	702,495	2,925,578	829	2,926,407
1983.........	833,303	2,362	835,665	3,130,146	3,690	3,133,836
1984.........	1,071,296	2,129	1,073,425	3,546,587	12,840	3,559,427
1985.........	1,140,267	4,538	1,144,805	4,373,785	23,894	4,397,679
1986.........	1,157,451	4,775	1,162,226	4,440,842	250,455	4,691,297
1987.........	925,880	1,047	926,927	3,963,241	625,769(2)	4,589,010

* Excludes passenger cars assembled in U.S. Foreign Trade Zones.

(1) Automotive Products Trade Act of 1965 (APTA).

(2) Includes 399,856 units from Korea and 49,445 units from Yugoslavia.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - SALES 1987

Retail Sales of Trucks by Weight Groups (In Pounds)

	6,000 & less	6,001-10,000	10,001-14,000	14,001-16,000	16,001-19,500	19,501-26,000	26,001-33,000	33,001 & over	Total
DOMESTIC[1]									
Chrysler Corporation	507,083	111,379	4,531	-	-	-	-	-	622,993
Chrysler - Jeep	193,040	15,400	-	-	-	-	-	-	208,440
Ford Motor Company	818,497	579,228	-	1,244	-	9,458	29,493	12,796	1,450,716
Freightliner Corporation	-	-	-	-	-	-	-	23,350	23,350
General Motors Corporation	1,013,697	469,073	-	-	5,923	17,187	27,117	7,711	1,540,708
Kenworth Truck Company	-	-	-	-	-	-	-	14,018	14,018
Mack Trucks, Inc	-	-	-	-	-	-	-	18,268	18,268
Navistar Int'l Transporation Corp	-	-	-	202	-	11,550	31,562	28,914	72,228
Nissan Motor Mfg. Corp., USA	78,678	-	-	-	-	-	-	-	78,678
Peterbilt Motors Company	-	-	-	-	-	-	-	12,578	12,578
Volvo-White Truck Corporation	-	-	-	-	-	-	-	10,093	10,093
Western Star Trucks	-	-	-	-	-	-	-	1,436	1,436
Other Domestic Manufacturers	-	-	-	-	-	136	-	1,096	1,232
T O T A L	2,610,995	1,175,080	4,531	1,446	5,923	38,331	88,172	130,260	4,054,738
IMPORTS									
American Isuzu Motors, Inc	86,990	-	-	-	-	-	-	-	86,990
Chrysler Corporation	85,132	-	-	-	-	-	-	-	85,132
Ford Motor Company	-	-	-	-	-	-	2,509	-	2,509
General Motors Corporation	-	-	2,122	-	-	284	1,750	-	4,156
Hino Motors (USA), Inc	-	-	-	-	499	496	1,009	-	2,004
Isuzu Truck of America, Inc	-	-	5,109	1	178	336	42	-	5,666
Iveco Trucks of North America, Inc.	-	-	1,269	682	614	164	-	-	2,729
Kenworth Truck Company	-	-	-	-	-	-	207	-	207
Mack Trucks, Inc	-	-	-	-	-	2,499	2,797	-	5,296
Mazda Motors of America, Inc	123,699	-	-	-	-	-	-	-	123,699
Mercedes-Benz of North America, Inc.	-	-	-	-	-	1,516	2,312	-	3,828
Mitsubishi Fuso Truck of America	-	-	976	-	-	205	545	-	1,726
Mitsubishi Motor Sales, Inc	51,882	-	-	-	-	-	-	-	51,882
Navistar Int'l Transporation Corp	-	-	-	-	400	167	510	-	1,077
Nissan Diesel Motor Co	-	-	-	-	571	284	856	-	1,711
Nissan Motor Corporation	90,327	-	-	-	-	-	-	-	90,327
Peterbilt Motors Company	-	-	-	-	-	-	201	-	201
Saab-Scania of America, Inc	-	-	-	-	-	-	-	149	149
Suzuki of America	82,164	-	-	-	-	-	-	-	82,164
Toyota Motor Sales, U.S.A., Inc	303,783	-	-	-	-	-	-	-	303,783
Volvo-White Truck Corporation	-	-	-	-	-	-	1,673	747	2,420
Total Imports	823,957	-	9,476	683	2,262	5,951	14,411	896	857,636
Total Trucks[2]	3,434,952	1,175,080	14,007	2,129	8,185	44,282	102,583	131,156	4,912,374

NOTE: Includes school bus chassis.

[1] Units produced in the United States, Canada and Mexico.

[2] Incomplete. Sales data for several manufacturers are not available.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. AND WARD'S AUTOMOTIVE YEARBOOK

UNITED STATES - SALES 1985-1987

Passenger Car Retail Sales by Manufacturer and Model

	1987	1986	1985
Eagle	–	7,239	12,776
Renault Alliance	–	51,294	71,494
Renault Encore	–	14,320	39,179
Premier	–	–	–
Total Eagle*	–	72,853	123,449
Turismo (TC3)	16,991	44,742	52,817
Horizon 4 door	46,460	111,092	84,500
Sundance	75,883	20,340	–
Reliant	105,919	130,043	138,833
Caravelle	36,077	39,138	35,954
Gran Fury	7,782	17,443	17,627
Total Plymouth	289,112	362,798	329,731
LeBaron	54,746	93,761	87,482
LeBaron GTS	30,939	66,984	71,018
LeBaron Coupe	87,802	831	–
Fifth Avenue (Chrysler)	58,270	106,897	109,010
New Yorker/E Class	50,479	57,653	57,413
New Yorker C/Landau	8,581	–	–
Laser	4,308	27,762	50,957
Total Chrysler-Plymouth	584,237	716,686	705,611
Charger (024)	1[illegible]32	50,196	57,171
Omni 4 door	3[illegible]26	97,634	71,473
Shadow	77,086	20,140	–
Aries	99,039	108,051	116,284
Daytona	41,776	35,768	49,533
Dodge 600/400 2 door	36,346	62,336	55,330
Lancer	22,422	47,996	49,615
Diplomat	12,775	34,656	34,919
Dynasty	3,092	–	–
Total Dodge	348,294	456,777	434,325
Eagle	4,564	–	–
Renault Alliance	22,608	–	–
Renault Encore	2,162	–	–
Premier	192	–	–
Total Eagle*	29,526	–	–
Total Chrysler Corporation	962,057	1,173,463	1,139,936
Crown Victoria	118,034	134,129	162,334
Thunderbird	132,623	140,713	157,209
LTD	–	23,587	185,014
Taurus	354,971	263,450	4,056
Tempo	219,296	265,382	281,144
Escort	392,360	402,181	420,690
EXP	–	–	17,927
Mustang	172,602	167,699	157,821
Total Ford	1,389,886	1,397,141	1,386,195
Grand Marquis	116,482	123,096	135,202
Cougar/XR7	110,722	114,270	119,225
Marquis	–	10,180	87,844
Sable	104,518	98,593	2,430
Topaz	63,200	67,499	73,098
Lynx/Tracer	68,938	65,497	85,871
Capri	–	12,647	15,389
Town Car	126,009	133,175	117,606
Mark	27,119	23,780	19,853
Continental	12,909	20,629	27,679
Total Lincoln-Mercury	629,897	669,366	684,197
Total Ford Motor Company	2,019,783	2,066,507	2,070,392

UNITED STATES - SALES 1985-1987 (continued)

Passenger Car Retail Sales by Manufacturer and Model

	1987	1986	1985
Nova	134,956	170,507	35,594
Chevette	16,967	74,389	129,927
Cavalier	307,028	357,120	431,031
Citation	–	1,025	43,677
Camaro	117,324	163,204	199,985
Beretta-Corsica	214,074	12,879	–
Celebrity	306,480	408,946	363,619
Monte Carlo	63,577	111,247	112,585
Chevrolet	177,344	226,132	245,826
Corvette	25,437	33,027	37,956
Total Chevrolet	1,363,187	1,558,476	1,600,200
1000	4,826	18,329	22,424
Sunbird/2000	79,014	104,216	116,837
Fiero	41,830	58,340	90,303
Phoenix	–	–	896
Firebird	73,190	94,241	100,160
Grand AM	211,192	205,254	121,273
6000	120,373	199,443	165,728
Grand Prix/Bonneville	118,760	89,434	110,125
Pontiac	10,077	62,184	69,049
Total Pontiac	659,262	841,441	796,795
Firenza	17,626	34,113	49,580
Calais	101,861	116,018	122,810
Ciera	244,607	329,930	333,585
Supreme	92,779	191,937	217,504
Delta 88	168,853	261,260	188,129
Oldsmobile 98	72,001	109,370	122,421
Toronado	16,667	16,762	32,093
Total Oldsmobile	714,394	1,059,390	1,066,122
Skyhawk	38,651	74,906	85,639
Skylark X	–	–	54,513
Somerset/Skylark	67,078	111,744	95,098
Century	147,797	240,747	234,508
Regal	63,853	78,340	112,590
LeSabre	141,126	132,406	115,212
Electra	82,719	107,999	99,185
Riviera	16,187	23,292	48,834
Total Buick	557,411	769,434	845,579
Cimarron	12,295	23,435	23,754
Cadillac	203,487	235,206	187,664
Eldorado	21,470	24,266	58,310
Seville	21,515	21,150	29,034
Allante	2,517	–	–
Total Cadillac	261,284	304,057	298,762
Total General Motors Corporation	3,555,538	4,532,798	4,607,458
Honda Motor Company (1)	316,618	235,247	145,976
Mazda (1)	1,671	–	–
Nissan Motor Corporation (1)	119,678	52,602	39,794
Toyota Motor Company (1)	44,853	7,281	–
Volkswagen of America (1)	60,660	74,146	77,537
TOTAL DOMESTIC	7,080,858	8,214,897	8,204,542
TOTAL IMPORTS	3,195,701	3,244,621	2,837,573
TOTAL PASSENGER CARS	10,276,559	11,459,518	11,042,115

(1) Sales of Honda, Mazda, Nissan, Toyota and Volkswagen are U.S. built units only.

* American Motors Corporation was purchased by Chrysler Corporation in 1987.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - SALES 1983-1987

Imported Passenger Car Retail Sales by Manufacturer

	1987	1986	1985	1984	1983
Acura.................	109,470	52,869	-	-	-
Alfa Romeo............	6,320	8,201	4,502	3,702	3,002
Audi..................	41,322	59,797	74,061	71,237	47,936
B.M.W.................	87,839	96,759	87,832	70,897	59,242
Chevrolet.............	137,211	160,363	84,860	13,004	-
Chevrolet Spectrum..	76,852	99,380	53,593	2,077	-
Chevrolet Sprint....	60,359	60,983	31,267	10,927	-
Chrysler Mitsubishi...	120,337	135,529	105,213	91,718	89,545
Ferrari...............	1,054	771	N.A.	N.A.	N.A.
Fiat..................	-	-	N.A.	316	6,184
Ford Festiva..........	26,750	-	-	-	-
Honda.................	312,218	405,399	406,413	374,819	350,670
Hyundai...............	263,610	168,882	-	-	-
Isuzu.................	39,587	38,910	26,953	17,233	20,731
Jaguar................	22,919	24,464	20,528	18,044	15,815
Maserati..............	920	1,334	1,190	2,023	-
Mazda.................	206,354	222,676	211,093	169,666	173,388
Mercedes-Benz.........	89,918	99,314	89,098	78,522	73,692
Merkur................	14,301	14,315	8,974	-	-
Mitsubishi............	67,954	49,436	49,734	39,104	32,755
Nissan................	405,996	494,294	535,372	485,298	521,902
Peugeot...............	9,422	14,336	15,636	20,007	15,241
Pontiac LeMans........	35,564	-	-	-	-
Porsche...............	23,632	30,471	25,306	19,611	21,831
Renault...............	13,991	4,152	7,205	12,243	33,229
Rolls Royce...........	1,208	1,155	1,110	1,083	1,046
Saab..................	45,106	48,246	39,068	33,631	26,323
Subaru................	175,864	179,100	178,175	157,385	156,840
Toyota................	583,809	633,914	620,047	557,981	555,766
Volkswagen............	130,641	143,319	140,505	103,402	77,009
Volvo.................	106,539	113,267	104,267	99,454	88,857
Yugo..................	48,812	35,959	3,895	-	-
Others................	15,374	1,812	26	1,333	15,060
TOTAL.................	3,144,042	3,239,043	2,841,063	2,441,713	2,386,084

R.A.I.

UNITED STATES - REGISTRATIONS 1960-1987

New Motor Vehicle Registrations by Type (In Thousands)

	PASSENGER CARS					TRUCKS			
			IMPORTS				IMPORTS		
	Total	Domestic	Number	%	Total	Domestic	Number	%	Total
1960.....	6,577	6,078	499	7.6	943	906	37	0.4	7,520
1961.....	5,855	5,476	379	6.5	919	890	29	0.3	6,774
1962.....	6,939	6,600	339	4.9	1,069	1,037	32	3.0	8,008
1963.....	7,557	7,171	386	5.1	1,244	1,204	40	3.2	8,801
1964.....	8,065	7,581	484	6.0	1,362	1,320	42	3.1	9,427
1965.....	9,315	8,746	569	6.1	1,529	1,515	14	0.9	10,844
1966.....	9,008	8,350	658	7.3	1,610	1,593	17	1.1	10,618
1967.....	8,357	7,578	779	9.3	1,518	1,497	21	1.4	9,875
1968.....	9,404	8,418	986	10.5	1,776	1,752	24	1.4	11,180
1969*....	9,447	8,385	1,062	11.2	1,889	1,848	41	2.2	11,336
1970*....	8,388	7,157	1,231	14.7	1,790	1,717	73	4.1	10,178
1971*....	9,831	8,343	1,487	15.1	1,983	1,888	95	4.8	11,824
1972*....	10,488	8,959	1,529	14.6	2,514	2,367	147	5.8	13,002
1973*....	11,351	9,631	1,720	15.2	3,029	2,782	247	8.2	14,380
1974*....	8,701	7,332	1,369	15.7	2,657	2,466	191	7.2	11,358
1975*....	8,262	6,761	1,501	18.2	2,397	2,160	237	9.9	10,659
1976*....	9,751	8,305	1,447	14.8	3,058	2,822	236	7.7	12,809
1977*....	10,826	8,850	1,976	18.3	3,509	3,197	312	8.9	14,335
1978*....	10,946	9,000	1,946	17.8	3,963	3,620	344	8.7	14,909
1979*....	10,357	8,006	2,351	22.7	3,472	2,990	482	13.9	13,829
1980*....	8,781	6,292	2,489	28.2	2,477	1,954	523	21.1	11,238
1981*....	8,444	6,012	2,432	28.8	2,185	1,699	486	22.2	10,629
1982*....	7,754	5,486	2,268	29.3	2,431	1,991	440	18.1	10,185
1983*....	8,924	6,467	2,457	27.5	2,977	2,481	496	16.6	11,901
1984*....	10,129	7,605	2,524	24.9	4,049	3,305	744	18.4	14,178
1985.....	10,889	7,877	3,011	27.6	4,675	3,722	953	20.4	15,564
1986.....	11,140	7,696	3,444	30.9	4,801	3,759	1,042	21.7	15,941
1987.....	10,122	6,498	3,624	35.8	4,938	3,890	1,048	26.9	15,060

* Beginning in April 1969 through 1984, registrations for Oklahoma are not included.
R.L. POLK & COMPANY [Permission for further use must be obtained from R.L. POLK]

Total Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total
1960........	61,671,390	11,914,249	272,129	73,857,768
1961........	63,420,580	12,261,189	279,668	75,961,437
1962........	66,085,289	12,779,828	285,219	79,150,336
1963........	69,038,443	13,360,425	297,864	82,696,732
1964........	71,994,795	14,013,112	305,355	86,313,262
1965........	75,257,588	14,785,795	314,284	90,357,667
1966........	78,124,888	15,502,994	322,170	93,949,852
1967........	80,398,967	16,158,989	337,920	96,905,876
1968........	83,604,514	16,941,802	351,758	100,898,074
1969........	86,857,794	17,874,362	364,213	105,096,369
1970........	89,243,557	18,797,078	377,562	108,418,197
1971........	92,718,395	19,870,872	397,075	112,986,342
1972........	97,082,060	21,307,745	406,866	118,796,671
1973........	101,985,442	23,243,572	424,920	125,653,934
1974........	104,856,341	24,630,157	447,048	129,933,546
1975........	106,705,934	25,780,819	462,156	132,948,709
1976........	110,188,640	27,875,925	478,339	138,542,904
1977........	112,287,522	29,314,285	490,761	142,092,568
1978........	116,573,394	31,335,864	505,354	148,414,612
1979........	118,428,730	32,913,804	526,765	151,869,299
1980........	121,600,843	33,666,587	528,789	155,796,219
1981........	123,098,411	34,644,110	543,894	158,286,415
1982........	123,701,665	35,382,375	559,200	159,643,240
1983........	126,443,782	36,722,615	582,884	163,749,281
1984........	128,157,682	37,507,463	583,671	166,248,816
1985........	131,864,029	39,196,161	593,485	171,653,675
1986........	135,431,112	40,166,499	593,728	176,191,339
1987........	137,323,632	41,118,762	602,055	179,044,449

U.S. FEDERAL HIGHWAY ADMINISTRATION

VENEZUELA - PRODUCTION 1978-1987

Motor Vehicles by Manufacturer

	1978	1979	1980	1981	1982
Tocars	9,241	8,944	11,027	11,658	14,243
Chrysler	36,064	6,676	–	–	–
C.I.F	186	2,143	2,885	275	2,552
Ford Motor	63,797	61,427	48,593	44,486	47,093
General Motors	40,255	50,432	60,179	69,053	64,052
Industria Maquinaria	1,091	591	380	473	365
Mack	2,259	1,794	1,398	1,044	845
Ensamblaje Superior	6,871	1,570	782	510	408
Desarrollo Industrial Auto	38	288	301	–	–
Pegaso De Venezuela	–	–	–	274	170
Volkswagen	5,002	5,026	5,367	1,849	–
Jeep de Venezuela	6,037	6,537	9,958	11,438	7,042
Talleres Gago	16	50	–	–	–
Ensamblaje de Carrocerias Valencia	3,918	254	230	341	298
Fiat Automoviles	4,938	5,937	6,998	7,183	9,460
Venezolana de Produccion Renault	6,564	6,226	6,989	5,887	7,931
Fiav	–	–	–	–	240
Ebro Venezolana	–	–	–	–	409
TOTAL	186,277	157,895	155,087	154,471	155,108

	1983	1984	1985	1986	1987
Tocars	9,481	9,440	10,269	16,873	14,661
Chrysler	–	–	–	–	–
C.I.F	2,677	3,524	3,408	967	1,312
Ford Motor	33,391	29,778	30,875	41,368	29,069
General Motors	42,926	43,671	44,992	45,251	36,219
Industria Maquinaria	81	50	–	–	–
Mack	3,006	2,737	2,352	5,184	3,434
Ensamblaje Superior	90	130	39	–	–
Pegaso De Venezuela	107	99	196	381	536
Volkswagen	–	–	–	–	–
Jeep de Venezuela	3,162	5,449	6,632	10,375	8,237
Talleres Gago	55	–	59	60	61
Ensamblaje de Carrocerias Valencia	65	60	244	485	453
Fiat Automoviles	8,091	9,147	10,749	14,258	15,417
Venezolana de Produccion Renault	6,287	5,707	5,555	8,234	5,460
Fiav	135	39	37	–	–
Ebro Venezolana	281	125	111	140	190
TOTAL	109,835	109,956	115,518	143,576	115,049

MINISTERIO DE POMENTO

OTHER REFERENCES

DAS AUTO INTERNATIONAL IN ZAHLEN, INTERNATIONAL AUTO STATISTICS. Annual. Verband der Automobilindustrie E.V., Westendstrasse 61, D-6000 Frankfurt/M.1, West Germany.

DIESEL CARS IN EUROPE 1972-1990. EUROMONITOR, 87-88 Turnmill Street, London ECIM5QU, England.

L'AUTOMOBILE DANS LE MONDE. Annual. FABRIMETAL, 21, Rue des Drapiers, B-1050, Brussels, Belgium.

INTERNATIONAL MOTOR BUSINESS. Quarterly. The Economist Intelligence Unit, 40 Duke Street, London W1A1DW, United Kingdom.

INDUSTRIA AUTOMOBILISTICA MONDIALE. Annual. Associazione Nazionale Fra Industrie Automobilistiche, Corso Galileo Ferraris, 61, 10128 Torino, Italy.

MOTOR INDUSTRY OF GREAT BRITAIN 1988 - WORLD AUTOMOTIVE STATISTICS. Annual. Society of Motor Manufacturers and Traders Limited, Forbes House, Halkin Street, London SW1X7DS, England.

1988 DATA YEARBOOK, WESTERN EUROPE. Annual. Vol. 1 Passenger Cars, Vol. 2 Commercial Vehicles. Automotive Industry Data Ltd., 34 St. John Street, Lichfield, Staffs WS136PB, England.

WHO'S WHO IN WORLD ENGINE AND COMPONENT MARKETS 1986/87 2nd. ed. PRS Consultancy Group Inc., Premier House, 44-48 Dover Street, London W1X3RF.

WORLD AUTOMOTIVE DIGEST 1988, PRS Consultancy Group Inc., Premier House, 44-48 Dover Street, London W1X4QT.

WORLD AUTOMOTIVE MARKET. Annual. Automobile International, 386 Park Avenue South, New York, N.Y. 10016.

WORLD ENGINE DIGEST 1988. Annual. PRS Consultancy Group Inc., Premier House, 44-48 Dover Street, London W1X4QT.

WORLD ROAD STATISTICS. Annual. International Road Federation, 525 School Street, S.W., Washington, D.C. 20024.

mvma

987 World Total Production 45,914,276

987 World Passenger Car Production 33,006,725

987 World Truck & Bus
oduction 12,907,551